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the News
Fit to Print

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NEW YORK, SUNDAY, AUGUST 15, 1976

5.25 beyond 30-mile zone from New York City.
Extra Last Minute Edition is an delivery only.

THE WEATHER

Cloudy, breezy and humid with showers likely through tomorrow. Temperature range: today 70-82. Saturday 68-87. Details on page 52.

SECTION ONE

75 CENTS

STEPS UP SUBURBS; FILE SEEN

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17, Column 1



President Ford working on his acceptance speech at the White House yesterday



Senator Richard S. Schweiker arriving in Kansas City with his wife and family yesterday

TURKS ASK TALKS WITH THE GREEKS

Minister Offers Negotiations
on Aegean After Lengthy
Meeting With Kissinger

By PAUL HOFMANN

Turkey offered yesterday to resume talks with Greece at the highest level to seek a peaceful solution to their dispute over offshore oil prospecting in the Aegean Sea. The Turkish Foreign Minister, Ilhan Sabri Caglayangli, advocated new negotiations with Greece at the end of a long meeting with Secretary of State Henry A. Kissinger at the Waldorf Towers here yesterday afternoon. But the Turkish minister eluded a reporter's question as to whether his Government was willing, pending the proposed talks, to withdraw the research vessel Sismik 1 from the vicinity of Greek islands. The activities of the Sismik caused the three-year-old dis-

Continued on Page 6, Column 1

South Africa Threatens Restraints on the Press

By JOHN F. BURNS

JOHANNESBURG, Aug. 14—The South African Government, embittered by local newspaper coverage of the unrest in black townships, has threatened to impose new restraints on the press. Cornelius P. Mulder, the Information Minister, told a congress of the ruling Nationalist Party in Durban that the Government attached great importance to press freedom. But he said that society had the right to expect loyalty and patriotism from newspapers. The minister was critical in particular of two of Johannesburg's principal newspapers, the Rand Daily Mail and the Sunday Times. He said the Sunday Times was one of the papers that had described apartheid, not black unrest, as the real danger to the country. "In a country where relations between peoples are as loaded as ours, it is irresponsible to say this," he declared. Mr. Mulder said one of the restraints he had in mind was a requirement that all opinion-

Continued on Page 13, Column 1

UNEXPECTED WOES SLOW BEAUME PLAN

The Mayor Lacks a Strategy
to Aid Economy and Chief
to Implement One

By MICHAEL STERNE

The Beame administration has run into unexpected difficulties in framing a new strategy for rebuilding the city's troubled economy and in finding a new administrator to lead the program. Back in June, when Alfred Eisenpreis, the last Economic Development Administrator, resigned and the effort to draft the strategy already was six months old, aides to Mayor Beame said the new policy and the new appointee would be revealed in just a few weeks. Now, according to a spokesman for the Mayor, the earliest possible date for announcing these important decisions is mid-September, and it probably will be even later. The difficulty on strategy is partly a lack of information and partly a lack of tried methods for manipulating a local economy, but mostly, it arises from the profound nature of the questions that must be asked and at least tentatively answered. "How large an economy does

Continued on Page 46, Column 4

2 Party Platforms Show Sharp Contrast on Issues

By RICHARD L. MADDEN

KANSAS CITY, Mo., Aug. 14—The platform proposed for the Republican Party's national convention next week smoothes over some of the major differences between its Presidential candidates but contrasts sharply with the platform approved last month by the Democrats. Strategists for both President Ford and Ronald Reagan expressed general satisfaction today with the document completed last night by the Platform Committee, although neither side got everything it wanted. There still remained the prospect of floor fights over such issues as the Panama Canal, the endorsement of the equal rights amendment and a few other issues. But the extent of these

Continued on Page 25, Column 1

'Queen of Cow Towns' Embraces Republicans

By CHARLOTTE CURTIS

KANSAS CITY, Mo., Aug. 14—The cattle trains are gone and Jesse James's descendants went on to sell fine chioia and furnishings, but Kansas City, despite its present sophistication, is still the proud and beautiful "Queen of the Cow Towns." The prevailing social event is the barbecue, and as the Republicans began to settle in for what may be one of the most convulsive national conventions in party history, their rampantly hospitable hosts were eagerly preparing to stuff them with some of the world's best pork and beef. Delegates and visiting dig-

Continued on Page 25, Column 1



Caglayangli, left, Foreign Minister of Turkey, and, right, his Greek counterpart, Dimitrios Bletsos, with State Henry A. Kissinger at the Waldorf Towers, where they met separately with Mr. Kissinger.

er Job Program Arouses Hope and Criticism

each step of the procedure to a visitor. In the South Bronx, at about the same time, Elizabeth Blaschochea sat in the middle of a dusty, vacant lot scooping wet cement onto a pile of bricks that at some point would be a barbecue pit. Also, at about the same time, John Leonard walked into a newspaper office in Pittsburgh and delivered a publicity release he had written about a summer recreation project. Mr. Ross, Miss Blaschochea and Mr. Leonard are three of the 958,000 young people em-

Continued on Page 39, Column 1

Bahamas Gambling Group Considers Las Vegas-Type Casinos in Atlantic City

By DONALD JANSON

ATLANTIC CITY, Aug. 13—A corporation with gambling interests in the Bahamas and a history of business practices and personal associations that has attracted government scrutiny is buying property and contemplating Las Vegas-scale gambling operations here. The corporation, Resorts International, is aggressively pursuing a favorable vote in the Nov. 2 statewide referendum on legalizing casino gambling in Atlantic City. It plans to become a major contributor in a \$1 million campaign for the proposal. With the tacit approval of Atlantic City's business and political leaders, who believe casinos would revive the sagging local economy, Resorts International also has: Put down a nonrefundable \$200,000 deposit on a \$5.8 million, 56-acre parcel of Atlantic City beachfront and disclosed plans for a new \$50 million, 1,000-room hotel to be erected on it. Expressed interest in buying the 1,000-room Chalfont-Haddon Hall Hotel on the Boardwalk, long one of the city's leading hotels and the state's largest, and in buying other local hotels. Hired as company lawyers in the state two men who are relatives of the legislators who were the chief sponsors of the gambling referendum in the Assembly and the State Senate. Promoters Hired They are Marvin D. Perskie of Avalon, the uncle of Assemblyman Steven P. Perskie of Atlantic City, and Patrick T. McGahn of Atlantic City, the brother of State Senator Joseph L. McGahn of Absecon. The promotional efforts by Resorts International on behalf of the referendum proposal have taken various forms. In a campaign supported by

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FORD TO BE PUSHED BY REAGAN FORCES ON RUNNING MATE

Sears Says Strategy Is to
Require Vice-Presidential
Choice Before Roll-Call

ISSUE PUT TO RULES UNIT

Californian's Aides Seeking
To Win Over Uncommitted
If the President Acts

By R. W. APPLE JR.

KANSAS CITY, Mo., Aug. 14—Ronald Reagan's aides passed the word to key delegates today that the main thrust of their attack on President Ford at the Republican National Convention would be an attempt to force him to name his Vice-Presidential choice sooner than he wants to. After meeting all morning with Reagan supporters who sit on the rules committee, John P. Sears, the conservative Californian's top strategist, said that "the only thing we're pushing strongly before the committee" is the proposal that would require all candidates to name running mates before the Presidential roll-call.

Search for Strategy The committee, on which Mr. Ford holds a paper-thin majority, began its deliberations this afternoon. But it will not reach the Vice-Presidential proposal, which is known as Rule 16-C, until a second meeting early tomorrow. All week, the Reagan forces have been searching for a way to dislodge some of the Ford delegates. Mr. Sears had suggested at various times that he might seek an early show of strength through a platform floor fight or through a fight of any several other controversial rules proposals. "In the end," a ranking Reagan aide reported, "we decided that our best shot—probably our only shot—was to force Ford's hand on the Vice Presidency, and hope that he'll make a mistake that will cost him some delegates."

Ford Gains Delegate

Mr. Sears said that he felt "quite good about our chances of prevailing on the floor" if Mr. Ford won the Rule 16-C fight in the committee. Richard L. Herman, a member of the President's strategy board who is managing the Ford operations in the rules committee, said that he had a majority on 16-C both in the committee and in the convention as a whole. There were some indications that the pivotal uncommitted delegates were sympathetic to the Reagan position on 16-C. Several have told interviewers from The New York Times in recent days that they would not support Mr. Ford without knowing in advance whom he would choose as Vice President. Joseph A. Laurita Jr. of Wheeling, W. Va., one of the

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The Major Events of the Day—Section 1

International

Fighting raged yesterday in the suburbs east of Beirut and heavy shelling was reported between Moslem and Christian villages on the main Beirut-Damascus highway. Rightist Christians and leftist Moslems alike appeared convinced that the next big battles, following the fall of Tell Zaitar, would occur in the upper Matnin district, about 30 miles east of Beirut, and in the hills south-east of the city. Witnesses at Tell Zaitar reported looting and said Christian militiamen had been replaced by demolition crews with bulldozers to remove the rubble of 52 days of siege and level the site. [Page 1, Column 1.]

Turkey offered to resume talks with Greece "at the highest level" to work out a peaceful solution to their dispute over offshore oil prospecting in the Aegean Sea. The Turkish Foreign Minister, Ehsan Sabri Caglayangil, advocated new negotiations with Greece at the end of a long meeting in New York with Secretary of State Henry A. Kissinger at the Waldorf Towers. Mr. Kissinger earlier had a breakfast meeting with Greece's Foreign Minister, Dimitrios Bitsios. Mr. Kissinger said that "we will do the utmost to help our friends," but he said that the United States had not assumed a formal role of mediator. [1:2.]

The South African Government, embittered by local newspaper coverage of rioting by blacks, has threatened to put new restraints on the press. Cornelius P. Mulder, the Information Minister, was critical in particular of two of Johannesburg's principal newspapers, The Rand Daily Mail and The Sunday Times. At a meeting of the governing Nationalist Party in Durban, he said The Sunday Times was one of the papers that had said that apartheid, not black unrest, was the real danger to the country. Mr. Mulder said that one of the restraints he had in mind was a requirement that journalists be South African citizens fluent in both English and Afrikaans, the language of the dominant whites in South Africa. He said this would eliminate foreigners who could take the first plane home if trouble erupted as a result of their writing. [1:3-4.]

National

Ronald Reagan's aides told key delegates in Kansas City that the main thrust of their attack on President Ford at the Republican National Convention would be an attempt to force him to name his Vice-Presidential choice sooner than he wants to. John P. Sears, Mr. Reagan's chief strategist, said following a meeting with Reagan supporters on the Rules Committee, that "the only thing we're pushing strongly before the committee" is the proposal that would require all candidates to name running mates before the Presidential roll-call. The President's supporters have a bare majority on the committee. [1:5.]

The Republican platform that will be presented to the convention on Tuesday night is based on "less government, less spending and less inflation," and smoothes over some of the major differences between President Ford and Ronald Reagan and contrasts sharply with the Democratic platform. Strategists for the President and Mr. Reagan expressed general satisfaction with the platform, although neither side got everything it wanted. [1:6-7.]

QUOTATION OF THE DAY

a little defensive because a small town's inferiority. But we're excited and pl have all these nice people mean, after all, how often do entertain Cabinet officers labor? —R. Hugh Ubbahn, City. [25:1.]

The big question in Kansas gates gathered for the convention President Ford's running mate. Rumors said that John B. C down, Senator Howard H. Bak Senator Robert Dole emerging. W. Scranton rising. The White peated that Mr. Ford hoped to uncertainty through the Presidency on Wednesday. [24:1-2.]

Senator Richard S. Schwe with black convention delegate the Reagan-Schweiker ticket, ar would have "a very important in Republican politics in the o far a black strategy for th has not emerged—only 78 delegates to the convention ar delegates say that black str being given serious considera because blacks have not had role in a Republican conventio years. [23:1-2.]

Metropolitan

The Beame administration unexpected difficulties in pre strategy for rebuilding the economy and in finding a new to lead the program. When Alfr the last Economic Development tor, resigned in June, and the strategy was already six aides to Mayor Beame said it and the new appointee would in only a few weeks. Now, a spokesman for the Mayor, the ble date is mid-September, an will be even later. [1:5.]

Las Vegas-type gambling o being contemplated for Atlan corporation with gambling in Bahamas and a history of busi and personal associations that government scrutiny. The co sorts International, headed by Davis, is aggressively pursuing vote in the Nov. 2 statewide r legalizing casino gambling in where the corporation is buyin plans to become a major con million campaign backing the company has hired two law relatives of the legislators v chief sponsors of the gambling the Assembly and the State S.

New York City Comptrolle Goldin reported that his audi covered a number of costly lea ment of water bills to the city is 1 Lincoln Plaza, a 40-sto building opposite Lincoln C water bills for five years we sent to nearby city-owned Da dressed to "City of New York coin Plaza," the bills were de park whose superintendent tur to the Parks Department, whi discarded them. The apartment now owe the city \$193,753 water bills. [32:3-4.]

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Refugees are living in fear in Argentina. Page 3	Health and Ford's new study polio Legion illness on hotel. Chesapeake facing politi Amusements Hazel Scott's restaurant. Louis Johnson appears. Alley gives Kings' prem Nell Diamond Forest Hills.
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Park Is Calling for New Talks Between Koreans

Special to The New York Times. The North remained a key pillar of his Government. At the same time, the President implied that any alternative to coexistence was war. Another aggression, he said, would mean a "disruption of the North's activities in all fields—political, economic and social." This paragraph apparently was inserted to stress his official rule, Mr. Park declared, that peaceful coexistence with the North was becoming capable of inde-

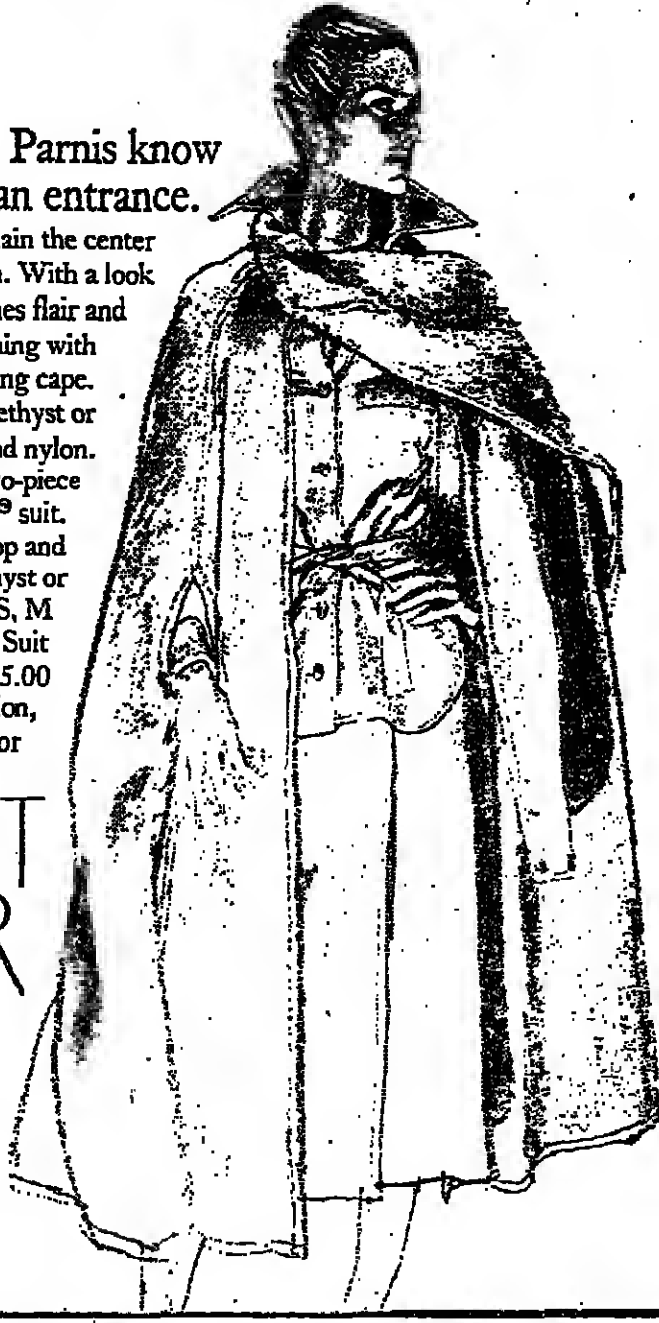
pendently coping with another invasion from the North. Basically, however, his statement echoed one he delivered six years ago inviting the North to join in a peaceful competition between differing ideologies. The North-South dialogue that began in this spirit in 1972—in the wake of former President Richard M. Nixon's visit to Peking—abruptly ended after a year over the North's demand that Communism be made legal in the South.

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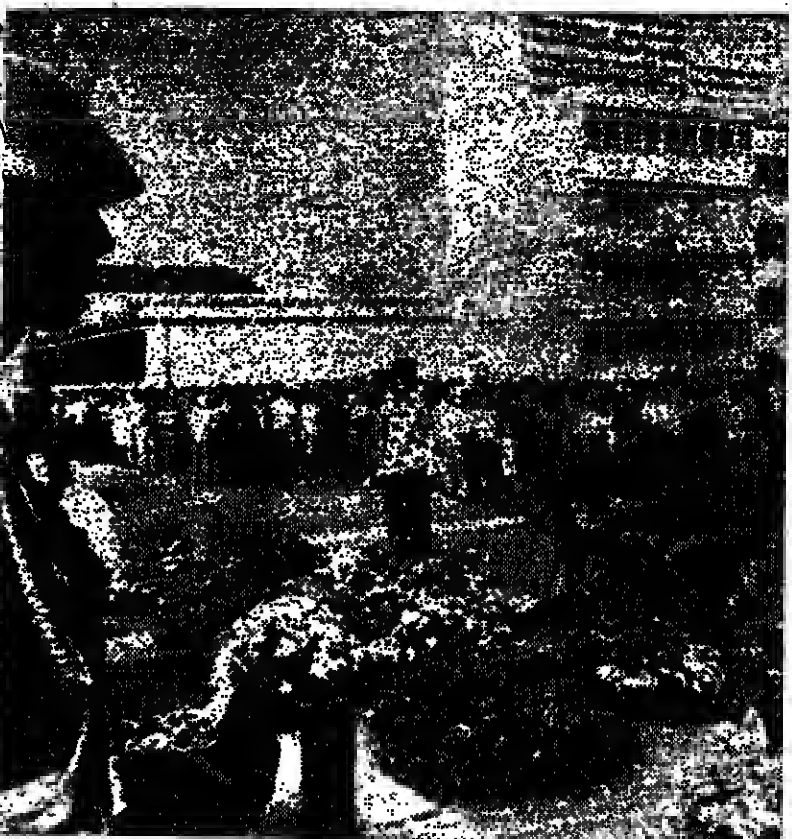
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SIDE OF THE BERLIN WALL, an East German border guards stands by delegations lay wreaths for border guards killed during incidents at the city, United States, France and Britain accused East Germany of violating agreement on West Berlin by stopping busloads of West Germans from territory to stage a protest on 15th anniversary of building of Berlin Wall.

Soviet Naval Buildup Worries Norway

By PETER T. KILBORN
Special to The New York Times
OSLO, Aug. 13—Norway and its superpower neighbor, the Soviet Union, face "increasing possibilities of conflict" in the Arctic waters they both now share, according to Norway's Foreign Minister, Knut Frydenlund.
Sovereignty over much of the area, which includes the Barents Sea and the continental shelf off the Norwegian archipelago of Spitsbergen, has never been established. Until now, the area did not seem important enough for anyone to stake claims.
The seas have become increasingly important to the Soviet navy as a strategic door to the Atlantic Ocean. And for both Norway and the Soviet Union, fishing rights there could soon be in dispute, along with rights to as yet unknown offshore oil deposits. "So far," Mr. Frydenlund said in an interview today, "we have had a short and manageable border with the Soviet Union. But with the extension of activity, our points of contact are greater and there arise increasing possibilities of conflict."
Severomorsk Base Extended
He was confident that serious clashes would be avoided.
"This need not become a problem if we develop rational ways with the Russians to solve these problems," he said.
The toughest issue is the one the Norwegians cannot do much about—the apparent expansion of the Soviet naval base at Severomorsk, on the Kola Peninsula, about 60 miles from the 100-mile-long border with Norway.
"We don't look at this as primarily directed against Norway," Mr. Frydenlund said.

"We see it as part of their global buildup."
Many Norwegians fear that Norway could be trampled in a dispute between the Soviet fleet and Norway's allies in the North Atlantic Treaty Organization, including the United States.
The country's concern about the Russians, rarely far beneath the surface, became aroused in recent days following press photographs of the Soviet aircraft carrier Kiev, operating in northern waters.
Western Bases Ruled Out
"What's worrying us?" asked a leading stockbroker here, Halfdan Kierulf. That's easy. The Russians.
The foreign editor of Oslo's biggest newspaper said the Government might have to consider inviting its Atlantic allies to establish bases in Norway as a psychological foil against the Russians.
Mr. Frydenlund said the Government opposed such moves, in part because they were just as likely to have the opposite effect and provoke the Russians.
He is more concerned about the disputed offshore boundaries. He and the Russians have met twice so far to try to determine territorial rights in the Barents Sea, but so far they are far apart.
"As the negotiations have developed," he said, "We hope for, but we don't foresee, a rapid solution."
Even tougher will be Norway's efforts to assert its rights over Spitsbergen, a remote group of islands over which Norway has sovereignty but to which 40 other countries, including the Soviet Union, the United States, and Britain have been allowed certain rights under a post-World War I agreement.
Underlying the border talks is the suspicion that there could be oil in the Arctic seas. Even if there is, current oil exploration and production technology may not be capable of coping with the climate there.
The resources that both countries can bring ashore is fish, and with world fish stocks diminishing in many areas, competition in the waters of Norway and the Soviet Union has intensified.
Early next year, Norway will extend its fishing limits to 200 miles offshore to areas where many countries now fish freely. Norway is wary of the eruption of a fishing conflict similar to one that divided Britain and Iceland extended its limits late last year.
Luna 24 Begins Moon Orbit; All Functions Called Normal
MOSCOW, Aug. 14 (AP)—Luna 24, the Soviet Union's unmanned satellite, went into orbit around the moon early today, the Soviet press agency, Tass, reported. It said that all systems aboard the craft were functioning normally.
The satellite was launched Aug. 9 and a flight correction was carried out Aug. 11, the agency said.
Tass said that Luna 24 entered a circular orbit 69 miles above the surface of the moon, circling earth's satellite every hour and 59 minutes.
The Russians have not said whether they intend to land the satellite on the moon.
HELP REFRESH A KID GIVE TO THE FRESH AIR FUND

Refugees Living in Fear in Argentina

By JONAS
New York Times
S. Aug. 14—In a country of political kidnapping or many refugees the insecurity people who have spent years to military re- Uruguay, Bo- y.
least 20 Ur- mostly left- of the military, y armed men or on the ey have not since.
fugee sources at Hugo Gatti, leader who e abducted in seen by a r in a police r here. The ad lost an eye, conducted by lgeance person- re in coopera- otine security
lon and abduc- refugees led by High Commis- es, which has 8,500 exiles to 34 Western help in relocat-
issas have been ada, Austria, France, Den- rland. In some s quick visas d by European ople in hiding. a danger have dical militants the right-wing the Foreign Minister of Argeo- tina, during a discussion of the k refuge here- lists controlled
the Government from 1973 to March of this year.
Close Cooperation Indicated
There is strong recent evidence of close cooperation between Argentine military intelligence and neighboring countries in hunting down and abducting politically active refugees.
The armed men who seized the 20 Uruguayans displayed military or police credentials. Uruguayan exiles here believe those seized were turned over to Uruguayan security agents.
Most were members of a clandestine opposition group known as the Worker-Student Resistance, which maintained relations with underground labor groups in Uruguay. One of those kidnapped was Margarita Michelini, daughter of Zelmara Michelini, a Uruguayan Senator kidnapped and found shot to death here in May.
Chilean exile sources said that 200 refugees had been arrested and were in Argentine jails, some for as long as two years, under charges of being involved with local guerrilla groups. The sources said that the list of missing persons and the bodies of others identified as Chileans by family members indicated that 20 Chileans had been killed.
"The Argentine military shares the view of neighboring countries that Marxist guerrilla activity is an international operation."
"The revolutionary war is concentrated in Argentina now because the subversives were forced out of the neighboring countries and came here," said Rear Adm. Cesar A. Guzzetti, the Foreign Minister of Argentina, during a discussion of the refugee situation.
Nevertheless, the great ma- jority of refugees are not political activists and fled to Argentina for personal safety or for economic reasons. "The refugees are not terrorists," a United Nations official here said.
In the view of the Argentine military authorities nearly all the refugees are undesirable for one reason or another. Although the United Nations commission spends nearly \$2 million a year on maintaining the refugees here, Argentina does not recognize official refugee status and will not issue identity documents.
Under the Peronist Government 2,000 Chilean and Uruguayan political refugees were granted residence and work permits. Now the great majority of refugees are without documents and are regarded as illegal entrants.
Nelson Catalan Arenas, a 32-year-old Chilean who has been lodged with his wife and four children in one room of a third-rate hotel under United Nations auspices, is a representative case.
Unemployment and Arrest
Mr. Catalan, a Socialist Party member since high school in Concepcion, was a union organizer at a gas plant that was nationalized under the Government of President Salvador Allende Gossens. When the military took over, he was discharged and was arrested several times before coming to Argentina under the auspices of a church committee in August 1974.
While here he has been arrested nine times, usually for lacking documents. He has also been questioned on refugee activities. Some of his friends have been jailed for joining left-wing groups here or for activities linked to clandestine opposition movements in Chile.



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U.S. PLAYING DOWN PACT WITH TAIWAN

It Has Gone Unmentioned by Top Officials for a Year; Sign to China Discerned

By LESLIE H. GELB
Special to The New York Times

WASHINGTON, Aug. 14—President Ford and leading members of his Administration, in prepared speeches and in presentations to Congress, have made no mention of the United States defense treaty with Taiwan for over a year.

This contrasts sharply with the treatment of every other American treaty ally in Asia, to which numerous references are made.

While the intent behind the omission is subject to diverse interpretation, some officials judged that it was a deliberate part of the process of signaling to China that the United States was fulfilling its pledge to normalize relations.

What the Administration seems to be doing is carrying out a delicate balancing act—making gestures that indicate that it is disentangling itself from the formal treaty relationship with Taiwan while using arms sales to put the Chinese Nationalists there in a position to defend themselves unaided.

Asked for an explanation of the omission of mention of the defense treaty, a State Department spokesman, Frederick Z. Brown, said: "The fact that we have a treaty with the Republic of China on Taiwan speaks for itself. The President and Secretary of State Kissinger have continually referred in general to our maintaining a strong Asian posture and to the constancy of our concern."

Silence by Kissinger

Secretary of State Henry A. Kissinger has given several speeches on Asian policy in the last two years, discussing every major problem in the area, except relations with Taiwan.

A Pentagon spokesman, Tod R. Hulin, said the Defense Department could not determine why the treaty had not been mentioned by the Defense Secretary, Donald H. Rumsfeld, in his annual budget presentation to Congress. He did note defense ties with South Korea, Japan and the Philippines. Mr. Hulin said the treaty with Taiwan was mentioned by Gen. George S. Brown, Chairman of the Joint Chiefs of Staff, who discussed every major military contingency in Asia except a possible conflict between Taiwan and China.

William Roberts, a White House spokesman, said that the President had spoken of United States relations with Taiwan only in response to questions. Asked on March 12 about policy on China, Mr. Ford responded that his Administration was moving toward normalizing relations. He went on to say: "Relations with the Chinese Nationalist Government are good. We have a defense treaty with the Chinese Nationalist Government. I hope as we move toward normalization with the People's Republic of China that we can maintain a proper relationship with the Chinese Nationalist Government."

Not Trying to Highlight It

Of the handful of Administration officials privy to the secrets of policy on China and Taiwan, all refused to comment except one who asserted, "we're not exactly trying to highlight the treaty with Taiwan, and that's all I'm going to say."

Until about a year ago key Administration officials said privately that Mr. Ford and Mr. Kissinger wanted to begin negotiations with Peking on diplomatic recognition, but by their accounts two matters got in the way: the collapse of the South Vietnamese Government, plus concern about American credibility, and the Presidential campaign. The officials acknowledged that Mr. Kissinger was not going to press the President to loosen ties with Taiwan, thereby giving Ronald Reagan, his challenger for the Republican nomination, an issue with great appeal to conservatives.

In the Shanghai communiqué of 1972 the Administration promised ultimate American military disengagement from Taiwan and expressed hope for "a peaceful settlement of the Taiwan question by the Chinese themselves." No time limit or format was defined.

Peking declared that Taiwan was a part of China and that the "liberation of Taiwan is China's internal affair." It left vague how liberation was to be accomplished.

In recent weeks there have been indications that Peking is interested in focusing attention on the Taiwan question by toughening its position. According to diplomatic sources, Peking is suggesting that reunification can be accomplished only by force.

Wounded Israelis Return

TEL AVIV, Aug. 14 (UPI)—An El Al jet, partly converted into a flying hospital, brought home yesterday a second group of Israelis wounded in the guerrilla attack at Istanbul airport. An airline spokesman said seats aboard the Boeing 707 were converted into beds to fit the wounded home.

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this is Yves Saint Laurent's fantasy that is making headlines

His printed skirts...whirling circular bouffants. A profusion of flowers. To wear with peasant flowered blouses...puffed, with long flowing sleeves. And brilliantly colored vests...lavished with braid. For a mood that can only be described as sumptuous.

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The blouse, 130.00. The skirt, 175.00. The braided vest, 175.00.

The blouse and skirt, wool challis, the vest, wool flannel... Rive Gauche, Third Floor, New York, Bergen County, and White Plains.



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TURKS ASK TALKS WITH THE GREEKS

Continued From Page 1, Col. 2

puts to flare up early this month.

Mr. Kissinger had breakfast with Greece's Foreign Minister, Dimitrios Bitsios, before receiving the Turkish official in a different suite on the hotel's 35th floor.

Speaking with reporters after each of the two meetings, the Secretary stressed the United States desire for a negotiated settlement of the Greek-Turkish dispute "to prevent a conflict."

Mr. Kissinger said that "we will do the utmost to help our friends," Greece and Turkey, to overcome their difficulties. But, he declared, the United States was not acting in the formal role of a mediator.

After meeting with the Turkish Foreign Minister, Mr. Kissinger met again with Greek officials to convey his impressions and suggestions to Mr. Bitsios.

The Secretary conferred with the Greek minister from 8:30 to 9:15 A.M. The subsequent meeting with the Turkish minister lasted almost two hours. Mr. Kissinger explained later that translation was required in his talk with the Turk, while Mr. Bitsios, the Greek, "speaks better English than I."

Council to Meet

In his statements to the press, Mr. Kissinger recalled that the United Nations Security Council had yesterday started a debate on the dispute between Greece and Turkey, as requested by the Athens Government. The debate is to resume Tuesday.

The Secretary said that the United States was consulting with its European Allies in the Security Council — Britain, France and Italy — to work out an "acceptable" draft resolution. The text would presumably call on Greece and Turkey to refrain from provocative action and to resume negotiations.

The Turkish research ship is exploring the Aegean in an area close to Greek islands. Athens contends that Greece has exclusive rights to investigate and eventually exploit the seabed there. Turkey rejects the Greek protests, saying that seabed rights in the Aegean have never been defined and delimited.

Greek naval and air forces are concentrated in the Aegean, and Turkey charges Greek military "harassment" of the Sismik 1.

Prime Ministers Met

The Prime Ministers of Greece and Turkey, Constantinos Karamanlis and Suleyman Demirel, had inconclusive talks on the Aegean oil dispute and on the Cyprus dispute in Brussels earlier this year. In suggesting new talks yesterday, the Turkish Foreign Minister apparently meant that these contacts could be resumed.

Mr. Kissinger emphasized yesterday that "the United States is not taking any position" in the Aegean dispute, a problem "that has to be solved between Greece and Turkey." The Secretary added that he did not know when direct negotiation would start.

A reporter asked the Secretary whether the United States had asked Greece and Turkey to refrain from military action. Mr. Kissinger replied: "We haven't asked for any commitment."

Soviet Urges Restraint

ATHENS, Aug. 14 (Reuters) — The Soviet Union has urged Greece and Turkey to exercise the utmost self-restraint in their dispute over territorial rights in the Aegean.

In a note delivered to the Greek Foreign Ministry yesterday, the Soviet Government said that freedom of the sea should not be disturbed in the Aegean, a key area for Soviet shipping. A similar note reportedly was delivered in Ankara.

Cathedrals of Britain In Need of Craftsmen

LONDON, Aug. 14 (UPI) — Britain's ancient cathedrals and churches are suffering from a shortage of craftsmen to keep them in repair.

Lincoln Cathedral, whose stone has needed restoration for 80 years, has two masons on its staff and requires at least three more. Westminster Abbey, to deal with the shortage, has taken on a woman apprentice mason. Canterbury Cathedral, the central church of the Anglican communion, has enough masons on hand.

"We are fortunate in having and keeping some really brilliant craftsmen in our team," said Canon Donald Ingram-Hill, vice dean of the cathedral. "We are certainly luckier than in New York where, so I am told, there are only five stone masons available to work on the Cathedral of St. John the Divine."

Exeter Cathedral, on which large-scale restoration is in progress, has a mason-sculptor in charge and four masons working under him. Its surveyor, Peter Gundry, said he was not recruiting additional masons because of Britain's financial situation.

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Fall arrivals:
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Strictly first class. With flair that tells you the English had a hand in it. A take off, one might say, from the nobly man-tailored. Translated into style a woman can understand. Very tweed. Indeed. By Evan-Picone from the Clubhouse. Left: Black wool Harris tweed blazer, \$80. Black cotton velveteen vest, \$46. Matching tweed trouser skirt, \$44. White polyester crepe de chine shirt (detachable tie), \$32. Harris tweed hat, \$25. Right: Black cotton velveteen double breasted blazer, \$86. Black wool tweed pants, \$40. Grey polyester crepe de chine stock-tie shirt, \$26. Sizes 6 to 16. Meet designer Frank Smith in our Clubhouse, Third Floor, Herald Square, Monday, August 16 from 12:30 PM to 2:30 PM, and take a look at our Broadway windows all this week. Clubhouse (Dept. 176), Third Floor, Herald Square and your Macy's except Parkchester, Jamaica and Flatbush. Sorry, no mail or phone.

Evan-Picone at
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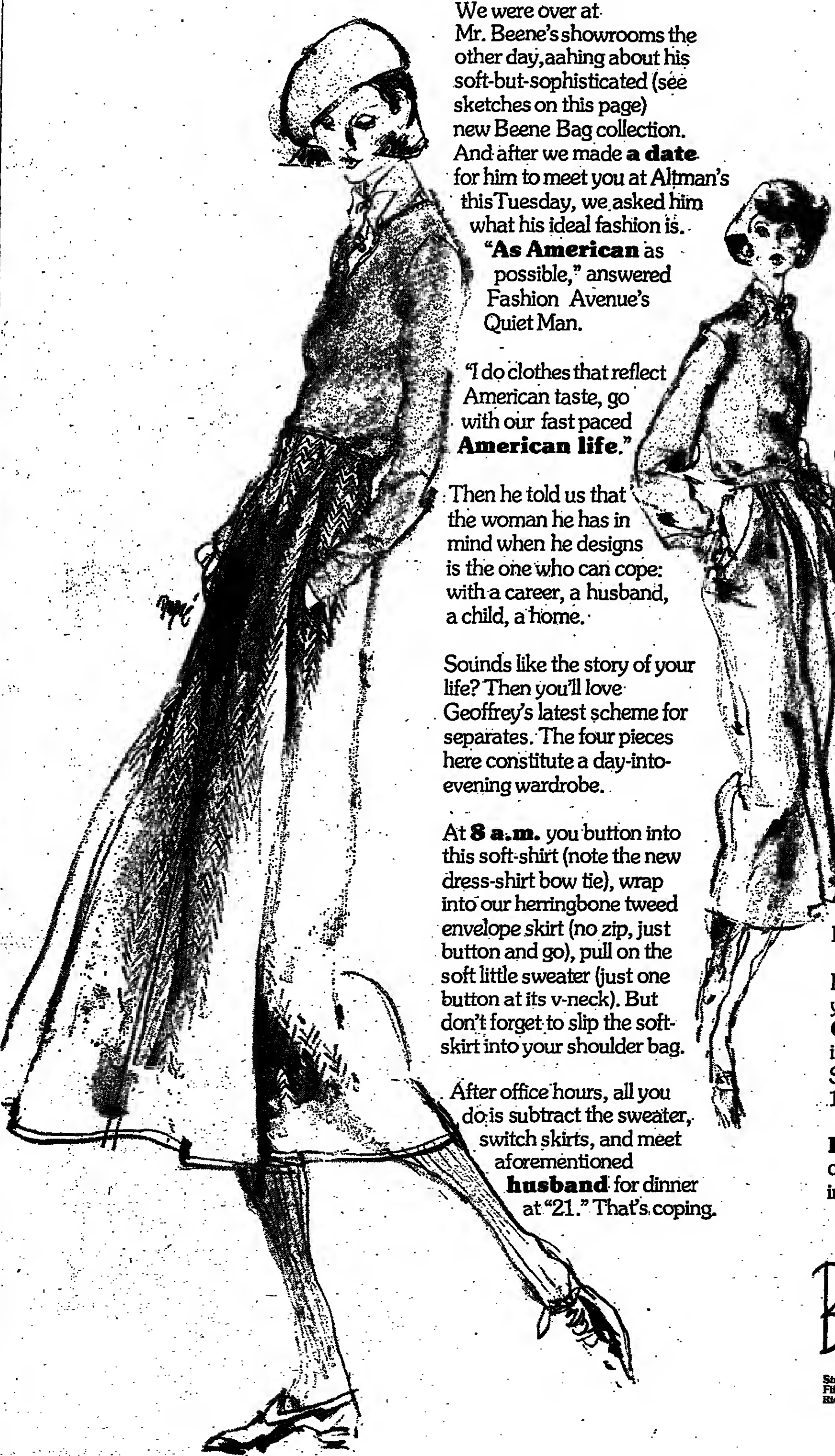
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"We don't copy. We inspire"

said American designer Geoffrey Beene



We were over at Mr. Beene's showrooms the other day, aahing about his soft-but-sophisticated (see sketches on this page) new Beene Bag collection. And after we made a date for him to meet you at Altman's this Tuesday, we asked him what his ideal fashion is.

"As American as possible," answered Fashion Avenue's Quiet Man.

"I do clothes that reflect American taste, go with our fast paced American life."

Then he told us that the woman he has in mind when he designs is the one who can cope: with a career, a husband, a child, a home.

Sounds like the story of your life? Then you'll love Geoffrey's latest scheme for separates. The four pieces here constitute a day-into-evening wardrobe.

At 8 a.m. you button into this soft-shirt (note the new dress-shirt bow tie), wrap into our herringbone tweed envelope skirt (no zip, just button and go), pull on the soft little sweater (just one button at its v-neck). But don't forget to slip the soft-skirt into your shoulder bag.

After office hours, all you do is subtract the sweater, switch skirts, and meet aforementioned husband for dinner at "21." That's coping.

Soft-skirt (78.00) and shirt (60.00) are creamy brandy alexander beige Ultressa® polyester. Sweater (48.00) and tweed skirt (70.00) are pale charcoal gray wool. Everything for sizes 6 to 14.

But there's more about Mr. Beene you ought to know. For instance, he once meant to be an M.D. and studied anatomy. (No wonder his fit's so perfect.) For instance, he thinks clothes should "move" the way bodies do. "Don't tip-toe. Stride!" he tells his models. For instance...

But you'll find out for yourself when you meet **Geoffrey Beene** and see informal modeling in our Studio III, Tuesday, August 17th, 1 o'clock till 2.

Preview today: a whole collection by Geoffrey Beene in our Fifth Avenue windows.

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QUEUES PLAGUING COMMUNIST BLOC

Long Lines Are Creating
Political Unrest in Poland
and Hardship Elsewhere

By MALCOLM L. BROWNE
Special to The New York Times

WARSAW, Aug. 10—“If there is ever a revolution against Communism,” a Pole remarked with annoyance, “it will be started by someone who had to stand in line too long.”

He himself had been waiting a half-hour in a line that snaked all the way across Warsaw's picturesque Old Town Square to buy a 5-zloty, or 15-cent, ice-cream cone.

No one buying ice cream in Old Town Square on a Sunday afternoon has anything pressing on his mind, and in any case, there are diversions such as an exhibit of amateur painting and an itinerant Hungarian band playing a jolly czardas.

But on weekdays it is another matter, and time wasted in lines is contributing to serious political unrest in Poland. Most women in Communist countries have jobs, whether they have families or not, and shopping is a major problem. It becomes acute when a woman, or her husband, must spend two or three hours a day waiting in lines to buy meat or sugar. The situation in Poland has been just that way for the past few months.

The burden of waiting in ubiquitous and interminable lines for everything in the Communist world is something to which people have grudgingly become accustomed. (An exception, perhaps, is Yugoslavia, where it is normal to fight and squeeze through a crowd to get ahead of everyone else.)

In a bread store in the Soviet Union, one may first wait in line to see the bread and various price tags, a second line to buy a receipt entitling one to the loaf, a third line to present the receipt and receive the bread and perhaps a fourth line to have it wrapped. An error at any stage in the proceedings means being sent back to the beginning.

Enrolling a child in school, applying for an apartment, job or pension, getting a driver's license or even getting a tooth fixed are matters that require many weeks of time doing nothing but standing or sitting in lines.

Medical treatment is free, but to get a cut finger bandaged involves even more lines than buying bread as papers are checked, administrators decide which clinics must be visited in what order, and so on.

After waiting for several hours in any line, a would-be supplicant frequently finds that closing time—either for lunch or for the day—has come. The door is slammed, and the only alternative is to come again another day.

For some people, there are ways around the lines.

“I have to do it the hard way,” a Rumanian remarked, “because I am not a party official and have no special right to skip the lines. But when I need to see the doctor I find a carton of American cigarettes under the table gets me in to see him very fast.”

In European Communist countries, a newly married couple must generally wait from five to 10 years to get an apartment of their own. They live with in-laws even after having children. Family arguments are continuous, and the divorce rate is staggering. In Poland, despite a crash program to build apartments, the situation is as bad or worse than in any other Communist country.

But even apartments can be bad.

In Prague, for instance, \$20,000 in hard currency under the table will put a couple at the head of the line for a good apartment, which still must be paid for, of course. There are similar shortcuts to apartments throughout the Eastern bloc, but they all require large amounts of money that is hard to come by in strictly legal ways.

Price Explains Problem
In Poland, problems have become acute. Only part of the delays result from real shortages.

Meat is apparently scarce because farmers, even after a new price adjustment, still are not getting the prices they feel they need. So they respond by not producing.

“Under Communism,” one East European said, “everyone must have a job. But there is no requirement to work.”

The current sugar shortage, on the other hand, is apparently more the result of hoarding and inefficient distribution than a real shortage. Sugar is now being sold loose from the sack rather than packaged.

Poland grows sugar beets and normally produces enough sugar for an exportable surplus. There is no reason to believe that the sugar crop during the past year has been bad. And yet families spend hours in lines each week to buy just enough sugar to get by.

“Lines and hardship are enduring in times of real crisis,” an East European said. “After the war, when Europe was in ruins, it seemed normal to wait in line for an egg. But to have to go through such nonsense today, 31 years later, while the West is working without interruptions or simply relaxing, well, it says something about the system.”

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Paris Hotels Used by Arabs Are Plagued by Fires

Special to The New York Times
PARIS, Aug. 14—Five Paris hotels have been destroyed by fires in the last two months, killing 26 persons and injuring many more.

All the hotels were of the cheapest class, and all the fires began late at night.

Many Parisians have suspected arson, but the police are not so sure. They are investigating that possibility among others.

The last and most deadly of the fires burned out the Hotel d'Amerique in northern Paris. It began shortly before 2 A.M. Wednesday, and by the time firemen arrived the people inside the hotel were trapped.

Eight persons died in their beds. One jumped out a window, and his body was found in the courtyard. Four more died of burns in the hospital.

The earlier fires burned out

26 Persons Are Killed As Five Establishments Are Destroyed

hotels this month and last in one area of town that is a kind of ghetto for workers from Algeria, Morocco and the French Caribbean islands. Most of the lodgers in the hotels were immigrant laborers.

Among the theories being examined by the police is that

the fires could have been set by someone who hates Arabs. A dozen North African workers have been killed in the South of France in recent years. Another theory is that the fires are the work of a pyromaniac.

All five hotels were "fifth class," offering minimal amenities. Fire protection in such hotels is inadequate, and fire escapes are not compulsory in France.

HELP REFRESH A KID GIVE TO THE FRESH AIR FUND

CANADA ENDS POLICY OF NON-JEWISHNESS

OTTAWA, Aug. 14 (UPI)—The External Affairs Department has announced the cancellation of an "inappropriate" policy under which its High Commission in London had been certifying the non-Jewishness of Canadians traveling to Saudi Arabia.

A department spokesman said the practice was ordered ended Thursday because it gave the appearance of Canadian support for a policy under which certain Arab countries boycott Jews and Jewish-owned companies.

The spokesman said, "It is evident this particular service is not necessary, not absolutely necessary, to permit Canadians to travel to Saudi Arabia. It is in the circumstances an inappropriate policy."

"We have no wish to condone or abet a policy of religious discrimination by any state," he added.

The spokesman said that at no point had the commission issued certificates of non-Jewishness of its own. It had merely acted as a notary certifying documents that travelers brought with them.

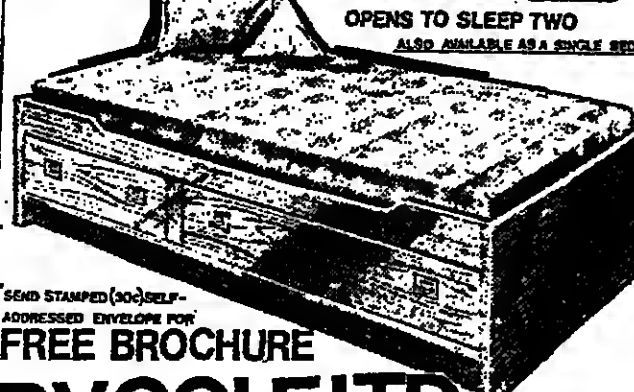
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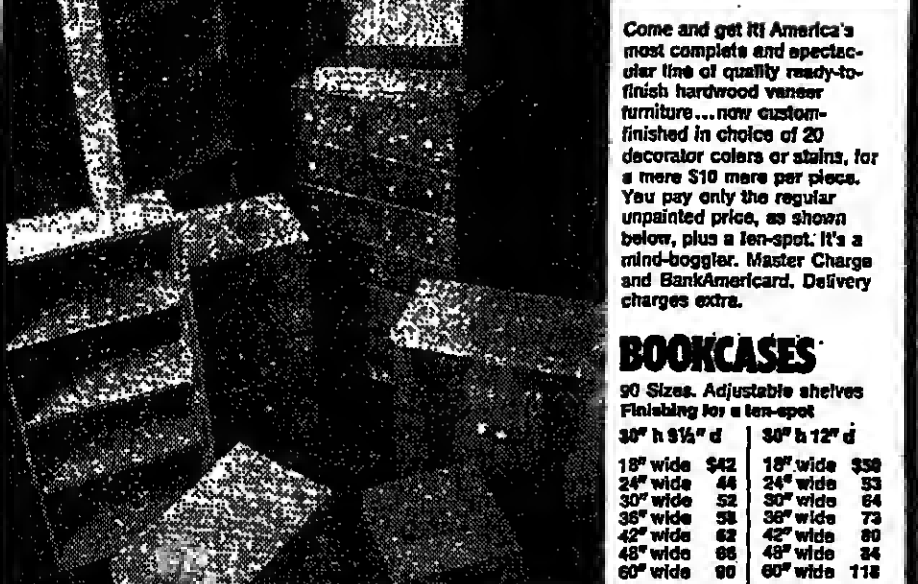
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3 drawer, 26 1/4" high, 16" deep	14" wide \$62 30" wide \$89	24" wide 26 1/4" high	30" wide 26 1/4" high 78	
18" wide 72 36" wide 89	24" wide 81	30" wide 26 1/4" high	36" wide 26 1/4" high 86	
4 drawer, 33 1/2" high, 16" deep	14" wide \$82 30" wide \$105	24" wide 33 1/2" high	30" wide 33 1/2" high 94	
18" wide 89 36" wide 122	24" wide 88	30" wide 33 1/2" high	36" wide 33 1/2" high 119	
5 drawer 41 1/4" high, 16" deep	14" wide \$94 30" wide \$129	Single Door Cabinets		
18" wide 101 36" wide 138	24" wide 110	All 16" deep	18" wide 18 1/2" high \$24	
6 drawer 48 1/2" high, 16" deep	14" wide \$117 24" wide \$131	18" wide 26 1/4" high	18" wide 33 1/2" high 81	
18" wide 124 30" wide 144	Double, 47 1/4" wide, 16" deep		Four Door Double Cabinets	
4 drawer 18 1/2" high \$108	8 drawer 25 1/2" high 132	47 1/4" wide 18 1/2" high \$101	All 16" deep	47 1/4" wide 26 1/4" high 132
8 drawer 33 1/2" high 158	6 drawer 18 1/2" high \$145	47 1/4" wide 33 1/2" high 155	18" wide \$73	24" wide 88
8 drawer 25 1/2" high 185	12 drawer 33 1/2" high 211	Also finished for a ten-spot*		30" wide 102 30" wide 118
Desks & Files		CAPTAIN'S BEDS™		36" wide 118 36" wide 135
Finishing for a ten-spot		PARSONS TABLES (in stain only)		42" wide 132 42" wide 135
4-dr. desk 34" wide \$85	7-dr. desk 48" wide 121	SERVERS		48" wide 143 48" wide 189
2-dr. file 14" wide 53	2-dr. file 18" wide 65	RECORD CABINETS		84" h 8 1/2" d 18" wide \$87
WARDROBES		TRUNDLE & BUNK BEDS		24" wide \$109 18" wide \$119
*birch hardwood units		24" wide 132 24" wide 144		30" wide 155 30" wide 189
		36" wide 175 36" wide 198		42" wide 185 42" wide 222
		48" wide 181 48" wide 234		

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Goose Liver Debate Ruffling the Feathers of the French and the British

By New York Times Staff
Aug. 14 — The suspicion that the delicacy of the French pâté de foie gras is made by force-feeding geese through electrically controlled tubes inserted in their beaks.

A few weeks ago Mr. Allaum took to the floor of the House of Commons to suggest a ban on imports of the pâté, and last week, a British news agency said he was considering leading a delegation of M.P.'s to Prime Minister James Callaghan's Cabinet to press their case.

Given the turmoil in the world, Maurice Druon, who was the French Minister of Cultural Affairs two years ago, thinks the British have more useful things to do than worry about geese. "How reassuring it is," wrote Mr. Druon in a letter in French, to The Times of London, "to think that the representatives of the Mother of Modern Democracies have nothing more urgent to do."

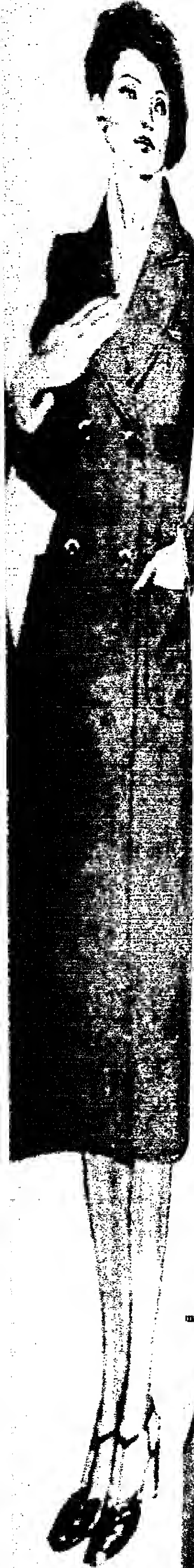
What's important to the British is not necessarily important to the French, but it is also possible that the force-feeding of geese would be less important to the British if someone other than the French were feeding them. Britons Have Fox Hunting Britain, after all, is one of the last bastions of blood sports among the leading developed countries. Last year, when someone called for a ban on fox hunting, even Princess Anne, a prominent fox hunter, spoke out publicly

in defense of the sport. Officially, the French and the British get along. They are military allies, they are partners in the Common Market—although the French kept the English out for a while—and they have built an airplane together, the supersonic Concorde. But at another level, relations are cool. When a Frenchman slips away from a party early, without telling the host, he says he is taking English leave. An Englishman

who sneaks away calls it French leave. Foie gras, a smooth, light brown pâté with a black truffle in its center, seemed, nevertheless, to have become something of a lubricant to French-British relations. A tiny crock of it at one leading store, just 1.38 ounces, costs \$4. Yet there are Britons who have somehow been able to buy more of it than they ever have before, as they did last year, despite the country's harsh economic environment.

Label Mixup Forces Recall Of 29,055 Bottles of Pills
WASHINGTON, Aug. 12 (AP)—The Ciba Pharmaceutical Company, Summit, N. J., is recalling 29,055 bottles of allergy pills because of a label mixup. Some bottles may contain a powerful stimulant that could prove fatal if taken according to directions, the Food and Drug Administration said Friday.

No injuries have been associated with the mixup, the agency said. The 29,055 bottles containing 100 pills each of Pyribenzamine hydrochloride, an antihistamine prescribed for allergies, were distributed east of the Rocky Mountains from Jan. 16 to April 4. In at least one case, this agency said, a bottle labeled as antihistamine actually contained the stimulant Ritalin, which is prescribed for patients suffering from narcolepsy, or uncontrolled sleepiness, hyperkinesia, or hyperactive behavior, and minor brain disorders in children. The antihistamine tablets are light blue and carry the number 33 on one side. The Ritalin tablets are peach color and imprinted on one side with the number 34.



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RWANDA ECONOMY SHORT OF SUPPLIES

Denial of Transit Rights by Uganda Denounced

KIGALI, Rwanda Aug. 14 (UPI)—Four million people are packed into this beautiful mountainous land in central Africa, making it the most densely populated country in Africa.

Most of the four million are subsistence farmers who live in mud and thatch huts. They are so poor that most of them do not even use money. They barter beans for cloth and corn for tin sheeting at the local market.

Women and children carry sewing machines and crops on their heads. Even public transport is often beyond their means. And the rural Rwandans never venture more than the odd kilometer from their farms throughout their lives.

In the last two years of the military government of President Juvenal Habyarimana has been successfully trying to raise the standard of living in Rwanda, which is considered the world's poorest country.

But Rwanda's future is threatened by a crisis it has no control over. Neighboring Uganda, itself tottering on the edge because of President Idi Amin's bizarre policies, has instituted an economic blockade against Rwanda, apparently more out of spite than anything else.

Foreign Trade Cut Off
Both imports and exports, which must transit Uganda to reach Indian Ocean ports, have

been either blockaded or hijacked by Uganda.

Rwanda has received no fresh gasoline supplies for several weeks. Only two pumps in the entire country, both in the capital, are working.

Hundreds of cars and trucks line up throughout the day in Kigali's dusty streets, waiting for the few liters of gasoline that may become available.

Vital electricity supplies, even to hospitals, are often interrupted. Rwanda's fledgling light industry has stopped.

No Impact in Rural Area
The coffee and tea crop—Rwanda's only means of paying its own way—has recently been harvested. It is stacked on trucks stretching in pockets from the capital to the border. It must reach Mombasa on the Kenyan coast for export soon or perish.

"We are trying very hard to get along with our neighbors," a senior government official said. "But every time Kenya

and Uganda go at it, we get the heel of the boot."

Thus far the effects of the blockade have been confined to the capital and the few new factories in Rwanda. It has not yet touched the farmers on their hilly plots to whom even oil is not important.

"I have never ridden a machine and I have never eaten anything that has come from one," said 62-year-old Leopold Mengi, a father of seven who grows beans and grain sorghum on a tiny plot. "I have never even ridden in a vehicle. People that ride in buses and trucks have money. I don't."

The current crisis arose after Rwanda pulled itself together from one of the cruelest intertribal wars in modern times. Tutsis and Hutus killed each other in the thousands.

"Now this country is like a sleeping baby compared with the rest of Africa," a long-time Roman Catholic missionary said. "Everyone is at last pulling together and then this has to happen."

Slain Paris Gunman Linked To Attempt to Kill de Gaulle

PARIS, Aug. 14 (Reuters)—The police have identified a gunman killed during a foiled holdup as one of the men who participated in the most serious attempt ever made on the life of de Gaulle.

The gunman was Laslo Varga, a Hungarian deserter from the French Foreign Legion who manned a machine gun during the Secret Army Organization ambush on de Gaulle's car at Le Petit Clamart outside Paris in August 1962. The general escaped unharmed.

Mr. Varga, who was released in a 1967 amnesty, died on Wednesday while attempting to hold up a suburban post office. An accomplice, also believed to be a former Secret Army Organization member, died of wounds in hospital yesterday.

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who, with Mrs. executive mem- ck Parents Assos- nesburg group; the in June, were Mangaliso Roman Catholic ria, the capital, okupa, an organ- uth African Stua- in Kingwil- East London. was Dr. Mam- , superintendent th clinic in King- Associates said e only independ- ent at a post- pella Mohapi, a t leader who is- nged himself in 0 days ago.

re Angered aoused the ire- ment's critics in white communi- zman, a promi- of the Progress- arty, a parlia- that opposes te Government the very people lking with. described the e reaction to the he black town- more than 200 icially acknowl- fied. Just sweep- s detention will basic problems,

ment has given the arrests. It accused activists black disturb- adduced only evidence, such ad use of black and gestures by townships. Parents Associa- represents more Johannesburg's as than that of antu Councils, y bodies whose h the Committee s been negotia- overmeot since rival.

African Students and the Black ention, whose so among these themselves as usness groups, er, the Minister condemned this ly negative, de- ogy, and cited urban blacks in es in the 1960's of the chaos it

government was t on opposition A minister who has ith the Commit- chael C. Botha, t he would give ct to one of the mands. He said week the coun- n urban blacks ted to buy or thout first tak- izenship.

on Reversed versed a govern- n May that tied f 30-year leases ps, a concession t year, to the icy. Under this city's 18 million rded as belong- nelands, with no ts in the cities, apparently does lated restriction hose opening or sinesses in the s to take home- p.

on was hailed by kesmen, but cen- en by others. It the demands by in Cape Town ip unrest this lives. The situa- y today was re- ostly quiet, with incidents but no

own leaders de- first steps, the he pass laws that migration to the tion of the mis- tem under which are recruited for ry and the mines, m of the separate k education, and ation in govern-

aised by Stand f State Henry A. tuesday welcomed in Rhodesia as tribution." is statement after parately with the ers of Greece and Waldorf Towers, asked Mr. Kissin- ment on an ad- foreign. Minister of South Africa r. Kissinger said: remain, but the majority rule in a step forward."

C. Aides Told
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Aug. 13 (UPI) — the Board of Pub- mmissioners have to sell their stock can Telephone and company or place a blind trust. Jacobson, chairman said yesterday he an order requiring loyees to divest of stock in the com- is the parent com- New Jersey Bell company, by Oct. 13. son said A.T. & T. gulated by P.U.C., ved the divestiture necessary to avoid a interest or the ap- a-conflict.

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Bomb Kills 7 Boarding Train in Egypt

Special to The New York Times
CAIRO, Aug. 14—At least seven persons were killed and 51 injured in Alexandria this morning as a bomb exploded in a train being boarded by workers and farmers bound for Aswan.
 Though there was no official statement this afternoon placing responsibility for the blast, it was expected here that Libya would be accused.
 The Libyan Government was accused earlier this week of hiring an Egyptian to plant two bombs in a Government office building in Cairo. Fourteen persons were injured in that bombing last Sunday.
 The blast in the seaside resort city of Alexandria occurred at about 10:45 A.M., shortly after President Anwar el-Sadat left a military airport 30 miles outside of Cairo for Muscat, Oman, on his way to a conference of nonaligned nations in Colombo, Sri Lanka.

terrorism against Egypt since last March. Though a number of bombings have been attributed to Libyan agents and Egyptians hired by Libya since then, today's explosion was apparently the first in which anyone was killed.
 It was announced yesterday in Cairo that Egypt has reinforced its border with Libya with additional troops, tanks and antiaircraft weapons. President Qaddafi, whose policies are strongly influenced by the Islamic religion, does not approve of the relatively loose social and political climate in Egypt and what he sees as a soft policy toward Israel.
 There is an overabundance of manpower in Egypt, and thousands of its citizens still are working in Libya, which needs the extra help. The dispute between the two countries so far has not ended this situation, though the number of workers has decreased.

being searched at movie theaters and some public buildings. There was speculation in Cairo today that security would be increased further. "It's getting to be like Belfast," a Western diplomat said.
 Egypt and Libya have been at odds since 1973, when President Sadat backed out of a plan to unite the two countries. President Qaddafi, whose policies are strongly influenced by the Islamic religion, does not approve of the relatively loose social and political climate in Egypt and what he sees as a soft policy toward Israel.
 There is an overabundance of manpower in Egypt, and thousands of its citizens still are working in Libya, which needs the extra help. The dispute between the two countries so far has not ended this situation, though the number of workers has decreased.

Bomb on Luggage Rack

According to initial reports from Alexandria, the bomb was left on a luggage rack and exploded while the train was still outside the station, waiting to pull in. One car of the train was destroyed.
 In Egypt, where transportation is hopelessly overcrowded, passengers do not wait for the trains to reach a loading dock before getting aboard. The poor workers and farmers about to make the 700-mile trip to Aswan in upper Egypt scramble through the windows of the dilapidated trains to get a seat.
 Untouched by the blast were the numerous other more deluxe trains that arrive and depart from Alexandria in the summertime carrying wealthy and middle-class Egyptians and foreigners from Cairo to Alexandria and its beaches.
 Feeling against President Muammar el-Qaddafi of Libya is high in Egypt. He has been accused of waging a war of

African Drought Effects

BAMAKO, Mali, Aug. 14 (Agence France-Presse)—Africa's drought-plagued Saharan region still faces acute problems of water supplies for agriculture, the Transport and Public Works Minister of Niger, Moussa Bako, has said.

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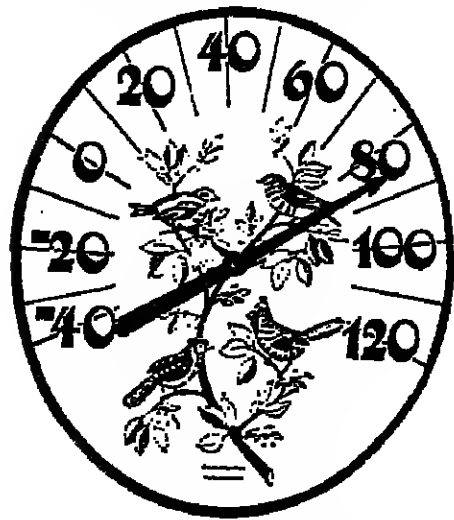
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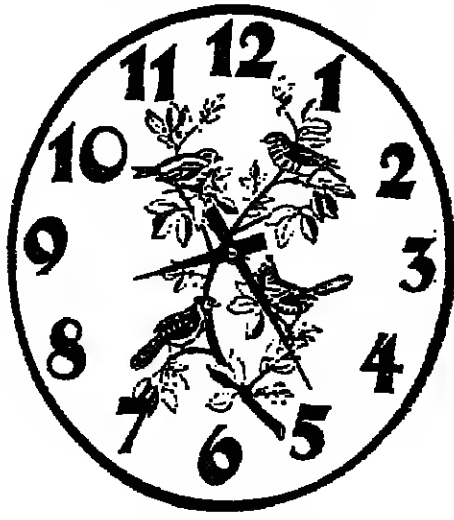


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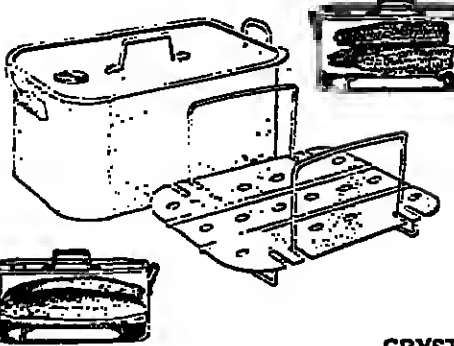
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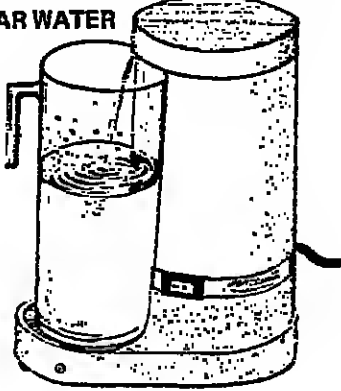
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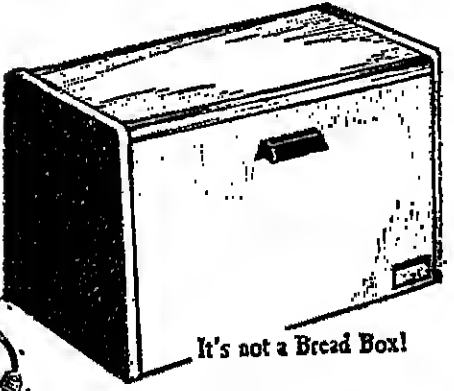
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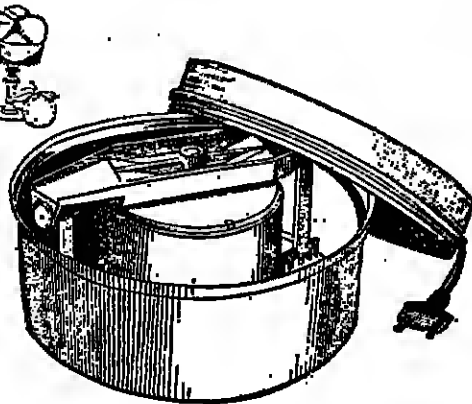
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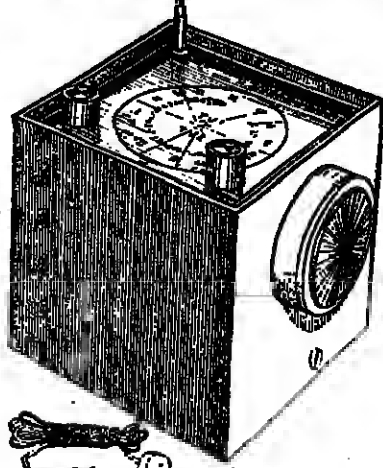
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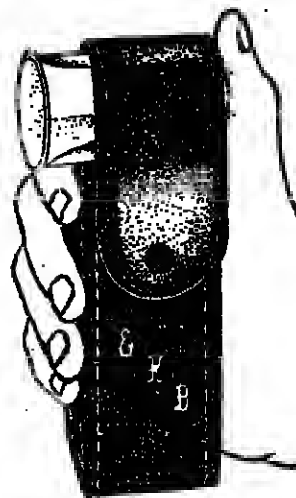
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Tunisia Aims for Foreign Investment

Special to The New York Times
By HENRY GUNGER
TUNIS — Tunisia is a capitalist island in a socialist sea.

White Tunisia's richer neighbors, Algeria and Libya, are building state-controlled and highly nationalist economies with oil and gas revenues, this little Arab country, with almost six million people and few natural resources, is appealing to foreign investors to help create jobs.

A 1973 law has afforded wide tax benefits and full guarantees on expatriating profits and capital to people who establish factories working for the export market.

The other major attraction is relatively cheap and abundant labor and this has brought in large numbers of clothing and leather-working plants which require much labor relative to output.

Many West German, Dutch, French and Belgian investors, some of them having difficulties at home with expensive labor and outmoded equipment, have transferred to Tunisia, offering about 30,000 jobs over the last four years. A special agency for the promotion of investment has set a red tape to a minimum and made for relatively quick handling of administrative problems connected with establishing a business in Tunisia.

Base of Political Stability
The success of the program has depended to a considerable extent on political stability and this has been assured during the last 20 years of Tunisia's independence by President Habib Bourguiba, who has ruled the country with little tolerance for any opposition to the single-party system.

But Mr. Bourguiba, who observed his 73rd birthday Tuesday with officially sponsored celebrations throughout the country, is showing signs of aging. There is no obvious successor and there are many rival political and ideological clans. The reliance on private initiative, particularly of foreign origin, has its critics. Government officials acknowledge. University students, particularly unruly and lacking the reverence for Mr. Bourguiba felt by older Tunisians, are imbued with the socialist ideas that pervade most of the third world and assail what they call foreign economic imperialism and its control of the Tunisian economy. They tend to look to Algeria and Libya for models.

More moderate opponents of Mr. Bourguiba's rule say they are not against foreign investment on the condition it brings capital and technology to the country. "We do not need people who merely seek to take advantage of cheap labor," said one such opponent, Ahmed Mestiri, a former minister who, with a small group, has been trying to promote a more democratic system instead of one-man and one-party rule.

But in the Ministry of Economy, it is pointed out that Tunisia by itself constitutes too small a market and generates too little capital of its own to attract large amounts of capital and technology from outside the country. Several projects that require large-scale production to be profitable, such as automobiles and shipbuilding, have had to be abandoned because of the country's limitations.

Active Birth Control Program
In the meantime, the country's population is growing at 2.6 percent a year, a rate that is kept down mainly by the biggest-scale birth control program in the Arab world. About 50,000 to 60,000 new jobs are needed every year. Tunisians used to go to Europe in massive numbers for work but their numbers have been reduced to a trickle by Europe's own economic difficulties. The idea arose to encourage the work to come to the Tunisians through foreign and Tunisian-owned factories that, operating in customs-free zones, import much of their raw ma-

terial and export their assembled products, principally to Europe, without customs duties. They have clamored for education and now when I go around the country I hear them clamoring for jobs and industry." He said the country's principal resource was people. "We marked Slaheddine Bacha, deputy director of the investment promotion agency. "But Tunisians a dignified life is to create jobs for them in Tunisia."

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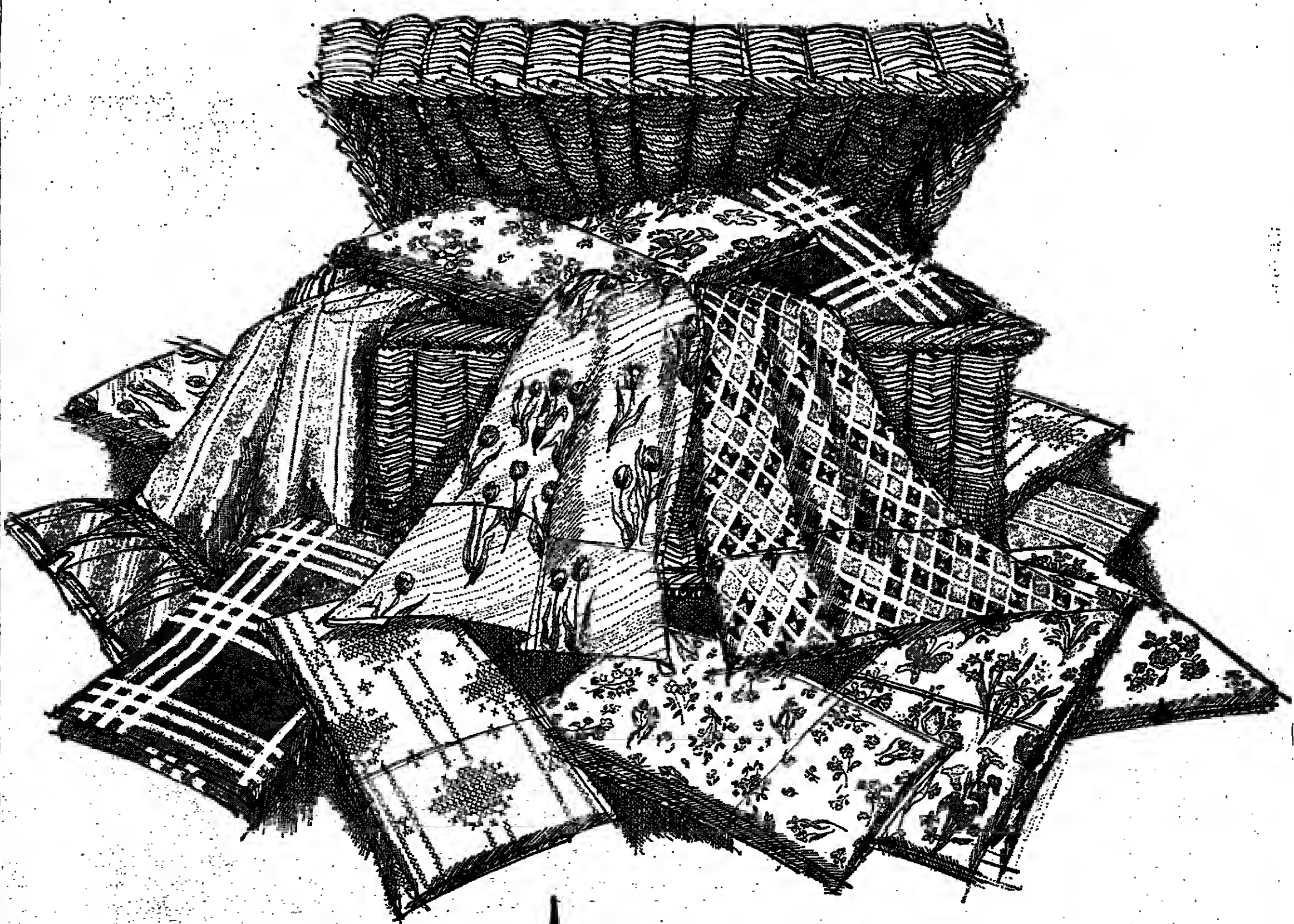
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PARTY RIVALS POSE THREATS TO MIKI

Tanaka Arrest in Lockheed Case Spurring Moves Against the Premier

By ANDREW MALCOLM
Special to The New York Times

TOKYO, Aug. 14.—Prime Minister Takeo Miki, beset this week by renewed efforts within his own Liberal Democratic Party to oust him, has repeated his intention to stay in office to pursue the Lockheed bribery scandal, oversee basic political reforms and lead the governing party into national elections this fall.

But there are mounting doubts here that the 69-year-old Prime Minister, who leads only a minor faction of his party, will be in a position to fulfill his political plans. This is because his party opponents, once divided among several hopefuls for the prime ministry, now appear to be lining up behind a single replacement candidate, Takeo Fukuda, the 71-year-old deputy Prime Minister.

The next two or three weeks are expected to present Mr. Miki with an important test of his durability. Conservative party leaders and members are to hold several conferences in Tokyo and Mr. Miki will continue his series of private political meetings with his chief party rivals, Mr. Fukuda and the Minister of Finance, Masayoshi Ohira, who is 67.

The Tanaka Case

This is all part of the political jockeying and basic party realignments touched off by the arrest on July 27 of the Liberal Democratic Party's most powerful factional chief, Kakuei Tanaka. The 58-year-old former Prime Minister is charged with violation of foreign-exchange regulations in connection with the Lockheed Aircraft Corporation's multimillion-dollar payments here to promote the sale of its planes.

More serious charges, including bribery, appear likely in the near future. As Tokyo's prosecutors continue their Lockheed investigation, each day's newspapers are full of allegations of involvement of almost a score of politicians and close associates of Mr. Tanaka's.

One of these is Kenji Osano, a wealthy businessman and friend of Mr. Tanaka's who has denied any wrongdoing in the Lockheed affair. On Thursday, the special Lockheed committee of the House of Representatives decided to summon Mr. Osano for further questioning late this month.

Another name mentioned in the Japanese press is Yasuhiro Nakasone, the Liberal Democratic Party's powerful secretary general. Mr. Nakasone, who has denied the unsubstantiated allegations, is a close political ally of Mr. Miki's. If he is arrested, Mr. Miki, so far free of any taint of scandal, would be in a difficult position. Political tradition would call for the Prime Minister's resignation to assume responsibility.

How Miki Hung On

But Mr. Miki is an unconventional politician. A minor faction's leader, was installed in December 1974 as a temporary compromise candidate to avert a major leadership fight between Mr. Fukuda's supporters, on the one side, and those of Mr. Tanaka and Mr. Ohira, on the other.

What that stalemate lingering, Mr. Miki clung to power. An attempt to oust him last spring failed when the Prime Minister promised a complete Lockheed investigation and appealed to public opinion for support.

But the arrest of Mr. Tanaka appeared to tip the precarious balance of power in Mr. Fukuda's favor. In recent days, Mr. Fukuda has been talking of "purifying" and "freshening" the party with new leadership, and Mr. Ohira has agreed.

After separate meetings with the Prime Minister this week, both men emphasized the differences that separate them from Mr. Miki. He used the sessions as public platforms to emphasize the need for modernizing political reforms under his leadership.

Lockheed Case Drags On

However, he put completion of the Lockheed investigation first. The inquiry seems to be taking longer than officials had predicted. Now Osamu Inaba, the Justice Minister, and a Miki ally, says the investigation might not be completed before the middle or the end of next month. By law, lower-house elections must be held by December.

Numerically, of course, Mr. Miki's opponents could dump him tonight. They control at least 234 of the Liberal Democrats' 393 seats in both houses of Parliament. But such a back-knuckled confrontation is bad form in Japanese politics. Mr. Miki has some leverage of his own: Should his opponents push too hard, he might form an alternative conservative party.

If the members of his faction were to follow him out of the organization, Japan's ruling political party would lose its dwindling majority in both houses for the first time since the party was formed in 1955.

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Wednesday, August 18th, Chef Joseph Pellegrini of *Trotteria* prepares "Zuppa Inglese"
Thursday, August 19th, Sergio Biffi, owner of *Toscana* prepares "Pollo Fritto"
Friday, August 20th, Chef Raymond Sato of *Mercurio* prepares "Vitello Tonnato"
Monday, August 23rd, Ed Globbi, painter as well as author of *Italian Family Cooking* (Random House), prepares "Pollo con Cazzu" and "Spaghetini Alla Primavera"
Tuesday, August 24th, Chef Bio Hanovic, of *Giovanni's Annex* prepares "Sofa"
Wednesday, August 25th, Nicola Paone, owner of *Nicola Paone* prepares "Nightow"
Thursday, August 26th, Tina Bellucci, Assistant Director of *Mamma Leone's* prepares "Veal Piccata"
Friday, August 27th, Chef Olimpio Pasini, of *Barbetta* prepares "Mashed Fredda"

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Thursday, August 19th, Olimpio Pasini, of *Barbetta* prepares "Trotellini Alla Parina"
Monday, August 23rd, Tina Bellucci, Assistant Director of *Mamma Leone's* prepares "Veal Piccata"
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GIMBELS

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INQUIRY STALLED

Investigatory Panel but Holidays Up Action

V. ROBERTS On its cover magazine, it is this headline: Prime Minister The Antelope

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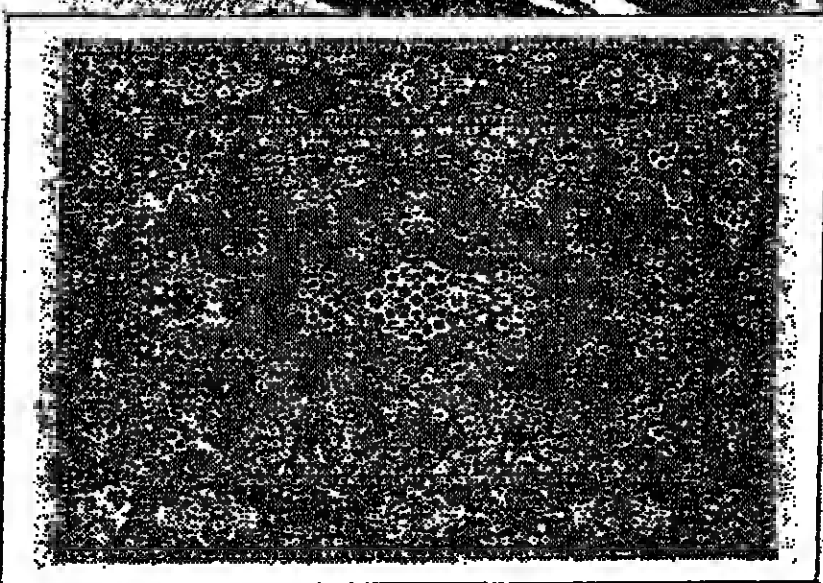
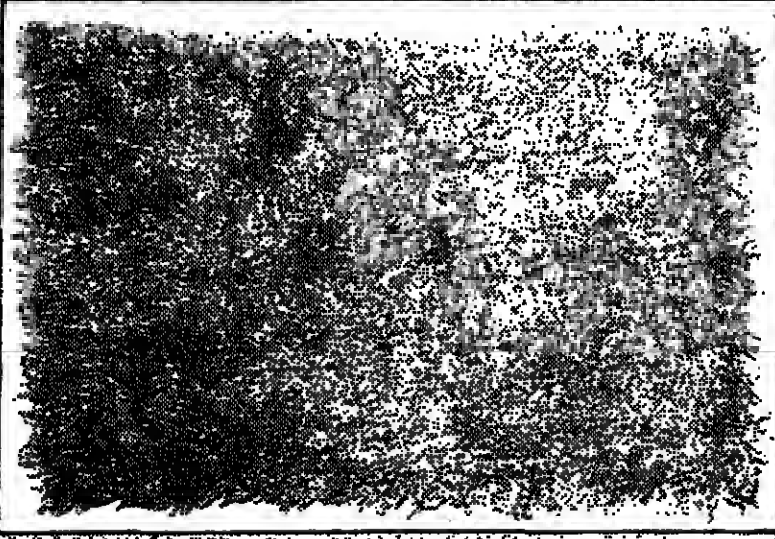
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GIMBELS

BUS LANE'S FUTURE DIMMER ON COAST

Foes of Traffic Experiment Seek to Continue Halt Ordered by U.S. Court

By GLADWIN HILL
Special to The New York Times
LOS ANGELES, AUG. 14—

One of the Federal Government's principal experiments for promoting bus travel and car pooling, to cut urban traffic and air pollution, was halted suddenly this week. Whether it could be revived seemed highly problematical.

Under the experiment, the high speed left hand lane on a freeway was restricted during rush hours to buses and cars with three or more occupants.

Underway since March 15 on the 12.5-mile freeway from Santa Monica to downtown Los Angeles, the project had engendered intense controversy. The vast majority of motorists relegated to the three other freeway lanes howled that the idea was a disaster. State officials contended that it was starting to produce the desired results.

Their dispute was cut short on Monday when the United States District Court here ordered the experiment suspended, on a technicality. Judge William Matthew Byrne held that the State Department of Transportation, in instituting the project as part of a federal-mandated "transportation control plan," had failed to comply with Federal and state laws requiring an environmental impact assessment.

The ruling brought cries of jubilation from freeway commuters and a celebratory cocktail party by a city councilman who had led opposition to the project, and the freeway immediately reverted to its accustomed free-for-all pattern.

Legislators Plan Moves

Theoretically the ruling entails only a hiatus of some months for preparation of an impact assessment, which even if adverse, would not legally stop the Diamond Lane project, named for its distinctive pavement markings.

However, the experiment was ballooning into a political issue, with state legislators at Sacramento proposing to thwart it.

And officials of the Environmental Protection Agency in Washington indicated informally that the experiment had proved so unexpectedly contentious that there would be a lot of thought before it was tried elsewhere.

They said it was the only one of a half dozen different special-laning programs underway in various parts of the country that had not had favorable results.

A lane of Route 3, in New Jersey, outside the Lincoln Tunnel, is used in rush hours for buses only.

In the reverse-lane system, vehicles on a two-way thoroughfare are allowed to use a lane that normally carries traffic in the opposite direction.

A specially constructed bus-only lane has been operating successfully for over 18 months on the San Bernardino Freeway in Los Angeles.

However, the E.P.A. officials said, the San Monica Freeway experiment was the first case in which one lane of an existing multi-lane freeway was preempted for privileged categories of vehicles.

Delays to Enter Road

The Santa Monica has four lanes in each direction, and the left-hand lane in each direction was made the "diamond" lane.

The system was in effect for three hours in the morning and four hours in the evening five days a week.

The problem of getting eligible vehicles on to the freeway and into the high-speed lanes involved an elaborate access "rationing" system, with traffic lights at 30 on-ramps where drivers were sometimes held up for as much as 20 minutes.

The most conspicuous results of the experiment were congestion on the remaining three lanes of the freeway and tributary streets, and a marked increase in the number of accidents, while only a scattered stream of traffic moved down the fast lane.

Nevertheless, state officials had insisted that the results were constructive enough to pursue the experiment through its scheduled one-year trial. They said the freeway's normal load of 242,000 vehicles a day had been reduced to 235,000, and bus ridership increased from only 1,000 persons a day to 4,000.

The special-laning is one of the dozen "transportation control plan" strategies advanced by the E.P.A. under the Clean Air Act of 1970 for reducing auto traffic in cities where the regular vehicular and stationary-source of smog abatement programs will not achieve compliance with Federal air quality standards.

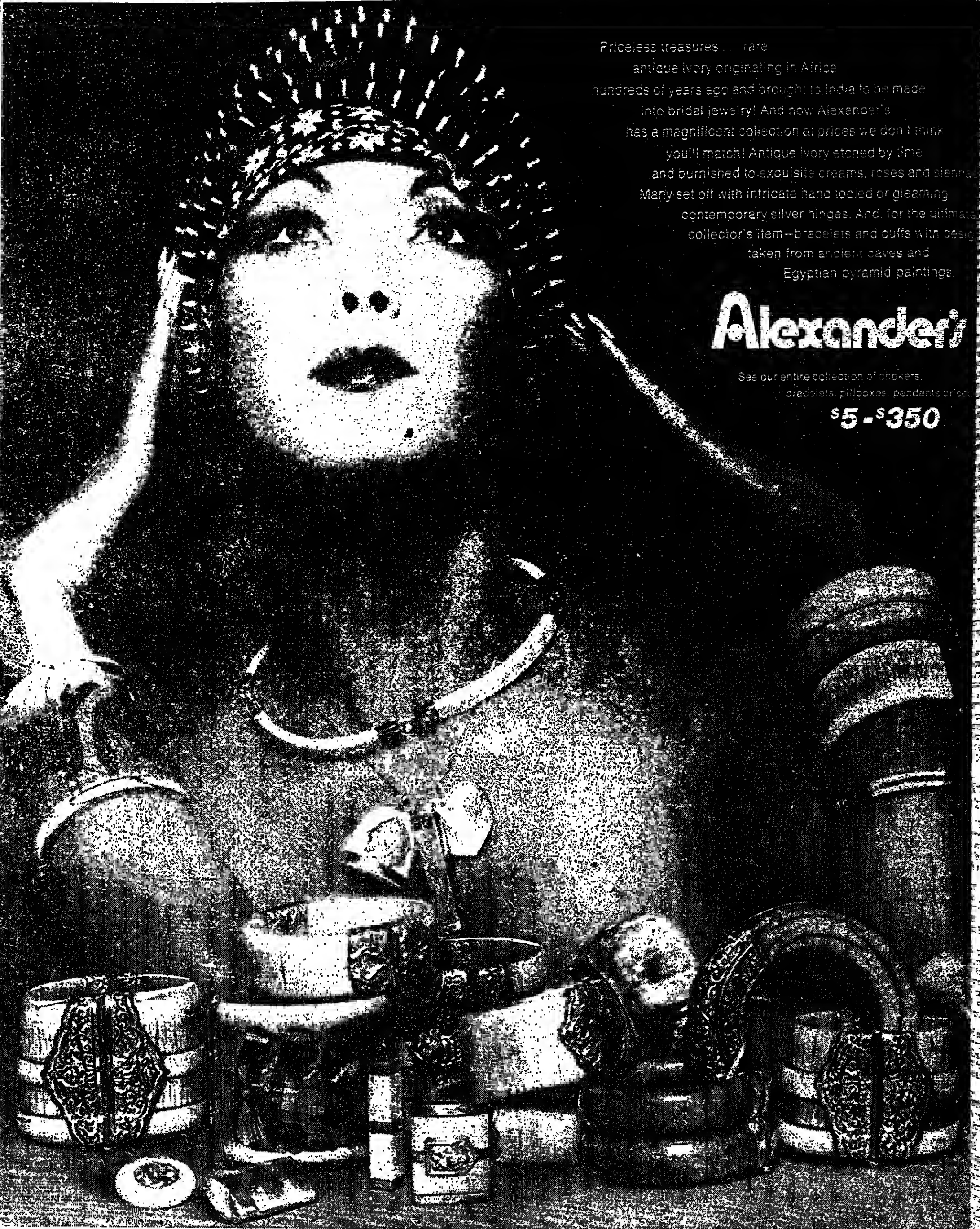
These strategies range from installation of special mufflers on cars to parking rules aimed at discouraging unnecessary driving.

Most cities are to a certain extent to choose among alternative methods. But the Los Angeles problem is so severe that Federal and state officials have said that every way to reduce vehicle-miles-traveled must be at least tried.

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New York Rooftops. Photograph by Peter Fink.

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Legion Sickness Adds Philadelphia Hotel to Search

By LAWRENCE K. ALTMAN
Special to The New York Times

HARRISBURG, Pa., Aug. 14—Federal epidemiologists investigating a mysterious disease that has killed 25 people in Pennsylvania have added the name of the Bellevue Stratford Hotel in Philadelphia as part of their new criteria for identifying cases of the disease, according to a statement issued here today by the Pennsylvania Health Secretary, Leonard Bachman.

Dr. Bachman said that under a new definition of a case of the mysterious disease, epidemiologists now are including cases of individuals who had either a fever and X-ray evidence of pneumonia or a temperature of at least 102 degrees and cough, and that the person was an American Legion conventionner or that the person entered the Bellevue Stratford after July 1.

The Bellevue Stratford was the headquarters hotel of the state American Legion convention from July 21 to 24. Health officials said in interviews that epidemiologists are also investigating other hotels where legionnaires stayed. They had suffered from symptoms similar to those of the mysterious respiratory disease after attending the International Eucharistic Congress in Philadelphia last week either went home or were reported improving today after hospitalization in Danbury, Conn., and Washington.

"The Two Men"

The two men, Louis Fortunate, 38 years old, of White Plains, N.Y., and Msgr. John F. Donnelly, 54 of Spokane, Wash., are included on the revised list of cases. The two men stayed at the Bellevue Stratford during the Eucharistic Congress Aug. 1 to 3.

The total now is 169 cases, including 25 deaths. Mrs. Jane Palmer, 64, of Philadelphia, the wife of a legionnaire, died today. She had been on the critical list for more than a week. The case totals have fluctuated almost every day since epidemiologists from the Center for Disease Control, a Federal unit in Atlanta, and the Pennsylvania State Health Department have increasingly restricted the definition to minimize the number of false positives that is, spurious cases that might be included because of the nature of the symptoms.

A key problem for the epidemiologists has been the lack of specificity of the symptoms. Symptoms of the mysterious disease mimic flu or viral pneumonia. Doctors often make such diagnoses after excluding diseases known to be caused by bacteria and other agents. Viral pneumonia can be caused by a wide variety of viruses and only when a virus is identified in laboratory tests can a specific diagnosis of viral pneumonia be made.

Usual in Large City

In his statement, Dr. Bachman said, "It should be remembered that it is usual to have a substantial number of cases of pneumonia in a city the size of Philadelphia at any given time."

Dr. Bachman's statement said he had conferred with Dr. Lewis Polk, the Philadelphia health commissioner. In an interview in Philadelphia, Dr. Polk emphasized that there was no evidence that any hazard remained active in the Bellevue Stratford.

"We do not have a reason to think that this is an ongoing problem with the building," he said. He added that



Jerry Shope, one of the victims of the so-called legionnaire's disease, being attended at Hershey Medical Center in Hershey, Pa. At center is his wife, Mildred.

no evidence of the disease has turned up among persons who were in the hotel after the eucharistic congress closed Aug. 8.

He said it would be "a very strange kind of situation" to have the cause of the disease active for a while and then disappear only to reappear a second time.

Dr. Polk also said that investigations thus far had not disclosed any common factor more specific than having attended the Legion convention or having been in the Bellevue Stratford.

Total Down By 3

Dr. Bachman said the list of fatal cases had been revised downward by three since the Health Department's last news conference four days ago. He dropped the names of Ida Disque, 55, of Philadelphia; Andrew Hornack, 47, of Washington County, and Ben Waldow, 82, of Philadelphia, because they did not meet the criteria of the revised definition.

The list of nonfatal cases had been revised upward to include the two men who attended the Eucharistic Congress and 14 cases that were detected by a questionnaire that health officials had asked legionnaires to fill out at posts throughout the state last Monday night.

Dr. Polk said that a preliminary analysis of 3,000 questionnaires yielded the names of 116 people who had medical symptoms. Twenty-nine of the 116 were cases already known to the medical detectives. Of the 87 others, 40 were dismissed as not compatible with the mysterious disease on further questioning. Fourteen had symptoms that met the criteria. Health officials are still questioning the remaining 33 legionnaires.

The totals also include two persons who attended a candlemakers convention at the Bellevue Stratford that ended July 21, the day the legionnaires began their festivities.

Dr. Philip S. Brachman, who heads the Center for Disease Control's epidemiology bureau, said in a telephone interview, "The survey of candlemakers pointed out that there might have been two cases, but these two people were in the hotel

on the first day of the state American Legion convention."

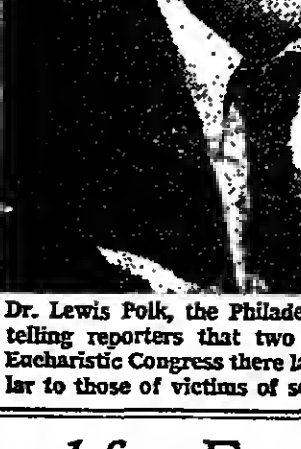
About 100 people were at the candlemakers convention and about two thirds of them have been reached by telephone.

"There were no illnesses among the other candlemakers surveyed," Dr. Brachman said.

The Federal Government's top epidemiologists said that 16 epidemiologists from the center were still investigating the outbreak in Philadelphia. Some are staying at the Bellevue Stratford.

"Dr. Brachman said that he stayed at the hotel when he visited his team in Philadelphia two days ago. Why? "I wanted to see it, frankly," he said. "He said that his team lacked 'the objective truth' that the hotel was the source of the outbreak."

"Unless we know what the substance is and how it is disseminated, it is hard to say it is the hotel," Dr. Brachman said.



Dr. Lewis Polk, the Philadelphia Health Commissioner, telling reporters that two persons who attended the Eucharistic Congress there last week had symptoms similar to those of victims of so-called legionnaire's illness.

not found evidence of an obvious environmental factor.

When Mr. Fortunate was discharged from Danbury General Hospital today by his physician, Dr. Jay Weiner, the 38-year-old musician resumed his vacation at Candlewood Lake that had been interrupted last Tuesday when he began to feel achy and feverish.

Dr. Weiner said in a telephone interview that a doctor who examined Mr. Fortunate had been perplexed when they found red blood cells in his urine. Mr. Fortunate's condition was tentatively diagnosed as "a virus" and he was told to return if his symptoms did not improve.

By noon Wednesday, his temperature rose to 105 degrees. Although Mr. Fortunate was not coughing, Dr. Weiner, a specialist in internal medicine, said he found evidence on his chest X-rays of "a patchy infiltrate" indicating pneumonia in the lower lobe of Mr. Fortunate's right lung.

Because no bacteria could be identified in tests on a sputum sample, Dr. Weiner said the diagnosis was "a presumed viral pneumonia." He said he prescribed an antibiotic called erythromycin. When Mr. Fortunate's temperature returned to normal today, he went to his vacation cabin.

However, because Mr. Fortunate had expressed concern about the resemblance of his illness and his visit to the eucharistic convention in Philadelphia from Aug. 1 to 3 when he stayed at the Bellevue Stratford, Dr. Weiner said he reported the case to health officials. An epidemiologist collected a variety of specimens, freezing some in dry ice, for tests involved in the legionnaire disease that are under way at the Connecticut State Health Department and at the Center for Disease Control.

Meanwhile, Monsignor Donnelly was showing some signs of improvement at Doctors Hospital in Washington from his symptoms of "viral pneumonia," according to a statement issued by his physicians, Dr. Gilbert Hurwitz, Dr. Sol Holtzman, Dr. Herbert Wechsler and the hospital's administrator, Philip D. Green.

Monsignor Donnelly, who is from Assumption Parish in Spokane, Wash., was admitted last Wednesday.

"He would have been treated as a viral pneumonia if he had not been in Philadelphia," his doctors said. "Therefore, we are taking a longer and closer look."

Laboratory tests are underway at the hospital and in Atlanta.

Monsignor Donnelly's physicians said that if his symptoms continue to improve they expected him to be discharged from the hospital early next week.

Bureau Closing Early

PHILADELPHIA, Aug. 14 (AP)—Philadelphia '76, the city's Bicentennial agency, has decided to close six months early because crowds for the nation's 200th birthday celebration did not meet expectations, officials said. Ken Shuttleworth, spokesman for the agency, said yesterday the early closing would save about \$175,000.

Policy Reviews Proposed for Ford's New Science Aide

By WALTER SULLIVAN

Recommendations for a series of policy reviews that could lead to basic changes in the nutrition of millions of people, advances in the conduct of Federal regulatory agencies and in many other fields have been submitted by two blue-ribbon committees formed last fall by President Ford.

The recommendations relate to problems that it is proposed should be taken up by the newly created Office of Science and Technology Policy in the White House. On Wednesday, Dr. C. Guyford Stever was sworn in as director of that office, making him, in effect, the science adviser to the President, a post abolished by President Nixon in 1973.

The two committees, which were disbanded upon formation of the new White House office, were headed by Dr. William O. Baker, director of the Bell Telephone Laboratories, and Dr. Simon Ramo, a founder and top executive of TRW Inc., the aerospace company.

On Friday, Dr. Ramo was named by President Ford to head the President's Committee on Science and Technology, which was formed by the same act of Congress that created the office directed by Dr. Stever.

A Two-year Study

Dr. Ramo's committee, with a membership of eight to 14 specialists in diverse fields, is to conduct a two-year study of longer-term policy problems in science and technology. It will presumably continue to exist in existence no matter who is elected President in November. To be achieved before heavy investment in hardware and facilities?

Closely related to this is the House last week to aid the President's new science advisory board in broad areas of special urgency about its potential energy and environmental impacts. One

of the more detailed list of policy questions, were as follows: **Food.** What lines of research could lead to "needed" advances in food production, distribution and use? As noted by Dr. Baker in an interview, "great technological advances have been made in agricultural production, but close to half of such production is lost between harvest and consumption. Should research including resources on continental margins at depths greater than 3,000 feet?"

Industrial productivity. "Is the United States becoming less innovative," the committee asked, "and if so, what are the implications?" Are current trends in productivity a cause for alarm? Since inflation rates are closely linked to productivity, the committee also asked whether technology was being used "to the fullest to curb inflation."

Government regulation. Are Federal controls "killing research" in the drug and pesticide areas? Is regulatory legislation, under the mandate of "protection of human subjects," too narrow in precluding other considerations? Since the committee's mandate is to study "strongly affects regulation policy, can a more balanced approach be found to relieve dependencies on the judicial process?"

Energy. How can the President's science adviser and his associates stimulate more effective application of science and technology, both to energy production and energy conservation? How can government-industry cooperation in this area be strengthened? By what means can basic research "adequate to underly critical energy production and energy conservation be achieved before heavy investment in hardware and facilities?"

The latter include those dealing with defense, space, health and energy and the National Science Foundation. Typical among pending decisions are those relating to the Large Space Telescope, future planetary missions and construction of large, high energy physics machines.

Operation and organization of the Office of Science and Technology Policy. How should it go about policy analysis? By what means can it identify and attack problems before they reach a crisis stage, such as new capabilities for genetic manipulation? In what way should that office become involved in military research and

development issues and in determining nonmilitary budgets? Among additional items on the list of 65 questions is whether to set specific national goals in technology for priority treatment, as in Japan. According to Dr. Edward E. David Jr., the last science adviser to President Nixon before the post was abolished, the Japanese Government in the last five years has identified a dozen such goals.

Dr. David took part in preparing the committee proposals. The Japanese target projects, Dr. David said, include the development of an electric automobile, deep sea drilling technology, jet engine production and computer-controlled automation.

Among proposed tasks for the new White House agency is one to assess the value of a "science court" in resolving policy issues whose complexity has left the public baffled. A meeting on the subject is to be held next month in Leesburg, Va.

It is also proposed that better ways may be found "for reaching more balanced decisions where there is conflict between economic or environmental development and preserving or improving environmental quality."

Other decisions listed as facing the new agency relate to expanded research on population control, applicable both at home and abroad, housing, earthquake prediction, urban transportation, law enforcement and patent policy. Some experts have cited a decline in patents by American inventors as a sign of decline in innovation.

Also listed is the need to decide what new roles may be played by laboratories of the space agency when their hardware development rules decrease. Another problem is how to cope with rising medical costs as new technologies make such care more and more expensive.

Nation Affairs

Intruder Captured At White House

WASHINGTON, Aug. 14 (UPI)—A 25-year-old London man scaled the fence in front of the White House today for the first time in two years—captured quickly once he was inside.

President Ford was not in the White House golf at the time. The intruder was Gerald R. Gaimois, who the fence twice last year once earlier this year first entry, Nov. 26, 1974. Gaimois got to within feet of the President's

A Secret Service spokesman, Jack Warner, said Gaimois was captured in the early entry, Nov. 26, 1974. Gaimois got to within feet of the President's

He had a scuffle with a security guard and was taken to D.C. General Hospital for treatment of injuries sustained while climbing over the fence.

Cleaver is Free on \$100,000 Bail

OAKLAND, Calif. (UPI)—The Black Panther Party's former minister of education, Eldridge Cleaver, the United States to trial and lives in Africa for several years, returning, is free on bail.

"I'm not going out toward reconciliation with the Black Panther Party," last night when he returned from the Alameda County Jail in San Francisco. "I'm leaving here in a conciliatory mood."

Some members of the Black Panther Party had charged Cleaver returned to the States in November he had agreed to become former on his own terms. Mr. Cleaver has 1968 while awaiting charges of assault and murder that resulted in a shootout between Pan Oakland police officer been free on \$50,000 bail.

Upon Mr. Cleaver's return to the United States, he changed and he could claim a fair trial.

Rep. Reuss Is Critic Of Federal Reserve

WASHINGTON, July 14—Cross-ties with banking companies, lobby and giant corporations, serious questions about the Federal Reserve System, Representative S. Reuss, chairman House Banking Committee today.

Mr. Reuss, Democrat from Ohio, questioned the nation's central bank caught in a conflict because of the business directors. His views were expounded in a staff report that says banks and big business manipulate the operations of the Federal Reserve System.

Mr. Reuss also called for a network of 200 district banks to be set up in each of the 50 States and the District of Columbia. He said the current system of 12 regional banks is "outdated and inefficient."

Both Parties Fight For Rights

BILOXI, Miss., Aug. 14 (AP)—The Southern Christian Leadership Conference and the Black Panther Party today with criticism of the political parties, strongly worded against capital punishment.

The civil rights group founded 19 years ago by Rev. Dr. Martin Luther King Jr. also called for an economic boycott of Africa and Rhodesia segregationist policies two countries were.

Another resolution conference said, "The courts have taken the black man's rights and the Republic have ignored black Americans."

A resolution approved at a disheartening death penalty system in America and urged Congress to pass a Constitutional amendment banning capital punishment.

Manson, 2 Fol Denied New Trial

LOS ANGELES, July 14—A new trial has been denied to one member of the Manson "family." Manson and two other men were refused new trials because of their involvement in the slayings of a young woman and her father.

Miss Van Houten was sentenced to death in 1971. But the appeals court ruled 2 to 1 that the slayings were separate acts and that the death penalty was not warranted. The court's decision was a victory for the defense attorneys.

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Hearst's Trials to Be Shifted to Berkeley Next Month for Arraignment on Charges in the Hearst Kidnapping Case

ALBANY, N.Y. (AP) — William Harris, co-accused in the kidnapping of a young girl, will be arraigned in Berkeley next month on charges of kidnapping and armed robbery.

A state jury this week found the HARRISSES guilty of kidnapping two automobiles, kidnapping two car owners and stealing \$250 from one of their victims in their flight from the store.

The daughter of Randolph Hearst, the newspaper executive, Miss Hearst will be the star witness against the HARRISSES at a trial that is many months away. If convicted in the Hearst kidnapping, the HARRISSES could get an even stiffer prison term: life in prison without parole.

Meanwhile, Miss Hearst, now undergoing psychiatric testing, awaits sentencing this fall in her bank robbery conviction in San Francisco. She has pledged her cooperation to become a Government witness in other cases both here and in Pennsylvania but so far has struck no bargain with the Los Angeles District Attorney's office which is prepared to prosecute her charges and if they follow the

same procedures they did in Los Angeles they will spend months in pre-trial motions. Leonard I. Weinglass, who represented them here, will not be their attorney in Alameda County, he said.

Albert Johnson, one of Miss Hearst's attorneys, said there had been "no deal" offered by John K. Van de Kamp, the Los Angeles District Attorney, and Mr. Van de Kamp said in an interview that this was so.

There is nothing to prevent a defendant from pleading guilty to the charges in an indictment, but Mr. Johnson said there was "no likelihood" that Miss Hearst would do so. However, defendants in major trials who decide to plead guilty often expect some form of leniency in return for saving the expense of trial, he

found that the HARRISSES had not forced or trained Miss Hearst to open fire to save them.

ALBANY, N.Y. (AP) — William Harris, co-accused in the kidnapping of a young girl, will be arraigned in Berkeley next month on charges of kidnapping and armed robbery.

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DRAWINGS BY JIM HOWARD

The Talk of Kansas City: Who'll Be Ford's Choice?

By JAMES M. NAUGHTON
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — As the rumor mill had it, John B. Connally was supposedly down, Senator Howard H. Baker Jr. fading, Senator Robert Dole emerging and William W. Scranton rising. But the Vice-Presidential rumor mill here actually was a treadmill.

Two days before its official opening, the Republican National Convention seemed likely to revolve around the still unanswered question of President Ford's choice in a running mate. The issue was central to the skirmishing in the convention Rules Committee between the forces of the President and those of Ronald Reagan, who already has named Senator Richard S. Schweiker as his prospective running mate.

Mr. Ford's choice in a running mate was the subject of much speculation in the corridors and backroom conversations of the convention city.

And as Vice President Rockefeller arrived this evening, still insisting that he no longer wanted his job, he seemed more than anything to be largely the mark of uncertainty and curiosity over Mr. Ford's thoughts as to his successor.

For all the conversation, the divining and the considerable wogering taking place on the subject, nobody in Kansas City had the foggiest notion what President Ford ultimately would decide, and the White House reiterated that he hoped through the Presidential nomination vote next Wednesday.

When several newspapers reported in their early editions last night that Mr. Ford had eliminated former Gov. Connally of Texas from consideration, Ron Nessen, the Presidential spokesman, promptly retorted: "The only person who knows isn't talking. The people who are talking don't know."

Whatever Mr. Nessen's prospects, Mr. Nessen's statement was supported by the reports from associates of Gov. James A. Rhodes of Ohio that Mr. Rhodes was making an urgent appeal for the selection of the Texan while golfing in a Washington suburb.

White House agents here said Mr. Connally's name was only one of at least a score on a list that the President had not winnowed definitely. But whether it perturbed the President or not, speculation on his running-mate choice was rife here because his selection was at the core of the pre-convention maneuvering in the razor's edge contest for the White House nomination.

Mr. Reagan's managers were pushing hard in the Rules Committee for a change in convention regulations that would require Mr. Ford to designate a preferred running mate before the first ballot next Wednesday night on a Presidential nomination.

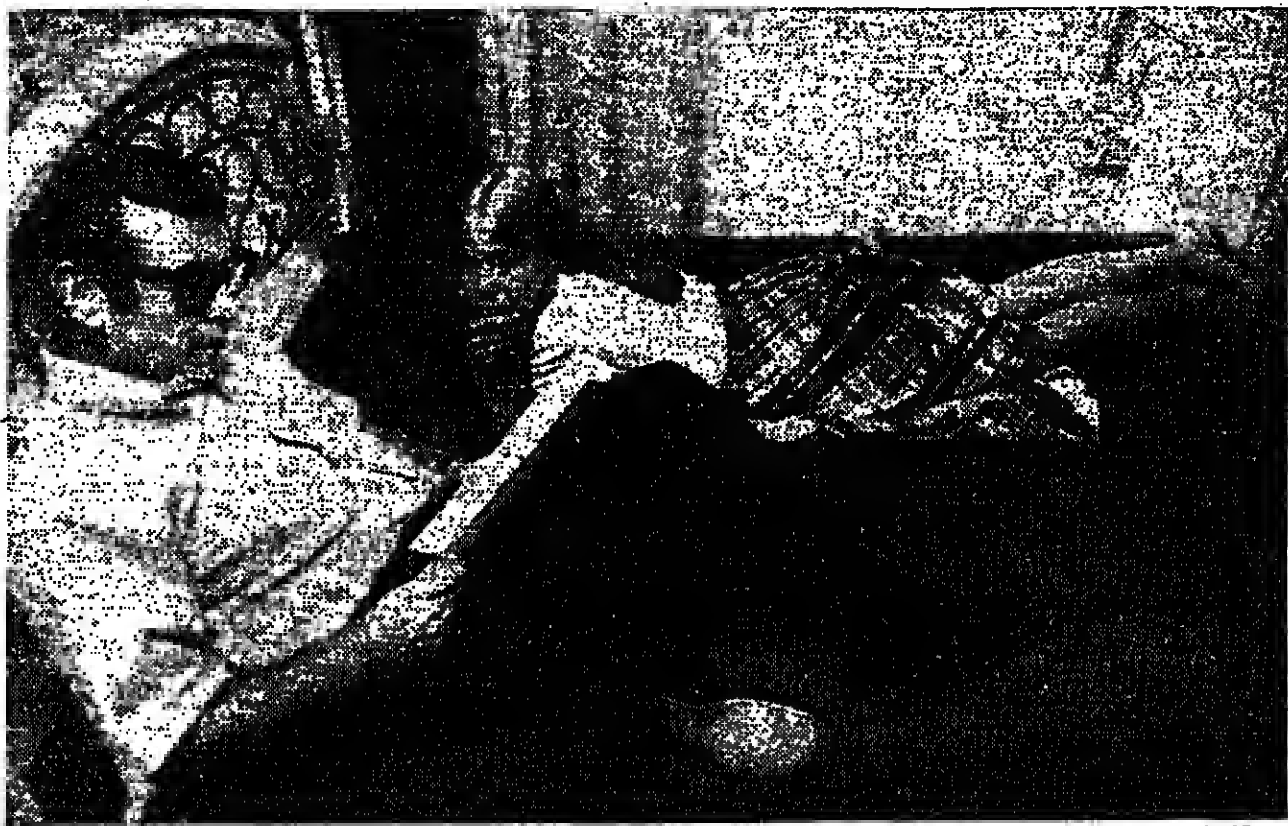
The President's operatives were strenuously opposing the rule change because of the time-honored presumption that the choice of a running mate is invariably left to the President in a Presidential election.

But John R. Linnell, the chairman of the Maine delegation, warned of defections from Ford supporters in that state if the President would select Mr. Connally.

However, Mr. Reed and Mr. Linnell, supporters of Mr. Ford's candidacy, subsequently backed off from their threats, but managed to make contrary points that illustrated the President's problem.

Accordingly, Mr. Ford was keeping mum and the talk here was entirely speculative, if occasionally logical.

One White House official guessed that Mr. Ford's choice would be one of the Senators of Tennessee, Dole of Kansas and Pete V. Domenici of New Mexico; Governors Robert D. Ray of Iowa, Christopher Bond of Missouri and Daniel J. Evans of Washington, and a former Deputy Attorney General, William D. Ruckelshaus.



Senator Howard H. Baker Jr., a keynote speaker for the Republican convention, going over his speech in his Kansas City hotel room late Friday night as his daughter, Cissy, 20, listened.

Ford to Be Pressed by Reagan Over His Running Mate

Continued From Page 1, Col. 8

106 delegates still listed as uncommitted by The Times, said that he would support the rule "because it's fair."

Mr. Ford gained a single delegate today, although the delegates may be subject to change. That put his total in The Times' tabulation at 1,119, only 11 short of the 1,130 needed for nomination. Mr. Reagan has 1,034 votes in The Times tally.

The switch came in New York. Susan M. Muldoon of New York State, a Republican delegate, has died. Her place was taken by John K. Olsen of Glendale, Queens, who would replace her and keep the vote in the Reagan column. But Richard M. Rosenbaum, the New York State Republican chairman, said the post would go to Odín V. Carlson of Jackson Heights, a Ford man who finished first in the alternate race in the 9th Congressional District.

There were also unsubstantiated claims from both camps eager to prove that the momentum was theirs.

Schweiker's Caution

Senator Richard S. Schweiker of Pennsylvania said on arrival in Kansas City that 13 more delegates from his home state had agreed to support the Reagan-Schweiker ticket. He provided no names. The Times count shows only 13 uncommitted delegates in Pennsylvania, which would mean Mr. Reagan would have to get all of them, including those leaning to Mr. Ford, to fulfill Mr. Schweiker's prediction.

Former Gov. Richard B. Ogilvie of Illinois, Mr. Ford's chairman in that state, said that seven of the eight Illinois uncommitted had decided to vote for Mr. Ford. A telephone

check with several of them produced denials.

Although Mr. Sears continued to predict with apparent confidence that Mr. Reagan would have 1,140 votes on the first ballot, the former Governor told a group of youthful supporters at breakfast in Los Angeles that the contest remained "in limbo."

"It is in the hands of the uncommitted, who will decide the outcome," he said.

Mr. Reagan commented that whoever wins the Presidential nomination will need a united Republican party, and he said his aides reacted in a conciliatory spirit to the platform that was completed last night.

In a letter to members of the platform committee, Mr. Reagan praised them for producing a draft "with great strengths."

Mr. Reagan said that the document "reflects everything pertinent to our stands on the most important issues."

Mr. Reagan said in his letter that he might ask that "certain critical issues" be brought to a floor fight. Among those on which the platform is at variance with Mr. Reagan's campaign rhetoric are the Panama Canal and the equal rights amendment, on which the Ford forces prevailed.

Arrival of Candidates

Both Mr. Ford and Mr. Reagan are scheduled to arrive here tomorrow for the last chapter in their long, bruising battle. Both plan to talk to individual delegates in an effort to convince the remaining waverers.

The convention will open at 10:30 Monday morning in the gayly bedecked Kemper Arena in the stockyards here.

In discussing the situation in rules committee, Mr. Nessen said the Ford forces would oppose 16-C, as well as a proposal to have Mr. Reagan and

Rules Panel Delays Tests of Ford-Reagan Strength

By WARREN WEAVER Jr.
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — The first realistic tests of political strength between President Ford and Ronald Reagan were postponed today by the Rules Committee of the Republican National Convention.

The closely divided, 105-member committee put off until tomorrow "decisions on at least two proposed changes that are expected to provide some evidence of the relative standing of the two Republican contenders."

Instead, committee members dined through routine approval of a series of noncontroversial rule changes that had already been cleared by two other party groups earlier this week.

The votes in the rules committee were watched closely by the Ford and Reagan high commands for significant clues to the floor strength of the two candidates in the Presidential balloting scheduled for Wednesday night.

The Reagan forces laid down challenges to the President's supporters in pre-convention maneuvering earlier this week. First, they proposed that each candidate be required to name his running mate 10 hours before the session at which the nominee is selected.

Since Mr. Reagan selected Senator Richard S. Schweiker of Pennsylvania as his running mate a month ago, such a requirement would have the effect of forcing President Ford to commit himself to one person.

Binding Proposal

Such a commitment inescapably erodes some of a candidate's strength, tending to alienate disappointed supporters who were not chosen. In a convention as close as this one, such shifts could be critical.

Also, Reagan lieutenants opposed earlier this week a Ford proposal that delegates elected in primaries and bound by state

law to support one in early balloting be cast their votes for party rule as well.

The Ford supporters by found that some delegates would have supported Mr. Reagan first on second ballot, on the fact that state not usually enforced courts in a convention although party rules would be.

John P. Sears, the Reagan strategist, indicated, however, that a move might be worked the issue. Ever since Ford began calling this rule "a no-no," he has had no doubt about the possibility of attempting it.

Throughout debate issue this week, Reagan men have insisted the having all delegates vouch for the state feared that the new rule would not apply.

Test of Strength

Before the rules met there was some concern that a purely party rule change into a strength between Reagan backers on the one hand and the Ford committee on the other would alter the roll-call procedure. Under the rule, officials would draw by lot, which would be called first on every other ballot.

Such an idea was to eliminate the alphabetical advantage, which would allow the Alabama, Reagan, to pose the change in and before the national committee, obviously up its ante at the head of each but the protest last.

pressing Rule 16-C. Asked whether Mr. Reagan could be nominated without the adoption of the rule, he gave a rambling and somewhat evasive answer that seemed to add up to "probably not."

Asked what would happen if the rule was approved and Mr. Ford announced that he would like Mr. Reagan as his running mate, Mr. Sears said that the answer would be "no."

But some analysts continue to believe that Mr. Sears's and Mr. Reagan's expressions of disinterest in the Vice Presidency were largely tactical, designed to forestall any conclusions that Mr. Reagan had given up the fight.

Hooded Indian Cobra Is Captured in Miami

MIAMI (UPI)—When 9-year-old George Figueroa dashed outside to see what all the commotion was about, he found a flock of birds diving to attack a deadly hooded Indian cobra curled at the base of a tree.

"When he saw it rear up, of course there was no question about its being an Indian cobra," said Bill Haast, director of the Miami Serpenterium, a reptile research facility.

The boy's parents called the police who notified the serpenterium. It sent out a crew to capture the deadly snake.

Mr. Haast said that this was the first time a cobra has been found in Miami with no explanation of how it had gotten here.

Cobras are not native to North America.

BOY RESCUES A DUCK AND GETS A NEW PET

GALLATIN, Tenn. (UPI)—Charlie is one confused duck. He thinks 13-year-old Van Phillips is his mother.

Van was standing on his parents' dock on Old Hickory Lake when he first saw Charlie floating in the murky water.

"I thought it was a leaf at first, but then it moved and I dived in and got him. He still had part of egg on him and had a small piece of wood in his throat and could hardly breathe," Van said.

But Van and a friend who works at the dock extracted the splinter from the mouth of the newly hatched wild mallard, and it quickly revived.

Van took the duck back to the Nashville home of his parents, Mr. and Mrs. Dudley Phillips, who own the Bledsoe Creek Boat Dock and Campground near here.

"I started feeding him a baby chicken starter food, and now he eats bread and nibbles everything," Van said.

She doesn't follow me anywhere. He doesn't like to be carried. He wants to follow."

Charlie is accepted by all but one member of the Phillips family.

Homeowner Is Assessed \$4,904 for Oil Cleanup

NASHVILLE, Tenn. (AP)—A Federal district court jury has ruled that a homeowner owes the Government \$4,904 for cleaning up an oil spill from his home heating oil tank.

Roger C. Buntin of nearby Williamson County was found liable for an April 1974 oil spill into a small creek that drains into the Harpeth River.

Mr. Buntin said that he paid the Coast Guard a \$250 fine in July 1974, but stressed that the payment was not an admission of liability.

The Federal Water Pollution Act includes a penalty fine of up to \$5,000. A separate clause holds that a victor is responsible for cleaning up an oil spill.

Judge L. Clure Morton ruled that homeowners were included in the act under a provision holding liable any person operating an "onshore facility."

STAMPED SIGN OF LAWYER'S

NEW HAVEN (AP)—Federal investigators are investigating the use of a stamp of a lawyer's signature on court papers.

The unusual case, which was noticed by a judge, involved the papers of Joseph R. Apter, a lawyer who filed with him who worked with him. Apter now lives in Florida.

Chief Judge Ronald L. Buntin said that he had frozen action on most of them, including actions involving Apter's law firm, Apter and Judge William B. Buntin.

Mr. Apter has asked a grievance committee of the New Haven Bar Association to look into the matter.

All of the lawyers assisted by Mr. Apter, a Law School graduate, have conducted business with him by telephone. He has never seen him.

Mr. Apter has 110 credit unions in Connecticut and had retained three in Hartford. One in one in Waterbury and another to appear for

Delegations Lacking Women, Minorities and Youth

By FRANK LYNN
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — The movement for greater representation for women, minorities and youths was not reflected in the New York, New Jersey and Connecticut delegations as they began arriving here today for the Republican National Convention.

The three delegations are dominated by white, male professional politicians, with only token representation for minorities and youths and considerably less than equal representation for women.

The delegations from the three states reflect a pattern here, despite a Republican National Committee rule requiring delegations "to take positive action to achieve the broadest possible participation" of women, minorities, youths, ethnic groups and senior citizens. The national committee went a step further in the case of women, calling for "equal representation of men and women."

There are fewer women, mi-

norities and youths at this convention than at the Democratic National Convention last month, which was a retreat from the system at the 1972 Democratic National Convention, which imposed more rigid rules to accommodate those groups.

The New York, New Jersey and Connecticut delegations appear to be typical of the national pattern regarding women, youths and minorities.

New York 24% Female

The 154-member New York delegation has 37 women, or 24 percent of the total. Last month, women represented just under 40 percent of the state's Democratic delegation—112 of 290 delegates.

The New York Republican delegation has 14 black and Puerto Rican delegates—9 percent—and at most a half dozen persons under 30—less than 4 percent. The comparable Democratic percentages were 14 percent for the minorities, a larger element in the Democratic Party than in the Republican Party, and 8 percent youths.

In New Jersey, only 12 of the 67 Republican delegates are women—18 percent, compared with 30 percent women in the Democratic delegation. There are only two black delegates and no persons under 30.

Women fare better in the Connecticut delegation—11 of 35 delegates or 31 percent. The comparable Democratic delegation figure was 23 percent. There is only one black delegate and there are no youths.

Conceding the underrepresentation of the various groups, Richard M. Rosenbaum, the New York State Republican chairman, said that he had done "everything I could" to persuade county organizations to include women, minorities and youths in their local delegations.

However, even among the delegates a large who were selected by Mr. Rosenbaum, only 30 percent were women.

Enice B. Whittlesey, a vice-chairman of the New York state committee and thus one of the top-ranking women party officials in the state, conceded that there were fewer

women in the New York delegation this year than four years ago, when there appeared to be greater pressure for representation outside the usual white, male, middle-class ranks.

She noted that in 1972 the delegation used the device of appointing many of the top male politicians as honorary delegates this year, she said.

Katherine Neuberger, the New Jersey Republican national committeewoman, said with obvious exasperation, "we try and try and try."

The dominance of white, male professional politicians in the three delegations is clear.

In New York, for example, 98 of the 154 delegates are party leasers. 25 of them are public officials. 13 are also 22 public officials, 11 former party or public officials and 23 others, many of them major contributors to the party.

In New Jersey, 32 of the 67 delegates are party officials, 17 are public officials, 13 are former party or public officials and five hold no party or public posts.

The Connecticut delegation is composed of 20 party officials, 10 public officials and five former party or public officials.

One effect of the preponderance of political "pros" is that party officials can more easily control the delegations, which overwhelmingly support President Ford in the three states. There are only three Reagan delegates and three uncommitted delegates in New Jersey and New York, while the Connecticut delegation is unanimously for the President.

The Democratic convention delegations in the three states were not so top heavy with party officials because there was a well-publicized effort to get women, minorities and youths into the delegation.

In addition, primary fights and at one time 10 competing Presidential contenders provided an opportunity for amateur politicians to seek delegate posts. In contrast, Mr. Reagan's support of President Ford by the party apparatus in the three states.

Delegate Selection Rules Aid Reagan

KANSAS CITY, Mo., Aug. 14 — Republicans choose delegates to their national conventions under rules that are very different from those the Democrats have developed, and the differences have provided Ronald Reagan major advantages over President Nixon in 1976.

Republican rules are reviewed and revised, if at all, by party leaders who are essentially conservative, preferring whenever possible to avoid tampering with the established order and to reject "reform" proposals that would fuse the centralized political control they have customarily enjoyed.

Although few if any Republicans could have foreseen the present challenge to an incumbent President when the last changes were made four years ago, the current rules have served to aid the cause of Mr. Reagan, generally viewed as the more conservative of the two men.

What Might Have Been

If the Republican Party had been operating under something approximating the Democratic delegate selection rules during the 1972 pre-convention period, these major changes in the Ford-Reagan battle would have resulted:

1. A prohibition on winner-take-all primaries would have given President Ford 57 of the 167 California delegates, instead of none at all probably putting a national Reagan majority beyond the realm of possibility.

2. A ban on crossover voting, endorsed but not fully achieved by the Democrats, would have reduced the Reagan primary vote in a number of states, such as North Carolina, Indiana and Texas, by keeping Democratic supporters of Gov. George Wallace from participating in the Republican decision.

3. A requirement that delegate strength be distributed evenly among the states on the basis of past Presidential voting, states, which cast 55 percent

of the vote for the Nixon-Spiro T. Agnew 1972, have only 44 of the delegates in Kansas City.

According to Professor of delegates would be more "normal" instead of the landslide smallest states by "veto-analysis," have 113 of extra delegates at the Republican states carried by their ticket, tied to under a strict further upsetting an even distribution would have given Mr. Reagan still another advantage over President Ford in the convention that opens here Monday in the last of the matter how small of the Republican vote but short of a majority of Republican delegates as early as July 20, when The New York Times' count showed him still 28 votes short of a majority of 1,130 votes. If convention strength had been distributed among large and small states on a roughly equivalent basis, for either President Ford or Reagan.

If the Republicans had been operating in 1976 under a formula advocated by the Ripon Society, an organization of younger party liberals, Professor Orren says, Mr. Ford would have had six votes over the majority for nomination by the states heions and awarded have had more delegates allocated more often than the can count than the

Using the Ford system of delegates based on each state's population as of July 20, the professor recalculated the smaller number in effect. The results would have had 1,083 for President Ford and an approximate 1,083 for the other positions a majority of the convention.

30% Portioned Equally

Under the Republican formula for allocating delegates for the 1976 convention, about 30 percent were distributed equally among the states, without regard to population or the Republican votes cast four years earlier.

As a result, the 10 biggest states, which cast 55 percent

Botswana Reported Ready To Introduce New Currency

GABORONE, Botswana, Aug. 14 (Agence France-Presse)—Botswana will take a new step out of the influence of South Africa later this month with the introduction of a new monetary unit to replace the South African rand, economic sources have disclosed here.

The new unit — the pula, which will be divided into 100 thebe — will have the same value, however, as the rand, which ceases to become legal tender in this country as of Aug. 23.

The country will still remain in the South African monetary area along with Swaziland, which has had its own currency for some years now, and Lesotho. The value of the rand is roughly equivalent to that of the United States dollar.



Representatives Millicent Fenwick of New Jersey and Barber B. Conable Jr. of New York during a news conference yesterday in Kansas City.

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Schwelker Bids for Votes The 76 Black Delegates

By B. DRUMMOND AYRES Jr.
Special to The New York Times

CITY, Mo., Aug. 14 — Richard S. Schwelker, a black delegate to the Republican National Convention in Kansas City, Mo., said he would not vote for the party's presidential pick, Ronald Reagan, because he had not seen the man.

Mr. Schwelker said he would vote for the man who would be elected in the election on Tuesday. He said he would vote for the man who would be elected in the election on Tuesday.

Mr. Schwelker said he would vote for the man who would be elected in the election on Tuesday. He said he would vote for the man who would be elected in the election on Tuesday.



Youthful demonstrators welcoming Senator Richard S. Schwelker at Kansas City International Airport yesterday

There was considerable bickering during some of the organizing sessions. Shouting matches disrupted several. Unfamiliarity with the rules of order and the workings of political conventions — some sessions were set up along convention lines — led to still more confusion.

During one roll call, the secretary, Brenda Perry of Chicago, blurted out in frustration, somewhere between New Jersey and Oklahoma: "I may be out of order, but I've got to say something. We've got to do something besides sit here and be picky. We've spent too much time and money to come here and just bull."

Many of the disputes centered on how voting power was to be apportioned among the blacks who had shown up for the organizing session.

Those representing Indiana and several other Midwestern states wanted votes to be based on physical presence. There were 61 Indians.

But the North Carolinians and representatives from a number of states on both coasts wanted the power based on membership in individual state chapters, regardless of how many members of those chapters might be present in Kansas City. They argued that travel expenses would tend to cut down on the number of representatives present from the most distant states. In the end, the North Carolinians and their allies prevailed.

City of Cow Towns Embraces G.O.P. Delegates

in Page 1, Col. 7

and he has already put out feelers for an inside look at the convention proceedings.

While the convention is short on celebrities, Kansas City having neither Los Angeles or New York's resident brigades, the place is virtually crawling with old time movie stars. Pat Boone and Efram Zimbalist Jr. are California delegates. Bonita Grauvill is an insider in the Donald Reagan camp. George Murphy, once a United States Senator from California, is billed as a consultant to the Republican National Committee.

The Donald Halls are having the luncheon for the diplomatic corps, which does not arrive until Thursday. With hotel space so tight, there was no way to house 126 ambassadors comfortably.

Mr. Uhlmann signed up to entertain scores of guests, not just at his office (where he will cook breakfast for Senator James I. Buckley of New York), his house and his clubs, but at Arthur Bryant's, the barbecue palace he refers to as "the shrine."

Minimum of 24 Parties

For a while, it looked as if Mr. Bryant would close down for the convention, the owner being not at all sure he could handle what has already become a stampede. But so far, both he and the rib supply are holding steady.

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Party Platforms Show Sharp Contrast

law permitting the registration of voters by mail, while the Democrats supported such legislation.

Health Insurance — The Republicans opposed compulsory national health insurance, while the Democrats supported "a comprehensive national health insurance system with universal and mandatory coverage."

Welfare — The Republicans advocated an overhaul of welfare but opposed "federalizing" the system. The Democrats said "Excerpts from the proposed Republican platform will appear in tomorrow's Times."

that as an interim step the Federal Government should aid the welfare costs of localities with a phased reduction in state welfare costs.

Energy — The Republicans proposed an immediate end to price controls on oil and natural gas, while the Democrats favored governmental "tools" to prevent "arbitrary and excessive energy price increases."

Gun Control — The Republicans opposed the Federal registration of firearms and advocated mandatory sentences for crimes committed "with a lethal weapon." The Democrats also supported mandatory sentences for persons convicted of committing a felony with a gun as well as stronger controls over handguns.

Defense Spending — The Republicans advocated a "superior" national defense and "a period of sustained growth in our defense efforts." The Democrats said they could reduce present defense spending by \$5 billion to \$7 billion.

Weapons — The Republicans recommended the development of a new intercontinental ballistic missile, a new missile launching submarine force and "a major shipbuilding program" for the Navy. The Democrats recommended a "tough-minded" approach about new weapons that added "only marginal military value" and no decision on the production of the B-1 bomber until next February.

FOREIGN POLICY

Soviet Union — The Republicans urged that United States policy be "based upon a realistic assessment of the Communist challenge in the world" and said that the United States should remain "firm in the face of pressure" while being willing to work on new reciprocal agreements toward peace and stability. The Democrats called for the establishment of relations "on a stable basis, avoiding excesses of both hope and fear."

China — The Republicans said that while normalizing relations with China, the United States "will continue to support the freedom and independence," and will keep its commitments such as the mutual defense treaty, with Taiwan. The Democrats said the relations with China should include "early movement toward normalizing diplomatic relations in the context of a peaceful resolution of the future of Taiwan."

Panama — The Republicans said that any negotiations on the Panama Canal could not cede any rights or jurisdiction "necessary for the protection and security of the United States and the entire Western Hemisphere." The Democrats pledged support for a new Panama Canal treaty that "insures the interests of the United States," recognizes the interests of the canal work force, and has "wide hemispheric support."

Middle East — Both parties pledged support for peace in the area and a continued United States commitment to Israel. The Republicans said their administrations had improved relations "with the moderate Arab nations" and the Democrats said that "special relationships" with Israel did not prejudice improved relations with other nations. Both parties opposed boycotts.

DEAD VOODOO QUEEN ATTRACTS CULTISTS

NEW ORLEANS (UPI)—Hundreds of pilgrims travel each year to a crumbling tomb in St. Louis Cemetery to rub their feet three times to gravel and screw a red "X" in tribute to the leader they believe lies there—Marie Laveau, the voodoo queen.

Fading French words chiseled in the crypt mark the 80-year-old grave of Marie Philome Marie Laveau's specialty. In the 1830's, the voodoo queen made her money telling fortunes and casting spells and "gris gris" magic.

BOOKWALLS

Curtis

Shown Two 24" Bookstacks at \$199 each. One 24" Bookstack with cabinet 10" deep at \$289. If purchased individually—price \$987.

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Have one enormous Bookstack wall, at a price that's almost unbelievably low! Our beautiful London Bookstacks achieve the "book-lined" look that's so wonderful to live with. Bookshelves only 9 inches deep, they take no space at all—yet give you endless shelves and cupboard for your books and treasures. Completely handmade 52 1/2" high in selected solid wood (we don't mean laminated on wood—we don't mean plywood—we mean solid wood) . . . from light to deeper Fruitwood, dark weathered Louisiana or even Mahogany finish. Also made in special widths, heights, depths, or even around corners. Also made in solid Cherry, solid Mahogany or solid walnut at additional cost. Many other styles to choose from!

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Hand Guided, Outline Quilted Custom Quality Bedspreads in KING & QUEEN SIZES

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Choose from a wide array of high fashion, custom quality bedspreads. These beautiful high puffed, quilted bedspreads originally sold for up to \$250. Now you can have that Nettle Creek look of chic at great savings.

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Terrestrial
Growers of plants that survive

House...beautiful.

It's the start of something big and beautiful at Macy's...our new Fall line. Our fashion show of furniture from contemporary to the classics, to pieces with an Oriental flair. And it's all at Macy's, now. Here, just a sampling of what's in store for you, at our store.

Starting in the foreground:

Backgammon table. Torched bamboo table with recessed backgammon board. Measures 38"x38"x29" high...Sale \$550

Bamboo chair. Torched bamboo chair features high back and a cane seat...Sale \$300

(Table and chairs not in Huntington, South Shore Mall, Parkchester, Massapequa)

89" contemporary sofa and 66" love seat. Loose pillow-back, roll arm sofa and love seat are covered in a driftwood cable bergello knit. Sofa...Sale \$550; Love seat...Sale \$450

(Not in Parkchester, Massapequa.)

Occasional tables. Torched bamboo cocktail table measures 42"x42"x16"...Sale \$300 (Not in Parkchester)

Bamboo end tables; each measure 24"x20"x22"...Sale \$165 each

Bamboo chairs. Classic "Brighton" occasional chairs with knotted torched bamboo and cane seats...Sale \$225 each (Not in Parkchester)

Three-piece wall system. Contemporary olive ash burl wall system has lighted interiors and glass doors. Each piece measures 34"x19"x80" high...Sale \$1,150



Macy's
Semi-annual furniture sale

Macy's, D. 418, Modern and D. 461 Occasional 9th Floor Herald Square, except Flatbush and Jamaica unless noted otherwise. Sorry, no mail, phone or C.O.D. orders. Sent within delivery area only.

U.S. PLEA IS DENIED IN SOCIALIST SUIT

Court Refuses to Dismiss
Damage Claims Filed by
Party Against F.B.I.

By ARNOLD H. LURASCH
Government lawyers have
lost a move to dismiss claims
by the Socialist Workers Party
for millions of dollars in
damages for alleged wrong-
doing by the Federal Bureau
of Investigation.

The motion to dismiss the
damage claims on technical
legal grounds was rejected by
Judge Thomas P. Griesa in a
recent hearing on the three-
year-old lawsuit that the
Socialist Workers Party filed
in Federal District Court in
Manhattan.

The Socialist Workers, a
small political party, alleged
that the F.B.I. and other
Federal agencies had used bur-
glaries and other illegal tactics
to disrupt the party's activities
and violate the rights of its
members.

Judge Griesa has conducted
numerous hearings on various
legal issues to prepare for trial
of the complex suit, but a trial
date has been delayed indefi-
nitely by discovery procedures
to uncover evidence in the case.

Administrative Claim

On the issue of damages, the
Government asked the judge
to dismiss the claims on the
ground that the Socialist Work-
ers Party had failed to file a
required administrative claim
within a two-year deadline pro-
vided by Federal law.

The Federal Tort Claims Act
provides that anyone claiming
damages for wrongful acts by
a Government agency must file
an administrative claim with
that agency within two years
to obtain money damages from
the Federal Government.

The Government's motion
contended that the Socialist
Workers Party knew about the
wrongdoing alleged in the law-
suit for more than two years
before it filed an administra-
tive claim for damages, but
the party's lawyers argued that
they had not learned about
many burglaries and other
illegal acts until recently.

Judge Griesa ruled that it
was "inappropriate" to dismiss
the damage claims at this time,
adding that issues involved
facts to be determined in a trial
of the suit. However, he left
open the possibility of holding
a "preliminary trial" to de-
termine when the Socialist
Workers Party had learned
about the alleged wrongdoing.

Documents Turned Over

Under court-ordered dis-
covery procedures, the Govern-
ment has already turned over
more than 30-pages of docu-
ments from the files of several
agencies, including documents
disclosing that the F.B.I. bur-
glarized the Manhattan offices
of the Socialist Workers Party
92 times from 1960 to 1966.

The Government has also
given the party's lawyers the
files on an F.B.I. informer,
Timothy Redfern, who re-
portedly burglarized the Den-
ver offices of the party on July
7 of this year.

The files on six others, identi-
fied as F.B.I. informers who
spied on the Socialist Workers
Party, will be turned over to
the party's lawyers next Thurs-
day under an order by Judge
Griesa.

The Justice Department is in-
vestigating F.B.I. burglaries
that have been disclosed as a
result of the lawsuit, which is
seeking injunctions against the
illegal acts and a total of al-
most \$40 million in damages
from the Government and sev-
eral individuals.

In addition to claims against
the Government, the suit seeks
damages from three individual
F.B.I. agents allegedly involved
in burglaries and from former
President Richard M. Nixon,
former Attorney General John
N. Mitchell and John W. Dean
3d, who was the White House
counsel when the Government
allegedly intensified a campaign
against the Socialist Workers
Party.

Plaintiffs Listed

The suit said that the "sys-
tematic campaign" included bur-
glaries, informers, warrantless
wiretapping, monitoring the
mail and illegal harassment that
disrupted the party and inter-
fered with the lawful political
activities of its members.

The plaintiffs are the Social-
ist Workers Party, several of
its leaders and the Young So-
cialist Alliance, an affiliated or-
ganization of people under the
age of 30.

Leonard B. Boudin and Her-
bert Jordan are the lawyers for
the plaintiffs. The Government
is represented by William S.
Brandt, John S. Siffert and
Thomas E. Mosley, Assistant
United States Attorneys.

Ford Signs Rise in War Aid

WASHINGTON, Aug. 14 (UPI)
— President Ford has signed
into law legislation increasing
to \$150 from \$80 a month the
payments to civilians interned
in Southeast Asia in the Viet-
nam war. This increase will
bring civilian payments in line
with compensation to military
personnel imprisoned in the
war. The measure, signed on
Thursday, applies to any Amer-
ican held as a prisoner, internee
or hostage or anyone who went
into hiding after the beginning
of the Vietnam conflict on Feb.
27, 1961.

HELP REFRESH A KID
GIVE TO THE FRESH AIR FUND

35% to 55% off

"royal velvet" towel irregulars from fieldcrest... 2/8.95

Bath Towel, if perf. 8.75 each

royal velvet stripe

The plush luxury of "Royal Velvet Stripe" here at spectacular savings only because these towels have the finest imperfections. Deep, looped terry in cotton and polyester in vivid three-color combinations of suede-sable-cognac, cerulean blue-twilight-white, peach-cognac-champagne, pineapple-sunflower-melon or seafoam-spruce-spearmint.

- Bath towel, if perf. 8.75 _____ 2 for 8.95
- Hand towel, if perf. 4.75 _____ 2 for 5.95
- Face cloth (1st quality, reg. 1.90) _____ 2 for 3.40

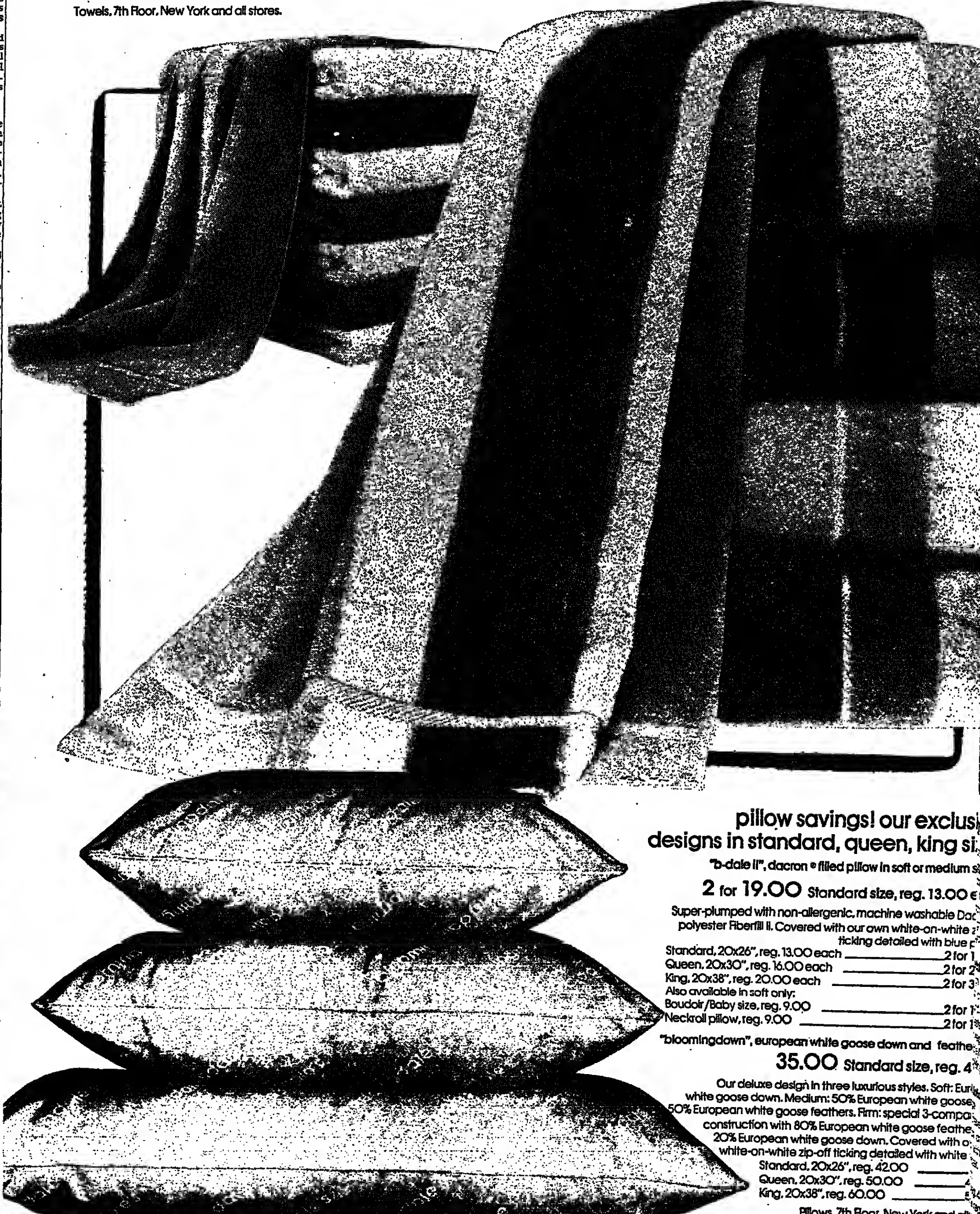
Towels, 7th Floor, New York and all stores.

royal velvet solids

Solid colors to coordinate with stripes or use alone. Only slight imperfections label these beauties irregular. Choose cognac, sable, cerulean blue, suede, pink-pink or white. Limited quantities, please state second color choice.

- Bath towel, if perf. 8.75 _____ 2 for 8.95
- Hand towel, if perf. 4.75 _____ 2 for 5.95
- Face cloth (1st quality, reg. 1.90) _____ 2 for 3.40

*Tub mat, if perf. 11.25 _____ 4.95
*Not available in cerulean blue.



pillow savings! our exclusive designs in standard, queen, king size on comforters... ruffles

"b-dale II", dacron® filled pillow in soft or medium size... 2 for 19.00 Standard size, reg. 13.00

Super-plumped with non-allergenic, machine washable Dacron polyester Fiberfill II. Covered with our own white-on-white ticking detailed with blue piping.

- Standard, 20x26", reg. 13.00 each _____ 2 for 13.00
 - Queen, 20x30", reg. 16.00 each _____ 2 for 16.00
 - King, 20x38", reg. 20.00 each _____ 2 for 20.00
- Also available in soft only:
Boudoir/Baby size, reg. 9.00 _____ 2 for 9.00
Neckroll pillow, reg. 9.00 _____ 2 for 9.00

"bloomingdown", european white goose down and feather... 35.00 Standard size, reg. 4.00

Our deluxe design in three luxurious styles. Soft: European white goose down. Medium: 50% European white goose down, 50% European white goose feathers. Firm: special 3-compartment construction with 80% European white goose feathers, 20% European white goose down. Covered with our own white-on-white zip-off ticking detailed with white piping.

- Standard, 20x26", reg. 42.00 _____ 49.00
- Queen, 20x30", reg. 50.00 _____ 59.00
- King, 20x38", reg. 60.00 _____ 69.00

Pillows, 7th Floor, New York and all stores.

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2 for 7.95
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2 for 7.95
2 for 11.50
2 for 17.00
2 for 19.50

white

"designer rose" percale irregulars from wamsutta at 40% to 50% off

2 for 7.95 Twin flat, if perf. 8.95 each

Long stemmed roses from the legendary house of fashion in Paris...the design that's been sweeping the dream country...now at these outstanding savings only because of slight imperfections. Fashioned of luxurious percale of no-iron polyester and cotton, with red or yellow roses strewn across a white background. And now, for the first time, you can accessorize your bed of roses with a matching ruffled pillow sham at a special low price because of the minute imperfections.

Flat styles:

Twin, if perf. 8.95 ea.	2 for 7.95
Double, if perf. 9.95 ea.	2 for 11.50
Queen, if perf. 15.50 ea.	2 for 17.00
King, if perf. 18.50 ea.	2 for 19.50

Fitted styles:

Twin, if perf. 8.95 ea.	2 for 8.50
Double, if perf. 9.95 ea.	2 for 12.00
Queen, if perf. 15.50 ea.	2 for 18.00
King, if perf. 18.50 ea.	2 for 20.50
Standard case, if perf. 3.75	2.50 ea.
King case, if perf. 4.25	3.00 ea.
Ruffled pillow sham, if perf. 10.00	5.50 ea.

save on wamsutta's white, no-iron 200-thread supercale plus irregulars (not shown)

4.99 Twin flat, if perf. 9.00

The ultimate in sheet luxury...soft and smooth percale woven with 200-threads per square inch. With the added bonus of a no-iron blend of polyester and cotton. Labeled Penobscot only because of slight imperfections.

Flat styles:

Twin, if perf. 9.00	4.99
Long twin, if perf. 11.00	5.99
Double, if perf. 11.00	5.99
Queen, if perf. 13.50	8.99
King, if perf. 18.00	10.99

Fitted styles:

Twin, if perf. 9.25	5.25
Long twin, if perf. 11.25	6.25
Double, if perf. 11.25	6.25
Queen, if perf. 14.00	9.50
King, if perf. 18.50	11.50
Standard case, if perf. 3.00	2.25 ea.
King case, if perf. 3.50	2.75 ea.

Sheets, 7th Floor, New York and all stores.



save on comforters... ruffles and shams

Bouncy and beautiful comforters to snuggle into on the first cool night...at cozy savings right now. Shown here: just two from our collection of machine washable, and dryable designs, all lavishly filled and luxuriously quilted.

"Wedding Ring", an early American design of multi-colored, patch-print rings on a rice paper color background. Plumped with Dacron® polyester.

Twin, reg. 40.00	28.00
Double/Queen, reg. 50.00	39.00
Dual/King, reg. 65.00	50.00

"YSL Solid Darks", our Yves St. Laurent design for Ullica® Fine Arts by J.P. Stevens. Covered with lustrous cotton and polyester sheeting and filled with extra-plump Kodol® T1-F polyester. Rich tones of brown, navy, or rust.

Twin, reg. 45.00	40.00
Double, reg. 60.00	52.00
Queen/King, reg. 82.00	72.00

Comforters and Accessories, 7th Floor, New York and all stores.

Dust ruffles and pillow shams to give your bed the total look. Two fashions here in colors to coordinate with our comforters...and now at savings.

"Sutton Place", our exclusive collection of lustrous Kodol® polyester and combed cotton broadcloth. All beautifully washable and no-iron. In peach, sunbeam, pastel blue, rice paper, brown, gypsy red, blue bonnet or white.

Dust Ruffles:

Twin, reg. 25.00	18.50
Double, reg. 30.00	22.00
Queen, reg. 35.00	28.00
King, reg. 42.00	34.00

Ruffled Pillow Shams:

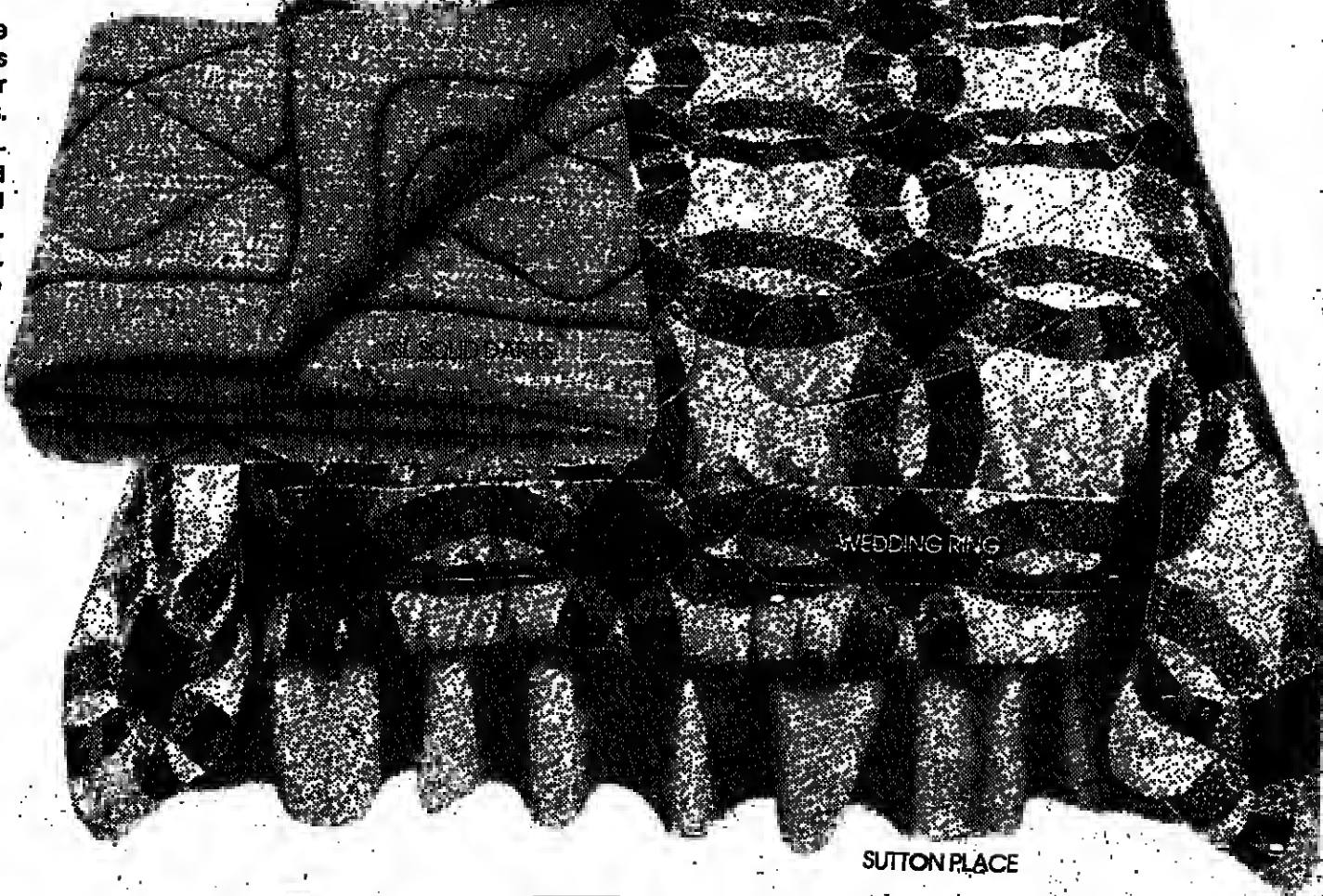
Standard/Queen, reg. 15.00	12.00
Bolster/King, reg. 18.00	15.00
Boudoir/Baby, reg. 11.00	9.00
Neckroll cover, reg. 11.00	9.00

"YSL Solid Darks", (not shown), dust ruffles and pillow sham match the comforter in luxurious fabric and dramatic colors.

Dust Ruffles:

Twin, reg. 25.00	18.50
Double, reg. 30.00	22.00
Queen, reg. 35.00	28.00
King, reg. 42.00	34.00

Ruffled pillow sham for standard and queen size pillow, reg. 15.00 12.00



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Mail and phone orders filed on 10.00 or more exclusive of tax where required. Outside delivery area, add 1.75. We regret, no C.O.D. orders. Please state your account number. Add sales tax that applies to the community where your order is being sent. Dept. 45-70-80. White Bloomingdale's, Box 2036 for towels, 2057 for sheets, 2056 for comforters, accessories and pillows, F.D.R. Station, New York, N.Y. 10022.

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White Plains. Open late Monday and Thursday. Chestnut Hill open late Monday through Friday. Jenkintown open late Monday, Wednesday and Friday.

**CHESAPEAKE BAY
FACES POLLUTION**

River Study Finds Kepone Is 'All Over the Place'

WASHINGTON, Aug. 14 (AP)—The Chesapeake Bay faces long-term environmental dangers as contamination from the pesticide Kepone spreads throughout the estuary, according to the chairman of a Government study group.

"The stuff is all over the place," said Dr. Jack W. Blanchard, head of the Environmental Protection Agency's Kepone task force, which was set up to investigate contamination of Virginia's James River.

The pesticide, used domestically to control ants, roaches and fireants and abroad to fight the banana root borer, has caused tremors and impairment of sight in persons exposed to it. In addition, tests conducted for the National Cancer Institute linked the pesticide to liver cancer in rats and mice.

Given the spread of Kepone in the James River over the last year, there is no doubt that it will move within the bay itself, Dr. Blanchard said in an interview yesterday.

"Within three to five years, the contamination could spread from the lower bay north into the upper portions of the bay," he said.

The problem will be long-term in nature, he said, and added:

"It's an exceedingly persistent compound. About the only step that can be taken is to dredge out contaminated sediment. But it will be some time before we realize any beneficial aspects of that."

Variables Are Cited

The extent and speed of the pesticide's spread northward in the bay will depend on such physical variables as water movement and salinity, and such biological variables as the kinds of aquatic life being affected, he said.

"For example, bluefish have great ranges and great appetites," Dr. Blanchard said, and because Kepone has an affinity for fatty tissue, it could be expected to accumulate in the bluefish. Contaminated bluefish have been detected in samples taken from markets in Baltimore, Norfolk and elsewhere.

Dr. Blanchard said that the Virginia authorities had found traces of Kepone in flounder, bluefish, sea trout and croakers in the lower Chesapeake Bay.

The Food and Drug Administration said Thursday that its samplings of flounder being sold in northern markets would be stepped up because of the Kepone findings.

Kepone is not likely to be found in significant levels in the bay's oysters, since they have a type of natural flushing action, Dr. Blanchard said.

But the chemical is expected to accumulate to high levels in crabs, the bay's most significant fishery resource. The bay's Atlantic blue crabs spawn in its lower reaches, which is where Kepone contamination is now the greatest.

River Was Closed

"I don't think there will be a problem in terms of the complete wiping out of aquatic life," Dr. Blanchard said. "What's going to happen is that most species will begin showing up with traces of Kepone in them."

Last December, Gov. Mills E. Godwin of Virginia closed the James River to all fishing because of Kepone contamination.

A grand jury has indicted officials of the now-defunct Life Sciences Company of Hopewell, Va.; the city of Hopewell, Allied Chemical Corporation and several individuals for Kepone contamination.

Life Sciences closed Kepone for 16 months for Allied, until it was closed in July 1975 by the state after many of its employees came down with illnesses diagnosed as Kepone poisoning.

Kepone found its way into the James River from the city's sewage system, it was charged.

UNIFORM LAW URGED FOR BANKRUPTCIES

ATLANTA (UPI)—How much money and property should a person be able to keep to start a new life after filing for bankruptcy?

Many state laws reflect the days when the average American was a farmer. Spinning wheels and beehives are mentioned.

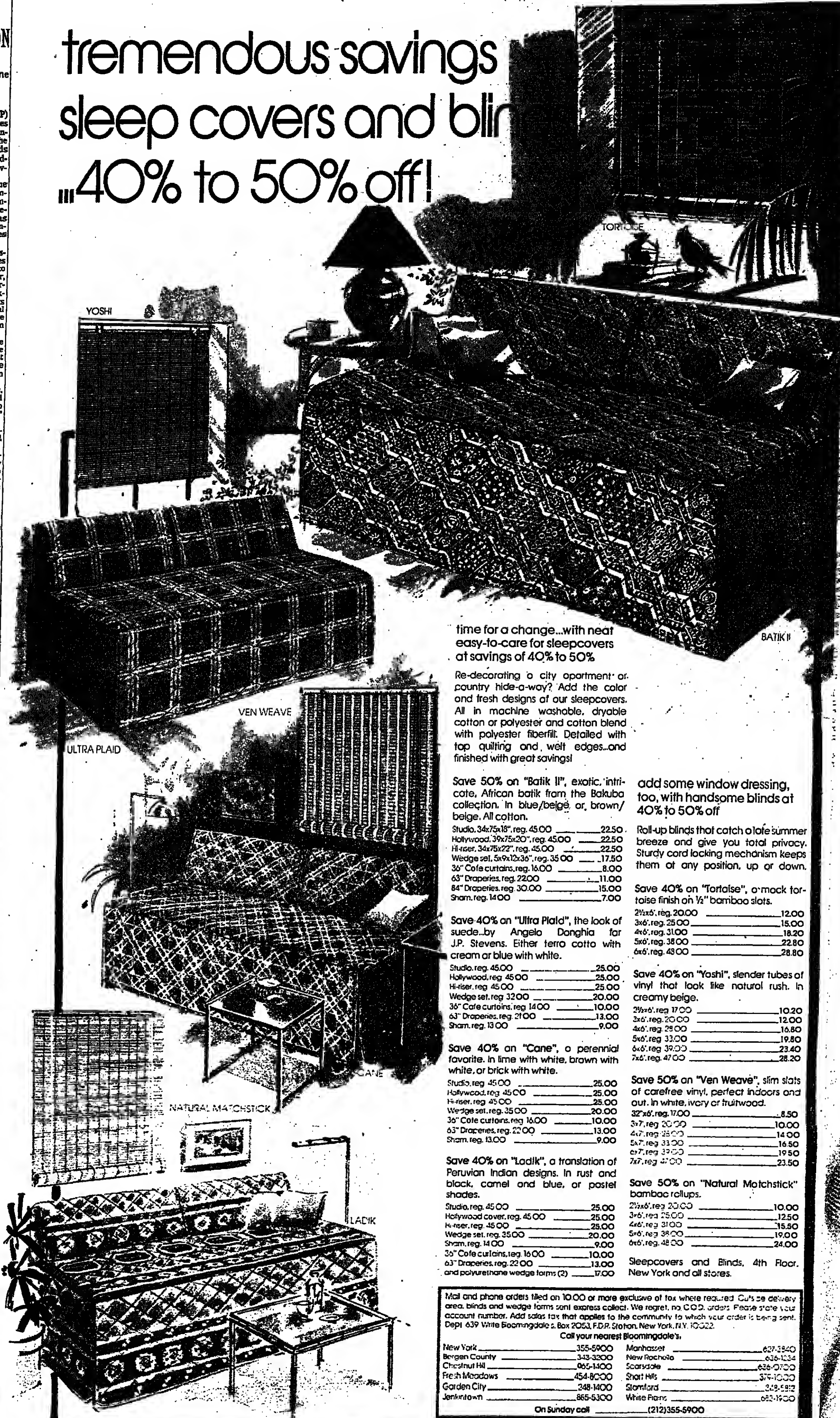
The National Conference of Commissioners on Uniform State Laws has been studying the situation for several years and has approved a uniform act that it hopes all states will pass.

The act aims to protect the debtor's right to shelter, clothing and other necessities while removing "shelters" that protect him at the expense of the people he owes. It allows a \$10,000 interest in a home, with a maximum of \$20,000 if the property is owned jointly. The home can be a cooperative apartment or a mobile home as well as a single family dwelling.

If the person has no home-stead, he can keep up to \$1,500 in cash, securities, vacation pay, tax refunds and the like. A person claiming a home is allowed only \$300 in liquid assets. Certain exemptions are provided.

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40% to 50% off!



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Re-decorating a city apartment or country hide-away? Add the color and fresh designs of our sleepcovers. All in machine washable, dryable cotton or polyester and cotton blend with polyester fiberfill. Detailed with top quilting and welt edges...and finished with great savings!

Save 50% on "Batik II", exotic, intricate, African batik from the Bakuba collection. In blue/beige or brown/beige. All cotton.

- Studio, 34x75x18", reg. 45.00 _____ 22.50
- Hollywood, 39x75x20", reg. 45.00 _____ 22.50
- H-riser, 34x75x22", reg. 45.00 _____ 22.50
- Wedge set, 5x9x12x36", reg. 35.00 _____ 17.50
- 36" Cafe curtains, reg. 16.00 _____ 8.00
- 63" Draperies, reg. 22.00 _____ 11.00
- 84" Draperies, reg. 30.00 _____ 15.00
- Sham, reg. 14.00 _____ 7.00

Save 40% on "Ultra Plaid", the look of suede...by Angelo Donghia for J.P. Stevens. Either terra cotta with cream or blue with white.

- Studio, reg. 45.00 _____ 25.00
- Hollywood, reg. 45.00 _____ 25.00
- H-riser, reg. 45.00 _____ 25.00
- Wedge set, reg. 32.00 _____ 20.00
- 36" Cafe curtains, reg. 14.00 _____ 10.00
- 63" Draperies, reg. 21.00 _____ 13.00
- Sham, reg. 13.00 _____ 9.00

Save 40% on "Cane", a perennial favorite. In lime with white, brown with white, or brick with white.

- Studio, reg. 45.00 _____ 25.00
- Hollywood, reg. 45.00 _____ 25.00
- H-riser, reg. 45.00 _____ 25.00
- Wedge set, reg. 35.00 _____ 20.00
- 36" Cafe curtains, reg. 16.00 _____ 10.00
- 63" Draperies, reg. 22.00 _____ 13.00
- Sham, reg. 13.00 _____ 9.00

Save 40% on "Ladik", a translation of Peruvian Indian designs. In rust and black, camel and blue, or pastel shades.

- Studio, reg. 45.00 _____ 25.00
- Hollywood cover, reg. 45.00 _____ 25.00
- H-riser, reg. 45.00 _____ 25.00
- Wedge set, reg. 35.00 _____ 20.00
- Sham, reg. 14.00 _____ 9.00
- 36" Cafe curtains, reg. 16.00 _____ 10.00
- 63" Draperies, reg. 22.00 _____ 13.00
- and polyurethane wedge forms (2) _____ 17.00

add some window dressing, too, with handsome blinds at 40% to 50% off

Roll-up blinds that catch a late summer breeze and give you total privacy. Sturdy cord locking mechanism keeps them at any position, up or down.

- Save 40% on "Tortoise", a mock tortoise finish on 1/2" bamboo slats.
- 2 1/2"x5', reg. 20.00 _____ 12.00
- 3x6', reg. 25.00 _____ 15.00
- 4x6', reg. 31.00 _____ 18.20
- 5x6', reg. 38.00 _____ 22.80
- 6x6', reg. 43.00 _____ 25.80

Save 40% on "Yoshi", slender tubes of vinyl that look like natural rush. In creamy beige.

- 2 1/2"x5', reg. 17.00 _____ 10.20
- 3x6', reg. 20.00 _____ 12.00
- 4x6', reg. 28.00 _____ 16.80
- 5x6', reg. 33.00 _____ 19.80
- 6x6', reg. 39.00 _____ 23.40
- 7x6', reg. 47.00 _____ 28.20

Save 50% on "Ven Weave", slim slats of carefree vinyl, perfect indoors and out. In white, ivory or fruitwood.

- 32"x6', reg. 17.00 _____ 8.50
- 3x7', reg. 20.00 _____ 10.00
- 4x7', reg. 25.00 _____ 12.50
- 5x7', reg. 33.00 _____ 16.50
- 6x7', reg. 37.00 _____ 18.50
- 7x7', reg. 47.00 _____ 23.50

Save 50% on "Natural Matchstick" bamboo rollups.

- 2 1/2"x5', reg. 20.00 _____ 10.00
- 3x6', reg. 25.00 _____ 12.50
- 4x6', reg. 31.00 _____ 15.50
- 5x6', reg. 38.00 _____ 19.00
- 6x6', reg. 48.00 _____ 24.00

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Mail and phone orders filled on 10.00 or more exclusive of tax where required. Cut's be delivery area. blinds and wedge forms sent express collect. We regret, no COD orders. Please state your account number. Add sales tax that applies to the community to which your order is being sent. Dept. 639 White Bloomingdale's, Box 2053, F.D.R. Station, New York, N.Y. 10022.

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Goldin Says City Lags in Collecting Its Water Bills

By EDWARD RANZAL

Comptroller Harrison J. Goldin reported yesterday that his auditors had discovered a number of costly leaks in the collection of water bills by the city.

For instance: for five years water bills for One Lincoln Plaza, a 40-story apartment house opposite Lincoln Center, were mistakenly sent to the nearby city-owned Dante Park. Addressed to "City of New York Park, One Lincoln Plaza," the bills were delivered to the park, whose supervisor turned them over to the Parks Department, which apparently discarded them. Result: the apartment house owes the city \$193,753 for water.

"It's nice to have a Dante Park," Mr. Goldin said. "But we don't have to make a comedy out of our water billing. The park is where Columbus Avenue and Broadway intersect, across from Lincoln Center. The building at One Lincoln Plaza does not have a meter, but is billed a frontage charge, which is usually assessed against residential buildings because they do not, as a rule, have meters. This charge is based on a formula calculated on the size of the building, with water consumption estimated on experience with such structures.

"We Intend to Pay" The auditors said the One Lincoln Plaza management should pay about \$38,000 a year for its water.

Paul Milstein, whose family owns One Lincoln Plaza, in addition to 20 other buildings in the city, said that "it's true" that no water bills had been sent until "last June—I think they asked for \$190,000."

"We certainly intend to pay the bill," he said, "as soon as we have received a breakdown by years and have agreed on an amount."

The auditors' report cited a number of instances in which water meters have been functioning in buildings for long periods without the knowledge of

the city's Bureau of Water Register, allowing water to be used without charge. For another example, they said that the 31-story office building at 440 Park Avenue had consumed \$74,049 worth of water since 1971, for which it has not been billed. The reasons for this, the auditors said, were "incomplete records and inadequate controls in the Bureau of Water Register which result in underbilling."

In a processing plant, not identified, the Comptroller's inspectors established that the use of water was at the rate of \$73.50 a day. Because of the bureau's infrequent meter readings, billings have produced only \$23.50 a day. The auditors concluded that the meter was making complete revolutions between readings, and then starting over at zero. Thus, when the reading was finally taken, it represented a far lower figure for water consumption than was actually true. This, the auditors estimated, cost the city \$117,320 over the last four years.

The report said there often were long delays, from an average of 22 months to four years, for the commencement of billings when a new building was completed. A building completed in 1972 was not billed for water until this year, by which time the charges had reached \$41,755, according to the report.

Mr. Goldin concluded that although the bureau is working hard to overcome the effect of personnel cutbacks, this audit of its Manhattan office reveals missing records, weak controls and inadequate coordination with the City Collector—all of which are costing the city millions in revenue.

Mr. Goldin estimated, on the basis of his sampling, that the revenue lost to the city from Manhattan was \$3.5 million and projected that if similar conditions existed in other boroughs the citywide loss was \$17.5 million.

In fiscal 1975-76, the city

got \$229 million from water charges, he said, adding that a detailed inspection of 122 Manhattan meters by his auditors showed underbilling of more than \$132,000 a year. There are 52,000 water meters registered in Manhattan.

Although he acknowledged there were a number of weaknesses in the Bureau of Water Register, Robert A. Low, the city's environmental protection administrator, took issue with the statistical validity of the

method used by the auditor to determine the estimated annual loss from no billing.

"While we acknowledge error," he said, "we think that a sample size of 0.2 of one percent of all meters is too small a sample to be used to estimate billing loss. It should be piloted out further; the sample was only from newly-billed accounts, and therefore is a biased sample not representative of all accounts existing in this bureau."

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Panel's Proposal to Merge State U. and City U. Causes New Disagreement

By JUDITH CUMMINGS

A debate has developed between the State University and the City University over a suggested merger of the two systems as a solution to the City University's continuing financing problems.

The disagreement was exacerbated late last week with disclosure that the chairman of a special panel of State University trustees had suggested a merger that would group the senior colleges and

of higher education in the state. The five members of the commission were to be appointed shortly by Governor Carey.

The merger question, which has been discussed intermittently for several years, gained new currency last spring when the city announced its intention to end its \$140 million financing of the City University's nine senior colleges by July 1978.

Anthony D. Knerr, vice chancellor of City University for budget and planning, remarked when the Fleischmann recommendation was reported to him, "I don't think it's a very good idea." He declined to comment further.

The university chancellor, Dr. Robert J. Kibbee, who was away and unavailable for comment, has opposed complete merger on the ground that, with more than 500,000 students, the institution would be unmanageable. He has also argued that the special problems of an urban university demand a local policy-making body.

Mr. Fleischmann, who in an interview described the recommendation for a merger at "tentative" and "one of many," said that a merged system would require a trustee board "greatly increased in size" from the 15 who now direct each of the universities. He also hinted that such a panel might take over many of the responsibilities of higher education now held by the State Board of Regents. He also reaffirmed his public position that the power to appoint the Regents be transferred from the Legislature to the Governor.

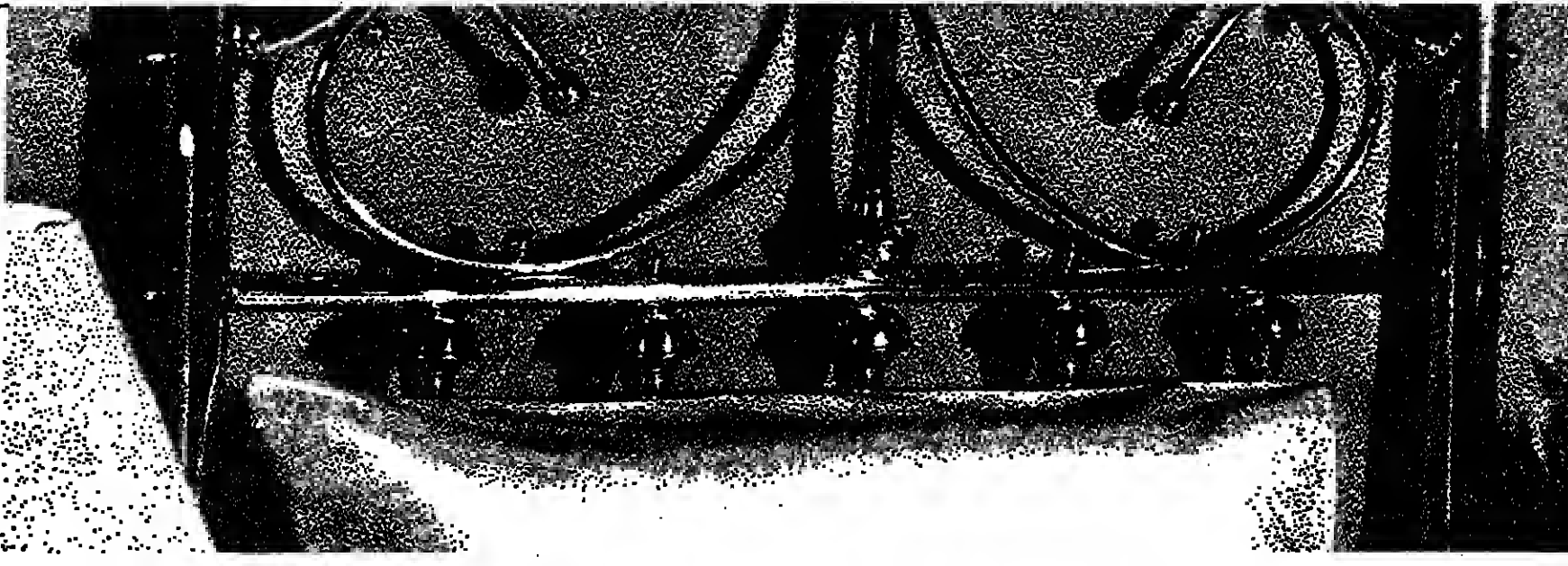
Several members of the special panel said that the Fleischmann proposal had been well received. However, Robert R. Douglass, a New York City lawyer, was among those who stressed the preliminary nature of the discussion.

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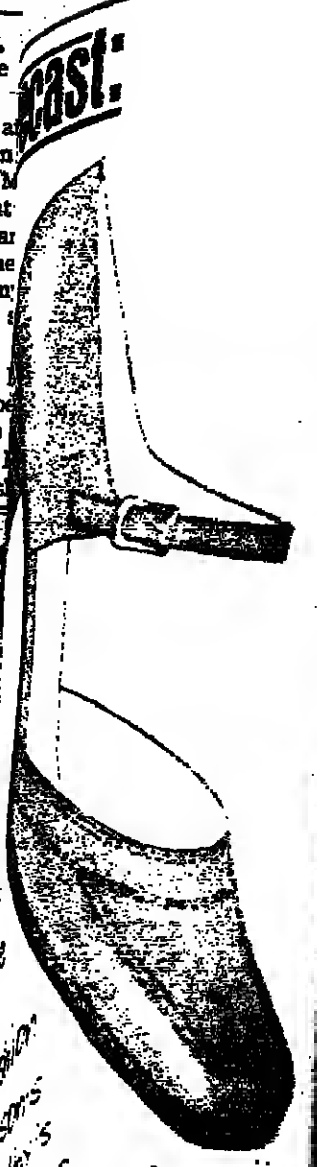
Named by Miss Hearst Refuse to Talk to Jury

SCRANTON, Pa., Aug. 13 (UPI)—Two key figures in the Government investigation of Patricia Hearst's kidnapping refused to testify before a Federal grand jury Friday, and United States Attorney John Cottone asked a judge to cite them for contempt.

in New Brunswick, refused to cooperate panel. Miss Hearst said at robbery trial in San Francisco that she had met Patricia Hearst's kidnappers and Mr. Shinnick at house in New Canaan where she and other persons who helped Miss Hearst and the United States Army took refuge in the 1870s. The grand jury is persons who helped Miss Hearst and the United States Army take refuge in the 1870s. Miss Hearst and the United States Army took refuge in the 1870s. Miss Hearst and the United States Army took refuge in the 1870s.

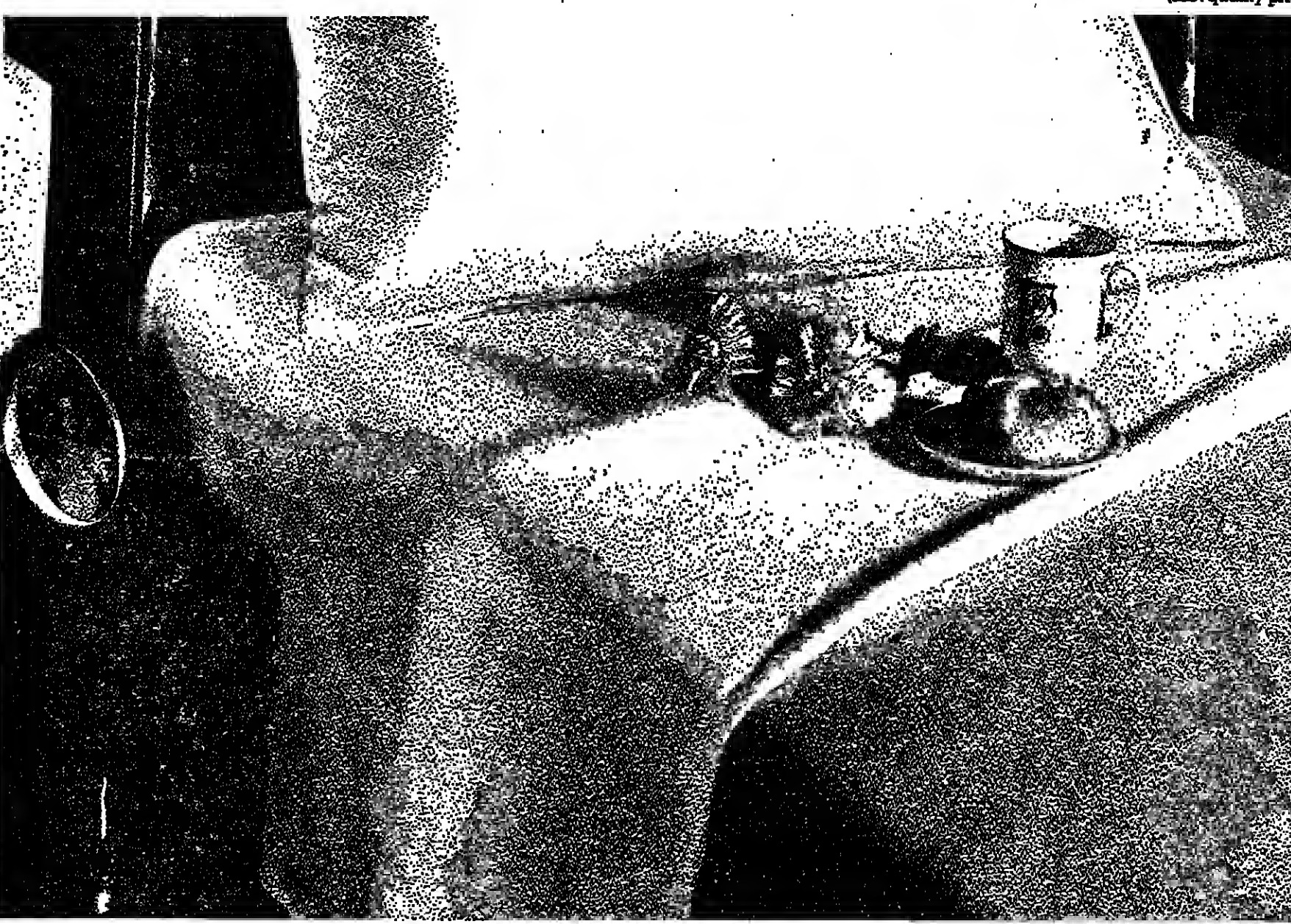


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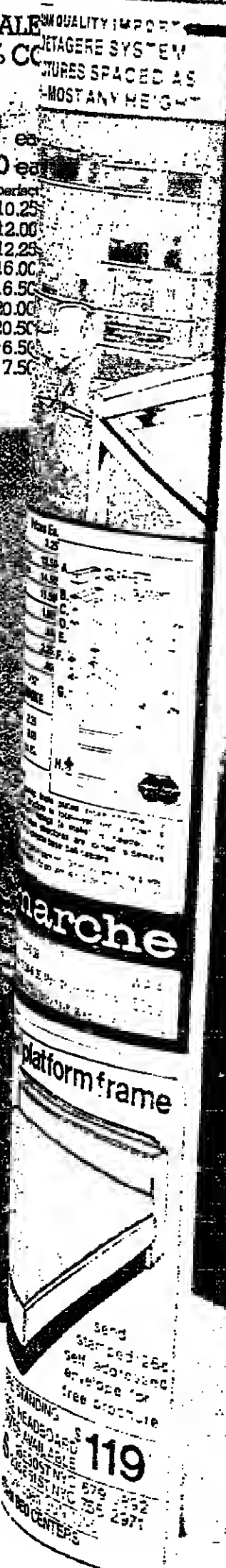
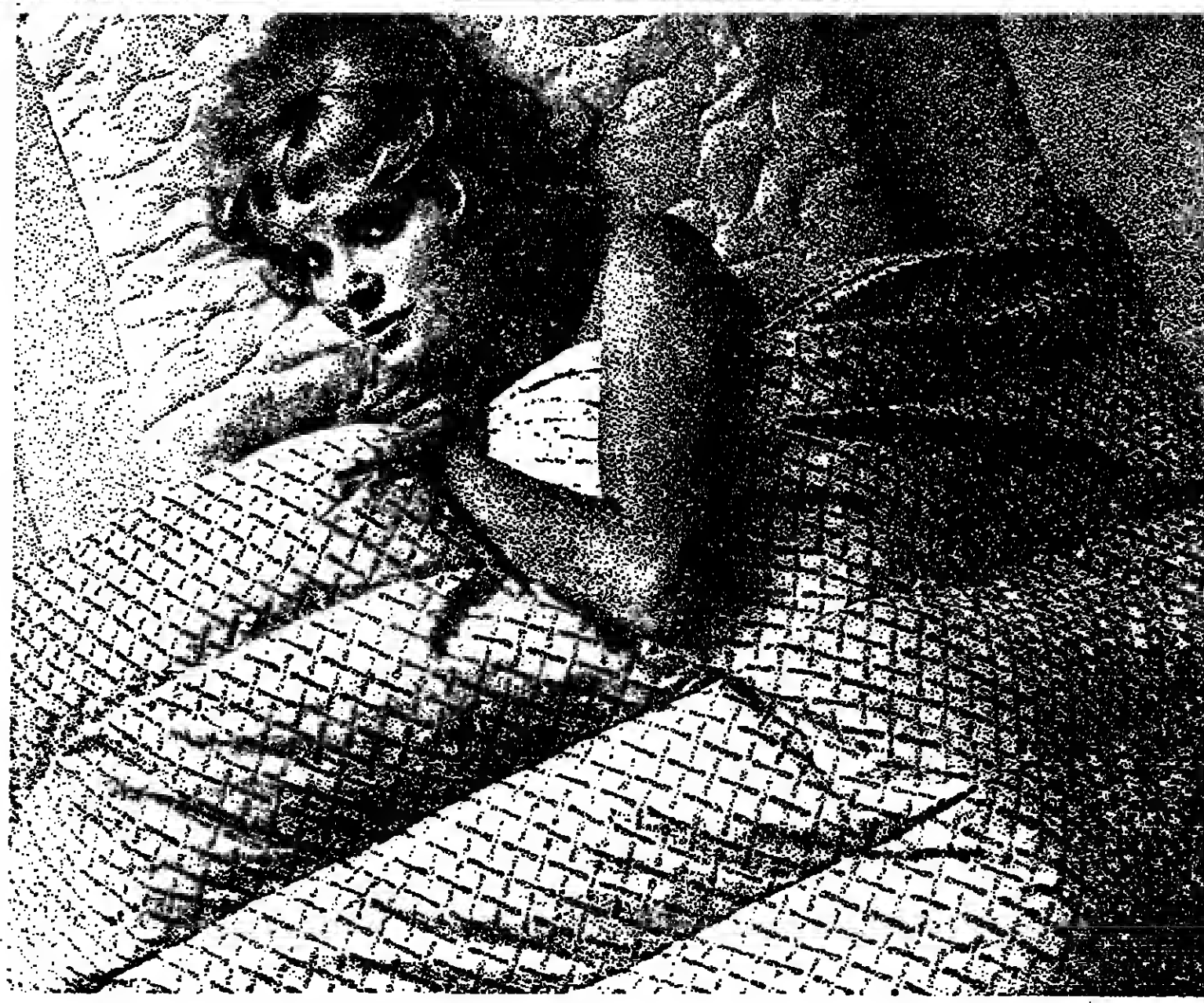
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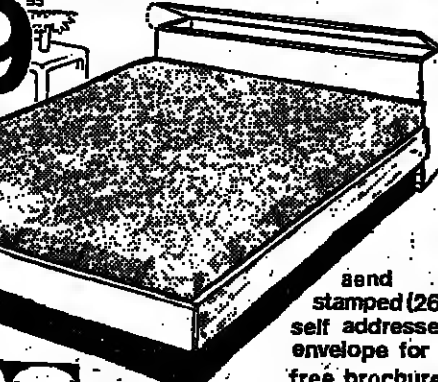
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New Brown President Met by Faculty and Strikers

PROVIDENCE, R.I., Aug. 14 (AP)—Dr. Howard R. Swearer, the new president of Brown University, arrived at the Ivy League school's campus here today and was greeted by university officials and striking employees.
About 30 to 35 school employees who have been on strike for more than a month picketed outside Brown's administration building as Dr. Swearer formally accepted his appointment and addressed faculty members.
"Brown has been noted as a school that has a great deal of controversy and debate," the 44-year-old political scientist told a group of 200 faculty members. "I think Brown's better for it."
But Dr. Swearer, who is now president of Carleton College in Northfield, Minn., said that

he sensed "a strong sense of willingness to come together and work together."
"Brown is in better shape both inside and outside than many may think," he said.
Outside, members of striking Local 134 of the Service Employees International Union shouted slogans criticizing the school. "We want a contract, Brown's unfair," the picketers chanted.
Brown officials said that they had begun hiring temporary replacements for about 330 striking employees, a move that the school said was needed for an orderly start of the new school year.
Dr. Swearer asked faculty members today for their cooperation in strengthening Brown's academic programs.
"The role of the president is not to bog the university down with dictum," Dr. Swearer said. "I hope to ask questions and that you—the faculty and students—can come up with the answers."
Dr. Swearer, who received a master of arts and doctorate from Harvard, said that he hoped to complete his duties at Carleton by January and then begin his transition to the Brown presidency.
Brown Chancellor Charles C. Tillinghast Jr. said the 56-member Brown Corp. selected Swearer on the unanimous recommendation of a trustee selection committee from 600 candidates interviewed in the last year. Swearer becomes the 15th president in the school's 213-year history. He succeeds Donald F. Hornig, who resigned last June 30.
Mr. Hornig announced his resignation last summer about two months after students conducted a one-week class boycott to protest budget cuts and about 40 black students occupied the administration building.
lines established in last month's United States Supreme Court ruling on capital punishment. However, it was doubtful that it would satisfy last December's stricter State Supreme Judicial Court ruling on the same subject.
The United States Supreme Court ruling on capital punishment. However, it was doubtful that it would satisfy last December's stricter State Supreme Judicial Court ruling on the same subject.
The United States Supreme Court ruling on capital punishment. However, it was doubtful that it would satisfy last December's stricter State Supreme Judicial Court ruling on the same subject.

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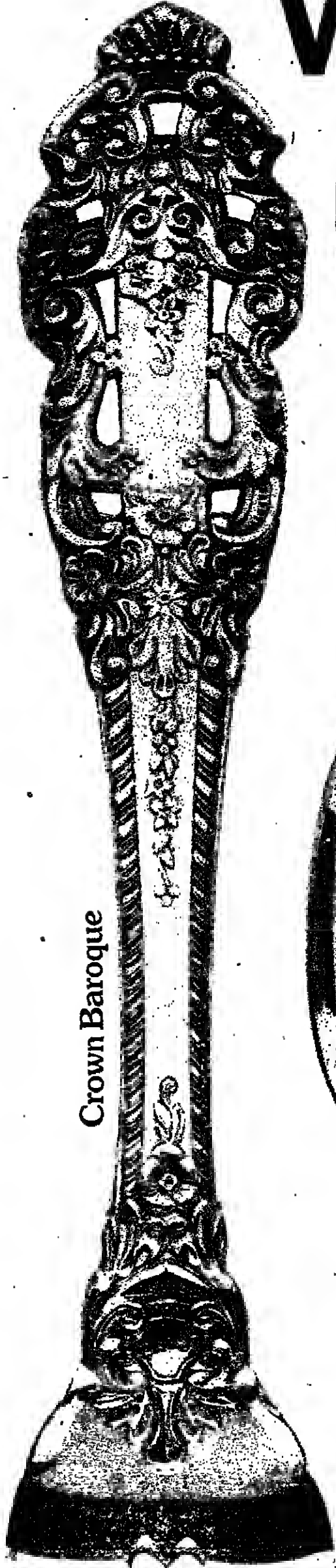
- Shown: save \$400, designer dark dyed ranch mink coat, horizontally worked boot-length style, Regularly \$1595... **Sale \$1195**
- Boot length dyed cognac nutria coats with matching raccoon collars, Regularly \$1150... **Sale \$915**
- Natural full length mink paw coats, Regularly \$795... **Sale \$625**
- Natural raccoon section blazers, Regularly \$300... **Sale \$180**
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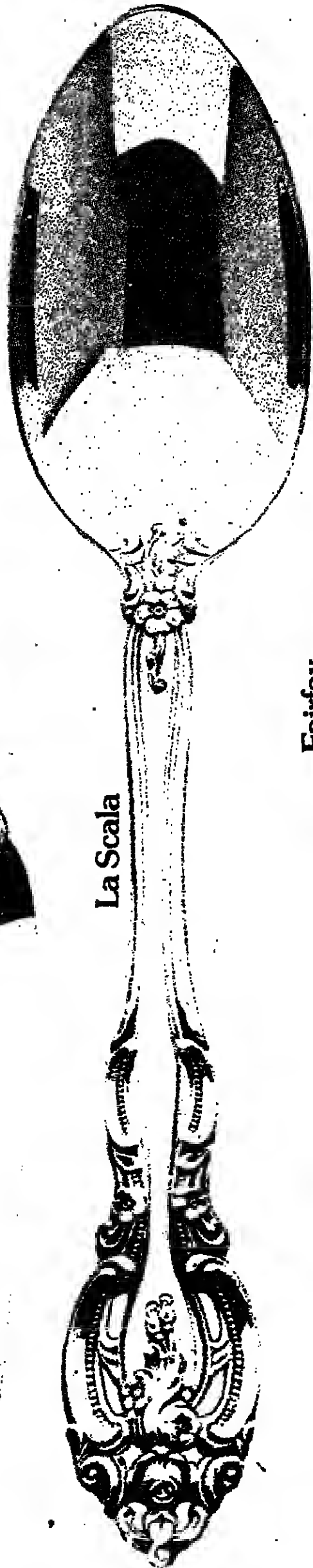
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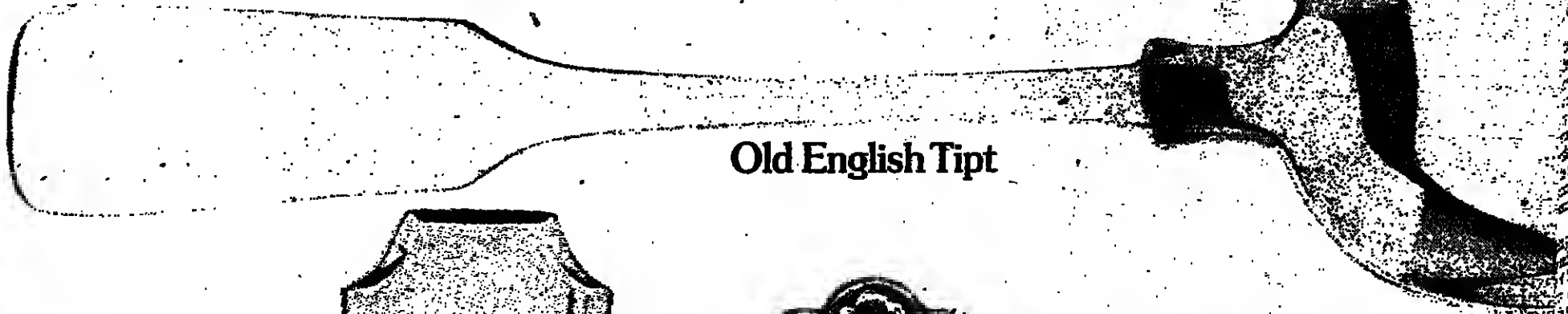
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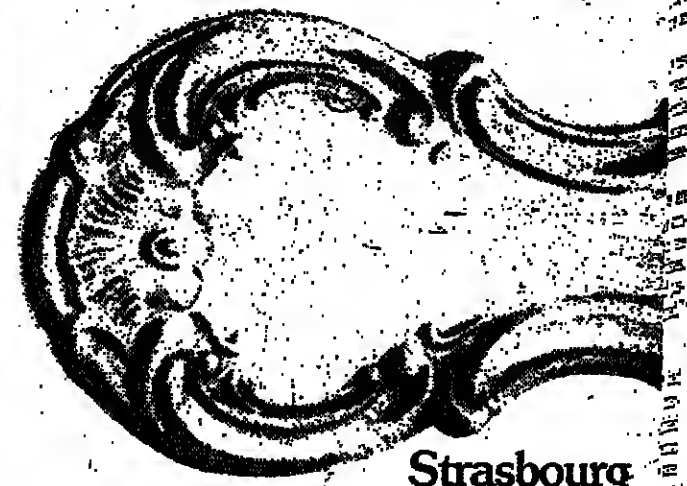
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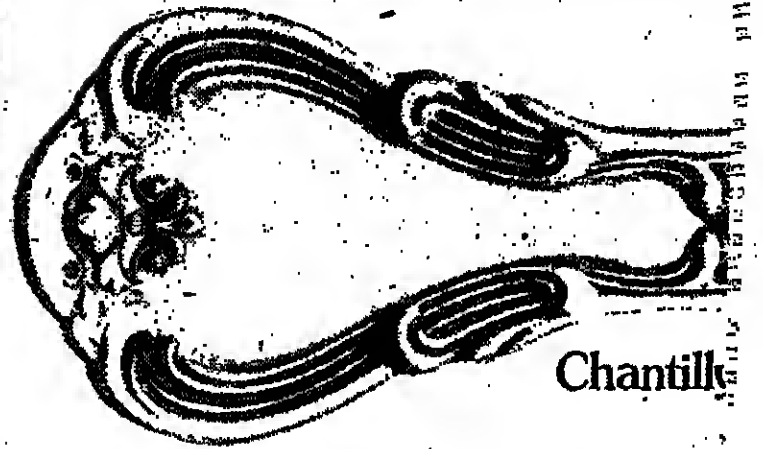
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NEW YORK PLANS NEW PRISONS

Albany Outlay to Ease Crowding

Gov. Rockefeller said he plans to open five new facilities and hire 1,000 correction officers by the end of the fiscal year as part of a \$6.7 million effort to ease overcrowding in the State's 28 penal institutions.

The new facilities, which will be built on the site of a former monastery, will include 1,000 beds, 100 cell blocks, 100 showers, 100 toilets, 100 showers, 100 toilets, 100 showers, 100 toilets.

Gov. Rockefeller said the new facilities would enable the state to handle the projected increase in the prison population at West Meadow maximum-security prisons by 300 by the end of the year. He said the new facilities would be sent to the new maximum-security institutions.

Gov. Rockefeller said the new facilities would be a result of projecting the prison population in the next five years. He said the new facilities would be a result of projecting the prison population in the next five years.

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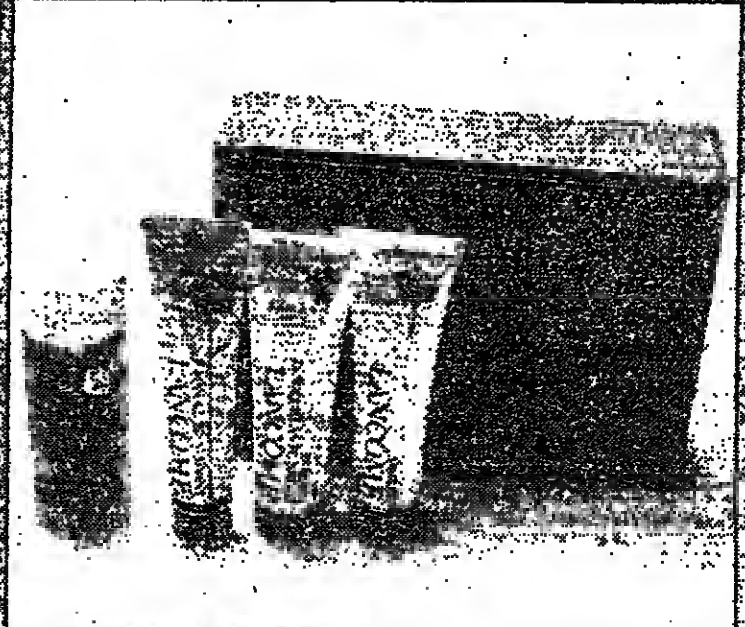
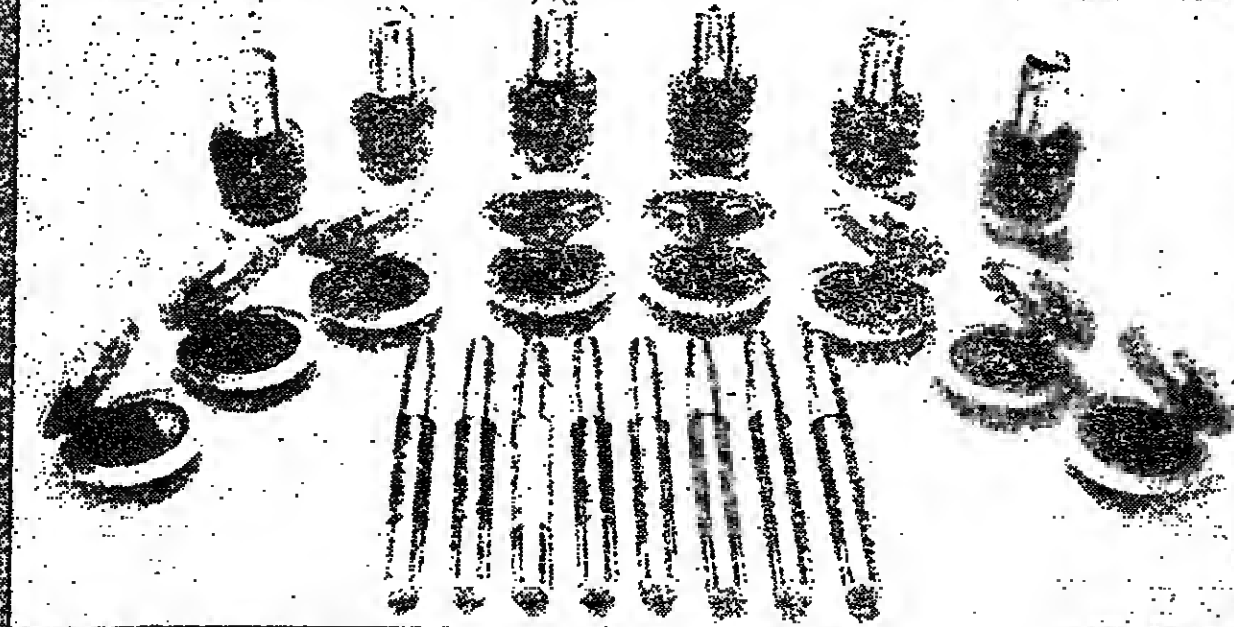
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Need for Second New York State Women's Prison Debated at Bedford Hills Facility by Inmates and Officials

Special to The New York Times
BEDFORD HILLS, N.Y., Aug. 14—The state's only prison for women is almost completely full, and there has been talk of opening a second facility, but several inmates of the prison, the Bedford Hills Correctional Facility in Westchester County, say that overcrowding is not a problem.

They say that a larger staff of counselors and more responsible correction officers would do away with the need for a second prison.

A Westchester County grand jury, in a report issued two weeks ago, recommended that another women's prison be built in the Buffalo-Rochester area. A second institution, the report said, would allow the Department of Correctional Services to transfer "incorrigible" prisoners out of Bedford Hills.

But, according to four inmates who were interviewed, the women who fight or incite fights in the prison number only 10 to 15 out of the total population of about 400.

The superintendent, Frances Clement, who was interviewed about prison problems in her office, agreed.

"The majority of women here are trying to do their time and get out," she said. "There are just a small percentage who are having problems."

And one inmate said, many violent situations could be prevented if officers interceded when they sensed that tensions were high.

"You can tell an officer that you think there's a problem, but they don't respond," the inmate said. "They let women have the fight, and when it's broken up, they lock them up. They can see signs that a woman is upset, but they don't deal with it. They wait until something happens."

3 Counselors on Staff

There are only three counselors on the staff at the prison, and the women said they may have to wait weeks or even months before the counselor answers their requests for an interview.

"When she finally calls you down it's been so long that you've forgotten what your problem was, or you've solved it yourself," one woman said.

The prison is a cluster of modern red-brick and old stone buildings on a hilly, barren campus in a residential area of northern Westchester. The complex is surrounded by a steel mesh fence topped with slanting rows of barbed wire.

The four inmates who were interviewed, wearing blue and green prison jumpers, sat in the administration building at one end of a long table in a room that is usually reserved for parole board hearings.

One woman, Sandi Thom of North Tonawanda, who is serving a sentence of two to four years, wrote a letter to the Westchester District Attorney, Carl Vergari, on March 22. She

contended that the prison's administrators had not punished a group of women who had entered her room several days earlier and beaten her, she said.

The beating was the result of a complaint about loud radios in her living unit, said Miss Thom, who has been a prisoner at Bedford since last January. Her letter led to the grand jury investigation.

The other women who agreed to talk about the prison were Theresa Simmons, from New York City, who has served nine years of a life sentence; Susan

Hallett, from Buffalo, who has been serving a 25-year-to-life sentence since 1974; and Carol Crooks, also of New York City, who has served four and one-half years of two consecutive sentences of up to 15 years and two-to-four years.

The women said that the tension of life in prison often leads to isolated arguments and fights between prisoners.

"Once you get in jail it seems like everyone becomes more petty and materialistic," Miss Simmons said. "A can of Spam can seem to be worth \$50."

"Tensions and frustrations always increase when everybody is jam-packed," Miss Clement said. "Little things become large things."

But when a prisoner wants to talk to her counselor, she has to make her problem sound very large, the women said. To some counselors, only a death in the prisoner's family is considered an emergency, Miss Hallett said.

She added: "But if your child is in a foster home and you get a letter telling you that she is being beaten, I consider that an emergency."

The counselors and the administrators "are up on a mountain and we're in a valley and there's no communication," Miss Crooks said.

With better communication, more counselors and group therapy sessions where prisoners and guards could "talk things over" there would be no need for a second prison, the women said.

"I think they need a work release facility upstate, but not a general confinement prison," Miss Hallett said. "I feel they

want someplace they can use as a threat. It's another form of behavior modification."

But Miss Clement emphasized that the handful of disruptive prisoners might be helped by a move to new surroundings.

Now, prisoners found guilty of infractions of prison rules are housed in a segregation unit in a building at the center of the prison complex. Work is now being done on the building to add "more safety features," Miss Clement said.

The lawyer for the inmates, Stephen Lattimer, has filed an order in Federal court saying that the conditions at the Mat-

tawan wing denied the equal protection of 14th Amendment and constituted cruel and punishment.

The 10 or 15 assault cases should not be red, but should be given counseling at Miss Simmons said.

They have tried to see what woman want to join other women. They tried to treat that anyone else."

anyone else."

anyone else."



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LESS GROWTH NOTED IN CITY EMPLOYMENT

WASHINGTON, Aug. 8 (UPI)—City governments grew by only six-tenths of 1 percent last year, the smallest expansion in municipal employment in 14 years, the Census Bureau said today.

However, municipal payrolls continued to expand significantly, the bureau said.

From October 1974 to October 1975, the standard 12-month period used by the bureau to measure municipal employment growth, the country's cities gained 15,000 new employees, bringing the total to 2,598,000. Of these, 463,000 were part-time workers.

This slight increase represents the smallest such expansion since 1962, when the rate grew by only four-tenths of 1 percent, the bureau said.

The slowdown reverses a trend established in late 1960's and early 1970's. From 1965 to 1970, city governments expanded by an average of 3.3 percent a year. In 1973, they grew by 4 percent.

But municipal payrolls continued to increase. In October 1975, payrolls were up 7.3 percent, \$2.1 billion over the previous October.

Since 1946, municipal employment has risen from 1.2 million to 2.5 million. Payrolls have risen from \$206 million to \$2 billion.

Work Set for L.I. Parkway

MINEOLA, L. I. (UPI)—Two of the three northbound lanes of the Cross Island Parkway in Elmont between Elmont Road and Linden Boulevard will be closed on Tuesday for resurfacing, the Nassau County police announced today. The police said if it rains on Tuesday, the work would be done on Wednesday.

47th ST. PHOTO INC.
 This is a correction of today's drama section page 27

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ner Job Program for Youths Stirs Hope, After Violence of '75, but Criticism Continues Over Nation

on Page 1, Col. 4
but also because
helped him clarify
s. shall player said
sum to school.
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sches a diminut
ed-19-year-old, is
set job partly be
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larger urban homesteading
project of the People's Develop-
ment Corporation that she
hopes will make the deteriorat-
ing area in which she has to
rear her child come alive again.
And Mr. Leonard, a slim 21-
year-old journalism major, said
he "just lucked out" in getting
the job with the Pittsburgh
Parks and Recreation Depart-
ment that will help pay his liv-
ing expenses and tuition in his
last year at Point Park College.
The enthusiasm of these
young people is in marked con-
trast to the attitudes of many

of last year's program partic-
pants, whose anger over long
delays in getting paid led to
sporadic outbreaks of violence.
While no such problems have
plagued this year's program be-
cause of the earlier planning,
not everyone is happy. Some
local program officials continue
to complain that their money
came too late while others say
they did not get enough money
and could not employ enough
people.
Some officials also com-
plained that many young peo-
ple around the country were

still employed in "make-work"
jobs such as raking leaves,
mowing lawns and picking up
trash.
But many local officials
around the country, expressing
cautious optimism, agreed with
James Gardner, the Labor De-
partment official in charge of
the program, who said that
there was evidence that the
program was changing its
focus.
The summer program has
been nothing more than an ex-
tension of the welfare pro-
gram," Mr. Gardner said in an

interview. "This is not fair to
the kids or the taxpayers."
"But this year," he said,
"more of the prime sponsors
have used this extra time to
find better jobs. And there is
a lot more positive about the
program."
The Youth Employment Pro-
gram, formerly known as the
Neighborhood Youth Corpora-
tion, is administered under the
Comprehensive Employment
and Training Act and is specifi-
cally designed for youths
whose family income is \$5,500
or less.

This year's allotment for the
program, which runs eight to
weeks, was \$528.4 million, as
against \$433,560,000 last year.
However, the total number of
jobs would have dropped from
888,000 to 836,000—partly be-
cause the minimum wage rose
from \$2.10 an hour to \$2.30—if
a later appropriation had not
been added.
This special \$35 million ap-
propriation in June was for the
cities with a population of
150,000 or more that had unem-
ployment rates of 9 percent or
more. The money added 60,000

jobs, bringing this year's total
program to \$563.4 million in funds and
946,000 jobs. The youths work
about 24 hours a week.
Van Newberry, director of the
summer jobs project in St.
Petersburg, Fla., was glad to
see the \$12 million early. The
money enabled the county to
hire some 1,900 young people.
Last year, he said, the pro-
gram had to break commit-
ments and promises.
"I think we've provided bet-
ter jobs this year by conducting
actual field visits and not just

doing business totally by tele-
phone," he said, adding:
"You've got to get out and
explain to people what you are
doing and what you have to
offer in the way of employees.
And we got a lot better feed-
back from agencies this way.
Next year, we hope to do even
better."
In Atlanta, which received
\$2.6 million for 5,000 jobs—an
increase of some 800 jobs—
Terry Allen, the jobs coordina-
tor, said that the early release
of funds allowed the program
to place fewer participants in
maintenance work and more in
job fields such as health.



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Ht. 42x42x16", sale 159.
Ht. 30x54x16", (not shown) sale 159.
table, 32x32x24", sale 139.
table, 20x60x28", sale 179.
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A Meaningful Experience
"Young people really don't learn about the world of mowing grass," he said. "We want to get them in jobs where they can get a more meaningful experience."
Felicia Stroog works 20 hours a week in the personnel department of Atlanta's Southwest Community Hospital, typing, filing and doing other clerical chores.
"I've learned how to run an office by myself, hold conferences, and things like that," said the 16-year-old high school student who is putting aside some of her salary to pay for her uniform for the High Steppers, her high school drill team.
In Los Angeles, officials said that an employment rate higher than the national average was forcing adults into many of the summer jobs formerly filled by youths. Most of the jobs are still concentrated in poverty agencies. But they have been expanded to include laboratories at the University of California, Los Angeles, and The University of Southern California, and museums, hospitals and philanthropic organizations.
Georgia Beasley, a supervisor at Teen Post, a program that employs 620 of the 18,000 summer workers, called the \$9 million program "a foothold on the job ladder."
"Experience counts more than ever in getting a job today," she continued, "and this program is the only way that these kids are going to get it because they don't have uncles who are presidents of banks or cousins who own companies."
For Paulette Bradley, 15, who does secretarial work for the Westminster Center in Los Angeles, the "experience is much more important to me than the money."
"I feel more confident about my chances because I will have references and experience," she said.
Craig Jones, a college student working in the public works department of Los Angeles, said that his experience had convinced him he should plan a career in government.
"It never would have occurred to me to work for the Government if I hadn't worked here," he said. "Most of the jobs I held during previous summers were low-level positions in private industry. They lead nowhere and left me with a few dollars, but little experience on a professional level."
Although Detroit received its money late, it got more money than last year, \$13,759,485, and has 18,000 youths employed.
And while most of the city's summer jobs fall into the same category as last year, this year the Chrysler Learning Institute is training some of the older youths, 16 to 21, how to look for a job, what to expect in job interviews and how to identify present skills.
"Drop in the Bucket"
Despite general optimism, however, many local directors complained that the monies spent were "a drop in the bucket" serving only 25 percent of the unemployed in that age range and category.
In Newark, where the adult unemployment rate is about 20 percent and that for youths is some 45 percent, according to the Department of Manpower, there, the project received some \$10 million, more than twice last year's amount but less than half of what officials said was needed.
"This is a cruel hoax by Federal officials who pretend to have the interest of our economically troubled urban centers at heart," said the Rev. Ralph T. Grant Jr., director of the project. "At best, the city requires a minimum of twice that amount to provide an alternative to summer idleness for many of our young people."
Mrs. Rose, the New York City commissioner, was among a large number of local officials around the country who said that some other approach was going to be necessary to have impact upon the growing numbers of unemployed youth. Among suggestions was a round jobs plan even if it paid less per week.
In New York City, out of a potential summer youth labor force of some 500,000, about 100,000 applied and about 81,500 were hired.
"When you're talking about 16 to 21, particularly," Mrs. Rose said, "you're talking about a man or a woman. Mothers and fathers in many cases. And I do not think it's impossible to come up with some kind of program that would meet the needs of the 500,000. If you take that \$35 million [the special appropriation] and spread it year round you'd keep many more of them in school and you might have more family stability."
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Roberts and Nadjari Clash at Cornell

Special to The New York Times
IITHACA, N. Y., Aug. 14—Justice Burton B. Roberts of the State Supreme Court charged here today that corruption in the state's court system existed only "in the filed headlines of the media" and in the minds of "young and inexperienced prosecutors."

The justice, a former District Attorney of the Bronx, made the charge during an exchange with Maurice H. Nadjari, who had been the special state prosecutor on corruption in the criminal justice system until his removal at the end of June by Attorney General Louis J. Lefkowitz under pressure from Governor Carey.

The two men were participants in a week-long institute on organized crime, sponsored by the Cornell University Law School, which attracted 102 prosecutors from 23 states, Canada and New Zealand. Also participating in today's concluding panel discussion on the role of the organized-crime prosecutor were Frank J. Rogers, New York State Com-

missioner of Criminal Justice Services, and Terry Lenzner, former assistant chief counsel for the Senate Watergate Committee and now a Washington lawyer in private practice.

The presence of Mr. Nadjari and Justice Roberts at the same table virtually assured a clash between the man who mounted a strong attack on the state's judiciary and a man who has vigorously defended his colleagues against those attacks.

Justice Roberts suggested several times during the course of the two and a half hour discussion that Mr. Nadjari had played upon what he called "the blood lust of the public and the media."

He also argued that the special prosecutor's office was unnecessary, that its work could have been done for less money and more judiciously by the city's District Attorneys.

Mr. Nadjari challenged that, arguing that his office had been created precisely because the district attorneys had not been doing their jobs.

Earlier, Justice Roberts had denounced Mr. Nadjari for his investigation that succeeded in bringing an indictment of Patrick J. Cunningham, former state Democratic chairman.

"The finest political leader this state has ever had has been ruined by you," Mr. Roberts said. "You have spent \$15 million, five times what it takes to support all the District Attorneys' offices in New York and what have you done? How many judges have you convicted?" Mr. Roberts asked.

"There have been 15 judges indicted, and 13 of them have been fighting going to trial," Mr. Nadjari replied. "The two that have allowed themselves to be brought to trial were acquitted."

One step toward eliminating judicial corruption, Mr. Nadjari said, would be to take judgeships out of the electoral process and make them appointive, on the recommendation of a blue-ribbon panel composed of bar association, legislative, executive and judiciary representatives.



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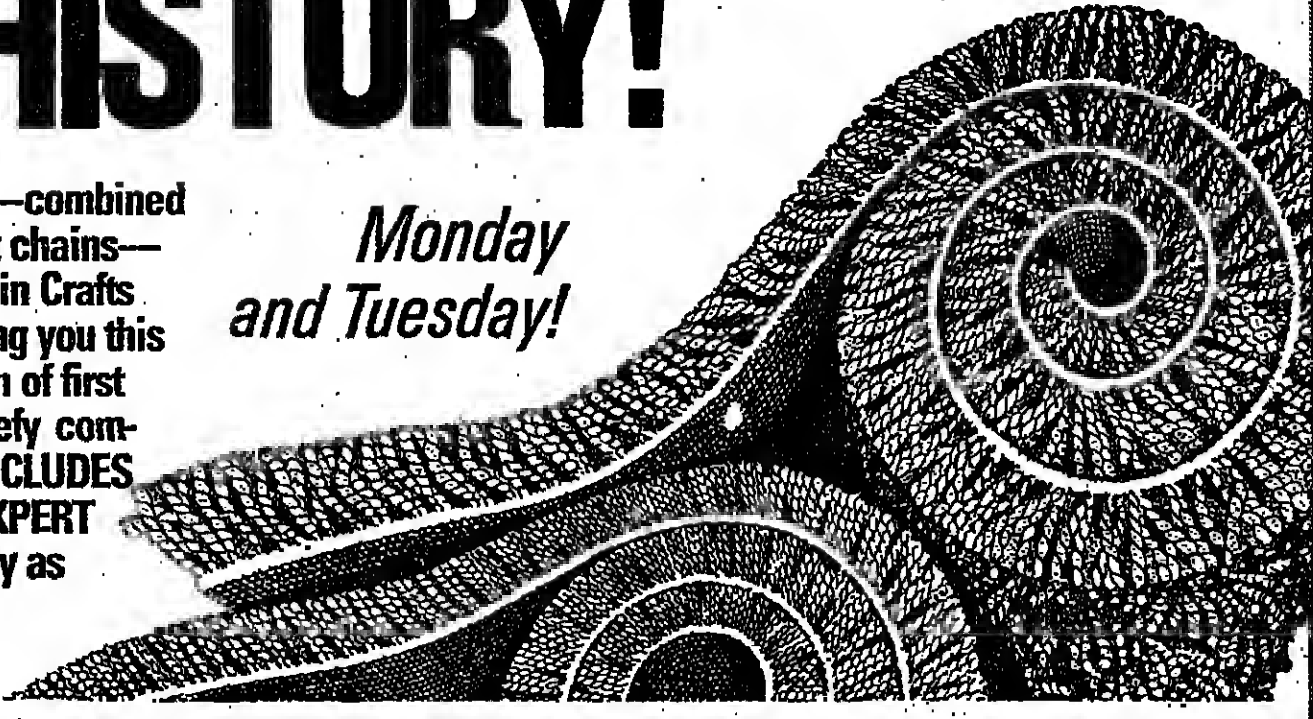
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*Level looped tweed all nylon pile **SALE 6.90** completely installed

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Cut & loop pattern shag Kodol® III polyester pile **9.80** sq. yd. completely installed

New Hi-low textured nylon pile **SALE 7.90** completely installed

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 - Westbury Warehouse Store Glen Cove Rd. between Roosevelt Pk. & Korvette
 - Massapequa 5066 Sunrise Highway
 - Valley Stream Sunrise Highway next to Green Acres Shopping Center
 - Bay Shore 1636 Sunrise Highway opposite South Shore Mall
 - Manhasset Neck 110 opp. Walch Whitman
 - Smith Haven 3170 Middle Country Road opposite Korvette
- CONNECTICUT**
 - Bridgewater 4430 North Main Street
 - Westport 1325 E. Boston Post Road
- NEW JERSEY**
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 - Middletown State Highway Rt. 35 between Sears & Two Guys
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 - Bricktown Rt. 70 (opp. 2 Guys)
 - Cherry Hill 340 Haddonfield Road
 - Trenton Rte. 1 near Quaker Bridge Mall
 - WESTCHESTER Yonkers 2545 Central Ave. opp. Cadzor
 - White Plains 177 Martine Ave. near Macy's
 - ROCKLAND Hanover Pk. 59 opp. Korvette

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6 WRITE-UPS IN N.Y. MAGAZINE

سكان من الاعمال

GAME CUTS LING BOARD

Control Panel Objections Over of Proposal

N. R. WEISMAN
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et

Use of Charter Revisions Worries Some Councilmen

By MARY BREASTED

Some members of the City Council are attempting to block one of the charter revisions passed by the voters in a referendum here last November and to reshape the implementation of another such charter revision. The Councilmen see them as a threat to their power and perhaps to some members' survival in office.

Councilman Howard Golden, a Brooklyn Democrat who has been leading his colleagues in their revolt against the city's plans for implementation of the charter revisions, said that his only concern was "that we serve our constituents effectively."

But Councilman Henry J. Stern, a Manhattan Liberal who is Councilman at large and who frequently opposes the Council leadership, said that he believed the true reason for the revolt led by Mr. Golden was the fear that the charter revisions would diminish the power of Councilmen.

The two revisions of concern to Mr. Golden and some of the other Council leaders would do the following:

Require the City Council to appoint a nonpartisan commission to reapportion Council districts before the 1977 elections.

Require the Board of Estimate to pass a plan, submitted by the Mayor, for "coterminous" districts for community planning boards and police and sanitation services. The Mayor's plan for these districts must go to the Board of Estimate by Oct. 1, and the Board of Estimate must pass the final plan by next Jan. 1.

Other Requirements

The second charter revision would also require that the new community planning boards be made up of members appointed by the borough presidents, with half of the members drawn from a list of nominees submitted to the borough presidents from each of the local councilmen. Each community planning board would then be empowered under the law to appoint a salaried district manager to process all local service complaints and perform other functions the community board might assign to him.

Since processing service complaints has traditionally taken a major portion of City Councilmen's time and has also kept them in the good graces of their constituents, the Councilmen who are worried about the "coterminality" charter revision are most concerned that the new district managers feel accountable to them. And the key to this accountability, the Councilmen believe, is going to turn on the way the community district lines are drawn.

Mr. Golden explained his colleagues' worries: If Councilman X's district contains portions of five of the new community planning board districts, then Councilman X would have to deal with five different district managers to help make his constituents' complaints known. As Mr. Stern explained his interpretation of the Councilmen's concern, Councilman X would have much stronger influence over the selection of district managers if the community planning districts were neatly contained within his own district—because then Councilman X would pick half of the members of each community board within his councilmanic district.

Tentative Proposal

Last June, the Charter Implementation Committee, a group appointed by the Mayor, released a tentative proposal for the map of the new coterminous service and planning districts throughout the city. (The Queens map was not included in that proposal, but it has since been drawn up by the committee.)

The Brooklyn Councilmen were not pleased with the proposed map. Howard Golden's councilmanic district contained portions of several of the new planning districts. Leon Katz's councilmanic district, also in Brooklyn, contained portions of five of the new planning-board districts.

Victor Marrero, the Chairman of the City Planning Commission, who has been involved in the designing of the Charter Implementation Committee's "coterminality" map, said that his major concern had been to design districts that "the Police Department and the Sanitation Department could live with."

The Brooklyn Councilmen said that they could not live with the proposed lines for their borough, however, so they asked the Charter Implementation Committee to go back to the drawing board and draw planning-district lines that were more harmonious with councilmanic lines.

Police Balk at New Lines

The Implementation Committee drew up new lines that were more pleasing to the Brooklyn City Councilmen and made some adjustments on its lines for other boroughs where individual councilmen or community groups had complained. But the Brooklyn changes were boroughwide, and when the Police and Sanitation chiefs saw the revised lines, they balked at accepting them.

The whole matter has now gone to Deputy Mayor John Zuccotti, who has scheduled a meeting next week with all the interested parties, the Brooklyn

councilmen and representatives from the Police and Sanitation Departments.

In the end, the Mayor can submit the plan he wants, whether the City Councilmen like it or not—and the Board of Estimate will have the final power to design the lines. But the objections by the Brooklyn City Councilmen have been taken seriously by the Mayor's office and it has held up the completion of his citywide plan.

Funds Applied For
Last January, the City Council did apply for funds to set up its nonpartisan commission on reapportionment. But later in the year, the Council leadership decided, according to Councilman Edward L. Sadowsky of Queens, that reapportionment next year would be a futile exercise and a waste of money, "since we would be using the same 1970 census figures that we used in 1973, when we reapportioned our districts."

This spring, the Council leadership asked the State Legislature to pass a bill that would cancel the charter revision calling for Council reapportionment in time for the 1977 elections.

Mark Allen Siegel, a Manhattan Assemblyman and Democrat-Liberal who sits on the Assembly's Cities Committee, said that he considered it "disgraceful" that the City Council wanted to cancel a charter revision that had been passed by popular mandate. He raised objections to the bill—which would put off Council reapportionment until 1981—and together with his colleagues on the Cities Committee, he was able to kill the bill for the session.

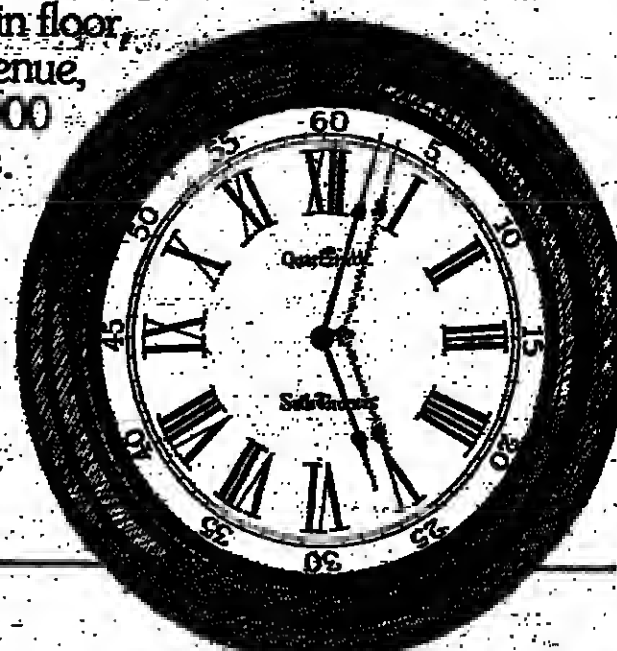


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T CITES CITY REALTY TAXES

The Revenue Listed
Ever Be Collected

LENN FOWLER
New York City has failed to
on its tax rolls thou-
properties on which
er hope to collect real
as, State Comptroller
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sult, Mr. Levitt said
his periodic reports
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Mr. Levitt conceded that in
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Mr. Levitt argued that many
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Mr. Levitt's approach to what
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Levitt indicated, is
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Mr. Levitt said the value of taxable real
estate in the five boroughs is
down for the fiscal year
ending July 1. It is lower
than the previous year's total
at the same time in 33 years.
Mr. Levitt attributed the reduc-
tion to the city's finally
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Mr. Levitt asserted that the city
is nearly far enough
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1975, \$125.5 million
was listed as unpaid
property, he said, most
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Mr. Levitt said the city
collected \$55.4 million
in taxes on housing
units this year. Mr. Levitt
said that still carried on its
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in the Bronx. He
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expect only \$1.8 mil-
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Mr. Levitt complained that
the city has done nothing about
the properties, which
are owing the city
\$125.5 million in unpaid taxes.
He said that it could
be possible to get off the
roll the governments
and requests for tax

Mr. E. Irizarry, also
Finance Adminis-
trator, said the city was power-
less to remove the 121
unpaid parcels on
\$1 million in taxes.
He said legislation
would be needed to permit the
city to take these parcels,
owned by the city
and for public pur-

Mr. Irizarry said the city was
not making a dubious interpreta-
tion of the State's Real Property
Law. He said the city of
New York has foreclosed
on property owners,
a total of more than
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valid. As long as these
remain on the tax
rolls, Mr. Irizarry said, they dis-
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Mid Bat Attacks

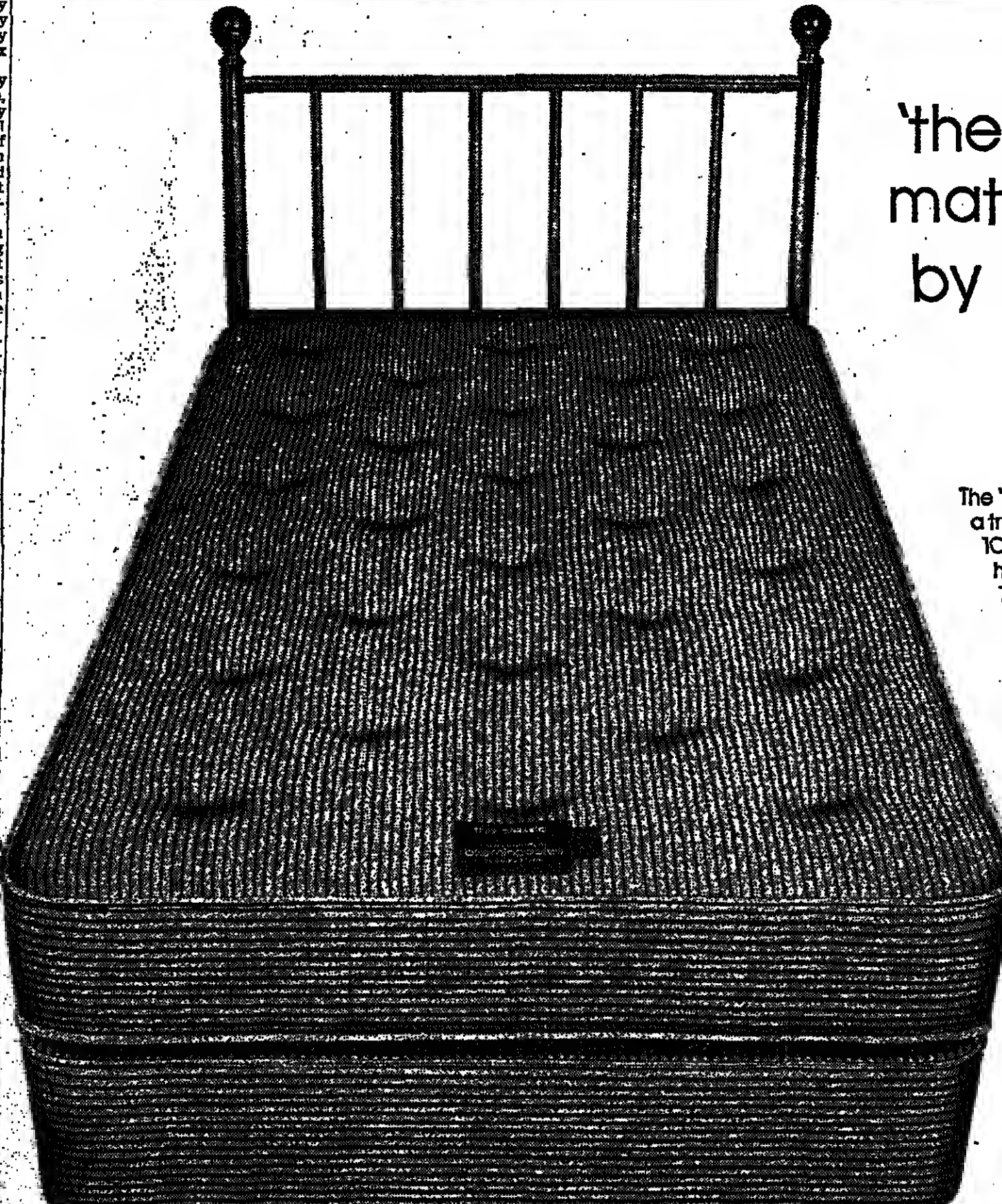
NEW YORK CITY, Aug. 13 (AP)—
The State Bureau of
Investigation says there
were seven reported at-
tacks on bats in northern
New York in the last two weeks.
Four of the attacks
involved humans; one involved
a dog and one involved a cat and
a dog.

Attacking F.B.I.

Author's Ouster

NEW YORK, Aug. 14 (UPI)—
A retired Federal
Bureau of Investigation
agent has been expelled
from the organization of for-
mer agents for writ-
ing a humorous criti-
cism of the agency and its
director, J. Edgar
Newspaper has re-

Mr. Irizarry said the city was
not making a dubious interpreta-
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Law. He said the city of
New York has foreclosed
on property owners,
a total of more than
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rupt the city's expected reve-



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|---|--|
| Shown: | White aluminum side chair, midnight blue lacing, reg. 73.00 36.00 |
| Umbrella table, 48", antique green, reg. 150.00 99.00 | Arm chair, sage green, sage lacing, reg. 77.00 38.00 |
| Garden umbrella, yellow with white trim, reg. 70.00 45.00 | Wrought iron mesh loveseat in antique green, reg. 90.00 69.00 |
| Not shown: | Wrought iron chaise in antique green with white pad, reg. 175.00 129.00 |
| Dark brown wrought iron chaise, white cushion, reg. 145.00 95.00 | Wrought iron mesh bistro chairs, reg. 40.00 25.00 |
| White aluminum spring chair, white lacing, reg. 120.00 79.00 | Teak wrought iron nest of tables, reg. 45.00 30.00 |

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Bahamas Group Is Planning Casino in Atlantic City

From Page 1, Col. 7

res next year.

International, said the company had casino operations in Ireland, the Philippines, Mexico, Yugoslavia, but that the "financial aspects" seemed less favorable.

International had not been in the outcome of the New Jersey referendum that authorized the establishment of state-operated casinos throughout New Jersey.

Mr. Pagnano, the private owner of the Legislature on hours and procedures.

that the establishment run casinos invitation to criticize.

concerned," said L. Pagnano, the Secretary of the New Jersey "Law enforcement from Las Vegas in that casinos ated crime.

ity of law en-ers agree on the casino gambling to keep organized

1974 referendum, Goldstein, the Attorney General, said that "passage of the bill will bring in a new era of social discipline."

Williams, the Attorney General, said that "passage of the bill will bring in a new era of social discipline."

Mr. Byrnes and others of casinos for content that the able to provide controls to prevent criminal elements are not upset at the slight criminal

already has or," said Albert A. Marks Jr., treasurer of the convention of the Atlantic City Convention Authority of the annual Pageant here.

es to see tainted, but if it stays out there is no good, maybe, than nothing," suggested that the operation could be a business too tract organized

atch Sought

Brink, the At-lice Chief, said the casinos in-estment-a day of dress code and no alcoholic

way, shape or ndorsing Vegas," he added.

Resorts Interna-ar the only out-actively pursuing ment in Atlantic ade it clear that operate 24 hours erve liquor in the, as is done in the Bahamas.

elquin, a former ment official who casino operations as, and has since of a Resorts In-bidiary, said the in-organized crime that the invest-ome with inter-ent interest in a ed business be oed.

, the newly hired national lawyer, t could be relied t "clean casino."

t the company's Bahamas—10 per- than Las Vegas indicates there t "skimming" by ents.

Any Conflict

own selection-as wyer, Mr. Pagnano seen recommended friend. He said he dged the hiring of Gahn.

an Perskie and ahn have obtained rom the Legisla-ommittee on Eth-ics saying that the elr relatives pro-mict of interest had no business with the lawyers not benefit from nents between the l Resorts Interna-

orts first sought a e in the Bahamas, its attorney there Sands, Bahamas Finance and Tour-y member of the xecutive Council, hat passed on li-

in 1965, when Re-umed the Mary Car-mpany Controlling Mary Carter, and s, was held by the ly.

by and Jack Miller, Wisconsin, formed Miller Company in er Gov. Thomas-E. law York and some vested in the com- expectation of its t Mary Carter, a Jersey paint manu- year Crosby-Miller

failure to buy tax stamps and pay taxes on a multimillion illegal United States bookmaking business.

Mr. Chesler testified that Mr. Ritter had taken him to see Mr. Lansky in Florida for advice in operating the casino.

Robert Pelouquin, the Justice Department's lawyer who went to the Bahamas to investigate the situation at the time, said in a recent interview in his Washington office that Mr. Lansky had suggested that Mr. Chesler hire Lansky, meo, and Mr. Chesler did so.

They included Lansky lieutenant George Sado and Dino Cellini. They and several others at the casino were eventually deported.

In 1967 the scandal toppled the Government of the United Bahamian Party, run by Sir Stafford and other lawyers, merchants and bankers, called the Bay Street Boys.

Two years later, in 1965, the year after the Groves casino opened, Mary Carter retained Sir Stafford and paid him \$240,000 in legal fees to assist them in purchasing Paradise Island, just off Nassau, from Huntington Hartford, the A & E heir.

Bahamian Club Purchased

Mr. Hartford decided to sell because he had been unable to get a casino license. Sir Stafford presented the case for Mary Carter to the Government council, and Mary Carter got an exclusive license for Nassau in January 1966.

The arrangement Sir Stafford made was that the Groves interests, in the name of Mrs. Groves, would hold the license and operate the casino in a company owned five-ninths by Mary Carter and four-ninths by the Groves interests.

Until it could build its own casino, Mary Carter bought a private club, and used the license there, running it with



Albert A. Marks Jr., the treasurer of Atlantic City's convention bureau.

gan hearings two months later. With the sanction of the new Government, he said, Mary Carter bought the Groves interest in the Carter casino two months after the hearings began. Five months later Mary Carter hired Mr. Pelouquin to provide advice on casino security.

Mr. Pelouquin said he advised that Mr. Cellini be retained to manage the new Paradise Island casino that Mary Carter was about to open. It opened in December 1967, with Mr. Cellini as manager. Mr. Pelouquin said:

"I told the company to keep him as manager because I knew nobody to substitute for him who had adequate experience. At that point, a decision was made to give our security operation a veto over anything the casino management did. It put him under our surveillance."

"He undoubtedly worked for a casino in Cuba run by Lansky," Mr. Davis said, "but only as a dealer. A dealer is no more a decision-maker than a bartender."

Even so, he was removed and sent to Miami two years later, Mr. Davis said, because of "the pressure of publicity" about him.

In Miami, Mr. Pelouquin said, Mr. Cellini collected debts to the casino and invited "high rollers" to Paradise Island as guests of the casino. Later he became a casino owner in Ecuador.

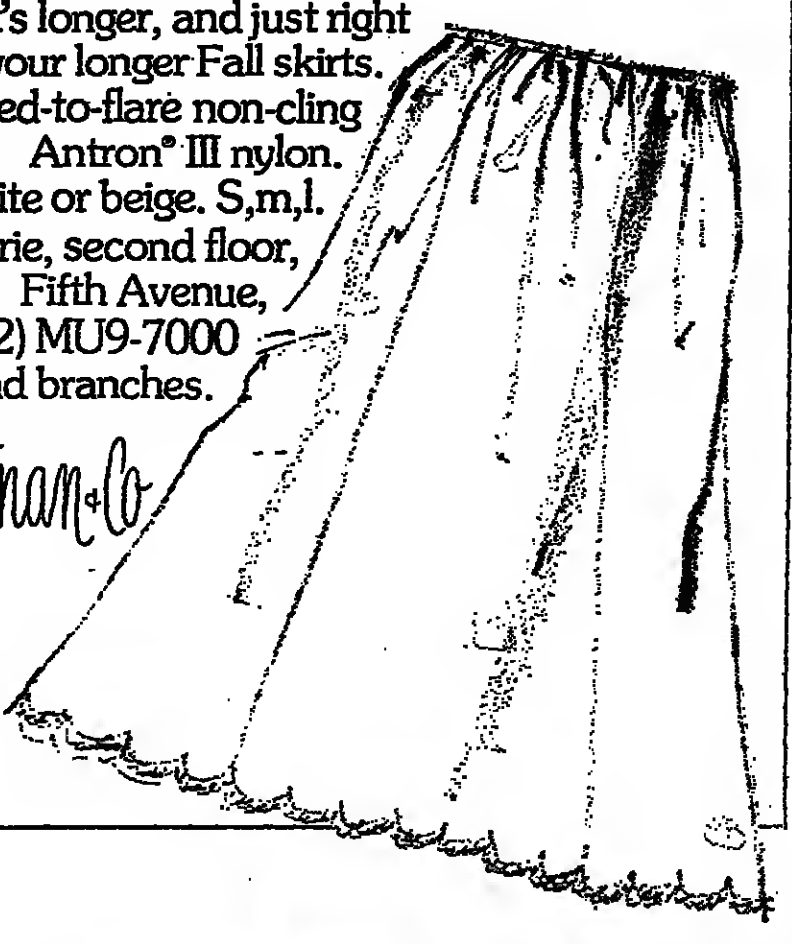
Mary Carter sold its paint division in 1968 for \$9.9 million and changed its name to Resorts International.

In 1972 Resorts planned to sell its casino and hotel operations in the Bahamas to Robert L. Vesco, the fugitive financier, for about \$75 million, Mr. Davis said, but did not do so "because we couldn't get the sanction of the Securities and Exchange Commission."

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Snowmobiles Banned In State Park in Maine

AUGUSTA, Me., Aug. 7—The Baxter State Park Authority has voted to ban snowmobiles in the 200,000-acre park, which is in northern Maine.

Maynard F. Marsh, Commissioner of Maine's Inland Fisheries and Wildlife Department and chairman of the three-member authority, said Tuesday that the body had "no choice but to accept the legal opinion of the state's Attorney General."

Attorney General Joseph E. Brennan, who is also a member of the park authority, earlier this year said that snowmobiling violated the wishes of the donor of the land, the late Percival B. Baxter, former Governor of Maine. Governor Baxter, in donating the vast wilderness area to the state, had stipulated that the land be kept "forever wild."

John Walker, Director of Forestry for Maine, agreed with Mr. Marsh and Mr. Brennan in making the decision Tuesday.

3 Are Indicted

Mr. Groves's attorney in the negotiations for the casino license was Sir Stafford Sands. Testimony before a royal commission of inquiry in 1967 disclosed that on the day approval of the license was announced, the Groves-Chesler interests paid Sir Stafford \$1,091,900.

Sir Stafford testified that he had turned down a \$2 million offer from Mr. Lansky for a license. From the Groves's interests, he said, he received not bribes but legal and consultant's fees.

Mr. Chesler testified that he had hired Frank Ritter, Max Courtney and Charles Brudner to help run the casino. That fall the three men were indicted in Federal Court, for the Southern District of New York for

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Unexpected Woes Slow Beame Plan for Economic Recovery

Continued From Page 1, Col. 5

the city need to sustain its government, and would a policy of no-growth kill us, or might it, by cutting the need for services, even serve the city well?" Lloyd Kaplan, chief aide to First Deputy Mayor John E. Zuccotti, asked as he listed some of the policy alternatives being debated at City Hall.

Mr. Kaplan and others involved in writing the strategy said they also were struggling with such questions as these: "What would be the better spur to economic development—a cut in the heavy taxes now levied on business or selective increases in city services that would improve the quality of New York life?"

"Will the city's middle-class population continue to decline, as it has been through the 1970's, no matter what the city does, or would creating the conditions for a business expansion help to hold such people here?" "Would it help the economy more to upgrade the local work force through better schools or to improve the public transportation system?"

"If the city cuts its taxes, will the Sun Belt competitors that have been luring away New York companies and jobs be more competitive than it is now?"

"Are drastic remedial measures needed to halt the city's private-sector jobs losses—600,000 since 1968—or will this trend end without much intervention from government?"

"No one has enough information to answer questions like these, but they must be considered, and they require us to make judgments that could affect the future of New York for years to come," said Gail Schwartz, director of economic planning and development for the City Planning Commission. "Anyone who thinks this is easy should try it," Mrs. Schwartz said in a wry comment on why the strategy document was taking so long to produce.

Those Involved

Involved in the effort, besides her and Mr. Kaplan, are other members of the Planning Commission staff; Victor Marrero, the chairman of the commission; Mr. Zuccotti, and a small cadre of private economists, lawyers and businessmen who have been asked for counsel on specific problems.

The focusing of this work in the commission and in the Deputy Mayor's office rather than in the Economic Development Administration is seen at City Hall as an implicit recognition of the weakness of the Economic Development Administration staff.

"They just don't have the people who can do this kind of thing," said a City Hall aide close to the work.

It also is seen as the inevitable result of the appointment of Mr. Zuccotti, himself a former chairman of the Planning Commission, as Deputy Mayor, putting him and his aides at the center of policy-making for the Beame administration.

By the time he resigned in June, Mr. Eisenpreis and his staff were no longer being consulted on the direction economic policy should take. If a new administrator were in office now, he would be involved in the planning, but so far Mr. Beame has not been able to find a candidate strong enough to command respect in the business community who would be willing to take the job.

Advisers to the Mayor who have been involved in the search for one difficulty was the short time—only 16 months—Mr. Beame's term in office has to run. This is thought to be too little time for anyone serious about the job to make an impact on the city's monumental economic problems.

Business Tax Cuts Urged

There also is uncertainty among candidates about how high a priority Mr. Beame is prepared to give economic development in the face of a petition now going on for scarce public dollars. Though the Mayor has said that rebuilding the economy was going to be "paramount in city policy," doubts persist, because he has refused to endorse the deep cuts in business taxes recommended two months ago by a Municipal Assistance Corporation task force as a necessity for economic revival.

Such tax cuts could force the city to ask the municipal employees' unions to accept further layoffs and deferrals of wage increases, steps Mr. Beame might be reluctant to take if he decides to run for re-election next year. The unions were a major part of the constituency that elected Mr. Beame two and a half years ago.

The present structure of the Economic Development Administration also is a deterrent because it includes the troubled Department of Ports and Terminals, whose leasing arrangements in the Hunts Point and Bronx Terminal markets have been subject to widespread criticism. Candidates for the administrator's job have advised City Hall they would not take the post unless this department was separated from the Economic Development Administration.

The Mayor's Management Advisory Committee, headed by Richard J. Shim, president of the Metropolitan Life Insurance Company, has drafted a proposal for restructuring the Economic Development Administration, but so far it has not been acted upon. The proposal suggests cutting Ports and

Terminals away from the administration, but leaves open the question of whether it should be an independent agency, be put under an enlarged Department of Marine and Aviation, or turned over to the Port Authority of New York and New Jersey.

Also under discussion is a proposal to take the city's federally financed on-the-job program away from the development agency and put it under the Department of Employment headed by Commissioner Lucille Rose. Mrs. Rose's department has been more successful in deploying Federal funds for manpower training than the development agency's program, which is led by Assistant Commissioner Edward H. Jones.

With these functions stripped away, the Economic Development Administration would be free to do the work considered most essential for rebuilding the local economy—marketing New York's continuing strengths through imaginative promotional programs; cutting red tape and solving problems for the business community; packaging the Federal, state and city incentive programs that can encourage new investment here, and serving as advocates for the changes in Federal policies needed to spur development in the Northeast.

Bases for Strategy

Because the development agency itself is changing, Mr. Beame is looking for a new kind of administrator to lead it. Though he may not be able to find such a man, he is seeking a senior executive who has made an outstanding success in private business, preferably in advertising or marketing; someone who could bring managerial vigor to the running of the agency; who would be believed when he promised improvements in the city's business climate; who would respect in the corporation board rooms where business location decisions are made, and who could articulate eloquently the city's economic interests and needs.

The job pays \$45,418 a year. The effort to draft a new economic strategy, which began in January, arose from three perceptions at City Hall that New York's fiscal problems were in large measure caused by the decline of the economy; that the city's old agenda for economic development was fail-

ing to arrest the decline, and that almost no capital funds would be available in the next few years for such traditional programs as building industrial parks, piers or markets.

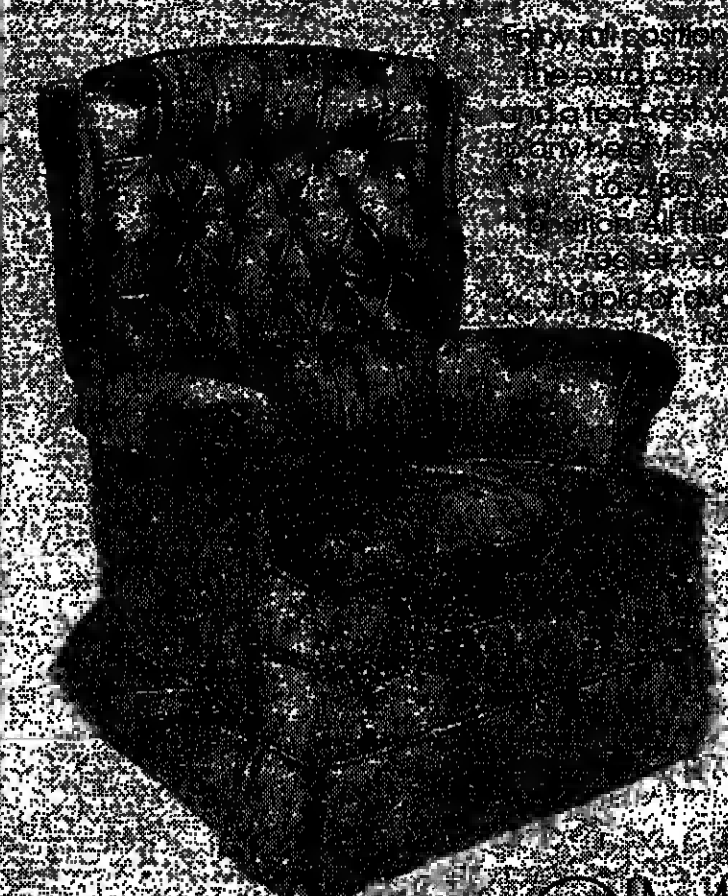
Early drafts of the new strategy suggest efforts to help these sectors of the economy that seem to have the greatest growth potential. Among these are the "high services" sector (banking, law, advertising, accounting, management consulting, corporate headquarters);

which could be helped by tax reductions; the visitor industry, which could be helped by building a convention center by upgrading Times Square and by increasing the promotional budget of the New York Convention and Visitors Bureau, and the arts sector, which could be helped by seeking more support from foundations.

One proposal for increasing employment that is being considered would give business-

men tax credits of \$2 each permanent employee add. Another would cut the 4 percent city sales tax levied on machinery, materials and equipment, materials bought by manufacturers even with such strategy drafts suggest would take a national economic expansion—much more than any now anticipated start the city's economy again.

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Book Thieves and Medicine

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use is to steal the book so that nobody else can get it." Mr. Gurr attended the 1,000th installation of 3-M's tattle-tape book detection system at the Carter Woodson Regional Library, the second-largest of Chicago's public libraries. The system involves the insertion of magnetism tapes into the library books. People leaving the library with books that are not properly checked out set off an alarm and lock the check-out gate. Mr. Gurr says the thefts are simple at public libraries. He said that one library ordered a system shortly after an entire set of encyclopedias was stolen within 24 hours of purchase. Systems have also been in-

stalled at the Naval War College in Rhode Island and in at least one police academy, which was not identified. In the public libraries, the most common books stolen concern current religious and cultural, auto manuals, antiquing and gardening books and do-it-yourself manuals. Mr. Gurr says the system has cut losses 85 to 90 per cent, at a cost of about 10 cents for each tape installation and \$5,000 to \$6,000 per detection unit. Not all books have the tapes, but Mr. Gurr says the would-be thief has no way of being sure, short of tearing the book.

FIRE CHIEF RECEIVES PENTAGON APOLOGY

WASHINGTON, Aug. 14 (AP)—Prodded by Senator Edward M. Kennedy, Democrat of Massachusetts, the Pentagon has formally apologized for an official's remark about a request for help from a Massachusetts fire chief to Defense Secretary Donald H. Rumsfeld. Fire Chief Gordon Tallman of Phillipston, an agricultural town in northern Massachusetts, had written Mr. Rumsfeld, noting that crashes of military helicopters and other aircraft had caused him problems because of his limited budget. "I should appreciate any help you might extend to us," the fire

chief told Mr. Rumsfeld in a letter. Pentagon officials said they were puzzled over what kind of help the chief wanted, and one official quipped: "If he's asking us to tell the services not to crash any more of their helicopters there, we'll be glad to oblige." After a news article on the letter quoting the official was published in Massachusetts, the chairman of the Phillipston Board of Selectmen, William Geffert, and others called Senator Kennedy's Washington office with expressions of outrage. Mr. Kennedy then called the Defense Department and denounced what he called "the unfortunate treatment of a legitimate query."

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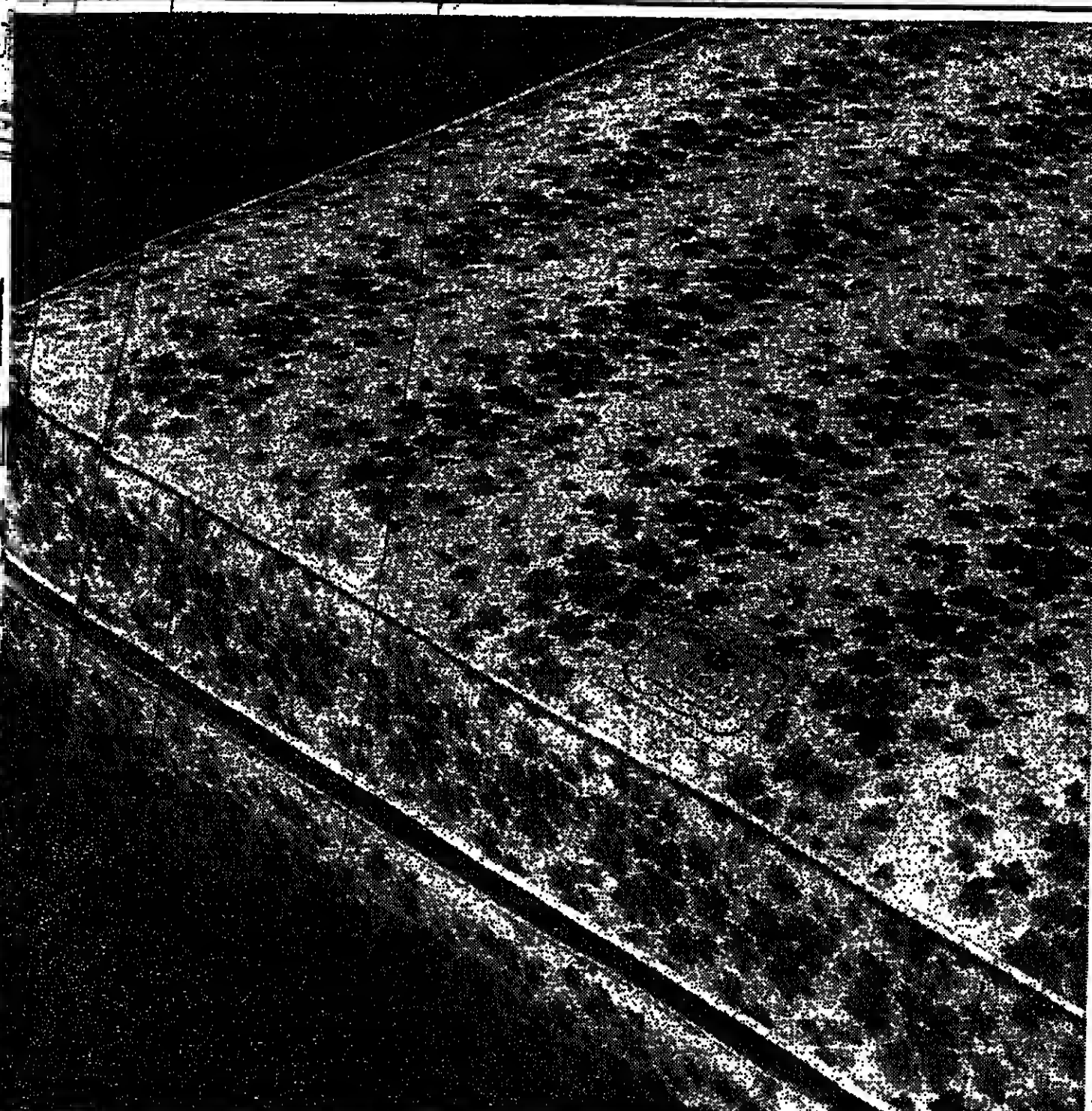
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- not shown: EXTRA-FIRM OR SUPER-FIRM, DAMASK, QUILTED
Twin mattress or box spring, ea. reg. 130. sale 99. Full mattress or box spring, ea. reg. 150. sale 119. 2 pc. queen set, reg. 400. sale 329. 3 pc. king set, reg. 580. sale 479.

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By PRANAY GUPTA

The Bronx District Attorney's office is investigating reports that the off-duty police officer who shot and fatally wounded a man near Yankee Stadium last week was intoxicated and that he ignored pleas by the man not to shoot.

Such accounts were reported by nearly 15 people, including an off-duty detective, who said they were eyewitnesses. Two of these persons said yesterday the accounts were initially given to policemen from the 48th Precinct in the Bronx.

An official in the Bronx prosecutor's office said that some of these accounts had been furnished to his office after it began investigating the incident, which occurred late last Wednesday evening, shortly after a Jets-Giants football game.

That game had been attended by the off-duty policeman, James Higgins, of the 81st Precinct in Brooklyn, and by the man who was killed, José Antonio Marrero, 28 years old, of 1704 Morris Avenue in the Bronx. Officer Higgins, who is 31 years old, had accompanied relatives, while Mr. Marrero had gone with friends.

According to the police account of the incident, Officer Higgins left Yankee Stadium at the conclusion of the football game at about 11:30 P.M. when he saw five men harassing a group of four youths who were getting into a car.

The youths had driven to the stadium from their homes in Westchester County, the police said, and Officer Higgins saw Mr. Marrero smash the windshield of the car. The policeman then intercepted Mr. Marrero, the police said, and the latter swung a metal paddle-ball at him.

Officer Higgins pulled out his 38-caliber revolver and fired one shot that pierced Mr. Marrero's stomach, the police reported. The wounded man was taken to Lincoln Hospital where he died within minutes of arrival.

However, the version offered by the people claiming to have up a man who was part of the

been eyewitnesses appears to differ from the police account. One of these, Hector Ramos, said in an interview yesterday that Officer Higgins was with the Westchester youths during the ball game and that these youths had heckled and harassed Mr. Marrero's group.

Mr. Ramos, who lives at 711 Walto Avenue near the scene of the shooting—said he had left the game a few minutes before Mr. Marrero did. Shortly after 11:30 P.M. one of the group who had been to the game came running to the Ramos home and said that the youths from Westchester had beaten the head when Officer Higgins

Marrero group, Mr. Ramos said, "I rode my bicycle down the street to see what was happening and I saw those youths getting into a car." Mr. Ramos said, "I opened a door and I was beaten in the face, and thrown to the floor."

Yesterday, State Senator Joseph L. Galber reported that several eyewitnesses have told the Bronx prosecutor that Officer Higgins had fired without warning and that Mr. Marrero pleaded with him not to shoot.

Fifteen witnesses are ready to testify that the victim's hands were high above his head when Officer Higgins fired the fatal shot," Mr. Galber said, adding that these witnesses included an off-duty detective who was a friend of Mr. Marrero.

Such testimony will be reviewed by a grand jury that is being convened to consider the matter. Officer Higgins, who has been on the force for seven years and has been decorated 10 times for bravery, will not comment on the matter and neither will the Police Department, according to an official spokesman.

The policeman, who lives on Long Island, will continue on active duty pending the grand jury investigation.

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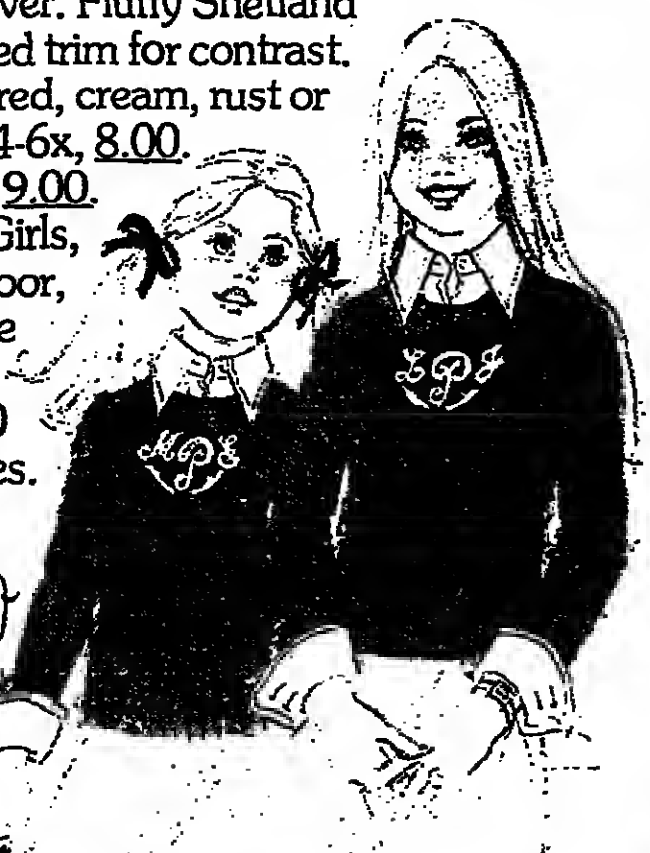
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POMPEII CEMETERY YIELDS TWO BODIES

NAPLES, Italy, Aug. 14 (Reuters)—Archaeologists have uncovered the perfectly preserved remains of two inhabitants of Pompeii in what could be the largest cemetery ever found there.

Dr. Irene Cerulli-Irelli, director of the Pompeii Museum, said the discovery of the cemetery, outside the northern walls of the buried city, was of exceptional importance. One body is believed to be that of a local magistrate, Marco Orellio Firmo, a member of a wealthy Pompeii family. He was a candidate in local elections in 79 A.D., the year Pompeii was destroyed by molten lava from Mount Vesuvius. The elections never took place.

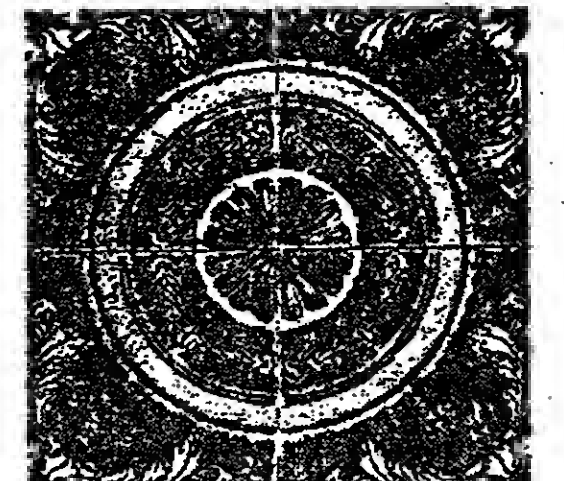
U.S. Archeologist Lost For 8 Days in Canada

CORNER BROOK, Canada, Aug. 14 (UPI)—The Royal Mounties are searching for a 22-year-old archeologist from Washington, D.C., who has been missing for eight days in an area of Labrador populated by polar bears and described as "so bleak it's called the land God gave Cain."

Royal Canadian Mounted Police said Anne Abraham was last seen climbing a mountain along Ramah Bay, 500 miles north of Gopese Bay. "It's a part of the world that's utterly desolate—solid mountain studded with jagged rocks, and sea on three sides," said Supt. Bill Halloran. "It's so bleak it's called the land God gave Cain." Dense fog and rain have hampered the search.

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صحنه من الاصل

Bodies of Neil Diamond Popular After Hiatus

By **JOHN ROCKWELL**
Neil Diamond's concert at the Madison Square Garden Stadium in New York City on Friday, in its 50th anniversary, reopened the open-air facility for the Side Tennis Club after a five-year hiatus but he also was to the city of his first concert here in 1972.



Neil Diamond

It was the last of a series of performances at the Forest Hills neighborhood, and at a time when he had just released his new album, "Beau-Ami," which is near the top of the charts. Diamond, 33, seems odd for a performer in his mid-30's, but more and more performers these days need to purport to be young and carefree. Diamond, who has been performing since 1967, is a smooth, easygoing performer for all the bluesy sound of some of his songs. He never fully acknowledges the assumptions of age. Instead, he sticks to the slick of the late 1960's and further into the pop crafts of Pan Am.

But for all his gifts as a performer, it is Mr. Diamond's songs that are the center of his act, and it is his ability to write them that immediately lifts him above the category of simple performer. Mr. Diamond's material is full of talent, and it is his cruises through songs like a limousine in overdrive, grand and expository. But for this taste it is still too unabashedly pop to provide more than a faint passing pleasure. The lyrics lapse too comfortably into the slick or worse, the hollowly rhetorical. The music, while usually catchy, rarely reaches below a neatly crafted surface to engage the deepest emotions. And surely Mr. Diamond's decision to place a 20-minute medley from his soundtrack to the "Jonathan Livingston Seagull" film right near the end represented a miscalculation. Popular it may have been, but it shows him at his most needily bombastic. But as ever when one considers a popular artist, popularity is in at least some sense its own reward: Mr. Diamond unquestionably pleases his fans, and perhaps that's quite enough. One wonders, though, if it's enough for him.

Music

Ellington Sung at Cleo by Hazel Scott

Across Lincoln Plaza from the New York State Theater, where the Alvin Alley City Center Dance Theater is presenting two weeks of dances celebrating the music of Duke Ellington, Hazel Scott is having a small Ellington celebration of her own at Cleo, a restaurant at Broadway and 63d Street.

Turning away from an electric piano that customarily occupies part of her attention, Miss Scott concentrated on acoustic piano accompaniment as she sang a more adventurous choice of Ellington material than she normally hears. "Jump for Joy," "I Want Something to Live For," "Rockin' in Rhythm" and "Come Sunday," in addition to the more usual "Sophisticated Lady."

JOHN S. WILSON

Dance: Louis Johnson

Choreographer's Company Presents 'When Milindy Sings' at Mall

Every choreographer does an "old reliable" at some point in his career, and "When Milindy Sings" is that ballet for Louis Johnson. In his career he has many good works to his credit, but this one's blend of folksiness and show business is a dependable crowd pleaser that looks as if it will go on forever.

The men, Clyde Barrett, Milton Wright, Arnold Kingsbury, Kashka and Michael Goring, provide visual support, alternating between eager worshippers and outrageous collaborators. At one point, three of the men don fluffy blond wigs to heighten Aretha's nightclub presentation.

of the most intricate solos as it combines a sense of African folk roots and the gloss of Broadway. Miss Irvin passes fluidly from the arm-pumping crouch to an upright series of tight turns that glitter. They all unite for the finale in easy union and give capsule glimpses of their special characters.

"Lament," the earliest of the pieces on the program, is earnest, anguished and rather confusing as a story, but Mr. Barrett as the boy and Meachie as the girl show baffled tenderness as Miss Irvin, Mr. Kingsbury and Mr. Goring bedevil them for obscure reasons.

DON McDONAGH

Ballet: 'Black Kings'

Present Work to Music of Ellington Presented by Ailey as a Tribute

By **CLIVES BARNES**
New York presents "Ailey Celebration" season at the State Theater of the Alvin Ailey Dance Theater. It was Mr. Ailey's work, "Three Kings," of course, music, which, like Ailey's recent work, is rather stronger than in invention.

The ceremonial of the magi played well by Elbert Watson had its stately grace, and there was an affecting joyousness to the Martin Luther King episode with Dudley Williams and Estelle Spurlock. Also of particular interest was the participation of American Ballet Theater in Mr. Ailey's "The River," a work to Ellington music that he had made for the company many years ago. This must be one of the first times that two companies have appeared on the same stage on one night—though there was once a somewhat similar combined night with New York City Ballet and the Dance Theater of Harlem.

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Idaho Kidnap Victim Flees After Abductors Run Away

NAMPA, Idaho, Aug. 13 (UPI)—A warehouse foreman kidnaped while making a delivery escaped unharmed early today after a routine police call scared away his abductors.

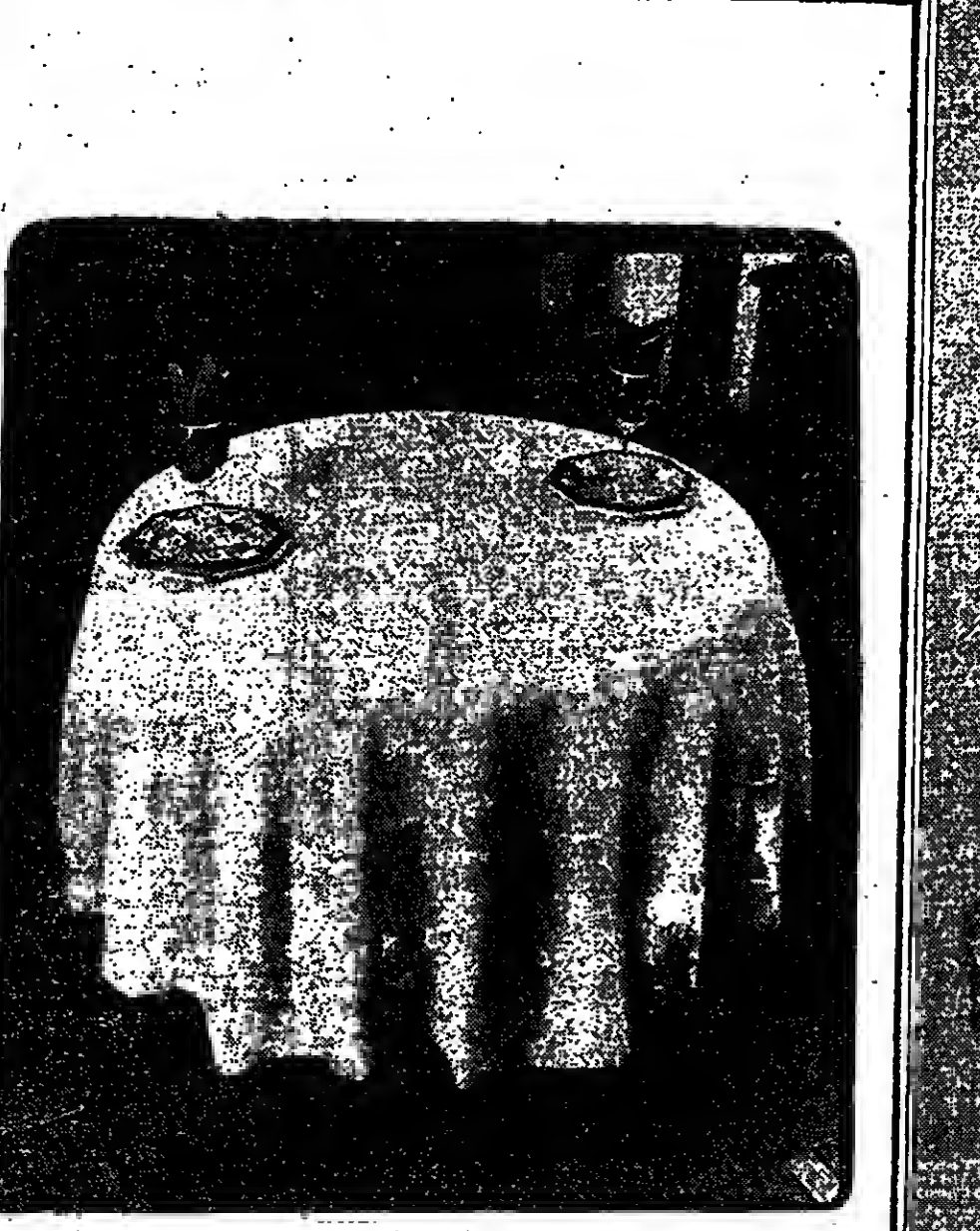
James Cole, 24 years old, said that his two kidnapers had become frightened about midnight yesterday by police investigations. He said they dragged him and then zipped him into a sleeping bag and fled. He awoke several hours later and went to a motel where he called the police.

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Metropolitan Briefs

4 Held in Nassau Burglaries

The Nassau County police said they had solved 14 burglaries in Plainview and Bethpage, L.I., during the last two months with the arrest of four teen-age boys. The youths, detectives said, stole several thousand dollars in cash, jewelry, rifles, ammunition and household items. Only a small amount of the loot has been recovered. The police said more arrests were expected.

Michael Daley, 16 years old, of 122 Haypath Road, and Scott D. Johns, 17, of 523 Central Avenue, both of Bethpage, were charged with third-degree burglary. The two other suspects, 14 and 15 years old, were not identified because of their ages. Both were booked on charges of juvenile delinquency.

Police Auxiliaries' Action Defended

The lawyer for the Auxiliary Police Benevolent Association criticized the Police Department for beginning an investigation of three auxiliary officers who did not intercede when they saw three uniformed officers being harassed last Wednesday by an irate crowd in Astoria, Queens. James Egan, counsel for the auxiliary officers, said at a news conference that the auxiliaries rendered for police assistance when they saw the incident. He said that was all auxiliary officers were permitted to do under Police Department regulations.

Youth Gangs Decline to Yield Weapons

A police spokesman at the Fifth Precinct, which includes Chinatown, said that no weapons had been turned in yesterday by members of youth gangs in that area. On Friday, Capt. John W. Ferris, the precinct commander, said at a news conference that he understood that members of youth gangs who had been in street fights in the lower Manhattan neighborhood wanted to give up their weapons. He said that for the next 10 days the department would accept guns and knives from youths and extend immunity from the usual charge of illegal possession.

72% of World Population in Developing Countries

WASHINGTON, Aug. 14 (UPI)—Underdeveloped countries, particularly in Africa, Latin America and Asia, contain 72 percent of the world's population, according to a Government study.

Over the last 25 years, the study by the Census Bureau reported, the world population has expanded from 2.5 billion to almost 4 billion, with most of this increase in the underdeveloped—also called developing—countries.

In 1950, such countries accounted for 66 percent of the population. Surges have occurred in Latin America, whose populations grew by 8.9 percent; Africa, up 12.4 percent, and in India, up 15.9 percent.

At the same time the populations of North American countries advanced only 4.8 percent while Europe expanded by 5.6 percent, the study said.

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Dancer's Life: Starving Herself While Keeping Her Strength Up

There are two schools of thought about dancing. The first, the "dance-is-hell" or "Red Shoes" school, holds that the sensitive young girl who goes into ballet is certain, after a life of torn muscles and bruised bones, to end in madness or suicide, just as Moira Shearer did

in the movie "The Red Shoes." Even worse awaits the sensitive lad. Then there is the "Romance of Dance" school. Every dancer is Foutayn or Nureyev and at the very least it's all swans, princes, bouquets and thunderous applause. The reality lies somewhere

between those poles, according to Elizabeth Ashton, Cynthia Harvey and Susan Jones, three young dancers of the American Ballet Theater. "Dancing isn't a career, it's a way of life," Miss Jones said in a recent interview over morning coffee at Miss Ashton's sunny apartment on the West Side of Manhattan.

"But I wouldn't like a 9-to-5 job at a typewriter at all," Miss Harvey countered. Instead, she puts in a 12-hour day that most 9-to-5ers would be hard pressed to match, and she thrives on it. It deprives her, however, of many things other women her age enjoy as a part of normal daily life: friends outside her profession, dating, even time to run errands.

Little Free Time

When the company is appearing in New York, as it did recently at the New York State Theater, the dancers spend most of their time inside the theater. They rarely go out during the day.

"You usually have only an hour free, and it's hardly worth leaving the theater for that," Miss Harvey explained. "When it's two hours, I go to a health club where you can swim and use the sauna."

Miss Jones doesn't even bother with lunch. "I eat two meals a day," she said, "orange juice and an English muffin for breakfast, and a light meal of fish and vegetables before performance. It's habit. It's better not to eat afterwards. That's when you gain weight. If you do it steadily, and we all watch our weight."

"We all starve," Miss Ashton groaned. "But you have to eat well for the highest nutrition. Things like meat, cheese and vegetables. And every once in a while you get that ice cream urge."

The three say that dance students still tend to get neurotic about what they eat, although fad diets are no longer fashionable among them. The one holdover fad is an esoteric regime followed by several other company members. "It's a special diet, and you get some kind of shots," Miss Ashton said, wrinkling her nose.

Miss Harvey is especially careful about eating because she recently had mononucleosis. She became ill during the seven weeks of vacation that the company receives each year.

'I Forgot to Eat'

"I was taking a lot of classes from dance teachers and going to the opera and Broadway shows, trying to get it all in during lay-



Elizabeth Ashton, Cynthia Harvey and Susan Jones, three young dancers with American Ballet Theater, at Lincoln Center, where they put in a 12-hour day during the season.

off," she said. "I forgot to eat. So there I was, wasting three weeks of my life sitting staring up at the sky."

"Getting it all in" is a real problem. Dancers live in practice clothes, such as leotards, tights, hair leg warmers and the assorted T-shirts and sweaters worn to keep off chills. All must be washed steadily, and the three sometimes find themselves doing laundry late at night, after performance.

"If you're desperate, you just wash what you need for the next day," Miss Jones said with a sigh.

Often they feel too tired to do more than go to bed or, on a day off, to rest.

"I hit the ballet when I can," Miss Harvey said. "And if I know I don't have to be at the theater early, I'll stay out later at night. I try to lead a normal life."

"We tend to live in our own little world, though," Miss Jones added. Miss Asht-

on nodded. "I try hard to educate myself by going to the theater," she said. "But you get so tired of being in the theater that you don't want to go back in your free time, so I read and look out the window a lot. Sometimes I see friends."

Read and Hear Music

Reading and listening to music are favorite occupations, with nonballetic classical music and nonfiction leading the lists. Miss Jones reads and collects old fairy tales and Miss Harvey prefers "music that doesn't get me stirred up." "Rock makes me crazy," she said.

The fact that the three spend part of their professional lives in extravagant costumes and makeup has not influenced their choice of clothes and cosmetics in private life. "Traveling with the company has made me more conscious of dress, though," Miss Ashton said. "You meet

a lot of people who really dress well."

She prefers below-the-knee hemlines and particularly enjoys buying old dresses at boutiques such as Shady Lady on Broadway at 78th Street.

Miss Harvey looks for suits with clean, classical lines. "Halston is a favorite," she said. "If I could afford to buy his stuff, I'd buy the whole line."

Miss Jones's first concern, however, is comfort. "I think twice about buying something that's not comfortable," she said. "I don't like to feel restricted. Stage makeup can blemish young skin, but her own complexion is creamy and she prefers not to wear makeup offstage."

Limited Acquaintanceships

Their busy schedule limits the number of people they see outside their profession.

"I'm dying to meet other people," Miss Jones said. "That's the only thing about

dance that makes me restricted. I like dancers. I want to know other people, and talk about things."

Miss Harvey has "When you get out of it at 11, the only places to meet people are the bars," she said.

"Once a month, you hello to your boyfriend passing," Miss Ashton said. "And then there's always phone."

It was time for the class of the day, and three ambled to the Theater with that spunk that dancers walk straight and pointed out at ob-

angles. The stage loomed ahead.

"Ballet Theater was my dream when I was 10 in San Francisco," Ashton said, a little dryly.

So much for "The Shoes."

A Razor for Ecologists

By LAWRENCE VAN GELDER

There's nothing like it under the American sun—and very few elsewhere.

But thousands upon thousands may be just over the technological horizon, perhaps arriving sometime next year to usher in a new dawn in shaving.

It's the electric shaver. But it is as far removed from the electric shavers of the thirties as the Concorde is from what the Wright brothers flew at Kitty Hawk.

What's coming up is the solar-powered shaver, the successor to both the electric shaver with a cord and the rechargeable shaver with removable cord. One of the prototypes, developed by N. V. Philips of the Netherlands, whose electric razors are marketed here under the Norelco brand name, is already in the United States.

The razor itself, with the three adjustable rotary shaving heads familiar to legions of shavers here and abroad, is in all respects identical to Norelco's conventional rechargeable razor. The difference is in the case.

Set into the exterior of the lid are nine solar cells, each resembling a dark lens roughly the size of a 25-cent piece, framed in plastic. Also on the lid are a small green button and a tiny red light.

Leading out of the inside of the lid is a short cord and plug. If the green button is pressed and the red light fails to glow, the razor needs a charge. Then the plug is placed in the base of the razor and the closed case is exposed to the sun or to an electric light. Exposure for 24 hours to the sun or to a 100-watt light is sufficient to charge the razor for three weeks of shaves.

At the present time, the only one of the solar cell razors in the United States is at the offices of the North American Philips Corporation at 100 East 42d Street.

According to Robert Moes, manager of Norelco's Personal Care Divisions,

the energy crisis of a few winters ago impelled N. V. Philips to intensify research into solar energy at its extensive research laboratories. Solar cells, he said, lent themselves to use in razors because razors require little energy, and rechargeable razors had already proved popular.

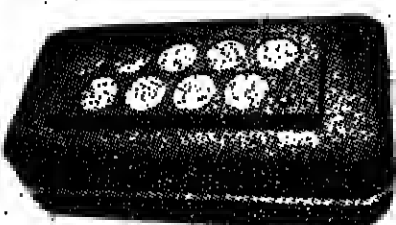
What is inhibiting commercial production of the solar cell razors is the cost of the cells. The nine cells in the prototype are valued at nearly \$120 and the razor itself at about \$30 more. Normal retail markups would probably more than double the price.

But, Mr. Moes said, it is hoped that economies will bring down the price of cells, in much the same way that transistors and other electronic devices became less expensive after their original development.

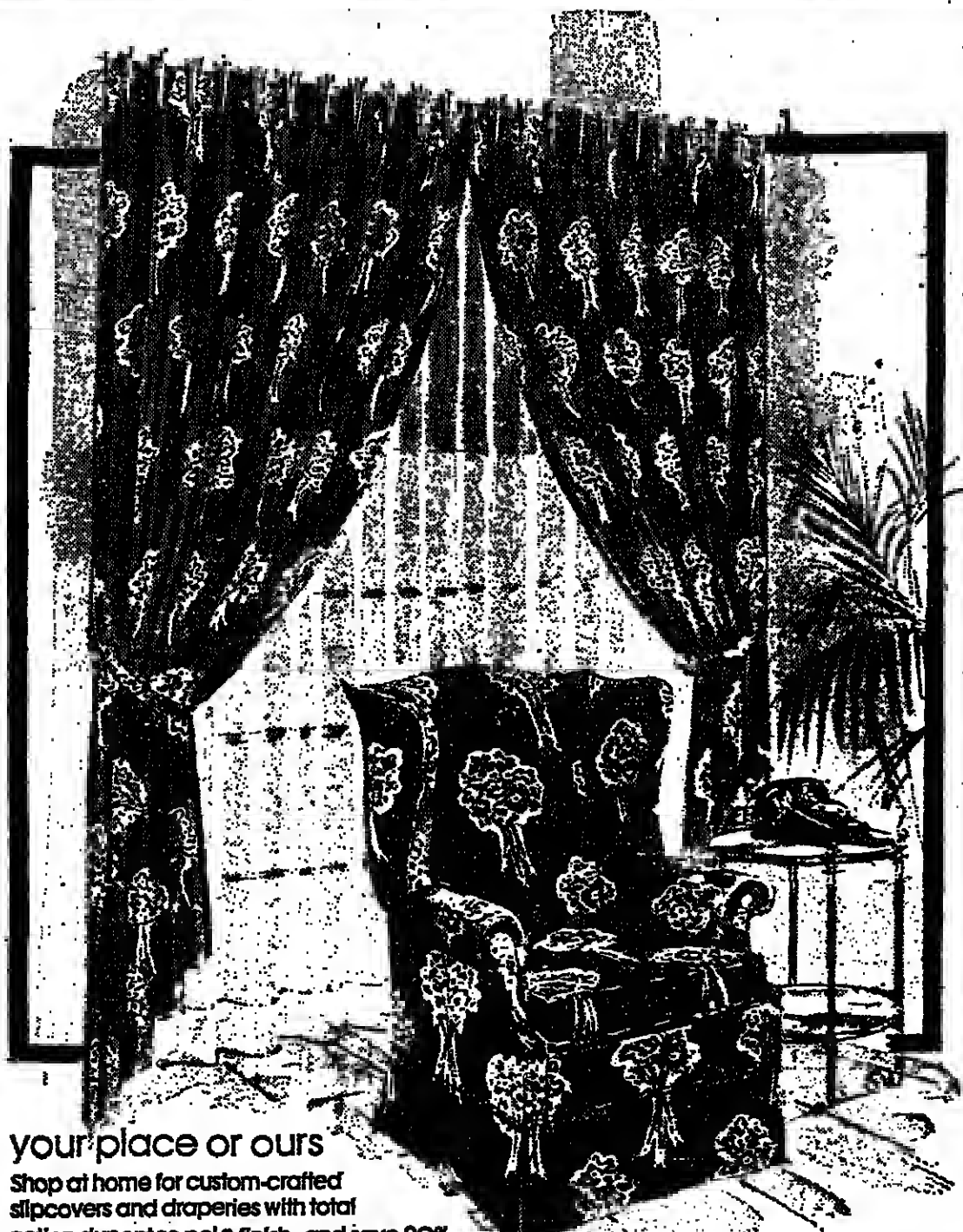
If all goes well, he said, by Christmas of 1977 the sun's energy may be in widespread use in obliterating 5 o'clock shadow with razors priced around \$100.

As for anyone who's been wondering through this what it all means to the electric bill, the answer is: not much.

According to Consolidated Edison, the price of running an electric razor for a year comes out to a hair less than 4 cents.



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مكتبة الامم المتحدة

**Carrington
Miss Ware
Wed in Fall**

Mrs. Merrill Ware, daughter of historic president at the National Endowment for the Arts in Washington, plans to be married on Sept. 25 to Teall Carrington, a correspondent for *Artists Week*, a McMillan publication. The wedding will take place in the Episcopal Church in Washington, where Miss Ware is a member of the congregation. The announcement of the engagement has been



Merrill Ware

Mr. and Mrs. Wil Woodcock of Lloyd Huntington, L. I., and mother of the bride, who also is the mother of the late Thomas Ware. Her fiancé is Teall Carrington Jr. of

are known as Meredith from the Ethel school and from University. Her father is president and of the brokerage firm Dodge & Comstock, an investment business consultant. Her father is a vice president of Union Carbide In-

Washington graduated from Christopher's School of Business at the University of Virginia. Her father is secretary of the firm of Johnston & Michaux, a firm of dealers in Rich-

**Jean Rose
Wed in Fall**

Jean Rose, daughter of Mrs. Chester of New Canaan, married yesterday to Peter Charles of Mr. and Mrs. F. Butt of Georgetown. The Rev. Carl in performed the ceremony in Zion's Hill Methodist Church in

Rose was maid of honor for her sister, and Mr. Butt was best man.

is a 1975 graduate of the University of Toronto, Ontario, where she is a physics student to be graduated. Her father is the president of the Union Pacific, a holding

company's father is Sage Paper Company of Morgantown.

**Morris Wed
Pierre Tariot**

Wedding of Alice Tariot, daughter of Mr. Robert B. Moriarty of Neck, L. I., to Pierre Tariot, son of Mrs. Jean-Noel Tariot of Boston, Mass., took place yesterday evening at the home of the bride's parents, Eugene and Lillian Tariot, in a private ceremony.

The bride and her husband were students at the University of Rochester. She is an alumna of Brown University and is a Phi Beta Kappa graduate of Amherst

College. Her father is a veterinarian in Roslyn, L. I., and her mother is a psychiatrist in Neck, practicing under the name of Dr. Moriarty.

The groom's father is a member of the Incorporation in Natick.

**Samuel Wed
Gibson Robinson**

Samuel Gibson, son of Mr. and Mrs. Edwin Gibson of Wayland, Mass., was married yesterday afternoon to Samuel Robinson, son of Mrs. J. Courtland of Stevenson, Md. Samuel Robinson is a shoemaker of Christ Episcopal Church in Detroit, a cousin of the groom, performed the ceremony at the home of the groom's grandfather, Mrs. Samuel Moore, in Stevenson. The groom's father, Canon Robinson, was rector of Christ Episcopal Church in Stevenson. The groom is a great-grandson of the late Senator Charles Smith of New



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 B. back pack, reg. 39.00 **31.00**
 C. 30" roll bag, reg. 31.50 **25.00**
 D. 15" tote, reg. 27.50 **22.00**

Not Shown.
 E. 20" carry-on, reg. 37.50 **30.00**
 F. 26" pullman, reg. 48.00 **38.00**
 G. 29" pullman, reg. 52.50 **42.00**
 H. 40" garment bag, reg. 52.50 **42.00**

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Frances Collins Is Wed To George Stillman Jr.

Frances Ellsworth Collins, daughter of Phyllis Dillon Collins of Far Hills, N. J., and Mark McCampbell Collins of New York, was married yesterday afternoon to George Schley Stillman Jr., her classmate at Middlebury (Vt.) College.

The ceremony in Dark Harbor, Me., was performed in Christ Episcopal Church by the Rev. Benedict Williams, assisted by Thomas Oates, who will be ordained an Episcopal priest next month.

A reception was held at the home of the bride's grandfather Clarence Dillon, the 94-year-old founder of Dillon Read & Company, bankers, of which the bride's father is senior vice president and her grandfather, Douglas Dillon, is former board chairman. The younger Mr. Dillon was Ambassador to France from 1963 to 1967 and Secretary of the Treasury from 1961 to 1965.

Laura Pollock was maid of honor and her twin, Deborah Pollock, Darcey Dreyer, Mary Clark, Janet Stickler and Constance Stillman, the bridegroom's sisters, were bridesmaids. James A. Carpenter was best man.

Princess Charlotte of Luxembourg was flower girl and her brother, Prince Robert, was ring bearer for their cousin. They are the children of Prince Charles of Luxembourg and his wife, the former Joan Dillon.

The bridegroom is the son of Mrs. Stanley Rand Miller Jr. of Old Saybrook, Conn., and the late George Schley Stillman, an architect who was secretary of the Museum of Modern Art. He is an alumnus of St. Paul's School in Concord, N. H. He and his



Mrs. G. Stillman Jr. was Frances Collins.

wife have completed their sophomore year at Middlebury and plan to spend the next year in New York, where Mr. Stillman will attend the School of Visual Arts and the bride will study at the New School.

Mrs. Stillman, an alumna of the City-St. Bernard's School in Bernardsville, N. J., is the granddaughter also of Mrs. Dillon of Far Hills and of Mrs. Francis J. Collins of Dennis, Mass., and the late Mr. Collins. Her mother owns Piccolo Boutiques in Bedminster, N. J.

The bridegroom is the grandson of the late Mr. and Mrs. Bland Winburn Mason of Richmond, and the late Mr. and Mrs. Walter Stillman of New York, where Mr. Stillman was senior partner of Stillman, Maynard & Company, investment securities.

Miss Allen and S. E. Carlson Are Married in New Haven

Trinity Episcopal Church-on-the-Green was the setting in New Haven at noon yesterday for the marriage of Catherine Ann Allen, daughter of Mr. and Mrs. John Marshall Allen of Woodbridge, Conn., to Steven Edward Carlson, son of Mr. and Mrs. M. Edward Carlson of Summer, Md. The Rev. Andrew Fiddler performed the ceremony. A reception was held in the President's Room at Woolsey Hall, Yale University.

Mrs. John Keeney was matron of honor for the bride, who also was attended by Frances McManey, Mrs. James Cravens and Mrs. William Duggan Jr. Bradley Carlson was his brother's best man.

The bride graduated in 1972 from St. Mary's College in Notre Dame, Ind., and received an M.A. degree in Italian in 1974 from Yale, where she is a doctoral candidate. She is a member of the Junior League of New Haven.

Her father is a chemical engineer and research associate at Univox's corporate headquarters in Oxford, Conn. Mr. Carlson, who graduated from the Deerfield Academy and magna cum laude from Yale in 1973, is a Stone



Mrs. Steven Carlson, was Catherine Allen.

Scholar of the Columbia University School of Law and editor in chief of The Columbia Journal of Transnational Law. His father is manager of international programs for the Honeywell Aerospace Division.

Kate Underhill Is Wed to Publisher

Kate Howell Underhill was married yesterday morning to James W. Kerwin, publisher of Sports Car News magazine.

The Rev. Thomas Truscott performed the ceremony in the Westhampton (L.I.) Presbyterian Church, where the Rev. George Rozycki, a Roman Catholic priest, assisted. The bride is the daughter of Cynthia Lovejoy Robinson of Westhampton Beach and of Jacob Berry Underhill 3d of New York City and Sag Harbor, L.I., executive vice president of the New York

Life Insurance Company. She is a cum laude graduate of Springfield (Mass.) College.

Mr. Kerwin, a magna cum laude graduate of Boston University, received a master's degree from Fairleigh Dickinson University and is continuing his studies at Rutgers University Law School. He is the son of Mr. and Mrs. Robert B. Kerwin of Parsippany, N.J., where the bridegroom's mother, a teacher, is also known in the school system as Betty Kerwin. His father is with Rowe International in Whippany, N.J.

Sarah Liberman Married to Mark Ash

Sarah Ivy Liberman, daughter of Prof. and Mrs. Alvin M. Liberman of Mansfield Center, Conn., was married yesterday afternoon to Mark Alan Ash, son of Martha C. Ash of Louisville, Ky.

Dr. Fred Cazal, a professor of history at the University of Connecticut and Justice of the Peace in Storrs, Conn., performed the ceremony.

Miss Altamore Wed To Ricardo J. Davila

Annette Altamore and Ricardo J. Davila, graduates of Georgetown University, were married yesterday afternoon in St. Patrick's Cathedral, where the Rev. Charles Mahoney performed the ceremony and celebrated the nuptial mass.

The bride, daughter of Mr. and Mrs. Benjamin Altamore of Short Hills, N. J., will start work next month toward a civil-engineering degree at George Washington University. Her husband will complete studies at the Georgetown University Law Center. He is a son of Mr. and Mrs. Ricardo G. Davila of Hoto Rey, P.R. He is a certified public accountant with Touche Ross & Company in Washington.

The bridegroom was graduated cum laude last year from Harvard and is a second-year student at the University of Virginia Law School. His mother is a teacher in the Louisville public schools.

Miss Tomasetti Is Wed
 Lillian Tomasetti, daughter of Mr. and Mrs. Dominick G. Tomasetti of Bayside, Queens, was married there yesterday afternoon to James S. Ditucci, son of Mr. and Mrs. Frank Ditucci of New York City. The ceremony was performed in the Roman Catholic Church of the Sacred Heart by the Rev. John J. Cuff. Patricia A. Tomasetti was her sister's maid of honor and James T. Moore was best man. The bride is a legal secretary in the law department of Este Lauder Inc.

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Ditz Is Married Bruce Mosbacher



Felby Married to Banker



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Handwritten Arabic text: مكتبة الامم

Jane Ditz Is Married to R. Bruce Mosbacher

Jane Ditz and R. Bruce Mosbacher, who graduated with the class of '76 from Stanford University, were married in Atherton, yesterday afternoon.



Mrs. R. B. Mosbacher, was Naocy Jane Ditz

Sarah Ditz, sister of Jane, was maid of honor. The ceremony was held at the home of Mrs. John Adams...

Kinnon Jones, L.V. Farrar Jr. Have Nuptials

The marriage of Kinnon Jones, daughter of Mr. and Mrs. James E. Jones...



Mrs. L. V. Farrar Jr., former Kinnon Jones

The bride, who teaches first grade at the Miltoo (Mass.) Academy, is an alumna of the Clisqu School in Mount Kisco...

Meredith Uhl Becomes Bride

Meredith Louise Uhl, daughter of Dr. and Mrs. Henry Stephen Magraw Uhl of Asheville, N. C., was married yesterday evening to Richard William Conley...

The bride is a descendant of Benjamin F. Butler, Attorney General and Secretary of War under President Andrew Jackson...

Marie Fahey Married to Banker

Marie Fahey, daughter of Mrs. Joseph F. and Michael Staplebaugh, son of Mr. Peter Paul Cavanaugh...



Mrs. M. S. Cavanaugh, former Janice Fahey

She is a graduate of the University of Notre Dame and has a master's degree in elementary education from the University of Connecticut...

Linda Diethelm Wed in Alabama

Linda Lane Diethelm, a staff nurse at the New York Hospital, and William Long Holman, who is in his third year at the Cornell University Medical College...

The bride is an alumna of Pina Manor Junior College and Cornell's School of Nursing. Her father is professor and vice chairman of the surgery department at the University of Alabama Medical Center in Birmingham.

Bonnie Pell Is a Bride

At the South Huntington (L. I.) Jewish Center last night, Bonnie Hillary Pell, daughter of Mr. and Mrs. Coleman Pell of Deer Park, L. I., became the bride of Ira Philip Lisogorsky...

Mr. Holman is a magna cum laude graduate of Williams College. His father, an ear, nose and throat surgeon, is an associate clinical professor at the New York Hospital-Cornell Medical Center.

Shrady to Wed Bonn Consul

The engagement of Maria Shrady to Bernd von Bonn, son of Gisela von Reinbek, West and the late Fried-Waldow, has been announced by the future parents, Mr. and Mrs. Shrady of Monroe.

Mr. von Wallow is a consul with the West German Consulate General in New York. He attended the Universities of Göttinger and Kiel in West Germany. His father was a farmer.

deVenoge, E. M. Ceccarelli Wed

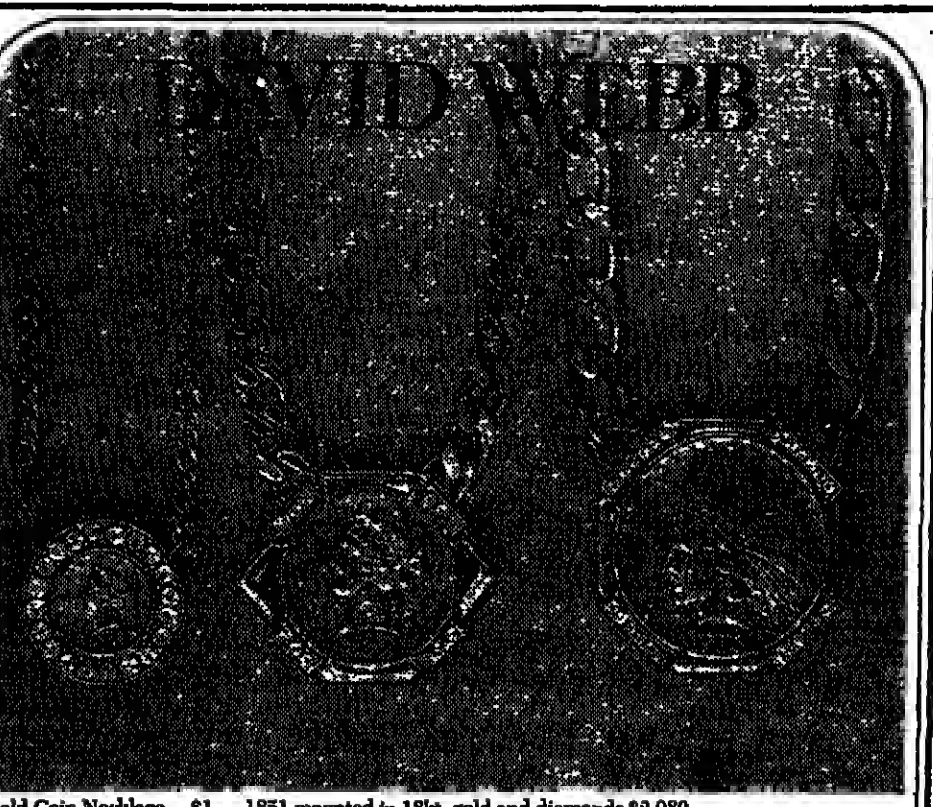
Dorina deVenoge, daughter of Mr. and Mrs. P. deVenoge of Manhattan, was married yesterday afternoon to Edward Ceccarelli, son of Mr. and Mrs. Albert Ceccarelli of Park N. Y.

Mr. Ceccarelli was graduated magna cum laude from Fordham University and last May from the Fordham Law School. He studied also at the London School of Economics and the Fletcher School of Law and Diplomacy at Tufts University.

Ochmiansky Comes a Bride

Dr. Janice E. Axelrod, daughter of Mr. and Mrs. Louis Axelrod of Bayside, Queens, was married there yesterday evening to Yisroel Isaacson, son of Rabbi and Mrs. Irwin Isaacson, also of Bayside.

The bride, a resident in obstetrics and gynecology at Kings County Hospital in Brooklyn, was graduated magna cum laude from Queens College and from the Albert Einstein College of Medicine. Her father is editor of The Fishing Newsletter, a monthly publication of the Postal Service.



Gold Coin Necklaces - \$1. - 1851 mounted in 18kt. gold and diamonds \$2,080. Gold Coin Necklaces - \$3. - 1880 mounted in 18kt. gold and diamonds \$2,430. Gold Coin Necklaces - \$10. - 1918 mounted in 18kt. gold and diamonds \$2,700.

Advertisement for Bonwit Teller featuring a woman in a dress and text: 'From gallery going to dancing on clouds... you do a lot of leg work. And now, Givenchy does a lot for your legs. Support panty hose with body control from the waist down. Which is why he calls them his "body smoothers." As shown, with reinforced panty and toe, in sun-tanned Le Paris Tango, Le Beige Bare, Le Creme de Cocos, Le Tante Perfecte, Le Toffee, or Trés Blanc. Also, in all sheer sandalfoot in Le Greige Bare, Le Creme de Cocos, Le Toffee or Beaucoup de Black. For Round the Clock in Denier DuPont Lycra® spandex. A little bit of Lycra does it. Order by height and weight, 2/11.90 Hosiery, First Floor. BONWIT TELLER. *DuPont registered trademark. Mail and phone. Call (212) EL 5-2600 any hour. Add 1.25 outside delivery area and sales tax where applicable. Fifth Avenue at 56th Street, New York, Manhattan. Scarsdale Short Hills.

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Call for our expert custom reupholstery \$139 Standard chair up to 36" wide \$259 Standard sofa up to 90" wide Gimbel's offers you this special group of rich fabrics to renew your furniture. Our experts will strip and rebuild your sofas and chairs, add new urethane foam seat cushions at no extra charge. Pick up and delivery are included. Decorator details are available at additional cost.

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**M. S. Snyder, Medical Student,
Is Engaged to Bettina C. Bryan**

Mr. and Mrs. David Johnson Bryan of Locust Valley, L. I., have announced the engagement of their daughter, Bettina Clara Bryan, to Michael Sheldon Snyder, son of Mr. and Mrs. Frank Vreeland Snyder of Greenwich, Conn. A December wedding is planned.

The prospective bride attended the Buckley Country Day School in Roslyn, L. I., and graduated from Friends Academy in Locust Valley, Pine Manor Junior College in Brookline, Mass., and last January, from Marymount Manhattan College.

R. C. Kemper 3d Weds Kate B. Gill

Kate Bowen Gill, daughter of Mr. and Mrs. Brendan Gill of Bronxville, N. Y., and Norfolk, Conn., was married yesterday afternoon to Rufus Crosby Kemper 3d, son of Mr. Kemper Jr. of Kansas City, Mo., and Cynthia Warwick Kemper of Malibu, Calif.

Joseph Gross Weds Miss McConnell

In St. Anastasia Roman Catholic Church in Douglass, Queens, yesterday morning, Maureen McConnell, daughter of Mr. and Mrs. Eugene J. McConnell of Douglass, became the bride of Joseph Gross, son of Mrs. John Hubert of Riverhead, L. I., and the late Walter Gross.

Miss Brown Is Wed To Law Student

Deborah Lynne Brown, daughter of Mr. and Mrs. Arthur Wayne Brown of Manhasset, L. I., was married in Birmingham, Mich., yesterday, to John Joseph Schrot Jr., son of Mr. and Mrs. Schrot of Bloomfield Hills, Mich.

J. W. Muchmore Marries Miss Hallett

Patricia King Hallett, daughter of Dr. and Mrs. Erwin Bruce Hallett of Convent Station, N. J., was married yesterday afternoon to John Williams Muchmore, son of Mr. and Mrs. Henry George Muchmore of New Vernon, N. J.

Elizabeth Lane Is Bride

The marriage of Elizabeth Josephine Lane, daughter of Mr. and Mrs. John Dennis Lane of Washington and Newark, Conn., to Bret Anthony Brown, son of Mr. and Mrs. Ralph H. Brown of Potomac, Md., took place yesterday evening in the Roman Catholic Church of the Annunciation in Washington.

**J.D. Quinn 3d,
Eileen Garrity
Have Nuptials**



Bettina Clara Bryan

and Williams College. His father is a partner in Moore & Mungler, a commodities-marketing firm in Stamford, Conn., and chairman of Stratton Ski Area in Vermont.

The future bridegroom is a grandson of Frances T. Penney of Locust Valley; the late Paul C. Penney, who was a partner in the law firm of White & Case, and the late Mr. and Mrs. Edward P. Snyder of Smithtown, L. I.

Christine Perry Wed to Lawyer

Christine Perry, daughter of Mr. and Mrs. Alan Stoddard Perry of New Canaan, Conn., and New York, was married yesterday afternoon to Peter Russell Erickson, son of Mr. and Mrs. Viben Peter Erickson of Huntington, L. I.

Stanley Sisters in a Double Ceremony

Dolores Gray Stanley and her sister Mary Elizabeth Stanley, daughters of Mr. and Mrs. Charles Percy Stanley of Short Hills, N. J., became brides yesterday afternoon at a double wedding in St. Rose of Lima Roman Catholic Church in Short Hills.

Kathryn Kuehn Bride of Medical Student

Our Savior Lutheran Church in South Windsor, Conn., was the setting yesterday afternoon for the marriage of Kathryn Strider Kuehn, daughter of Dr. and Mrs. Paul G. Kuehn of South Windsor and Stonington, Conn., to Charles David Noll, son of Mrs. Charles A. Noll of Lancaster, Pa., and the late Dr. Noll.

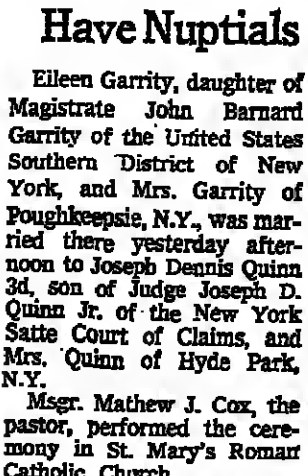
Julie Preston Is Bride

Julie Macon Preston, daughter of Mr. and Mrs. Macon A. Preston of Rochester, was married yesterday to Thomas Edward Smith, son of Mr. and Mrs. Russell Smith, also of Rochester. The ceremony was performed in St. Paul's Episcopal Church by the Rev. William H. English.

Miss Brown Is Wed To Law Student

Deborah Lynne Brown, daughter of Mr. and Mrs. Arthur Wayne Brown of Manhasset, L. I., was married in Birmingham, Mich., yesterday, to John Joseph Schrot Jr., son of Mr. and Mrs. Schrot of Bloomfield Hills, Mich.

**Jane Willis Taylor Is Married
To Richard Salem, a Student**



Eileen Garrity

Justice Isaac Rubin of the Westchester County Court performed the ceremony.

The bride, an alumna of Smith College, also attended the University of Geneva in Switzerland. Her father is a partner in the New York law firm of Paul, Weiss, Rittick, Wharton & Garrison.

Miss Hoenemeyer Wed to Student

Mary Lynn Hoenemeyer, daughter of Mr. and Mrs. Frank J. Hoenemeyer Jr. of Madison, N. J., and North Chatham, Mass., was married yesterday morning to Thomas Burke O'Connor, son of Mrs. Daniel J. O'Connor Jr. of New Vernon, N. J., and the late Mr. O'Connor.

Miss Dusault Becomes Bride

Cynthia Ann Dusault, daughter of Mr. and Mrs. Allen John Dusault of Barrington, Ill., and Skaneateles, N. Y., was married yesterday afternoon to Richard F. Strup, son of Mr. and Mrs. Frank Strup Jr. of Lawrenceville and Stone Harbor, N. J.

Miss Minor Bride of Bruce Maisch

Lesley Karen Minor and Bruce Arthur Maisch, graduates of Hiram (Ohio) College, were married last evening in the Princeton University Chapel by the Rev. Frederick Fox of the United Church of Christ.

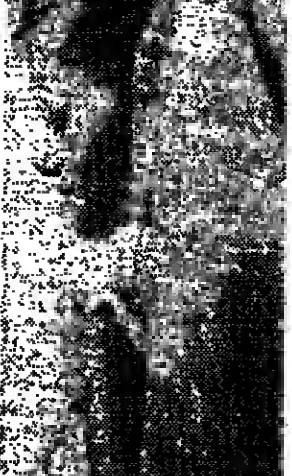
Kathryn Kuehn Bride of Medical Student

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Julie Preston Is Bride

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**Miss Roemer
Becomes Bride**



Eileen Garrity

Justice Isaac Rubin of the Westchester County Court performed the ceremony.

The bride, an alumna of Smith College, also attended the University of Geneva in Switzerland. Her father is a partner in the New York law firm of Paul, Weiss, Rittick, Wharton & Garrison.

Miss Hoenemeyer Wed to Student

Mary Lynn Hoenemeyer, daughter of Mr. and Mrs. Frank J. Hoenemeyer Jr. of Madison, N. J., and North Chatham, Mass., was married yesterday morning to Thomas Burke O'Connor, son of Mrs. Daniel J. O'Connor Jr. of New Vernon, N. J., and the late Mr. O'Connor.

Miss Dusault Becomes Bride

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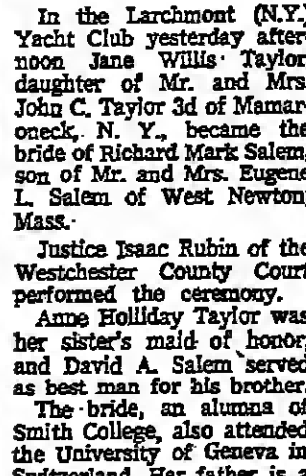
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**Jane Willis Taylor Is Married
To Richard Salem, a Student**



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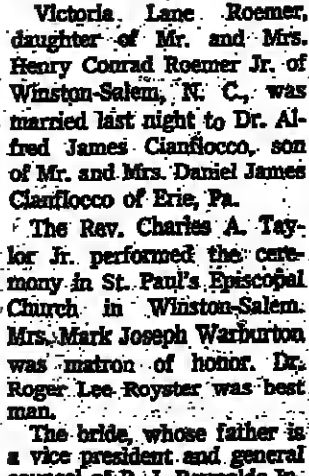
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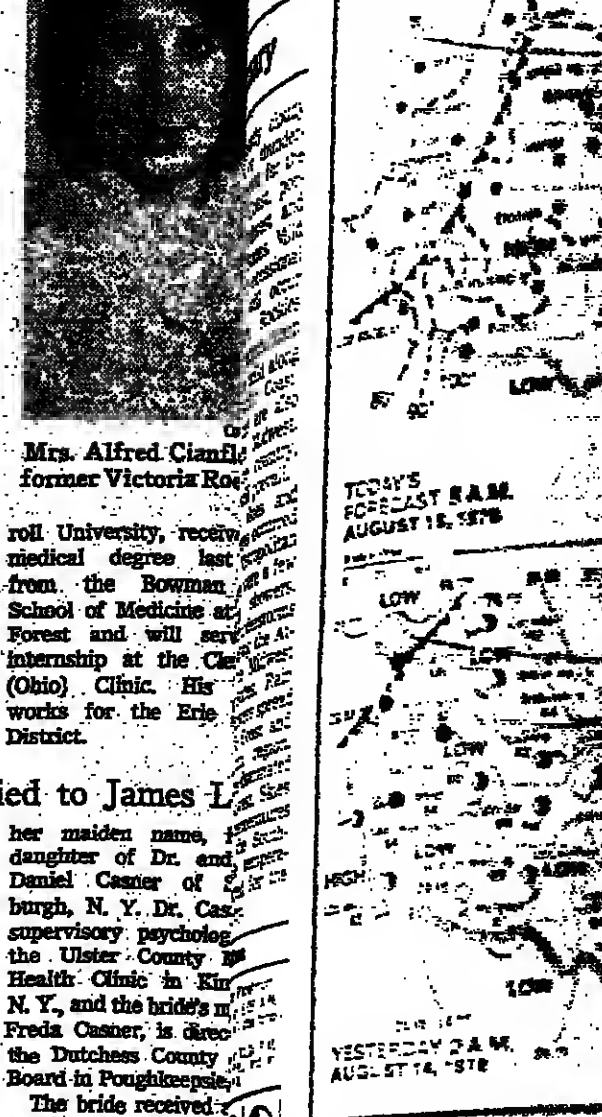
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Weather Report



Today's Forecast: Partly cloudy with light rain in the afternoon. High 75, low 55.

**IN SENATE RACE
PRESS CAMPAIGNS**

Among those named for the Senate race are several prominent figures from the local area, including former Governor and current Senator.

Social Announcements

Births: Several newborns announced, including a son and a daughter.

Engagements: A list of recent engagements, including a couple from the local area.

Weddings: Details of recent wedding ceremonies, including the bride and groom.

Hammacher Schlemm

Permanent Hair Removal With A Difference. PERMA TWEEZ is the only electrolysis instrument that doesn't puncture the skin. It effectively removes hair from face, arms, legs - anywhere on the body - permanently, in the privacy of your home.

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THE FUR LINED RAINCOAT. Polyester/cotton water repellent wrap with snap in natural closed zipper lining. Sizes 6-20, red, natural, coffee, navy, the color of your choice. Fur lining can be worn as sleeveless for cost, \$395. We will convert your dated fur into a lining.

the Continental Quilt Shoppe. Downy white European Goose Down... that's the Continental Quilt! Light as a cloud, to snuggle under your every curve for total body comfort. Warm in winter... yet cool and comfortable in the summertime. Just imagine, you'll never make your bed again because the Continental Quilt eliminates a top sheet, blanket and bedspread. Just pull it up and your bed is beautiful! And, like the best down, it'll last and last. By one order on our 15 night money-back guarantee... and discover the Sensuous European sleep experience. Down with Love! They were made for each other... and for you!

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سكننا من الاعمال

Weather Reports and Forecast

Summary

It'll be partly cloudy... forecast for the Atlantic Coast, the Midwest and the Gulf States.

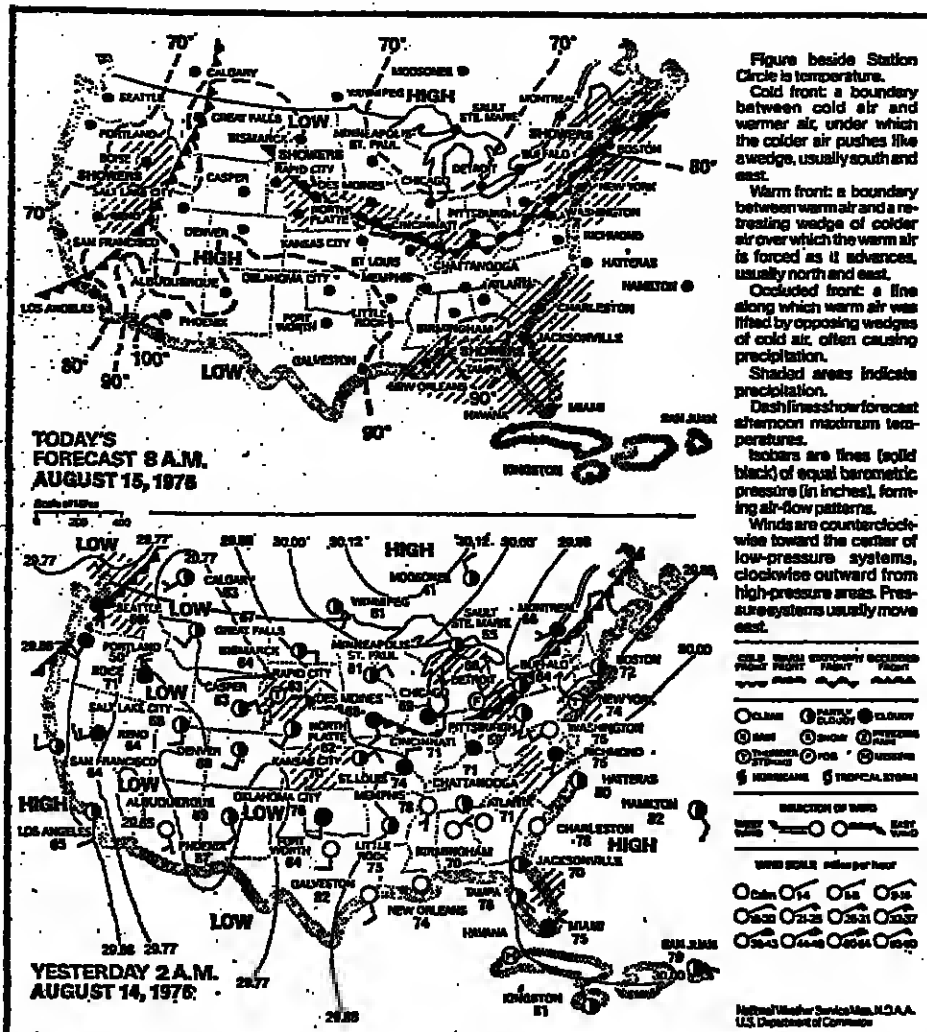


Figure beside Station Circle is temperature... Shaded areas indicate precipitation.

and Moons... Planets... Aug. 15, 16, 17, 18, 19, 20, 21.

5 IN SENATE RACE

Press Campaigns

Jobless Rate and Transit Aid Among Issues Raised

By THOMAS P. RONAN... City Council President Paul O'Dwyer, who is in a five-way race for the New York Democratic nomination for United States Senator.

Members Are Named

for Medical Board... Aug. 13 (UPI) - M. Baden, deputy chief examiner for New York and Dr. Phillip Har...

Lines Resumed

for Miners' Strike Ends... STON, W. Va., Aug. 14 (UPI) - Trains began hauling coal again Friday as most of the miners returned...

Plan Extended

for Selection of... of the year from 1949. In 1947 and 1948, voters chose only one...

Shipping/Mails

Outgoing

SAILING TODAY... SOUTH AMERICA, West Indies, etc. AUSTRIAN, ENGLISH, ITALIAN, SWEDISH.

POLLUTION PERILS

MEDITERRANEAN

U.N. Program Coordinates Clean-Up Efforts... PARIS, (Reuters) - The Mediterranean is the most popular vacation region in the world, but it may not stay that way for long.

Use of Steel Shotgun Pellets Urged to Avoid Lead Danger

WASHINGTON, Aug. 14 (AP) - Hunters must sacrifice by using steel shotgun pellets in certain areas if we are to enjoy a healthy and abundant waterfowl resource in the future.

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FORD PHOTO STIRS FLORIDA DISPUTE

Campaign Aide Asks Inquiry on an Altered Picture

Special to The New York Times... MIAMI, Aug. 14 - Representative Louis Frey Jr., President Ford's campaign chairman in Florida, has called on the Justice Department to look into the legal aspects of the alteration by a prominent pro-Ford Latin leader of an official White House photograph.

Freight Very Disturbed

"I am very, very disturbed by this act," Mr. Frey, Republican of Winter Park, said this week. "If Justice Department lawyers find that no laws have been broken, then the national committee should look into this matter. It is our responsibility to clear this thing as soon as possible."

Freight Very Disturbed

The altered photograph was given by Mr. Casanova to The Herald, which, unaware of the alteration, printed it last February on the front page, illustrating a long feature story about the banker.

Freight Very Disturbed

Mr. Casanova was quoted as saying that he expected to be appointed by the President to a high Federal post. After the Presidential spokesman, pursuant to a request by The New York Times, confirmed the error, Mr. Casanova said that his action was "of no consequence."

Freight Very Disturbed

Asked why he had earlier denied having authorized the photograph, he replied that he had been asked specifically about the way the measure was adopted and who had been created. Mr. Frey, credited with being mainly responsible for Mr. Ford's upset victory in Florida, said that the photo incident represented another indication that "Nixon Latin carryovers - Casanova, Nunez, a political deez - are a serious liability for the President."

Freight Very Disturbed

Ricardo Nunez, a political operative, director of the Cuban refugee program. He has been the center of a bitter controversy here over allegations that he has politicized the federally financed program. Both he and Mr. Casanova are protégés of Benjamin Fernandez, a California businessman who is the national chairman of the Hispanic Assembly.

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Annual August Sale of Sohmer Pianos. A complete selection of Sohmer grand, upright and console pianos in many styles and finishes. Today's piano made with yesterday's craftsmanship at substantial savings during this once-a-year event. Sohmer Since 1872. Two Showrooms: 31 West 57th Street, New York, N.Y., 753-9235. At the Factory: 31st Ave. & Vernon Blvd., Long Island City, N.Y., 274-8300. Both Showrooms Open Saturdays • FREE PARKING.

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galería del oro inc. Featured above our line of South American handwoven straw baskets, finished with a high gloss lacquer. 312 East 23rd Street, New York, New York 10010 (212) 758-2646. Unusual South American Basketry, Jewelry and Decorator Accessories. To the Trade. Now being introduced in better department and specialty stores throughout the U.S. LOTTERY NUMBER Aug. 14, 1976 N.J. Pick-It-783

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CHILDREN'S ABUSE TARGET OF DRIVE

U.S. Agency Offers Training on Signs and Prevention

By BARBARA CAMPBELL

The National Center for Child Abuse and Neglect has developed a million-dollar training program to instruct 5,000 educators, doctors, nurses, child-welfare workers and law enforcement officers throughout the country next year in the detection and prevention of

child abuse and neglect, according to the center's director, Douglas Besharov, the director of the two-year-old Federal agency, reported Friday during a conference at the United Neighborhood Houses, 101 East 15th Street, that the training curriculum would be made available to all states.

"One in seven children in this country is abused or neglected," Mr. Besharov said. He added that the Federal Government had been a "little late" in recognizing the mistreatment of children. He noted that the Federal Child-Abuse Prevention and Treatment Act was passed in 1974.

Among those who participated in the conference were

Representatives Herman Badillo and Edward I. Koch and Assemblyman Alfred Dellibovi.

Mr. Besharov said community people who come in contact with children most often, such as teachers and child-welfare workers, would be the first to receive the training.

The training curriculum, Mr. Besharov said, consists of tapes, films and slides. He added that his agency was spending \$1 million to test the program.

States involved in the testing, he said, are using different methods of training. He said New York State received \$65,000 on June 28 to begin testing.

James Cameron, the director

of the State Bureau of Child Protective Services, who participated in the conference, said a closed-circuit television system, with studios in the World Trade Center, would be used by the state to train doctors, nurses, educators and law enforcement officers in the city and in Nassau and Suffolk Counties.

Newspaper Building Ruined LISBON, Ohio, Aug. 13 (UPI)

The Buckeye Publishing Company Building, housing The Lisbon Morning Journal and a county sheltered workshop for the retarded, was destroyed by fire early Friday.

TV BY PHONE LINE ENVISIONED IN 1991

Study Sees A.T.&T. Getting Exclusive Rewiring Right

CAMBRIDGE, Mass. (AP)

In the future, television stations may go off the air and deliver their programs to viewers over telephone lines instead, a Government study speculates.

The report envisions the American Telephone & Telegraph Company winning the exclusive right from the Govern-

ment to wire every home and

business with new cables that provide both phone and TV service.

The speculation is contained in a study prepared by Arthur D. Little Inc., a consulting company, for the White House Office of Telecommunication Policy.

It fantasizes about developments in telecommunications over the next 15 years. The report is made up of scenarios.

They are not outright predictions, just possibilities of what could happen if events continue the way they are headed.

The television scenario envisions the passage of the Communications Act of 1991.

"The act provides for the

an exclusive franchise to provide common carrier local distribution service to all homes on a schedule beginning Jan. 1, 1992, and to be completed by the end of the year 2007," the scenario says.

During this time, it says, all traditional phone wire is replaced with optical fiber cables—wires that can carry large numbers of both phone and television signals.

Instead of transmitting over the air, TV stations would channel their signals over land lines to telephone company operating centers. Cable television, which provides programs from distant stations, and pay-TV would share the phone lines.

A. T. & T., its subsidiaries

and other phone companies would buy the obsolete wiring equipment and let the TV stations and cable vision companies. With the

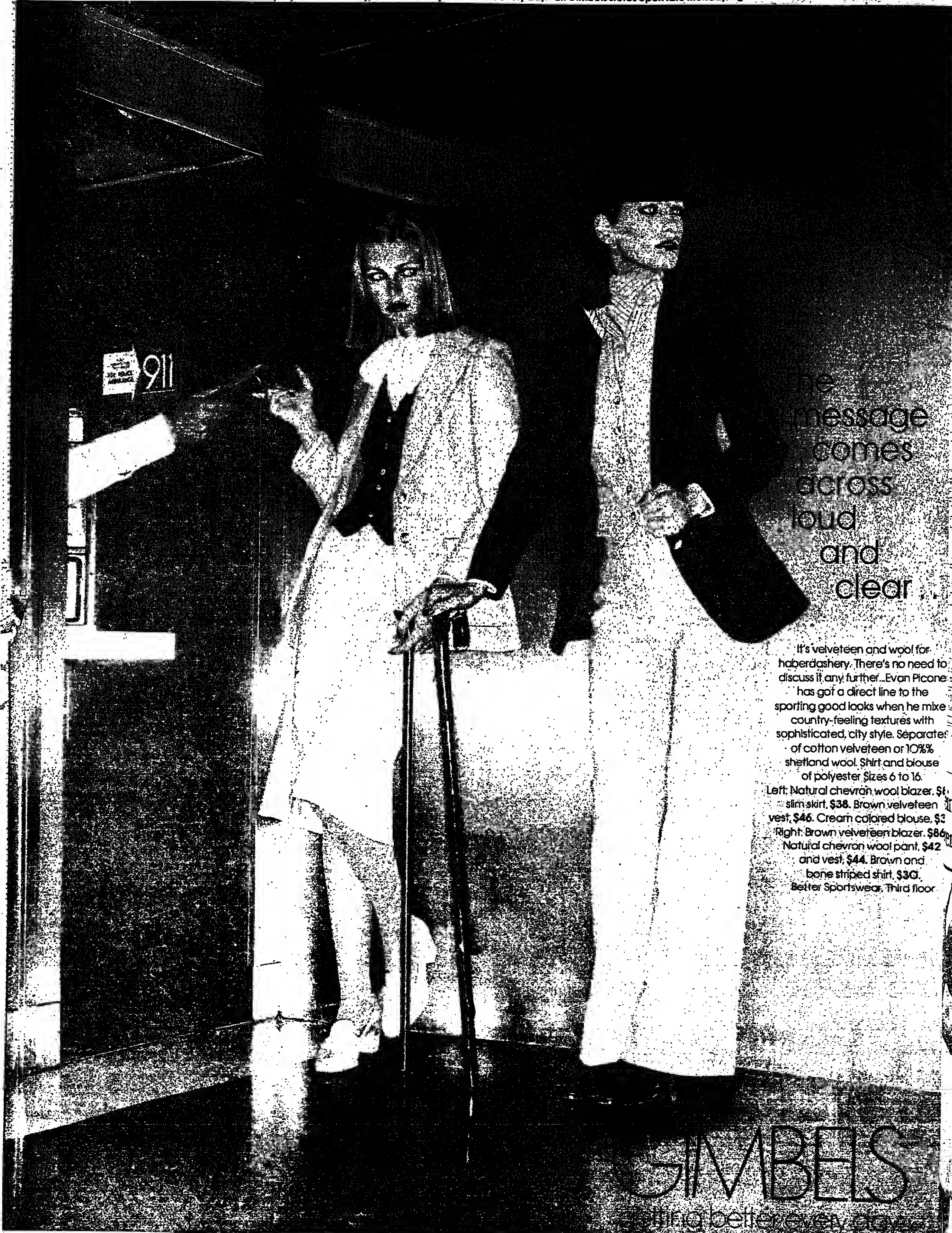
visions off the air, the Communications Commission would reassign their frequencies to mobile radio ser-

Asks about the spokesman in Washington James M. Mundis, an A. T.

"I don't know how you comment on something so ponderable. They ignore economy and the state

There is no meeting between reality and fantasy. The report, however, traces a "planned evolution" of the broadcast industry.

Phone (212) PE6-5100 today, order board open 24 hours every day... all Gimbels stores open late Monday nights



message comes across loud and clear

It's velveteen and wool for haberdashery. There's no need to discuss it any further... Evan Picone has got a direct line to the sporting good looks when he mixes country-feeling textures with sophisticated, city style. Separates of cotton velveteen or 10% shetland wool. Shirt and blouse of polyester. Sizes 6 to 16.
Left: Natural chevron wool blazer, \$81; slim skirt, \$38. Brown velveteen vest, \$46. Cream colored blouse, \$3.
Right: Brown velveteen blazer, \$86. Natural chevron wool pant, \$42 and vest, \$44. Brown and bone striped shirt, \$30.
Better Sportswear, Third floor

"Her baby flapper nostalgia gone hay... says George Burns... Carol Channing, who he teams tomorrow at the Westbury M...
stein—The Cul...
house on the Po



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LEISURE
Bridge 26
Camera 26
Chess 28
Gardens 31
Home Improvement 25
Leisure Froot 25
Numismatics 30
Stamps 29

GARDNER

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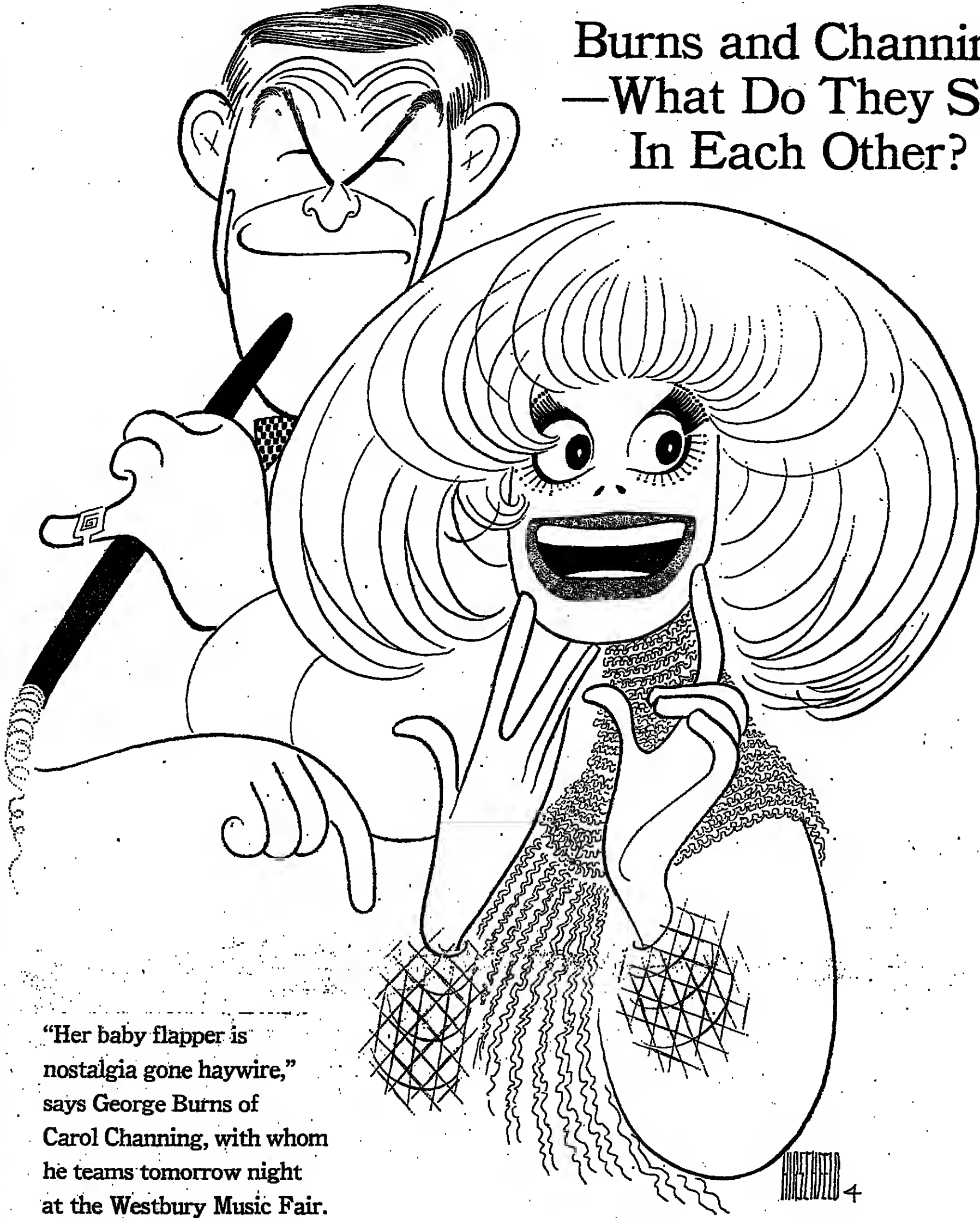
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is martini end
es on a TV set
e the bar. An
Allen Show is
rerun. He gives
his divided at-
does that guy
: whoo I don't
here I am? Do
akes her head,

er is a freelance
specializes in
arts.



Burns and Channing —What Do They See In Each Other?

"Her baby flapper is
nostalgia gone haywire,"
says George Burns of
Carol Channing, with whom
he teams tomorrow night
at the Westbury Music Fair.

no, she hasn't the foggiest.
George insists that he can
smell salt water taffy.
"Then I think we're near
Atlantic City," Carol offers
helpfully, "but, oh my, it's
so dark in here, I can't tell."
This isn't the first time
Burns and Channing have
toured. They teamed up once
before, in 1962, after Gracie
Allen, Burns' wife and part-
ner for 38 years, retired.
"Gracie didn't want me to
spend my days on the golf
course. Anyway, I was too
young to play golf. When I
was 65, I still had pimples.
Yeah, I know it's an old joke
—" a supremely nonchalant
pause — "but I still have
'em."

He trouped in Vegas, as
well as some of the more tol-
erable asylums, with Dorothy
Provine, Jane Russell and
Connie Haines, but the pres-
sure cooks best with Carol
Channing. Their personalities
bounce off each other—even
visually, since she's about
one foot taller than he. The
lopsidedness is compliment-
ary. Miss Channing plays the
chorus cutie who knows
where all the diamonds are
stashed, and how to get them
without making too many un-
pleasant compromises, and
Burns is the ageless Good
Humor Man, who can make
a double-entendre as mild as
a mild shake.

Miss Channing opens the
show, with her "Diamonds"
and "Dolly" vamping, and
impersonates Marlene Die-
trich posturing in "The Blue
Angel" by assuming positions
on a itsy-bitsy chair that
suggest she's practicing for
the Olympic gymnastic team.
Burns, in the second half,
beaming at the world through
not-quite rose-tinted specs,
relates his autobiography
which is a smooth blend of
myth, invention and reality.
Miss Channing then joins him
for some nostalgic Burns and
Allen routines, like the one
about putting salt in the pep-
per shaker, because people
are always reaching for the
wrong one and now when
they're wrong, they'll be
right. Burns calls it "the logic
of illogical logic."

"I get first billing, because
I'm older," explains the 80-
year-old George Burns.
"Besides, Channing's name is
longer and has more syllab-
les."

"Yesssss. Isn't that won-
der-ful? And, George, don't
I also have a diphthong?"

Burns, swallowing a smid-
gen of egg, chews silently, his
eyes fixed again on Carol in
a stern, steely stare. "Don't
ask me," he says finally, ami-
ably. "You're the one who
went to Bennington."

George Burns has almost
finished his ham and eggs,
and the martini. When a

Continued on Page 5

Feinstein—The Cultural Powerhouse on the Potomac



Impresario Feinstein with Makarova

By WALTER TERRY

"Want to stay your baby,"
the cable stated, "and author-
ize you to negotiate 1977
U.S. tour." It was from Dieter
Graefe, the manager of the
Stuttgart Ballet, and was ad-
dressed to Martin Feinstein,
executive director for the
performing arts at the Ken-
edy Center in Washington,
D.C. The wording of the cable
was both flip and authorita-
tive. Its breeziness, however,
symbolizes a fresh wind of
change blowing in the field
of concert presentations—one
which appears to be strength-
ening the importance of
Washington, D. C. in the cul-
tural affairs of the United
States. And that could have
considerable significance for
opera, symphony and ballet
patrons.

Before taking a close look
at Martin Feinstein and the
Kennedy Center, it is neces-
sary to explain some recent
developments in the field of
concert presentation. Since
the heyday of the great im-
pressario Sol Hurok, who
died in 1974, costs have sky-
rocketed. Production and

Continued on Page 10
Walter Terry, the dance
critic, is the author of "Red
Shawn: Father of American
Dance."

By STEPHEN FARBER

Half a dozen sample ads
for "Marathon Man," the
movie version of William
Goldman's novel about a for-
mer Nazi dentist tracking
down a cache of diamonds
in New York, are spread out
on the floor of producer Rob-

Stephen Farber, who lives
in Los Angeles, often reports
on the Hollywood scene.

Robert Evans's Rise From Grade-B Actor to A-Plus Producer

ert Evans's office at Para-
mount Studios, Evans scruti-
nizes them carefully, decides
that Laurence Olivier's eyes
are too prominent and Dustin
Hoffman's figure too static,
and he instructs the artists
on how to revise the draw-
ings.

Then Evans bounds over to
the back lot where director
John Frankenheimer is shoot-
ing "Black Sunday," the

Continued on Page 13



Producer Evans and director Frankenheimer editing "Black Sunday"

Arts and Leisure Guide

Edited by ANN BARRY

Highlights & Index to Listings

Table with columns: Theater (3, 16), Films (16, 18), Music (18, 20), TV-Radio (18, 21, 22), Art (20), Photography (20), Children (20), Miscellaneous (20), Dance (16). Includes sub-sections like 'Now Previewing', 'Off Broadway', 'Spectacles', and 'Dance'.

Unless otherwise noted, the critical judgments in this Guide reflect the published views of Times critics.

ater
away
SOGAR — A review of a musical...
THE MAGIC SHOW — A show set in a little...
ME AND MESSIE — Linda Hopkins in the...
PAL JOEY — A revival of the Rodgers and...
THE RUNNER STUMBLER — Milton SIMS...
SHEARMOON — A musical set within the...
THE THREEPENNY OPERA — The Berlin...

VERY GOOD EDDIE — A boy...
LET MY PEOPLE COME — A musical...
BOY MEETS BOY — A musical...
THE FANTASTICS — Boy meets girl...
MAY FEVER — A revival of Noel Coward's...
KINGDOM OF EARTH — Tennessee...
MEASURE FOR MEASURE — Shob...
SEXUAL PERVERSITY IN CHICAGO — David...
TUSCALOOSA'S CALLING ME — A broad...

THE CHERRY ORCHARD — Onkhor's play...
THE COLLECTOR — A drama by David...
THE CHANCE OF MATA HARY — A musical...
GREEN FIELDS — A revival of Paddy...
HOPE FOR LIES — An outdoor...
THE BIRTHDAY PARTY — Harold Pinter's...

standing in line and the second on the...
MAJOR BARBARA — A musical...
A NIGHT AT THE BLACK PIG — A new...
THE NIGHT OF THE IGUANA — Tennessee...
WAITING FOR GODOT — Samuel Beckett's...
AMERICAN SHAKESPEARE THEATER — In...
EDYVILLE — Driftwood Floating Theater...
ELMSFORD — An Evening Other Theater...
GENEVA — Geneva Summer Theater...
HUNTER — Hunter Mountain, Rip Van Win...

Advertisement for The Robert F. Kennedy Pro-Celebrity Tennis Tournament. Includes names of participants like Don Budge, Bill Talbert, and Buddy Hackett.

Advertisement for The American Shakespeare Theatre. Features 'Love and Master Will' by Christopher Plummer and Zoe Caldwell.

Large advertisement for The Paris Opera at the Metropolitan Opera House. Lists performances for Sept. 8-18, including 'Le Nozze di Figaro' and 'Otello'.

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Fri Aug 19 8pm Streams Low Song. Blues Suite, Carnon with the Ellington Orchestra.	Fri Aug 20 8pm Blues Suite, Cry Rainbow Round My Shoulder, Carnon with the Ellington Orchestra.
Sat Aug 21 2pm Games with the Ailey Rep. Workshop. Streams Low Song. Carnon with the Ellington Orchestra.	Sat Aug 21 8pm The Mochee Carnon with the Ellington Orchestra. Revelations.
Sun Aug 22 1pm mat. Games with the Ailey Rep. Workshop. Liberian Suite with the Ellington Orchestra. Revelations.	Sun Aug 22 7pm The Mochee Carnon with the Ellington Orchestra. Revelations. Dances reflecting the Black Experience.

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Theater

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STAGE VIEW

WALTER KERR

Easy Does It Playwriting Comes of Age

think I'll stop feeling sorry for playwrights. Altogether, I've felt sorry for them in stages over the years, adding a tear or two each decade because it was clear—each decade—that the going was getting tougher. You see, playwrights have always faced one particular hazard. As soon as they succeed, the fact that a man has just a successful, thoroughly workable, play doesn't tell the single thing about writing his next. However, made the first jell is utterly irrelevant in the second to the third, and so on till career's end. New play is unmap territory, with a topography of no street-signs. The writer enters it blindfolded, finding whatever rules he may have picked up in another play, and gropes his way through thickets and around until he stumbles onto what he thinks is a possible path or out the path is leading him anywhere will a mystery until he gets there, at which point it'll all be late. He may be up against a beaut of a blank wall. Individual plays succeed because their individual secrets are deciphered, and every dramatist, no matter how good, feels himself a trembling novice as he advances on material. (Don't tell me that novelists and other writers have approximately the same problem, because it's not. It is much easier to repeat a formula on the page than on the stage, as is evident from the series-books and the that make the best seller lists regularly. The presence of actors and a large live audience tends to expose a writer's evasions, repetitions and easy-ends by making them tangible, so visible.) It's all become much worse in the past 15 to 20 years. If Moss Hart knew that he didn't know how to do next play and that he'd have to go to the mat with his private tricks through contact, he at least knew comedy, or a farce, looked like. A comedy looked like Philip Barry or S. N. Behrman might have done. Ditto, with melodrama ("The Desires" or "Dial M for Murder"), social drama ("All of a Sudden" or "Awake and Sing," "The Wedding") and so on. Everyone had a rough idea of the formal universe in which he meant to place his something of its overall look—once he'd licked his and unique details. He may have had problems, but it was going to fall off the edge of the world. With the of Beckett and the Absurdist and Grotowski and Bok (let a few names stand for the many), every trap was challenged, the very notion of form dissolved. The last crutch was no longer available: it wasn't thinkable now to write a Kaufman farce or a regulation "suspense" play, put something together that so much as looked like William Inge and you'd be tagged out-of-date before you got your front porch nailed up.

Which meant that from now on a playwright would have to invent not only the innards of a piece but also the external configurations in which these might be displayed. It wasn't enough to make up a story anymore; you had to make up the cosmos in which it took place. A playwright had to imagine his play and imagine what a "play" might be at one and the same time. Small wonder one sorrowed for the tribe. There were occasional brave exceptions, of course. "That Championship Season" did look like William Inge, and "Slueth" belonged to a school that had once comfortably accommodated "Witness for the Prosecution." But these were rarities, uppy self-assertions on the part of their authors, and no one could safely count them models calculated to help an audience feel snug or a playwright secure.

Mostly playwrights had to work as though everything beginning with Aeschylus had been scrapped. Sui generis from top to bottom, and bring your own modeling kit. A harrowing proposition, quite deserving of sympathy. If I have at long last decided to hold back my remaining years, it's simply because I now notice that new and presumably young playwrights don't seem to feel at all intimidated by the task. Just back from vacation, I've been dropping in on things I'd missed, Off Broadway in general and "Vanities" and "Sexual Perversity in Chicago" in particular. Neither of these two successful enterprises (both are selling out) resembles what would have been called a play when plays were familiar faces. Both fly flags confidently announcing that their authors are perfectly prepared to construct outside and inside simultaneously, reaching for whatever fits and bithely dismissing past habits. They're not radically innovative, mind you, nothing so triumphantly bizarre as, say, John Guare's "House of Blue Leaves." They're just casually free about what they need and

ready to make the stage yield to them, rather than the other way around. "Vanities," dramatically the stronger of the two and an evening I heartily recommend, splits its stage, its time and its people into three equal portions. A trio of high-school girls, cheerleaders all, sit at their dressing tables applying the wigs, eyelashes and lacquer that may just constitute all they ever get out of their ardent, funny, ultimately empty lives. Cheerleading is a very serious business; it is difficult for these girls to imagine people coming to the game just for fun. In a college sorority house, five years later, they are still pretend-innocents (one, furiously a virgin, is determined that the Kappas will open their doors to "no flower children, no drugs, no gig-tar players"). The future, however, is beginning to look as though it had fissures in it and you realize that the exuberantly animated girl who has organized her life about her ever-present notebook will fly apart like unlocked looseleaf the minute it is taken from her. A last meeting, with six more years gone, is brittle, hithy, caustically amusing and surprisingly touching. Shril greetings, simultaneous sighs that sound like doorbell chimes, and the great terrible eyes of actress Jane Galloway—they seem to have been scraped from an Etruscan frieze—combine in an oddly ebullient requiem, bleakness and champagne on the rocks. The characterizations are naturalistic enough; but author Jack Heifner has evolved a format that will tell us only so much as he wishes to—obliquely, in passing, by refraction. It's enough. David Mamet's "Sexual Perversity in Chicago" (preceded on the bill by a two-men-on-a-park-beach play, "Duck Variations") makes its shape out of the way words are used, out of an over-arching cadence that replaces the structural authority narrative would once have imposed. Narrative here is elliptical, unimportant, not much more than lightning-flash glimpses into the sexual enthusiasms and hostilities briefly generated by two young men, two young women. But the language in which real and imagined relationships are boasted in, regretted, mocked, makes use of rhythms that are self-starting, then nonstop, finally overriding. You can't fight with an express train. The effect, I am curious to say, is vestrioloqual. If you look at the text of Mr. Mamet's play, you will see endless triple-dotted blank spaces and broken constructions; you will, immediately imagine an evening of stammers, pauses. But under Albert Takazuka's remarkable direction, you get nothing of the sort. If one chap is telling another of his experiences with a girl who had to be dive-bombed and oapalmed in order to achieve sexual climax (and a vividly funny passage it is),

Continued on Page 14

JE FARIS DREW
advertisement in West Coast newspapers several weeks ago was a relatively inconspicuous one. It read: "Stella Adler conducts classes in Acting Technique, Scene Staged Scene Class, and Advanced Scene Class, on June 15 for six

sponse was enorpications came lover California. One t in a deposit for e from Ohio. Irene d Ron Burrus, the charge of applica- e students down to ble umber. al classes included of well-known film rvey Keitel, who ling roles in "Mean "Alice Doesn't Live "More" and "Taxi igned up for Miss . Basic Technique well as for the Ad- cene Class." Hugh character actor in e, signed up and beo in "Maude," Family" and "Mil- r Man" on televi- I've got to learn

application blank a question: "Where hear about Miss Typical answers
Marlon Brando," Nina Foch," Warren Beatty," Steve Allen and "dows" by Holder sent me" e famous." e legend." e knows you." tter of fact, every- 't know her even- la Adler has been in the American r seventy years— aring on stage in is Drew is a free- and photographer in New York City.

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waiter first asked y eggs he wanted, dared in his usual onomic, "I'd like " But the waiter shed — "crestfall- ved Burns, "a word n romantic novels," pped him heartily" ck. "Now, kid. Just o eggs." His blonde e ordered nothing. s a tough girl to go ith," George warns. h, a very unusual gives her hand a pat. "But, Carol, — I'm glad to 're off her meat." s, that's true," she a food, rummaging table. She surfaces alky silver packet, you imagine our Burns continues, o order bear meat idia inn?" foil discarded, Miss munches content- past pork, which she of her purse. Not ify purse. It's the a carry-on airplane emergency kit, that everywhere. Stored e all the Channing

What Do They See in Each Other?

swathed in a silk smoker, explained the basics of her comedy. "Gracie always played to me. The audience didn't exist for her, even when we had one. But that isn't Carol's style. She plays directly to an audience. I don't think Carol has looked at anyone in the last 20 years, except an audience. When she goes to the bathroom, she makes an Exit. When she returns, she makes an Entrance. With Carol, the performance is bigger than life. "Once, we were playing Seattle, and I wanted to ask her about a routine. I knocked on her dressing-room door. 'Carol, are you decent?' 'No,' she said. 'I have my clothes off. Come in.' All she had on was a towel. I didn't want to look at her. I mean, if I looked at her, her husband would think I was cheating on him. 'George,' she said, 'I have to find an eyelash, then we can talk.' She started to get up. 'Wait, Carol—don't get up,' I said, 'let me find the eye-

lash.' I forget. What's the point to that story? Oh yeah. It's her openness, her theatricality that makes her funny. She emphasizes her bigness, she makes you notice her eyes, her mouth. That's why she can go out there, sing a perfectly straight song like 'Hello, Dolly' and get laughs. You don't even think about the song. You're watching her capsize a character. "So, Carol's humor, ultimately, is her manner. It's a style she invented herself. She mimics the gold-diggers of the twenties and thirties—well, so do a lot of actresses, but when Carol plays Lorelei she lovingly mocks the character. She's the dumb blonde, but she's not dumb—and we all know today that the 'dumb blonde' isn't dumb. She overdoes it. Carol makes us understand that joke. Her dumb blonde becomes larger than life—like Jimmy Carter's teeth. And she kids the whole sex thing, there's no embarrassment. Her oversized vulnerability, her baby flapper is nostalgia gone hay-

He doesn't twitch, he hardly moves. He is the stand-up comedian. George always says, 'If I'm sweating, I know I lost the audience.' But he leads the audience with his wry modesty, patience and tolerance. Comedians usually rely on the slow burn or the comedy of insult. Not George. He doesn't put down anyone. He keeps his cool head while the world crashes around him. He's Samson. Nothing bothers him. George is an innocent who has outlived all surprises. Basically his humor is rooted in "situational" material. Like he tells about his struggle for survival in the theater—the time his pants fell down on-stage or he was mistakenly booked as a dog act. He invites us to share these experiences and laugh at them. He doesn't make smart-in-jokes. We're all allowed in when he admits pouring a drink down Warren Beatty's cummerbund at a party. We believe that story, and all the others, like admiring the ruby in Zsa Zsa's belt when it was really the cherry that fell out of his drink. He can make us believe anything. And George understands women. They're on a pedestal but he knows how to make them funny—I mean, Gracie, her sister and mother, and me—by listening, patiently to their problems. He doesn't answer back with one-liners. His softness is masculine and cuddly-funny, oot hitchy." Later, their act over Burns gets a standing ovation, and Carol rushes into his arms. "Al Jolson used to run the water faucet backstage so he wouldn't hear the applause for other performers," he says, accepting the bug. "Oh, George, I never heard that before!" exclaims Carol. "Of course you didn't. I just made it up," replies Burns. Slipping his arm through hers, they cake-walk to a purring limo that will take them to dinner. "Yeah, it's oice to smoke a cigar, I'll a few jokes and use the same makeup as Dolores del Rio," Burns murmurs philosophically. "Not a bad life." "Dolores del Rio?" protests Carol. "Isn't that a beach in California?" "I don't know, sweetheart," he smiles, waving to auto-graph-hunters behind a police barrier. "Maybe it's on Long Island. There's no certain answer to anything nowadays."

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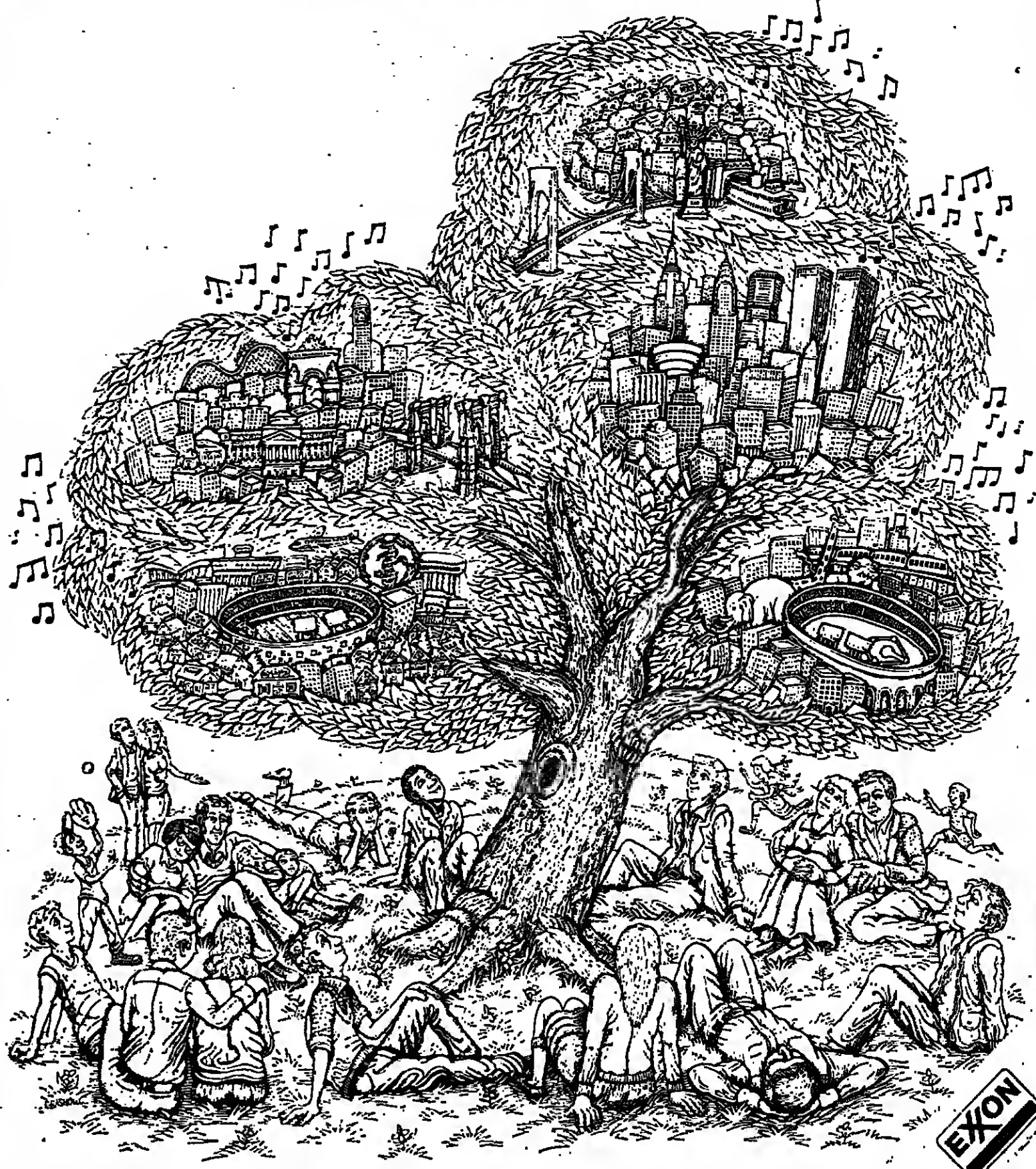
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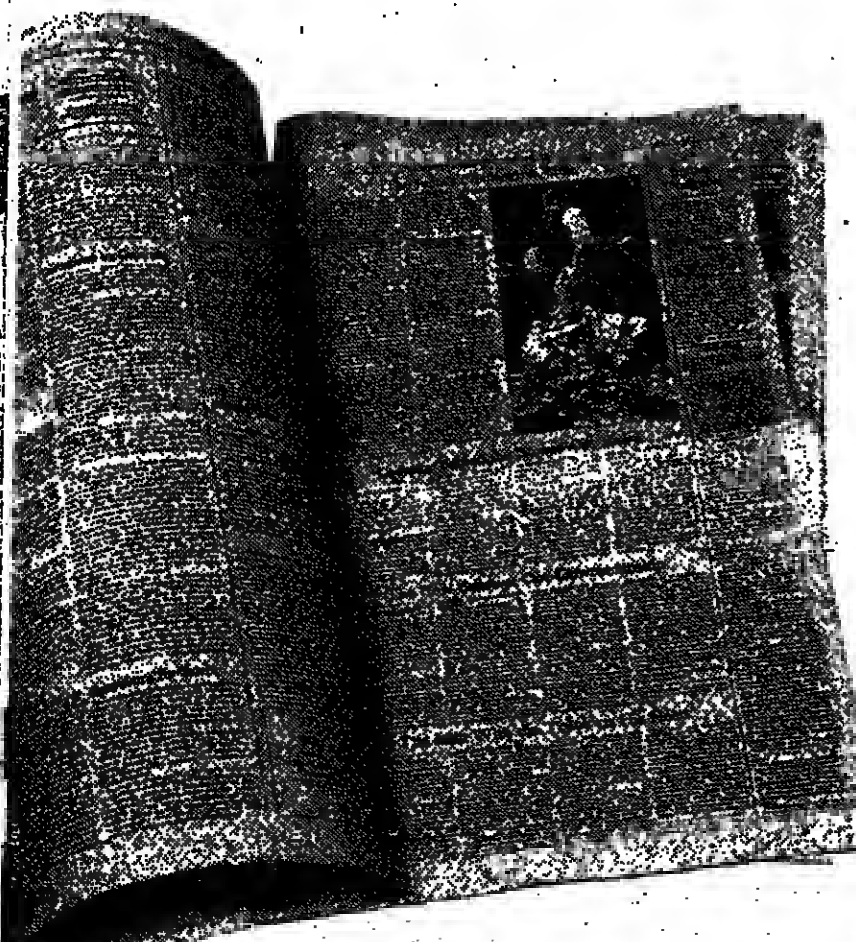
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Aug. 31 - 7:30 P.M. Tickets \$2.50, 6.50

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Special Guest Star Tom Paxton

Tuesday, August 24 • 7:5 • Showtime 8 pm

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Nominated for Best Play of the Year by the NY Drama Critics. 'VANITIES' is now off-Broadway's longest Running Play! VANITIES at Chelsea's Westside Theater. See Jock's CHARGE! (212) 239-7177. Matinee Today at 3.

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GREASE

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ME AND HISSIE

LET MY PEOPLE COME

MY FAIR LADY

CHICAGO

VANITIES

RODGERS & HART'S PAL JOEY

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THEATER DIRECTORY

1975 TONY AWARDS

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THE MAGIC SHOW

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16 WEEK at FLAGSHIP theatres!

A detailed table listing theaters and their respective showtimes for the movie 'The Outlaw Josey Wales' across various regions like Manhattan, Nassau, and Suffolk.

"How lucky we are to have 'The Ritz' around to brighten the fall season. Its comedy is as raunchy and knock-about and low as it is sharply caustic and rich with bland innuendo." -William Wolf, Cue Magazine

"Rowdy, nutty entertainment with an irrepressible group of comic performers."



THE RITZ...a hideout for hilarity.

Starring JACK WESTON RITA MORENO JERRY STILLER and KAYE BALLARD

Based upon the play by TERENCE McNALLY. Produced on Broadway by ADELA HOLZER. Screenplay by TERENCE McNALLY. Produced by DENIS ODELL. Directed by RICHARD LESTER

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"There has never been a movie quite like 'The Ritz'. It's in the zany mold of farce and slapstick so honored by the brothers Marx and Ritz. It's a romping comedy—funny and crammed with talent." -Liz Smith, Cosmopolitan

"The Ritz' has a great sex of humor. It is a reel fun-factory with a laugh a minute coming off its assembly line! It's a wild and woolly comedy with a Merzian (Groucho, not Ker!) slant. Jack Weston is absolutely perfect. Jerry Stiller, Kay Ballard, F. Murray Abraham and Paul B. Price are hilarious as hell." -Norma McLean Stoop, After Dark

THE YEAR'S BEST... GUARD... PLAYING... A vertical advertisement for the movie 'Guard' with a list of theaters.

REDFORD/HOFFMAN "ALL THE PRESIDENT'S MEN" 2nd WEEK AT THESE SPECIALLY SELECTED THEATRES... A large advertisement for the movie 'All the President's Men' listing theaters in Manhattan, Nassau, and Suffolk.

WALT DISNEY SUMMER FILM FESTIVAL... Bedknobs and Broomsticks... THE LITTLE COLT WHO DIDN'T BELONG... A large advertisement for the Disney Summer Film Festival featuring 'Bedknobs and Broomsticks' and 'The Little Colt Who Didn't Belong'.

LOGAN'S RUN... WELCOME TO THE 23RD CENTURY... The only thing you can't have in this perfect world of total pleasure is your 30th birthday. Logan is 29. AT RED CARPET THEATRES EVERYWHERE!

"MANDINGO" LIT THE FUSE - DRUM IS THE EXPLOSION! LOEWS STATE I LOEWS ORPHEUM... A large advertisement for the movie 'Mandingo' at Loews State I and Loews Orpheum.

"GENIAL, SLAPDASH, HIGH-SPIRITED... a comedy whose principal mission is to entertain." BILLY DEE WILLIAMS · JAMES EARL JONES RICHARD PRYOR... A large advertisement for the comedy movie 'Bingo Long' starring Billy Dee Williams, James Earl Jones, and Richard Pryor.

Albert Finney and Rachel Roberts are so extraordinary that they make 'Alpha' a startling and wonderful experience. alpha beta... A large advertisement for the movie 'Alpha' starring Albert Finney and Rachel Roberts.

RAVENS RAVES... MOVING! PHILIPPE HORET... A small advertisement for the movie 'The Tailor of Uppsala'.

"Chaplinesque" Chaplin's likeness and flirtatious grace... THE RETURN of the TAILOR OF UPSALA... A small advertisement for the movie 'The Tailor of Uppsala'.

"MAGNIFICENT!" Ingmar Bergman's "FACE TO FACE" LYVULLMANN... A small advertisement for the movie 'Face to Face' by Ingmar Bergman.

WILLIAM PETER BLATT'S THE EXORCIST... The Exorcist returns!... A large advertisement for the movie 'The Exorcist'.

WELSHMAN'S... ANTI-... LIKE... CORRO... NEL... A small vertical advertisement on the far left edge.

Along for... 'for 17'... A small vertical advertisement on the left edge.

DANCE VIEW

By CLIVE BARNES

Savoring the Afterglow of Vintage Years

This has to have been the most remarkable season in New York's dance history. We've been treated to our native companies: the Joffrey, of course, New York City Ballet, American Ballet Theater, the Pennsylvania Ballet, the Elliot Feld Ballet. And then all the great modern-dance companies: Martha Graham, Alvin Nikolais, Paul Taylor, Merce Cunningham, Alvin Ailey (who even now is at the New York State Theater), Murray Louis. And that is not even to mention the vast, diverse selection of dance events that are not yet on what might be called a Broadway level. What's more, there have been all the visiting companies: a casual band of Russians organized by Igor Moiseyev, Britain's Royal Ballet, the Royal Danish Ballet, the National Ballet of Canada. And then there have been all the visiting guest artists. It has been a great dance year.

I suppose dance years are like wine vintages. The year 1945, for example, was very good for Burgundy. The year 1946, for example, was very good for ballet. I was living in London at the time. The Royal Ballet (it was then, of course, called the Sadler's Wells Ballet) had just moved into the Royal Opera House, Covent Garden. There was a new company—called the Sadler's Wells Opera Ballet—being formed at the Sadler's Wells Theater, Roland Petit brought his Ballets des Champs Elysees to the Adelphi Theater in London and Serge Lifar brought the Nouveau Ballet de Monte Carlo, with Yvette Chauvire, to the Cambridge Theater. But, looking back, probably the most important international dance event of that year was the first overseas appearance of American Ballet Theater. It was then simply called Ballet Theater, and the date was, appropriately, July 4, and the place was Covent Garden. The program was Fokine's "Les Sylphides," Jerome Robbins's "Fancy Free," the "Black Swan pas de deux" danced by Nora Kaye and Andre Eglevsky, and Fokine's "Bluebird," with Joho Kriza. Not only was it a night to remember, it was a season to remember. Ballet Theater then was at the top of the heap.

Continued from Page 1

transportation expenses have led the way. As a result, the guarantees required by overseas companies are beginning to reach what one booking agent calls "astronomical heights." Ticket prices have been raised, but bookers feel they have reached the maximum acceptable increase yet still cannot offset costs. Last year, there were rumors that the Royal Ballet would soon make its last tour to the United States. When Hurok Concerts, Inc. brought the Bolshoi Opera to New York for several weeks in July, 1975, the agency lost a reported \$400,000 to \$600,000 on the deal. What was even more dismaying was the news that even if the Bolshoi had sold every seat at the Met every night it appeared there, Hurok Concerts still would have lost money.

If there were no alternative, present circumstances would drastically reduce the number of foreign symphonic, ballet and operatic companies visiting the United States. But just as the commercial managers find the business of importing foreign companies ever less tempting financially, to the rescue comes the non-profit corporation which can operate at a deficit and make up its losses by soliciting tax deductible contributions. Roger Stevens, the chief fund-raising officer of the Kennedy Center, and Martin Feinstein are pioneers in this field. "I'm not interested in what commercial managers do," Feinstein says. "At Kennedy Center, I don't want to impinge upon them in any way, but we can do what they can't. They have to make a profit. We don't."

For example, La Scala, perhaps the world's most famous opera company, arrives at Kennedy Center next month. The venture will cost about \$2 million—a sum which cannot possibly be recouped by ticket sales. Accordingly, Feinstein got the Philip Morris Foundation to put up \$100,000 and the Caffritz Foundation to donate \$125,000. He then encouraged a local department store to hold an auction which is expected to raise \$50,000 and

persuaded Local 22 of the International Association of Theatrical Stage Employees (stage hands) to agree to a temporary moratorium on a scheduled wage increase. Finally, the Kennedy Center itself will contribute \$270,000 and Feinstein arranged to have the Italian government contribute 700 million lire and agree as well as to supplement that sum should the deficit run higher. Only Washington will have La Scala on this trip to the United States.

But other Feinstein importations for Kennedy Center will go out from Washington to other American and Canadian cities, New York among them. "We already have a working relationship with the Metropolitan Opera House," Feinstein says. He is also working with Toronto, Ottawa and Los Angeles. He has arranged for the Stuttgart Ballet to open at the Kennedy Center next May and then proceed to New York. Feinstein is also negotiating right now with John Tooley, general administrator of the Royal Opera House, Covent Garden, about bringing the Royal Ballet to the Kennedy Center in 1978. Then, too, it was Feinstein who originally invited the Paris Opera to visit the United States this fall although Hurok Concerts will manage the New York engagement, and Feinstein had been invited to go to Vienna for discussions of a possible visit of the Vienna Opera in 1978. And so it goes.

Feinstein is optimistic about the ability of Kennedy Center to raise money to support these and other presentations. Kennedy Center, after all, with its three theaters—an opera house, concert hall and theatrical auditorium—is a national monument. Corporate donors and other philanthropists like the idea of supporting its ventures, he believes, simply because Kennedy Center is located in the nation's capital and thus their contributions appear to be gifts to the entire nation rather than to a specific locality. "Money will not dry up for things that are worthwhile," he says. The federal government, it should be noted, provides no funds for events within its

Dance

The Powerhouse On the Potomac

buildings. Income for the Kennedy Center is derived from box office receipts and from Kennedy Center Productions Inc. which solicits funds from foundations, corporations and individuals. Feinstein's colleague, Roger Stevens, who is chiefly responsible for raising the funds Feinstein will spend, likes to stress the importance of tight budgetary control. "Just because we're nonprofit," Stevens says, "doesn't mean we aren't as concerned as anyone about balancing our books. Yes, it's quite true that we

serves as the unsalaried chairman of the board of Kennedy Center and also operates privately as a commercial theatrical producer. "I see no problem with that," comments Feinstein. "We make deals with all commercial producers—with the Shuberts, Arthur Cantor, the Theater Guild or anyone else. Roger Stevens does not get favored treatment. Every such joint venture has to be approved by our board of directors, and, as a matter of fact, Roger's partner, Robert Whitehead, is always com-

American symphonies, ballet troupes and opera companies as well." Feinstein explains: "Before Washington became a cultural capital, everyone thought he ought to play in New York. Performers still do, of course, because the reviews in New York are so important. But things have changed. Now Washington has become important because the National Endowment for the Arts is here. The Congressmen who support the arts are here. As a result, it's very important for the organizations which receive federal support to expose themselves in Washington. As a matter of fact, recently I had one major orchestra come to me and express just that point—they wanted to increase the number of times they performed in Washington for just that reason.

"Washington has become important for another reason, too," he continues. "The Kennedy Center has three of the best theaters in the world. Every conductor and every ballet company that comes here tells me that. Last fall, the conductor Karl Böhm told me, 'Between curtain calls, I clasped my hands in thanks for this auditorium. The acoustics are perfect.' But, of course, the physical plant wouldn't mean a thing without a public, and, over the years, we have developed one of the best concert and theater-going publics in the world."

There is, of course, one final ingredient in the growing importance of Kennedy Center and Washington, D.C. as a cultural center, and that is Feinstein himself. Now a handsome, graying man in his mid-fifties, Feinstein knows the field of concert presentations as well as anyone alive. He worked for Sol Hurok for a quarter of a century and was generally regarded as Hurok's heir apparent. The son of a Russian immigrant, Feinstein had joined Hurok in 1946 as assistant publicity director. In 1950, he became publicity director and subsequently a vice-president. The old gentleman relied heavily on Feinstein's judgment and, in fact, on one occasion, perhaps for the only time in his life, Hurok imported a major at-

traction, the Stuttgart Ballet, without having seen it. He simply took Fei word that the company was outstanding and, sure, the Stuttgart ballet later became a triumph.

When he first saw Stuttgart Ballet, Feinstein had said "no" on of Hurok to several major and better know let troupes, knew I found a winner, but not yet. "It will take three he and John Crab troupe's director an cial choreographer. And three years and later, the Stuttgart made its sensational York debut. Feinstein lected the full-length ballet "Eugene Onse open. A former man for the New York Tribune who, also Master's Degree in Feinstein studied the performance and gave to his notes of changes. "John took two of my recommendations," Feinstein. Among the changes new musical ending a change in chore. The first ending had no applause; the re passage from "Fi Rimir" which I hummed for the m rector, turned a qui into a climax which an ovation.

Officially, it is the Martin Feinstein ment the artistic pro by the board of tr creating artistic prog the Opera House, the Hall and the Eigh Theater" and by c carrying out a con mandate which off established a "Natio tural Center."

Commercial managers have to make a profit. We don't.

have been quite successful this past year in attracting financial support from large corporations such as Xerox, Mobil Oil, Exxon and McDonald's. But some of that was special because of the Bicentennial and we may not receive such gifts in the future. Nevertheless, it's also true that we think of ourselves as a public service organization and so we undertake some projects which the old Hurok organization, for example, would never attempt."

There have been some who have been critical of the fact that Kennedy Center's non-profit productions might be exploited by Stevens, who

Advertisement for the film 'Harry and Walter Go to New York' featuring Michael Caine, James Caan, Elliott Gould, Diane Keaton, and James Earl Ray. The ad includes a photo of the cast and promotional text.

Advertisement for 'Salute to Warners' film festival at the Regency Theatre. It lists various films such as 'The Fountainhead', 'Marked Woman', 'The Letter', 'The Sea Hawk', 'Public Enemy', 'Key Largo', 'Treasure of the Sierra Madre', 'White Heat', 'Arsenic and Old Lace', 'Mask of Dimitrios', 'Night and Day', and 'Goldiggers of 1935'.

Advertisement for Lina Wertmuller's film 'Let's Talk About Men' at Loews Tower East. The ad features a quote from William Wolf of Cue Magazine and promotional text.

Advertisement for 'Basic Training' stage and screen TV at The New York Academy of Theatrical Arts. It offers classes for adults and children, with enrollment information.

A vertical strip of various theater advertisements including 'Lovers & Ot Relatives', 'The Clockwork Orange', 'The Return of the Man Called X', 'Obsession', 'Silent Moi', 'Murder by D', 'Janus Film Fest', 'The Red Sh', 'Summert', 'Survive!', 'My Friends', 'Shattered Wings', 'Face to Face', and 'All the President's Men'.

Handwritten text at the bottom of the page: صكتا من الاول

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CINEMA 5 THEATRES

THE RITZ
12, 1:35, 3:15, 4:55, 6:35, 8:15, 10

CINEMA I 2nd Ave. at 69th St.

COUSIN COUSINE
12:50, 2:40, 4:30, 6:20, 8:10, 10

PARIS 179th St. at W. at 58th Ave.

THE MAN WHO FELL TO EARTH
11:30, 1:30, 3:40, 5:45, 7:55, 10

PLAZA 10th St. E. at Madison

1:35, 3:40, 5:50, 7:50, 10

MURRAY HILL 2nd Ave. at 29th St.

SILENT MOVIE
12, 1:35, 3:15, 5, 6:40, 8:20, 10

CINEMA II 2nd Ave. at 69th St.

12, 1:35, 3:15, 5, 6:40, 8:20, 10

PARAMOUNT 61st St. and 7 Ave

FACE TO FACE
12, 2:20, 4:45, 7:10, 9:40

BECKMAN 85th St. at 2nd Ave.

THE LONG GOODBYE
12, 2:20, 4:40, 10

HEAVY TRAFFIC
1:55, 5:20, 8:40

SUTTON 57th St. at 2nd Ave.

MURDER BY DEATH
1:20, 3, 4:45, 6:30, 8:15, 10

ART 8th St. East of 5th Ave.

THE OMEN
2, 4, 6, 8, 10

8th ST. PLAYHOUSE W. of 5th Ave.

ALL THE PRESIDENT'S MEN
2, 4:30, 7:05, 9:40

GRAMERCY 23rd St. near Len.

"DELICIOUSLY FUNNY... ZANY MADNESS..."
—Janet Maslin, Newsweek

"UPROARIOUSLY FUNNY..."
—Vincent Canby, New York Times

"WICKEDLY FUNNY!"
—The New York Times

"Hilarious. A delightful comedy."
—Liz Smith, Cosmopolitan

"CHAOTIC HUMOR."
—The New York Times

General L. Wolf presents a film by **PETRO GEMELLI**
UGO TOGNOLAZZI - GASTONE MONCHY
FRANCO FERRI - GIOVANNI VESPA
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My Friends
An All Star Artists Production
2nd month

8th St. Playhouse
W. of 5th Ave.
12, 2, 4, 6, 8, 10 English Subtitles

SURVIVE!
A Paramount Production
Starring: **BRUCE CAMPBELL**
A Paramount Release

2nd SHATTERING WEEK

MAKING MEN
LIONS STATE 2
LIONS STATE 1
LIONS STATE 3
LIONS STATE 4
LIONS STATE 5
LIONS STATE 6
LIONS STATE 7
LIONS STATE 8
LIONS STATE 9
LIONS STATE 10

MAKING MEN
LIONS STATE 2
LIONS STATE 1
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LIONS STATE 10

THRU TUES.
"ALL THE PRESIDENT'S MEN"
WED. MEL BROOKS
"MURDER BY DEATH"

FIRST AVE. CINEMA

"THE FUNNIEST COMEDY IN 50 YEARS."
Vernon Scott, UPI

MEL BROOKS
SILENT MOVIE
A GLORIOUS PHONIC SOUND

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2nd BIG WEEK
CINEMA II 2nd Ave. at 69th St. 12, 1:35, 3:15, 5, 6:40, 8:20, 10
PARAMOUNT 61st St. and 7 Ave. 12, 1:35, 3:15, 5, 6:40, 8:20, 10
34TH ST. EAST 34th St. East of 7th Ave. 12, 1:35, 3:15, 5, 6:40, 8:20, 10

AND ALSO AT SPECIALLY SELECTED THEATRES NEAR YOU

BROOKLYN KINGS PLAZA SOUTH KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10	BROOKLYN KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10	BROOKLYN KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10	BROOKLYN KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10	BROOKLYN KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10	BROOKLYN KINGSWAY 2 KINGSWAY 1 KINGSWAY 3 KINGSWAY 4 KINGSWAY 5 KINGSWAY 6 KINGSWAY 7 KINGSWAY 8 KINGSWAY 9 KINGSWAY 10
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NO PASSES ACCEPTED DURING THIS ENGAGEMENT.

"Cousin Cousine is fetchingly loony and great fun." —Janet Maslin, Newsweek

"Frankly, this movie made me feel more romantic and wholesomely sexy than any movie I've seen in years. Enjoy, enjoy, Cousin Cousine."
—Liz Smith, Cosmopolitan

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ALBERT SCHWARTZ • IMRE J. ROSENTHAL
PRESENT
A FILM BY JEAN-CHARLES TACHELLE
STARRING MARIE-CHRISTINE BARRAULT • VICTOR LANOUX • MARIE-FRANCE PISIER • GUY MARCHAND
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ALSO AT THEATRES IN NEW JERSEY, UPSTATE N.Y. AND CONNECTICUT

The movie with a moral:

The family that plays together has to be very, very careful.

Sidney Tager presents
"LOVERS and other RELATIVES"

starring **LAURA ANTONELLI** with **Alessandro Momo** **Orazio Orlando**
Tino Carraro **Lilla Brignone** **Monica Guerritore** **Lino Toffolo**

Produced by **Silvio Clementelli** Directed by **Salvatore Samperi**

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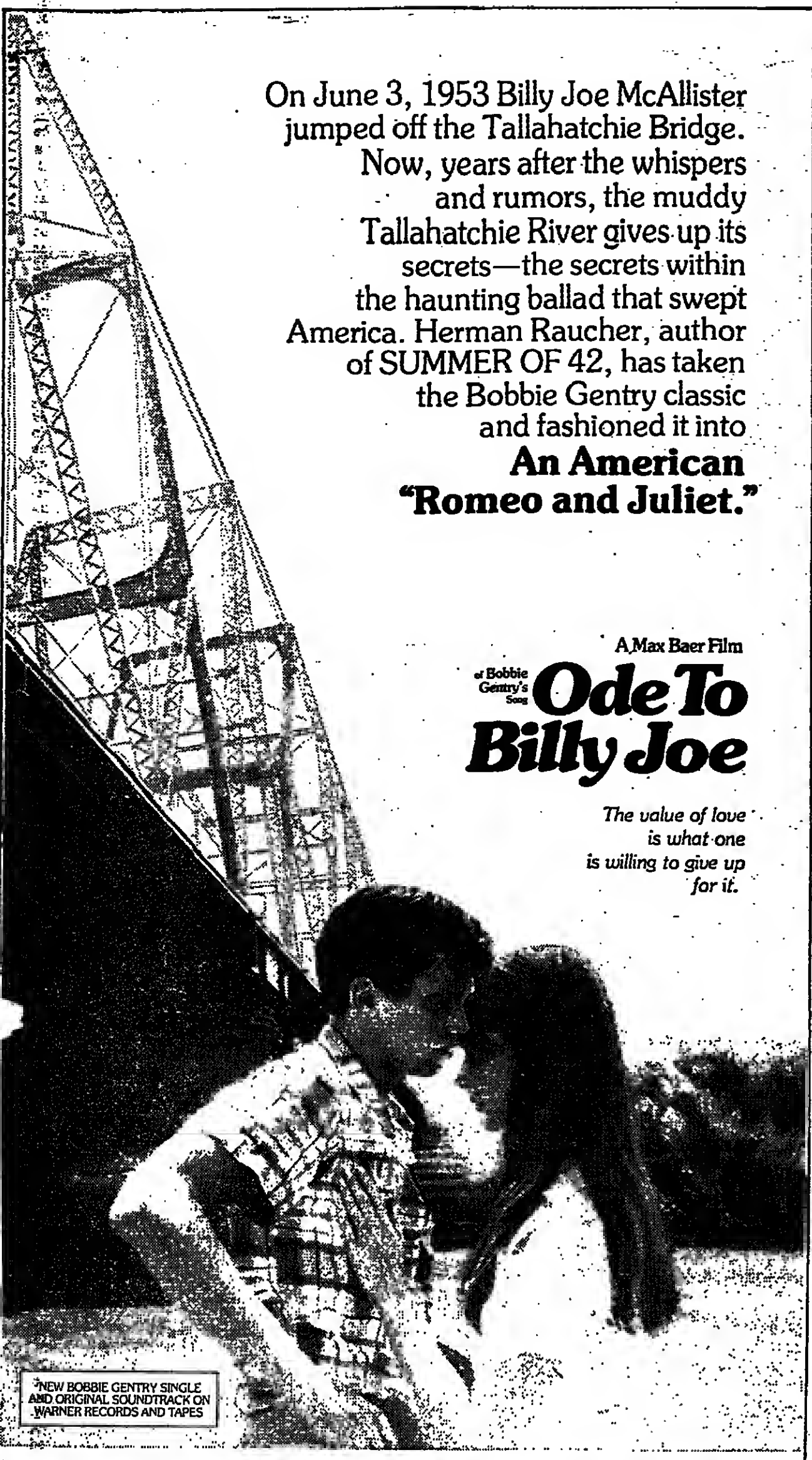
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FILM VIEW

RICHARD EDER

There's a Great Deal More Acting Than Making Faces

Movie is such a tangled entity—direction, writing, camera-work, acting, editing—that there are many ways to make a good film out of a terrible script. It is possible to make a good film from a script which is as bad as a novel may have had little value, the same thing. It must have shape, purpose, and a certain quality. Or else it must have holes in it, so that the rare director capable of writing a can supply these elements.

When Mr. Harris, still back in England, wants to convey the notion that he is musing about his memories of his first visit to the Indian tribe, he applies musing like make-up. When he comes upon the ruined remains of his tribe's settlement, he applies horror. In a critical situation he casts his eyes upward.

Instead of simply feeling things, he instructs his face to react to them. We see the instructions. The long initiation scene is hard to bear, but not mainly because of the ritual mutilation. (This, I thought, was handled well, it was painful to watch but it was gratuitous.)

It is Mr. Harris's mutilation of his own features that hurts: he judges his eyes, he lets his mouth gape open. Mr. Harris doesn't know that a large part of human pain is borne with a still face, not from heavy hut from weariness. But the camera knows it, and tells us.

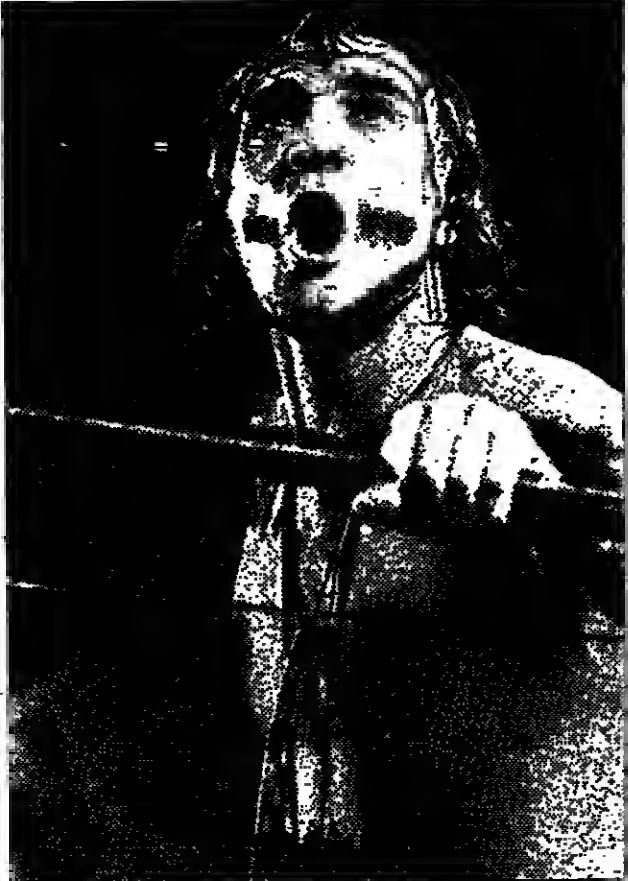
and foolishness of most movie scripts are partly responsible. Excessive acting is less common nowadays, but two examples of it can be seen in "The Return of a Man Called Horse."

I liked a good deal in this movie about an English gentleman who goes to live and fight with a tribe of Indians. Irwin Kershner, the director, sought to emphasize the mystical and ritual aspects of the Indians' life. Although it is overlong and overblown—the Parsifal-like music is unbearable—I believe Mr. Kershner has often succeeded extraordinarily well. The opening massacre is a heart-rending masterpiece. The director concentrates on the fleeing, terrified women and children, on the smoke and confusion; and brings back memories of the most tragic Vietnam War footage.

Mr. Kershner's camera draws strength from its long meditations on the faces of the Indians. Not, though, from the faces of the two principal actors, Richard Harris and Gale Sondergaard. Miss Sondergaard is cast as an old Indian squaw. It is not that she is a bad actress, but in trying to catch the slow impassivity possessed by the real Indians in the cast she forces her face in a fashion a camera will not tolerate. Her mouth wants to move, she compresses it, we see the compression; the effect is that of a jawful of novocaine.

The bad actor is Mr. Harris, and his badness does more than any other single thing to spoil the movie. His acting is doing too much, screwing his face up into expressions that might have projected across the stage but overjaded the screen.

Vincent Canby is on vacation.



Harris in "Horse"—"His badness does more than any other single thing to spoil the movie."

Continued from Page 1

thriller about an Arab terrorist plot to blow up the Super-bowl. Back in the office, he fields calls from Warren Beatty, an attorney who reports on the progress of Evans's lawsuit against a Hollywood gossip columnist and an agent from William Morris who is bickering over a contract for one of his clients. Bob Evans is unquestionably one of Hollywood's busiest, most successful and flamboyant independent producers, one whose shrewd commercial instinct and consuming passion for movies set him apart from most of his fellow producers. At the moment he is putting the finishing touches on two movies that could well be the blockbusters of the coming season.

Today, directors and actors have more power, and producers have been relegated to a distinctly secondary position. Most present-day producers are former agents, and therefore adept at making deals, calculating salaries and percentages, but they have little competence outside this financial realm. Generally speaking, as soon as they set the deal, they go to work on their next project.

"Many producers are working on too many films," says Evans, "and that's why they have lost their integrity. There are still some very good producers in Hollywood, but it's a breed that has become rather select."

Evans is one of the few contemporary producers who has worked in the film industry in any kind of creative capacity. He started out in radio as a child actor, and he got his first movie role when Norma Shearer spotted him at the Beverly Hills Hotel and recommended him for the part of her late husband Irving Thalberg, the legendary head of M-G-M, in "Man of a Thousand Faces."

After playing a few more unmemorable supporting roles, Evans decided he was not making sufficient progress, so he gave up acting and returned to his family's clothing business. But he feels that his acting experience gave him a greater sympathy for filmmakers than many other contemporary producers have. "I have more compassion for the creator," he says, "whether it's the actor, the director, or the writer. I know what it takes to make something good; it can't always be judged by dollar signs."

However, when Evans first went to work for Paramount in 1966, his acting background made him the butt of many industry jokes. "People said, 'That B-actor is suddenly becoming an executive,' he recalls. "When I came into Paramount, they thought I'd last six months." Instead, thanks to successes like "Love Story" and "The Godfather," Evans had a longer tenure than most of his rivals at other studios; he was production chief at Paramount for over eight years. But he was not satisfied.

"I was a bad executive," Evans says now. "I would get very involved with just a few pictures, and I let a lot of other things pass. I was lucky, because at least the pictures that I got involved with ended up being successful. But I realized in the last couple of years that my interest was not in sitting down with agents or packagers all day and making deals. I wanted to be in the cutting room, working on the scoring; I wanted to be more fully involved with the making of the film."

Last year, after producing "Chinatown," Evans decided to give up his job at Paramount and become an independent producer. He has an exclusive contract with Paramount, and he insists that the studio has approved all of the projects he has produced. The only conflict, he says, is that "they would like me to make more films, which I don't want to do. They send me things all the time, which I turn down. I want to make fewer pictures, not more."

Evans has already met opposition from Paramount over the release of "Marathon Man." The film, which Evans is co-producing with Sidney Beckerman, was originally scheduled for release in June, but at the last minute

Film

From B-Actor To A-Producer

Evans asked that the release be delayed until October, because he and the director John Schlesinger wanted more time to work on the editing. "Paramount had the best theaters in the country," Evans says. "It was the hot picture for summer release from the exhibitors' standpoint. And when I told them I wouldn't have the picture for summer, Paramount had to give back something like \$15 million in exhibitor's guarantees. There was chaos at the studio, and if I hadn't been in such a strong position, I may have had to acquiesce. But I held my ground, because I didn't want to turn in a film that didn't get all our efforts to make it as good as possible. I

pilot, waits to see an official at the Veteran's Administration office and finally explodes in frustration at the bureaucracy. "I have a different ending that I want in the scene," Evans explains. "As Frankoheimer filmed it, Dern throws yogurt in the secretary's face. The way it was in the book, he walks over to the desk, and their eyes meet, and he takes all the papers on the desk and throws them off. John likes it better with the yogurt, and he may very well be right, but I want to have an opportunity of seeing it the other way. I think in Frankenheimer's version, the moment went by too quickly; I think there was more to milk out of it. The agreement



Robert Evans feels that he can be of special help to "Marathon Man" star Dustin Hoffman because of his own experience as an actor.

would not rush the picture. Time is probably the greatest asset a film has, unlike television, where you have only 12 or 18 days to shoot. You need time in making a film. I think the big mistake we made with "Godfather II" was to rush it out. If we had had three months to edit it, the picture would have been at least 25 per cent better for audiences."

David Picker, president of Paramount, explains why the studio agreed to delay the release of "Marathon Man": "In order to get the best possible 'Marathon Man,' we had to delay the release. When you are dealing with certain kinds of exploitation films—what I call commodity films—you might be willing to rush them out in less than perfect state. But not with filmmakers of this caliber."

Evans works on his films from the script stage all the way through the preparation of the foreign-language version. Before shooting, his main concern is to choose the right people for the project. One of his favorite strategies is to hire directors usually associated with art films to work on pulp material; he selected Roman Polanski for "Rosemary's Baby" and "Chinatown," Francis Ford Coppola for "The Godfather," and John Schlesinger for "Marathon Man."

"Marathon Man" could have been a potboiler," Evans concedes. "But to get a John Schlesinger and a Dustin Hoffman and a Laurence Olivier gives the movie a texture that this kind of genre film has never had before. When you get that kind of talent to do a large audience film instead of an esoteric picture, that's when you have a chance at something special."

During production Evans watches daily rushes, and he lets the director know if there are scenes that are not filmed as he imagined them. For example, on "Black Sunday," Evans and Frankenheimer are in disagreement over one scene where Bruce

to value his contributions. "Although you would not think so from the way he dresses or from his life-style, Evans actually has very good taste," Dustin Hoffman comments slyly. "He has a fine sense of detail. I've seen him looking at rushes, and he picks up if a shot is just a little too bright or too dark. I have not worked with many other producers who are that meticulous. His nose is very commercial, but this can be valuable, because he keeps the film from becoming pretentious. He just wants the movie to reach people."

Nevertheless, Hoffman and the other people who have worked with Evans admit that there are definite limits to what he will attempt. Jack Nicholson says, "Bob has less esoteric taste than I do. He's not interested in specialized films at all. There are certain films that would interest me that he would never even consider." John Schlesinger adds, "Bob would have rejected 'Sunday Bloody Sunday.' He was implacably opposed to 'Day of the Locust.' He couldn't understand why anyone would want to do such a depressing story. His taste is popular, but that is perfect for a thriller like 'Marathon Man.'"

The films that Evans has planned for the future do not represent much of a risk. He seems to want to make genre films on subjects that have already demonstrated strong commercial potential. For example, he is now preparing "White Dog," a horror film about a vicious dog that has been trained to kill blacks and is later retrained to kill whites, and he plans to make a disaster movie called "Blizzard." Robert Towne is writing a sequel to "Chinatown" for him, and Evans also wants to do a remake of Hitchcock's "Notorious" if he can find a contemporary approach to the story.

Obviously, Evans sees himself as an entertainer. Unlike some of the producers of the past, he has no burning social concerns. "I just want to do pictures that are captivating to an audience. I have no message."

But in a film like "Black Sunday," which deals with the Arab-Israeli conflict, is it possible to avoid a political statement? "It's difficult to avoid," Evans replies, "but I think we have lessened it. We're making it as apolitical as possible."

Although the films that Evans is now preparing are all action-oriented, violent films, his real obsession is to find another romantic film like "Love Story." In a gay reel filmed during the making of "Marathon Man," Dustin Hoffman does a delightfully funny imitation of a burnt-out Evans in 1966, going on national television and pleading with the public to "send me a love story—a good man-woman story."

"I don't want to do the macho thing because I think that's been overdone. Now I'd like to find a real romantic story to tell, but writers are not writing love stories. One reason is that it's difficult to write women today. Men are easy to write. They have a lot of props you can play with—guns, cars, boats, horses, gymnastics, every kind of fight. With women, you really have to get under the skin. That's difficult writing. Also, I think people are less romantic today. There's less romance and more sex. But I think there's a huge demand by the moving picture public to see a man-woman story."

"I remember audience reaction to 'Love Story.' The movie became a great aphrodisiac. Guys went back to the picture seven or eight times and brought a different girl every time, because when the girl walked out of that picture for the next few hours she was in love. I think there was more sex that came from 'Love Story' than from any porno film. I went to Paris for the opening, and it just impressed me so much that I just wanted to go to Paris for the opening, and at every theater, the boys and girls would walk around kissing. They went home and made love after seeing that picture. What a great thing to make a turn-on like that. I think that's an exciting thing to try to repeat. I'd rather see that than see a building on fire."

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DANCE VIEW

Savoring Vintage Years

Continued from Page 10

But it had fantastic dancers, probably the best at the time in American ballet. It was led by Alicia Alonso, Mila and Mr. Eglevsky. But there were also some very character dancers in the troupe. For example, Michael and Jerome Robbins. People tend to forget what a fantastic dancer Robbins was. I have never seen a better dancer and as the Third-Sailer in his own "Fancy Free" and solo from "Interplay" the man was unsurpassable. He had a special quality that could be seen elegantly when he did the Youth in Agnes de Mille's "Virgins and a Devil."

But then there were also two other equally great elements in that first Ballet Theater company, Antonio and Hugh Laing. Neither of them was a technical dancer, although they were both well schooled in the Cecchetti yet they had a presence on stage that was incredibly touching. In "Jardin aux Lilas" he was beautiful to make you gasp. And Tudor's choreography was, as the keynote of the season.

During this 30-year span, there were certainly when I thought the company was in bad shape. No, it has its own momentum. It has great stars, some of the best in the world. Admittedly, it lacks a major choreographer, working with it. Yes, there is still Tudor, and, unexpectedly, almost, he came up with a lyric masterpiece "The Leaves are Falling." Yet, Tudor currently is that creative and Ballet Theater's other choreographer, Agnes de Mille, Robbins and Elliot Feld (for a brief have not worked much with the company. This, however, De Mille did emerge with an absolutely brilliant character piece called "Texas Fourth," which had right elements to it.

Today the impact of Ballet Theater is basically through its dancers than through its ballets. The work bears quite a similarity to where it was 30 years ago. De Mille, Robbins—their works are still maintained, dancers, of course, have changed. I believe the one who was on stage in 1946 and is still performing, Lucia Chase, the company's director. Back then she was dancing the Waltz in "Les Syphides," and the Ball "Petruska," today she is the Queen Mother in "Swan Lake." Although the dancers have constantly been changing, they have constantly been exciting. There have been performers imported—some stars, such as Carina F. some, possibly stars in their own country, who work way up, such as Denmark's Erik Bruhn. It has been a strong company of dancers. Next season three soloists will be promoted to the principal level: Tcherkassky, Clark Tippet and Charles Ward. They, with such artists as, Gelsey Kirkland and Fernando, are the new generation of Ballet Theater.

This is a very different company from the one encountered 30 years ago. Yet, it has continued to some style—a certain aggressiveness, a certain certain grace. It has remained an astonishingly exciting company. Astonishing? Yes, because we are not the Russians or the Poles who do have a readily made image.

In 1946 Ballet Theater was a gorgeous company, all the changes, it still is. I suppose this has been a love affair. And, for me, it couldn't have happened in a nicer company.

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STAGE VIEW

Easy Does It Playwrighting Comes of Age

Continued from Page 5

his companion's responses are not the responses of who is listening. They are the quick, liquid, unobtrusive assents of a dummy sitting on a ventriloquist's knee, the story-teller who is dictating the questions he is asked. And, behind him, Mr. Mamet, controlling the everyone's tongue, orchestrating the sounds that men lap, make chords.

Out of the tumble some outrageously funny thing wide-eyed, apparently serious Jane Anderson tells secrets to the man sharing her sheets, solemnly him that girls really have their menstrual periods unconscious control" and make use of the control to drive crazy, energetic, overly imaginative James Sutorius with philosophical approval to a voice-over sermon that, if he has ever, ever, ever paused in the midst of intent to thank his Creator for the experience.

And there is at least one sound, one stance, astonishing in its defiance. The exemplary Miss Apple does it, and I'm not going to try to describe it to you. I'd rather you felt its force. Let it suffice to say its passage has to do with a mother and a cookie that she turned into a hug, and that it is not sentimental.

"Sexual Perversity" overlaps its hand slightly, peering its rejections and comings-together once to add the curtain-raiser, "Duck Variations," does not me much of an advance—if any—on what William would have done with two old coots firing Weber at non sequiturs at each other to pass the useless time. But Mr. Mamet, like so many other of our newcomers, doesn't mind not having a convenient shoebox into which he has tucked his magic-tricks. He'll manufacture a character of this air, thank you—er, rather, out of his own best gifts.

God may take care of babies and drunks, but play it seems, are able to take care of themselves.

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Lincoln Center... Trio of Quartets

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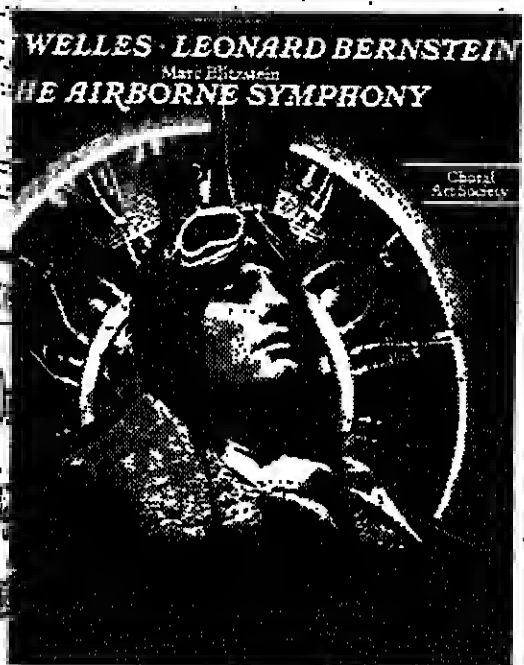
MUSIC VIEW DONAL HENAHAN

Ruptured Duck That Just Will Not Fly

If you were ever young, which is probable, and in the armed forces, which is possible, you wrote letters home. If you have been particularly fortunate, they were lost or discreetly mislaid. Few experiences in this life are more mortifying than coming across one of the mauling notes that while in the grip of military indoctrination.

As your brain sent out washed in undiluted Clorox, say nearly folded for the duration of our service? specific, could Marc Blitzstein have been thinking when he composed "The Airborne Symphony"?

It really the slang of the period that makes a piece "airborne" impossible to understand today, however, actually say "snafu," "gold brick," "hurry up and "this is it"—and not only the Andrews Sis-



WELLES · LEONARD BERNSTEIN THE AIRBORNE SYMPHONY

FRANK FLEMING

you pick the best an outdoor festing on good weather are Leonard deCleric of Lincoln out-of-Doors, which Tuesday, you fall your experience as dr. dePanx flies in time, and turned to aviation weather-izations to deter-years ago, that the st/early - Septend has the best n-nd. The charts paid-r points out, with a wood, that there n, remarkably few since the festival in 1971. Which mean that outdoor t's a hazardous occu-his year, with occa-ectacular explosions emanating from the ction of Avery Fish-dePanx has, as he een "making desis- construction people siver the sheet metal tender passage in

Why not get The Times by Fleming to the Musical America.

Music Notes: Taking a Gamble On the Weather

Cole has a hotter slot (7:15) next Thursday, but her main concern is simply "that a harpsichord is a harpsichord, and amplification can make it sound like a can of sardines." Amplification is something she lives with, however; a recent performance for 6,000 listeners at Chautauqua required it, as do some indoor performances in big halls. "You miss the intimate beauty of the instrument," she says, "but then, so many more people get to hear it. It's a double-edged thing."

One performer who is perfectly happy about his amplification is Leonard Raver, who plays the Rogers Royal V electronic organ on Aug. 23. He found last summer that the three 1,200-pound tone generators hooked up to speakers, hung under the pyram of the Vivian Beaumont Theater facade, sent some beautiful sounds out over the hard surface of the reflecting pool in the North Plaza. "Even some of my stuffy colleagues were impressed."

Lincoln Center Out-of-Doors is financed by grants from the National Endowment, the New York State Arts Council, and Exxon.

Trio of Quartets

The 50th birthday season of Hans Werner Henze, celebrated last month with the

ters, either. "O.D." no longer means olive drab in all quarters of our society, but then Shakespeare's obsolete vocabulary does not bother us too much. There are footnotes and variorum editions to clarify things, when needed. But nothing dazes so surely or so quickly as propagandistic art, and the survival of an occasional "Alexander Nevsky" or "Guernica" merely stresses that. The Blitzstein symphony was commissioned by the Air Force, which was a strike against it immediately, but it also grew out of the composer's fealty to the Communist party and to the Soviet Union. In the early 40's Blitzstein, like every right-thinking democrat, was rooting for the Russians and hoping for the second front. Hitler had to be defeated, and the Russians were the heroes of what was then called with some reason "the free world."

But the patriotic music of the 40's not only has dated, which is understandable, but has become a national embarrassment. Samuel Barber's Symphony No. 2 (1944), also an Air Force commission, originally used a recording of the radio beams that flared followed in navigation. The composer later eliminated that bit of literalism from the score, and he probably doesn't mind that his other Air Force commissions such as "Commando March" (1943) do not turn up on programs much nowadays.

There is, in fact, something about sitting down to write propagandistic music that seems to turn a composer's brain to jelly. Can any reasonable listener accept the fact that Beethoven composed the "Battle" Symphony? Could the same Prokofiev who wrote the Third Piano Concerto really have produced "The Story of a Real Man"?

No, banality and self-deception are so integral a part of patriotic music that even in the few successful examples of the genre we must learn to avert our ears in embarrassment at times. Aaron Copland's "A Lincoln Portrait" has survived for more than 30 years, mostly on the merit of a text that is mostly by Lincoln, but the score has a terribly hollow ring that reminds us how easy it is to produce empty rhetoric when propaganda is the muse. There is, of course, great art that starts out to work for the state or some other noble cause but somehow goes astray. The "Evrica" apparently was intended as a tribute to Napoleon at one point, to mention the most imposing example.

The "Airborne," however, does not go astray, not for a moment. The music is a patchwork recalling Prokofiev, Mahler or Shostakovich as well as Copland and other thirtyish models. And it drapes itself clumsily over some of the worst poetry ever committed to paper. The overall theme, which may be identified as the Jonathan Livingston Blitzstein theorem, is that flying equals freedom. The work's tone is radiantly inspirational, circa 1945, and its eyes are clearly fixed on the wild blue yonder. It is difficult to imagine anyone but a specialist in World War II antiques listening to the piece straight through its two record sides, but it must be preserved as a curio of that era, just as you might save a can of Spam or a "ruptured duck."

The effects of ideological indoctrination do not wear off quickly, and often stay in the bloodstream for life. Long after World War II had ended, composers such as Shostakovich could not shake off its paralyzing banality.

Along with many others of the Blitzstein generation, Leonard Bernstein might be cited as an example of a composer whose music has never lost a 40's flavor. It vacillates between ground platitudes and Stage Door Cantan breeziness. Even 20-odd years later in his Mass, a brave attempt to come to terms with another time and aesthetic, he cannot resist getting down on all fours to sing propagandistic babble to his audience, the message this time being youth-serving clichés of the 60's. His lighter stage works have never moved much beyond the 40's, of course.

But the Bernstein/Blitzstein rhetoric, with its stress on readily absorbed messages, is not peculiar to them by any means. An entire generation of American composers was infected. One has only to think of representative works by Samuel Barber, Morton Gould, Norman Dello Joio, Paul Creston, William Schuman or Aaron Copland to see that they share, in spite of differing talent and training, a way of approaching music that may be called public, for lack of a more precise word. They all wrote, in their own ways, equivalents to Copland's "Fanfare for the Common Man." A few wrenched themselves clear of this public style, sometimes at a high price. Copland adopted serial techniques in the 60's, as Roger Sessions had done in the previous decade. Elliott Carter, whose first successes date from the war period, decided to write the most complex music he knew how, and thus avoided being trapped in any sort of widely understood idiom. But all felt the 40's' powerfully, and either embraced that time or ran from it in fear.

A few sons of the 40's, such as John Cage, do not seem to have been aware that there ever was, in the phrase of the day, "a war on." They armored themselves against the seriousness and solemnity of the time with oriental detachment, wit and calculated nonsense. And yet no artist escapes entirely from the grip of his generation. It is entirely possible even in the extreme instance of John Cage that an attic trunk will be opened one day and out will fall a cantata in praise of the Flying Fortress or Major Dick Bong. Every composer has at least one "Airborne" or "Battle" symphony in him, if he looks shallowly enough.

leagues hadn't yet played it but that "from what I can tell by looking at it, it seems tragic and dark and tightly put together."

Duo of Orchestras

The New York Philharmonic's next music director will have his hands full on the 25th of this month, when the Los Angeles Philharmonic and the Israel Philharmonic join forces in the Hollywood Bowl, 200 strong, to perform Berlioz's "Symphonie Fantastique." Zubin Mehta, who is at present music director of the first orchestra and music advisor of the second, will surpass even Berlioz in terms of numbers: the composer managed to muster only 130 players for his abortive first attempt to perform the work in Paris in 1830. Ernest Fleischmann, executive director of the Los Angeles Philharmonic, is ever so slightly apologetic about the fact that there will be four harps instead of six, but in general he looks forward to the "kind of performance Berlioz dreamed of." He also looks forward to the estimated quarter-million dollars the concert will raise for the orchestra's pension fund.

Mehta, according to Fleischmann, is faced with one problem that will require the "judicial powers of Solomon" to solve: the distribution of Israeli and Los Angeles players in first-chair positions. Each nationality will be highly visible, since the local players will wear white coats and the visitors black. But at the concert's opening each orchestra will play the other's national anthem, and no one doubts that good fellowship will reign.

RECORDINGS VIEW

PETER G. DAVIS

Pre-Baroque Instruments Can Sound Spicy



Ancient musical instruments are a mystery to most music lovers. Even so erudite a music critic as George Bernard Shaw failed to catch a veiled musical insult when he once received an unflattering letter addressed to Mr. G. B. Shaw. (His wife enlightened him—a shawm, she informed the great man, is an obsolete wind instrument.)

A generation ago, only scholars of Medieval and Renaissance music had any real knowledge of such arcane and long forgotten instruments as the shawm, sackbut, crumhorn, regal, rebec, serpent and racket. In these retrospective times, however, as more and more early music groups spring up, the unique sounds of these instruments and the music written for them are once again catching the fancy of audiences. Certainly one of the most popular ensembles, on disks at least, is the Early Music Consort of London directed by David Munrow (who, sad to say, died last May), and their latest recording serves a very practical need: a survey in sound of over 70 pre-Baroque instruments accompanied by a lavishly illustrated 98-page book by Munrow explaining their history, construction and usage.

The format of the two records is simplicity itself. One disk is devoted to the Medieval era and another to the Renaissance, while the musical examples group the instruments of each period into families of woodwind, keyboard, brass, strings and percussion. The book follows a similar arrangement so the listener may read the background material and study the pictures before hearing each selection.

It's a fascinating journey back into time, conjuring up the unfamiliar sounds of an age that most of us know only visually, through paintings and books. Virtually all the instruments played on these disks are in some ways ancestors of what can be heard today in a modern symphony orchestra. Munrow rightly cautions us not to think of them as primitive forerunners. Although they may lack the power, range and mechanical precision of present-day instruments, each one has a very special timbral characteristic which composers used singly or in combination to produce tonal blends that cannot be achieved with modern counterparts.

"There is no orchestral instrument as strident as the shawm," notes Munrow, "as sweet as the gamsorn, or as hollow as the panpipes, nothing to compare with the nasal edginess of the rebec or the hitting rattle of the tromba marina, nothing to match the vocal timbre of the cornett or the rich buzz of the crumhorn and regal. . . . The people of the Middle Ages and Renaissance liked gorgeous colors in their clothes, sharp contrasts in their paintings, and highly spiced dishes at their table. The characteristics of their musical instruments were equally individual and uncompromising."

It would be impossible to detail all the wonderful, "highly spiced" sounds to be heard on these disks, so a few samples must suffice. The very first selection is clearly designed to set one's ears, ringing (Munrow was a good showman as well as a musicologist): an anonymous 14th-century Italian saltarello featuring the piercing shrieks of an oriental shawm in duet with the brilliant clarion voice of a six-foot medieval trumpet, accompanied by the pulsating beat of makers, tabor (varieties of small drums) and the tambourine. This is wildly extroverted outdoor music recalling the near-Eastern origins of the shawm, a double-reed parent of our comparatively gentle oboe. Doubtlessly the aggressive combination of shawm, trumpet and drums was first heard by Europeans when the Crusaders came face to face with a Saracen military band in the 12th century.

Despite its suggestive name, the racket produces a soft buzzing tone, "almost as if one were blowing through a comb," according to "Syntagma Musicum." Michael Praetorius's Renaissance treatise on the instruments of his day. A consort of four rackets makes an especially beguiling combination on "Caro Ortolano" by the 16th-century composer Giorgio Mainerio. Plucked string instruments were legion during the years before 1600 and the examples here cover a wide range: harp, lute, psaltery (plucked strings over a square soundboard), dulcimer (an ancestor of the cimbalon), lute, mandora (a smaller, more compact type of lute), gittern (a prototype of the guitar), cittern (a meta-string variation of the lute) and other related instruments such as citrone, orpharion, bandora and penorcon.

From such a rich palette of sounds, composers could construct an almost endless variety of courtly entertainments. Even so, it must be kept in mind that the voice was still the king of instruments throughout these years and the most profound musical statements were always made in this medium. Instruments accompanied singers, provided light dance music or added an extra measure of pomp and circumstance to ceremonial functions. Munrow duly notes this in his introduction and points out how all Medieval and Renaissance instruments were measured by their capacities to imitate different facets of vocal timbre.

In this respect the performances by the Early Music Consort are quite staggering. Not only do the musicians com-



Top: Modern version of soprano shawm; bottom: three crumhorn players.

mand complete technical mastery over these often intractable instruments, but they gracefully voice each line and phrase. A specialist in taming the inobedient difficulties of ancient woodwinds, Munrow himself plays some two dozen instruments with assured virtuosity, overdubbing all four parts in a consort of shawms on one selection. It is just possible that everything may sound too suave and that the rougher, more raucous approach of another English old music group, Musica Reservata, comes closer to actual Renaissance performance practice (Munrow, interestingly enough, was a member of Musica Reservata before starting his own ensemble).

Another quibble concerns the layout of the book. Munrow's text is lucidly written and crammed with valuable information, but the design is confusing as the four-column type threads its way around pictures, charts and captions in a rather haphazard fashion. (The book, by the way, is published separately by Oxford University Press and may be purchased on its own for \$12.95; Angel's complete package with the two records costs \$20.98.)

Anyone who samples this instructive and entertaining pair of disks will undoubtedly wish to explore the vast repertoire of pre-Baroque music in greater detail. Sticking with the Early Music Consort there are numerous fine disks to choose from. The complete Renaissance band in full cry may be heard on Angel's "Pleasures of the Court" containing 16th-century dances by Susato, Byrd, Dowland, Nicholson and Morley, while the group offers a selection of Praetorius's delightful "Terpsichore" dances on another Angel disk together with several of the composer's sacred motets. The Consort provided the authentic background music for the two popular television series "Elizabeth R" and "Henry VIII and His Six Wives"; compositions used in the latter film are on Angel SFO 36895.

Another "Pleasures of the Royal Courts," a new Nonesuch release, features the sweetly modulated counterpoint of James Bowman with the Consort in love songs by anonymous 13th-century trouvères and composers-in-residence at the courts of Philip the Good (15th-century Burgundy), Maximilian I (16th-century Germany), the Medici (16th-century Italy) and various Spanish rulers during the early 16th century. It music of more depth and substance on a recent Seraphim disk, the Consort gives a luminous reading of the Missa "Se la face ay pale" by Guillaume Dufay (1400-1474), one of the great masters of his or any other musical era and a fascinating link between the Medieval and Renaissance ages.

With David Munrow's death, the future of the Early Music Consort is doubtful. Most groups of this nature depend on the vision and enthusiasm of a single individual (the New

Continued on Page 17



An old woodcut shows riders playing shawms (left) and rauschpfeifen.

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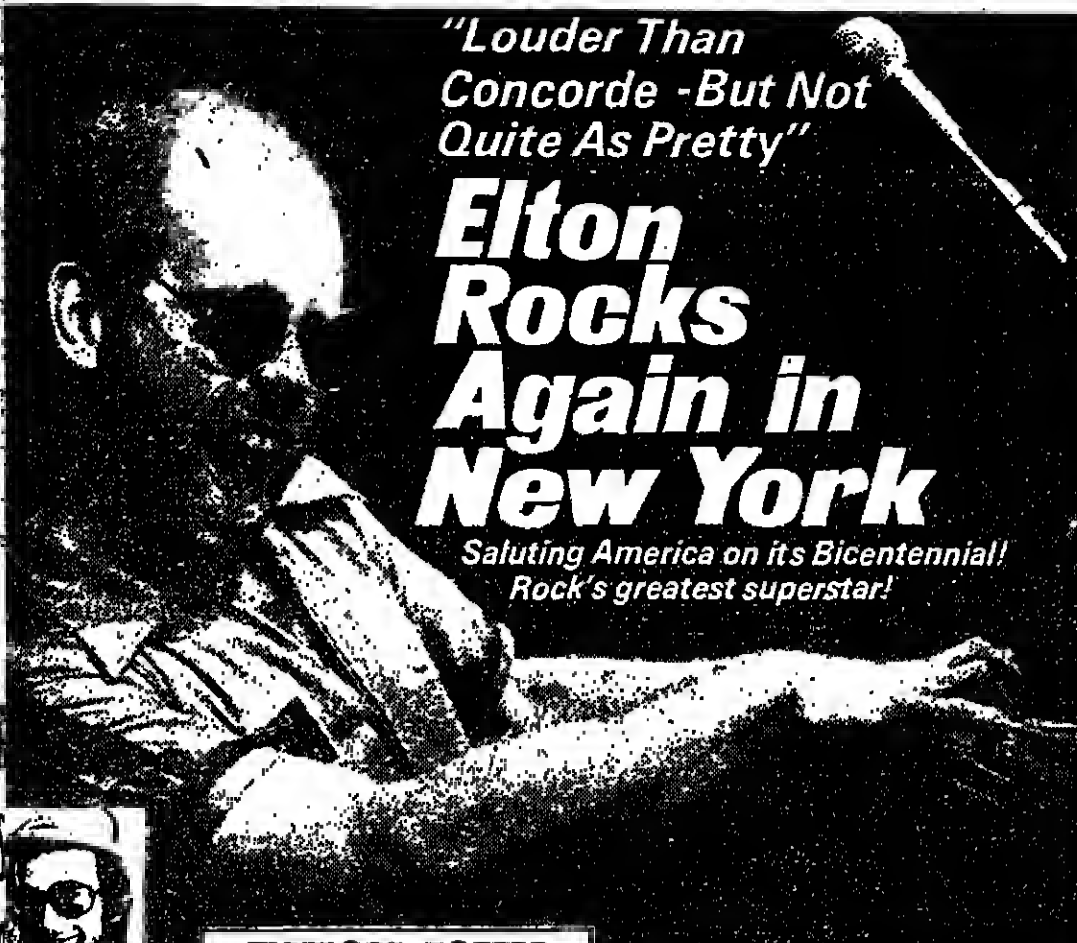
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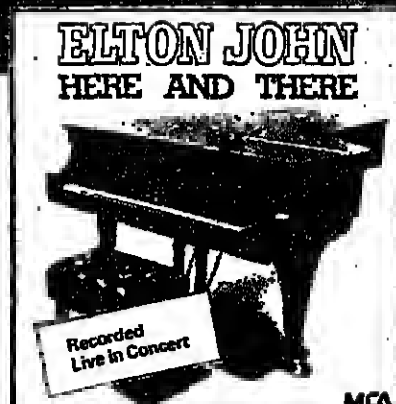
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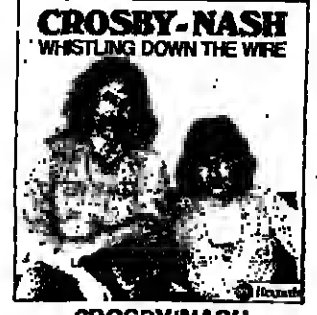
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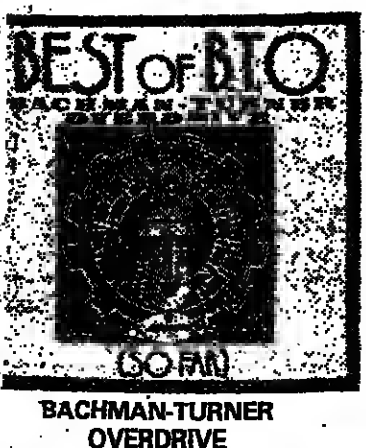


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Television This Week

OF SPECIAL INTEREST

Today

(4) MEET THE PRESS. In a one-hour edition, John P. ...

Monday

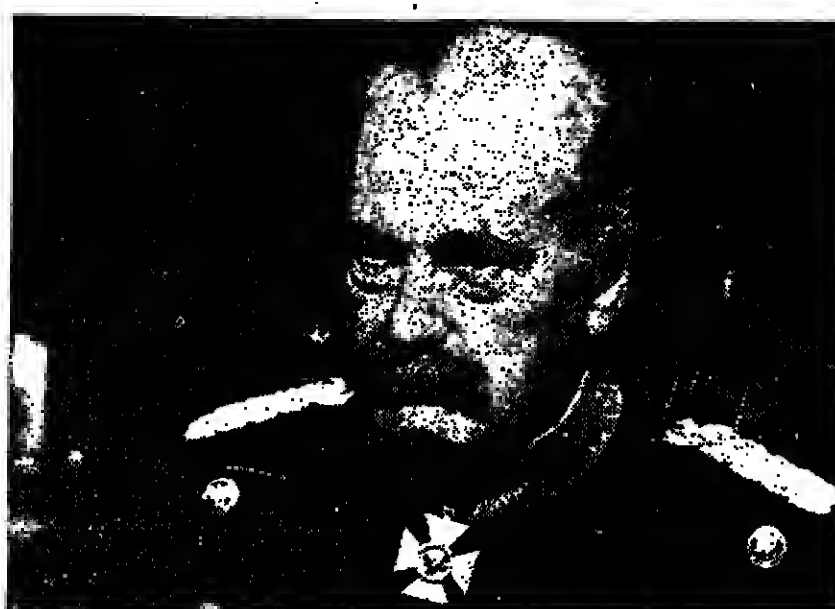
(2) CAMPAIGN '76: THE REPUBLICAN NATIONAL CONVENTION...

(1) REPUBLICAN NATIONAL CONVENTION...

(1) POLITICAL SPIRIT OF '76—REPUBLICAN NATIONAL CONVENTION...

Tuesday

(1) PHIL DONAHUE SHOW. Edition of a syndicated...



Curt Jurgens plays Otto Von Bismarck in the first segment of a new historical series, 'The Fall of Eagles,' which will begin tonight at 9 on Ch. 5.

weekday interview program that will premiere on Aug. 30th. Tonight's special guest is film actor John Wayne.

Friday

8 P.M. (9) 'ALL THE KING'S MEN' (1949). The screen adaptation of Robert Penn Warren's Pulitzer Prize-winning novel...

Saturday

7:00 P.M. (4) CHALLENGE... WITH MR. WIZARD. A half-hour special...

Channel Information

Table listing TV channels and their programming schedules.

TODAY—SUNDAY, AUGUST 15

Main TV schedule table for Sunday, August 15, listing times and programs.

MONDAY, AUGUST 16

Morning

Morning TV schedule for Monday, August 16.

Afternoon

Afternoon TV schedule for Monday, August 16.

Evening

Evening TV schedule for Monday, August 16.

TUESDAY, AUGUST 17

Morning

Morning TV schedule for Tuesday, August 17.

Afternoon

Afternoon TV schedule for Tuesday, August 17.

Evening

Evening TV schedule for Tuesday, August 17.

Television

"After the blaha, 'Saturday Night Live' resembles a whoopee." (John Leonard)



MAIDEN VOYAGE—The Captain and Tennille, the popular recording duo, will co-skipper their first musical-variety special Tuesday evening at 8:30 on ABC.

By ANDY MERTON

BOSTON
The young Englishman spoke calmly yet assertively: "Michael, I wish to commission the design of an atomic weapon, and then take it to Sweden to have it tested."

The speaker was not a terrorist or a representative of an aggressive third-world nation; he was John Angier, a producer of "Nova," the scientific documentary series mounted by WGBH, this city's public-TV station. "Michael" was Michael Ambrosino, then executive producer of "Nova." The conversation took place in August 1974, in Ambrosino's office at the headquarters of WGBH, looking out on Harvard Stadium and the Harvard Business School.

Michael Ambrosino is a peaceful family man. He knew that the idea of a public-TV station sponsoring the design of an atomic bomb would present certain delicate legal, ethical, moral and political questions. He nonetheless approved the project.

Angier crossed the Charles River to Cambridge, where he recruited a 20-year-old M.I.T. chemistry student who, using only unclassified source materials, researched and designed an atomic weapon within five weeks. Angier's Swedish experts concluded that the student's bomb might, indeed, work, and that if it did work, it would produce an explosion small by nuclear standards but devastating by most other standards. The result was "The Plutonium Connection," which aired nationally in March 1975 and was the single most successful "Nova" show to date in terms of critical and audience response.

That such a project was dreamed up and carried out at WGBH should not surprise regular viewers of public television, who frequently see the station's call-letters receding into an electric blue background during any given week. According to Anders Yocom, program coordinator for the Public Broadcasting Service (PBS) in Washington, WGBH provides more hours of network programming than do any of the other 40 odd program-producing member stations of PBS. Furthermore, in the past half-dozen years, WGBH-produced programs have won 12 Emmys, 3 Peabody Awards and numerous other citations for excellence, as well as consistent critical acclaim.

What accounts for this particular station's superiority in not only quantity but quality of public-TV programming? Who provides the inspiration behind such innovative productions?

According to Sylvia Davis, the creative director for WGBH, the station's success results from an atmosphere that fosters innovation, combined with an ambitious fund-raising arm. "People are able to shape themselves here," she said recently. "There is a respect for eccentricity here that encourages people like Julia Child [of 'The French Chef'] to develop. It is not as though we sensed a great need for a cooking show—but here was this potent woman with an obvious need to share her talent."

Miss Davis also credits the station's general manager, Michael Rice, with "encouraging us to take chances." She adds, "Mike is supportive when you're leaping into a void—and when you are

Andy Merton is in charge of the Journalism program at the University of New Hampshire.

What Makes WGBH Crackle With Creativity?

highly competitive, as we are, that's a major asset." In addition to "The French Chef," these leaps have resulted in numerous highly popular series, including "Crockett's Victory Garden," a how-to gardening show; "Erica" (instruction in needlework); "Joyce Chen Cooks" (Chinese cooking); "Theophile" (Greek cooking); "Making Things Grow" (mostly indoor plants); "Romagnoli's Table" (Italian cooking); "Evening at Pops," featuring Arthur Fiedler conducting the Boston Pops; "Evening at Symphony," with the Boston Symphony Orchestra, usually conducted by Seiji Ozawa; "Maggie and the Beautiful Machine" (with exercise therapist Maggie Letvin) and "Zoom." (After a year of reruns, the popular audience-participation show "Zoom" is again in production with a new cast of rugby-shirted pre-teen-agers; another children's show, "Rebop," a new series of 10-minute documentaries about youngsters of various ethnic backgrounds, will make its debut this fall.)

In addition to its regular series, WGBH steadily churns out short series and one-shot programs on everything from sports ("Grand Prix Tennis," with Bud Collins) to politics (a 1975 dramatization of the Watergate cover-up trial). "Arabs and Israelis," a seven-part series that attempted to explain the Middle East situation in human terms, was aired early last year following numerous problems in

but says it is unavoidable in economic terms: "We're working on a project now to dramatize Hawthorne's 'The Scarlet Letter.' It's a six-part series, and it will cost \$500,000 per episode. But we can buy British productions like 'Madame Bovary' for \$15,000 to \$30,000 apiece. Why should our donors, like Mobil, pay \$3 million for six episodes of 'The Scarlet Letter' when something like that is available?" Nevertheless, he says, work on "The Scarlet Letter" is going forward.

Not all WGBH productions are that costly. The budget for this year's surprise hit, "Crockett's Victory Garden," runs about \$3,000 per half-hour show. And each show is done on location—location in this case, being a 75 by 75 foot square of dirt carved out of the WGBH employees' parking lot. "The soil," says Jim Crockett, the 60-year-old host of the series, "was the world's worst—bluish clay that had become nearly as hard as concrete."

When he began digging in April 1975, Crockett soon discovered that before it had been a parking lot, his garden plot had been a town dump; cultivation yielded all sorts of broken glass, twisted metal, and a whole, if rusty, automobile muffler. Nonetheless, by November of last year, Crockett had grown what he estimated to be \$700 worth of groceries—and that doesn't include the roughly 30 cantaloupes which grew near the fence and were stolen right off the vines in

'There is a respect for eccentricity here that encourages people to develop.'

production; everything in the series had to be approved by both an Arab and an Israeli producer. Other more recent specials have included "Beyond the Sand Dunes," an exploration of the ecology of Cape Cod, with Thalassa Cruso; "Growing Up Female," a show exploring those forces that influence and shape women in their formative years; and "Dying," a wrenching study of death, produced by Michael Ambrosino and directed by Michael Roamer, that was five years in the making.

WGBH is also responsible for the network showing of a number of other productions that the station purchases and distributes to PBS: "Classic Theater" (television adaptations of dramatic works by authors ranging from Shakespeare to Bernard Shaw); "The Ascent of Man" (Jacob Bronowski's wide-ranging anthropological and historical survey); "Masterpiece Theater" (an umbrella title covering a number of dramatic series, including "Upstairs/Downstairs," and "Shoulder to Shoulder") and "Monty Python" (a potpourri of zany slapstick humor), among others. Most of these acquisitions come from the British Broadcasting Corporation, and they give the network a distinctly British and, some say, elitist tone. Henry Beaton, a young, redheaded lawyer who oversees cultural programming at WGBH ("cultural" meaning everything except public affairs), regrets this dependency on the BBC

mid-August. (Security has since been tightened.) "Crockett" blossomed from an idea of Russ Morash, who had produced "The French Chef" and other how-to shows for WGBH. Morash, 40, is an often frustrated amateur gardener who craved professional advice, and who imagined that there were millions of viewers like him. He was right. WGBH now airs "Crockett" Wednesdays at 7:30 P.M., with repeats on Saturdays at 7 P.M. Together the two broadcasts have more viewers than WGBH's number one half-hour series, "Monty Python," which follows "Crockett" on Wednesday nights.

A large part of WGBH's continuing success is due to the fund-raising ability of the station's 32-year-old general manager, Michael Rice. Over the past five years, the budget at WGBH has nearly tripled, from around \$5 million to over \$14 million. And Rice is currently working full-time on an ambitious fund-raising drive called "Project Independence" aimed at amassing more than \$12 million for programming and new equipment. The goal is to ensure that WGBH will not be completely reliant upon the two primary sources of public-TV programming seed money: PBS and the Corporation for Public Broadcasting, which is controlled by Congress.

WGBH's aggressive fund-raising efforts have allowed the station to expand to three buildings and to support an experimental television

workshop in neighboring Watertown. But most of the new money has gone toward programs that are produced with the network in mind. For a while, this resulted in tensions within the station: people working on programs intended for only local showing—most notably local news and public affairs programs—complained that they did not receive the same kind of treatment that network-minded employees were getting.

"They were never quite serious, somehow," says Diane Dumanoski, a staff writer with the weekly Boston Phoenix newspaper who left WGBH in 1974 after working for three years on "The Reporters," a news show that had been underwritten by the Ford Foundation and specialized in coverage of neighborhood events. "There was never a real commitment to local news," she says.

Miss Dumanoski accuses the station's president, David Ives, and Michael Rice, among other WGBH executives, of "chronic dilatoriness": "There was a tremendous amount of agonizing over the purpose and mission of the station, but a tremendous lack of connection with the community. They might ask us to do a piece on blue-collar workers, not because blue-collar workers were doing anything noteworthy, but because they were trendy at the moment. And then they would lose interest."

David Ives, the tough, dry Brahmin who is president of WGBH, acknowledges that Dumanoski may have a point. "But it is not a matter of attitude," he claims. "It's a practical matter of who's got the dough. We don't do any programming except that which we believe will make local programming better."

Both Ives and Rice deny that the station's management has an elitist attitude. As Ives puts it, "By broadcasting concerts, plays and other cultural events, we are making available to the general public events which until recently were available only to the top income brackets."

According to Rice, the station is "first of all, a community broadcast service. When we come up with a new program, it is for our own audience. But because Boston is so rich in resources, the things that we develop become useful to people around the world." He cites the station's close relationship with various nearby cultural institutions, notably the Boston Symphony Orchestra, and with Harvard, M.I.T., and other area universities.

There are some nagging worries at WGBH. Austin Hoyt, who produced the conservative-oriented half of "The Advocates," a public-affairs show with a debate format that aired nationally from 1969 to 1974, is concerned that in the future it may become more and more difficult for WGBH to pry money from the PBS cooperative to do public affairs programming.

In the early days, according to Hoyt, WGBH was "like a freewheeling band of brothers playing stickball along the Charles"—an atmosphere that encouraged improvisation and creativity. But, he says, mounting labor and money problems could divert creative energy away from where it should be.

Yet, for the present, WGBH continues to produce an impressive array of programming. As "Nova" producer John Angier says, "It is quite a flexible place, one that keeps up with changing demands and changing ideas. And management is not unresponsive to change."

TV VIEW

JOHN LEONARD

Vidcult—When Video Becomes Our Culture

We were sitting around the other night with our thumbs bleeding because of tab-top beer cans and our minds uneasy because of Richard Pryor. We were listening, you see, to Richard Pryor on a long-playing record. Mr. Pryor, as anybody who has seen such movies as "Uptown Saturday" "Bingo Long and the Traveling All-Stars" and "Will tell you, is a very funny man. He also used a scary man, a black Lenny Bruce, before television clean up his act. His career is doing nicely movies, although not on television. He was, if television, at least misplaced: his flow was cut up his language—the dirty words and the multiple ruses—was taken away from him, and so the was gone. There is simply no way a routine like listened to on the long-playing record—a conversation a wino and a junkie, with Mr. Pryor taking would have been tolerated on television. And yet was an amazing piece of craft, a short story in and painful with a subtext of anger; we were a tragedy.

antizing, a laundering of the self until it shrinks a size of family entertainment, is of course one of social purposes of television. If reality smells, t. (A side-effect is the feeling of liberation a perceptions when he graduates from television to the vides, and not very daring ones at that, suddenly n a whole planet of possibility when compared to ophobia of bits on the box. The shrunk self flaps Thus, for example, Woody Allen with all that and screen-space to occupy, fills them up with . We watch him pumping away at the inflation of and wish him the best, even though a certain lts, as if his cameras were lost and trying to find ack to an intimacy.) A frightening comedian need to prime-time, however appropriate he or she may world we live in.

Bruce? Well, there are too many assistant pro-Lenny Bruce running around these days for me to f anything heretical about him; they club you with But he was on the home-screen briefly a week or e was an old film-clip, a young Bruce, before he ith the rest of us to waste himself. The occasion : Allen's Laughback" (Monday nights at 8 on Chan- in New York). He looked like an incipient bruise.

the clip, Lenny Bruce was discussed by Mr. Allen (viable piano), Jayne Meadows, Mort Sahl, George Frank Gorshin—not very intelligently, although was affectionate. But what a collection of comed- many and varied the TV styles. Several styles were machina for dispensing one-liners, like Bob Hope o Marx; a pratfaller above and beyond the call of like Milton Berle or Jerry Lewis; someone who are about visual comedy, like Ernie Kovacs.

a broad enough representation to think about the e comedy of topical comment, of self-deprecation, of interpersonal abuse; shaggy, lewd, milit-

ant, blasphemous, cornball, ad hominem, ad absurdum, ad nauseam and let stew—and the cooling of television. We've come a long, alienating way from vaudeville and the desperate desire to please. Instead of keystone, it is snow-cone comedy now. A certain invulnerability is required, a dissociation from your own material. (Somebody else wrote it, and if it isn't getting any laughs, you ad-lib against the writers, or against the studio audience, and somebody else wrote the ad-libs, too). There are, to be sure, throwbacks like a Carol Burnett or a Flip Wilson, but no sweat is the general rule. If this doesn't work, let's try that, it's all the same to me, life is a spectator-sport, you know Sport, he follows our band, hi Sport, you old athlete's foot, we lost another war today, if anybody finds it please call toll-free unless New Jersey . . .

I suspect, this technical manipulation of the self, this protective and defensive cool, is a consequence of trying to work out a relationship with the medium. There is a studio audience, seen, and an audience at home, unseen. To which do you play? You are manufacturing your own authenticity. What a bind. Why not play them off against each other? Folks, I'm an innocent bystander, at the scene of an accident. Life is an anecdote that happened to somebody else. Blame it on Ed McMahon.

Then something odd happens to the material. The material becomes television itself, not the discrepancy between what ought to be, or what was expected to be, and what actually is in the culture at large, but the discrepancy between what television is and what we are while we are suspiciously or mindlessly, watching television. Television becomes the culture. Remember how often commercials are parodied, and soap operas, and Westerns, and cop shows. After limiting itself to exclude the anger, pain, streets and sweats of a Pryor or a Bruce, TV then proceeds to parody only what it has already deemed acceptable. It is safe to make fun of all which has been previously decided to be safe. Reality is made small; criticism of reality—a comic business—becomes smaller still. How interesting to have a parody of a culture without having much of a culture. We tickle one another inside a straitjacket.

Which brings me finally to NBC's "Saturday Night Live." I admit addiction. Surprise is a trip. But Chevy Chase and friends—have you ever thought about the concept of a "guest host"?—are too much congratulated, their let's-see-if-we-can-get-away-with-this impertinence, their scrambling and preschool smut, looks good only by comparison with what we've come to expect. After the blaha, "Saturday Night" resembles a whoopee. Bravely, the thick skull of Gerald Ford is thumped, the teeth and accent of Jimmy Carter bolstered. So much for two-party politics. A farce is institutionalized, not criticized.

And the material is entirely TV culture, or vidcult. The press conference, the news broadcast, the satirizations of commercials, even the loving pan to the cameras lovingly panning the studio audience in search of a grinning jerk whose mug-shot will be captioned as though he or she were on the precipice of winning three years of lineoleum or Monty Hall's cheeks, whichever comes first—all is vidcult. What are we laughing at? At that which we have been instructed it is permissible to laugh about because it is unchangeable.



Ives and Rice at taping of "Crockett's Victory Garden"—"Not unresponsive to change"

Art

ART VIEW

By JOHN RUSSELL

A Tantalizing Glimpse of German Art

What's so special about German art? Why don't the Germans let more of it out? Are we missing something really great, or needn't we care?

These questions are raised by the arrival at the Metropolitan Museum of four early German paintings from the Alte Pinakothek, in Munich (They will stay here for two years, as part of an agreement by which the Alte Pinakothek plays host to three French Impressionist paintings from the Met.)

The pictures in question were painted during the lifetime of Albrecht Dürer. They are: "Two Wings from an Altarpiece" by Barthel Bruyn the Elder (1493-1555); "Two Wings from the Altarpiece of St. Gereon" by Anton Woensam von Worms (Before 1500-1541); "The Lamentation over the Body of Christ" by the Master of the Holy Kinship; and "St. Christopher with the Christ Child" by the Master of St. Christopher with the Devil.

The name of Bartel Bruyn has magic, in this context. No one who has been to the Wallraf-Richartz Museum in Cologne will forget the outrageous festivity of his "Three Kings." Kings were kings, in Bartel Bruyn's view, and he dressed up his three in the very height of fashion. Nothing was too good for their visit to the Infant Jesus. Silks, furs and velvets abound. Embroidery runs riot. As for the traditional manger, ootthing of it remains but a bundle of straw which looks as if it had been tied up by the Yves St. Laurent of the day.

But—and this is the point—not everyone has been to the Wallraf-Richartz Museum in Cologne. And the only way to know German painting and German sculpture is to go to Germany. (It helps to know German, too; barely one in a hundred of the relevant books is available in English.) It isn't even a matter of going to three or four key museums: Nuremberg, Cologne, Munich, Dresden, Frankfurt, Berlin. Germany has to be covered town by town and village by village before we know what we are talking about.

In the course of that tour the enquiring visitor will find



Diptych by Bruyn

himself in places known to very few foreigners: Bückeburg, Insterburg, Eckernförde, Wolfenbüttel. Many of them have other claims on our attention—it was in Wolfenbüttel, for instance, that the semi-colon was invented—but the first fact about them is that painting, sculpture and architecture are integrated into the local life in ways that cannot be paralleled in a museum. (And what spectacular country too! No one forgets the drive toward the ancient town of Coburg, at that moment in high summer when the flat-topped acropolis of the Veste seems to lift off in a haze of heat.)

No one small loan can take the place of these investigations. Nor can give it any idea of the panoramic richness of the German achievement in painting and sculpture between, let us say, the birth of Dürer in 1471 and the death of Caspar David Friedrich in 1840. If anything, it may emphasize the gap which divides us from the Germans who were trying to come to terms with the idea that an individual human being may—just may—be the most important thing there is.

This really put them in a terrible bind. The Church was still the Church, yet the climate of the times in the Cologne School (to which three of the four artists belonged) was toward a high degree of individualization. Bartel Bruyn was one of the great portraitists of all time. For the most part he worked with ill-favored captains of commerce, and yet he managed to discover in each of them an inner glow. Some glows are more alluring than others, of course, and when Bartel Bruyn was faced with an irredeemable brute there wasn't much that he could do. But he managed to ally the humane study of individual physiognomies to the demands of the Church: no small feat, that.

Cologne at that time was one of the great cosmopolitan cities of the West. But the paintings at the Met retain certain specifically German traits—some of them seductive, some of them not. The woodcut was at the basis of much of German art at that time, and the woodcut is necessarily a linear art. Anton Woensam mastered the art of the woodcut better than almost anyone, and his two scenes from "The Martyrdom of the Theban Legion" prove that he could carry over from woodcut an ideal lucidity of statement and the command of detail which we expect from a great Chief of Staff.

It does leak out, however, that as a man he was rather creepy. Agreed that in a scene of martyrdom people have to get their heads cut off, but there is in Anton Woensam's account of the tribulations of the Thebans a most unlikable relish. Admiring as we may be of his organizational skills, we can't help noticing how that mailed fist grinds into the eyes of that severed head.

So these in many ways are disquieting pictures. From the refusal to idealize, for instance, we can well understand how generation after generation of foreign connoisseurs was disconcerted by the terrible bluntness of German painting. The ecstatic lyricism of Dürer was one thing, but the grimness of his contemporaries! The acidity of their color! The piling-up of fact after unpalatable fact!

Foreigners couldn't come to terms with it—and just as well, too, since the Germans didn't want to let the pictures go.

This is one aspect of the "true German art" of which Hans Sachs has something to say in the last scene of "Die Meistersinger." It isn't the whole of German art, and it is not entirely likable. But it is part of the history of European awareness. People painted these pictures in order that other people should understand their own natures. That is the highest function of art, and it is fulfilled with a rare perseverance in these loans from Munich.

Hilton Kramer is on vacation.



"One of the great portraitists"

The Fine Points of Pen Collecting

is a renaissance for the human

PHOTOGRAPHY VIEW

GENE THORNTON

Were the Photo-Secessionists Truly Avant-garde?



Käsebier's "The Picture Book"—"an otherworldly atmosphere"

Why is it that an approach to picture making condemned as conservative if not reactionary in painting is praised as progressive if not avant-garde in photography? I am thinking of the works of the Photo-Secessionists whose pictures were reproduced by Alfred Stieglitz in his celebrated publication, Camera Work, along with drawings, paintings and sculptures by such French modernists as Picasso, Matisse and Brancusi. I am thinking particularly of the photographs of Gertrude Käsebier and Clarence White, currently on view at Helios Gallery.

This exhibition perfectly exemplified the kind of photograph that was reproduced in Camera Work from its founding in 1903 almost to its demise in 1917. The tone is set by Käsebier's "The Picture Book," which Stieglitz selected in 1902 to appear in Camera Notes, the predecessor to Camera Work. Under a tree in a meadow sits a young woman in a long white dress, her long hair falling in two strands over her shoulder. Beside her sits a small child, a boy I think, absorbed in a book, and she is pointing out something in it. The picture is steeped in a soft, dreamy, otherworldly

atmosphere. The sunlight on the meadow and the shade of the tree indicates a pleasant summer day, but otherwise no clue of costume or setting tells us where we are or when. We are, in fact, out in the real world at all but in Storybook Land.

The same is true of picture after picture by Clarence White as well as Gertrude Käsebier. Storybook costumes and storybook settings and poses predominate. Languid ladies in vaguely Grecian or medieval dress wander through orchards or meadows or sit at windows gazing at crystal globes. Very young boys with grape leaves in their hair play pan pipes or wrestle nude in sun-dappled forest glades. The pictures are beautifully composed and lighted, and the high artistic aspiration of their makers is evident. However, they resemble the works of academic conservatives such as Thomas Dewing, Kenyon Cox or Abbott Thayer, or even popular illustrators such as Maxfield Parrish, far more than they do the work of the School of Paris modernists. Indeed, they represent all that French and American modernists are usually presented as having revolted against.

The exhibition at Helios includes photogravures from

Camera Work, Camera Notes and elsewhere, as well as platinum and glycerin prints by White and Käsebier. The focus is soft, the values are close, and the artistic influences are the fashionable ones of the pre-modern era: Pre-Raphaelite, Japanese, Whistlerian. Käsebier's portraits of children, for which she was famous, frequently portray them in vaguely Holbeinesque costumes and poses for which she was also famous. She even composes sentimental genre pictures of little old white-haired ladies who look pensive and resigned.

All this is charmingly done, and no one would wish it undone or otherwise done. But to think that it was avant-garde even in its time is to ignore everything else that was being done at the time. What the Photo-Secessionists actually did was to translate into photographic terms a number of different ways of picture painting that were already widely accepted in the early 20th century. These ranged from anecdotal genre and Old Master imitations to—their most advanced—the atmospheric tonalism of Whistler, which had so shocked Ruskin 25 years earlier in 1877. The Photo-Secessionists were not the only photographers doing this, either. The same kind of photographs were being made by all the other photographers who exhibited in the flourishing photographic salons of the era.

The technical procedures they sometimes adopted were the only thing the least bit avant-garde about the Photo-Secessionists and other early 20th-century salon photographers. In the current exhibition, there are several glycerin prints of Käsebier that have been worked over by hand to make them look more like etchings or drawings, and in numerous pictures by both Käsebier and White the camera's natural tendency to record a wide range of grays has been deliberately thwarted, resulting in pictures of an unnaturally (but artistically) limited range of grays. In the 1920's and 1930's, young photographers such as Paul Strand and Edward Weston considered these practices old-fashioned and unphotographic; but when they were first introduced around the turn of the century, an older generation of photographers considered them outrageously new-fangled and unphotographic. Except for these technical procedures, however, the only thing that was avant-garde about the Photo-Secessionists was their name.

So why are the Photo-Secessionists thought to be avant-garde today? Partially it is because of their association with Alfred Stieglitz. Stieglitz did indeed introduce and promote many avant-garde painters and sculptors in his various galleries and publications, and even when his artists were not avant-garde, he operated in such an atmosphere of exclusiveness and "higher meaning" that they came to seem special to his devotees. As a result, posterity tends to think that all the artists he favored were avant-garde even when, like White, Käsebier and all the older Photo-Secessionists, they were not.

In addition, the Photo-Secessionists have maintained a reputation as avant-garde because most people judge photographs and paintings by different standards when they should judge them by the same standard. By this I do not mean that a photograph should be judged by its success in imitating brushwork or other effects peculiar to painting, nor do I mean that a painting should be judged by its success in achieving the detailed illusionism of a photograph. However, paintings and photographs are both pictures, and in any given period there are stylistic and iconographical standards that apply to all pictures however made.

This is what people forget when thinking about the Photo-Secessionists. Most critics, curators and collectors know perfectly well what is and is not avant-garde in painting in any given era. They know, for instance, that in the first decade of the 20th century, when Picasso was painting "Les Femmes d'Alger," soft-focus paintings of languid ladies in orchards and meadows were not avant-garde. When they come to photographs, however, they forget this. In their haste to recognize photography as a fine art, they gather up everything with any claim whatsoever to any kind of attention. Thus, the Museum of Modern Art has in its collection fine photographs by Gertrude Käsebier and Clarence White, but nothing by the contemporary painters who were depicting the same subjects in the same mood and style. It is as if photography itself is now considered avant-garde—the medium itself, regardless of what is done with it.

LETTERS

On 'Counterfeit'

To the Editor:

Hilton Kramer's attitude in his article "Our Museums Are Flooded with Counterfeit Art" [July 25] typifies the arrogance with which the museum-going public is treated by art critics. Reproductions help us recreate in our imaginations the spirit, the anguish and the beauty of an original work. To insinuate that a 10-cent reproduction sates our appetites for beauty is to imply that the public lacks all esthetic and emotional sensibilities.

DEBBIE SOLOMON
New Rochelle, N. Y.

To the Editor:

Cheers and cheers again for Mr. Kramer's superb essay on the "Our Museums Have Become Flooded with a Niagara of Counterfeit Art."

It would take a real optimist (which I am not) to believe that even this statement may halt "the numbing abundance, etc." that is diverting attention "from the experience of art." But how much this needed saying in a strong, loud voice!

LOUIS ZARA
New York, N. Y.

To the Editor:

At one time, when museums served a small, well-educated elite, that "private communion" between evidence and art work extolled by Hilton Kramer may indeed have taken place without any intermediaries. Today, however, the museum hosts a much larger, and far more motley group, even as it displays a far greater variety of works. It is no more realistic to expect the variegated works in the museum to speak directly to museum-goers than to expect all listeners to respond intelligently to a new composition by Stockhausen, all readers to comprehend Joyce's later writings, or, for that matter, all those trained in classical Western painting to be moved by Chinese silk scrolls or the latest multi-media presentation concocted in the lofts of SoHo. For these unsophisticated, but well-intentioned, audience members, the intermediaries furnished by artistic institutions serve a genuine need. It would be a pity to sacrifice their legitimate needs, and the significant steps taken by many museums to meet them,

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HOWARD
Cambrl

To the Editor:
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ROBERT
New York, N. Y.

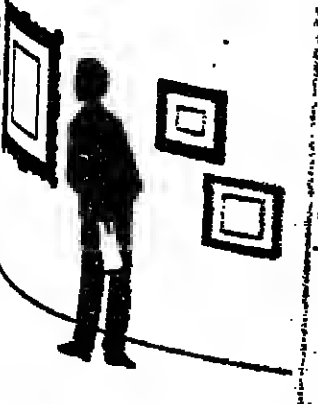
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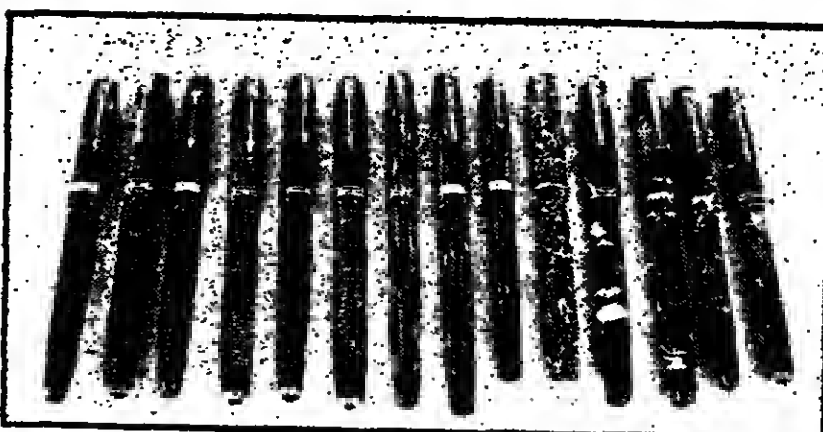
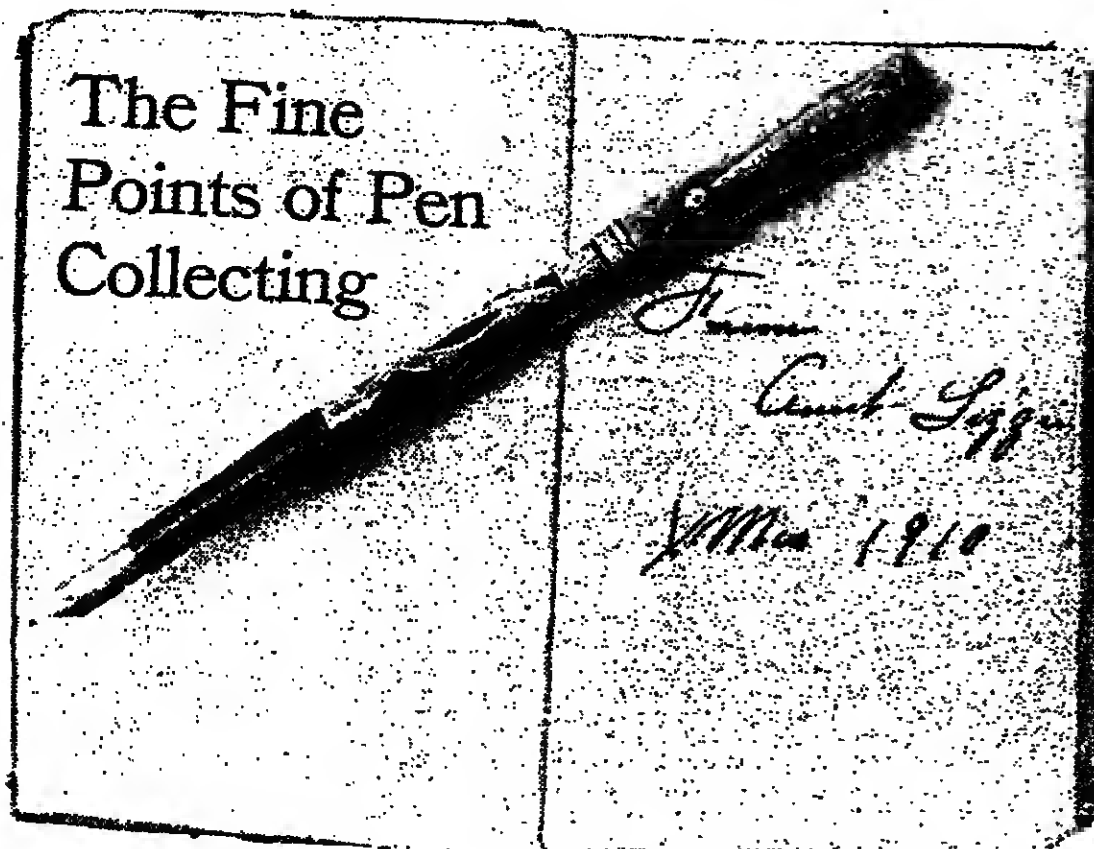
DAVID T. C.
Staten

How to
ave an
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weekend

New York Times



صبراً من الامم



There is a renaissance for the humble fountain pen—for both those who write and collectors, too.

By ROBERT EDISON

Nearly a century after Louis E. Waterman conceived of the fountain pen, and some 30 years after it was driven into near-oblivion by the ubiquitous ballpoint, his splendid invention is once again finding favor—not only as a quality writing instrument but as a popular collectible.

Although esthetic appeal undoubtedly is a major factor for many collectors, who prize the artistry of early pen designs, others who have

Robert Edison is a freelance writer who collects — and uses—fountain pens.

grown up in a ballpoint world are discovering the pleasures of writing with a finely crafted instrument that can impart new character to one's handwriting. In fact, some teachers have begun recommending fountain pens to their students as a way of improving penmanship.

Nostalgia and sentiment also are playing a role in this revival. Many people still own fountain pens that were given to them to commemorate special events — a graduation day, a bar mitzvah, a confirmation. One such is Mrs. Robert Christos, who treasures a gold filigree Wahl pen "given to me on my 16th birthday by my parents. I wouldn't part with

it for the world. It still writes like a dream."

Writer Barbara Ziegler becomes almost misty-eyed at the mention of her three modest Esterbrooks, which she purchased in a drug store during the 1950's. Aficionados still regard the low priced Esterbrook with affection and talk fondly of its vast selection of smoothly gliding points which could be easily changed by the owner.

Pens come in a huge variety of shapes, colors and sizes. There are big, blue marbled beauties; slender, shimmering ones; bulky, "man-sized" models with mind-blowing patterns formed by laminated rings of pearl and jet; imaginative, two-

toned ripple motifs; conservative mottled browns and vivid garden yellows; gleaming deep-sea green marbles and rich, hand-finished wood grain effects magically created in hard rubber (this is the substance used in early pens, and is still preferred by purists over the plastic used in later models).

In Los Angeles, a funky new fashion fad is wearing jazzy antique pens as jewelry. Teen-agers who have never seen a blotto or an ink well are having pens remade into clips, pins and necklaces (a parking back, intended or otherwise, to the 1920's and 30's, when petite ladies' models, worn from the neck on ribbons or chains,



were the rage). This penchant for pen jewelry has caused one New York collector to come up with a charm bracelet for his young daughter which has dangling pen points of various sizes serving as charms.

Few collectors or dealers will place the same value on specific pens since there really is no definite standard to go by. For example, a genuine Big Red, officially called the Parker Duofold, sold for \$7 when first produced back in 1921. Some people thought the price too high then, and the pen too big. But today a private newsletter circulated among collectors advises

Continued on Page 27

How to Repair Ceramic Tile

By BERNARD GLADSTONE

Although ceramic tile normally needs little or no maintenance, even after years of scrubbing and hard wear, there are times when repairs are required. This may happen when individual tiles work loose, when grout joints crack or become so badly stained that regrouting is required, when soap dishes or toothbrush holders break loose, or when joints between tub and tile walls pop open and need refilling.

Wall tiles that seem loose or about to fall out should be repaired as soon as possible to keep moisture from getting behind them and thus causing further deterioration, and to keep them from falling out completely and possibly cracking (it's often difficult to find new tiles that will match exactly). Loose tiles can be replaced quite easily by using one of the ready-mixed waterproof tile cements which are sold for this purpose in almost all hardware stores, or one of the silicone rubber adhesive-sealants which are sold for use around tubs.

After removing the loose tile by prying or tapping gently to avoid chipping or damaging the tile next to it, scrape out all loose cement or mortar from behind it.

Continued on Page 32

ART

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On Creating a Natural Scene That Sells

CAMERA VIEW

By LIDA MOSER

Amateur photographers are like hunters. They try to capture life as they see it in front of the camera. But the advertising photographer must create the scene that he will photograph and try to make it look natural.

A good advertising photographer must comprehend and interpret a request from a client, and then project photographically, the client's concept. He controls the shooting session down to the smallest detail. He must also be a skillful technician. His camera and supply closet looks like a small store; he has cameras that range from 35mm's to 8x10 view cameras with a great variety of lenses, filters and other accessories.

His studio is equipped with all kinds of lighting: strobe, incandescent, and daylight. He must produce a photograph that attracts attention, and broadcasts the client's messages effectively. He must do this quickly, and like a good athlete, be right on the mark.

To help in this task, the photographer has his staff of assistants, a representative (salesman), and a secretary. He also uses model agencies, color lab technicians, set builders, fashion stylists, prop hunters, location finders, hairdressers, florists, and food stylists.

In his work, happy accidents may occur, but are not depended on. That hair blowing just right may have come from a sudden little breeze, but most likely it came from a carefully directed fan with a hairdresser standing by. The shimmering early morning fog may have been the rising dew, but most likely, it came out of a fog machine.

Here is the step-by-step procedure for that typical kind of picture: an expensively dressed woman, poised, in an elegant room with a garden outside the window and the doorway. On the luxuriously wall-papered wall, is a painting of a woman just as poised and exquisitely dressed as the model in the photograph. A group of cosmetics are on the marble-topped table. Although the products are small, the copy will tell us about them.

Who is this woman, so attractive, so relaxed. Well, the implication is that she is you, me, or the woman next door, and that she sprang like the genie out of Aladdin's lamp, from those magic jars, bottles, and tubes. The princess whose prince has come and put her in a beautiful safe place. We know it's make-believe, but we must want to believe it, because these products sell well. That is certainly proof that the photograph is successful.

How did this visual image come about? Well, first, the client, the manufacturer of the product, and the advertising agency decide on the general look of the photograph. It could have been an outdoor shot, or a closeup, or even, just a still-life of the products.

The art director at the ad agency works on some sketches, and the copywriter works on the message. Then the ad agency and the client discuss them, and the sketch and the copy is combined as a facsimile of the final ad. This is called the layout.

The layout is given to the writer and photographer.

He analyzes it with the art director to make sure that he knows exactly what is expected and to make sure that what the client wants is photographically feasible. He may even suggest some changes.

Then a whole corps of people are activated. If they had decided to use a location, the photographer would have rented a place that matched the atmosphere suggested. This would have meant paying a rental fee, and moving the lights, the cameras, and a whole entourage to the location.

However, if they decide to shoot in the studio, a set has to be built, furnishings and props rented.

Then comes the choosing of the model. Models have many copies of a good portrait made, and these are called head shots, with measurements on the back. The model agencies send them to the photographers and ad agencies.

Photographers keep these files according to types: juniors, children, older adults, high-fashion, etc. In this case the head shots of "women, high-fashion" are taken out. The director and the photographer go through them. They are looking for a model with dark shoulder-length hair. They may even have a certain model in mind. Often, top models are heavily booked, and may not be available on the day planned for the shooting, and the shooting may be re-scheduled around her availability.

The photographer may have a fashion stylist on his staff, or he may call on one who is freelance. The fashion stylist has contacts with designers and dress manufacturers and will obtain a dress suggested in the layout. If some special jewelry is required, the stylist will go to a jewelry designer, or a store and rent it.

The prop hunter does not make final decisions about the furnishings, but will take notes, or make sketches, or take several polaroids of different things. The final choices are made by the photographer.

For this shot he chooses an ornate marble-topped table, a tall Chinese vase to stand in the corner of the room, and a small one for the table, and an Oriental rug. Everything must be in the studio for the day of the shooting. Most rentals are for three days to a week. In case a re-take is required.

The carpenter must plan his work so that the two walls with the fan-topped window and door are ready, and wall-papered, and in position in the studio on time. Since everyone's work has been coordinated, everything is ready on the morning of the shooting; the set is up, the furniture and props have been delivered, and the dress is on hand.

The model comes in two hours before the shooting. Eva though the studio dressing room is like a small beauty salon, the hairdresser arrives, with the pins, the lotions, the curlers, the combs, the brushes, and the blowers. The photographer, his assistant, the ad agency art director, the carpenter, and the stylists are working on the set.

The marble-topped table is placed in position, the camera is on the tripod, and his assistant adjust the lights carefully, and check constantly

through the camera, as the set takes shape.

The tail vase is placed on the floor, the rug is rolled out, and covered with wrapping paper until the shooting. The truck from the florist shop arrives. Two men bring in a hanging plant, a variety of flowers, and plenty of extra greens which the stylist will arrange in the two vases. They also bring in several small potted trees and bushes to be placed outside the fan-topped door and window. The assistant adjusts the lights so it looks like a garden. The photographer looks into the camera. The layout is next to the camera, and often referred to.

Between pushing and moving and fixing, one of the stylists, as tall as the model, will stand in her position at the table. The carpenter is up on a ladder adjusting the hanging plant. The visual concept sketched in the layout is beginning to emerge. While all this has been going on in the studio, the model has been in the dressing room carefully putting on her makeup, while the hairdresser is fixing her hair.

The photographer and the art director pop into the dressing room every so often, as does the person representing the manufacturer, to make sure that the model is getting at the "look" they want.

The lights are adjusted again, the assistant has the film, the light meter, and the filters on a stand near the tripod. Polaroids are taken, and the photographer and the art director check them with the layout. A few minor adjustments are made. Everything is ready for the shooting.

A break; lunch is brought in. Who is on hand for the shooting—the photographer, his assistant, his prop (salesman), the carpenter, two stylists, the hairdresser, the art director, and his assistant, two people from the client, and of course, the model.

She comes out of the dressing room. Everything about her appearance is checked. She does look marvelous. When she goes over to the table, only then does the art director place the products on the table.

The photographer takes a few polaroids again, and a few small adjustments are made. The camera is raised. When the shooting starts, everyone is quiet. It is like a formal quiet dance between the model and the photographer. There is an invisible connection between the two of them. He gives her some directions; she follows them. He tells her how great she looks. A rhythm is set up and there is a quiet excitement on the set, a creative tension pervades the studio.

During the shooting, the assistant is standing by. He

puts a filter in front of the lens, at the photographer's direction, he takes it away. He adjusts a light, he unloads the camera, he puts fresh film in it.

Although she cannot move much, the model doesn't just stand there stiffly, she knows just how to project the look, the feeling that's needed for this shot. It's remarkable how she transforms herself into the person wanted for the photograph. She knows how to keep her face and body animated.

She has seen so many pictures of herself that she knows exactly how the camera sees her, and how to give it what it wants; exactly what facial muscles to move, exactly the right tilt to her head. She faces straight front, then slightly sideways; she touches the bottles; she holds one up. The hairdresser, who has been just out of camera range, steps in every so often and fixes her hair. The art director whispers to the photographer, who steps aside, and the art director looks into the ground glass. He directs the stylist to move some of the products around.

More shooting. Then some

white flowers are added to the bouquet on the table.

In less than an hour, the shooting is over, 20 rolls of 120 color film have been exposed. A messenger from the color lab picks up the film. Although the photographer has shot umpteen jobs like this, nothing is ever left to chance. A few test rolls will be processed first to determine the correct processing times for a perfect color rendition. The set is left up in case a retake will be required.

Everyone relaxes. The hairdresser gives the photographer and one of the stylists a trim. The model is out of her dress and into her street clothes, signing releases, and on her way to her next booking, to play another role, to create another "dream come true."

When the first test rolls come back three hours later from the color lab, everything is found to be fine, and instructions are given on how to process the balance. The carpenter, the assistant, the photographer, and the stylist begin to take the set apart, and call to have the rented props and furnishings returned.

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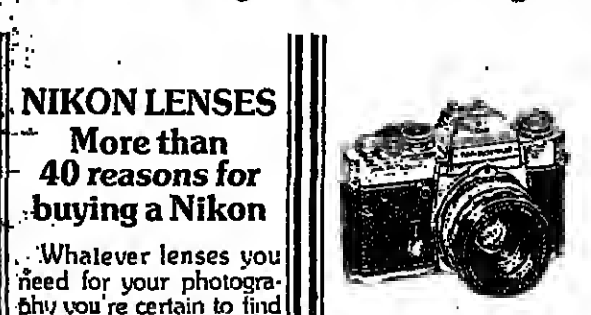
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BRIDGE ALAN TRUSCOTT

Keeping a Hand In

Dick Frey is apt to feel disappointed whenever he's introduced to an audience. His hosts tend to dwell on his more obvious attributes: President of the International Bridge Press Association; Chairman of the Goren Editorial Board; dean of American bridge writers; long-time editor of "The Contract Bridge Bulletin," published by the American Contract Bridge League; and author of several books.

But like every true bridge player, he prefers to be known for his exploits at the table, which took place before many of today's experts were born. He was a member of the original Four Aces, at a time when there were five Aces; he was a favorite partner of Ely Culbertson; and after a five-year retirement he returned to the tournament scene in 1942 to win three major titles inside a year—the Vanderbilt, the Spingold and the Goldman

diagramed deal in a recent rubber game. He sat South and heard his partner bid spades, hearts and finally support diamonds.

The club stopper seemed too tenuous for a no-trump game, although that would have succeeded, thanks to the even diamond split, the favorable location of the heart queen, and inability of the defense to take five club tricks.

Frey therefore attempted a diamond game, expecting to ruff one or two club losers in the dummy. Unfortunately for him West could also foresee that possibility and made the good lead of a trump. Now Frey saw that he would be limited to one club ruff, and he would be a trick short even if the heart finesse succeeded. So instead of trying for a club ruff he took the heart finesse, which he would need in any case, and tried a low spade toward the queen.

East hopped up with the king and naturally returned a trump. As it turned out, he would have done better to return a heart, damaging the declarer's communications.

South won the trump return and cashed the spade queen, oozing the appearance of the jack on his right. This

NORTH (D)
 ♠ A8764
 ♥ AKJ8
 ♦ 872
 ♣ 2

WEST
 ♠ 10952
 ♥ Q1054
 ♦ 65
 ♣ AS3

EAST
 ♠ KJ
 ♥ 976
 ♦ J109
 ♣ KQ1094

SOUTH
 ♠ Q3
 ♥ 32
 ♦ AKQ43
 ♣ J876

Neither side was vulnerable. The bidding:
 North East South West
 1 ♠ Pass 2 ♠ Pass
 2 ♠ Pass 2 N.T. Pass
 3 ♠ Pass 5 ♠ Pass
 Pass Pass
 West led the diamond six.

CHESS ROBERT BYRNE

Harry's Legacy

BIEL, Switzerland — Ever since the Hastings 1895 international tournament, won in magnificent style by the great American player, Harry Nelson Pillsbury, the force of the Queen's Gambit has been taken for granted. No one now would defend against it as his opponents did, especially after he revealed his profound strategic concept that White's kingside attacking chances far outweighed Black's queenside pawn majority.

However, a good thing—even the Pillsbury formation, as it has come to be known—can be carried too far, when applied in positions where all of the factors Pillsbury recognized as essential are out present.

Thus, in diverse variations of the Nimzo-Indian Defense, attempts to adapt the Pillsbury formation have been tried occasionally, despite White's inability to develop his queen bishop to KN5 where it cannot be hampered by its own pawns. In the



game between Lajos Portisch of Hungary and Raul Sanguinetti of Argentina from the Biel Interzonal, Black's very fine play demolished one such adaptation.

In the Keres variation, 7... P-QN3, Black's intention is to exchange his ineffective queen bishop by 8... B-R3, but the plan cannot be realized after 8 PxQP, KRP; 9 N-N5 because 9... B-R3; 10 N-B6, NxN; 11 BxB yields White superior play. Accordingly, Sanguinetti

had to settle for the modest 9... B-N2, permitting Portisch to create the characteristic pawn structure of the Pillsbury formation by 10 N-K2, P-B3; 11 B-B2, QN-Q2; 12 P-B4. However, instead of having a powerful pinning bishop at KN5, Portisch had a useless piece of wood at QB1, and the best course—exchanging it by 13 B-Q2, BxB; 14 QxB — enabled Black to develop smoothly.

Consequently, Sanguinetti got the advance of his queenside pawn majority off to a quick start with 15... P-QR4. When Portisch made overtures for a kingside attack with 17 N-B5 and 18 R-B3, Sanguinetti set him back at once by 18... N-K5, resulting in the exchange of two pairs of minor pieces.

While Portisch's 27 N-R3 threatened a strong initiative in the center with 28 N-B4, B-E2; 29 P-Q5, followed by

NIMZO-INDIAN DEFENSE

Portisch White	Sanguinetti Black	Portisch White	Sanguinetti Black	Portisch White	Sanguinetti Black
1 P-Q4	N-KB3	14 QxB	N-N3	27 N-E3	P-B6
2 P-QB4	P-K3	15 N-N3	P-QR4	28 PXP	R-R7
3 N-QB3	B-N5	16 P-QR3	N-B1	29 Q-B1	P-N6
4 P-B4	P-B4	17 N-B2	P-K2	30 P-B4	R-QB7
5 B-Q3	O-O	18 R-B3	N-K5	31 Q-R1	RXP
6 N-B3	P-Q4	19 BxN	PxB	32 Q-R8ch	Q-B1
7 O-O	P-QN3	20 NxBN	QxN	33 Q-R4	Q-B1
8 PxQP	KRP	21 R-B1	P-B3	34 R-N1	R-R1
9 N-K5	B-N2	22 N-N4	B-Q4	35 N-B4	B-N1
10 N-K2	P-B5	23 P-B5	P-N5	36 R-KB1	Q-B6
11 B-B2	QN-Q2	24 N-B2	KR-B1		
12 P-B4	P-QN4	25 PXP	RXP		
13 B-Q2	RxB	26 RxB	RxB		

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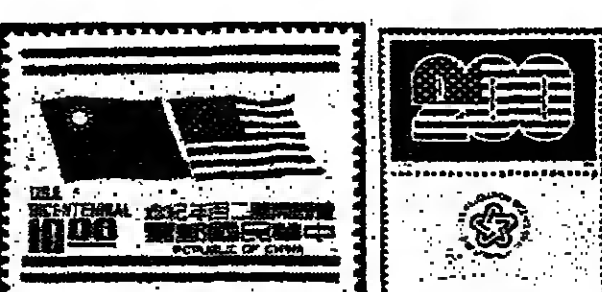
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Bicentennial Issues: Symbols

The red, white and blue of the Stars and Stripes are symbols to mark 200 years of American independence on commemoratives from two nations in whose creation the United States played a vital role. Symbols are among the facets of Bicentennial issues from abroad that make up one of the great omnibus issues of the year.



From Nationalist China, Israel and Cayman Islands

Israel, a young nation but itself a bastion of democracy in its part of the world, has issued a single stamp in the denomination of four Israeli pounds that shows the number "200" created out of stripes except for a field of stars in the upper half of the "2" and a part of the first "0." The tab accompanying the stamp bears the familiar star symbol of the American Revolution Bicentennial. The design, the work of Adrian Lucaci, a Rumanian immigrant to Israel, beat out in final competition three other designs that showed North America with the lower 48 states and Alaska in three colors, used the American flag in the shape of a dove of peace and featured the Bicentennial symbol.

The Dutch, whose ties to America go back to long before the Revolution, who have been allies in two world wars and who share with the U. S. the spirit of tolerance and freedom, have put their own special symbol on their Bicentennial commemorative, a single four-color 75-cent horizontal. The stamp features a detail from an approximately 200-year-old movable calendar from the Isle of Ameland, carved in wood and handpainted. The calendar shows two women figures in symmetric position, each waving an American flag, with a bald eagle between them. While the Revolution was still going on, John Adams in the summer of 1780 visited the Netherlands seeking recognition of the American cause. In 1782 the States General of the seven united provinces of the Netherlands recognized the U. S. unconditionally, as required by law. John Adams became the first official U. S. ambassador to the Netherlands.

100-won stamps replete with red, white and blue symbols. One shows a 1776 flag of 13 stars in a circle and the present 50-star flag. Another shows a map of the U. S. in red and white stripes with the heads of the sculptured Presidents at Mount Rushmore where the stars would be. Others show the Statue of Liberty, the Liberty Bell and the First Man on the Moon. Each stamp also bears the red, white and blue Bicentennial symbol.

The commemorator, according to the Israelis, not only honors the "powerful friend whose struggle for freedom, independence and security two centuries ago was not so very different from that of the young state of Israel in our own days," but acknowledges the "decisive contribution of the United States of America to the establishment, development and security of the state of Israel."

Incidentally, Israel is planning to establish a philatelic museum in Jerusalem as part of the Israel Museum. American philatelic circles, dealers and collectors long friendly to Israel, are responding to this new cause. Information on ways of taking part in espousing the venture is available from L. Straus, American Friends of the Israel Museum Philatelic Division, 4 East 54th Street, New York, N. Y. 10022.

An issue both unusual and instructive is a set of five from the Cayman Islands that uses as symbols on Bicentennial commemoratives the seals of the 13 original states and the Great Seal of the U. S. itself. Seals, far more than flags, provide information about the nation's past; they embody, symbolically and factually, the ideals, traditions and history of the country. Attesting to the importance of seals is that on the very day the Declaration of Independence was proclaimed the Continental Congress appointed a committee of Benjamin Franklin, John Adams and Thomas Jefferson to "bring in a device for a seal for the United States of America."

Nationalist China on the island of Taiwan, which has been sustained and buttressed by the U. S. ever since the remnants of the Chiang Kai-shek forces retreated there as the Communists conquered mainland China in the wake of World War II, has issued two stamps of like design. Intended to recall the ties between Americans and Chinese, who were allies in the second world war and friends for many years before, the stamps depict the flags of the two countries hot each has a different background color and the denominations differ. "U. S. A. Bicentennial" appears in English and Chinese. Chnd has combined the ideas of Israel and Nationalist China. It uses the figure

Like the Netherlands, Belgium shares with the U. S. pre-Revolution ties and the bonds of mutual ideals. It has combined two symbols in its philatelic celebration of our Bicentennial. A 14-franc vertical multicolor reproduces the symbol of the American Revolution Bicentennial Administration. Set against with the stamp is a coupon that reproduces the text that appears on the memorial in New York's Battery Park. The monument was erected in 1924 as a gift from the District Council of Haitians to commemorate the 300th anniversary of the arrival of the first Belgian immigrants in America. South Korea, where American troops still remain in the aftermath of an invasion by North Korea that touched off the Korean War, has issued a set of five se-tenant

On a 25-cent stamp are the seals of New York, Connecticut and North Carolina. New York's is dominated by a scene of ships in the Hudson River and symbols of its Dutch and English heritage. The seal of Connecticut has three vines, believed to stand for the state's first three towns. The seal of North Carolina shows deities representing Liberty and Plenty, a cornucopia filled with what the state raised and stalks of grain. On a 30-cent is the seal of Pennsylvania, bearing a white-sailed ship, a plow and sheaves of wheat, the Statue of Liberty and America's Great Seal, with its eagle bearing a sheaf of arrows for defense and an olive branch for peace. The American eagle standing on a striped shield with the Liberty Bell beside it was used on a 100-franc single from Mali. Uruguay showed the American flag and its own and the Bicentennial symbol. Haiti also used the Bicentennial symbol on two stamps: one showing an early air mail stamp of Haiti in tribute to the U. S. Constitution and the other showing an inscription dedicated to the 800 Haitians who fought in the Revolution. Symbols of instantaneous recognition, at least to Americans if not to its own people, appear on a set of four from Bangladesh that depicts the Liberty Bell on a 30 poisha, the Statue of Liberty on a 2.25 taka, the Mayflower on a 5t and the four Presidents on Mount Rushmore on a 10t. The Statue of Liberty, Independence Hall and the Capitol in Washington are used on a set of three from San Marino. Flags and the Statue of Liberty plus the Bicentennial symbol are on issues from Anguilla.

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HERBERT C. BARDES

Preview of A.N.A. Convention Bourse

Just nine days to go—nine days until hordes of collectors descend on the Americana Hotel for the 85th Anniversary convention of the American Numismatic Association, the first to be held in New York City in 25 years. It will run from Tuesday, Aug. 24, through Sunday, Aug. 29. Since approximately one-third of the A.N.A.'s more than 30,000 members live in the New York Metropolitan area, and since this densely populated region also holds countless thousands of non-member collectors, A.N.A. officials are anticipating a record-setting turnout. Admission is free; to members and non-members alike.

The main convention, with its bourse of 200 prominent dealers from all parts of the world, and its exhibit area containing more than 600 cases of top-notch numismatic displays, officially opens to the public at 10 A.M. on Tuesday, the 24th. However, there is a "preview" of the bourse on Monday, the 23rd, called "P.N.G. Day." The Professional Numismatists Guild conducts an advance "bourse day" so that dealers (who expect to be extremely busy throughout the six-day convention) can have a chance to shop around in leisure at the tables of their fellow professionals.

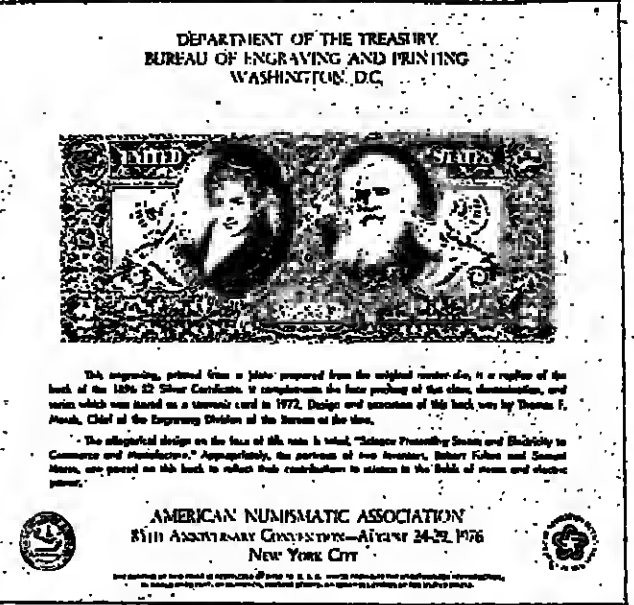
In recent years the P.N.G. has opened its "day" to serious amateurs, too. The word "serious" is used because a collector cannot get in with-

Auction Inspection

Something else worthwhile can be done during this pre-convention week. The mail-and-floor-bid auction, as previously reported, will be conducted by Stack's of 123 West 57th Street (between

Sixth and Seventh Avenues), and the more than 4,000 lots of notable U.S. and foreign numismatic material that will go under the hammer in five separate sessions during the convention are now available for inspection at Stack's

showroom. The lots will be on exhibition from 10:30 to 5 P.M. tomorrow through Friday, and then again Monday, Aug. 23. After with the opening of the convention, the inspection shifts to Royal Ballroom Americana, at Seventh Avenue and 52d Street.



The tradition continues! The U.S. Bureau of Engraving and Printing will offer a souvenir card in conjunction with its exhibit at the 85th annual convention of the American Numismatic Association in New York Aug. 24-29. This year's card, illustrated at top, reproduces another classic engraving from an early issue of U.S. large-size paper money. It is the reverse side of the \$2 Silver Certificate, series of 1896, one of the famous "Educational Series" of notes (listed by Friedberg as numbers 247/248). The design is dominated by portraits of Robert Fulton (left) and Samuel F. B. Morse.

This commemoration of these two outstanding 19th century scientist-inventors is entirely appropriate to the obverse or face design of the bill. As illustrated below, it is an allegorical depiction of Science, the dominant central figure, introducing two children, representing Steam and Electricity, to a pair of seated figures, representing Commerce and Manufacture. This was the design reproduced on the souvenir card offered by the Bureau at the 1972 A.N.A. convention; it is, of course, no longer available.

The 1976 B.E.P./A.N.A. souvenir card is priced at \$1.50. In addition to being available at the Bureau's convention exhibit, it can also be ordered by mail. The maximum number of cards per purchase is five. The mailing address is: 76 A.N.A. Souvenir Card, Bureau of Engraving & Printing, Washington, D.C. 20228. Orders should be accompanied by the proper remittance in a check or money order (no cash); use a letter-size sheet for ordering; print full return address, including zip code. Deliveries will not begin until sometime after Aug. 24. After Sept. 23 an unlimited number of cards can be ordered, unless stocks have already been depleted. The card will be withdrawn from sale on Nov. 22, or upon depletion of stock, whichever occurs sooner.



Prospective bidders

have not received the logue can obtain a copy of Stack's showroom this. Although many of the are illustrated in the page catalogue, many are not. In any case, bidders agree that there substitute for first-hand inspection. This is sound for every prospective bidder but it has a very price-dollars-and-cents apply to floor bidders. Because bidders are presumed to have had an opportunity to inspect in advance the material on which they were successful, they with the auctioneer's mission to return unsold lots. Floor bidders, on the other hand, are to have inspected every on which they intend. Hence this capitalizing, appearing under "The Sale" in the catalogue, bids purchased by bidders may not be returned to put this maxim bidders another way, you win is what you

Pre-Registration

Emil Voigt, chairman of pre-registration for A.N.A. convention, reports that he has received hundreds of requests from bidders who took the interest in the "Coin Time Saver" item in the program Aug. 1, namely, registration avoid lot at the regular coin registration desk. Collectors merely asked free registration which enclosed payment for convention badges, but the like.

Mr. Voigt reports 1500 packages of the materials each requested have been bid and can be picked up during the Aug. 24-28 period, or in advance, starting next morning, Aug. 22, at registration desk Americana Hotel (it will be near the entrance of Albert Hall). The will not be mailed; desk will be open for pickups from 8 A.M. next Sunday and Monday, the 23d.

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Tree Peony Expert Shares Some of His Trade Secrets



Scion of tree peony is inserted into notched understock, wrapped and set into a coldframe. Young plants will bloom in their third year in May.

Smirnow has been a love affair with tree peonies for most of his adult life. He grafts them, he tells them, grafts them to customers the world over.

Year after year, the American Peony Society bestowed upon him the highest honor. He was named "Mr. Tree Peony" for his devotion to the art and promotion of his favorite flower.

Smirnow said at his Brookville, L.I., home that the unknowing eye might see a grassy area as a garden. He lives in a two-acre suburban home with a white picket fence in the mid-1950s.

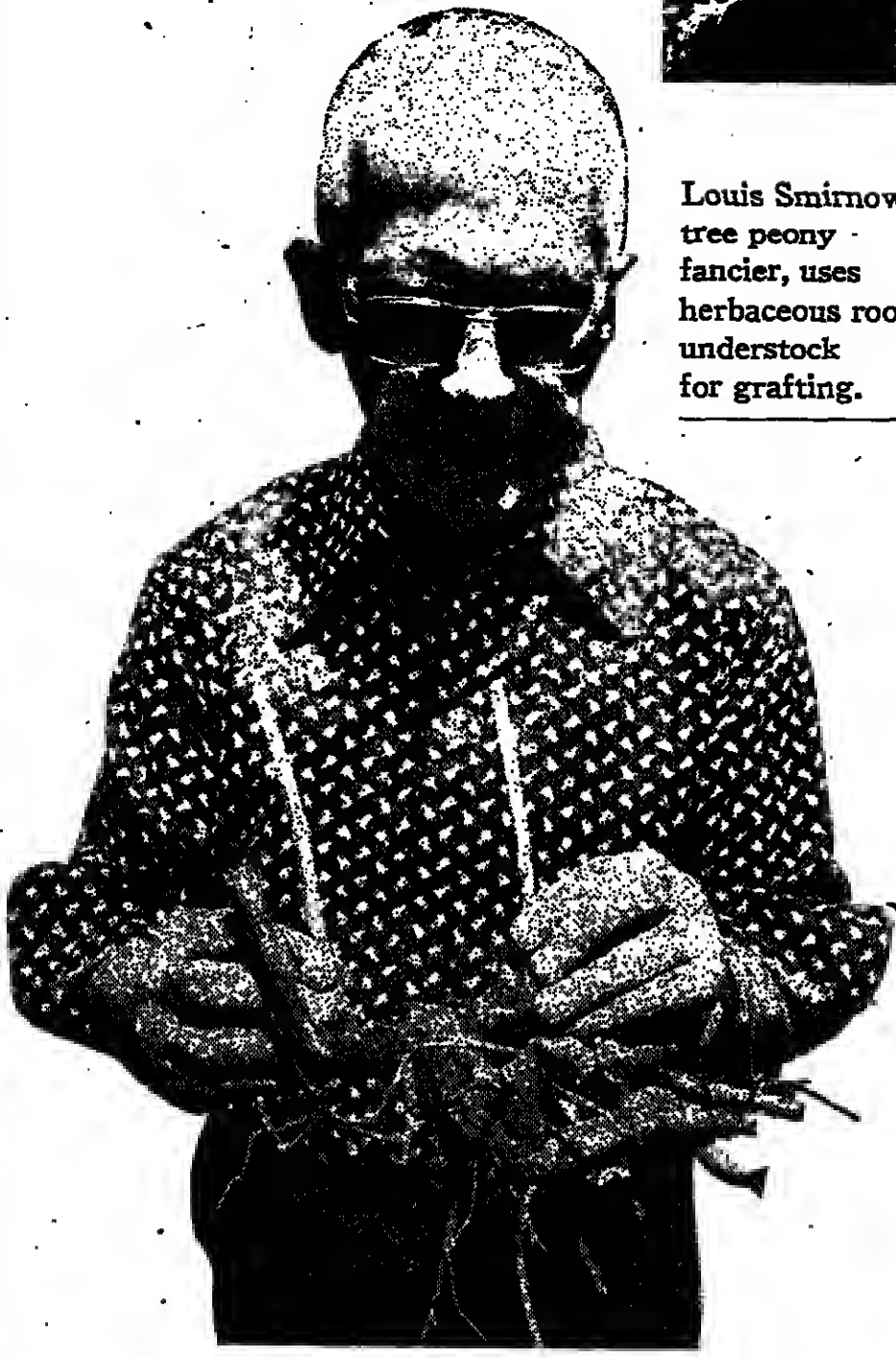
When he was satisfied that he had selected a good scion, he used a single-edge razor blade to make a clean slanting cut. And with the same blade, he knicked off the leaves. What appeared to be just a stick was actually a future tree peony.

The marrying of the graft and scion is the trickiest part according to Mr. Smirnow. The graft must be a tight fit. He shaped a V notch at the top of the understock to match the size of the wedge-shaped end of the scion. When he inserted the scion into the notch in the rootstock, he was pleased to see he had a perfect fit.

With plastic tape, the graft was wrapped tightly, like a bandage so that all exposed areas were protected. Then it was secured with a tie-wrap, and the label attached.

Tree peonies are grafted in August, Mr. Smirnow said, because the buds for the following season are just starting to form. The Lutea hybrids, with mainly yellow flowers, are grafted the first part of the month while the larger flowered Japanese hybrids are grafted later.

When completed, the grafts are stored in the coldframe and there they will remain until April. Rooting media



Louis Smirnow, tree peony fancier, uses herbaceous roots understock for grafting.

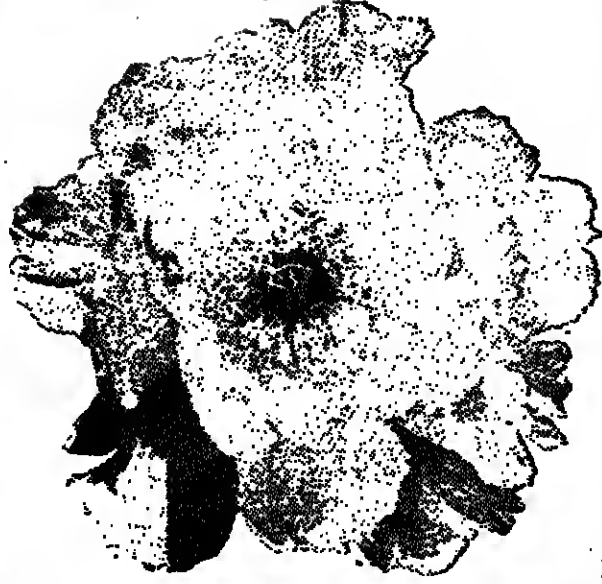
is a six-inch layer of sand. "On top I use a three-inch layer of Cornell potting soil formula, sold now commercially as Jiffy-Mix. It contains perlite, vermiculite and peat moss with nutrients," he said.

The grafts are set deeply into this rooting media and completely covered by it, and watered. Later in the fall, a three-inch layer of wood chip mulch goes on top and just before real cold weather, a plastic tarpaulin plus another two inches of bark mulch is used to keep the grafts protected through the winter months.

"The normal 'take' for grafts is anywhere from 30 to 50 percent. That's pretty good. Last year I had a 70 percent take and I was beginning to think I was a genius," Mr. Smirnow added.

Next April when the weather begins to settle, Mr. Smirnow will uncover the coldframe gradually. This is the thrilling part for him when he sees what actually has happened to the hundreds of grafts he made the year before.

"Some of them can be transplanted into nursery beds. Or some can remain in the coldframe. A few young plants may flower in 1978 but most of them will not blossom until 1979 when they are three years old. That's the age I sell my plants." Japanese hybrids are about \$9 a plant while the Luteas are anywhere from \$12.50 to \$15. Mr. Smirnow publishes a full color catalog of his tree peonies for \$1 refunded with orders, available from 85 Linden Lane, Glen Head P.O., Brookville, N.Y. 11545.



The New York Times/Baron Silverman

Louis Smirnow was won over by tree peonies 40 years ago when he and his wife, Anna, bought their first house in the Sheepshead Bay section of Brooklyn for \$5,100. He wanted to do what he saw his neighbors doing in their yard, gardening, so he paged through a nursery catalog and selected tree peonies. He ordered three plants.

"That was the beginning," Mr. Smirnow said, "in my tiny 10 by 20 garden. Later I joined the American Peony Society, read, and learned all I could. The society encouraged me to go public, into commercial business, because there were so few enthusiasts for tree peonies in those days."

Going public for Mr. Smirnow merely meant spending more of his free time in the garden for his business career was already established as a credit manager in the men's wear field.

When he reached retirement age, Louis Smirnow was not ready to quit and tree peonies were not filling that much of his schedule. He went back to school to brush up on his knowledge of finance and gained a license as a stock broker. He is now with the Locust Valley office of Sterling, Grace and Co.

The shipping season will start soon for this modest one-man nursery business. "I have a good time filling out the orders in the basement. There may be 300 to 400 to fill, involving several thousand plants. But it's not too much work for a man my age," Mr. Smirnow said. "I'm just 80." JOAN LEE FAUST

AROUND THE Garden

JOAN LEE FAUST

Week:

od time to work on lawns following the deluge. ... Last call to plant cool, beets, carrots, salad crops for late harvest. roses again for black spot and mildew; use ch as phaltan or benomyl.

for a Wounded Tree

Bella has left its mark along the eastern seas were split in half, huge limbs came crashing one oldies were toppled over.

he badly damaged trees are ruined beyond repair tified to the chain saw. Many can be rescued to a ripe old age with proper attention. The Service has published a dandy well-illustrated for Wounded Trees." It tells the inside story pens when a tree is wounded and explains how decays can be arrested and corrected. It shows to prune and prevent future tree wounds and v homeowners to be careful with mowers and to avoid mechanical bark injury. The booklet: AIB-387 and is part of a new series on tree n research by Dr. Alex L. Shigo, plant pathologist st Service. The booklet is \$1.35 per copy and n the Superintendent of Documents, U.S. Govern- g Office, Washington, D. C. 20402.

and Hornets

sen a good summer for those fierce insects, wasps Any disturbance of their tranquility by an unse- lener or picnicker sends them off into a rage and their stingers into the skin with a vengeance. Co- tension in the metropolitan region has sent out a all who work or play outdoors to be wary.

cts are found in many sizes and shapes. Most of ds of wasps. Where they build their homes is the) their identity. The cicada killers build nests in y digging holes, about a half-inch across. Piles of d soil are near the opening. Yellow jackets live ow ground. Hornets nest in trees, shrubbery and n nests made of a papery substance; they sug- s. Polistes, another kind of wasp with a spindle- en, black with yellow markings, build paperlike at they suggest honeycombs. Mud daubers make : their names under eaves roof overhangs or they c a sheltered spot behind the shutters.

able insects are no fun around a home or a recre- they can be sent elsewhere to live but it takes l doing. The first rule is to be calm, to keep their va. The insects are most relaxed in the cool of r their dinner hour, and yours, just when it begins

erosols available labeled specifically for wasp- trol and the directions on the cans are easy to long sleeves and work quickly. Be sure the sim- is direct, right onto the nest area, in fact shoot ance bolts. Those aerosols containing Sevin (car- to do the best job.

round nesting wasps, an insecticide dust is best. ng Sevin, 5 percent. Use a hand duster and again, terial into the nest opening and then cover it a shovelful of soil.

And it practically goes without saying, once the aim into the insect's home is taken and the shots fired, run quickly for cover.

Rose of Sharon

Maybe everyone has noticed; this is a fine year for rose of Sharon. With flowers resembling the old-fashioned hollyhocks and oval leaves with delicate notches, what could be handsomer. The nice thing about this shrub, it chooses to flower in that summer hiatus, after the opulence of spring and before the autumn colors.

The similarity of rose of Sharon flowers and those of hollyhock isn't too off base, for both plants belong to the Malvaceae family. The rose of Sharon is actually one of the hibiscus (*H. syriacus*) and is sometimes called by another common name, shrub althea. The Sharon part of the name refers to the plain of Sharon, near Palestine. The shrub is believed to have been introduced to the Middle East over the old trade routes from China.

Not to add to the confusion, but just to keep the record straight, there is yet another plant known as rose of Sharon, a low growing evergreen form of St. John's-wort (*Hypericum calycinum*).

Hibiscus syriacus is a relatively simple shrub to grow. It thrives in average soil and does well as a screen planting from neighboring properties. The trick is to keep the plant shapely by pruning. Since it blooms on wood that grew this spring, pruning for shaping should be done next winter or in early spring as soon as it's comfortable to work out- side. Some like to prune these plants hard for a tight compact, floriferous display. Others just trim them to keep them tidy and to prevent them, from overgrowing their bounds.

There are many cultivars (cultivated varieties) available now. Their colors range from laundry perfection white to soft pinks, deep reds and on to purples and blues. Flowers may be the large old-fashioned singles, by far the most interesting, or the doubles and semi-doubles which often look like so much crepe paper.

Now while these shrubs are in their finery, the differences in flower form and color can be sought out and particular favorites can be selected for planting later this season. Gardeners who are near the salty breezes of the ocean and Long Island Sound have found that this one is a decorative plus for their grounds. Just be sure to keep them watered in dry weather and be patient for a few years until the young plants get their roots settled down.

Answers/Questions

WINDOWBOX ANTS (Aug. 1)
E.R.N., New Haven, Conn. transplanted flowers from their garden to an apartment window box and with them transported a colony of ants. He wondered if the ants will be destroyed by the cold weather or if the colony will survive to next summer. We checked with Prof. William L. Brown entomologist at Cornell University who said that the answer depends on the particular kind of ant. It is not likely that winter will kill the colony. The best solution would be to scoop the soil out of the window boxes at the end of the growing season and spray a household insecticide into it, mixing well, or baking the soil in the oven at a low temperature for about an hour to sterilize it.

PALM FLOWERS (Aug. 1)
L. H., Brooklyn, N. Y., has a 22-inch palm growing under fluorescent lamps. It flowers every two months and he asked if he can propagate from these flowers. The palm flower is rather inconspicuous and a mature seed pod would have to develop before any form of propagation could be carried out. According to Taylor's Encyclopedia of Gardening, "Because few greenhouse palms ever produce either flowers or a trunk

their exact identification is most difficult. The technical characters in this family are mostly in the flowers and fruit, neither of which is normally produced until the plant has grown a trunk." Ed.

EGGPLANT (Aug. 1)
C.M.W., Pleasantville, N.Y., asked if anyone could explain why his first-year eggplant leaves were wilting and browning. Eggplant belongs to the same family as tomato which is susceptible to soil-borne fungus diseases verticillium and fusarium wilt. If tomatoes were grown previously in the same soil where the eggplants are now growing, the tomato wilts may be affecting the eggplants. The solution would be a new site for the eggplants next year. Ed.

MORE ON WOODCHUCKS (Aug. 1)
Here are two more ideas on the question from Dr. Z.L., Orangeburg, N.Y., how to conquer woodchucks. Mrs. Francis H. Horan, a Connecticut reader, suggests, "Plant heebalm (Monarda). Let it spread through the flower garden and not just in proper clumps. I have it in scarlet red, magenta pink and light pink. It even works in beans. Incidentally, this remedy will not deter rabbits. I also have a dog." And from Mrs. William Roach Jr., a New Jersey reader, "The only method that has worked for me is that of filling in regularly and thoroughly the main entrance of their burrows. They are near the edge of cleared land, frequently on a bank behind a tangle of brambles. The entrance must be filled in every time he or she reopens it. It may take a week of daily attention. Eventually the woodchucks get the idea that the neighborhood is deteriorating and they move along to forage elsewhere."

Newspaper Mulch, a Simple Solution for An Old Problem

By LILA COHEN

Our formal education having included certain courses in logic and philosophy, we have always liked to think that there exists in the universe a natural system of checks and balances; that for every reaction, there is an action.

When we laid out our first vegetable garden, we tilled, we fertilized, we marked on our calendar certain dates taken from last year's collection of gardening pages. We made what we hoped would be a happy home for two praying mantises ordered from a catalog. Then, confident that we had done our part, we left the second stage to Mother Nature.

Mother Nature had apparently been liberated since we left school. She did not lift a finger toward her share of the work. It was small solace.

Lila Cohen grows her garden in Connecticut.

JACK-IN-THE-PULPIT (Aug. 1)
Mrs. J.S., Bangor, Maine, had a jack-in-the-pulpit flower this year with two pulpits. She asked if this is unusual and how to go about propagating the wild flower. Graham Purdy, a New York State reader, writes, "Jack-in-the-pulpit seeds will grow if there is enough coarse mulch, at least a half-inch. Cocoa hulls are the right texture. I have had about a dozen growing in an area three-feet square."

FOUR-LEAF CLOVER
Q: Why is the four-leaf clover considered lucky and how can I successfully grow them? G.J., New Rochelle, N.Y.

BROWNED IVY
I planted English ivy around the base of our street tree and some of the edges of the leaves have turned brown. Does anyone know why this is happening and the solution? M.F., Manhattan.

SOFTENED WATER
Can anyone tell me if it is safe to use water that goes through a water softener on plants? Or how do I filter it for garden use? D. L. U., Akron.

MAPLE SEEDLING
Last year a maple seedling took root in my perennial border. I let it remain for a year and now I would like to transplant it. Can anyone tell me when and how? Mrs. R.B.R., Kendall Park, N.J.

The above questions and answers are provided by readers. Contributions to this column should be addressed to Garden News, The New York Times, 229 W. 43d St., New York, N.Y. 10036. Please include a stamped, addressed envelope.

hegan the era of the news- paper mulching at Mortgaged Manor.

Newspaper mulching is simple: plant, cover all unplanted areas with newspaper, weight the papers down with stones (we grow stones in our garden).

After each mowing, layer the clippings over the newspapers until there is a good thick layer of clippings on papers. Periodically, check for any weeds that might grow in the small open areas around each plant; curse them solidly and pull them out.

Then, find a tree with a large shadow, put a chair into that shadow, and put yourself and a drink and a book into that chair and spend the afternoon watching neighbors sweat and strain.

Ecologically, newspaper mulching is ideal: when tilling, till the papers into it and the next garden is richer for the woodpulp. Using newspaper instead of plastic, curbs the spread of plastic-wrap.

Our nextdoor neighbor, who does his lawn with manicuring scissors laughed at our first attempt at newspaper mulching. "You're going to have the only literate plants on the block!"

And, "When are you getting library cards for the zucchinis?"

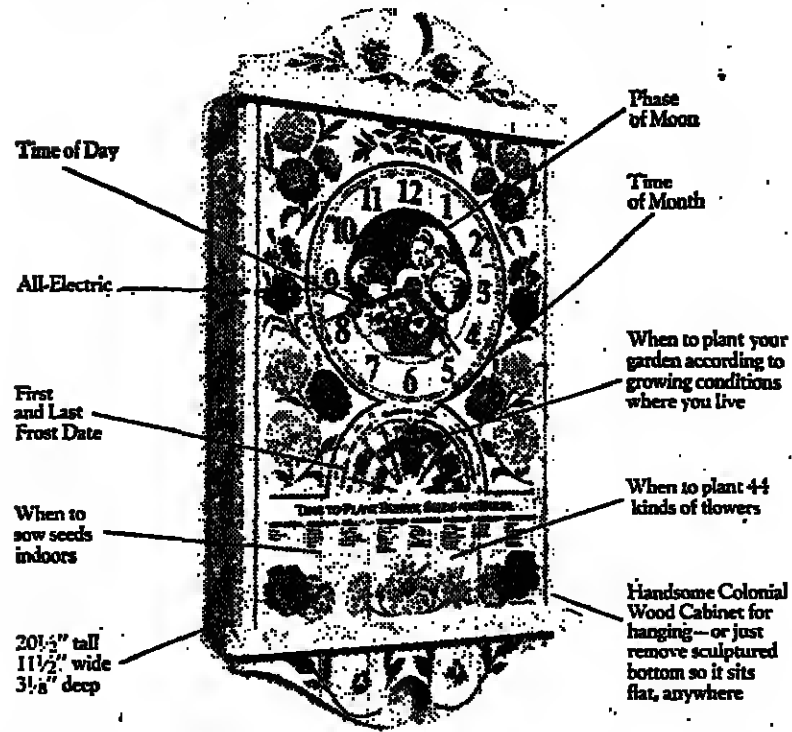
Our garden does look different. Ours is the only one in the development that looks gift-wrapped. It is also the only one that is both in color and in glorious black and white.

Our neighbor is a wonderful man. We don't really mind that when he has parties, he arms his guests with a copy of the Sunday paper when he brings them out to see our garden. But if this summer is as stormy as last summer, I hope we don't have to keep hearing him sing, as the newspapers rise and fell in the wind, "Nearer, My Sod, to Thee."

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The clock can be easily set for all growing conditions. Complete instructions show how to adjust the dials for your area. The fine wood cabinet is neutral eggshell with a reproduction of a colorful, original hand-painted antique flower design. For easy care, the face is non-wood laminate. A powerful 110-volt electric mechanism plugs into standard house current.

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Order form for the Burpee Flower Planting Clock, including fields for name, address, and payment options.

How to Repair Ceramic Tile

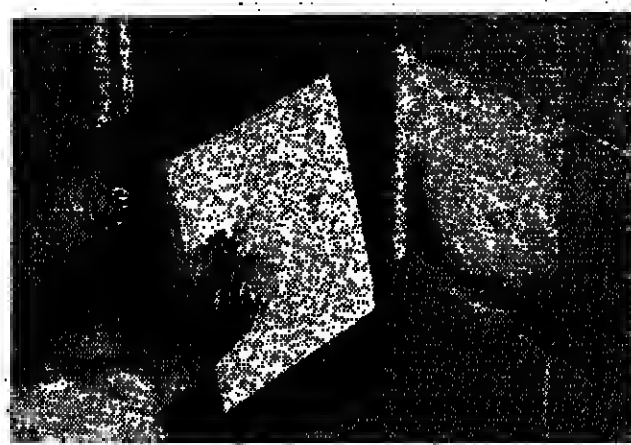
Continued from Page 25

and clean off the back of the tile. If adhesive was originally used, scrape off as much residue as possible, and make certain there is still a solid backing in place against which the tile can be cemented.

Sometimes when tile has been applied with adhesive over gypsum board the board will be soft because water has entered, and thus will no longer be able to support the tile even if cemented back. In this case it may be necessary to remove several tiles over an area large enough to permit fitting in a new piece of water-proof plywood or gypsum board, after which the tiles can be cemented back in place. Another trick that sometimes works is to first create a backing by forcing some wire mesh into the hole. Cover this with a layer of vinyl concrete patching cement, but be sure to allow for the thickness of the tile, plus a layer of adhesive on back. When this cement hardens, the tile can be set in place over it with the tile adhesive.

After the back of the tile is relatively clean, and all loose material has been scraped out of the hole where it fits, the tile adhesive is smeared over the back of the tile in a thick layer. The tile is then pushed into position until it sits just level with the surface of the tiles next to it. Any excess material that squeezes out around the edges should be wiped off before it hardens by using a pointed stick or a rag wrapped around the point of a pencil.

After the adhesive has hardened, the joints around the edges are filled with grout. This is a special type of white cement that can be purchased ready-mixed in paste form, or as a powder which is mixed with water. Either way, the grout is smeared over the joint with a fingertip and packed in firmly. A damp cloth or small sponge is then used to



Adhesive can be spread onto back of tile with putty knife.



Calking is best for joint between tile and tub.

wipe off the excess, leaving a slightly concave, neat filling that will match the other joints in the wall.

Soap dishes or toothbrush holders that come loose can be replaced in much the same manner as a loose tile. They usually are the same size as a tile (some are the size of two tiles), so that they fit in the same size opening.

If the cement or mortar behind the soap dish is still sound, and if the depression left is fairly shallow, then the strongest repair can be made by replacing the soap dish or holder with a two-part epoxy cement, rather than tile cement (epoxy will hold better in thin layers). If the hole that must be filled is sizable, use one of the putty-type epoxies; if the hole is shallow, use one of the semi-paste or liquid compounds.

After spreading the epoxy cement or tile adhesive on the back of the holder, it is pressed into place so that its base sits level with the surrounding tiles. To hold it in place while the adhesive sets, long strips of adhesive tape, or masking tape should be used vertically and horizontally. The tape should be left in place for 24 hours, after which it can be removed and the joint around the dish or holder grouted as previously described.

When a tile breaks or is missing, then the only choice is to try and buy one or two matching tiles. Since this is not always possible, the next best bet is to buy one or two patterned tiles in a color that will blend or harmonize with the existing tiles (patterned tiles are available at all tile dealers).

In the case of a broken soap dish or toothbrush holder, if no pieces are missing, the unit can be glued back together with epoxy cement. However, if patching is impossible, then it may be necessary to buy a new one, but make certain it has the same size base. If the color cannot be matched, then it's best to buy one in a contrasting or harmonizing color.

When it is necessary to cut tiles to fit—for example, when half tiles must be re-

placed in a corner or near the floor—the simplest method is to first score the tile on the glazed side with a glass cutter. Then place the tile face up over a large nail or small metal rod and press down hard on both sides of the cut (by stepping on it, or by pressing with the palms of the hands). The tile should break neatly along the line scored.

For curved cuts (to fit around large pipes, etc.), score with the glass cutter first, then "bite" off the waste by using the tip of a pair of pliers or a pair of end cutting pliers (called nippers).

A frequent problem on ceramic tile walls in or near showers and tubs is a darkening or discoloring of the grout joints. If this is merely dirt then scrubbing with a strong detergent and a small, stiff brush should remove it. However, in some cases it is mildew, rather than dirt, and detergent will not remove this. In this case the joints should be scrubbed with a toothbrush dipped into fresh laundry bleach mixed half and half with water. After each section is done, it should be flushed off with plenty of clean water. In extreme cases where no amount of scrubbing will remove the discoloration, the only other solution is to scrape out some of the old grout with a pointed tool (the edge of a chisel or a beverage can opener) to a depth of about 1/4 inch, then apply fresh grout as described above.

When joints keep opening around the top of the tub where it meets the tile on the walls, then the best bet is not to use a regular grout since this may just crack out again. Instead, use a flexible calking compound or sealant that is sold for this purpose in all hardware and paint stores. Various types of sealants are available in tubes, but the longest lasting variety is one of the silicone rubber brands. These come in a choice of colors, as well as white, but to insure a good bond they should only be applied to a clean dry joint which has most of the old grout removed.

Home Clinic

Q: We put an addition on our house and when we had the shingles and building paper from the old walls we had a large infestation of carpenter ants. We treated it with chlordane, but find they are still with us. We see in the kitchens near where the old shingles were removed a white powder coming down from between ceiling trim and door trim. We tried spraying in areas we reach, but with little success in getting rid of them. Can you recommend anything we can do?—D.N., Ridgewood, N.Y.

A: To get rid of ants it is necessary, in most cases, to locate their nest or colony, then spray this thoroughly with an insecticide such as chlordane or Fozonone. Carpenter ants do not eat wood the way termites do, but they chew it and hollow it out to create a nesting spot like dampness, so they will often build their nests in leaky pipes or gutters, or near the bottom of a hollow post that stays damp most of the time. For this reason this colony must be located and treated—even if it means ripping some walls open. A professional exterminator should be able to locate and treat the nest if you cannot yourself.

Q: My house has a flat roofing which is built up on concrete and has been developed in the roof. You know of any coating that can be applied over it—yourself, and how should the bubbles be treated?—J.A.H., Boonville, N.Y.

A: You can recoat the roof with an aluminum roofing, using an ordinary large paint brush or the roofing brush. It comes in regular or fibered, the latter being much thicker for those cases where there are cracks or defects that need filling in. If the bubble sound—that is, not cracked—and there are no leaks, leave them alone. If the roofing is cracked or dried out in these places, or if you suspect leaks, then the roof should be slit down the middle and roofing cement underneath. Then nail the cut edges down and place a patch of cement covered with roofing felt on top. Finish by applying a top coat of fibered roofing.

Q: The finish on the inside of my wood casement window is fading out and turning black in places. Can you recommend a procedure for restoring these?—M.D., Steelton, Pa.

A: Though you don't say, I assume the finish on the window is varnish or other clear finish. The blackening is caused by water, which darkens wood when it gets a chance to soak in. The only sure method is removing all the sanding the wood clean till all the black is gone, then staining. If sanding won't take out the black spots, you have to use a wood bleach.

Questions about home repair problems should be addressed to the Home Improvement Department, The New York Times Building, 212 West 57th Street, New York, N.Y. 10019. Only those questions of general interest will be answered here.

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tally, here is how the delegeate count stood: Of the 1,130 needed to nominate, Mr. Ford had 1,118, 11 short; of those 367 are legally bound. Mr. Reagan held 1,034, or 96 short; 571 are bound. Uncommitted are 106.

What is happening this week. The official events are the keynote address on Monday, the procedural and platform reports on Tuesday, the Presidential nomination Wednesday and the Vice Presidential Thursday, along with acceptance speeches.

But what will really happen depends on a series of incalculables. In an effort to keep secure the delegates he has and to win those he does not through Presidential suasion, Mr. Ford said he planned to go to Kansas City today for a series of meetings with delegates and delegations. Mr. Reagan will try to force on the floor issues he lost in committee in pursuit of his major objective: to push the convention past the first roll call.

Mr. Reagan's chances of overtaking Mr. Ford may be severely damaged by the outcome of a meeting of the 30-vote Mississippi delegation that will decide whether to abandon the state's unit rule. The conservative delegation is undecided, and if it should split Mr. Ford is thought to stand to gain 15 to 20 votes.

The picture is also clouded by Senator James Buckley of New York's announcement last week that he is willing to provide a symbolic candidacy if it would ensure a second ballot and hence a "free and mature decision." Though most political analysts doubt the effectiveness of the move, because a majority of the delegates in five states are required to place a candidate in nomination, there is general agreement that anything that promotes confusion benefits Mr. Reagan. So do any votes that are not for Mr. Ford, even if they are also not for Mr. Reagan.

(What is not happening in Washington: Page 4. The Courting of The New York Delegation; Page 5.)

The Escalating Violence in Southern Africa

A significant increase in violence by both whites and blacks has raised with seeming new urgency the question of how long the white supremacist forces of Rhodesia and South Africa can resist black demands without risking general racial war.

Mr. Smith's regime has been criticized by its more extreme white supporters for what they see as a "no win" strategy of trying to curb guerrilla activity inside Rhodesia, without biting at the guerrillas' training bases in Mozambique and other neighboring black nations. White morale has been deteriorating in Rhodesia; there is a high level of white emigration.

The mortar attack on Umtali reportedly caused no deaths, but the 11,000 whites and 50,000 blacks who live there expect more barrages from Mozambique, just four miles away.

In South Africa, the Smith's regime's major source of support, the raid on Mozambique caused apprehension. The South African Foreign Minister, Hilgard Muller, said the incidents could give the Soviet Union and Cuba a reason for further intervention in Africa, and he implied—without specifics and without commitment—that South Africa would join the United States in trying to bring about black rule in Rhodesia.

South Africa

Black demonstrators have been battling South African police sporadically since June, mainly in and near Soweto, the black ghetto outside Johannesburg. Last week violence spread 800 miles south to Cape Town. The pattern was the same, however. Demonstrating young blacks stoned and burned government buildings to demand the release of blacks in prison for political reasons; police seeking to disperse the demonstrators first tried less forceful methods but then fired into the crowd. The result last week was 29 deaths, bringing the toll since June to at least 219.

The spread of violence to Cape Town, one of the few large cities in South Africa where whites outnumber blacks, shocked many South Africans who had grown used to the outbreaks in the eastern region of the country. Cape Town has 110,000 blacks, 380,000 whites and 600,000 persons registered as "coloreds," or of mixed descent. Officials expressed concern that the "coloreds" might join the blacks. Last week, in one incident at the University of the Western Cape, a "colored" institution, 17 students were arrested after a protest. At the University of Cape Town, a sympathy march by several hundred white students resulted in 76 arrests, including many of the student leaders.

While Dr. Muller said last week his country must moderate its racial policies in order to win acceptance internationally, Prime Minister John B. Vorster said last week that, while he would listen to black demands, he regards apartheid as fundamental and immutable.

His police not only used force on black demonstrators, they arrested more than 50 leaders of black organizations under a law permitting indefinite imprisonment without the filing of charges.

South-West Africa

In addition to its dissension at home and its important peripheral involvement in Rhodesia, South Africa faces difficulties over South-West Africa, or Namibia, the former German colony that was placed under Pretoria's control by a League of Nations mandate.

Residents of the mineral-rich but largely desert region have been demanding independence. There have been periodic clashes between South African troops and guerrillas of the South-West Africa People's Organization and the forces of neighboring Zambia, which supports them. There was another such clash last week.

The United Nations has revoked South's Africa's mandate and set a deadline of Aug. 31 for Pretoria to grant independence.

The United States and Britain have been pressuring South Africa to set a deadline for compliance. Last week the Vorster Government was reported to be ready to accept the establishment of a multiracial government in the territory by June 30, 1977, with independence to follow.

Western pressure appears to have helped speed South African action in the case of South-West Africa, but has not yet been effective in bringing about change in either Rhodesia or South Africa itself.

Mr. Vorster and his colleagues continue to present themselves as resisting communism, rather than black nationalism, ambitions in southern Africa. The Soviet Union and Cuba are described as the real enemies, the example of Angola is constantly raised.

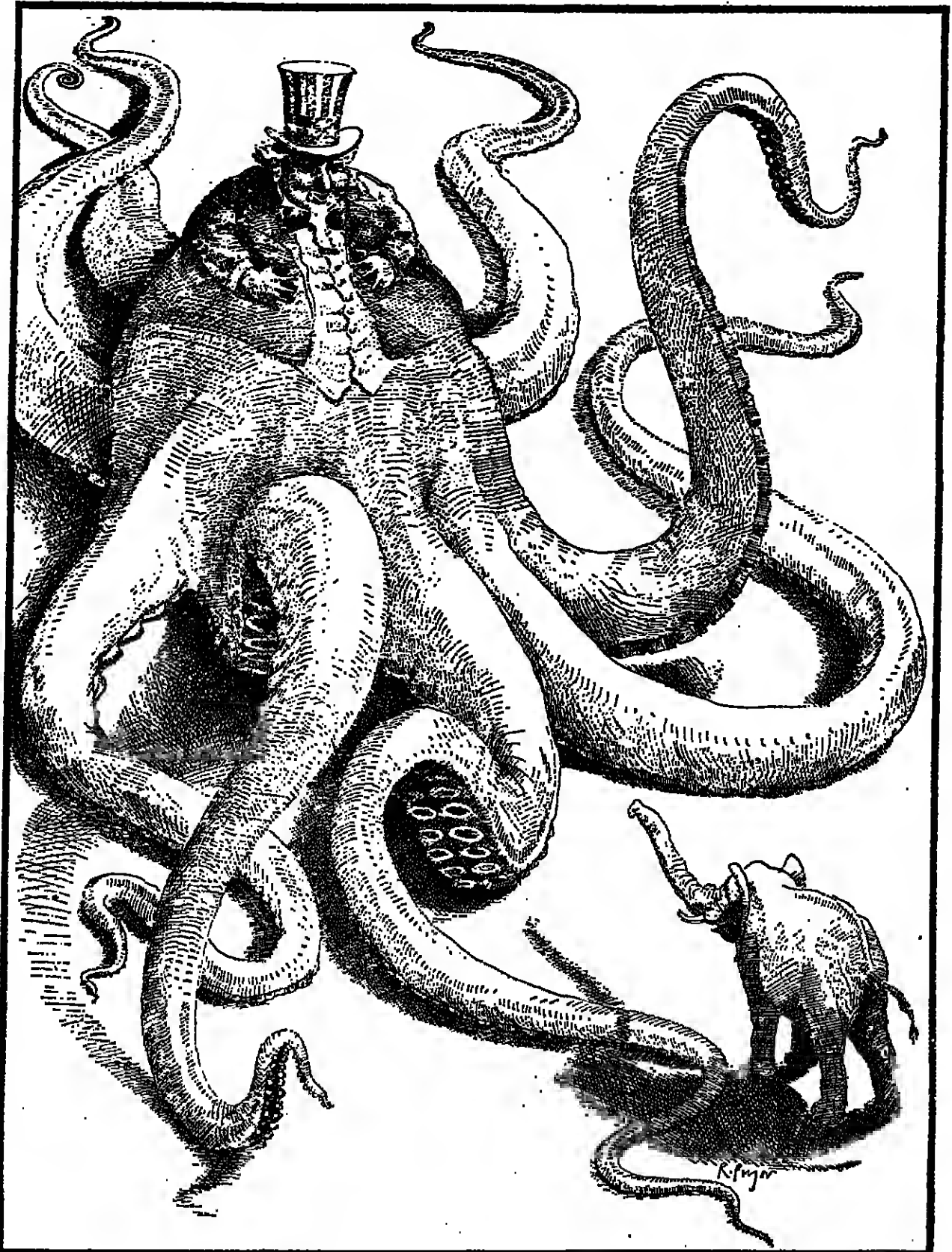
Some Cubans are known to be in Mozambique but not in the numbers of the Cuban force, at one time 12,000 troops. In Angola, Cuba has pledged to withdraw the Angola troops progressively, but many of those withdrawn so far appear to have been replaced by fresh troops.

Russian advisers are present in Mozambique; the Government of President Samora Machel is Marxist. But, unless it undertakes a major supply unlikely to greatly influence current events in the region.

The characterization given the black uprising by South Africa and Rhodesia—in effect, a Red threat—is the one the leaders of those nations believe is most likely to evoke Western sympathy and perhaps aid. The rest of Africa sees events differently. For them, what is happening now in Southern Africa is an inevitable extension of recent history, which began in the 1960's with the overthrow of a white colonial regime in what was then the Congo and is now Zaire.

(South-West Africa, an orphan that Pretoria can no longer keep; page 3.)

They See the Bureaucracy as an Insatiable Octopus



Republicans Are Together— In Fear of Big Government

By JOHN HERBERS

Despite the fact that they are almost evenly divided over a Presidential nominee, almost all the Republicans who are gathering in Kansas City this week do, in fact, share a philosophical position that makes it possible to answer the question: What is the Republican Party?

The essence of the answer is that it is the gathering place for those who are concerned about big government.

Long before Jimmy Carter rolled out of Georgia to capture the Democratic nomination with an anti-Washington campaign, the Republicans in and out of government have attacked what they conceive as swollen Federal spending and a bureaucracy grown indifferent and burdensome. For the past eight years, two Republican Presidents and a succession of Cabinet members and agency heads have traveled the country advocating scaling down of Federal power and resources, even as they were in charge of the Federal establishment.

The party has found room for both the ideological right, with its preoccupation with military might, and the party moderates, who have more liberal constituencies than most Republicans. There are many who hold to the traditional Republican belief that their party is best able to institute reforms because it is not as encumbered by political machines and divergent interests; that it is best able to preserve individual and corporate freedom, competition in the market place and the civil rights of citizens because it relies more on the judicial system than the programmatic efforts of the Democrats. But the central orthodoxy that virtually all who converged on Kansas City today could agree to was contained in the slogan spoken by President Ford in hundreds of speeches:

"A government big enough to give you everything you want is a government big enough to take from you everything you have."

There is a Republican consensus that the troubles the party faces this year stem from the legacy of Watergate and from the Ford-Reagan warfare rather than from any weakness in its advocacy for less government at the Federal level. Voter conservatism as expressed in the primaries is seen by Republicans as a fulfillment of their prophesy, as

Senator Barry Goldwater of Arizona is quick to point out. Jimmy Carter's campaign against the Washington establishment and its bureaucracy is viewed as counterfeit.

And there is a difference. Mr. Carter, for example, is more liberal than President Ford in his willingness to assign the Government a larger role and spend more for health insurance, emergency jobs and other programs. Beyond that are the basic differences in philosophy of government. When the Democratic Party controls the White House the people who go to Washington are largely those who believe in government, like it and want to make it work. When the Republican Party is in control those who take the top Federal jobs usually have a distrust of big government and seek to keep it restrained and off the back of individuals and private enterprise.

During the past eight years, the Ford and Nixon Administrations have been partially successful in reducing the number and extent of the many categorical programs enacted by Democratic Administrations and Congress over the last four decades through a system of Federal revenue sharing that gives local governments more control over the use of Federal funds. The Republican platform proposed in Kansas City says in part: "The Democrats' platform repeats the same thing on every page: More government, more spending, more inflation. This Republican platform says exactly the opposite."

Wherever Republicans gather in private there is nearly always a consensus on the central philosophy of the party. The Rockefeller, the Goldwaters, the Romney, the Agnewes were compatible in private while disagreeing in public, where they were appealing to different constituencies. Mr. Reagan, the conservative, and Senator Richard S. Schweiker of Pennsylvania, who had been a liberal, said they found during a long private talk that their basic beliefs were compatible.

The party's advocacy of a reduced Federal role in American life has been enhanced by the fact that it has become smaller and more homogeneous in recent years. In 1920, 43 percent of the voters identified themselves as Republicans. Now 20 percent do. A Twentieth Century Fund study published recently in a book entitled "The Changing American Voter" shows that the Republican Party has lost blacks and liberal whites while gaining Southern whites who were formerly affiliated with the Democratic Party but who hold staunchly to the doctrine that a strong central government is anathema. The change, the study points out, makes for a more "consistently conservative" party.

Another factor in the framing of Republican policy is that the activists in the party tend to be more conservative than the membership. Thus, while public opinion polls consistently show the majority of Republicans nationwide favor President Ford over Mr. Reagan for the nomination, the delegates in Kansas City are almost equally divided.

It is conventional wisdom among political operatives these days that parties do not much matter any more, that independents decide elections and the role of the party is to put up candidates and policies that appeal to a majority. One test for the party at Kansas City is whether from its rather narrow confines it can shape its ticket and anti-big government policy broadly enough to appeal to most voters.

John Herbers is an assistant national editor of The New York Times.

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Cape Town police arrest a young demonstrator.

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The World

In Summary

War Is Forcing DeFacto Partition In Lebanon

After a murderous seven-week siege, the Palestinian Tell Zaatar camp in Beirut has fallen to right-wing Christian forces, removing the last Palestinian enclave in Christian-held territory and moving Lebanon a decisive step toward de facto partition or even more deadly civil war.

Publicly, leaders on both sides of the civil war declare that they want to preserve Lebanon's status as a combined Christian-Muslim nation. But in actuality the country is now divided into three segments. One is a Christian region in eastern Beirut and along the Mediterranean shore and in the mountains east and north of the capital. The Muslim-leftist-Palestinian alliance controls Lebanon south of Beirut along the Mediterranean. Syrian forces dominate more than half of the country, including the fertile Bekaa Valley.

While the national Government still nominally led by President Suleiman Franjeh exists in name, leaders of the factions in the separate zones already have taken limited steps to establish their own public services and administrations. The Syrians came into Lebanon seeking to preserve its cohesiveness as a nation. But during their presence the partition lines have hardened and they have seemed unable to reunite the country.

The Syrians originally intervened when it seemed that the alliance of leftists, Muslims and Palestinians was about to triumph over the Christians. Since then, however, the tide of battle has turned decisively. Now the Christians, especially with the removal of the Tell Zaatar enclave, have secured their hold on their quarter of Lebanon and the Syrians have been fighting their former allies, the Palestinians.

This animosity was believed behind Syria's action last week in imposing stricter regulations for travel between Lebanon and Syria. The effect was virtually to close the border between the two countries, which could provide a cover for the movement of more Syrian troops into Lebanon in case of further fighting with the Palestinians.

The capture of Tell Zaatar, from which thousands of civilian refugees poured out to safety after the Christian forces burst in, was the rightists' greatest victory in the 16-month civil war. No one knows for sure how many persons died in fighting for the camp but even for the Lebanese war, which has taken an estimated 20,000 lives, the toll was obviously high.

A New Attack on An Israeli Plane

Gunmen claiming to be Palestinian guerrillas trained in Libya attacked passengers waiting for an Israeli airliner in Istanbul last week, apparently as a reprisal for Israel's daring rescue of 100 hostages in Uganda last month.

Palestinian officials denied any connection with the attack. But Israel's Prime Minister, Yitzhak Rabin, said that Israel would pursue air pirates to any country harboring them, including Libya.

According to Turkish officials, the two terrorists captured after the Istanbul attack, in which four persons were killed, said they had flown from Libya via Rome with smuggled weapons. They were in a transit lounge supposedly awaiting a flight to Baghdad while the El Al flight was loading. Unable to hijack the tightly guarded Israeli plane, as they apparently wished to do, they opened fire on the boarding passengers. Turkish police returned the fire and subdued the terrorists.

Mr. Rabin's tough response to the incident—"We won one battle but the war continues," he said—carries important implications if the threat against Libya is carried out.

The Palestinian terrorists' base in Lebanon has been imperiled by the civil war in that country. Syria, Egypt and other Arab countries near Israel now impose strict curbs on Palestinian activities.

Only Libya ruled by Col. Muammar el-Qaddafi, a strident foe of Israel, remains as a possible base of operations. But even though Egypt and other Arab countries have their own reasons for dialing the Libyan regime, any Israeli attack on Libya could renew inter-Arab solidarity. And that could upset the tenuous modus vivendi that prevails between Israel and its neighbors.

His Peers May Judge Qaddafi

The Arab League and the Organization of African Unity are considering a joint investigation into charges by the Sudan and Egypt that Col. Muammar el-Qaddafi of Libya has gone beyond the point of political rivalry and is now actively trying to sabotage the Governments of the two nations.

President Gaafar al-Nimeiry of the Sudan blamed Libya directly for aiding a sizable force of rebels who tried

unsuccessfully to overthrow him last month; he also implied that he thought the Soviet Union might have been involved as well. Since Russia's relations with Egypt have cooled, its ties with Libya have warmed. The Soviets supply arms to Libya and have access to bases there.

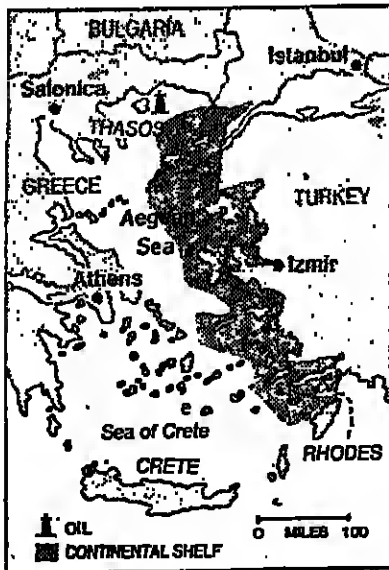
Cairo says that an Egyptian recently arrested for bombing a government building admitted he had been paid by Libya.

Colonel Qaddafi, a fervent Muslim, espouses the pan-Arab ambitions enunciated by his hero, Gamal Abdel Nasser, and once hoped to unite his country with both the Sudan and Egypt. But President Nasser's successor, President Anwar el-Sadat, has become so disenchanted with the mercurial colonel that he refers to him publicly as a "lunatic." Last week, it was reported that Egypt had moved troops, tanks and other weapons to reinforce its border with Libya.

Despite the attraction of Libya's oil wealth as a means of financing domestic development in the Sudan, President Nimeiry has also quarreled with Colonel Qaddafi. Their differences have shown since 1972 when Khartoum refused to allow a Libyan Army contingent to be airlifted across the Sudan to Uganda, where President Idi Amin, a Qaddafi ally, was fighting Tanzania.

After last month's attempted coup in Khartoum, the Sudan and Egypt signed a new defense pact. Both countries deny that they will use it to overthrow President Qaddafi with whom they share membership in the Arab League and the Organization of African Unity. "We are not going to do anything," President Nimeiry said. "We are sure that the people of Libya are going to overthrow him, and we are going to work with the people of Libya to show him his faults."

Greek-Turkish 'War' Is Verbal



The Greek-Turkish war of words over rights to resources under the Aegean Sea is continuing at the United Nations and elsewhere, but the threat of war between the two ancient enemies seems to have subsided as tentative steps for negotiation of the dispute have been taken.

Secretary of State Henry A. Kissinger met yesterday with representatives of the two countries to try to get the negotiations started.

The present friction stems from the voyage of a Turkish survey ship near Greece islands. Greece claims the voyage infringes on its rights to the seabed area; Turkey says the Greek claim to the seabed is invalid. The potential prize is a domestic oil supply for two oil-poor nations: Greece has already found oil in the area near Thasos.

Greece has asked the International Court of Justice at The Hague for an advisory opinion and has also taken its case to the United Nations Security Council. The United States and other allies in the North Atlantic Treaty Organization, to which both Greece and Turkey are connected, welcomed the decision to argue the matter out in the international forums. That was preferable to the armed conflict that seemed at least possible as Greece and Turkey, their relations already strained by Cyprus, each made military preparations.

Have-Nots, and What They Want

The radicalism of many of the participants makes it likely that the fifth conference of more than 100 non-aligned nations, which opened last week in Colombo, Sri Lanka, will adopt aggressive positions seeking to implement the meeting's theme: "A new economic order for the world."

The participating nations are, in the main, the same countries that make up the membership of other international groups of developing nations. But since the nonaligned body defines itself as consisting of nations not belonging to defense agreements with the great powers, it excludes major developing countries like Iran and

Pakistan. There are others such as Venezuela, who, while not official members, play an important role off-stage with "observer" status.

The United States has no formal representation at the conference but for the first time has sent a special envoy to monitor the talks. As one State Department official said: "We haven't paid too much attention in the past and that was probably a mistake."

The importance of the meeting to the United States and the rest of the industrialized world was evident in the preliminary sessions last week.

Four major issues are likely to dominate the conference: the demand for a commitment by industrial nations to reschedule the debt of poor nations—give them more time to repay—as a form of development aid; the establishment of an international fund to sponsor domestic development and stabilize export earnings without requiring the poor nations to borrow annually from industrial ones; the transfer of technology to poor nations in a way that gives the most benefit of the activities of multinational corporations.

There is not total agreement on all issues. Disagreements, perhaps public, are possible on some matters, including the division of the former Spanish Sahara between Morocco and Mauritania, which Algeria has strongly opposed; the future of France's last African colony, the Territory of Afars and Issas; and the future of Timor, the former Portuguese colony in southeast Asia.

Selling Atoms, a Tricky Business

The sale of nuclear plants to developing countries, a profitable enterprise for industrial nations, has also led to conflict among them; the latest is a dispute between France and the United States. Though the sales are intended to enhance industrial capacity there is by now ample proof that they can also contribute to the spread of nuclear weaponry.

Secretary of State Henry A. Kissinger, in the course of an official visit to Pakistan last week, voiced opposition to France's intended sale of a nuclear reprocessing plant to Pakistan. Mr. Kissinger reportedly suggested that unless Pakistan backed out of the deal, the United States might not sell it conventional weapons and might even cut off all aid except food.

American sensitivity on the subject may have been heightened because, as Washington conceded last week, it is probable that material supplied by the United States and Canada for a similar plant enabled India, Pakistan's enemy, to become the world's sixth nation to explode a nuclear bomb. (India, like all other receiving nations, had promised it had only peaceful uses in mind.)

The French Government had agreed to cancel a sale to South Korea in January after American protests but it seems determined to go ahead with the Pakistan contract and privately made clear its "irritation" at Mr. Kissinger's comment.

Pakistan has one small reactor now, built with Canadian help, but it plans to build 24 more nuclear plants, costing \$1 billion apiece, and the French would like to supply them.

As a safeguard, the United States wants Pakistan to agree to use internationally supervised reprocessing centers for the reactors' spent fuels from which plutonium for atomic weapons can be produced. Mr. Kissinger said that Pakistan and the United States had agreed to seek a compromise.

Soares Gets His Opportunity

Portugal's National Assembly has passed the new Socialist Government's program for reviving a troubled economy and providing the basis for a stable and democratic political life. Success would be a major achievement, since the nation is poor in resources and its political past is one of dictatorship and, since the revolution in 1974, turmoil.

The program of Prime Minister Mario Soares requires that industries and firms already nationalized will continue to be state-owned, but attempts will be made to make them viable. Agrarian reform, the code phrase for annexation of Portugal's old estates, will be continued in a legal framework, with compensation and the return of land illegally expropriated in the first flush of the revolution. The Government also plans to implement a national health service, extensive public housing programs and improvements in education for a country where most students have not gone beyond the fourth grade.

The program also sets out rules governing freedom of the press and for worker control of factories. However, its passage was somewhat overshadowed by the return from exile, the arrest and then release of former President Antonio de Spínola.

Mr. Spínola, now officially deprived of his general's rank, fled Portugal after a right-wing coup failed in March, 1975. In exile he was accused of being the mastermind of the clandestine Portuguese Democratic Liberation Movement, disbanded in May but which sought to seize power to avert a Communist takeover in Portugal. When the former general returned to Lisbon, he was arrested, but two days later he was released unconditionally. No reason was given. Mr. Spínola is an old friend of the new President, António Ramalho Eanes, and other Government figures.

Thomas Burton and Bryant Rollins

Few Friends Among the Arabs



Qaddafi Has The Strength Of Fanaticism And Money

By EDWARD R. F. SHEEHAN

What is the world to do about Muammar el-Qaddafi? More to the point, what are the Arabs to do?

The Libyan leader stands accused of sponsoring an abortive coup in the early July that killed hundreds of people. He perseveres in his plots, the Government of President Anwar Sadat of Egypt. He has contributed the carnage in Lebanon by providing Muslims with immense amounts of money and guns. The kings of Saudi Arabia and Morocco hate him because, he has tried to overthrow them. He has helped to foment rebellions in Chad, Eritrea, the Philippines, Northern Ireland and elsewhere, not to mention his patronage of hijackers. This past week, the Turks accused Libya of being the gunman who killed four Israel-bound passengers in Istanbul.

What are Colonel Qaddafi's motivations, and what is he trying to achieve?

Colonel Qaddafi is a Bedouin, born in the desert, perceives the world beyond in terms of absolute good and evil. Born in 1942, he reached adolescence just as Abdel Nasser was ascending the summit of his success in Egypt and the Arab world. Day by day, the Voice of the Arabs broadcast invectives against Western imperialism and conservative Arab governments, and Arabs everywhere to overthrow regimes that resisted Nasser's policies. The ascetic Libyan schoolboy was enchanted.

The young Qaddafi entered the army, and—at age 21—overthrew Libya's decadent monarchy in 1969. He flew to Cairo to meet President Nasser, his idol, for the first time. He was confused. The Nasser he confronted was the exalted revolutionary of the 1950's but disillusioned survivor of the disastrous Six-Day War with Israel. When the Libyan expatiated on President Nasser's revolutionary principles, the Egyptian smiled, told Qaddafi "you remind me of my youth," and suggested a reversion.

Colonel Qaddafi was not deterred. He returned to more avid than ever to accomplish Arab unity and get his militant, puritanical definition of Islam. For he said in an interview several years ago, "Is a civil and pervasive moral structure. It exists to organize aspects of life and society. More extensive and more than any other religion, it is a self-generating revolution."

Inside Libya, the colonel's revolution, seeking a path between "exploitative capitalism and blasphemous Communism," imposed an austere, almost mystical, moral code. Foreign languages, alcohol, and prostitution were prohibited; the bureaucracy was assailed for inefficiency and sloth; an Islamic "cultural revolution" was proclaimed. The Libyan poor unquestionably benefited as, expanded vast petroleum revenues, Colonel Qaddafi bastioned his houses, hospitals and schools. Moreover, he achieved standing success by forcing foreign oil companies to raise prices, pioneering the price rises of the Organization of Petroleum Exporting Countries.

In Quest of Arab Unity

Outside Libya, Colonel Qaddafi pursued his vision of unity with ever greater ardor. At various junctures he forged confederations with Egypt, Syria and the Sudan for a day or two it appeared that Libya and Tunisia might amalgamate. No other Arab leader, however, could match the colonel's version of the Kingdom (or Republic) on earth. Angered, he descended on Cairo and peered on street corners, then dispatched a multitude of Libyan civilians across the Egyptian border to force President Sadat's hand. All of which seemed to go for naught. When President Sadat waged war with Israel in 1973, Colonel Qaddafi sent some arms to Egypt but he abstained. He preached a much grander enterprise, which the whole "Arab Nation"—thousands of tank aircraft, at least two million soldiers—would mount in a single onslaught to reconquer all of Palestine from Israel. Colonel Qaddafi's recurrent frustrations inside and outside of Libya have marked the man. He has on several occasions announced his distrust of Arab leaders, his own bureaucracy and his own people, then fled to the desert to brood to come back again resolved to carry on. Persuaded that he cannot create Arab unity through Arab governments, he has reverted to the early methods of Nasser: appeals now to the Arab peoples over the heads of their own governments to rally to his vision. Subversion, assassination, attempted coups—also old Nasser methods—Colonel Qaddafi has made his own. Cost is not an obstacle. In 1975, Libya's oil revenues were about \$2 billion; today they exceed \$7 billion.

Colonel Qaddafi seeks end finds justification for all his policies in the Koran. In 1971, justifying his policy of expelling Jews from Libya, he quoted a verse from that sacred book: "God does not prevent you from fighting those who have chased you from your homes."

President Sadat and other Arab leaders have perceived Colonel Qaddafi a "lunatic"—but much depends on one's definition of lunacy. The man may be many things but above all he is consistent. Everything he does is in the vision he proclaimed to the world when he came to power—the advancement of Arabism and Islam no matter the cost. In keeping with the voices of the early Nasser, the Holy Koran and of those in his own head. He is a man, a "true believer" doing his duty as he believes ordained to do it. Furthermore, it would be a mistake to underestimate him. On one level he is a visionary, but on other he is shrewd, very cunning, terribly intelligent.

President Sadat speaks of overthrowing him, of a coup against him mounted by the Libyan people. Colonel Qaddafi today controls Libya more tightly than ever. Moreover, neither the Egyptians nor their President are loved in Libya. Colonel Qaddafi is popular with the urban poor who fancy—not only in Libya but in the Arab world—that he might do more for them than President Sadat has ever done.

The fall of Colonel Qaddafi seems improbable in the future, unless he is vanquished by his own frustration on all fronts that he retreats to the desert and does not return. Perhaps only Qaddafi could overthrow Qaddafi.

Edward R. F. Sheehan, is a research fellow at the Center for International Affairs, whose latest book is "Arabs, Israelis, and Kissinger."



Libya's President Qaddafi addressing his own people (top); at a meeting of Muslims in Pakistan (middle); praying in the desert with an aide.

The World Continued
West Africa
Africa Can No

It Is Using

Qaddafi. Strong

صكنا من الاصل

الجزيرة

Qaddafi
The Son
Of Fate
And Me



Soldiers in training camp at a Windhoek army base.

The World / Continued

South-West Africa, an Orphan Pretoria Can No Longer Keep

By JOHN F. BURNS

PRETORIA—Like a balloonist whose craft is sinking, Prime Minister John B. Vorster moved last week to the west of Rhodesia and South-West Africa in the hope of keeping apartheid South Africa

with an insurrection among the black population. Mr. Vorster had his lieutenants signal that he is to support the American push for majority rule and to approve the installation of a multiracial government in South-West Africa, or Namibia as black all it.

It was an act of realism or desperation, the support for the other two outposts of white rule on the continent was a remarkable break with the past. In the context of domestic politics, where Mr. Vorster is supported by a conservative Afrikaner constituency that is terrified by swarigevoer, the black danger, the de-

cision to cast loose from South-West Africa was the boldest move by far. The territory, larger than Britain and France together, has been under Pretoria's rule for 56 years, during which it has become, in all but name, the fifth province of South Africa.

Colonized by Germany in 1884, the vast but sparsely populated region of desert and scrubland passed under South African authority in 1920, when the League of Nations entrusted it to Pretoria as a mandate. The mandate carried with it the obligation to promote the well-being and progress of the indigenous peoples, but in practice South Africa set out from the beginning to model the territory in its own image, with entrenched discrimination against blacks in every sphere.

In 1933, Pretoria sued for permission to incorporate the territory into South Africa, but the League refused. When the United Nations succeeded the League after World War II, South Africa, alone among the mandatory powers, refused to accept a trusteeship. From that point on the ter-

ritory's status has been a subject of international dispute, culminating in the vote by the United Nations Security Council to invoke mandatory sanctions against South Africa if it failed to accept a United Nations supervised election leading to independence by Aug. 31 this year.

With the deadline little more than two weeks away, there has been a rush of activity to arrange an interim settlement that will stave off sanctions, which the debilitated economy of South Africa could scarcely sustain. Nothing definite has been announced, but the outline emerging from statements in Pretoria and Middelburg, the territorial capital, is for a multiracial government to take over by June 30 next year, with the formal transition to independence either then or shortly after.

To guard against criticism at home and promote the notion of an untrammelled popular will working its way, South Africa has insisted that the final decisions will be made by a constitutional conference that has been at work in Windhoek since earlier this year. In fact, the comings and goings between the two capitals suggest that Pretoria still has a large hand in the affair, and will use its authority to see that the conference's decisions fit in within its predilections.

At this point, it is unlikely that free elections will be part of the package. Mr. Vorster is reported to feel that it will be five years, at least, before the territory is mature enough to risk a free vote. In the meantime, the formula is likely to be a broadly-based coalition representing each of the tribal groups, with a white prime minister, probably Dirk Mudge, the chairman of the constitutional conference, and a black head of state, Clemens Kapito, head of the Owambo delegation to the conference, which represents the dominant tribe.

A Doubtful Formula

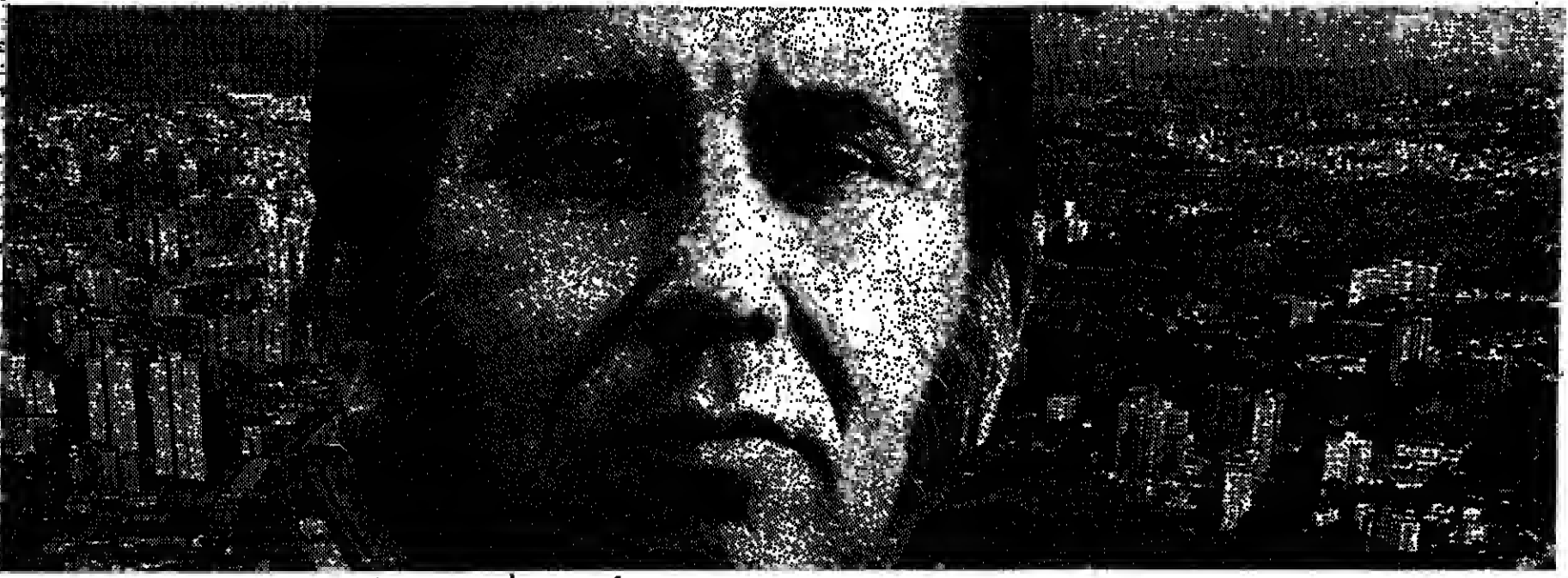
The formula has almost no hope of acceptance at the United Nations, which has approved the South-West Africa People's Organization, excluded from the Windhoek conference, as the sole authentic representative of the territory's people. Mr. Mudge and a number of tribal leaders at the talks have suggested that the People's Organization be invited to join the interim government, a bid that the group's representatives abroad have contemptuously rejected.

Inadequate as it may be in the eyes of South Africa's critics, acceptance of multiracial rule in a unitary state is a quantum leap from the position Pretoria was taking only a few months ago. Then, the inclination encouraged by pressure from the territorial government, which is in the hands of South Africa's ruling Nationalist Party, was for a modified form of apartheid, with the whites' interests secured by a constitution dividing the country into homelands, or Bantustans. In effect, the 90,000 whites would have continued to dominate the 710,000 blacks, Bushmen and "coloreds," or people of mixed descent.

In fact, the multiracial government now envisaged would almost certainly be beholden to Pretoria for many years. As long as the People's Organization refuses to join the coalition, the territory is likely to have a major guerrilla war on its hands, fought by People's Organization guerrillas based in Zambia and Angola. The war, already 10 years old, has tied down thousands of South African troops, whom the territory is in no position to replace. Furthermore, its economy, based almost entirely on the mining of diamonds and copper, will continue to require the large infusions of money—\$75 million this year—that Pretoria provides, and which can scarcely be procured elsewhere so long as the United Nations enforces a policy of non-recognition.

John F. Burns is a correspondent for The New York Times, based in Johannesburg.

It Is Using Its Oil Wealth to Back Its Policies



Venezuelan President Carlos Andrés Pérez; behind him, the Caracas skyline.

Venezuela, Strong Voice of the World's Poor

By JOSEPH MANN

S. Venezuela—After decades as a silent walk-on in international affairs, Venezuela in the last two years has transformed itself into a leading actor. Its new stature in international organizations such as the Organization of Petroleum Exporting Countries and the International Monetary Fund has partially overtaken the traditional prominence of Mexico, Argentina in Latin American affairs.

The world recognizes the change as evidenced by a number of distinguished foreign visitors to the country in the last two years. They include Marshal Tito of Yugoslavia, the Shah of Iran, Prime Minister Pierre Trudeau of Canada, Secretary of State Henry A. Kissinger, and the former West German Chancellor, Helmut Schmidt. Carlos Andrés Pérez has traveled extensively in

Latin America. Manuel Pérez Guerrero, is co-chairman of the Conference on International Economic Cooperation this week. Mr. Pérez Guerrero, Venezuela's representative to the International Economic Affairs who has played a special diplomatic envoy, is now Venezuela at the conference of nonaligned states in Sri Lanka. While not an official member of the group, Venezuela holds "observer" status.

The change in Venezuela's international status, since the Pérez Administration took office in 1974, came about partly by chance and partly by a result of higher petroleum prices since 1973. The Government, which receives the benefits of the most sophisticated oil industry in Latin America, has used its rich neighbor to a poor corner of the world not only as a factor that gives Venezuelan a significant voice in international assemblies. More has been the sympathetic foreign policy fashioned by Pérez, Foreign Minister Ramon Escovar Salom, and Pérez Guerrero. While the Government is implementing a \$54 billion domestic development plan aimed at increasing national wealth and reducing dependence on oil exports, it has also committed \$3 billion, or

10 percent of its gross territorial product, to loans and other assistance to Latin America, the Caribbean and international organizations.

At the same time Mr. Pérez, in voicing his own country's complaints to the industrialized world, embraced key issues affecting most developing nations. As a country receiving the bulk of its income from petroleum and iron ore exports, and depending heavily on industrial goods imported from the United States and other developed nations, Venezuela is vulnerable to price changes in either of these categories.

Mr. Pérez has repeatedly called on industrialized nations to pay "just" prices for the nonrenewable natural resources that the developing nations sell as their chief source of revenues, and has staunchly defended oil price increases. He has maintained that these exports are undervalued by the industrialized giants and that poor nations will never be capable of establishing alternate sources of income if their prime exports are sold at unremunerative prices. He has argued that the developing world is a key market for farms and factories in Europe and North America. But price increases for food, tractors, heavy machinery and other essential imports to Venezuela remain far ahead of increments made in raw material exports.

The Government has moved to control its own chief source of income, up until 1974 in the hands of foreign concerns. The Pérez Administration nationalized American petroleum and iron-ore mining companies valued at \$5 billion, but carried out the takeovers peacefully. Nationalized firms were compensated, and representatives of the foreign enterprises are still working with the Government as technical and marketing advisers.

The Pérez Administration's relations with Washington have always been friendly, despite concern in the United States over the newly nationalized Venezuelan oil industry, a principal supplier of American markets. Venezuela insists that it will remain a faithful source for its most important customer.

Mr. Pérez, however, has not remained silent whenever he felt that Washington was treading on his country's sovereign toes. He has contradicted Washington pronouncements that oil prices are too high. He and his officials have criticized Washington for tariff restrictions included in the Trade Act of 1974 which affect Venezuela even though the provisions were intended to chastise Arab oil

producers who participated in the 1973 oil embargo. Venezuela not only declined to participate in the embargo, but voluntarily increased petroleum exports to the United States. The tariff restrictions were viewed here as one more callous act carried out by a government that apparently paid little attention to, and cared even less, about Venezuela.

The Pérez Administration has also called on the United States to turn over control of the Panama Canal to the Panamanians. Mr. Pérez meets regularly with the Panamanian strongman, Gen. Omar Torrijos, and has called the canal the single most important issue in relations between Washington and Latin America.

Venezuela supports the elusive goal of Latin American economic integration. Mr. Pérez has thrown his Government's support behind the Andean Pact, which includes Bolivia, Chile, Colombia, Ecuador, Peru and Venezuela. But the group's inability to agree on means for implementing fundamental economic aims has been disappointing.

As one of the few remaining democracies in a region dominated by military dictatorships, Venezuela would seem to be in a position to preach the virtues of freely elected government. The Pérez Administration, however, is careful not to criticize any governments directly. But when a woman seeking political asylum at the Venezuelan Embassy in Montevideo was reportedly dragged from the embassy grounds by Uruguayan security police, the Caracas Foreign Ministry announced that it was severing diplomatic ties with Uruguay.

The Government is expected to continue following foreign policy lines traced out during the first two years of President Pérez's five-year term. Two principal goals are most conspicuous: removal of the vexing restrictions laid down by the United States Trade Act, and grouping together Latin states in order to form an effective economic and political bloc representative of regional interests.

The first goal can probably be achieved after the United States Presidential elections. But the second will not be easy. The notion of a united Latin America has been the unfulfilled dream of statesmen here since the time of Simon Bolívar.

Joseph Mann, a journalist living in Caracas, writes frequently for The New York Times.

Libya Blamed This Time

The Sudan, Where Coups And Violence Are Endemic

By JOHN DARNTON

KHARTOUM, the Sudan—On July 4, after two days of vicious street fighting, the forces of President Gaafar al-Nimeiry beat back an insurrection that, it is now clear, was fomented by neighboring Libya. The rebels were a well-armed but ragtag troop of exiles, zealots and mercenaries that somehow managed to trek 1,000 miles across the desert unretarded.

Despite President Nimeiry's claim that 80 percent of the invaders were foreigners, it appears that most were Sudanese emigrés, most of them adherents of a fanatical Moslem sect. While the attack could not have been mounted without Libya's support, it could not have been conceived without the home-grown animosities that have bedeviled the Sudan since it gained independence in 1956.

From the brutal desert in the north to tropical rain forest in the south, the Sudan is a country of violence and mystery, as dark as the muddy waters of the White and Blue Niles. Of all the nations on the continent, only tiny Benin, now under a Marxist regime, has had a more bewildering array of coups and counter-coups. Only Nigeria and Zaire have fought civil wars approaching the cruelty of the 17-year conflict between the Sudan's 15 million Arabs in the north and 4 million Christian and pagan blacks in the south. The war, in which 500,000 died, was a legacy of conflicts originating in the last century when the Arabs traded in southern slaves. As in other countries under British rule, such as Nigeria, the hostilities were exacerbated because the regions were administered separately.

One month after he seized power in May 1969, in a left-wing army coup patterned after that of Gamal Abdel Nasser's in Egypt 17 years before, then Colonel Nimeiry announced that he would negotiate an end to the war. Three years later he was able to do so, by granting the south regional autonomy. Reconciliation was rapid, but reconstruction slow.

President Nimeiry, who has moved his Government from a military regime to a one-party state with himself as President, has survived numerous assassination attempts, two coups that were uncovered before they were launched, and three that were tried but failed, including one in July 1971, in which President Nimeiry was held captive in the presidential palace for three days.

Only the 1971 coup attempt could be called political in the conventional sense. It was carried out by Communist officers, including three who had been dismissed from the governing Revolutionary Command Council, as President Nimeiry began moving away from a more radical program of nationalization.

The other insurrections have their roots in the Mahdist movement, a reactionary, mystical sect that traces its origins to Muhammad Ahmad, in 1881, claiming to be the Mahdi, a divinely inspired leader, he spearheaded the rebellion against Egyptian rule that ended in the capture of Khartoum, which was retaken by a British-Egyptian army under Lord Kitchener in 1898.

A Potent Minority

The worshippers of the Mahdi, the Ansars, have been a potent force ever since. They are strong in the western Sudan and constitute perhaps 20 percent of the population. After independence they shared political power through the Umma Party, which was liquidated along with other parties by President Nimeiry's take-over. They were driven to extremes by his Sudanese socialism, and rose up in 1970 in their stronghold of Aba Island in the White Nile; they were brutally suppressed.

The temporal leader of the Ansars, el-Sedik el-Mahdi, has admitted leading last month's rebellion. With deep-seated suspicion of Egypt, disdain for the Sudanese south, a mission to Moslemize and fanatical anti-Communism, he found a compatible personality and indispensable ally in Libya's Col. Muammar el-Qaddafi. Had the coup succeeded and Mr. Mahdi been installed as head of state, the south would undoubtedly have rebelled. Libya probably would have attempted to supply arms and Egypt would have been threatened since its lifeblood, the Nile, flows through the Sudan.

Ironically the attempts to seize power have come largely from reactionary elements at a time when President Nimeiry is moving the nation to the right. Following again in the footsteps of Egypt, he is aligning the Sudan with the West.

Last month's coup attempt occurred on his return from a three-week visit to the United States, where he met with President Ford, Robert S. McNamara, the head of the World Bank, and others to drum up capital and technological aid for agricultural development.

With Libya and Uganda as neighbors, the Sudan touches on two of the more unpredictable countries in the world. Its immense borders are almost unpatrolable but defense and security soak up over a quarter of the annual budget.

The Sudan is the largest geographic entity in Africa—almost one-third the size of the continental United States. Although conditions are grim, it seems on the threshold of economic take-off. Some statisticians calculate that 40 percent of the arable land in the Arab world lies within its boundaries, of which only 10 percent is under cultivation.

But whether or not that potential will ever be realized, in a country with external enemies, divisions between north and south, a dissident religious sect, and a history of political instability, is problematical.

John Darnton, a correspondent for The New York Times, recently was in the Sudan.



Sudanese President Gaafar al-Nimeiry.

The Nation

In Summary

A Minimalist Energy Bill Finally Passes

Congress has finally passed an energy bill, designed to reduce slightly the nation's increasing reliance on oil imports by deregulating the price of about 13 percent of the crude produced domestically. The very limited nature of the compromise legislation seems to insure that its inflationary impact will be virtually nil this year. President Ford is expected to sign the bill.

The price decontrol is expected to increase current daily production of 8 million barrels by about 5 per cent by the end of the decade, a far cry from the Ford Administration's goal of independence from oil imports. Before the Arab oil embargo began in September, 1973, 33 per cent of the oil consumed in the country was imported. During the first six months of this year, 39 per cent of the nation's oil came from foreign sources. The bill figure only slightly.

The basic aim of the long-delayed measure is to provide domestic producers with an incentive to extract more oil from uneconomical existing wells by decontrolling its price; it could then be sold at the higher price brought by imported oil. The law would also encourage the use of expensive new techniques to get more oil from marginal wells.

The bill also includes provisions designed to encourage energy conservation in homes, businesses, apartment buildings and institutions through low-interest and guaranteed loans and direct grants.

Roselli Dies; Now There Are None

In the early sixties, the Central Intelligence Agency recruited two mobsters to act as middlemen in a plot to assassinate Premier Fidel Castro of Cuba. Now the second man, John Roselli, has been found dead, and as in the case of Sam Giancana 13 months ago, there is no explanation of his death.

Both men were murdered in classic gangland style. Mr. Roselli's body was found last week in an oil drum wrapped in chains floating in Dumbfound Bay, an arm of Biscayne Bay between North Miami and Miami Beach. Mr. Giancana was found dead in his suburban Chicago home, six bullets in and around his head.

There is no publicly known evidence that the two murders did or did not have a connection to the abortive plot against the Cuban leader. Mr. Roselli was a cooperative witness last year before a Senate committee investigating intelligence activities; Mr. Giancana was killed shortly before he was to testify. And during the period the two men were involved in the Castro plot, a young woman they knew well also had a romantic relationship with the late President John F. Kennedy.

Though authorities have not solved either mobster's murder, they say their belief is that Giancana and Roselli both were killed by other underworld figures. After several days of saying there was no reason for a Federal inquiry into a local murder, and after several requests from Congress that it do so, the Justice Department reversed itself and ordered the Federal Bureau of Investigation to take a look.

Hays Decides to Quit Entirely

The sex scandal that forced Representative Wayne L. Hays out of his powerful chairmanships in the House, has now forced him out of the House itself. The Ohio Congressman, who has served 28 years, said he would not seek re-election in November for reasons of health and for what he considered press "harassment."

Mr. Hays's decline began when a former secretary, Elizabeth Ray, charged that she had been put on the public payroll, at \$14,000 a year, solely to have sexual relations with him. While conceding a liaison, Mr. Hays denied that Miss Ray did no meaningful work. Colleagues nonetheless forced Mr. Hays to resign two important chairmanships.

The Representative's troubles are far from over. He faces investigations by both the House and the Justice Department, as well as a civil suit alleging fraud involving illegal payments to staff members.

Potential Conflict Almost the Norm

The General Accounting Office says there are broad patterns of potential conflict of interest in the Commerce Department, similar to those disclosed in the accounting office's investigations of a number of other Federal agencies.

In the Commerce Department, the accounting office found, a number of officials have financial interests in companies that do business with the

department or are subject to its regulation. It also found that existing conflict of interest rulings were frequently not enforced.

Under Federal law and Administrative order, employees and officials of Federal agencies are required to make personal financial reports to their superiors. Neither the law nor the order, however, specifies the form or extent of disclosure or what action superiors should take.

The Department has acknowledged that its system of collecting and reviewing financial disclosure statements, and acting on them, is faulty, and has promised unspecified corrective action.

The General Accounting Office is an investigative arm of Congress, which has its own problems with conflicts of interest. The House of Representatives, whose members are generally more visible than executive agency personnel, has been reluctant to consider a measure that would discourage potential Congressional conflicts by requiring complete disclosure of each Representative's assets and income.

Kelley Starts to Shuffle the F.B.I.

F.B.I. director Clarence M. Kelley has responded to the growing list of disclosures about the bureau's misdeeds by revising the way the bureau is organized. He also announced the retirement of Thomas J. Jenkins, one of the last members of the bureau's upper echelon said to be loyal to the practices of J. Edgar Hoover, Mr. Kelley's predecessor.

Whether the changes will de-Hooverize the Federal Bureau of Investigation will probably depend as much on the actions and enforced policies of Mr. Kelley and meo as on the structural changes themselves. Mr. Kelley has so far filled two of the three top posts with younger men from the agency's branch offices who apparently do not have an institutional commitment to the old guard; a successor for Mr. Jenkins has not yet been named.

The primary practical effect of the restructuring is the abolition of the internal security section of the intelligence division, formerly responsible for the investigation of domestic radical and terrorist groups. Illegal and abusive conduct, including burglaries, by agents in that division is under investigation by the Department of Justice. Mr. Kelley also announced that he would form an independent internal unit to deal with allegations of misconduct. There has not been one before.

Angelinos Get Their Lane Back

A brave effort by the California Department of Transportation to alter driving habits in that state's car-worshipping culture has been suspended, at least temporarily, after producing minimal results but maximum controversy.

The department experimented not in some backwater but on the Santa Monica Freeway in Los Angeles, where (as elsewhere) for years the habit has been one Californian to one car. The experiment, designed to reduce the number of cars on the road by multiplying the number of people in each car, reserved the left-hand lane for buses and autos with at least three persons in them.

In five months, total traffic did decline slightly and public transportation did rise a bit, but for the most part not much changed.

Last week, a Federal judge ruled that, meritorious or not, the plan broke the law because department officials had not filed a required environmental impact statement for the project.

Harris is Guilty

The trial of Emily and William Harris, members of the Symbionese Liberation Army, has ended in their conviction, but it produced little new public knowledge of either that small, violent radical group or its best known member, Patricia Hearst.

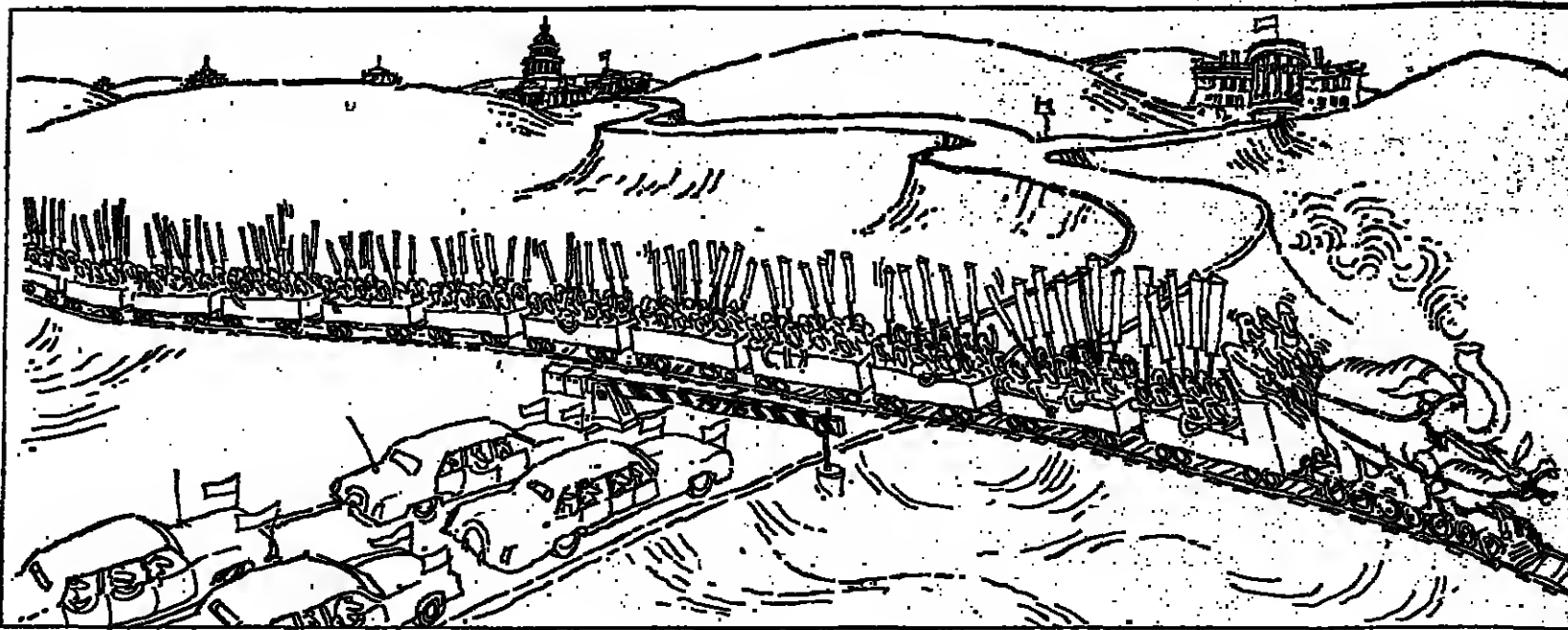
A jury in Superior Court in Los Angeles last week found the Harrises guilty of kidnapping, robbery and auto theft, but acquitted them of charges when Miss Hearst opened fire with a handgun in an incident in May 1974, an automatic weapon to help them avoid arrest.

The trial of the two surviving members of the S.L.A. who kidnapped Miss Hearst, added little to the public record about the group, or the 16 months during which the Harrises and Miss Hearst were fugitives, because the defense presented no witnesses, Miss Hearst, who had agreed to testify for the state, was not called.

Miss Hearst herself faces the same charges in a state trial next January. She is now undergoing psychiatric testing before sentencing on a Federal bank robbery conviction.

R. V. Denenberg and Caroline Rand Herron

A Lot of Public Business Is at a Standstill

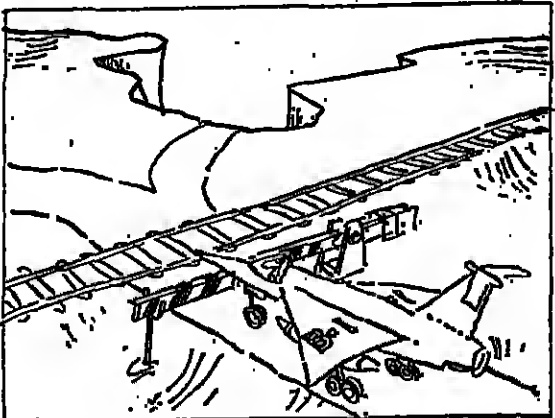


Political Fever Is Causing Washington Malaise...

By WARREN WEAVER JR.

WASHINGTON—Election years are popularly regarded as times of intense activity, when the leaders and candidates of the two parties, emboldened by beckoning political prospects, increase their efforts to impress the electorate with their achievements and govern with exhibitionist vigor.

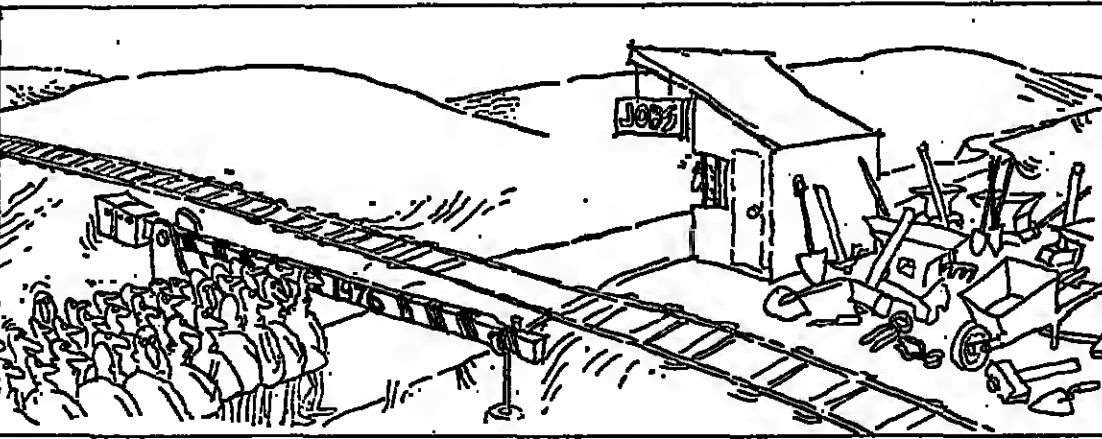
In fact, the years in which the voters choose their Presidents tend to be times when a number of things do not happen in Washington that very likely would have except for the national campaign. This week's



symbol could hardly be more explicit: Republicans will have absent themselves en masse to Kansas City and their nominating convention. The President, a candidate, left Washington early.

On the theory that a kind of historical pattern can emerge from the events that failed to take place in a given time as well as from those that do, here-with is a random sample of things that are not happening in Washington this year, particularly this fall.

At the State Department, efforts to normalize relations between the United States and the People's Republic of China are not proceeding. For many months, there has been general agreement among foreign policy experts in Congress and the Administration that such progress was not only inevitable but desirable. But President Ford is not about to make friendly gestures to the Communists—at least not until after the Republican convention. Even then,

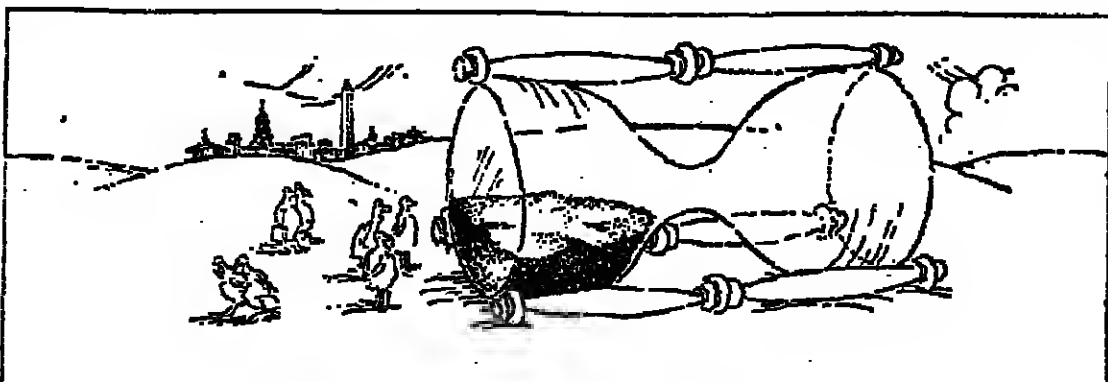


...While Everyone Awaits Dr. Carter

By LESLIE H. GELB

WASHINGTON—Foreign policy in this city is now mostly living in the future. It is as if the diplomats, Administration officials, Congressmen and their aides and would-be Democratic office-holders have already bought stock in a Carter victory. It is like the Middle Ages after the death of one Pope and before the selection of the next. Then, all law was suspended and nothing was considered a crime. Now, as the present Administration seems to fade and before the expected arrival of the new one, reality is being increasingly suspended. For those in waiting until next January, the void is filled with possibilities—for jobs, policy proposals and new negotiations.

For the leaders of the Ford Administration, there is mostly limbo. Secretary of State Henry A. Kissinger is trying to keep things moving, but with the possible exception of the Strategic Arms Limitation Talks, little is expected. It takes a lot of power to make things happen, and as the talk of the town centers less on Mr. Kissinger and more on his possi-



improving relations with Peking entails further alienating Taiwan, and there are many American supporters of Taiwan who vote.

Right now as steps are not being taken to resume the Strategic Arms Limitation Talks with the Soviet Union, that might be interpreted as evidence of international softness by the Republican Right. If President Ford wins the nomination, however, some observers speculate that new SALT initiatives could provide helpful autumn evidence of White House leadership for peace.

Until the primary season opened, the State Department was exploring a more even-handed approach to the Middle East, inevitably requiring increased pressure on Israel. But the Arab vote in the United States is barely discernible; the Jewish vote is substantial and active, in votes and campaign contributions.

Postponement of critical decisions in other areas until after the election also has become official Democratic policy. Congressional critics of the B-1 bomber, which has the endorsement of the Ford Administration, have argued that the next President, who may or may not be Mr. Ford, should make the final decision on such a costly commitment. The Senate passed a Defense Appropriation bill last week that deferred the \$1-billion purchase until after Feb. 1.

The White House's legislative proposal for executive reform of Federal regulatory agencies is not speeding through Congress. In a clear reference to the fact that Mr. Ford holds his office by appointment and succession, one House Democrat, Representative John E. Moss of California, said no action on the plan should be taken "until we can get the views of an elected President."

Congressional Democrats seeking stronger legislation to protect the public against wiretapping are not working for adoption of their legislation this year. They have tacitly agreed that prospects for an effective measure would be much brighter in a Carter Administration; if there is another Ford Administration, they will have lost nothing but time.

Appointments to vacant jobs in the Executive branch are not being speedily filled. Few men and women are anxious to break off private employment and move to Washington to accept a job that may vanish five months later. The reluctance has been particularly noticeable at the Pentagon, where important posts have remained empty for months.

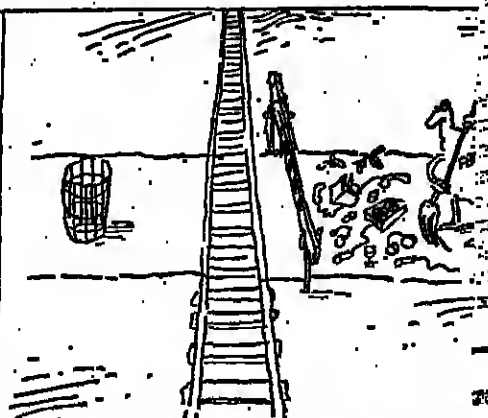
What is probably more politically significant is

that the White House is not pressing ahead to a new head of the Equal Employment Opportunity Commission, an agency that was in trouble its most recent chairman resigned three months. The commission is regarded as unpopular with employers, a number of whom are active Republican contributors.

Another agency employers consider a troublemaker, the Occupational Safety and Health Administration, decided just about the time the 1976 primaries began that it would not be able to promulgate new job safety regulations until after November. Many of these standards had been scheduled to effect earlier.

Political coincidence or not, the Ford Administration has also chosen not to back deregulate the cable television industry this year. The move is strongly opposed by the rest of the broadcast industry, a bloc known to be influential with candidates.

The Capitol Hill timetable alone threatens to that a substantial number of bills will not be



laws this year, or at least not until after the election. Congress took a 10-day recess for the Democratic National Convention and is doing the same Republican convention. Then comes a Labor Day recess, mandatory in an election year. The session is presently aiming for adjournment by Oct. 1, allow incumbents time to return to their districts and campaign for reelection.

Among the measures that may not fit into the abbreviated fall work schedule is a proposed million subsidy for the hard-pressed United Postal Service, not a very popular political even in a non-election year. A more certain one is the reauthorization of the United States Code, a proposal so full with controversial provisions that all the considerable efforts to neutralize purely procedural reform have failed.

Early this year, Congressional leaders agreed there would be no floor action on like abortion and gun control. They are close too hot to handle when running for office. Leaders who are also candidates are acutely aware recorded votes on such questions can only at least one segment of the electorate, and earn compensatory goodwill from others.

Now it appears possible that the November 1976 may include the Democratic Congress's to approve the Democratic party's keystone employment act. The House Democratic freshmen swept into office as bold reformers less than years ago, voted 65 to 10 recently to ask leaders not to bring the measure to a vote. Supporting the bill, which could be a pre-emptive federal spending, might endanger the election prospects, some freshmen said.

Warren Weaver Jr. is a reporter in the Washington bureau of The New York Times.

There is no better measure of the Washington mood than the fact that bureaucrats are in about and already writing transition papers. Mr. Kissinger, for one, knows all this, struggling to hold the threads. At frequent intervals he drops strong hints that if President Ford is elected, he would remain as Secretary of State; he still has to be reckoned with.

In the meantime, by all accounts, he has tied himself to little movement. It is, paradox to the Soviet Union, that he still looks for a chance of a pre-election success. The nuclear talks with Moscow have already reached agreement on all issues except what to do about the Ar cruise missile and the Soviet Backfire bomber. Kissinger is hoping that if Mr. Ford wins, the Republican nomination this week, the President would overrule the Pentagon on how to count the weapons systems, and thus virtually insure an arms accord with Moscow.

So far, the Russians have indicated they are willing to continue negotiations. By most reports, few cows feel more comfortable with Mr. Kissinger than they do about the Russian. But even the Russians have been diligently finding out what Mr. Carter is speculating on Mr. Kissinger's successors, to the future.

Leslie H. Gelb is a diplomatic correspondent of The New York Times.

the Region

Hurricane: Man Feared Not Enough

...the hurricane...

...the hurricane...

...the hurricane...

...the hurricane...

A New Defeat in Day Car

...the new defeat...

...the new defeat...

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N.Y. to 'Tax Errant Drivers

...the tax on errant drivers...

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سكان من الامم

The Region

Summary

The Hurricane: Less than Feared but Bad Enough

The hurricane that passed through New York metropolitan region last week, though severe, created far less destruction than had been feared, in part because every one saw it coming and prepared for it fully and in part because it had lost some of its power as it arrived on the shore of Long Island.

The winds had diminished from 110 an hour to 90, though well above 75 M.P.H. that certifies a storm hurricane.

The region's population was alerted an hour to 90, though well above 75 M.P.H. that certifies a storm hurricane. More than 200,000 persons able to leave exposed beach areas ample time after their property had battered down or boarded up.

Knowledge of the development of canes and forecasts of their movements in the last two decades meant a major saving in both and property. The greatest advance has been through weather satellites the first of which went into orbit in 1960. Satellites take photos and infrared heat measurements every 12 hours of virtually every place on the earth. They have revolutionized the warning system for storms.

Last week's hurricane was charted from its birth to the Atlantic. It developed the way hurricanes do. An area of low atmospheric pressure diverts the westward-blowing trade winds to the north and begin to pile up on another. As warm air rises, torrential rains releasing heat that intensifies the

storm. The rotation of the earth imparts a twist to the column of winds; the result is a whirlpool of air whose cylindrical core is moving up rather than down. Warm, moist air is constantly sucked in, giving fresh energy to the spiraling wind system. As the storm moves over land, it loses its driving force and dies.

Last week's hurricane came pretty much straight up the Atlantic coast, scraped the New Jersey shore and then hit Long Island about midway. It crossed the island, constantly losing force, and Connecticut before dissipating as it moved northward. There was considerable flooding and electric power was cut off in many places as falling trees took utility lines with them; damage was in the millions. One person died, struck by a tree.

The Next Move Is the Hospitals'

The settlement that ended the four-day strike at New York City hospitals last weekend bought time for the workers and the city, and the prospect of hard times for the independent agency that supervises the hospitals.

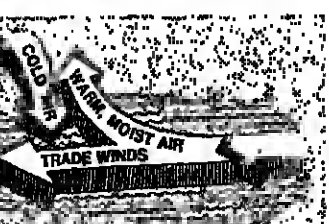
The union representing 18,000 largely unskilled workers prevented the dismissal of at least 1,000 people by relinquishing a cost-of-living increase.

But other, greater troubles lie ahead. The Health and Hospitals Corporation, which runs the city's 16 municipal hospitals, has been trying to wipe out an estimated deficit of \$104 million in its \$1.1 billion budget. The layoffs the workers struck over were only a fraction of all the planned cutbacks.

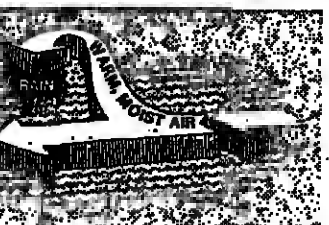
At the same time, the state has imposed new Medicaid reimbursement rates that will increase the hospitals' deficit more than \$20 million. The strike accord brought with it a reprieve for the hospital corporation to find new ways of saving money and increasing revenue.

Hurricanes Get Started

moist winds blowing west over ocean are diverted by a of low atmospheric pressure.



winds begin to pile up on one another. Colder air forces the warm air up.



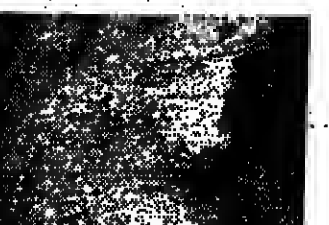
the column of warm air rises, and temperatures force the moisture to precipitate, and torrential rains begin to fall.



earth's rotation imparts a twist to the column of winds, resulting in a whirlpool of air whose core is moving up rather than down.



warm, moist air is sucked into the spiraling wind system, providing energy to the storm.



There is opposition to the increased fees, centered around the interpretation by the State Motor Vehicle Department of legislation authorizing it to impose charges to cover the cost of the driver improvement program. The department expects court challenges based on the argument that only the Legislature has the power to increase licensing fees.

Harriet Heyman and Milton Leebaw

Handwritten note: "The Search Has Been Brisk in New York and New Jersey"

The Search Has Been Brisk in New York and New Jersey

Hunting for Delegates By Building Up Egos

By FRANK LYNN

KANSAS CITY—National convention delegates are usually dealt with like sheep—loose flocks rather than as individuals. Convince the shepherd (a governor, a senator, a county leader) and invariably the sheep will follow.

But not so for many of the sheep arriving here this weekend for the Republican National Convention, which will, perhaps appropriately, be without scent of the stockyards.

President Ford and Ronald Reagan have been forced to bargain with individual delegates on an unprecedented scale.

The New York and New Jersey delegations, for instance, are overwhelmingly pro-Ford, but the President and Mr. Reagan have nonetheless been put through the humiliating experience of dealing at length with individual delegates.

These efforts are typical of their activity in states where there are delegates who can be swayed. The

courting goes on at two levels. One is where governmental actions are promised or sought. President Ford has a distinct advantage at this level, and Mr. Reagan has already accused the President of using his official powers for political trading. The other level is more social—friendly phone calls from the candidate or cocktails with him—and aimed generally at enhancing the delegate's prestige at home.

The Connecticut delegation backed President Ford solidly, so there has been little wooing of the state's delegates by either candidate. But examples of retail campaigning or bargaining for votes in New York and New Jersey abound.

Richard M. Rosenbaum, the New York Republican state chairman who is now a key figure in the Ford campaign, began the bargaining on a large scale months ago when the New York delegation was still uncommitted. He shuttled to and from Washington for well-publicized meetings with the President and Cabinet officials to try to obtain additional Federal aid for New York and other uncommitted Northeastern states. He now claims credit for winning additional aid for mass transit in Buffalo and heading off the closing of part of the Griffis Air Force Base in the Utica-Rome area.

A Brooklyn delegate, Salvatore Scotto, switched from uncommitted to President Ford after a telephone call from Vice President Rockefeller, who set up a series of conferences for Mr. Scotto in Washington to discuss additional Federal aid for the Gowanus Canal cleanup and improvement. Mr. Scotto may be getting action. He was in Washington again last week for meetings with Federal officials.

Beyond this level of bargaining has been what even Mr. Rosenbaum referred to as "bizarre" dealings between the Presidential candidates and individual delegates. Edwin M. Schwenk, the Suffolk County Republican leader who is threatened by a revolt within his party organization, tried to strengthen his prestige locally by wrangling an invitation to the Oval Office for 10 minutes several days before his

seven-member delegation switched from uncommitted to the President.

Mr. Schwenk came dangerously close to implying vote trading when he said, in announcing the switch, that the President had agreed to look into the fiscal problems of the southwest Suffolk Sewer District.

Another delegate, Ralph DeBlasin of Manhattan, managed to squeeze from the Ford campaign three V.I.P. tickets aboard the aircraft carrier Forrestal to witness Operation Sail, and from the Reagan campaign a tape-recorded 15-minute interview with Mr. Reagan two weeks ago in Brooklyn.

In New Jersey, eight delegates who were uncommitted, or leaning to Mr. Reagan, were wooed with dinner with Mr. and Mrs. Reagan at the Holiday Inn in Elizabeth. "We talked issues all evening," said one of the delegates, Mrs. Eudora Fike, vice chairman of the Middlesex County organization. Mrs. Fike was particularly interested in the deregulation of interstate commerce. Her husband is in the trucking business.

Obviously capitalizing on the tight race, another delegate, Daniel Fernandez, a Bronx district leader, switched from the President to uncommitted to the President in 10 days.

Nevertheless, Mr. Fernandez got the royal treatment when he finally landed in the Reagan camp—a personal meeting with the candidate, a block-and-a-half limousine ride with the candidate and a crowded news conference where he harked in the television lights with the candidate.

Outright vote trading—"I'll vote for you if you do this for me"—is both a Federal and a state crime. The bargaining for delegate votes usually skirts that line. It is negotiation by implication—"I'm uncommitted and I'm sure would like to see you do something about this matter. That's politics as usual."

Frank Lynn is a metropolitan political reporter for The New York Times.



Richard Rosenbaum (left), chairman of the New York delegation to the Republican National Convention, talks on the phone with Sen. James Buckley; Ronald Reagan hunts for support among the New Jersey delegates.

The Latest Investigations Involve Day Care Centers

The Poverty Programs: For Politicians, Too

By JOHN L. HESS

Once again, or still, the headlines recite the dreary litany of waste, inefficiency, and alleged corruption in the anti-poverty programs that were the proudest achievement of recent administrations.

In New York City, the current inquiries involve day-care centers, free lunches and the Headstart program, all designed to help the children of the poor. With only slight changes, the headlines could accurately refer to ouring homes, Medicaid mills or manpower training.

They could as well refer to other cities. A recent report by the General Accounting Office assailed the inadequacy of auditing of the \$6 billion of revenue-sharing funds assigned to 39,000 local governments—much as Arthur Levitt, the New York State Comptroller, last week criticized the city's auditing of day-care centers.

The repeated scandals have obscured the great need that produced these reforms, and the genuine relief they provided. By now it is a commonplace, even among many liberals, to say, "You can't solve a problem by throwing money at it." What the scandals suggest, however, is that a lot of the money was thrown, not at the problems, but at the politicians.

Because the need was great and immediate, the programs were initiated in haste and confusion, with little or no provision for auditing expenditures and effectiveness. Common abuses emerged within two or three years but by then those who wanted reform were confronted by entrenched industries involving billions of dollars and hundreds of thousands of jobs.

What cynics call "honest graft," the assignment of favors to friends, had taken hold. The big contracts often went to promoters linked to major city and state politicians. The lesser patronage was divided among district leaders.

The New York City day-care program, supposedly a "nonprofit" system, is a prime example. As early as 1971, city and state investigators complained without result that the Department of Real Estate had

signed long-term leases with a handful of promoters to build centers, without regard for neighborhood needs, without justification for rentals, without provision for negotiation, without supervision of construction.

Last November, State Senator Major R. Owens, a Brooklyn Democrat, began investigating the situation, with the help of social workers from the Bank Street Day Care Consultation Service. They found what Comptroller Harrison J. Goldin has now confirmed: Nothing has changed since the abuses were detected in 1971.

In fact, the Department of Real Estate had signed 33 more such leases, for a total of 171, and had actually amended at least 12 to increase the rents. The rents were so high that most promoters were able to get relatively low-interest mortgages that exceeded the cost of land and construction.

"A Developer's Dream"

Thus, the typical promoter started out with a net surplus, and no investment of equity. His only cost being the mortgage installments, the balance of the rent was clear profit, to which he added the tax shelter of depreciation and mortgage interest. Comptroller Goldin called it "a developer's dream."

The cheaper the construction, the greater the initial profit, so the program was plagued with leaks in buildings and other defects that made much space unusable. (Mr. Goldin's engineers have so far found 38 buildings in bad enough shape to warrant withholding the rent.) Most builders installed electric baseboard heating, the cheapest to put in but the most expensive to use—with the city paying the utility bills.

As a result, the housing cost of the 171 direct-lease centers (as distinct from the 200 that make their own housing arrangements) now amounts to nearly one out of every five dollars of total outlays for day care.

Ownership of most of the direct-lease centers has been traced to eight or nine individuals or partnerships. The Getz Construction Company obtained 10 of the first 15 awarded, and built 26 in all, most

of which were later sold to three groups. Getz was represented by the law firm of Leonard Simon, a Brooklyn Democratic Assemblyman and supporter of Mayor Lindsay. Another major operator, Euclid Avenue Associates, was incorporated by the politically influential law firm of Sba, Gould, Climenko, Kramer & Casey, and was partly financed by the scandal-clouded former Security National Bank. A principal in Euclid is N. Hiltso Rosen, whose wife was a former Brooklyn councilman, and whose brother was a former Lindsay aide.

As a result of bad planning, the system as a whole operated at only 75 percent capacity, and some centers were never occupied. Then the city's financial crisis forced the Agency for Child Development to begin closing centers. But its first targets were not the costly direct-lease centers but the cheaper ones that provided their own quarters. The city's rationale was that it would have to pay the rent on direct-lease centers anyway; the suggestion that the leases be broken was ruled out.

The Roc-Somers Day Care Center in Brooklyn was an exception, for a time. A direct-lease operation costing the city \$134,000 a year in rent and taxes, it was closed Dec. 31 but reopened three months later under new sponsorship, headed by Councilman Sam Wright. Two day-care centers that occupied public buildings at no cost to the taxpayers were closed and the children assigned to the new Wright center.

A situation that could overshadow abuses in the day-care program concerns New York State's \$80 million summer lunch program for poor children, financed by the Department of Agriculture. Justice Department investigators have found indications of enormous waste. Sponsors, some of whom were already being investigated in connection with last year's program, had been granted contracts and huge advances without question. Their suppliers had billed for deliveries to nonexistent distribution points; at other sites, large amounts of food went unused.

The scandals sadden the city's social workers, who see the needy as the ultimate victims. They say the children need food, the handicapped need training, the working mothers need child care, and so far, it is the programs, not the abuses, that have been cut.

Senator Owens of Brooklyn summed it up: "Every social service has a built-in ripoff factor." To the many civil servants and professionals who are trying to do their jobs, the ripoff factor is politics.

John L. Hess is a metropolitan reporter for The New York Times.

Ideas & Trends

In Summary

A National Flu Vaccine Program Is Now Certain

The national swine flu immunization program, delayed for weeks because drug manufacturers were unable to get liability insurance, is under way again because of an unusual law, passed by Congress at the urging of President Ford. It provides that all suits for damages arising under the program are to be filed directly against the Federal Government, not against other program participants, whether state agencies, corporations or individuals.

The legislation extends, for the first time, the protection of the Federal Tort Claims Act to persons and corporations other than Government employees. The Tort Claims Act allows certain liability claims to be settled by administrative action rather than court procedures. In combination with other laws, it also provides that in case of liability suits in state courts against several classes of Government employees—including drivers, Veterans' Administration medical personnel and Public Health Service doctors—the Government rather than the individual becomes the defendant and the case is automatically removed to the Federal courts.

The new law does not, however, entirely exempt drug manufacturers, or other program participants, from all risks. If there is a successful suit against the Government, it is free to sue in turn anyone whose negligence was involved.

Congressional opponents of the bill claimed that relieving drug manufacturers from a normal risk of doing business was a dangerous precedent, but they were overwhelmed by proponents who maintained that without such a law there would be no immunization program at all.

Vaccinations are now scheduled to begin at the end of September, chiefly through state public health services. The public programs will be free; the vaccine will also be available to private physicians, who will be able to charge for giving the shot but not for the vaccine.

An estimated 120 million doses of the vaccine have already been manufactured, but even if a million shots a day are given after Oct. 1—a rate health officials hope to exceed—less than half the population will have been covered by Jan. 1, when the peak of the flu season normally begins. Efforts will be made to vaccinate elderly and high-risk persons first, and in fact the state programs in Massachusetts and Washington may be limited to such persons.

From Disaster To Case Study

In an attempt to learn more about environmental health hazards, medical experts are planning an extensive study of the effects that an agricultural contaminant has had on farmers in Michigan.

The contaminant is a toxic chemical called polychlorinated biphenyls, or PCB, which is a close relative to DDT, an industrial pollutant that, in heavily exposed people, causes liver and thyroid abnormalities, nerve damage, skin lesions, pregnancy problems and, in laboratory animals, cancer and growth retardation. PCB is stored in the body fat and can be passed on to succeeding generations.

Three years ago feed mills in Michigan accidentally mixed the chemical into animal feed. Before the accident was discovered, the meat, milk and eggs of tens of thousands of contaminated farm animals were passed on to consumers, and the bodies of many animals that had died mysteriously were used in protein supplements fed to livestock. Ensuing developments have created a widespread controversy in the state.

Since the discovery, 538 heavily contaminated farms have been quarantined, more than 30,000 cattle and uncounted other farm animals have been destroyed and buried, and many of the farmers have been compensated by insurance companies for damages.

Other farmers claim that their animals have become sick and died as a result of PBB contamination at levels below the 0.3 parts per million that the United States Food and Drug Administration has set as fit for human consumption.

Some farmers say that since the PBB got into the products of their animals, they and their families have experienced strange symptoms, including extreme fatigue, menstrual problems, hair loss, inability to resist infections and digestive difficulties. The symptoms are the result, they believe, of eating foods that the state and the Food and Drug Administration say can be safely sold to consumers.

Dr. John Ishister, epidemiologist for the Michigan Department of Health, says studies have shown that low levels of PBB have no adverse effects on animals and that "a lot of the cattle symptoms look very much like the result of poor animal husbandry." He says that a survey of PBB farm fami-

lies turned up "no evidence of any kind of symptom complex related to PBB."

The basic question: Do the reported health problems occur more frequently in people who have consumed PBB than in people who have not?

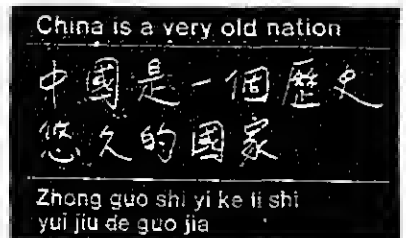
In search of an answer, in October medical experts from the Environmental Sciences Laboratory at Mount Sinai Medical Center in New York will study farmers who have been exposed to PBB and also a control group from outside Michigan and thought to have had no PBB exposure. The findings will then be compared.

The experts say the conditions are almost ideal for studying the effects of an environmental pollutant because PBB was made for a limited time in only one place, and the contamination is still essentially confined to a relatively small area.

China Tries Out Romanized Script

China's effort to simplify its language and make it a tool of mass education has progressed to the point where the first official use of romanized script has begun in one of the nation's 29 administrative regions. Formal use of the script in all of China is not expected for many years.

A three-part language plan, decreed by Mao Tse-tung 25 years ago, is an attempt ultimately to convert all written Chinese from a vocabulary of 50,000 different ideographs, or charac-



English, ideographic, and modern romanized versions of the same sentence.

ters, to a simple phonetic alphabet based on the Roman letters used in writing English.

The first part of the plan is simplification of the ideographs, which must be learned individually. The characters offer few clues to pronunciation, and some require up to 25 brush strokes to form.

The second part is standardization of the spoken tongue by popularizing the use of Mandarin, which is the Peking dialect. There are at least five major and up to 100 minor dialects in China. Standardization of pronunciation is a necessary step to phoneticization. The third part, Romanization, has not progressed as well as simplification and standardization, but last week the Chinese press agency Hsinhua reported that the new script had been made official in the northwest Sinkiang Uighur Autonomous Region. Government documents, textbooks and other books, newspapers and street signs will now be changed to the new form. As preparation, the romanized alphabet had been introduced on an informal basis in schools and some publications.

The Chinese Government sees the language plan as eliminating barriers to literacy and improving communications among the Chinese themselves and with the rest of the world. Romanization is also politically important, especially in border regions, as a means of adapting minority populations to the Chinese language and culture.

Viking Won't Say Yes or No

After nearly a month's accumulation of tantalizing but puzzling data, Viking 1 scientists are unable either to confirm or rule out the existence of life forms on Mars. The feeling is growing that the present exploration may not yield conclusive proof.

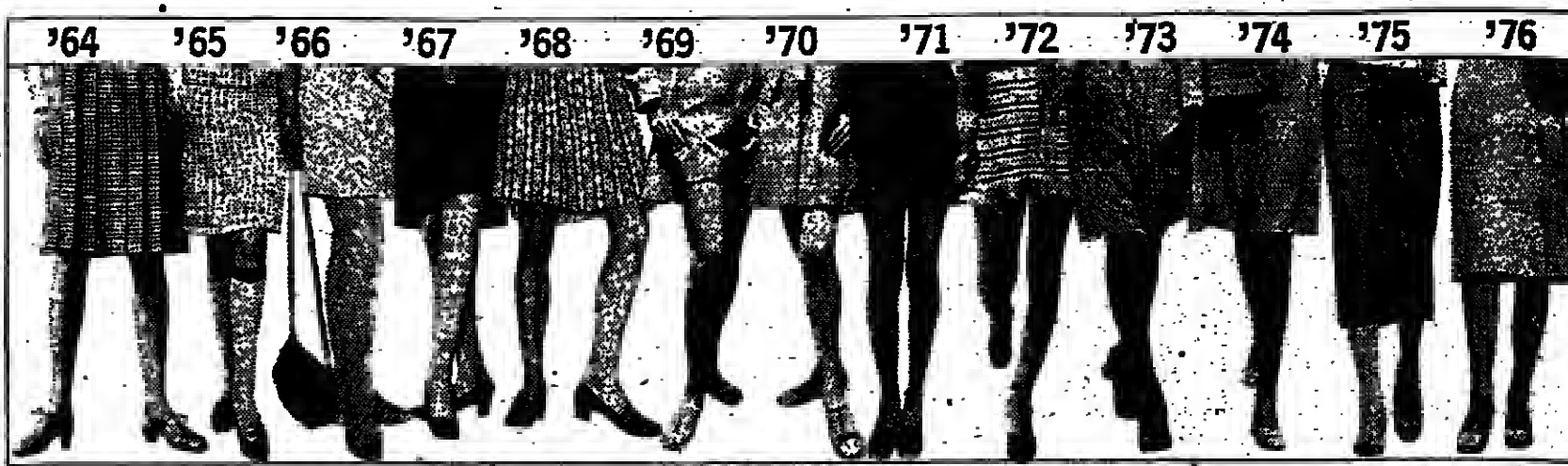
Biology instruments have sent back readings that show an active chemistry in Martian soil, but it is unclear whether the chemistry is the result of recognizable life forms or unusual inorganic processes. Scientists say that many living processes could be, in effect, mimicked by nonliving chemistry.

An organic chemistry analysis experiment, designed to search for compounds like those produced by Earth life, found mostly dry minerals in its soil sample.

The scientists hope to clarify some of the ambiguities with "control" experiments in coming weeks, but Dr. Joshua Lederberg, a member of the Viking project team, says that even then: "We may not be able to answer the question [whether life exists] with Viking."

Some scientists believe the answer, if there is one, will have to await future landers that carry more sophisticated laboratories and "rover" vehicles to sample many areas of Mars. The experiments of Viking 1, and those of Viking 2 scheduled to begin next month, are confined to areas adjacent to the landers.

Not to Mention the Fashionable Anti-Fashion Crowd



The Constant in Fashion Is the Constant Change

By MOLLY IVINS

"Fashion is as profound and critical a part of the social life of man as sex, and is made up of the same ambivalent mixture of irresistible urges and inevitable taboos."

RENÉ KONIG — "The Restless Image: A Sociology of Fashion."

Professor König, a German sociologist, may be right about fashion, but getting even people in the business to admit it these days is like trying to get a definitive Republican delegate count. Because one of the taboos of which Professor König speaks is what Tom Wolfe, the cultural journalist, calls "the anti-fashion taboo."

In many circles, it is considered gauche to admit that one is interested in fashion at all. So a young socialite assures Vogue magazine that she just slips into "something simple" at night, by which she means a black, floor-length gown by Mme. Gres with an emerald pendant.

Anti-fashion is what caused a whole generation of young people in the late 1960's to occasionally wear their jeans-and-tennis costume to Big Jim overalls with workboots. It was, after all, the fashion.

Just what is it that impels people to want to be in fashion, or even anti-fashion? What makes them rush about spending remarkable sums of money trying to look alike, and, more, alike in the latest way? Most people in the fashion industry are convinced that women no longer want to look alike. They want to look different in the latest way. And according to the fashion press and this newspaper, the latest way is St. Laurent's "peasant look." The peasant look has caused considerable excitement among the fashionable, and a like amount of puzzling among the anti-fashionable over why anyone would give a hoot.

June Weir, senior vice president at Women's Wear Daily, said, "Why do women pay attention to fashion? Because we all wear clothes, that's why!"

"Particularly in the 60's, a tremendous number of women were very status conscious—Vuitton bags and Gucci shoes and Hermes scarves. Women who didn't feel secure about themselves felt they needed that."

Blair Sabol, a sometime fashion or anti-fashion columnist for The Village Voice, said, "I see it as being on three levels. There are people like me who really don't give a damn. Then there's the group that gives lip service to not giving a damn, but they've got the swift eye out. They're in Bloomingdale's every Saturday, slipping those racks, looking for the latest thing."

The third level is ladies with a lot of money and no taste. They all go to parties and look alike. They have no identity. They go to a designer like Halston or St. Laurent with no idea as to whether it looks good on them, but they know it's safe and in the height of fashion."

Professor of sociology Neil J. Smelser, in his book "Theory of Collective Behavior," says, "It is important to [style leaders] to be among the first in order to reap the psychological rewards of being in the forefront of fashion, and it is almost as important to flee from a new style when it is assumed by the masses. Further back in the procession, among the followers, the motivation is more purely sociable—persons adapt to styles to avoid being conspicuously traditional, rather than to be conspicuously original."

There are almost as many theories about why we dress the way we do as there are psychologists and sociologists who have written on the subject. With the possible exception of Benthamite Eskimos, few people seem to dress entirely for practicality and protection. Even among primitive peoples, such ornaments as pelt, skins, claws, hooves, teeth, hair, ears, brushes, feathers, bones, antlers and horns are used

both to denote status and for the sheer decorative joy of it.

J. C. Flugel, in his book "The Psychology of Clothes," gives an appropriately Freudian interpretation to the subject.

He writes, "The essential opposition between two motives of decoration and modesty is, I think, the most fundamental fact in the whole psychology of clothing. It implies that our attitude towards cloth is an inchoate ambivalence . . . we are trying to satiate two contradictory tendencies by means of clothes; and we therefore tend to regard cloth from two incompatible points of view—on the one hand, as a means of displaying our attractions, the other hand, as a means of hiding our shame."

Flugel further concludes that using clothes resembles the development of a neurotic symptom. It is certainly true that over the centuries as costumes have been designed to draw attention to the sexual parts of the body as have been designed to disguise them, whether coyly or no.

The anti-fashion taboo Mr. Wolfe writes of probably only an extension of a long-standing like of fashion by the Puritans of various times and places. Moral criticism and the criticism of fast go hand in hand: Savonarola, the 15th-century Italian reformer, was anti-fashion. As Louis Auchincloss has observed, "at the core of fashionable society is the habit of judging human beings by standards having no necessary relation to their character."

But there is a sort of schizophrenia about fast that defies even that judgment. Many people dress in order to make their group identification plain—the country club look, the suburban look and the ultimate extension, the uniform. At the same time, for others fashion is an expression of individuality. While young women were once in a pretend-prole style, their real prole counterparts, young blacks, were dressing in such an ornate, colorful, high heels, platform and Superfly brain would shame a flock of peacocks.

The trouble is, once one has managed to achieve a style that indicates one's status, group and presses one's personality, then a whole herd of Bloomingdale rack-slappers comes along and crushes it, and then one has to start all over.

Molly Ivins is a reporter for The New York Times.

Not Likely, Despite Its Use in Some Recent Cases

Will Hypnotism Entrance the Police?

By RICHARD M. RESTAK

These things have happened recently: Franklin Edward Ray, the driver of the bus containing 26 children kidnapped last month in Chowchilla, Calif., was able, under hypnosis, to recall the license number of the kidnappers' van.

In preparation for the raid on Entebbe Airport, Israeli intelligence officers allegedly hypnotized several previously-released hostages. One of them was able to give helpful physical details of the airport.

A hit-and-run driver in New Jersey was apprehended by the use of information obtained by hypnotizing a policeman who had seen the accident.

Despite these examples of hypnosis as an information-gathering tool, scientists are far from agreeing on what hypnosis can do and whether it has any place in criminal investigation. Some scientists even disagree on whether or not hypnosis exists.

Still, there are some areas of agreement. First, hypnosis is generally described as a form of concentrated attention which enables a person to focus sharply on topics suggested by the hypnotist.

Second, hypnosis is not a state of sleep. Electroencephalographic tracings made during hypnosis show waking patterns, though so far a typical pattern has not been described for all hypnotized subjects.

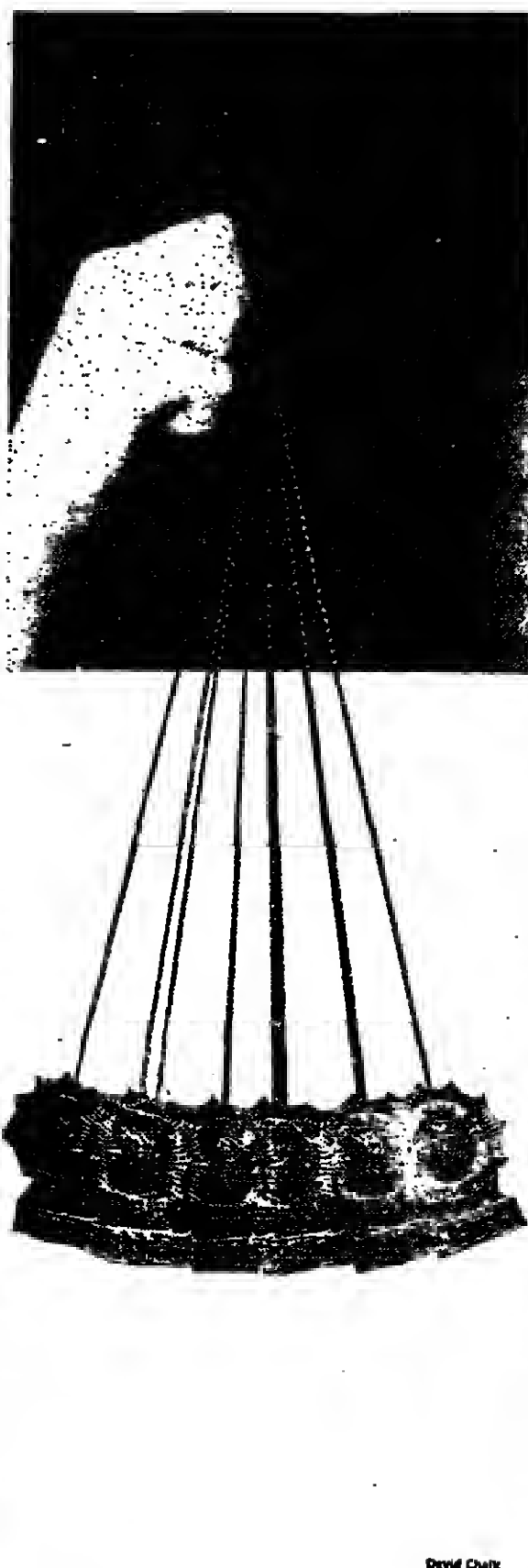
Finally, other scientific measurements have been equally unsuccessful in describing or detecting the hypnotic state. Dr. Martin Orne, director of the experimental psychiatry unit at the University of Pennsylvania, says "There is no technique known to medical science that can say with certainty whether a person is or is not hypnotized."

On most other aspects of hypnosis the experts are in disagreement. Traditionally regarded as an "altered state of consciousness" combining elements of both sleeping and waking, hypnosis has been alternatively described in terms of the attitudes, expectations and instruction surrounding its use; in essence, the "role playing" demanded between the hypnotist and his subject.

Such a view conveniently does away with the "hypnotic state" itself. "Since no test has been able to detect the existence of the hypnotic state, there is no reason to assume that such a state exists," says Dr. Theodore X. Barber, director of psychological research at Medfield Hospital in Massachusetts. "Anything obtained under hypnosis can also be gotten by suggestion alone, and in about the same proportion of subjects."

Some other traditional beliefs have also been challenged by recent investigations of hypnosis. For example, a person's hypnotizability, formerly regarded as a hit-and-miss proposition, is turning out to be predictable, testable and relatively stable over long periods of time. With the help of profiles drawn up at Harvard and Stanford, accurate predictions about hypnotic subjects are now possible. People with rich fantasy lives are especially favored, with the best subjects found among adventurers, sports enthusiasts and actors. An intriguing but so far unexplained finding is an association between punishment in childhood and later hypnotizability as an adult.

Such recent scientific inquiry into hypnosis has apparently helped lend it respectability and made easier its introduction as a tool in criminal investigation. But, as at Chowchilla and Entebbe, hypnosis



is at present restricted to use with cooperative witnesses who are having trouble recalling important information.

Information obtained by coercion is usually tortious and unreliable, according to Dr. Herbert Spiegel, associate clinical professor of psychiatry at Columbia University. "In contrast, information obtained from a volunteer under hypnosis is more likely to be accurate."

One danger of hypnosis in criminal investigation is the phenomenon of "memory contamination." Hypnotists have known for years that subtle implications in the questions asked during hypnosis be unconsciously incorporated into later testimony. In a heroin case in Connecticut, for example, a witness who had previously been unable to identify a suspect positively claimed, after hypnosis, he was now "certain" of the suspect's guilt. A re-run of the preceding hypnosis session revealed such suggestions as "try hard now to remember the license number of Mr. Miller's car as he drove away." The suspect's conviction was overturned.

Not only may hypnotic reconstructions be but there is evidence hypnosis can cause permanent alterations in the credibility of witnesses. "It is easy for the recall of witnesses to be completely hopelessly and permanently obscured by the less use of hypnosis," according to Dr. Orne. "Use of a hypnotized witness already knows or can know what the authorities think about a crime. Since hypnotized subjects are notoriously suggestible, it is more natural than for the hypnotized witness to relive the events according to police or defense beliefs? Worst of all, he's now of no further use as an objective witness since he now 'knows the facts' in response to such potential abuses of hypnosis in criminal investigation, most experts are in favor of setting up stringent qualifications and controls on its use. "Any time a witness has been hypnotized the jury must be aware of the risks involved," says Dr. Orne. "In addition all data from the hypnosis session must be made available to the defense; it may be reviewed by other competent scientists. We must remember that hypnosis is a very easy way of getting helpful information, but the information may still be false. Witnesses may even lie under hypnosis."

The actual extent of current use of hypnosis in criminal investigation is hard to estimate. The Federal Bureau of Investigation, for example, has used "on occasion," and has found it "helpful," according to a bureau spokesman. Its use among trial lawyers, however, seems to be extensive enough already to support a symposium, scheduled for next month in New York, with lecture-demonstrations on such topics as "hypnosis and crime and criminal procedure" and "hypnosis in criminal defense."

Although no one is sure what role hypnosis will play in future criminal investigations and court proceedings, law enforcement experts doubt that it will be extensive. Gerald M. Caplan, director of the National Institute of Law Enforcement and Crime Prevention, says, "It might be useful for such things as terrorism—where every potentially useful technique needs to be brought into play—but for most matters, it's too expensive and not sufficiently proven."

Richard M. Restak is a neurologist in Washington, D.C.

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Ideas & Trends / Continued

Legionnaires' Disease Is Still a Mystery

Legionnaires' disease" that has east 27 people remains mysterious. Scientific investigators are pursuing their efforts on two fronts, one broad-gauged, the other more focused.

At about 10,000 legionnaires' families who attended the convention in Philadelphia from 1974 to 1976 were asked to answer questions aimed at discovering what the victims had in common with those not affected. The tests are being carried out to see if the disease could be caused by a single toxic agent, or if, as the present theory suggests, the disease is caused by a variety of agents.

Legionnaires' disease asks persons who attended the convention where they were, what they did, and with special attention to the 11 disease victims who died.

told investigators they spent only that day at the convention.

Scientists are also investigating an episode in 1974 in which three members of the Independent Order of Odd Fellows died and 16 became ill after 1,500 of them met in Philadelphia. The Odd Fellows stayed at the same hotels as did the legionnaires.

Epidemiologists are now investigating indications that two persons who attended the International Eucharistic Congress in Philadelphia last week may have also contracted the disease.

The possible "suspect" in the legionnaires' illness is nickel carbonyl, a highly toxic chemical used, for example, in the manufacture of magnetic tape. The symptoms of legionnaires' disease are generally consistent with nickel carbonyl poisoning.

Federal scientists have ruled out 17 potentially toxic metals, not including lead and nickel, as causes of the disease. The investigation has turned to the possibility of a toxic agent because initial inquiries appeared to have ruled out both viruses and bacteria.

At the end of the week there was still no sign that the disease was contagious, and little indication of new cases, though at least one additional death was under investigation.

The Ultimate Hybrid

The first "hybridization" of human and plant cellular material has been accomplished at the Brookhaven National Laboratory at Upton, L.I., in an experiment that may help explain why chromosomes of the human cell nucleus are associated with particular genes.

The human nuclei were removed from their surrounding cellular material, or cytoplasm, and then fused into the cytoplasm of cells from a tobacco plant. The resulting "hybrid" contains no cytoplasm from the human cell, only nuclear material.

Since there is evidence that cytoplasm influences the role of the nucleus in controlling the development of a cell, scientists expect that as the cells multiply some of the human chromosomal material may be lost, as happens with man-oose hybrids. If this takes place, most probably the lost material will be that which the plant does not "need"; specific human genetic characteristics may thus be isolated by exclusion.

(More Ideas & Trends, Page 9.)

Donald Johnston and Tom Ferrell

Headliners



At Last, Science Advice

Dr. H. Guyford Stever, an aeronautical engineer, has been confirmed by the Senate as director of the new Office of Science and Technology Policy. His appointment brings a member of the scientific community back to the White House staff for the first time since President Richard Nixon abolished the science advisor post in early 1973. The responsibility of Dr. Stever's office is to advise the President on all aspects of national science policy, both short and long term.



On Top, A Lonely Judge

Supreme Court Justice Lewis F. Powell Jr. has provided, through an interview, an unusual glimpse of life at the judicial top. The necessity for judicial impartiality has forced him to curtail many old friendships formed during almost 40 years in private practice. He also regrets the impact his position has had on the law careers of two of his children, both of whom resent, he says, being identified as the children of a Supreme Court Justice. But he still finds the work at the Court intellectually stimulating. "All of the negatives are outweighed," he said, "by the feeling of privilege at the opportunity to be at the Court." Gary Hoenig

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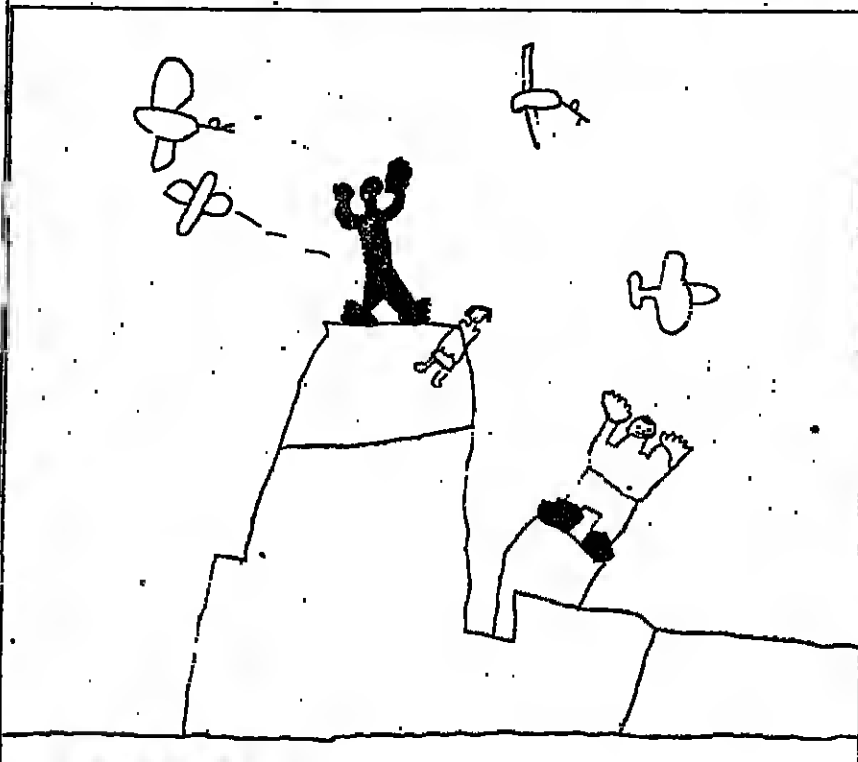
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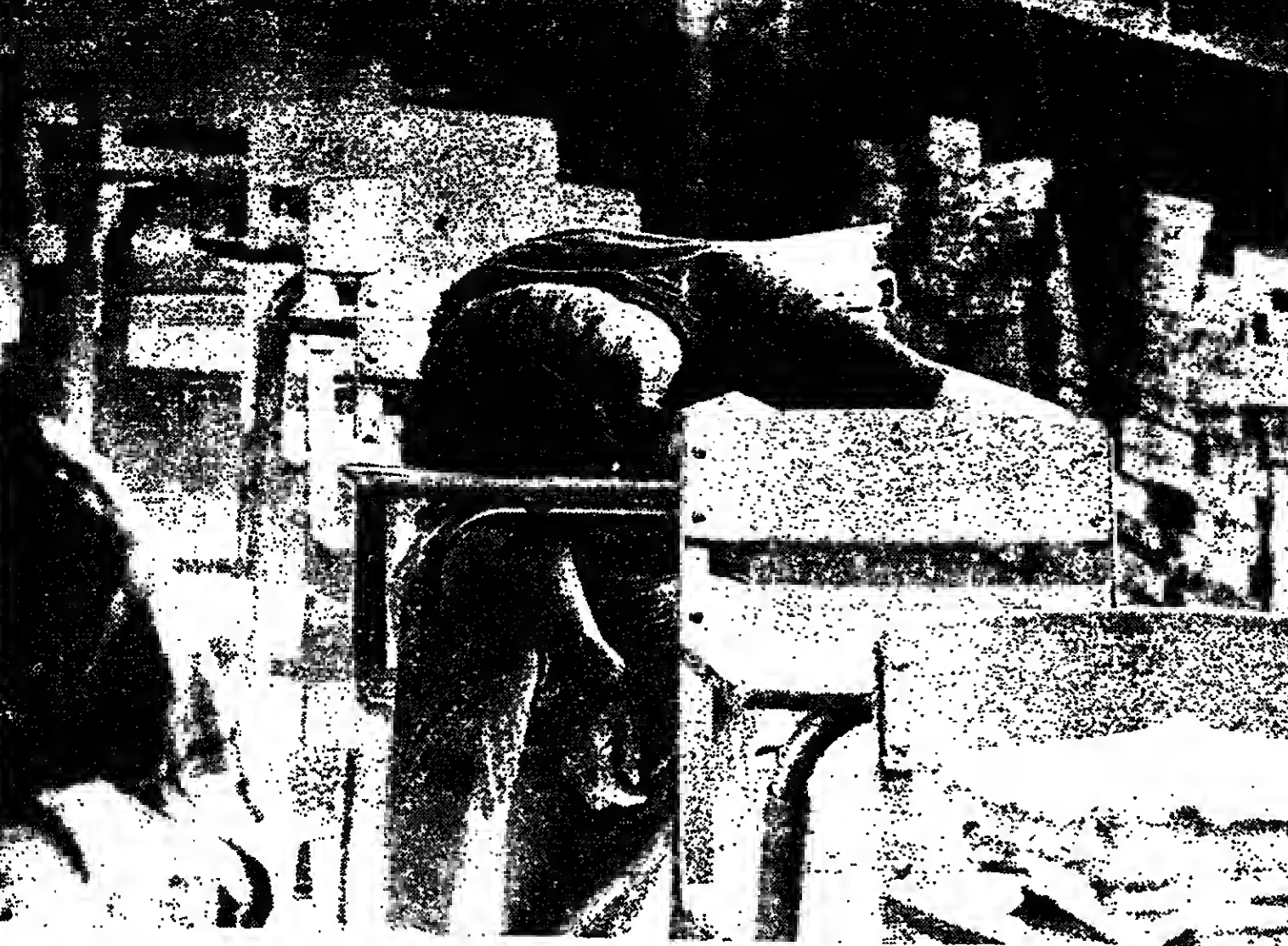
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Bad Teacher Is Hard to Define or Fire

By GENE I. MAEROFF

Most every parent of a school knows the problem: The child teacher who, the parent is obviously incompetent, but is so difficult to get rid of a teacher?

The problem is pertinent right as school administrations on their faculties for the coming year, especially because of the young men and women have studied to be teachers and cannot find jobs, even though qualifications appear to be better than those of some teachers in the field.

The explanation involves factors of tenure and the difficulty of actively evaluating classroom performance and accountability.

A recent report from the National Education Association said that last year, 192,700 new graduates were competing for 175,000 elementary and secondary teaching positions. The difficulty of able and willing replacements would be a remedy for the difficult situation is more complex than that.

In more than 30 states, it takes more than two to five years to remove a teacher from a job and removing them is often easier than getting rid of a picnic. Historically, tenured teachers are virtually immune from job protection.

Laws in most places allow for the dismissal of tenured teachers for incompetence, as well as for moral turpitude and other "just causes," but hearings are required and relatively few actions — perhaps fewer than a dozen in an entire state in a year — are pursued to conclusion. The statistics do not show the numbers of teachers who resign their positions rather than face formal charges of incompetence.

The growing influence and power of teacher organizations in protecting jobs is often cited as a reason why school districts retain teachers widely regarded as incompetent. Teachers have struggled to insure that the stripping away of tenure is a long and arduous process.

From the point of view of the teachers, tenure is essential to academic freedom because it protects them from dismissal for capricious reasons.

"It satisfactorily serves the purpose of protecting experienced teachers from unwarranted harassment and giving them due process when their employment is threatened," the New Jersey Education Association states in defense of tenure in a booklet published last year.

But everywhere that there is a tenure law there is a prescribed process for removing teachers. Thus, part of the blame for permitting incompetent teachers to remain in their jobs must rest with the administrators and school board members.

"The problem is to get the people who run the schools to be willing to use the process," says Ralph J. Flynn, executive director of the California Teachers Association. "We think that school officials prefer to use tenures as a cop-out for doing nothing because they don't want to take the time to get involved and build a case against an incompetent teacher."

Mr. Flynn points out that hearing panels in California have sustained charges of incompetence against teachers in 80 percent of the cases that have been pursued.

School officials have apparently contributed to the problem in another way: They have permitted the teeming of teachers who never should have been continued in their positions in the first place.

Teacher Evaluation

The granting of tenure is supposed to follow an evaluation process that occurs during the teacher's probationary period. All too often, educational observers maintain, the evaluations have been perfunctory or nonexistent. Teachers in some areas confide to having received tenure without anyone ever having visited their classrooms to observe their work.

The problem of haphazardly awarding tenure was compounded during the era of burgeoning enrollments, when teachers were needed desperately and short cuts were taken to obtain them. Enrollments are no longer growing, but diminishing.

It is estimated that because of the enrollment slowdown and the low turnover in the profession, 80 percent of the teachers who will be in the nation's elementary and secondary classrooms 10 years from now are already there.

Surely one of the reasons that so little has been done to get rid of incompetent teachers is the lack of agreement on what constitutes competency in teaching. It is more an art than a science. Much of what takes place in the student-teacher relationship does not lend itself to objective evaluation.

One problem is the difficulty of establishing a valid or reliable relationship between what teachers do and what students learn. Another is that different children learn in different ways at different rates.

"The whole process of teacher evaluation has to be improved immeasurably," says William H. Herbert, executive secretary-treasurer of the Massachusetts Teachers Association. "We need administrators with the courage to do something about evaluation."

Massachusetts has been a leader in developing a rigorous procedure for weeding out bad risks before they get permanent employment. A state law taking effect this year puts teachers on probation during their first two years and requires their evaluation by a team comprised of another teacher, an administrator and an appointee of the school board. Permanent certification will not be awarded in Massachusetts without a favorable evaluation.

There is also a national movement toward having certification based on performance. Under this system, aspiring teachers would be licensed on the basis of how well they do in their practice teaching, meaning that all education graduates would no longer be automatically certified to teach.

Gene I. Maeroff writes about education for The New York Times.

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Where We Stand by Albert Shanker President, United Federation of Teachers

Wants 'Third Party' in Teacher Bargaining Critic Seeks to Complicate Negotiations

Teachers and school officials all across the United States are now engaged in collective bargaining. They are negotiating new contracts where their old ones have recently expired or are about to expire. The major issues which are subjects of negotiations are salary, hours, vacations, holidays, grievance procedures and working conditions.

Given the state of the economy, negotiators are having a hard time reaching agreement. Teachers, understandably, want to improve their lot or — at the very least — to keep up with increases in the cost of living. But with massive unemployment, there are billions of tax dollars lost; the unemployed not only do not pay taxes but must receive various forms of public assistance to stay alive. Fewer and fewer dollars are available for schools.

These are tough problems that place great burdens on the collective bargaining process. But there are efforts to complicate and encumber the bargaining process even more. The May 1976 issue of the *Harvard Educational Review* contains a lead article by Charles W. Cheng on "Community Representation in Teacher Collective Bargaining: Problems and Prospects."

Cheng describes the meteoric rise of teacher unions over the last two decades. As late as 1967 there were only 389 agreements covering 208,000 teachers. By 1973 these figures had grown to 4,200 agreements covering 1.4 million teachers. Cheng argues that this growth of teacher bargaining has had undesirable consequences. Public sector bargaining, Cheng maintains, includes not only salaries and working conditions but also matters of educational policy. The nature of the bargaining process is such that school boards hire negotiating experts to bargain with the negotiating experts employed by teachers. These specialists, together with mediators and arbitrators employed by labor relations agencies, negotiate agreements that determine policy, says the author. Thus, Cheng writes, "More and more educational policy matters are decided in the negotiating process by fewer and fewer people."

Cheng suggests a number of changes in the bargaining process:

- Encouraging unions and boards to seek community input in formulating bargaining demands;
- Establishing multi-level bargaining so that supplementary agreements to the main contract are negotiated with regional school boards;
- Allowing citizens to watch the negotiations in open bargaining sessions;
- Granting community groups observer status and allowing observers to report to the community;
- Having multi-party negotiations in which a third force would be formally recognized at the bargaining table.

With the current attacks on teachers, public employees and collective bargaining, we can expect that Cheng's article will be given wide circulation. That is too bad, since it is based on the false premise that educational policy matters are determined in negotiations. Cheng cites no evidence at all to show that such policy matters as which subjects to teach, the content of the curriculum, whether schools should adopt a more "progressive" or more "traditional" approach, whether students should be promoted automatically or left back if their work is inadequate — are decided in collective bargaining. The reason he does not cite the evidence is that there is none. Cheng's whole argument is built on sand.

It is true that teachers have long sought more of a say in matters that lie within their professional domain. But to acknowledge that teachers and teacher unions have sought such justifiable input is something quite different from alleging that they have in fact achieved it — and something quite different from attributing to the collective bargaining process that which lies predominantly outside it.

The rest of his argument is equally faulty. To Cheng, the elected leaders of teacher unions don't really represent teachers, and elected school boards don't really represent their communities, so we have to find a way to bring real representatives of people into negotiations. How is this to be done? Cheng writes: "Many parties — for instance, Leagues of Women Voters, Urban League chapters, block clubs, PTAs, child advocacy groups, elected officials, teachers' unions or school boards — could call meetings to elect third-party representatives. All but the last three groups mentioned could supply bargainers. The third-party bargainers could include a given number of parents and a given number of community representatives. This latter category may include non-parents, for example, neighborhood youth workers who counsel troubled teenagers, with interest in the local schools and the important perspectives." Is that clear? If so, there are at least a few questions that arise: if teacher union officials and school boards don't represent the people they are supposed to represent, how are we going to find "true" representatives of groups that are far less specifically defined — "the community," for example? And if we are to add layers of people to the bargaining process — difficult enough when it includes just labor and management — how are contracts ever to be achieved?

Cheng's criticisms and his proposals are not new. He is the most recent of a long line of radical critics of business, labor and collective bargaining. He wants to revolutionize the bargaining process so that it will not merely establish agreements on salaries and working conditions but, rather, promote alliances among parents, communities, teachers and students to oppose the status quo, authoritarian and hierarchical school systems.

It may be that some of the changes Cheng seeks are desirable, but to demand that collective bargaining solve all of the problems of education is to ask too much of it. Those who are attracted by Cheng's arguments should compare collective bargaining in America with the functioning of unions in many other countries. American unions have succeeded in obtaining both gains for their members and policy change by knowing the difference between what can be done at the bargaining table and what has to be accomplished through the ballot box. Those who have confused the areas have rarely accomplished anything.

Mr. Shanker's comments appear in this section every Sunday. Reader correspondence is invited. Address your letters to Mr. Shanker at UFT. This column is sponsored as paid advertising by the United Federation of Teachers, Local 2, American Federation of Teachers, AFL-CIO, 260 Park Avenue South, New York, N.Y. 10010. © 1976 by Albert Shanker

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Auchi Polytechnic is an autonomous institution involved in the training of intermediate level manpower for various sectors of the Nigerian economy. It is located in the town of Auchi, an urban center with a population of about 200,000 people, situated some one hundred and seventy kilometers north of the Bendel State capital—Benin City. Its 600 acres residential campus has facilities for staff and students accommodation with adequate water and electricity supply, telephones, and other social amenities.
The academic activities of the Polytechnic are grouped under three Schools: Engineering, Business Studies and Fine Art and Design. The academic departments in these schools offer diploma courses at levels equivalent to the British Ordinary and Higher National Diploma.
Interested candidates are invited to apply for the following posts:

- 1. ALL ACADEMIC DEPARTMENTS:**
(a) Heads of Departments, (b) Principal Lecturers, (c) Senior Lecturers, (d) Lecturers Grade I
FIELDS OF SPECIALIZATION:
(i) School of Engineering: Civil Engineering, Building, Electrical/Electronic Engineering, Mechanical/Production Engineering, Automobile Engineering, Estate Management, Town Planning, Land Surveying and Quantity Surveying.
(ii) School of Business Studies: Business Administration, Commerce, Accounting and Secretarial Science.
(iii) School of Fine Arts: Painting, Sculpture, Ceramics, Graphics, Textile Design.
2. ESTATE AND WORKS DEPARTMENT:
(a) Principal Estate Architect,
(b) Senior Engineer.
3. HEALTH CENTRE:
(a) Medical Doctor,
(b) Nurses.
QUALIFICATIONS AND EXPERIENCE:
The following qualifications are required in respect of the various categories of posts:
(1a) Head of Department:
(i) A good honours degree in any of the above fields of specialization or equivalent qualification. (ii) A relevant higher degree or appropriate professional qualification.
(iii) Professional registration or membership in a recognized professional body where applicable. (iv) Extensive teaching, research, administrative and professional experience of not less than ten years.
(1b) Principal Lecturer:
(i) A good honours degree in any of the above or equivalent professional qualification together with 8 years minimum teaching/research/professional or industrial experience.
(1c) Professorial registration or membership in a recognized professional body where applicable.
(1d) Senior Lecturer:
(i) A good honours degree or equivalent professional qualification plus 7 years teaching/research/industrial or professional experience.
(1e) Lecturer I:
(i) A good honours degree or an equivalent professional qualification plus 5 years teaching/research/industrial or professional experience.
(2a) Principal Estate Architect:
(i) A good honours degree or an equivalent professional qualification in Architecture.
(ii) Professional registration or membership of one of the recognized professional bodies of Architecture.
(iii) At least 7 years post-qualification professional experience.
(2b) Senior Engineer:
(i) A good honours degree or an equivalent registrable qualification with at least five years experience in Planning, Construction and Design in an institution of higher learning or industry or government. Specialization in any of the following fields: Structures, Water Supply, Electronics, Electrical Services and Mechanical Services.
(3a) Medical Doctors (Senior Medical Officers):
(i) Candidates must be medically qualified and must be registered to practice medicine in U.S.A. (ii) At least 6 years post-registration experience. (iii) Post-graduate qualification in public health will be an advantage. Duties — Comprehensive community health service for Auchi Polytechnic.
(3b) Nurses (Nursing Sisters):
W.A.S.C., S.R.N./N.R.N., S.C.M./N.R.N.
Plus 7 years professional nursing experience.

SALARIES:	Range of Salary	Approx. \$
Head of Department	N\$668 x 320 - 9826	\$18,435 - \$15,233
Principal Lecturer	N\$764 x 216 - 6724	\$12,034 - \$13,522
Senior Lecturer	N\$104 x 216 - 7752	\$11,011 - \$12,016
Lecturer Grade I	N\$444 x 180 - 6984	\$ 9,988 - \$10,825
Principal Estate Architect	N\$104 x 216 - 7752	\$11,011 - \$12,016
Senior Engineer	N\$460 x 162 - 6432	\$ 6,463 - \$ 9,970
Senior Medical Officer	N\$104 x 216 - 7752	\$11,011 - \$12,016
Nursing Sister	N\$296 x 120 - 3216	\$ 3,869 - \$ 4,985

CONDITIONS OF SERVICE:
Appointments are either permanent or pensionable or on contract basis. Contract appointments are for two years in the first instance, are renewable by negotiation and carry a contract addition of 20% of basic salary. There is free passage for appointees and their families up to a maximum of three children under eleven years. Other fringe benefits include free medical care, car allowance, part-furnished accommodation at the rate of 7% of salary, etc. Vacation leave which ranges between 3-4 days per month, depending on the grade of officers, will be taken at the end of one tour in case of contract officers.
METHOD OF APPLICATION:
Applications which should be typewritten and in two (2) copies and should include the following items of information:
(a) Educational background, institutions attended, qualifications obtained, post-qualification experience, marital status, date and place of birth, nationality, records of employment to date with salaries.
(b) Names and Addresses of three references. (c) Photostat copies of credentials and should be forwarded to:
Ralphael Osemwengle, Managing Director
Niger Agencies (International) Ltd.
Bath House, 52-60 Holborn Viaduct
London, EC1A 2EX
Telephone: 01 243 0861 Telex: 883223
Brochure describing in detail the facilities available at Auchi Polytechnic, available on request.

Brooklyn

with unlimited opportunities!

PHOTOGRAPHY

do you look for a job?

MISSIONS UNSELOR
YR. APPT.
College in New York is an innovative as an Admissions Director. Bachelor's degree preferred. An opportunity to advance your career in higher education. Knowledge of counseling and personnel work necessary. Duties include: applications, interviewing, and related statistical work. Submit resume to:
AUGUST 30 to 248 TIMES
Executive Action & Opportunity Employer

SCHOOL NCPAL
High school seeks principal. Twelve-year salary commensurate with experience and certification and required. Apply in writing to:
James P. Hanson, Superintendent
and Southmore School District
1000 N. 10th St., Suite 100
Lindford, PA 15086
Application for consideration is due by August 15, 1976.

TEACHER OF THE DEAF
Must have Instructional Level I certificate in Deaf Education, Master's level, CED certification desirable, minimum of 3 years experience. Call Mr. Al Randolph
Delaware County Intermediate Unit
218-568-4880 Ext. 36
An Equal Opportunity Employer

TEACHER OF THE DEAF
Must have Instructional Level I certificate in Deaf Education, Master's level, CED certification desirable, minimum of 3 years experience. Call Mr. Al Randolph
Delaware County Intermediate Unit
218-568-4880 Ext. 36
An Equal Opportunity Employer

PHYSICAL EDUCATION
Anticipated temporary full-time position for 1976-77 school year. Applicants must be able to develop comprehensive physical education and related programs according to P.L. 94-142 (Education All Handicapped Children Act). Minimum requirements: M.A. in Physical Education or equivalent from a State College or University. Salary: \$4,950.00 to \$9,407.50. Send application and credentials to:
Dr. Robert H. Harniss, Director, Physical Education Department, Slippery Rock State College, Slippery Rock, PA 16057
By August 15, 1976. Slippery Rock State College is an Affirmative Action/Equal Opportunity Employer.

COMMUNITY COLLEGE COUNSELLOR I
To provide counseling services to students in a community college. Must have a Master's Degree in Counseling or related field with 2 yrs experience in a community college setting. Salary: \$11,000 to \$14,444. Send resume to:
Dr. Robert H. Harniss, Director of Counseling, Greater Hartford Community College, 81 Woodland St., Hartford, Ct. 06103
Send resume to:
Dr. Robert H. Harniss, Director of Counseling, Greater Hartford Community College, 81 Woodland St., Hartford, Ct. 06103
Equal Opportunity Employer, M/F

RESUMES THAT GET JOBS.
are personalized and professionally prepared. Interview techniques training included. By appointment only.
Resumes
516-491-1500
214 Times Square, New York, NY 10036

TEACHERS LIVE-IN POSITIONS
Excellent School, Lehigh, N.Y. A program for children with learning and emotional problems. An exciting opportunity for the teacher who is interested in intensive in-service teacher training program.
Call Mrs. Cotton Mori-Fa, 3-2-3
3141-232-6430

MONTESSORI A.M.L.
Excellent teaching position for Fall '76.
Send resume to:
WOODSTOCK MONTESSORI SCHOOL
Woodstock, N.Y. 12488

THE UNIVERSITY OF MELBOURNE CHAIR OF MATHEMATICS
The University of Melbourne invites applications for a Chair of Mathematics, which is one of four chairs in the Department of Mathematics. The Chair becomes vacant on January 1, 1978, following the retirement of Professor E. R. Love. The appointee will be expected to develop teaching and research in a branch of Mathematics. It is not intended to appoint a person whose main interests are in the applications of mathematics.
SALARY: \$426,153 per annum.
Further information about the position, application procedure, superannuation, travel and removal expenses, housing assistance and conditions of appointment is available from the Registrar. All correspondence (marked "Confidential") should be addressed to the Registrar, The University of Melbourne, Parkville, Victoria 3082, Australia.
Applications close on 8 November 1976.

INSTRUCTOR
Field Supervisor position available in the Counselor Education Program. Candidates must have a Master's Degree in Counselor Education. Experience—Teaching and/or supervisory experience in a Counselor Education Program. Candidates for the position should send resumes and credentials to Jim Rutledge, Ph.D., Coordinator, Counselor Education Program.
Advisory position available in Special Education. This will be on a part time basis approximately 20 hours a week. The candidate must have a Master's Degree in Special Education and Certification. Someone currently enrolled in a Doctoral Program would be preferred, but this is not essential. Candidates for the position should send resumes and credentials to Mrs. Priscilla Browne Holton, Coordinator, Special Education Program.
ANTIOCH GRADUATE SCHOOL OF EDUCATION
Philadelphia Center
5536 Wayne Avenue
Philadelphia, Pennsylvania 19144
(215) 849-3505

St. John's UNIVERSITY
Queens, N.Y. • 212-969-8000 Ext. 565
The General Equivalency Diploma, you've been thinking about it, why not do it. Find out more about the unique program at St. John's for obtaining your G.E.D.
For further information...
Contact—Patrick Basille
Director of Special University Programs.

TEACHER OF THE DEAF
Must have Instructional Level I certificate in Deaf Education, Master's level, CED certification desirable, minimum of 3 years experience. Call Mr. Al Randolph
Delaware County Intermediate Unit
218-568-4880 Ext. 36
An Equal Opportunity Employer

MONTESSORI TEACHER TRAINING WORKSHOP
August 16, August 27, 7 to 10 P.M. First introductory session and then FREE Montessori Family School, 323 E. 47 St.
LAST ANNOUNCEMENT!
For further information please call 212-683-5950. Register at door.

ASSOCIATE DEAN ACADEMIC AFFAIRS
Drexel College, Women's College of Education University, Chief Academic Officer of the College. Must have a Master's Degree in Education and 5 years experience in a college setting. Salary: \$11,000 to \$14,444. Send resume to:
Dr. Robert H. Harniss, Director of Counseling, Greater Hartford Community College, 81 Woodland St., Hartford, Ct. 06103
Send resume to:
Dr. Robert H. Harniss, Director of Counseling, Greater Hartford Community College, 81 Woodland St., Hartford, Ct. 06103
Equal Opportunity Employer, M/F

TEACHERS LIVE-IN POSITIONS
Excellent School, Lehigh, N.Y. A program for children with learning and emotional problems. An exciting opportunity for the teacher who is interested in intensive in-service teacher training program.
Call Mrs. Cotton Mori-Fa, 3-2-3
3141-232-6430

MONTESSORI A.M.L.
Excellent teaching position for Fall '76.
Send resume to:
WOODSTOCK MONTESSORI SCHOOL
Woodstock, N.Y. 12488

DIRECTOR, DIVISION OF CAREER & VOCATIONAL EDUCATION
Large suburban school system. Salary range \$23,726 to \$31,850. Excellent fringe benefits. MA required, doctorate preferred. Minimum of three years successful teaching experience plus 2 years administering vocational education program; knowledge of instruction and curriculum theory; ability to plan and manage program; excellent communication and human relations skills. Responsible to Director of Department of Curriculum and Instruction to administer division within parameters of Maryland State Master Plan for vocational education; provide leadership for curriculum development; manage budget, supervise and evaluate staff; evaluate programs and serve as system liaison with staff and community.
Apply in writing, sending complete resume, transcripts and references to:
Mr. Stephen M. Rohr
Director of Professional Personnel
Montgomery County Public Schools
850 Hungerford Drive
Rockville Md 20850
By September 10, 1976
An EEO/Affirmative Action Employer

REGISTRAR
The New School for Social Research, a university committed to meeting the intellectual and cultural needs of mature people, is seeking a central registrar. The person filling this newly created position will be responsible for the preparation and coordination of registration plans, schedules and reports; maintenance of academic records and collection and issuance of student statistics and state and federal reports.
Requirements include managerial experience in university registration or related experience. Familiarity with personnel, budgeting, and computer systems. An advanced degree is preferred.
Send resumes with salary history and requirements to Personnel Director
THE NEW SCHOOL FOR SOCIAL RESEARCH
68 W 12 St.
New York, N.Y. 10011
Affirmative Action/Equal Opportunity Employer

University of New Haven
Faculty positions available
Marketing and Management Science.
Ph.D., or D.B.A. required in specific discipline.
Teach in both graduate and undergraduate divisions. Assistant/Associate. Salary—\$15,000 plus. Starting date—9/1/76. Closing date for applications 8/31/76.
Send resume to:
Warren Smith, Dean
School of Business Administration
University of New Haven
300 Orange Avenue, West Haven, Connecticut 06516
An equal opportunity employer.

ECONOMICS DEPT. SUBSTITUTION REPLACEMENT
Available for Fall 1976 Semester
Minimum requirements: Masters Degree in Economics + additional graduate work. Rank instructor. Submit resume by August 27, 1976, to:
Prof. Robert Harniss
Hassan Community College
Garden City, N.Y. 11530
An Equal Opportunity Employer

MATHEMATICS TEACHER
7-8th Grades
ELEMENTARY POSITION
5th Grade
SEND RESUME TO:
Dr. L. Giandomenico,
Superintendent
SOUTHERN HERKSHIRE REGIONAL SCHOOL DISTRICT
SHEFFIELD, MASS 01257
(413) 229-8778

ELEMENTARY TEACHERS
Two positions, grade 2 & grade 4 (tentative) Certification and experience necessary. Direct written application to:
District Principal
Department 4
Croton-Harmon U.F.S.D.
Croton on Hudson, NY 10520
Equal Opportunity Employer

REFERENCE LIBRARIAN
for Community College in N.Y.C.
Start Sept. 1976. ALA Accredited. M.L.S. 2 Yrs Reference Library experience. Science or Technology degree preferred. Faculty rank, \$13,000 plus.
Send resume to:
7211 TIMES
An Equal Opportunity Employer

VICE PRINCIPAL PLAINFIELD HIGH SCHOOL
12 month position. Starting date September 1, 1976. Salary based on administrative experience.
QUALIFICATIONS: Administrative experience in a high school. M.A. required. Certificate required. CONTACT: Everett C. Lottman, Assistant Superintendent.
PLAINFIELD PUBLIC SCHOOLS
PLAINFIELD, N.J. 07060
(201) 753-3483 or (201) 753-3157
An Equal Opportunity Employer

DIRECTOR OF INDUSTRIAL ARTS
Hillsdale, N.J., is seeking a Director of Industrial Arts for grades 7-12. Qualifications—minimum of 5 years' High School teaching experience, MA degree in Industrial Arts and Supervisor's Certificate.
Send resume immediately to:
Superintendent of Schools
195 Virginia St.
Hillsdale, N.J. 07025

PRATT INSTITUTE
Autodidact Open Call 1976
PART TIME FACULTY
Dept. of Electrical Energy
To teach electronic technology, graduate electronics or basic electrical machinery. Must be a graduate of Pratt Institute, Tufts, and P.T. afternoon. Some teaching experience preferred. Send resume to Personnel Office
PRATT INSTITUTE
331 Jervis St., New York, N.Y. 10013
Equal Opportunity/Affirmative Action Employer

FREE BROCHURE
for a 7-day seminar
How To Start Successfully Your Own Business
212-953-7250 or 7717 TIMES

MIDDLE SCHOOL MATH SCIENCE
Teacher with AAAS, NCS Science, Individualized math program. Must be a graduate of Pratt Institute. Salary: \$12,000 to \$15,000. Send resume to:
Montclair Public Schools
MONTCLAIR, NEW JERSEY

Land a New Job or Career
When employment agencies, "want ads" and the usual methods of job search don't produce results, you need the "better way" to find a new job that's right for you—perhaps in a new career field. Call:
Career Management
501 5th Ave., New York City (212) 697-1465
80 Park St., Montclair, N.J. (201) 783-7878
2385 Denville, Hamilton, Ct. (203) 281-0596

TEACHING POSITIONS
Full time, 1976-1977 school year only.
CHEMISTRY
Part time **SPANISH SCIENCE (2)**
BIOLOGY - Experience in advanced placement desirable
GENERAL SCIENCE
Send letters of application and resume no later than August 25, 1976 to Personnel Department.
Bellmore-Merrick C.E.S.D.
1691 Meadowbrook Road
Merrick, NY 11566
Equal Opportunity Employer

ANTHROPOLOGIST
Full time position available, September 1. Prior teaching experience and the Doctorate preferred. Reply in writing:
ROCKLAND COMMUNITY COLLEGE
Office of the Dean of Instruction
145 College Rd.
Suffern, N.Y. 10901
AAE/EOE

MEDIA SPECIALIST
for September 1976
Experience preferred.
Send resume to:
Principal:
Emerson Jr/Sr High School
Emerson NJ 07630

TEACHER
Bilingual teacher of Spanish/English and French/English. 7th-8th Grades.
Send resume to:
Madison School, 11 West 54th St., NYC.
(212) 757-7900

TUTORS
English & Reading
Part time positions for tutors in community colleges. Applicants must have a B.A. in English or Reading. Prefer experience in tutoring and knowledge of Spanish and French.
Send resume to:
Prof. Adelina Sklitzman,
Chairperson
Dept. of Languages & Literature
ESSEX COUNTY COLLEGE
310 University Ave.
Newark, New Jersey 07102
Affirmative Action & Equal Opportunity Employer

BILINGUAL TEACHERS
SPANISH/ENGLISH FRENCH/ENGLISH
Must be certified kindergarten and/or elementary.
For further information write or call:
Mrs. Eugenia Freeman
513-369-4816
Cincinnati Public Schools
2250 East 52 Street
Cincinnati, Ohio 45202
An Equal Opportunity Employer

EDGEMONT JR/SR HIGH SCHOOL
Jr/Sr High School Instrumental Music
P/T High School Health Teacher (Health certificate required)
Send resume only to:
J. E. Deeken, Principal
Edgemoont High School
White Oak Lane
Searsdale, NY 10563

ASSISTANT DATA PROCESSING COORDINATOR
FACILITY POSITION
Full time position includes instruction in administrative systems design, business systems analysis, and computer systems. BA, BS, Computer Science/Systems/Operations/Management experience. Send resume to:
Personnel Dept.,
Westchester Community College,
210 Palisades St., Yonkers, N.Y. 10595
An Equal Opportunity and Affirmative Action Employer

TEACHING POSITION
Resumes accepted by small private Creek parochial school in Brooklyn for fully certified and licensed teaching/Resource teacher, September 1976. Send resumes to:
Y 776 TIMES

HEALTH CARE / HOSPITAL / MEDICAL EMPLOYMENT OPPORTUNITIES

Executive Director
University Medical Services Association
Middle professional practice group seeks an experienced...

DEAN
COLLEGE OF MEDICINE & DENTISTRY OF NEW JERSEY
SCHOOL OF OSTEOPATHIC MEDICINE
The Dean reports directly to the President of CMNJ...

VIROLOGIST DIAGNOSTIC
The University of Massachusetts teaching hospital is now open as a major center for patient care, teaching and research...

TECHNICAL SPECIALISTS
Females Encouraged to Apply
Manufacturer of clinical laboratory instruments has several career openings based in the New York metropolitan area.

Gerontological Psychologist
Opening for assistant or associate professor in psychology and gerontology...

CLINICAL COORDINATOR OF REHABILITATION
for large Connecticut medical center. Total responsibility for patient care provided by Physical and Occupational Therapists.

Assistant Director of Nursing ACUTE SERVICES
Major teaching medical center in New York Metropolitan Area seeking a New York State Registered Nurse with Master's Degree...

DIALYSIS
Excellent opportunity for a dialysis trained RN to join the team of the fastest growing Renal Dialysis Network...

MEDICAID SUPERVISOR
The individual we seek must have a thorough knowledge of all phases of Medicaid billing and supervisory experience.

ACCOUNTS RECEIVABLE SUPERVISOR
Facility in Manhattan seeks Bureau of Supervisory skills. Primary duties include the maintenance of patient's records...

St. John's University Needs a Professor of Marketing
Full time marketing faculty position available commencing September 1976. Applicants should have Ph.D. degree in Business Administration...

COMMUNITY PSYCHIATRIST
to work in hospital related services program at established Community Mental Health Center. Consult with local physicians, train staff and assist in community program efforts.

Biomedical Life Support Systems
1 Hook Mountain Rd. Pine Brook, N.J. 07058 (201) 575-7575

PEDIATRIC DEPARTMENT LARGE RESEARCH INSTITUTION
MULTI-DISCIPLINARY TEAM IN EVALUATION AND FOLLOW-UP OF SELECTED RESPIRATORY, CARDIAC AND NEUROPHYSIOLOGIC PARAMETERS IN INFANTS needs a STAFF ASSOCIATE (FULL TIME)

INDUSTRIAL ENGINEERS
As a well recognized leader in the health care field, Kaiser Permanente Southern California region now offers a unique opportunity for experienced and creative Industrial Engineers...

RN'S NURSES AIDES
All shifts. Full and part time. 7 a.m.-3 p.m. and 3 p.m.-11 p.m. shifts. Full time and permanent employment.

TWO POSITIONS:
1.) HEAD OF CATALOGING DEPT. (Associate Librarian Salary \$16,900+) and 2.) SENIOR SCIENCE CATALOGER (Assistant or Associate Librarian-Salary \$13,000+)

NURSING LEADERSHIP OPPORTUNITIES
... a newly opened voluntary nursing home where professional and quality patient care go hand-in-hand.

Table listing various medical specialties and their salaries, including Orthopedic Surgeon, Family Practitioner, Medical Director, etc.

CONSULTANT
RN, MS background but consult some travel, & sal. re. Y 7139 TIMES

HEALTH EDUCATION
Unique opportunity available to direct, plan and implement Patient and Community Health Education program as well as Hospital-based In-service Education programs...

CHAIRPERSON OBSTETRICS-GYNECOLOGY
The College of Medicine, Downstate Medical Center, State University of New York, seeks distinguished physician for appointment as Chairperson and Professor...

Director of Medical Geriatric
MEDICAL DIRECTOR Chronic Disease Hospital and Skilled Nursing Facility. DIRECTOR Division of Geriatrics and Geriatric Unit at a general teaching hospital.

BOULDER COLORADO
Full-Time Clinical Director for Boulder Community Mental Health Center (board certification or eligible). Responsibility for clinical services and program planning for CMHC with 70 clinicians...

BOOKKEEPER
Accounts receivable bookkeeper for major health care center. Be familiar with 3rd party billing, Medicare background & some knowledge of EDP is preferred.

INTERNIST & PEDIATRICIAN
Excellent positions with successful HMO located convenient to Philadelphia and New Jersey shores. Slight overlap. Send curriculum vitae to: Keith Hammond, MD, Medical Director

ATTENTION TEACHERS! ATTENTION LIBRARIANS!
Interesting positions in both the teaching and library fields are advertised in The New York Times Week In Review Section every Sunday!

HEALTH HUMANITARIANS
Health humanitarian health program actively seeks nurses, nutritionists, dietitians & health educators to accept 2-yr medical assignments in developing countries.

DIRECTOR OF MEDICAL RECORDS
Over 100 bed hospital and 124 bed Extended Care Facility seeks a key medical record professional. Current medical record professional, change the entire medical record system, develop new procedures, coordinate with health information committee, etc.

NURSE, R.N.
Specialize in respiratory nursing. Challenging opportunity. Progressive responsibilities. Excellent stipend and benefits. Will train. Fringe 45-50% experience desirable. Call, weekdays, 9 AM to 12 noon 725-5547

PHYSICAL THERAPIST FULL TIME
For leading progressive physical center in upper Manhattan with modern and equipped therapy suite. Be recognized. Will require NY State license and certification. Send resume to: Personnel Director, HANSEL GIBBY CENTER, 515 Audubon Ave., NY 10040

DEPUTY MEDICAL DIRECTOR
Of two comprehensive health centers in Eastern Long Island operated by 300 bed community hospital affiliated with medical school SUNY, at Stony Brook. Modern facility serving as model unit for AMA approved Family Practice Residency. Field and grand rounds available. Board Certification in Primary Care Specialty required. Send resume to: Dorothy S. Lane, M.D., BROOKHAVEN MEMORIAL HOSPITAL, 101 Hempstead Road, Patchogue, New York 11772

NURSING INSTRUCTOR
N.Y.N. accredited school of nursing seeks instructor with BS & experience required (MS preferred). Very convenient location, 35 minutes NYC. CLARA MAASS HOSPITAL, Basking Ridge, N.J. (201) 787-1800

MEDICAL DIRECTOR EXPERIENCE IN GERONTOLOGY
Needed part-time for large Geriatric complex in Nassau, L.I. Flexible hrs. Please respond. Y 7176 TIMES

Health Educator
MPH or MA; to work with Passaic City Division of Health. Send resume to Health Officer, City Hall, Passaic, N.J. 07055.

HEALTH PLANNER
Health planner to help develop and lead preventive medicine programs and treatments for nonprofit health or health education organization. Part-time. Send resume to: Y 7227 TIMES

MSW SUPERVISOR
Minimum of 4 years experience to work with children 8 thru 18 in private school for disturbed children in Manhattan and to supervise other workers. Resumes to Box Y 7145 TIMES

DIRECTOR OF EMERGENCY SERVICE
Physician with special training & experience in the administration of emergency services, supervision of staff & critical care management. 350-bed general hospital serving Rockland County. Position available immediately. Please submit curriculum vitae to: Y 7124 TIMES

ADOLESCENT COUNSELOR
Up to \$10,000 plus liberal fringe benefits. 2 years with group experience required. Resumes: THE FAMILY & C/O Casey Island Hospital, 2501 County Parkway, Brooklyn, N.Y. 11235

PSYCHIATRIST AND FAMILY PRACTITIONER
Needed by progressive mental health center in progressive area. Services are available. Contact: Director, North Central Georgia Medical Center, Dalton, Georgia 30720 404-225-9141

PHARMACIST
Drug Clinic expanding in NE Pennsylvania needs pharmacist and pharmacy supervisor. Excellent salary and fringe benefits. Grow with an expanding company. Send resume to: Y 7094 TIMES

HEALTH CARE / HOSPITAL / NURSING / MEDICAL
EMPLOYMENT OPPORTUNITIES

nurses

RN's

The ultra modern 500-bed Howard University Hospital, the primary teaching and research hospital for Howard University, has openings for:

Educational Specialists

You'll participate in the assessment processes for determining educational needs for all Department of Nursing personnel — plan, implement and evaluate orientation, patient education, continuing education, in-service and upward mobility programs — including the design of the curriculum and training tools. Requirements: Master's degree in the clinical area of Medical/Surgical Nursing, graduate level experience in teaching, measurement and evaluation, supervised teaching practical at the graduate level, and a minimum of 2 years' experience in an acute general hospital.

Clinical Nurses

Openings are available on many clinical areas. Must be a graduate of an accredited school, possess current American registration, and have 1-2 years of documented experience. These positions offer very competitive starting salaries and an outstanding benefit package including SUBSIDIZED TUITION FOR YOU AND YOUR CHILDREN. Limited living accommodations are available.



An Equal Opportunity Employer M/F

PHYSICIAN

To assist in the administration of a generalised program of medical and para-medical health services in our Meadville District Office.

Requires four years of professional public health medical experience and eligibility for Pennsylvania medical licensure. We offer a completely paid benefit package and a salary in the \$30,000 to \$33,000 range.

Write or call: Mr. Bob Slocum Pennsylvania Department of Health 996 South Main Street Meadville, Pennsylvania 16335 (814) 336-1191 before August 27, 1976. An equal opportunity employer

STAFF PHYSICIAN



DEPARTMENT OF OCCUPATIONAL MEDICINE

Position available for staff physician in nationally recognized Occupational Health Center. Unusual opportunity for qualified physician who seeks both career growth and pleasant environment.

Successful applicant will be relocated at company expense to our Michigan headquarters, ideal mid-size community for growing family, excellent schools and housing. Compensation commensurate with experience. Includes physical benefit package. Call collect weekdays, 8AM-5PM or send resume in full confidence to: David E. Johns, MD, Medical Director (517) 636-6681 Dow Chemical USA PO Box 1698 Midland Michigan 48640 An Equal Opportunity Employer

MEDICAL ADMINISTRATIVE ASSISTANT

MAJOR U.S. AIRLINE

We offer an excellent opportunity for a qualified individual with a Bachelor's Degree in Hospital Administration. A concentration in audiology, sanitary inspections, and industrial hygiene is highly desirable.

Responsibilities include compiling financial data for operating and capital equipment budgets for the Medical Department. Work location N.Y.C. area.

Our company offers excellent benefits. Starting salary to \$18,000.

If qualified and interested please submit a detailed resume to: Y 7173 TIMES

NIGHT NURSING CAREERS

Select from several specialties offering opportunities at a 200-bed teaching hospital center with known for quality patient care.

• INTENSIVE CARE
• SURGICAL CARE
• LABOR & DELIVERY
• EMERGENCY ROOM

If you are a NY Licensed RN with relevant experience, you'll qualify for one of these career opportunities. Excellent salaries, differentials, benefits and professional development opportunities. Contact: MISS SOLLIE, Assoc. Director of Nursing, 4202 Tech Avenue, Brooklyn, N.Y. 11219

DIRECTOR OF NURSING SERVICE

Modern, 361-bed, acute care general hospital 30 miles north of Boston. Will consider a Bachelor's Degree with significant clinical and supervisory nursing experience. Prefer Master's Degree in Nursing combined with clinical and nursing administrative experience. Excellent benefits and continuing education opportunities. Salary open and negotiable depending on candidate's qualifications. Please send complete resume with salary requirements to:

Mr. Alton W. Noyes Executive Director LAWRENCE GENERAL HOSPITAL One General Street Lawrence, MA 01842

PHYSICIAN EMERGENCY DEPARTMENT

Large voluntary teaching hospital located in New York's Southern Tier community. Pleasant family environment with local university. 3 1/2 hour drive from N.Y.C. 32,000 annual E.R. visits. Salary and hours negotiable. May be combined with private practice. Contact or send curriculum vitae to:

R. A. Donovon, Associate Administrator, WILSON MEMORIAL HOSPITAL Johnson City, N.Y. 13790 Tel: 607-773-6141

WORK

There is plenty of it waiting for you at Saint John Hospital. And if you're the kind of person we hope you are you'll enjoy every minute of it because you'll be working for one of the leading major health care institutions in the state of Michigan.

We are looking for nurses (RNs and LPN's) who desire a challenge, an opportunity, a career. We'll expect you to be bright, proud to be a nurse and have a willingness to do and grow.

What can you expect from us? For starters, we offer advanced wage differentials based on new rate structure. 15% differential plus 15% weekend differential; opportunity for employee to earn a degree by taking courses on site; an outstanding in-service education program.

If we sound like people with whom you'd like to work, please call us collect for information and/or appointment.

SAINT JOHN HOSPITAL, 22101 MOROSS RD., DETROIT, MICHIGAN 48236 (313) 881-6568 An equal opportunity employer

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Immediate opening for Medical Director in established comprehensive mental health center.

Competitive salary and fringe benefits. Please forward resume to: Mr. Karl Kiessen, MSW, Director Jefferson County Comprehensive Mental Health Center Johnson Rd. Stenboville Ohio 43952

Savador Minuchin, M.D. on "Structural Theory of Family Development and Therapy"

Dates: September 17, October 15, November 19, 1976 & January 21, 1977. Fee: \$25 including lunches.

Contact: Department of Education & Training South Beach Psychiatric Center 777 Seaview Ave. Staten Island, N.Y. 10305 (212) 390-6131, 6132

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\$18 to \$21,000 Faculty Practice Plan

New York City East Side medical center has excellent growth opportunity for qualified person with previous group practice experience. Manage 100,000 patient care services for practice of over 200 physicians with \$11 million in annual billings. Human relations skills essential. Working knowledge of data processing applications necessary. B.S. in accounting or related field plus 3-5 years similar financial management experience.

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Assistant Director of Nursing ACUTE SERVICES

Major teaching medical center in New York Metropolitan Area seeking a New York State Registered Nurse with Master's Degree to assume global administrative nursing responsibility for Med Surg patients. Will be expected to act as change agent in order to elevate existing staff to a level of independent accountability. Suitable candidate must provide evidence of clinical experience and a progressive professional history.

Will report to a Director of Nursing who encourages creativity and initiative. Salary commensurate with education and experience. Excellent fringe benefits.

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Would you like to run a firm, well organized, non-profit but well funded animal shelter located in a lovely suburban town outside of N.Y.C. Our primary purpose is to find homes for unwanted animals. You would have a staff of about 15 under your supervision. Salary is open. If you have had at least 5 years managerial experience and you think this fits, write me.

Y 7110 TIMES

Admitting Evening Supervisor

Supervisor needed for an active admitting office and emergency room staff. This individual must have a minimum of 5 years admitting experience, 2 years of which in supervisory capacity.

Send resume to Mr. Turner The Arthur C. Logan Memorial Hospital 70 Concord Ave., NY, NY 10027 An Equal Opportunity Employer M/F

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Archie Atkinson, Child Treatment Center, Allentown, N.J. Pediatrician with 32 years experience in child psychiatry. Position available in a major N.Y. City medical center will be available as of July, 1977. Candidates wishing to apply should have had at least 5 years independent research experience and a bibliography to support previous academic accomplishments. Please submit c.v. to: Y 7134 TIMES An equal opportunity employer

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400 to 450 in addition to program involving a medical staff of 200 and 400 hospital beds. This area offers the most attractive New England residential location with proximity to large cities, excellent schools, and recreational and sporting opportunities. Outstanding compensation and benefits will be provided to the selected candidate. Apply to: Daniel P. Williams, M.D., Chairman Search Committee Newark Hospital 24 Newark St., Newark, Conn 06655

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Well staffed and active 600 bed general hospital in teaching service of a Unio. preferred board certified. Recent affiliation with new medical school. Affiliated tertiary residency program with local hospital. Excellent fringe benefits. Apply Chief of Staff VA Center Temple, Texas 76501

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For evaluation & planning of statewide drug program involved in education, prevention, care giving, substance control, law enforcement, research & training areas. Duties include drug abuse levels, establishing program priority & guidelines, supervising research, coordinating drug regulatory activities & all relevant drug applications. Knowledge of federal & state agencies necessary as well as ability to relate to executive level personnel & supervision of daily operations & assignments of staff.

Send resume & salary requirements to: Francis K. Hayes Director, Alcohol & Drug Program 81 Coventry Street, Hartford, Conn 06112

C.R.N.A.

with at least 2 years experience for busy community hospital in Westchester County within commuting distance of New York City. No call, no weekends. Excellent salary and fringe benefits. Contact: Dawn Perrett, C.R.N.A. (914) 666-1481

RNs & LPNs \$50-\$100 BONUS PLAN

We seek professional nurses to add to our progressive team. And we will pay you a bonus for your successful employment with us. At the end of 6 months employment with us, if you are hired after August 1, 1976, we will pay \$50 to a part-time nurse, \$100 to the dedicated individual who wants to work all week. All of this is in addition to our high nurse \$100 to a part-time pack. For more information, please call: (202) 237-8457. HUNTERDUST CONVALESCENT HOME 33 Key St., Bethesda, Md 06408

RESPIRATORY THERAPY INSTRUCTOR

Full time position involving instruction and curriculum development. Must be registered RT with at least 2 years of clinical experience. Bachelor's degree strongly preferred. Master's and teaching experience desirable. Rank and salary commensurate with education and experience. Contact Dr. Marcia Hanson, St. Mary's Jr. College 2500 So. Minneapolis, MN 55454, (612) 352-5521.

PHYSICAL THERAPISTS

Must be registered by AOTA or recent OT grad. Call Extension 435.

NURSES

RN, BSN, Call Extension 483. 18 Physicians Hospitalized Center. Long Island University, 15 miles from NYC. Excellent fringe benefits. Call 516-271-0900

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To direct and coordinate staff in a 200-bed hospital in the Hudson Valley. Fully accredited hospital offering all major services. Country atmosphere in beautiful Hudson River Valley within an hours drive of N.Y.C. \$30,000 guarantee plus office suite & essential personnel. Send resume to: Dr. G. SPENCER, PRESIDENT OF THE SOUTHERN TIER P.O. Box 4154, Elmira, New York 14904

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Full time position involving instruction and curriculum development. Must be registered RT with at least 2 years of clinical experience. Bachelor's degree strongly preferred. Master's and teaching experience desirable. Rank and salary commensurate with education and experience. Contact Dr. Marcia Hanson, St. Mary's Jr. College 2500 So. Minneapolis, MN 55454, (612) 352-5521.

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426-bed JCAH accredited community hospital seeks person with MSW and 2 yrs general hospital experience. Send resume to: BURLINGTON HOSPITAL Attn: Mr. G. Pozdar, Asst. Administrator 270 Park Avenue Huntington, NY 11743

REGISTERED PHYSICAL THERAPIST (28 Hours)

Multi-disciplinary program in upper Manhattan medical center seeks PT with prior experience in rehabilitation center with children from birth through 4 years. Master's degree preferred. Excellent salary and comprehensive benefit package. Send resume and salary history to: Y 7177 TIMES An Equal Opportunity Employer M/F

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Doctors in psychology, 7 years experience, salary \$15,923 to \$19,615.

PHYSICAL THERAPIST

Bachelor's in Physical Therapy, 2 yrs. experience, salary \$9747 to \$11,763. Send resumes to: R.D. Williams Leacock State School & Training Center Leacock, NH 03246

PRIMARY CLINICIAN BILINGUAL

Employment needs health professionals for a primary care position at GMH G. and G. Center for the elderly and disabled. Master's Degree in Health Services Administration or Public Health. History of Family Practice. Bilingual in Spanish and English. Excellent salary and benefits. Send resume to: Personnel Department Jersey City Medical Center 50 South Avenue Jersey City, N.J. 07306 An Equal Opportunity Employer

PHYSICIAN Internist or Pediatrician

Licensed, Full Time for suburban teaching hospital. Also Pharmacist Licensed, Full Time Call Dr. DeLeon (212) 477-8500

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Experienced counselor wanted for health facility. Current knowledge in psychology, Master's degree or equivalent. Part time, 3 days including Saturday. Send resume to: Y 7248 TIMES

NURSE REGISTERED

Use medical education facility to help children in hospital. For interested candidates to apply for position call (914) 265-3642 ext. 252. Send resume to: Y 7195 TIMES

ADOLESCENT PROGRAM DIRECTOR

Licensed or eligible to be licensed in New York State. Full time position in a 100-bed hospital. Excellent salary and fringe benefits. Send resume to: PERSONNEL DEPARTMENT BRIDGEMAN HOSPITAL 615 North Street St. Elizabeth, N.J. 07208

LAB TECHNICIAN OR NURSE

To work in hospital's Lab. Call collect (914) 265-3642 ext. 252.

Half-time Psychiatrist

Alcoholic rehabilitation and Consultant of Hospital Psychiatric Center. For consideration send resume to: Write N. S. Leberman, M.D. at Kingsboro Psychiatric Center, 681 Clarkson Ave., Brooklyn, NY 11203 or call 756-9600.

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Certified or eligible for certification in anesthesia. Excellent salary and fringe benefits. Send resume to: Y 7195 TIMES

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REHABILITATION COUNSELOR

Send resume only to: BRIDGEMAN HOSPITAL 615 North Street St. Elizabeth, N.J. 07208

REHABILITATION COUNSELOR

Send resume only to: BRIDGEMAN HOSPITAL 615 North Street St. Elizabeth, N.J. 07208

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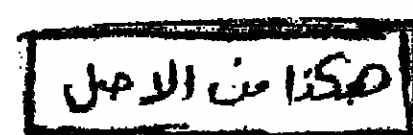
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IMMUNOLOGY TECHNOLOGISTS

International corporation located in metropolitan New York has immediate openings for Immunologists to develop & test automated methods. Will demonstrate systems to potential customers and evaluators. Must be familiar with automated scientific instrumentation. Requires a college degree in Science plus a minimum of 2 years experience.

Excellent starting salaries and company paid benefits program.

Send resume in confidence to:
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Current position available in our Hearing and Speech Division. Seeking bright, committed individual to join our staff of professionals providing services to the communicatively disordered and their families. Position involves participation in training and supervising trainees in speech and language pathology and from a variety of other medical and non-medical specialties. Also involves direct clinical service.

Ideal candidate should have a minimum of 3 years of experience as a full time clinician working principally with developmentally delayed children. Ph.D. preferred. Academic appointment and teaching opportunities possible. Competitive salary.

If interested, please contact Martin C. Schultz, (617) 734-6000, Ext. 2783 and inflate academic transcripts, letters of recommendation and a personal resume.

Inquiries will be confidential if you desire.

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The Hackensack Hospital, an affiliate of the New Jersey College of Medicine & Dentistry at Newark, is seeking a full-time Director to head the teaching and clinical programs of the Department of Pediatrics. Hackensack Hospital is a growing 500-bed center for comprehensive care located in suburban northern New Jersey. The hospital offers a residency and clerkship program in Pediatrics to complement those other major clinical specialties. Services available include a newborn intensive care unit, genetics service and the latest equipment and staff needed for prenatal diagnosis. The maternity service averages over 1,800 deliveries per year. This appointment offers an excellent professional salary and benefits package.

Send c.v. in confidence to: Arnold Leibowitz, M.D., Search Committee for Chairman, Department of Pediatrics.

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22 Hospital Place
Hackensack, N.J. 07601
An equal opportunity employer

Director, Program Evaluation & Research

Unique opportunity to direct the Program Evaluation Department of a large new comprehensive mental health center providing inpatient, out-patient and partial hospitalization services to Staten Island and West Brooklyn communities. Develop and implement program evaluation and management information systems and act as consultant to clinical staff in the development of research projects and methodologies. Direct medical records division. Requires Ph.D. plus extensive experience in research program evaluation and computer systems.

Business Officer

Overall responsibility for providing management direction and control of business activities, fiscal and support services, including budgeting for a distinct localized program units with combined annual budgets exceeding \$14,000,000. Requires MBA or MPA plus 4 years professional health-care general management including 2 years administrative or managerial experience.

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SOUTH BEACH PSYCHIATRIC CENTER

777 Seaview Ave. Staten Island, N.Y. 10305.
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NURSING FACULTY

Openings for Maternal-Child Nursing (1), Long-Term Care or Community Health Nursing (1), and Medical-Surgical or Nursing Education (1) for an innovative baccalaureate completion program admitting only registered nurses. Program state approved, currently seeking NLN accreditation, Master's degree with clinical specialty required. NCA accredited university. Contact: Director, Nursing Program;

Sangamon State University
Springfield, Illinois 62708; or call 217-768-6630.
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MEDICAL DIRECTORS Suffolk County, New York

Is seeking New York State licensed MD's for 3 major administrative posts.

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Will administer large \$11,000,000 budget division which includes 215 bed nursing home, health centers, ambulatory care and mobile health program.

COMMUNICABLE DISEASES
Planning and administrative responsibility for disease detection and control programs in our 1.3 million population county. Must be experienced in prevention and treatment practices.

CLINIC EVALUATIONS
Assessment of treatment care programs in 5 community health centers with special emphasis on quality control. All positions offer excellent salary and an outstanding benefits program. Interested applicants should contact:

Mary C. McLoughlin, MD, MPH
Commissioner of Health Services
Denison Building, Hempstead, New York 11787
(516) 979-2130
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EMERGENCY ROOM DIRECTOR

A 201 bed progressive JCAH accredited hospital is seeking a qualified full time Emergency Room Director. Salary commensurate with training and experience. Excellent fringe benefits. Hospital is presently undertaking a 16.1 million dollar renovation and modernization program which will include a new Emergency Dept. and ambulatory care facility in the 7 story addition. Hospital's primary service area consists of 70,000 population located 99 miles from Pittsburgh area in Central Pennsylvania. Please send resume only to:

Mr. G. F. DeLaura, Asst. Administrator
Mercy Hospital
2601 8th Ave., Altoona, Pa. 16603.

Psychiatrists

STARTING SALARIES—\$27,942 TO \$38,451
PLUS FRINGE BENEFITS

Opportunities are available in an innovative program operated by the N.Y.S. Dept. of Mental Hygiene at correctional facilities throughout the state and at Matineau State Hospital, a security hospital in Beacon, N.Y. which is about to become the responsibility of the Dept. of Mental Hygiene.

Applicants who must have or be eligible for N.Y.S. Board, should apply to John B. Wright, M.D., Asst. Commissioner
N.Y. State Dept. of Mental Hygiene
44 Holland Ave. Albany, N.Y. 12229
(518) 474-7211
An equal opportunity employer

Medical Records Asst. Director

Must have B.S. degree in Medical Records Administration and must have passed American Medical Records Association exam or be eligible to sit for the exam. Previous experience in medical records desired.

Please forward resume with salary requirement to:
Y 7174 TIMES
An Equal Opportunity Employer

RN PSYCHIATRIC NURSE

For community mental health clinic on Lake Winnepesaukee. Experience, Masters degree preferred. Out-patient and community involvement experience. Salary \$9-10,000. Comprehensive benefits. The Wolfboro branch of Carroll County Mental Health Service, Conway New Hampshire Mental Health System. Send resume to:

Mr. Tom Riggs
Carroll County Mental Health
Wolfboro, New Hampshire 03894

NEW JERSEY REHABILITATION HOSPITAL IN NORTHERN NEW JERSEY

SEEKS FULL TIME
MEDICAL DIRECTOR
ON OR BEFORE JANUARY 1, 1977

EXCELLENT SALARY AND BENEFITS WILL
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Applicants should submit curriculum vitae in confidence to:
CHAIRMAN, SEARCH COMMITTEE
Y 7146 TIMES

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Assume leadership responsibilities in 450-bed voluntary hospital. Requires qualified individual with previous hospital patient accounts experience. This position offers an excellent salary and comprehensive benefits package. Please contact Mr. John A. Hernandez, 963-7711 for interview appointment.

Wickoff Heights
Hospital
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EXECUTIVE DIRECTOR Southern Maryland HSA

To organize, develop & manage Health Planning & Resource Development functions for a county health service area of 100,000 population. So. Dist. of National Capital. Responsible to governing Board, governing body of a public Health Service Agency. Must be familiar with PL-93-641, how ability to manage complex health related problems & have core in health planning. Candidate must have Master's Degree in Health Administration, Planning or related field, 5 years increasingly responsible exp. preferably health related. Salary commensurate with exp. Send resume including salary requirements to: Search Committee, Southern Maryland Health Service Agency, Suite 218, 4232 Ruxwold Rd., College College Park, Maryland 20740.

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Starting salary to \$33,000. New Jersey license. Located near all South Jersey shore resorts. 400-bed geriatric nursing facility. Limited outside practice permitted. Outstanding fringe benefits.

Submit resume or contact
Mr. Joseph Cagno,
Business Manager
(609) 632-4603

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Develop. pos. Full-time. Emphasis on improving clinical ed. in public health programs. Experience, development of new approaches to planning and long. term component of tech. level programs in var. health fields. Master's, minimum. Related to exp. desirable. Start 9/1/76. Salary, rank depend on qualifications. Send vita to:

Dr. Carol Peterson,
St. Mary's Jr. College,
2800 So. 8th St.
Minneapolis, MN 55454.

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Two challenging opportunities exist in our 200-bed, 23-bed community general hospital located 15 minutes from N.Y.C.

—Home Care Dept.—Responsible for home care work cases and consultation, individual and family counseling, financial evaluations, community resources, etc.

—Social Service Dept.—Responsibilities include patient-family screening and counseling, discharge planning, evaluation of child abuse cases, medical staff consultations, service referrals, etc.

The successful applicant will possess an MSW and 2 years experience in a home care/hospital setting. We offer an excellent salary and benefits.

Submit resume & salary request, in confidence to:
Ms. Lisa Landwehr, Personnel Manager
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Head up Social Services Department of major long term care facility in the metropolitan area. MSW required and experience with geriatrics is preferred.

Fine starting salary and fringe benefits.

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Y 7138 TIMES

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720 bed teaching hospital seeks career oriented emergency physician to direct Department of Emergency Services. 6 active subspecialties with plans to formulate Emergency Medicine program in their future. Director also responsible for implementing contracts to be used in new ED, serving over 45,000. Approximate compensation first year \$70,000 to \$80,000.

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Medical Center (3 community hospitals) with 2 active Edo (50,000 visits per year) serving emergency physician for number 2 position. Present director active in ACEP and AA/EMS plans to move to a new 550 bed medical center within 3 years. Compensation based on fee for service with guaranteed minimum provided plus excellent fringe.

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*650 bed teaching hospital, active teaching program in emergency medicine, 50,000 visits, guaranteed minimum \$60K first year's compensation approximately \$75-80K.
Please send C.V. in confidence to:
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308 29 Ave., Suite 540 Medical Arts Bldg.
Flushing, NY 11355
412-527-8700

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Full-time career positions for experienced, NYS-licensed nurses of a prominent community teaching hospital in Brooklyn.

Medical/Surgical Supervisor—Days
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These excellent offer excellent professional salaries and benefits. Call (212) 963-7711 or write to: John A. Hernandez, Director of Personnel.

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Modern Community Hospital located in the central N.J. shore area is a position for a Chief Physical Therapist. Candidate must have previous supervisory experience. Send resume including salary history or call the Personnel Department (201) 892-1100.

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Assistant Director who is experienced A.R.T. Prepare medical audits for departmental medical staff of 250 bed hospital. Good salary and benefits. Full tuition refund. Call or write:

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Challenging opportunity to creatively direct medical care delivery in a family oriented ambulatory care setting on mid-west side of Manhattan. Excellent salary and benefits. Licensed in New York State. Salary and benefits good. Send resume:

Project Director,
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Medical Technologist, registered R.T. (ASCP) for a supervisory position in chemistry. Must be qualified with G.D.P. as general supervisor in chemistry area of which should be supervisory experience. Good salary. Excellent fringe benefits. Will respond to all inquiries. Call or write: DC Health, 2000, 200-678-7088. Send resume to:

Personnel Dept.
Group Health
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201 E. St.
Washington, DC 20008

PSYCHIATRIST

Half time position for a Psychiatrist with leadership capacity for multi-disciplinary OPD of active CMHC. Salary is commensurate with experience. Send C.V. to: Richard J. Brown, MD, Medical Director, Community Center for Mental Health, 2 Park Ave., Dumont, NJ 07628

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In Brooklyn and Suffolk. Full time. Certified home health agency, New York State License. At least one year nursing experience in medical-surgical areas preferred.
Call 955-7445 for an application.

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Enrolled recent graduate of social work school who wants chance to use all skills picked up at school & more. Opening at facility for home-care welfare clients. Apartment comes with job. Send resume to: Hope Street Settlement, 128 Beach Place, NY, NY 10022

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At Stake in Kansas City

What happens at a major party convention is bound to be significant to the future of the country, but the convention opening tomorrow in Kansas City threatens to have a more immediate impact on the future of the Republican Party.

The pull of conservatism, which has been intermittently strong for some years, has now become powerful enough to shift that party's political center markedly to the right. In the bitter Goldwater-Rockefeller struggle of 1964 the issue was drawn between conservative and liberal Republicans; the battle of Kansas City is joined between moderate conservatives and immoderate conservatives. What is left of the party's liberal faction is reduced to rallying support for a candidate with exceedingly doubtful credentials for liberal leadership.

Even at this late hour there has been no rush in the Ford bandwagon, such as one would normally expect for a man as close to nomination as the President now is by all objective counts. The failure of such a development suggests an intraparty ambivalence that borders on paralysis. But since a majority vote is nevertheless almost within the President's reach—incumbency and familiarity are still powerful assets—the Reagan camp may have to settle for such other powerful influences as it has already exerted on the convention.

Contests over major planks of the platform—foreign policy, abortions, equal rights for women, the Panama Canal—even where they were not won by the Reagan forces reflected the strength of intraparty currents moving away from the just-right-of-center positions of the Ford Administration. More dramatic perhaps has been the effort to force on him a conservative choice for Vice President. The chairman of the still uncommitted Missis-

issippi delegation has made known his "shock" that the moderate Mr. Ford should even have included for consideration such possibilities as Senators Percy of Illinois, Hatfield of Oregon, Weicker of Connecticut or Brooke of Massachusetts.

Should the tactics of the conservatives force the convention to a bitter last-ditch conflict, it is hard to see how Jimmy Carter and the Democrats can fail to be the beneficiaries. However strong the right-wingers appear to be in Kansas City, Governor Reagan runs consistently and substantially behind President Ford in the country, according to all the polls. That would indicate that they are still the minority of a minority party. In states where both parties engaged in significant primaries this year, Democratic candidates got 61.4 percent of the total votes cast to 38.6 percent for Republicans.

That is hardly a circumstance in which the Republican Party can be helped by a fierce ideological division. Yet so high is the feeling that between 25 and 45 percent of self-identified Republicans are prepared, according to surveys, to stay home on Election Day—or defect—if their candidate loses in Kansas City.

If that evidence is even halfway borne out, the G.O.P. may soon be faced with the problem of sheer survival as a credible party. An irreparable Republican disintegration might force a national realignment into liberal and conservative parties—a polarization that would unquestionably be tidier and more logical than the present system but one that could put a dangerous premium on ideology. In other democracies, that has been the road to political fragmentation and the instability of government by coalition. Reason enough to hope that moderation will prevail in Kansas City.

A Start in Portugal

Gen. António de Spínola had every right to return to Portugal to face his accusers in court and elsewhere; but his arrival in Lisbon at this time only adds to the heavy burdens of a fledgling minority Government—Portugal's first freely elected one in half a century—just as it takes its tentative first steps.

The presence of the former provisional President is divisive in a society already dangerously polarized. It infuriates the Communists and their allies, who charge General Spínola with a long list of offenses, including involvement in an abortive coup of March 1975. And it will embolden further a reviving rightist movement, faithful to the memory of Portugal's long-time strongman, António de Oliveira Salazar.

In the long run, Prime Minister Mário Soares is probably right in believing it is healthier to allow potential opponents of the new democratic Government to come home than to have them plotting abroad. In any event, Mr. Soares understands that the survival of democracy in Portugal depends far less on activities of General Spínola than on the Government's success in reviving and modernizing Western Europe's most backward economy.

With tacit approval of Parliament (no vote was taken) of his Socialist Government's recovery program, Mr. Soares and his ministers must now get down to a staggering task. They must curb the worst inflation in Europe without adding to an unemployment rate already so high as to threaten widespread unrest. They must revive industries, many of which have never been competitive but all of which have been hampered by erratic policies of provisional governments for two years. They must somehow absorb 600,000 refugees from Portugal's lost overseas territories.

Although other parties in the National Assembly criticized the Soares program—the Communists said it would "open the way to a capitalist recovery"—none put down a no-confidence motion. The democratic parties recognized the gravity of Portugal's crisis and were ready to give Mr. Soares a fair chance. But many still believe Mr. Soares would have been wiser to form a coalition with the reformist Popular Democrats, thus insuring a healthy parliamentary majority.

Fortunately, the United States promptly signaled support for the new Government, signing agreements for \$25 million in economic and social aid. This is a tiny fraction of Portugal's needs from abroad, but the gesture is more important than the initial amounts as an earnest of Washington's confidence in Portugal's hard-won democracy.

Yugoslav Contradictions

The public attack by President Tito on Ambassador Laurence H. Silberman dramatized the recent deterioration of American-Yugoslav relations. Marshal Tito accused the Ambassador of launching a campaign against Yugoslavia and of interfering in its internal affairs. The most noteworthy fact about Ambassador Silberman's recent activity, however, is his successful effort to gain the release of an American citizen, Laszlo Toth, who had spent a year in a Yugoslav jail after conviction on dubious charges.

In recent years, while Yugoslavia has been warmly wooing American and other Western investors, trying to encourage the largest possible transfer of American capital and technology into Yugoslavia, Belgrade has kept up a propaganda barrage against Western "imperialism." At the recent European Conference of Communist Parties in East Berlin, Marshal Tito blamed world tensions on "the deep crisis of the capitalist system." And in the United Nations and other world forums, Yugoslav spokesmen have denounced the United States and its policies without restraint.

Internally, there have been increasing signs of a return to Stalinist conformity, a move that was preceded several years ago by a comprehensive purge of major

liberal figures in the Yugoslav Communist leadership.

Such a schizophrenic policy is now leading to a head-on collision of arbitrary Yugoslav police action against Americans and other Western visitors and Belgrade's quest for American investment and American technological know-how. It is a dangerous contradiction that American businessmen thinking of investing in the Yugoslav economy cannot safely ignore.

Food Prospects

The Department of Agriculture's August grain crop forecasts suggest that the United States will reap another series of bumper harvests this year. Even though the estimate for corn is somewhat lower than was projected last month, the outlook is still for a record harvest, and thus for an abundance of livestock feed. The latest wheat estimate is 3 percent higher than last month's, placing it only 2 percent below last year's record crop. The soybean outlook is relatively poorer than the expected corn and wheat harvests—12 percent below last year's—but this would still make the 1976 soybean harvest the third largest in history.

By coincidence the Government crop forecasts were released simultaneously with the July wholesale price indexes. The latter statistics underscored the importance of adequate harvests to the fight against inflation: Overall, wholesale prices rose in July only 0.3 percent, and the July 1976 wholesale price index was only 4.9 percent higher than a year ago. By the standards of recent years this suggests remarkable stability, and much of the credit for the very moderate wholesale price rise goes to the abundance of farm production. In July, wholesale farm prices actually declined 1 percent, while prices of processed foods and feeds fell almost as much.

The August grain production forecasts indicate that, barring some major catastrophe, this country will have enough wheat, corn and soybeans for its own needs and will be able to make, as in previous years, substantial contributions to meeting needs of other countries. The drought in Western Europe makes it likely that America's NATO allies may be prime customers for grain in the next 12 months. But the prospect is that United States production can meet these needs, and those of others, without serious strain and without severe inflationary price rises for food such as were painfully experienced in some earlier years of this decade.

The Signs

The urgency that was midsummer begins to relax. You see signs of it in the trees, at the roadside where uncut grass ripens seed heads, in fields and pastures. Early goldenrod gleams in the fencerows where wild asters begin to take the place of daisies and black-eyed Susans.

Spring is sprouting and early summer is the rush of growth and the competition of blooming. Late summer is more sedate. It is fulfillment of time and purpose—the seed, the fruit, for which growth itself was destined. The time of haste is past; the pod, the capsule, the nut, the seed-head already formed and coming to completion. The egg is hatched, the fledgling on the wing. Even the bees are less urgent in their rounds. Rabbits scurry at the roadside, well past the nursing stage. Woodchucks, full of sun and succulence, begin to lay on fat for hibernation.

Hot days are still upon us, August days. But the sun's nooning is from a different angle. Nights lengthen, dusk to dawn. Crows are restless and full of noise. Katydid begin to scratch the night field crickets rasp at the warm afternoons. All are a part of the pattern, the maturing change that has its own calendar. For who can stay the wind or hasten the apple? Time flows with the season, not the other way round, and the season flows like a river, from its own springs. Summer ripens and matures, even as the wild grapes on their climbing vines. August leans toward September and autumn.

Letters to the Editor

Problems in Combatting Terrorism

To the Editor:
An international convention to deal with terrorism has been suggested by the Federal Republic of Germany and the United States has apparently agreed on the utility of such a convention. But it is difficult to understand what such a convention would contain that could be useful.

Is there any doubt that giving asylum to those who commit crimes abroad without the authority of a state is already illegal at international law? If there is any doubt on that point, is a convention obliging states to refuse asylum to so-called terrorists likely to be accepted by potential asylum states? If there is no present doubt, is not the refusal of some states to sign such a convention likely to create fresh doubt? A convention obliging states either to punish or extradite seems superfluous anyhow, when a mere refusal to admit, or an expulsion without either punishment or extradition, is often adequate for law enforcement purposes and may be the politically wisest act: a state may want to avoid involvement in cooperation either to suppress terrorists with influential constituents, or to support them by actually granting asylum.

An even more serious problem exists if a convention is urged as a basis for future cooperation to suppress terrorism. How is international terrorism to be defined? Assuming an acceptable

definition, is it not likely to be more a signpost to the terrorist than an inhibition? If states quarrel about the applicability of the convention in principle, will that not make it more difficult than hitherto for any states, signatory or not, to take cooperative action against a terrorist group?

It seems to be that there are some areas of international law in which the certainty that a treaty creates is less important than flexibility. The automatic sanctions of the League of Nations certainly were no more effective in stopping Italian action in Ethiopia than the political procedures of the United Nations Security Council and General Assembly in stopping North Korean action in South Korea.

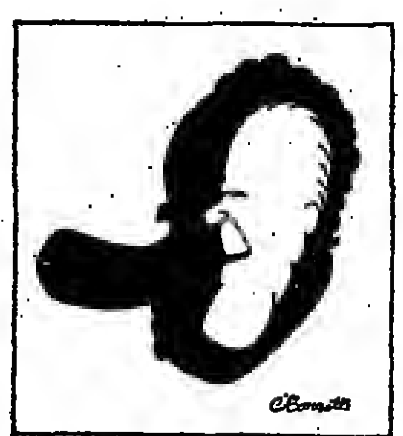
I suggest that in combatting terrorism, predictability would work to the advantage of the terrorists more than states concerned with combatting terrorism. The appropriate degree of certainty can nonetheless be achieved by forthright unilateral declarations of states indicating their willingness to cooperate as the occasion requires in suppressing terrorism and taking the position that such cooperation is required by international law on the same basis that international law required states to cooperate in suppressing piracy in the 17th and 18th centuries.

ALFRED P. RUANY
Professor of International Law
Tufts University
Medford, Mass., Aug. 4, 1976

Nixon-Ford Reference

To the Editor:
I am puzzled by the criticism of Jimmy Carter for referring to the Nixon-Ford Administration. That is a factual description of what the last four years have been: two years Nixon Administration, two years Ford Administration. But the Republicans were elected four years ago to serve a four-year term, hence Nixon-Ford Administration. To go beyond the mere fact, however, it is indeed still a Nixon-Ford Administration when one observes the game of musical chairs (or is it musical appointments) as one former Nixon aide is moved from job to job, to replace another former Nixon aide who has moved elsewhere within the Administration.

It would seem that of all the non-indicted or non-convicted members of the Nixon Administration the only one Ford did not retain was Ron Ziegler. It would seem surprising that for a man in Congress for twenty years, that President Ford would have to rely so totally on such a small group to fill his personnel needs. One would think ss House minority leader he would



have all kinds of recruitment lines out to business, industry, political and academic communities. Why the need to lean so totally on his predecessor's personnel judgments, questionable as so many of them were? Had Ford made a clean sweep of Nixon appointees, when he took office, perhaps the charge Nixon-Ford Administration would have less validity.

PATRICIA BROOKS
New Canaan, Conn., Aug. 7, 1976

Hurdles in N.A.A.C.P. Transition

To the Editor:
Perhaps the most alarming aspect of the current disagreement within the N.A.A.C.P. concerning the retirement of its highly respected executive director, Roy Wilkins, is that the coverage in The Times has evoked such little public comment—at least on your editorial pages. The orderly transfer of power is the sine qua non of any democratic system. The N.A.A.C.P. is important not only to black Americans but to all.

As a political scientist who has served as a consultant at some time to every executive in the N.A.A.C.P. from the Lodge Gossett proposal of 1948 to the education brief in 1953, I know that personality clashes and differences of opinion between strong personalities have been the rule in the organization. At the very outset, DuBois and Villard engaged in a disruptive controversy over "The Crisis" that ran for many years. The point is that none of these battles hurt the organization in a vital spot. Ways were found to resolve them.

Nor should the present disagreement be allowed to cause major disaffection in the organization or make orderly transition impossible. No harm can be done at this point by granting the executive director his additional six months of service while appointing his successor to "learn the ropes." It is a sensible arrangement and one that provides at the next N.A.A.C.P. convention in St. Louis a setting filled with sentiment for both Roy Wilkins and the organization. We must build on the past, not degrade it. Regardless of what commitments may or may not have been made intramurally with regard to the retirement, the present proposals are public and constitute pledges to the membership and to the public in general. A grant of six months is a safe grant.

Regardless of organizational needs, Roy Wilkins deserves every appropriate consideration from the N.A.A.C.P. He was one of the band of "newcomers" who along with Walter

White, Charles Houston, William H. Hastie, Thurgood Marshall, Channing Tobias, and Robert C. Weaver saved the N.A.A.C.P. during the depression. He was the editor of "The Crisis," the administrator of the organization when it was in fiscal and administrative trouble, and during its most successful, dynamic and dangerous period its leader, revealing a capacity for senior leadership and for cooperation with other Black organizations. At the end of his career with the N.A.A.C.P. I salute him and hope that he will become a model for black American youth.

JOHN A. DAVIS
New York, Aug. 7, 1976

'Useless' Promotions

To the Editor:
George Washington and his memory need no more stars, swards or promotions, especially from the military. [Editorial Aug. 8.] Now is the time to stop any attempt to exalt the Fathers of the Republic with 'useless' promotions which serve no one save the promoters. This vain and dangerous precedent then could be used to glorify other Presidents who had served in the Armed Forces, with the reflected glory shining on today's armed services public relations units. Can you imagine: Colonel General Abe Lincoln, Commodore John F. Kennedy, Rear Admiral of the Pacific Richard M. Nixon and Admiral of the Inland Sea Gerald R. Ford? However, if this practice is to be put in force, all who served should be jumped up a few ranks. It costs nothing; it means nothing. JACK RYAN
New York, Aug. 9, 1976

The Times welcomes letters from readers. Letters for publication must include the writer's name, address and telephone number. Because of the large volume of mail received, we regret that we are unable to acknowledge or to return unpublished letters.

U.S. Arms to Taiwan 'Obstruct' Peking Ties

To the Editor:
Leslie Gelb's story of Aug. 4, headlined "U.S. Arming Taiwan Against 'Attack'" deserves comment. The print reports that "information from the intelligence community... that China's military expenditure have been declining since 1971... there along it continues, 'Recent intelligence estimates judged China does not have the necessary attack aircraft, amphibious assault ships and attack ships to launch a successful invasion of Taiwan at time... that roughly two-thirds of infantry divisions are stationed in north and not near Taiwan.'"

Everything I heard during my visit in the People's Republic of China would confirm these reports. Chinese appeared preoccupied with massive Soviet troops massed on the extensive border. Hostility to U.S.S.R. is key to the entire ideology of the cultural revolution, as received by Chairman Mao. To protect their rear, the Chinese are geared improving their relations with U.S. along lines of the Shanghai Communiqué signed by both parties Feb. 28, 1972.

In this accord, the U.S. acknowledged that Taiwan is an internal matter and pledged troop withdrawal from that area as tensions were reduced. In 1973, Peking spoke of "peaceful liberation of Taiwan," indications follow their declaration of peaceful intent.

There is no hint to be gleaned of Peking of aggressive designs against Taiwan. On the contrary, they speak only of implementing the Shanghai Communiqué.

Our arming Taiwan with sophisticated weapons since 1974 at the cost of some \$200 million annually can obstruct the process of expanding ties to China toward the goal of normalizing our relations. The result is unpropitious and manifestly in our national interest.

At home, the arms transfers like the time-worn collusion of military-industrial complex: Pent intrusion into foreign policy and subsidies for military contractors.

WOODS HOLE, MASS., AUG. 5, 1976

Money and the Economy

To the Editor:
Among problems facing America in this election year the state of the economy ranks first and contributes to most other problems. That unemployment persists and consumer spending on rising are two completely abnormal conditions; but it should be understood that not one of the prospective Presidential candidates understands the causes of these conditions. Not one offers to change the terms monetary policies which are responsible for them.

This failure cannot be charged to political beliefs that are either conservative or too liberal. It is instead to a lack of knowledge cause and effect in the economy. Lack of characteristic not only politicians of all stripes but also of economists on whom the politicians and the public rely for economic advice. These economists, liberal or conservative, take for granted same list of economic superstitions as have guided the Federal Reserve Board in its administration of the money and economy. During the period of its hegemony, beginning Truman's Administration, our economy has become more and more unbalanced as the result of monetary policies founded on these superstitions.

These economists, like astrologers and alchemists of old and physics until a hundred years ago, still rely on theorizing as their means of determining cause and effect, instead of the direct study of factual economic relationships. Is the prime dragon of the modern age. ARNOLD B. LINDEN
Weston, Conn., Aug. 7, 1976

For Flu Immunization Plan

To the Editor:
Recent articles in The Times (July 2 and July 23) have used considerable space to support the contention that there is a waning enthusiasm in the Federal Government for the National Influenza Immunization Program that I personally question the program. Let me simply state my position.

I enthusiastically supported the influenza vaccination effort when it was proposed in March. This support was not changed. The basis for the program, and now, was the identification of an entirely new influenza A virus at Fort Dix, New Jersey, in February of the past, whoever such a virus has been identified, it has the potential to cause a worldwide epidemic involving millions of people and killing thousands of them, and costing billions of dollars.

No scientist can say for certain that the new virus will or will not be as lethal as the 1918 strain. This is a political issue today as it was earlier in the past and is consistent with the public statements we have made from the beginning of identifying the new virus.

While no one can be sure that a pandemic will occur this year, the possibility is quite clear, and for the first time in history, we have both lead-time and the technology to immunize against the staggering toll of lives and the costs that inevitably result from epidemic influenza. To act to prevent this potential health threat would be a default on our responsibility to the public.

H. BRUCE DULL,
Assistant Director for Program
Center for Disease Control, U.S.P.H.
Atlanta, July 30, 1976

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The Ghost At The Party

By James Reston

most interesting ghost in the of the Republican convention is John—Silver John—Connally. Ford and Reagan may wreck temporarily with their factoring, but regardless of who nomination, Connally will still and to inherit the wreckage.

is going on in Kansas City only a battle for the Republican on the ballot, but the pre-kirminishes for the leadership party in the coming four years. the Republicans win in No-both Ford and Reagan, now mid-60's, will be finished inal party leaders, and some- will have to speak for the the rest of the 70's.

Congress, this will probably or Robert P. Griffin, the Presi-addy from Michigan, and Mi- leader John J. Rhodes of Ari-ther of whom is likely to in- Republic, but Connally has a e a cannon and, at 59, he is still nd brassy enough to dream of idential nomination in 1980.

other formidable advantages dvantages. Either as a Vice- tal nominee or as campaign after Labor Day, he has the emerge as the most effective debater in the campaign.

a gifted illusionist, a powerful political rallies, a suave and g talker in small groups, and of all those psychological d demons that often pass for

WASHINGTON

n a distracted and cynical age. ecause of and despite this, he substantial following of both Reagan supporters. He is a pro in a party of amateurs, ist who knows the Republic- not win without raiding the ts and independents, a long- bler and attacker in a party much on the defensive, and with a good chance of bring- state into the Republican n November.

Connally's disadvantages are obvious. He is a recent con- the Republican Party, stained past ties to both Lyndon and Richard Nixon, denounced liberal Republicans as an istic newcomer and by many s as an unreliable turncoat. diction and subsequent on charges of taking illegal from the milk producers are less important than his repu- a political adventurer who nothing for long except his itions.

ne says he's not sure whether accept the Vice-Presidential on if offered, he strains the on of even his most fervent s, and revives memories of n rhetoric people are trying

o, Big John has his uses in a hich is what this election to be, and the Republicans usy in trouble.

the 28 of the 56 years since n they held the White House, n't recruit and develop the iders of the rising generation, ow engaged in an old men's between Ford, 63, and 55.

file the Democrats have ver their old guard of Hum- uskie, and Jackson, left over ragedy of the young Jack s days, learned their lesson exclusive ideological politics tGovern campaign, and ac- Carter, an outsider at 51, he will of their most liberal

volves some risks, too—more Democrats are willing to Carter's weaknesses are that till comparatively unknown, eced in foreign affairs, and a oralist appealing to a largely ectorate in the urban North. ght be vulnerable to savage nd ridicule as a new boy who Democratic nomination by against the Washington he to lead, and doing so with additionally conservative Re- arguments.

r Gerald Ford nor Ronald is very good at this sort of attack. After they get through the Democrats as the party ig spenders who are soft on chiselers, they have little left. Connally is not an ideologue in the Republican tradition eatability." He is a political who looks and dresses like a et banker, and knows all the tic weaknesses.

uld be a long shot for Ford. Connally on the ticket and him on the low road to shoot ith Carter. And it might not ther, for Carter didn't come to of Georgia politics and the tic Party by playing pattycake political allies.

the delegates in Kansas City ad to think that if Ford had all ch trouble edging out Reagan, need somebody on the ticket ing the campaign who packs ms than either Carter or Ford. ohn's name keeps coming up, ting knocked down, but in one the other, he's bound to be As the pros say, he's on a guy, but he always seems to ing or departing at the wrong ways in opposition and never

On Paying the Bill

By William L. Taylor

WASHINGTON—The center of the Democratic Party has held, and that is no mean feat. But what is at the center? Or, to put it differently, what is at the core of Jimmy Carter?

Few clues to this mystery have emerged from Mr. Carter's pronouncement. The question usually posed is, What can we expect from Mr. Carter if we give him our trust and our votes? Equally interesting is the question of what Mr. Carter expects of us.

On this the candidate has been virtuously silent. In his acceptance speech at the convention, he portrayed us as decent folks who have been deceived and betrayed by our Government. The fault, he reassured us, lies not in ourselves but in our (incumbent) political stars. And clearly there is some truth to the view that we have been victims who deserve better at the hands of our Government.

But if Richard Nixon was a political accident that befell us, surely millions of Americans were guilty of contributory negligence. If Government officials have been bribed or subverted, private citizens must have been accomplices.

While millions have lost their jobs during the worst recession since the 1930's, tourism and other luxury trades have boomed end, from the vantage points of Montego Bay and Aspen, some Americans have complained of excessive Government expenditures. Surely waste and distorted priorities are not sins that have been specifically reserved to Government.

During these years when Government has been serving us ill, some of us Americans have been out on the streets chanting slogans of racial hatred. Others, from suburban sanctuaries, have been watching the cities rot and decrying the criminal tendencies of their inhabitants.

And what are we to make of the fact that the only unruly mob at the Democratic convention was made up of status-hungry luminaries angry at being denied access to the social event of the month hosted by the publisher of a sometime antiwar weekly? Liberals all, no doubt, who are still equally concerned about injustice to people other than themselves.

In short, model citizens that we are (as we and our new political leaders keep assuring ourselves during this Bicentennial year) there may be a few minor flaws in our character that still need work. Certainly we need reassurance that we are good folks, but perhaps even more we need someone to tell us how we can be better.

Candidate Carter has told us that he would pursue tax reform, a perennially unsuccessful quest. One may wonder, however, how many of the cheering salesmen, executives, union officials and others at the convention who eke out a living on \$30,000-plus thought they were being promised something, not asked for a contribution.



John-Charles Sorensen

A hallmark of American society on its 200th birthday is that even the affluent feel powerless and discriminated against. Given this, a little ambiguity on tax reform may be politically prudent even on the part of one who prides himself on candor.

Mainly, Mr. Carter treats us all as ultimate consumers, who deserve better government services, just as we deserve better color television sets. All we need do is give him our vote and he will guarantee us those services. We can depend on it.

We Democrats urgently want a change in January and the harmony exhibited at the big party in New York was a first step toward that goal. So perhaps it is carping to speculate on what the hill will be. But if we are truly interested in honest government, the cost may be not only participation and eternal vigilance, but the development of new codes of personal conduct.

And, if we are really a compassionate people determined to give everyone a fair chance, we will have to stop building walls around people

simply because they are poor, dark-skinned, old or handicapped. The price to be paid for that may be not only in our pocketbooks but in a willingness to disturb our comfortable lives and to take a few risks.

Then again, when we strip away the rhetorical wrappings perhaps all we will find is the status quo—in which event the price will be a continuation of the social and psychic costs we say we find unacceptable now. Either way, however, there will be a bill for the people to pay. You can depend on that, too.

William L. Taylor is director of the Center for National Policy Review at the Law School of the Catholic University of America.

The Reluctant Party

By Tom Wicker

KANSAS CITY, Aug. 14—Despite the narrow lead everyone concedes him for the Presidential nomination, Gerald Ford has been placed in a three-way bind by the proposed rules change that would require him to name his running mate in advance.

Ronald Reagan's forces here are planning to stage a floor fight on the rules change, which would require a candidate to name his Vice-Presidential choice by the morning before the Presidential balloting. Several elements of the situation suggest that the rules change conceivably could be approved.

For one thing, Mr. Reagan already has made his startling choice of the liberal Senator Richard Schweiker of Pennsylvania. For another, people generally seem more concerned these days about vice presidents, since so many have succeeded to the White House in recent years. Many conservatives, moreover, view Mr. Ford's choice with particular concern; if elected this year, Mr. Ford would be constitutionally ineligible to run in 1980, and his Vice President might well have an advantage in trying to succeed him.

More immediately, some Ford backers are concerned that his running mate will be too liberal, and some others fear he or she will be too conservative. If all of these factors worked together, the rules change could be approved, which would make it clear that Mr. Ford cannot control the convention.

On the other hand, even if the Ford managers here can stave off this Reagan challenge, it could be by such a close vote as to emphasize the President's weakness, and further alienate bitter-end Reagan men.

If the President should lose on the rules change, he would be in the worst position of all. In the speculation about Mr. Ford's choice that ripples through this convention, no one yet has come up with "the perfect name" that would please all factions. That might not matter too much after Mr. Ford's own nomination; but before it, for example, either to name or not to name John Connally of Texas, might well shake loose enough disappointed delegates to cost Mr. Ford his own nomination.

The effect of this three-way bind, like so many other factors in this strange convention—what other two-man race in either party was so lengthily and closely contested?—is to point up Mr. Ford's essential weakness within his own minority party. The platform is another example.

While both sides proclaim themselves basically satisfied with a document that either candidate could run on "without embarrassment"—although some skirmishing on the floor is possible—Mr. Ford did not send here and impose on the convention, as most Presidents could and would have, a platform written in the White House and tailored for his own candidacy.

Losing on the Equal Rights Amendment in a subcommittee, his forces pushed it into the platform in the full committee by only four votes. When the Reagan members wanted to come out against Federal aid to education, the best the Ford team could do was to water this down to a promise to study whether or not education aid ought to be eliminated and some new revenue source provided to the states. The delegate count issued Friday by Mr. Ford's chief headhunter, James Baker, was another case in point. Mr. Baker claimed 1,135 committed delegates, enough to win the nomination on the first ballot—but by only five

IN THE NATION

votes. Other tabulations by impartial news organizations suggested that even this total was somewhat inflated. Both factors made Mr. Baker's announcement seem less a confident assertion of victory by an assured front-runner than another tactical move in the continuing war of nerves between the Ford and Reagan forces.

Mr. Ford's weakness among Republicans—even if they do nominate him Wednesday night—is due in part to right-wing dominance of the party since Barry Goldwater's conquest of it in 1964, and to the necessary departures from conservative dogma that Mr. Ford, as President, has had to make. In this respect, his choice of Nelson Rockefeller for Vice President may have been a real blunder.

The President is weak, too, because he was appointed Vice President, succeeded to the White House, and has never before run outside of a Michigan Congressional district; so he has less of an established national apparatus than an elected incumbent would have. In the long struggle against Mr. Reagan, finally, he has impressed few people as an exciting campaigner or a bold strategist.

Gerald Ford would clearly be the most reluctantly chosen major party Presidential candidate since Harry Truman in 1948, which is why so few here are yet willing to say that the President of the United States has his own nomination locked up.

Shifting Aegean Winds

By C. L. Sulzberger

ATHENS—The external dangers of the persistently ugly Turkish-Greek quarrel are blatantly obvious: a threat to world peace and to NATO unity as well as to the complex of United States relationships with the volatile East Mediterranean. But there is also something inherently sad about the fact that this problem, which is in truth so needless and, stripped of emotional aspects, so capable of solution, should be hampering democracy's impressive progress here.

Just over two years ago Greece was still in the straitjacket of military dictatorship imposed by a conspiracy of colonels in 1967. In the wake of that inept regime's effort to seize Cyprus by an abortive coup, Turkey invaded the disputed island. The junta collapsed and Constantine Caramanlis, a previous Prime Minister, returned from his self-sought exile in Paris and restored democracy.

As he himself recounts the record, within 10 months free national and municipal elections had been held, a plebiscite whose results were unchallenged decided on a republican form of government to replace the refrigerated monarchy, a progressive constitution was approved and a president chosen—all without bloodshed. Greece suddenly possessed Free Europe's only strong government dominated by one majority party in Parliament and public opinion. Everywhere else coalition or minority cabinets ruled.

The army—pampered by the colonels it produced—had inadequate weapons and was deeply involved in politics; today it is properly equipped and boasts good discipline and high morale. Those of its leaders who had seized national power have been purged and the social structure was not upset thereby.

The economy was hauled out of a morass. In 1974 the growth in the G.N.P. was minus 2 percent. Last year it was 3 percent and this year it is expected to be 5 percent. The Government estimates 1976 inflation at between 10 and 12 percent.

The balance of payments crisis has vanished and, despite heavy defense expenditures (in hard currency installments), Greece no longer has to borrow. Unemployment during this year's first quarter is 37.4 percent less than for the same period of 1975.

Moreover, Mr. Caramanlis has crossed the threshold of Greek acceptance as a member of the Common Market. He estimates it will take two to three years for complete admission and the initial period, while this situa-

land's economy adjusts, will be difficult. Nevertheless, he says: "I have warned our industrialists and farmers: 'I am going to throw you into the sea and you will have to swim or sink.'"

This, then, is the picture as Greece teeters on the edge of fresh embroilment with Turkey in an argument that has persisted on and off for generations but was recently revived by the Cyprus and Aegean issues. The new political system is surprisingly stable, considering the volatile people it governs and its short duration.

The Republic's President has adequate executive powers—less than France's chief of state but more than West Germany's. He can exercise a veto, choose prime ministers, decide on plebiscites and influence long-range policy; he cannot intervene in day-to-day decisions.

The press, after seven years of dictatorial shackles, is free to de-

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gree of licentiousness. Political opposition speaks out boldly, especially the talented parliamentary orator Andreas Papandreu. But the opposition is divided; its lack of unity and responsibility is if anything a special weakness of the existing system.

Just prior to the latest, ongoing, crisis with Turkey—this one over mineral exploration of the continental shelf beneath the Aegean Sea—Mr. Caramanlis had earned considerable acclaim by offering the tarnished Olympic Games a permanent, nonpoliticized home—ancient Olympia itself, where the whole idea began. Greece was ready to finance a major share of the costs, probably through a long-term loan serviced by quadrupled profits from the competition.

Now, suddenly—tragic, but far from unusual in this passionate, changeable land—the picture of happy, democratic health has altered. A few days ago Mr. Caramanlis was confident his national and parliamentary majority was greater than ever as the free-thinking, free-speaking Greeks savored the additional pleasures of prosperity spiced with liberty.

But if the current confrontation develops badly—and in this part of the world anything can happen with utmost abruptness—how will the nation react? Last week the Prime Minister would confidently have bet on greater support than at any time since his return. The Greeks seemed to show overwhelming confidence in his leadership. Next week—who knows? That is the danger of unpredictable Aegean political winds.

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The New York Times Company



Crane of Rochester is one of the major attractions in the Professional Pool Players Association world open championship at Asbury Park, N.J. He is 62 years old and a seven-time world champion.

Pool Pros Hear Cue in Jersey

By PAUL L. MONTGOMERY
Special to The New York Times
ASBURY PARK, N.J., August 14—Despite the buffeting hurricane Belle and the competing lure of beach and walk, professional pool—pocket billiards to the fans—has taken up residence this week in this seaside town. The event is the first World Open Pocket Billiard Championship, a seven-day tournament that has attracted of the country's pool shooters to the green felt tables at Convention Hall. Its organizers hope the tournament is a symbol of what is happening in sport. The sponsor is the Professional Pool Players Association—a breakaway group founded three months ago in addition to the established Billiard Congress of America—on coincidence, the new group's tournament is at the same time the Billiard Congress's annual U.S. States Open in Chicago—previously regarded as the national championship in straight pool. The new generation of players are as much businessmen as pool sharks; they are equally comfortable talking about marketing polls or bank shots, their share of "the million dollar," or the odds on making a three-ball combination. The old tales of hustling—Fast Eddie getting his thumbs broke, Minocosta Fats winning \$200,000 the suckers in a weekend at Norfolk, Va., during World War II—are receding into mythology. Beyond the call of commerce, however, there is still a necessity to keep a competitive edge. Though the sun and the surf are right outside the hall, few of the pros have a tan. Their time is divided between the of their motel rooms and the practice tables, spend hours maintaining the fine delicacy of stroke that separates the winners and losers at the top level of the game. One of pool's oldest maxims is, "If you shoot you sleep in the street."
Original Dispute Over Money
The Professional Pool Players Association appears to have won the battle of the big names with its rival Chicago. Among the 32 participants here are Steve Crane of Edison, N.J., four-time winner of the United States Open; Ray Martin, of Fairlawn, N.J., world all-time champion; Peter Margo of Staten Island, runner-up open last year; Jim Rempe of Scranton, Pa., a instant high scorer, and the two best-known tournament players of the last few decades—Irving Crane of Rochester, N.Y., winner of seven world championships from 1942 to 1972, and Luther Lassiter of Elizabeth City, N.C., a four-time world champion in the 1960's. Chicago, the principal attractions are Joe Balsis, of Bensenville, Pa., the open winner in 1974; Dallas West, of Rockford, Ill., last year's winner, and Mark Beifuss of Grand Rapids, Mich., the 16-year-old junior champion. Women's championship, also under Billiard Congress aegis, includes 17-year-old Jean Balukas of Brooklyn, titleholder since she was 13.
As soon as we got this class field in Asbury Park,
Continued on Page 16, Column 1



Peter Margo of Staten Island is a founder of the new organization. His typical accoutrements include white suit, white shoes and a \$150 snakeskin cue case holding a \$600 made-to-order cue.

Rain Suspends Play in P.G.A.; Two Are Challenging Morgan

Nicklaus, Coody Surge During Third Round

By JOHN S. RADOSTA
Special to The New York Times
BETHESDA, Md., Aug. 14—All but two of the leaders fell back in varying degrees today in the third round of the Professional Golfers' Association championship over the tough par-70 course of the Congressional Country Club.
The result was that the two challengers—Jack Nicklaus, the defending champion, and Charles Coody—were able to gain ground just by playing moderately well.
A heavy rain, accompanied by lightning and thunder, suspended play at 5:11 P.M. and after an hour and seven minutes, P.G.A. officials decided the course was unplayable. The third round will be completed tomorrow morning beginning at 7:30.
Gil Morgan, the leader going into today's round at six under par, lost two strokes in the first four holes today, but he still maintained his position. At the end of nine holes today, 45 for the tournament, he stood at 171, four under par.
Tom Weiskopf, who had been tied for third, disappeared from the leader board after losing four strokes in the first eight holes. After 45 holes he stood at 178, three over par.
Nicklaus began at even par. He birdied the ninth hole for a 45-hole aggregate of 174. Coody held the same relative position, even par at the first tee and one under after the ninth, Coody went on to a birdie at the 10th hole.
Among the others who lost ground in the first half of today's round were Tom Kite, three strokes; Gary Player, two shots; Don January, one; Ray Floyd, one; Ben Crenshaw, one.
Scores at 45 holes were Nicklaus and Coody, 174; January, 175; Crenshaw and Player, 176.
Arnold Palmer, who has never won the P.G.A. championship, was the pleasant surprise of the day, turning in a two-under-par 68. It was the best P.G.A. 18-hole score he had shot since the final round of the 1966 championship at Firestone.
Morgan, who has a degree in optometry but does not practice, carded his first bogey on the second hole, where he took three putts. He also took a bogey 5 on the fourth hole, where his approach was bunkered.
For Weiskopf, it was not one of his better days. He three-putted the second for a bogey. On the third hole he shanked a shot across the fairway. On the fourth he pulled his drive under a tree, from which his only shot was a chip to the fair-
Continued on Page 16, Column 5



Cardboard periscopes were used by some of the fans in the gallery at Bethesda, Md.

Yanks Beat Twins, 5-4; Mets Win From Reds

American League

By MURRAY CHASS
Special to The New York Times
BLOOMINGTON, Minn., Aug. 14—The Yankees overcame their most crucial injury of the season today and defeated the Minnesota Twins, 5-4, for their fifth straight victory.
For the most part, the Yankees have regained their health on this road trip, pulling out of their skid and ending talk of a collapse that might cost them their first title in a dozen years.
The pitchers in particular have blossomed again, with Ken Holtzman winning today and becoming the last of the five starters to atone for their pitching failures during the slump in which the Yankees lost 11 of 15 games. Dock Ellis started the winning streak last Tuesday and has been followed in victory by Doyle Alexander, Catfish Hunter, Ed Figueroa, and now, Holtzman.
Martin Injured
But while all the players were getting healthy—Roy White, for example, rapped four hits today, giving him and Stoltz a streak after an 0-for-12 slump—their manager was getting himself hurt. "I didn't have an X-ray," Billy Martin said, "but it's broke. I know it's broke."
Martin's left thumb was encased in a splint because last night he injured it on a line drive hit by Oscar Gamble during batting practice.
"The ball hit off my glove," Martin explained. "That glove of mine is getting as old as I am."
Someone suggested that it

National League

By JOSEPH DURSO
"The question isn't whether our pitching can stop the Philadelphia Phillies or anybody else," Sparky Anderson of the Cincinnati Reds was saying yesterday at Shea Stadium. "The question is whether the Phillies can stop us."
The manager of the world champions of baseball raised and answered the question just before his army of all-stars lost a 2-1 skirmish to the New York Mets, who scored both runs in the first inning and then clung to their lead the rest of the afternoon.
It was seven weeks before the playoffs and eight before the World Series, and the defeat was only the third in Cincinnati's last 17 games. In fact, Anderson suggested from the driver's seat, the Big Mean Machine is bigger and meaner than even the one that swept everything last summer—108 games in the National League's West plus the playoffs and the series.
"Because of our hitting," Anderson said, sounding like a man who counts his blessings. "People don't think we can pitch. But we've been without Don Gullett most of the year and we're still leading the pack by 13 games. One way or another, we'll be there in October."
One way or another, the Reds were there yesterday, too, cruising along on top of their division, still the best in the business until the Phillies or Yankees or somebody can prove otherwise.
They were batting .289

Flowing by Todd Causes Jets' Loss

By GERALD ESKENAZI
New York Jets have in the future—and he is also healthy. So the Jets limped the team's training yesterday, Richard Todd, who had the sort of debut have dreamed about in Missouri, where his first hero was Joe Namath.
It was a poignancy in his first start Friday against the Oakland at Yankee Stadium. Todd was on the sidelines, so start because of a right shoulder; he had days earlier against Oakland.
Although the game got away, a 41-17 rout of the Jets, Todd was the star against a tough Raider that averages four quarterback sacks a game and hardly ever allows the opponents to complete 50 percent of their passes.
Todd is used to getting pounded, though, coming from Alabama's wishbone offenses, in which he ran the ball more than he passed.
He threw 35 times against Oakland and completed 18. He amassed 224 yards in the air with one touchdown. He also ran three times for 33 yards. He was daring and mobile and he also showed his inexperience.
"I think that sometimes in too much of a hurry to get the play off," suggested James Scott, the wide receiver. "He likes those quick counts on the line and that doesn't give us time to read the defense. He throws a very very hard ball, and I



Joe Namath watching Jets lose to Raiders Friday.

Optimistic Gal 1st; Adios to 'Ranger'

By MICHAEL STRAUSS
Special to The New York Times
SARATOGA SPRINGS, N.Y., Aug. 14—The goal of having Mrs. Bertram R. Firestone's Optimistic Gal return to the winners' circle loomed as an easier one when two of the nine scheduled starters in today's \$75,000 added Alabama were scratched before the start of the day's program.
Withdrawn from the 1 1/4-mile contest—on the main track—were Rokeby's Glowing Tribute, a grass specialist who had been second choice in the morning line, and El-mendorf's Queen to Be. Remaining to argue the issue with the Firestone color-bearer were such stalwarts as Cragwood's Javamine, William Helis Jr.'s Montes and Double L Stable's Three Colors.
Optimistic Gal was first across the line, 16 lengths ahead of the 35-1 Dona Maya,
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Pete Rose of the Reds batting against the Mets.

Inside Information

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If Tennis Pros Could Only Understand the Hackers

By J. D. SANDERSON

Every year, when my game falls apart and I start yelling and hitting myself on the head with my racquet, I decide maybe I need a little help, and I go to some professional or other for a couple of lessons. Last summer I even opted for major surgery and signed up for my first tennis camp.

There I had eight professionals attacking my problems. They were saintly in the patience with me and 47 other hackers, and some of us actually began to return a third of our backhands and learned to toss the ball a little bigger than our heads at service.

But everything the professionals taught us about strategy was wrong. These guys are too smart to know how dumb we play. Every pro who has ever given me a lesson assumed that

sooner or later I was going to be able to execute the strokes he was teaching me, and therefore his strategy for my game flowed from the belief that we all eventually wake up from a nightmare.

Unhappily, it has at last dawned on me that hackers keep dreaming, but one of us is ever going to improve more than 10 percent. With the pro holding his arm a hacker may actually hit a few strokes right for a few days, but then he goes back to his wrong-footed,

off-the-wood game. And even worse, if the professionals have convinced him to have aspirations, he loses all his matches with his hacker friends and begins to pine for the start of the bowling season.

The professionals just don't understand that there are two categories of people in the world—the tennis players and the hackers—and like Martians and ordinary earthlings we think and play differently.

For example, Nate, our head pro at camp, was a young, curly-haired blond

pass me at net and no way he can hit a deliberate backhand-lob winner. He may lob me by accident, but more likely he will weakly pop up something. Whether I can then put it away is another question, given my savage flyswatter overhead, but at least I've got a fighting chance up there.

To a professional, backhands and forehands are equal. Some of them, you know, actually prefer to hit backhands—and that's weird.

Many people don't want to admit they are hackers (a word first applied to lousy golfers). Maybe you like to think of yourself as an intermediate player. An intermediate is anybody who ever picked up a racquet, learned how the scoring went and played one set.

The hacker or intermediate category, in fact, ranges all the way up to those presumptive souls who tried out for the school or club tennis team and didn't make it. So there are a lot of us out there, maybe about 98.2 percent of all the people on a tennis court.

So, let me give you my theory about hacker strategy, and how it differs from what those Martians do on TV.

First of all, you have to notice whether your opponent is righthanded or lefthanded. It's amazing how many hackers never do figure this out until the second set. But if you don't know where his backhand is, how can you have any.

Then there is the serve. The professionals assume that it is a matter of holy writ that we should strike the ball and immediately charge toward the net breathing fire. But this is impossible. I've never yet known a hacker who didn't lose most of his service games if he tried to do it. Everyone tells us how important it is to seize the net, but

the hacker needs all the concentration he can muster simply to get his serve in. If he spends any time thinking about doing something aggressive immediately afterward, he double-faults.

The average hacker misses his first serve anyway and poops over the net. If he heads toward the net he's

at the mercy of the receiver, who all the time he needs to wind up.

The professionals hit nice crisp, shots in returning serve, and these are volleyed using their own momentum. But the hacker who is receiving is likely to boondoggle even a first back so unevenly that it lands a right at the feet of the incoming server and even the professionals can't hit kind of a return too well.

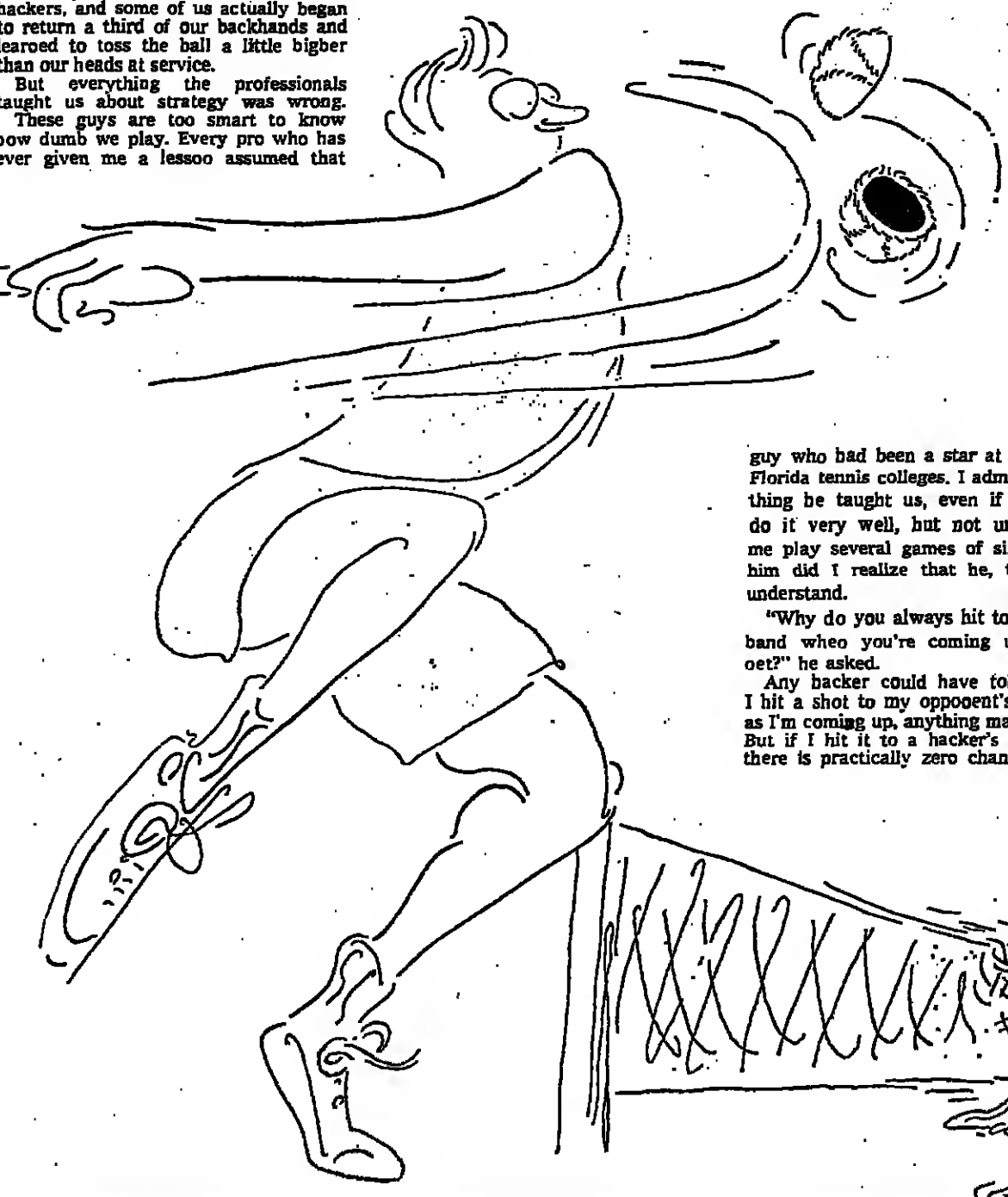
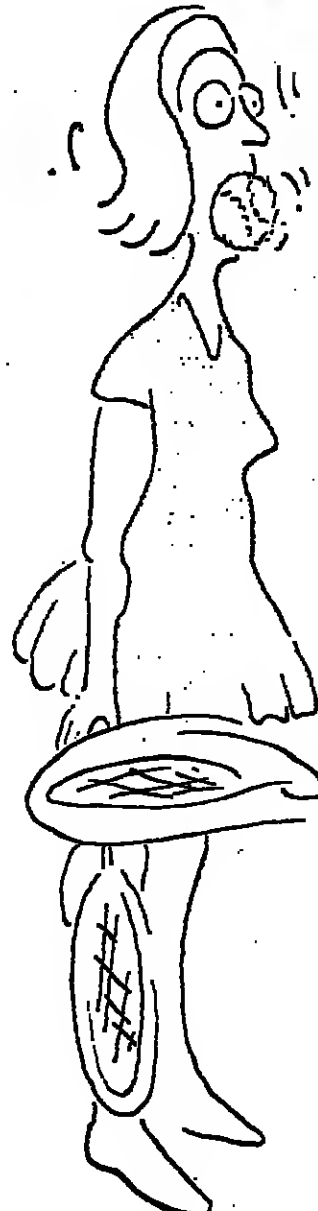
Most hacker-servers are too of foot and short of breath to repeat reach even the back of the service court. On a hot day after a long rally whole idea is rather laughable.

Tennis players practice, but hackers only warm up. No hacker any time place ever practiced his serve and volley. We don't even practice volleys at the net except when we have to in and pick up the balls and we're lazy to go back and hit baseline again. A hacker is there for a goal so let's not waste any more time.

The answer, of course, is that hit your serve and just stand there the baseline waiting. If you get a return you can manage, you come to the net behind it. The professionals insist that the serving side is doing attacking, but in hacker tennis usually just trying to survive.

The professionals do the best can for us. They are more patient all of us dummies than we would in their place. They've just got to understand that the game we play isn't tennis. It's more like big Ping-Pong, what the hell, we enjoy it, right?

J. D. Sanderson is a writer who just finished a book on raising children called "Adult at Eighteen." He says parents are hackers, too.



'These guys are too smart to know how dumb we play.'



U.S.T.A. C

Sports Editor's Mailbox: No Love, No Soul and No Graciousness From Nadia

To The Sports Editor: As one who is glad that human beings are imperfect, I would like to speak about Nadia Comaneci.

You called her "fearless and tireless." Those aren't the only human qualities that she lacks. As a matter of fact, she seems to lack all of them.

Once we added the dramatic music, the ballet and modern dance and Olga to women's gymnastics, it became, more than any other sport, a performing art. It is Nadia's drawback as a performer that she is perfect as a gymnast.

There is no performance with Comaneci. There is no love, no soul, the communication between spectator and performer is gone, and with it goes the heart of sports, particularly this one.

Sports are no place for perfection. Human beings aren't perfect. Neither should sports be. When I watch Comaneci I wonder what happened to the beauty, art and, moreover, the humanity that is usually so easily found in this sport. I realize that it is lost in perfection.

I am not asking for Olga Korbut's smile and charm. I am asking to see her soul. Ludmilla Turisheva is brilliant. She is unsmiling and thoroughly professional. Yet, I can find joy in watching her because I believe her. I can see nothing from Comaneci but technical perfection.

The Comaneci article had the words at the top, "The Measure of Greatness." A truly great gymnast is more than an athlete; she is a performer. Nadia Comaneci is a perfect gymnast; she is not a truly great one.

Adam W. Redfield
New York City

Good Performances Sometimes Ignored

To The Sports Editor: Although I was enthralled by the grace of the young Rumanian and Soviet women gymnasts at the Olympics, I was as much appalled by their lack of graciousness to competitors other than those on their own teams. They appeared completely to ignore the beautiful performance of the others.

An example: When Nellie Kim of the Soviet Union needed, and performed well enough to get, a 10.00 score to win the gold medal in her event, a smile in her direction, or an appreciative handclap by Nadia Comaneci of Rumania would have been an appropriate, nice gesture of sportsmanship. Comaneci was out of contention at that time, so the cost to her of recognition of a competitor's great performance would have been minimal.

I can admire these young women as athletes, but I don't believe I would like them very much as people, were I to meet them. Perhaps someone needs to tell them what the Olympics are supposed to mean (if, indeed, anyone knows).

M. S. LUSTADER
New York City

Games Should Espouse Spirit of Competition

To The Sports Editor: The article by Neil Amdur, "East German Women's Success Stirrs U.S. Anger" (Aug. 1), does seem a clear case of "sour grapes" by United States women swimmers.

Americans accuse the East Germans of using drugs to achieve their performance and also point out the masculine appearance of these East German women. The first accusation seems to be a mud-slinging tactic of a loser; the second is a petty observation of a person not prepared to make the substantial sacrifices to attain that level of success.

In fact, American women do make

tremendous sacrifices to compete, and these types of remarks will only detract from the credit they should receive. Similar comments could be directed at the success of our male swimmers or our boxers by their disconsolate opponents. We would only condemn those remarks as being the gripes of losers.

Possibly, our women swimmers should look beyond the count of their medals to the ideal of the spirit of competition and friendship that these Games are to espouse. This ideal is tarnished by politicians end only a handful of egotistical athletes. The comments of our swimmers unfortunately place them in this group of gripers.

Many young Americans proved that our amateurs are able to compete successfully with the so-called amateurs of other nations. Those athletes who feel that the advantage of their opponents

is too great should stay home. There are others who would take their place and earn our admiration for their talent as well as our respect for their sportsmanlike qualities.

Daniel J. MocarSKI
Stamford, Conn.

A Call for Creativity in Uniforms' Design

To The Sports Editor: Void of any and all imagination, lacking style and any element of pride in design, the men's and women's uniforms worn by United States track athletes were a disgrace to the team and an affront to the nation.

Wasn't it only four years ago that these same feelings were echoed by the athletes and American people alike? Wasn't it only four years ago that prom-

ises were made to correct this very situation?

I should temper my remarks because the people responsible had only four years to design a proper logo for sweat-suits. I should remember that the same people who need more than four years to design a decent sweat-suit logo petition shirt at the same time.

And the parade uniforms. They finally have perfected the 1952 image of what Americans wore then and what Americans should still wear, so why change a bad thing? Why? Because we looked like something out of a Life Magazine year-end pictorial, vintage 1952.

Neil I. COHEN
Athletic Director
Allegheny County Community College
Pittsburgh, Pa.

Jackie Robinson in Philadelphia: No Brotherly Love

By HAROLD PARROTT

I remember Branch Rickey, the Old Man, telling me to pick up an extension telephone in his Brooklyn Dodger office less than a week before we—Jackie Robinson and the other players to whom I acted as confessor, valet and nursemaid as the team's traveling secretary—were to make our first road trip of 1947.

We'd been looking forward to sleepy Philadelphia as a relief from the big-city pressure cooker that New York became when Robinson broke the color line.

After all, this was the city of Brotherly Love, wasn't it? Nothing ever seemed to happen in Philadelphia, good or bad. The Futile Phillies, as the writers liked to call them in the quaint sports-page jargon of the day, had been the caboose of the National League for years—undistinguished and unnoticed, but quite necessary to fill out the eight-team league.

Robinson had never had any trouble when he played there before thousands of Negroes as the shortstop of the Kansas City Monarchs.

Even the Benjamin Franklin Hotel, the house the Dodgers had used for years, didn't figure to be a problem. They'd had my rooming list, with the black man's name on it, for almost a month, and they hadn't called me to complain. It all seemed to add up to a pleasant visit.

All these things were running through my mind as Rickey was motioning for me to pick up the extension phone.

"Herb Pennock is calling from Philadelphia," he whispered, holding a hand over his mouthpiece. "I want you to hear this..."

Pennock was the general manager of the Phillies.

"... just can't bring the ogger here with the rest of your team, Branch." I heard Pennock saying. "We're just not ready for that sort of thing yet. We won't be able to take the field against your Brooklyn team if that boy Robinson is in uniform."

"Very well, Herbert," replied the always-precise Rickey. "And if we must

Harold Parrott spent 45 years in baseball as a writer for The Brooklyn Eagle and then as a traveling secretary and publicist for the Brooklyn Dodgers and three other major league teams. This story about the early days of Jackie Robinson as a Dodger was taken from "The Lords of Baseball" (Praeger, \$8.95), by Harold Parrott. Copyright © 1976 by Harold Parrott. Reprinted by permission of Praeger Publishers.

claim the game, I to nothing, we will do just that, I assure you."

That was the official score of a forfeited game: 9 to 0.

When we arrived in Philadelphia and took cabs to the Franklin, I was bluntly told that there were no rooms for us.

"And don't bring your team back here," the manager snapped, "while you have any Nigras with you."

While the bellboys stacked our luggage on the sidewalk, I tried to call carpenter and Pennock to see if they had any pull at the other hotels in town.

No answer on either line, the Phillies switchboard said. No, sorry, they couldn't be found anywhere.

I very nearly didn't try the second hotel my cahnie took me to, because the fashionable Warwick looked too plush; but I brazened it out and asked anyway, mentioning our problem. De-

lighted to have us, the manager told me. Of course the rates were almost twice those at the Franklin, but any port in a storm, no matter how expensive. We stayed at the Warwick for many seasons after that one.

That night, Pennock had the nerve to ask me if I'd find a hotel. I didn't tell him my good fortune, just to see if he'd come up with any helpful suggestions, but he remained silent. All the talking for the Phillies was done a few hours later by their Southern born and bred manager, Ben Chapman, and at that time in my life have I ever heard racial venom and dugout filth to match the abuse that Ben sprayed on Robinson that night.

Chapman mentioned everything from thick lips to the supposedly extra-thick Negro skull, which he said restricted brain growth to almost animal level compared to white folk. He listed the repulsive sores and diseases he said Robbie's teammates would become infected with if they touched the towels or the cunks he used.

He charged Jackie outright with breaking up his own Brooklyn team. The Dodger players had told him privately, he said, that they wished the black man would go back into the South where he belonged, picking cotton, swabbing out latrines or worse.

Chapman sang this hate song almost alme at first, but soon he picked up an infantile chorus behind him on the bench. These were guys who had acquired some bravery after listening to their fearless leader clobber the defenseless black, and who now hoped to make a hit with the boss man by pursuing his lines.

Years later, after I had written some of the details in The Sporting News, the paper sent a reporter to Chapman's home to check on the story. They couldn't believe it, I guess.

Ben denied nothing. Rather lamely, he pointed out that Robinson had been a rookie when they worked him over. "We always gave rookies a baptism like that first time around the league, to see how they would take it. You wouldn't have wanted us to treat Robinson any different from the white boys, would you?"



Jackie Robinson, left, and Ben Chapman, Phillies manager, in 1947 before Robinson's first appearance in Philadelphia as a major leaguer.

One Athlete's Nationalism Is Another's Patriotism

To The Sports Editor:

I agree with Red Smith in his 25 column that drastic changes needed for the Olympics. The elimination of all the accoutrements of nationalism and the affirmation of a Olympic spirit is certainly a whose time has come, but one that suspect, will never be implemented.

For one, the United States never accept it. The Olympics are an arena for demonstrating the "superiority" of "the American Way." Desiring the opportunity to advertise our do-neering presence, the Games would quickly be branded as meaningless by the media and others.

As it is, there is dismay in some circles that "we" are "losing ground" to "little countries"—another "reason" scrapping the Olympics. True, the Soviets and their allies have a vast interest in seeing their athletes succeed as well as from my vantage point—in front of a TV—it is the Ugly American who is clearly evident at every Olympic event.

One is led to believe that when we win it's because we're great, but when we lose it's because we were "robbed" or "they" cheat, or both. It seems, then, that American athletes feel obligated to act as Cold War ambassadors. And curious how when others display chauvinism we call it "nationalism" or "patriotism," but when we do it, it's "Americanism."

Let's stop blaming the Russians for this and the East Germans for that, and "we" lose, maybe, just maybe, it's because "they" are better, or because our inadequate programs, as with women's sports in general. Let's stop being the biggest crybabies at the Olympics. The gold medal for sore losers, the silver and arrogant winners—is one the United States will win hands down (flags flying) every time.

R. S. E. H. e
The Br...

Buzzer Advocated For Tennis Calls

To The Sports Editor:

Now that tennis is recognized as a major sport, it is pity that play should continue to be handicapped, and important matches even decided, by the prone judgments of officials.

This is most flagrantly demonstrated in the calls on first serves. The velocity of the ball requires a split-second judgment, often at best an educated gut not always concurred in by the receiving player.

It need not be so. A border around the service-box tapes should be with the referee's chair. The referee would close the circuit just before the serve is made. The sound of the buzzer would give clear and incontrovertible notice that a serve was out. Once the ball is in play, the circuit would be disconnected by the referee.

It is high time that tennis climinate the margin of human fallibility on service point by entering the electronic age.

JULIUS RASH
Brooklyn, N.Y.

Week Open

Advertisement for Rumanian Dolls, featuring a photograph of a woman and text: RUMANIAN DOLLS: Nadia Comaneci, at her home in Oradea...

سكان من الامم

هذه جوائز الامم



Left and above, Dr. Richard Raskind in 1974. Right, Dr. Renee Richards after winning a women's tournament last month.

Sexed U.S.T.A. Orders Sex Test for Women

NEIL AMDUR
Navratilova's... filled with laughter... recounted the latest... surrounding the... Dr. Renee Richards... laughing... Jeanie... the promotional... of the Virginia Slims... professional tennis... Miss Navratilova... phone several days... might meet her in... round at Forest... was a noticeable... the other end of the... that you mean? came... to reply with hardly... of humor... and jokes aside, no... organized tennis is... the sudden appear... the 41-year-old Dr... with the same man... that accompanied... challenge of the... Bobby Riggs three... his perpetual talk... proclaimed status as... chauvinist pig," the... id Riggs was little... an a sugar daddy... some light-hearted... May to September... years were research... -cient-setting cases... the implications of... age operation, as... in recent days... Richards. Nor was... studying procedures

involved in the administration of sex tests similar to those utilized by the International Olympic Committee. The United States Tennis Association made it clear yesterday that a crash course in sex-checking is in store for the people who run Forest Hills. Dr. Richards, the U.S.T.A. decided, must prove that she is genetically a woman, or she will not be allowed to compete in the United States Open. That means a scraping must be taken from the inside of her cheek to determine whether she has male (XY) or female (XX) chromosomes. The test will be administered to all entrants seeking to compete as women in the Open. "While the U.S.T.A. is sensitive to the rights of individuals to live as they may choose, it believes that the entry into women's events at the U.S. Open, the leading international tennis tournament, of persons not genetically female would introduce an element of inequality and unfairness into the championships," they association said. "We've spent the last eight years trying to build women's tennis," Miss Brinkman said the other day. "We don't need that kind of publicity." No sport has been more carefully nurtured and ag-

gressively promoted than women's tennis. It has survived any stigma of identification with cigarettes, it has overcome criticism that the tour lacks over-all depth, and it has created the first aura of the woman as superpro. While pro football has drawn several published reports of homosexual activity and the private side of its players, almost no material has emerged to damage the intimacy of the women's tennis circuit. Results Are Shown The results speak for themselves: Attendance records were set on the tour last winter, the women outdrew the men on national television, corporations are pouring dollars into the sport faster than they can be absorbed, and more women than men are taking up racquets at the participant level. Five years ago, when Billie Jean King was pleading with the world to recognize the talents of her peers, the women's pro might have considered Renee Richards a public relations coup. Now, some women players and their officials are saying that Dr. Richards's intentions represent a publicity ploy and not a gesture of sportsmanship. The problem is that the women cannot afford to let Dr. Richards on the tour, just

as they risked a proposal for one of their pros to play an exhibition against Frankie Parker on his 60th birthday in Chicago last January. How would it look for a top 10 woman pro to be beaten by Dr. Richards, especially with corporate money trying to avoid controversies? The adverse effect on little girls taking up two-handed backhands is another position adopted by the women's circuit. Gene Scott, the tournament director of next week's Tennis Week Open at South Orange, N. J., offered this explanation of why he accepted the entry of Dr. Richards: "The basic reason I did it," said Scott, "is because from the research I've been able to obtain, the coin could flop either way on this. I knew him as Dick Raskind, he was a sensitive person. He may have a sex change, but that doesn't change the person. And legally, Renee Richards is a woman." Scott has scheduled Dr. Richards's first match for next Saturday at the Orange Lawn Tennis Club. His list of top entries includes Terry Holladay, Cynthia Doerner, Wendy Overton and Val Ziegenfuss. "If some of the girls withdraw, I have plenty of other good women in the East who

want to play," Scott said. "As it is, I'm mud in the East because I didn't keep more spots open for local players. I did this as a favor to the Women's Tennis Association. They came to me and asked me to expand the draw from 12 to 32." The W.T.A. represents all of the top players and has been the most outspoken critic of Dr. Richards's status. The party line is that "it's damn unfair to a woman who has devoted her whole life to tennis" to lose a spot in a draw to a man and to become involved in the "psychological effects" of losing to someone with a transsexual background. In drawing up its policy, the W.T.A. seems determined to avoid a costly legal hassle over the question, a situation that could have occurred if the association barred its members or boycotted an event because of Dr. Richards's presence. Instead, the W.T.A. is hoping that a sex test can preserve the status quo. Not everything remains serious in the dispute, however. Says Miss Brinkman: "From everything I've heard, Dr. Richards is a very nice person. I'd love to send her one of our T-shirts." The T-shirt reads, "You've Come a Long Way, Baby."

Tennis Week Open Has a History of Change

ORANGE, N.J. — It is 50 years since Seligson and Molla Mallory, seven times states champion, won men's and women's singles in the first Eastern tennis championship. Changes have evolved since that time. The tournament, which started in 1927 at the Biltmore Country Club in Westchester, N.Y., shifted to its present location, the Orange Tennis Club, in 1946. Major winners in the men's amateur

ruled the tennis world would be amazed at the evolution of the Eastern tourney, traditional warmup for Forest Hills. First, the name has changed, befitting the new era of professional tennis, to the Tennis Week open, and the tournament, which starts next Saturday, now has a purse of \$60,000. And Tennis Week is no longer a grass event. Further, it will use not the clay courts of last year but the newly installed Fast-Dri surface, similar to the Har-Tru claylike composition used at Forest Hills, in its stadium, where the seating capacity has been increased to 3,600. Even the length of a tour-

namment, traditionally seven days, has undergone change. It's now nine days, with the finals set for Sunday, Aug. 29. "This way we'll be able to accommodate two weekend crowds, people who are unable to make it during the week," said Gene Scott of New York, tournament promoter. Scott, Eastern grass winner in 1964, has followed the lead of the United States Open and will continue day-night sessions on weekdays, for a total of 14 programs. The Tennis Week open has attracted nationwide attention since Scott decided to accept the entry application from Dr. Renee Richards of Newport Beach, Calif., for

his women's field. Dr. Richards, who plans to compete as an amateur, is the former Dr. Richard Raskind, a New York ophthalmologist who underwent a sex-change operation a year ago. But the tournament would draw well even without the furor raised about Dr. Richards. The defending champion is the Nastase, the volatile Rumanian, who beat Bob Hewitt in the 1975 final. He heads the men's field vying for the \$10,000 top prize. Nastase will be seeded No. 1, according to Scott, unless his buddy Jimmy Connors joins the field as a late entry. Roscoe Tanner, upset winner over Connors at Wimbledon, has been seeded second,

Vitas Gerulaitis of New York third, and Tom Okker fourth. The rest of the top eight, in order, for the 32-player draw are Vijay Amritraj, Onny Parun, Dick Stockton and Buster Mottram. Besides Nastase, former champions in the field are Alex Metrevel of the Soviet Union, who won by default from Connors in 1974, and Marty Riessen, 1967 winner over Clark Graebner. The Riessen-Graebner final featured the longest singles championship set in the history of the tourney, with Riessen winning, 18-16, 6-2, 6-1. Scott is expected to seed Terry Holladay of La Jolla, Calif., as No. 1 among women players. The rest of the top eight, if there are no withdrawals, are Ann Kiyomura, Cynthia Doerner, Janet Newberry, Wendy Overton, Beth Norton, Marise Kruger and Kathy May. The women's top prize is \$3,000.

May Final Clay

APOLIS, Aug. 14 — 14th-seeded Brigitte Masthoff, 21, beat Helga Masthoff, 19, in the final of the 1976 U.S. Open women's clay court championship. Masthoff, a 20-year-old South African, eliminated eighth-seeded Miss 6-3, 7-5, while Miss 2-0, from Beverly 1., ousted Miss Boni-6-3. Masthoff has had the road to the final first-round bye, she finished second in the first round. Masthoff is the only player Miss Cuyper's 1. (Masthoff's late editions.) Best Racquets DALE L.L. Aug. 13 — 13th-seeded Beverly 1. defeated a crowd of 8,573 at Coliseum to a 29-15 over the Phoenix Rac-



RUMANIAN DOLLS: Nadia Comaneci, 14, Rumania's Olympic gold medalist in gymnastics, at her home in Onesti with one of her 60 dolls of various nationalities. Comaneci won a 12th singles victory of the season against two losses. It marked Miss Evert's fifth losing set in 39. Women-King (NY) beat Evert (Pa) 6-2; Wade-King (NY) beat Evert (Pa) 6-2; Meyer (NY) beat Patton (Pa) 6-2; Wade-Patterson (Pa) beat Evert (Pa) 6-2; Meyer-Wade (NY) beat Shaw-Wade (Pa) 6-2; Meyer-Dani (NY) beat Wade-Patterson (Pa) 14-4-3-7.

Sports Today

- AUTO RACING: Trenton Times Auto Classic, 200-mile race, at Trenton International Raceway, Trenton, N.J., 1 and 4 P.M.
- BASEBALL: Mets vs. Cincinnati Reds, at Shea Stadium, Roosevelt Avenue and 126th Street, Flushing Meadows, Queens, 2:05 P.M. (Television—Channel 9, 2 P.M.) (Radio—WNEW, 1:50 P.M.) Yankees vs. Twins, at Bloomington, Minn. (Television—Channel 11, 2:15 P.M.) (Radio—WJCA, 2:10 P.M.)
- FOOTBALL: Giants vs. Oilers at Houston, taped. (Television—Channel 11, 11:30 A.M.)
- GALIC FOOTBALL, HURLING: Limerick vs. Offaly-Wexford, hurling; Mayo vs. Louth, football, at Gaelic Park, Broadway and 240th Street, the Bronx, first match, 3:15 P.M.
- GOLF: National open long-driving championship, at Congressional Country Club, Bethesda, Md. (Television—Channel 7, 3:30 P.M.) P.E.A. championship, at Congressional Country Club, Bethesda, Md. (Television—Channel 7, 4 P.M.)
- HARNESS RACING: Monticello (N.Y.) Raceway, 2:30 P.M.
- POLO: Wamamaker Cup tourney, at Bethpage (L.I.) State Park, 3 P.M.
- TENNIS: Nassau Invitation, men's singles, Valley Tennis Club, 1128 Northern Boulevard, Manhasset, L.I., 9:30 A.M. \$125,000 U.S. clay-court championships, semifinal matches, at Indianapolis. (Television—Channel 13, 2 P.M.)

Red Smith 'Bush' Means Without Class

In the years the Yankees dominated baseball, many adjectives were applied to them, not all complimentary. Depending on where the critic stood, they were mighty, arrogant, gifted, proud, magnificent, supercilious, splendid, smug, stately, pompous or grand. "How can you root for the Yankees?" an actor asked. "It's like rooting for United States Steel." But nobody ever called them bush. Not then. Not until now. In a game with the Orioles in Yankee Stadium, a decision at first base went against the home team and the home fans boomed. They boomed again watching instant replay on the peachy new scoreboard, and they boomed a third time when the names of the umpires were flashing on the board—Bill Kunkel, Dave Phillips, Rich Garcia and Lou DiMuro. It would be gratifying to report that the last boos were directed at the busher who was trying to put the umpires on the spot, but of course they weren't. The crowd was being purposely incited, and it responded as crowds do. Lee MacPhail, president of the American League, also responded, as a league president should. He slapped a \$1,000 fine on the Yankees for a bush performance and he rejected as unworthy of notice George Steinbrenner's telegram of complaint about the umpires. (The Yankees' chief owner, in his infinite wisdom, advised MacPhail not to assign DiMuro's team to "crucial" series such as the one in which Baltimore cut New York's lead to nine games. A Team With Class This country used to be populated by Yankee-haters simply because the Yankees won all the time. Their success aroused envy in other American League cities and even in the National League, though they used to beat up on the Nationals only in October. They were pictured as a swagging collection of robots assembled by a cold-blooded and efficient business office that was accused—usually inaccurately—of buying pennants. Yet nobody ever denied that they had class. They outclassed every other team in baseball, and they did not suffer bushers gladly. One day Willie Grieve called a case one at the plate against them in a game with the Red Sox as New York and Boston battled for the pennant. The winning run scored on the decision, giving Boston a one-game lead with a week to go. Naturally, the Yankees disputed Grieve's call hotly and, naturally, they lost the argument. When it was all over a spare outfielder named Cliff Mapes, who hadn't even been in the game, put in his bit. "How much did you have on the game, Willie?" he demanded of the umpire. Bush, Mapes hung around another season or so and then was shipped to the St. Louis Browns, where he belonged. Times have changed and so have the Yankees. The other day when MacPhail imposed the fine for a deliberate act intended to "produce fan reaction against the umpires," the Yankees accused him of a "cover-up" policy. Bush. The Great Compromise Unhappily, the same adjective applies to the decision to foul up the World Series by using designated hitters in alternate years. This is a corruption of the essential nature of the game. It was introduced by the American League as a gimmick to stimulate ticket sales, there is no evidence that it has had that effect and the National League was flatly opposed to it. Bowie Kuhn broke



George Steinbrenner His complaint was rejected

the deadlock by casting the commissioner's vote in favor. The beauty of baseball is the exquisite balance of offense and defense achieved by the rules in a century of evolution. One of the qualities that distinguish a good manager is the ability to decide when to take out the pitcher. Needing a run late in the game with the pitcher coming to bat, he knows that if he uses a pinch-batter in the ops of getting a run, he must lose the services of the pitcher. Situations like this are the very essence of the game. With the designated hitter, the manager pinch-bats for the pitcher every time around and never as to pay the price. It is bush. In 1972 American League attendance dipped to 11,438,538, which is still a record low for a 12-team league. On the basis of no evidence whatever, it was decided that more hitting would attract more customers and the way to get more hitting was to let somebody else bat for the pitcher. So the dh rule was adopted for 1973, and in the next three seasons it so stimulated ticket sales that American League attendance ran 10,583,895 behind the National with its stodgy old nine-man teams. Obviously, if attendance is the criterion, baseball fans still prefer baseball as a nine-man game, and up to now the National League has exercised its right to play it that way through the season, in the All-Star Game and in the World Series. Now Bowie, the Great Compromiser, says let's play the World Series with nine-man teams one year and ten-man teams the next and keep everybody happy. Yuck.

Of all filter kings: Nobody's lower than Carlton. Look at the latest U.S. Government figures for other top brands that call themselves "low" in tar.

Brand	tar, mg/cig.	nicotine, mg/cig.
Brand D (Filter)	15	1.0
Brand D (Menthol)	14	1.0
Brand T (Menthol)	11	0.7
Brand T (Filter)	11	0.6
Brand V (Menthol)	11	0.8
Brand V (Filter)	11	0.7
Carlton Filter	*2	*0.2
Carlton Menthol	*2	*0.2
Carlton 70's	*1	*0.1

*Av. per cigarette by FTC method.

No wonder Carlton is fastest growing of the top 25.

Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

Pamper Yourself at Yardarm Beach II

The second—and last—phase of the Condominium Resort in nearby Westhampton Beach.

Nestled between the majestic Atlantic and tranquil Moriches Bay, Yardarm Beach II represents the final phase of the Condominium Resort on the Dunes.

In less than one year, the entire first phase of this complex has been nearly sold out. Now, we are opening the second—and last—phase. And many believe we have saved our best for last!

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Here, listening to the sound of the surf and the cry of the gulls, you'll be able to sit on your private terrace and watch season after season of spectacular sunsets over the sparkling bay.

This condominium was designed to blend with the dunes and drifting cloud. Yet, beneath the natural textured wood is a core of rock-solid concrete and steel.

Need more incentive? Then, consider the tax advantages and the savings. For little more than the price of a season's rental, you can own your year-round place in the sun. But only if you hurry!

Phase II Available for Summer, 1977 Occupancy! A Few Choice Ocean-Front Apartments in Phase I Available for Immediate Occupancy



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Directions: L.I. Expressway (495) to Wm. Floyd Parkway (Exit 68), South to Rte 27, then East to Westhampton Exit (Cnty. Rd. #31), South over Jessup Lane Bridge to Dune Rd. Right to Yardarm Beach.

This advertisement is not an offering which can be made only by formal prospectus NY #872



Jess Phillips scoring the first of six Raider touchdowns despite the efforts of Ed Shubert of the Jets at Yankee Stadium on Friday. The Raiders won, 41 to 17.

Jet Loss Is Eased By Todd

Continued from Page 1

know they've been trying to get him to slow it down a little."

Several times Todd had men open but instead went to other receivers, or threw the ball too far ahead of his open man.

The first time he ran with the ball, though, the crowd of 10,726 gasped. It had been a while, after all, since a Jet quarterback ran on purpose.

Later, in a dressing room marked by a sense of relief that the taks of playing two games in 48 hours was ended, Todd attracted a crowd around him like a magnet pulling in iron filings.

"It was my fault," he said of Pat Leahy's field-goal attempt that hit the upright. "I didn't hold the ball well."

"It was my fault," he said of his 4-yard punt that he rushed away after taking a low, wide snap.

"I messed up the one play I called myself," said Todd. "All the others were sent in by the coach."

"This is the kind of talk—I'll take the blame when we lose" talk—that coaches live to hear from their quarterbacks.

There was another player who did something that excited the imagination of the football coach, Greg Bortle played while hurt, badly hurt.

"Oh, you should have seen it yesterday," said Buttle, stretched out in the trainer's room, with ice wrapped around both ankles and his hand soaking in a tub of crushed ice and water.

He was too injured to start, but after the Raiders marched against a Jets' defense that featured four regulars and seven other players, Buttle went in at middle linebacker—a heavily trafficked position. He hit people and busted up plays.

"Whenever he would leave the field," said Richard Neal,

STATISTICS OF THE GAME

Jet	Raider
First Downs	23 31
Passing Yardage	286 253
Passes	21-41 18-27
Interceptions by	1 2
Punts	2-26 1-42
Fumbles lost	1 1
Yards penalized	49 58

Qualified Raiders

Player	TD	Yards	Points
Philips, 1, run (kick failed)	1	1	6
Sanchez, 14, pass from Seiler (Steinfort, kick)	1	14	6
Sanchez, 42, run (Steinfort, kick)	1	42	6
Strickland, 12, pass from Hurme (Steinfort, kick)	1	12	6
Piccone, 31, pass from Jones (Leahy, kick)	1	31	6
Smith, 4, run (Steinfort, kick)	1	4	6
Gerratt, 25, pass from Ros (Steinfort, kick)	1	25	6
Colson, 37, pass from Todd (Leahy, kick)	1	37	6

"you could see how much his hand hurt by the way he held it."

Buttle wants it to be well by the next game, against the Oilers at the Astrodome Saturday night.

"Does the swelling go down?" he asked Tim Davey, the training-camp coordinator and assistant trainer.

"Depends if you don't use it," replied Davey.

"What if I do?" asked Buttle.

He will. He has to. The Jets' defense, which everyone knew would cause trouble, is weakened further by injuries. A deal or two in the next few days is expected.

There probably will be a trade, too, for a running back. When Jazz Jackson played Friday night, he was the only Jet's runner with national Football League experience—he carried six times all of last year.

"This was the first time," said Coach Lou Holtz yesterday. "I've ever been associated with a team that got beat badly on a dooked worse on film."

He is now 0-3 as a big-league coach, although the games don't count in the standings. Still, he had to talk to his boys about "self-pity, it always creeps in."

OAKLAND, Calif., Aug. 14 (AP)—The Oakland Raiders reported that their offensive tackle, Henry Lawrence, broke a leg in last night's National Football League victory over the New York Jets and would be lost for at least six weeks.

Tokyo Set For Sample Of N.F.L.

TOKYO, Aug. 14 (AP)—

Japan, which has regular clashes between 300-pound sumo wrestlers, will get its first chance to watch a live American professional football game Monday night.

Football has been gaining popularity here recently, with a number of colleges having club teams and more television programs featuring American pro and college contests. A few United States college teams have played Japanese all-star selections here, always winning handily.

So when the St. Louis Cardinals and San Diego Chargers of the National Football League stage their exhibition game, a full house is expected at the 50,000-seat Korakuen baseball stadium, home of Japan's baseball heroes, the Yomiuri Giants.

The Bicentennial was one reason for bringing over the Cardinals, champions of the National Conference's East Division for the last two seasons, and the Chargers, last-place team in the American Conference's West Division for the last four seasons.

In Monday night's game, the Chargers will be going for their third straight exhibition victory. St. Louis has a 1-1 mark.

The Cardinals will be taking a closer look at a rookie running back, Wayne Morris, who was impressive in gaining 61 yards on nine carries in a 20-9 loss to Oakland. Stars of the Cardinals' attack are Terry Metcalf, who last season set a league record of 2,462 combined yards running and receiving, the quarterback, Jim Hart, and the wide receiver, Mel Gray.

The fans will miss seeing San Diego's rookie, Joe Washington, a collegiate star at Oklahoma, who is out with a knee sprain. But another running back, Don Wood, the N.F.L. rookie of the year in 1974, and the receivers, Charlie Joiner, Gary Garrison and Dwight McDonald, should provide plenty of offensive power.

Pro Football Training Camps Time of Anguish for Player

By WILLIAM N. WALLACE

Although they may seem so on the outside because of the continuing banter at the practice fields, in the dormitories and cafeterias, pro football's training camps are not carefree, happy places. The currents of insecurity run deep because so many fall by the wayside in the final month before the regular season begins. The insecurities breed boredom, frustration, self-reproach, fear for job or for body.

Last week, for example, Roger Staubach and Clint Longley had two fistfights at the Cowboys' camp in Thousand Oaks, Calif. A few harmless fights, usually between linemen, are common in camps. But these were quarterback. And they weren't harmless.

The first fight occurred after another of those seemingly endless passing drills, after Staubach fumbled a center snap as Drew Pearson ran the receiving pattern and then pulled up. Longley, standing nearby, flipped a pass to Pearson, a severe breach of etiquette.

Words passed, and when the drill was over the two quarterbacks adjourned to space behind a baseball dugout. Danny Reeves, an assistant coach, found them there with Staubach on top of Longley, who had thrown the first punch.

"It's new form of conditioning," said Longley, whose sense of humor is larger than that of the somber Staubach. "We do it after running sprints and before lifting weights."

Had it ended there, the Cowboys spokesman who said it was a harmless incident might have been right. But on Thursday, the two came to blows again. Longley, who later said that Staubach had "been on my case since camp started," scored a one-punch decision over Staubach. Later, Staubach required seven to 10 stitches over his left eye.

Staubach, who called the punch "gutless," said, "I guess that was his way of saying goodbye."

Longley left camp after the second fight, drawing a suspension without pay by head coach Tom Landry, and a probable trade within the next few days. And that's one way of trimming a roster.

Jim McFarland said goodbye at the Dolphins' training camp last July 23 when he was traded to Tampa Bay. He failed the physical there and the journeyman tight end is back with the Miami team, worried that soon he will be saying goodbye a second time. "I'm uneasy. I didn't want to come back," he said.

McFarland is working on his doctorate in sociology but he is loath to quit. "The thing about football," he said,



Jeff Staubach, 18 months old, watching as his father, Roger, signed autographs at Dallas-Fort Worth airport Friday. The elder Staubach is wearing a bandage to cover stitches from a fight with his substitute, Clint Longley.

"is the wonderful experience to be on a team."

For others it is the money. Oscar Reed, the seasoned running back who has no degrees, was let go by Minnesota a year ago. Now he is back with the Vikings competing with younger players for a job. If the Vikings do not keep him, it is unlikely others will take him and Reed knows that. He is 32 years old.

Dave Green, who was both the place-kicker and the punter for Cincinnati last year, is getting messages. Chris Bah, a place-kicker and second-round draft choice from Penn State, has not disappointed and now the Bengals will try him as a punter, too. About Green's punting in a recent game, Coach Bill (Tiger) Johnson said, "Dave was very inconsistent. I was disappointed."

Paul Laavec, a guard for the Redskins since 1970, has suffered from the pains of pinched nerves around the neck and he didn't play last year. He is tired of lying around in his bunk at camp and so he is going to play guard block with their heads and necks, there is some risk involved and perhaps some fear.

Bob Picard, a receiver and special teams' performer of little recognition, is having a second chance with the Seattle Seahawks after three seasons in Philadelphia. Picard, who heads a lot behind the bridge of his nose, is hitting everyone in sight. "Each human being gets only so many chances," he says. "You got to take advantage of the opportunities you get."

Tampa Bay has a precocious rookie quarterback named Parnell Dickson from Mississippi Valley College in Ita Bena, Miss. "In the pros, you mess, and you go home," Dickson, who is mess up.

"When he coach McKay tells me, sooner he wants me to do it, I want to do it so I usually mess it up. I usually mess it up college I could relax and go play. Here I toss and at night."

Even the famous do-tossing and turning, G. Blanda, who is 48, may make the Oakland team this year if Fred Steinfort, rookie from Boston College, continues to kick so well.

Sherman White is being billed the defensive end of No. 1 draft choice of Bengals in 1972, asked Cincinnati club to trade to a West Coast team. He traded me all right," he said. "To Buffalo."

Coaches never, or almost never, are discharged at training camp. But they are being discharged in the back office," says Paul Wiggin, the Kansas City coach. "There's no question about that." His is a comment on the training through camp after camp.

The coaches may fine these precious jobs (average salary \$40,000 for 14 games they will have to parse this year when their own roster limit for the season. Some want it high, want it low.

The belief is that they comprise with a limit of 43 players and three on a reserve list as insurance for injuries to others. Whatever the limit, it will be effect on Sept. 7, five before the regular season begins. That means an average of three weeks and two of insecurity.

Brooks Inspired By Double Duty

By MICHAEL KATZ

HOUSTON, Aug. 14—The real burner on that team last night was Bobby Brooks. Brooks played the Houston Oilers to night at the Astrodome. "The real burner is Double Zero."

Still, the Giants' 25-year-old cornerback was eager to go up against Billy (White Shoes) Johnson in the National Football League preseason game.

"White Shoes has a national reputation," Brooks said, "even though that 'rep' is more for his punt returning than his receiving. In fact, I just look upon him as an average receiver."

"Average" receivers can be "burned," especially "averages," receivers with the ability to lead the league in punt returns. So Brooks, who shut out Jerome Barkum while the Giants were beating the Jets, 16-14, three nights ago, knew he couldn't relax against White Shoes, who was to be his main man tonight.

And he was ready to go up against Double Zero. Ken Burroughs, when the occasion called for it. "That guy has everything," Brooks said. "Size, moves, speed and quickness. He's a real burner."

Brooks, like many defensive backs, takes pride in a profession where a mistake, or a "burn," often becomes points for the other team. He wanted to be a defensive back when he was 9 years old. "Mell Renfro was my idol. He had such great high-knee action," said Brooks, who grew up in the Dallas-Fort Worth area.

"When my mother gave me my first football helmet, I put a couple of stars [the Dallas Cowboys' logo] and a No. 20 [Renfro's number] on it."

He wanted to become a cornerback, specifically, when he was 13. "I read in an article that it took a special guy to be cornerback," he

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Good News—We still have some openings available—Sign up!

Football Right Radio-TV
Washington, Aug. 14
The NFL's first round of the draft is expected to be held in Washington, D.C., on Monday, August 16. The draft will be broadcast live on radio and television.

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NOTICE TO CREDITOR
July 24, 1976
The undersigned, as executor of the estate of [Name], do hereby give notice to all persons having claims against the estate of [Name], deceased, to present them to me at my office, [Address], New York, N.Y., on or before [Date].

SOCCER
NASL PLAYOFFS AT SHEA STADIUM
NY COSMOS
THE NEW YORK COSMOS WILL BE PLAYING THEIR PLAYOFFS IN THE FOLLOWING FASHION:
● If the Cosmos finish first in their division, home games will be August 20th and 24th.
● If the Cosmos finish second place, home games will be August 17th and 24th.
All games at SHEA will kickoff at 8:05 PM (Gates open at 6:05 PM). Opponents for both games will be announced at a later date.
Listen Sunday Morning for the Tampa vs. Portland score—which will determine the Cosmos final standing.
TICKETS are now on sale at TICKETRON. For the outlet nearest your home call (212) 541-7290.
Call CHARGEIT for Credit Card Reservations: NY (212) 223-7177, LI (516) 354-2727, Westchester (914) 423-2030, NJ (201) 332-6300.
TICKETS are NOW on sale at the COSMOS Offices, 75 Rockefeller Plaza, from \$6-\$33 (including Sat. & Sun.). There are no phone reservations. Tickets are the same price as the regular season, \$8, \$6, \$4.
GROUP DISCOUNTS will be available for playoff games—ONLY IN ADVANCE—not on the day of the game.
FOR FURTHER TICKET INFORMATION AND GROUP RATES, CALL THE COSMOS OFFICE AT (212) 484-6010.

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Real Thirst Quencher
ANN ARBOR, Mich. (AP)—Thirsty University of Michigan football players can thank Kirk Lewis for the drinks they get during practice this year.
Last season, the Wolverines coach, Bo Schembechler, like many other coaches—refused to let his players take water breaks during their two-hour practice sessions. So Lewis went home and wrote a 26-page medical research paper on the body's need for water. Bo was impressed, and the Wolverines got to drink.
Lewis's research came naturally. The offensive lineman is enrolled in Michigan's accelerated medical school program and plans to become an orthopedic surgeon or neurosurgeon.
But for the time being, he has his hands full as co-captain of the 1976 Wolverine squad. Lewis is even taking a year off from his medical studies, and has signed up for classes in history, art, music, and religion this fall.
Under normal circumstances, he would be spending the fall as an inter in a hospital. But the week before Michigan opened its season last year, Lewis broke both bones in his right arm in the team's final scrimmage. He missed the whole season.
Kirk Lewis

سكنا من الامم



Olin Stephens, the designer of Courageous, at her launching in May, 1974
Steve Cady

In This Corner, Olin Stephens

About this time next summer, two 2-Meter sloops will square off at Newport, R.I., in a showdown to decide which one defends the America's Cup against Sweden, France or Australia. Yes, it's nearly time for another defense. Between now and then, if they in stop yawning, cynics will ridicule the spectacle as a bore. Serious yachtsmen will attack the 12-Meter as an astute anachronism, a beautiful but costly machine unsuited for anything but America's Cup racing.

Along the waterfront, though, the suspense builds. Once gain, millions of dollars are being bet in defense of a New York Yacht Club trophy that has been successfully defended for 106 years since the first challenge in 1870. It's the elusiveness of the prize that brings them back again.

From Lipton to Bond

Sir Thomas Lipton challenged five times between 1899 and 1930 before conceding. "It is no use, I cannot win," he wrote in 1930, "I am out of the race." In 1974, Alan Bond of Western Australia spent \$9 million on a vision that was shattered when the Swede trounced Southern Cross in a straight race.

Team USA in Awe Of Canada's Talent

By ROBIN HERMAN
Special to The New York Times

MONTREAL — The Team USA players groaned in unison when they heard the news. "Bobby Hull, Gil Perreault and Jean Pronovost?" said Curt Bennett. "Why, that's more than 150 goals a year right there."

A line combining the Golden Jet, the French Connection center and Pittsburgh's brilliant right wing was just one of the impressive experimental unions falling like golden eggs out of Team Canada's hockey training camp in Montreal this week.

Other players in the red and white uniforms included Denis Potvin, the 1976 Norris Trophy winner as the N.H.L.'s outstanding defenseman; Guy Lafleur, the N.H.L.'s top scorer last season, and Reggie Leach, who eoded the 1975-76 season with 80 goals including 19 in the playoffs.

Meanwhile, at Team USA's training camp in Providence, R.I., Benoit and his new teammates were busy learning each other's names and quickly developed a team spirit under an umbrella of good humor.

"The trouble is we don't have any big goal scorers," said Bill MacFarland, president of Phoenix in the W.H.A. and co-manager of Team USA. "But when the teams are cut down to 25 we can always trade for Reggie Leach if he doesn't make Team Canada."

2 U.S. Elevens Set Tokyo Date

TOKYO (AP) — Grambling State University of Louisiana faces Morgan State of Maryland here Sept. 24 in the first regular-season United States college football game outside the Western Hemisphere.

Besides 60 Morgan and 60 Grambling players, 25 N.C.A.A. officials and the 175-member high-stepping Grambling marching band are coming. This group also will visit United States military installations in Japan.

Black Hawks Raise Ticket Prices 6%

CHICAGO (UPI) — The Chicago Black Hawks have raised their prices about 6 percent, but also said a discount would be given to season-ticket purchasers.

Burriss Pins Football Rights Costing Bit Loss Radio-TV \$81.5 Million Dodgers

WASHINGTON, Aug. 14 (AP) — Broadcasters are paying \$81.5 million for the radio-television rights to college and professional football games this fall, Broadcasting Magazine says.

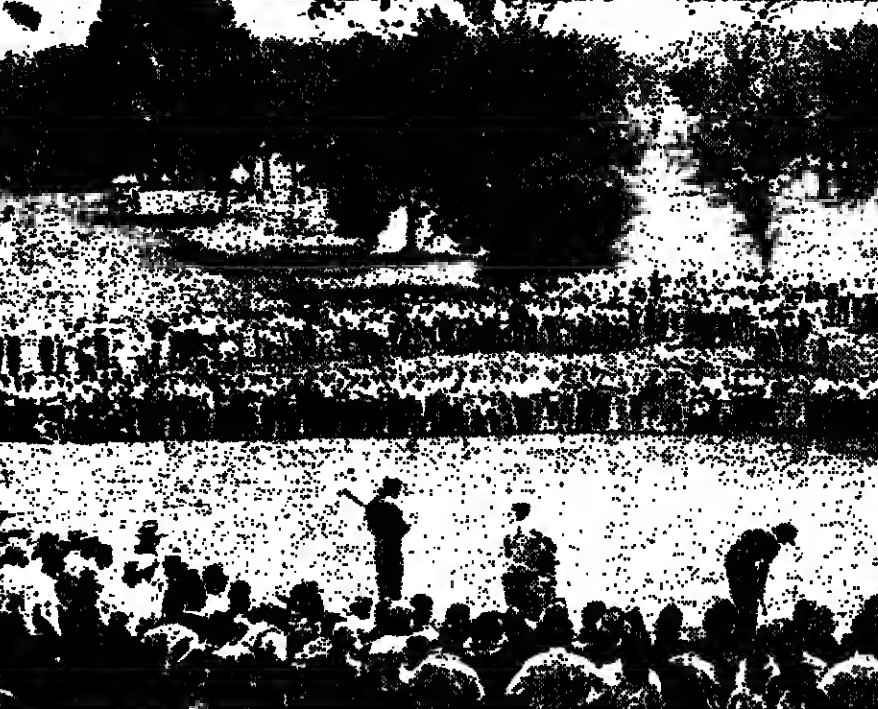
The strange time for a live broadcast will be 4 A.M. in St. Louis. That's when insomniacs and fans will hear five coverage of the Cardinals-San Diego Chargers exhibition Monday from Korakuen Stadium in Tokyo.

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SPECIAL! 3:30 PM National Open Long Driving Championship.

Let's Get Goolagong!

N.Y. Sets vs. Pittsburgh Triangles Playoff Match.
Wednesday, August 18, 8PM

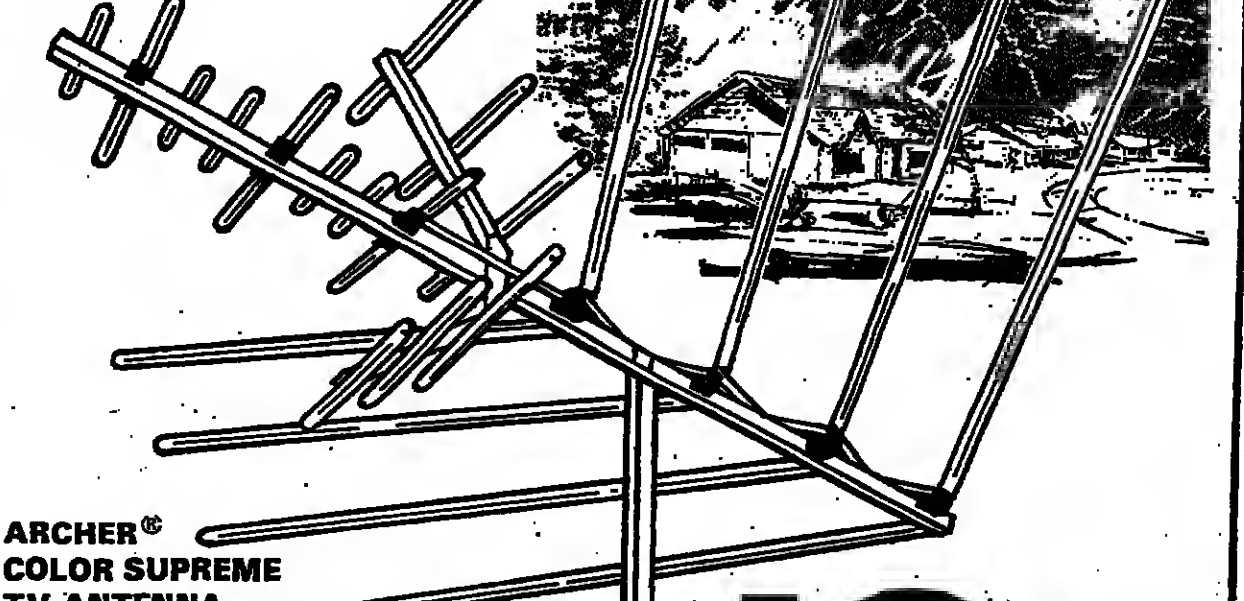
The Sets play second place Pittsburgh in a 2-out-of-3 playoff series to get to the finals. Don't miss the action featuring Pittsburgh stars Evonne Goolagong and Vitas Gerulaitis.

Playoff Schedule
Tuesday, August 17 at Pittsburgh
Wednesday, August 18 at New York: Home Game Ticket #1
Thursday, August 19 at New York: Home Game Ticket #2 if necessary

Ticket Prices: \$6, \$5, and \$4.
Tickets on sale at Nassau Coliseum and all Ticketron outlets.
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CHERRY VALLEY Shopping Center

FT. LEE, N.J.: Lincoln Plaza-RL 9W
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Attack on Beck...



Associated Press
 ... had many uses in Philadelphia Friday night. ... Jezeck, above, wore one to keep warm at the ... Athletic Union swimming championships. ... Montefusco and Mike Sadek of San Francisco ... is, right, soaked theirs with water to keep cool ... their game against the Philadelphia Phillies.

What They Are Saying

Bruce Jenner, Olympic decathlon champion, who has an offer to play the lead in a Superman movie: "I'll have to see the script, though I think I can identify with the part."

John Matlack, Mets' left-hander, asked what kind of pitch Willie Stargell hit for a grand-slam homer: "Ask him, he saw it better than I did."

Coach Lou Holtz describes the Jets' two games in three days: "It'll be like playing a 120-minute game with a long half-time."

Bob Lemon at Hall of Fame induction ceremony: "I had bad days on the field. But I didn't take them home with me. I left them in a bar along the way home."

Randy Jones, Padres' left-hander, on his recent auto accident: "The telephone pole came right up into the car. I was only going about 50 miles per hour, about as fast as my fastball."

Bill Melton discloses how much the Angels disliked Manager Dick Williams before he was dismissed: "There were 25 guys wanting to kill him."

Nate Archibald, who wants the Kansas City Kings to trade him to Knicks: "I'd like to move to greener



pastures. It's not more money I want. I want to play for New York City, the Knicks. There ain't much green grass there but I want to play where I have my roots."

He Nastase, disenchanted with fans' behavior at World Team Tennis matches: "They don't come to party. They don't care." Asked if he'll return next year, he replied: "No, I won't. I mean, I don't want to see good tennis. They come to have a drink, have a You'll have to talk to my agent."

Knick, Ranger Tickets Available

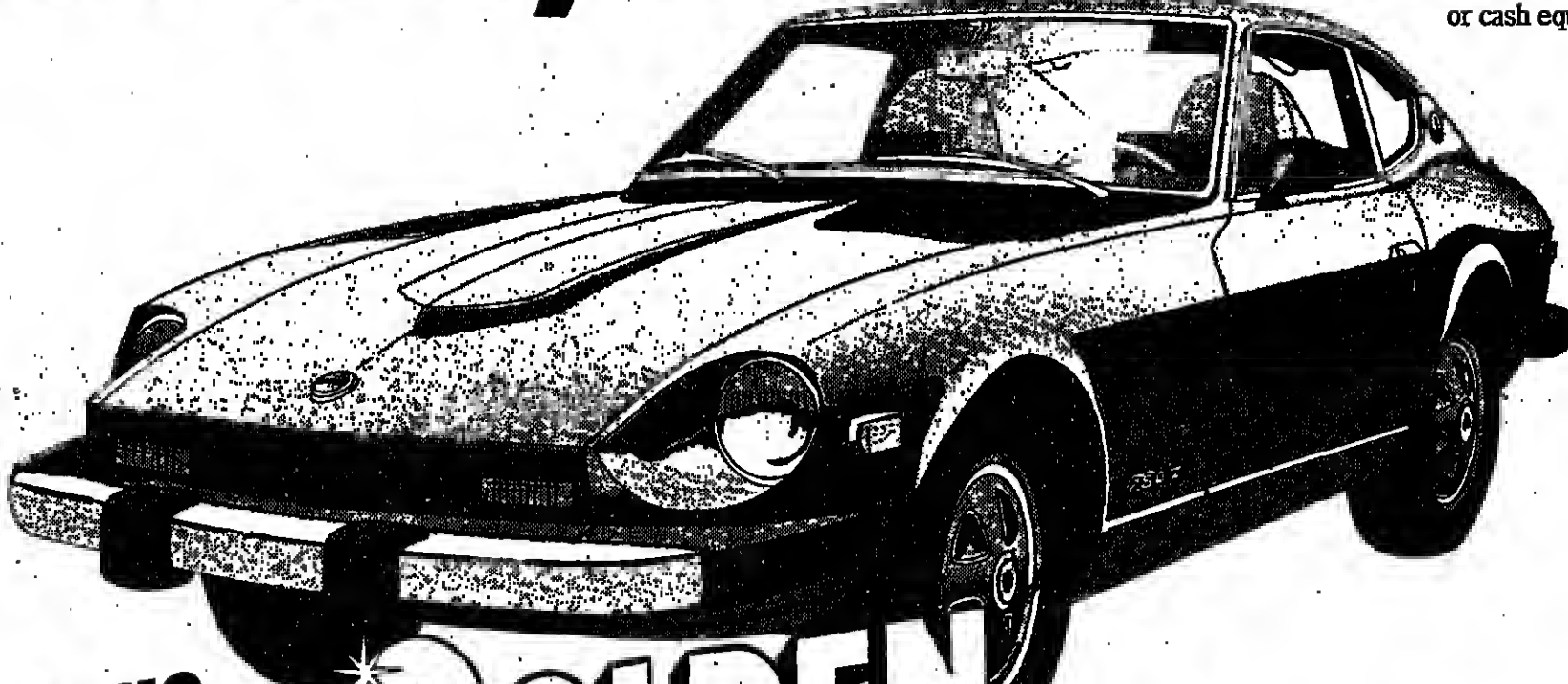
Madison Square Garden reports that some season tickets are available for Knickerbocker basketball and Ranger hockey games.

Knick seats are available in the end logs, the end court, corner areas in the first and second promenade sections and areas in the 300 series. Ranger seats are available in the 300 series and the mezzanine.

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Cab.™ Three reasons why Datsun is Number One Seller in the small truck field.

10 Great Third Prizes.
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50 Exciting Fourth Prizes.
 A 9" completely portable Hitachi TV Model 1148. Operates either on rechargeable battery or standard AC/DC. 100% solid state chassis.

500 Valuable Fifth Prizes.
 A Polaroid "Picture in a minute" Clincher Camera Outfit complete with camera, film,

flash cubes and convenient carrying case. For either full color or black and white shots.

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 To enter the Datsun Golden Opportunity Sweepstakes, just pick up an entry blank at any participating Datsun Dealer.*** Fill out the simple blank, and deposit it in the Official Entry Box. That's all there is to it. The sweepstakes is open to licensed drivers only. And the deadline for entries is midnight, Sept. 30, 1976. Naturally this sweepstakes is void where prohibited by law.

Buy now. '76 prices won't last forever.
 It's no secret that right now is when dealers make the most attractive deals they can on their present stock before the

new models start rolling in the door. If you're one of the cagey buyers who waited, this is your time to trade. Come in while a wide selection is available.

Please ask for a no-obligation free test drive.
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 **The exact amount of gold awarded, should the Grand Prize winner select the gold, will be determined by the 4 P.M. Eastern time, Early & Hansen base price of gold for November 15, 1976 as quoted in The Wall Street Journal on the following day.
 ***For a complete list of winners, just send a self-addressed, stamped #10 size envelope to Datsun Winners List, P.O. Box 7055, Bala, PA 19009.
 ****Ohio residents may enter by mailing a card with their name and address, printed clearly, to Datsun Golden Opportunity Sweepstakes, P.O. Box 5210, Bala, PA 19009.

Datsun Daves



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Foreman Stops LeDoux

UTICA, N.Y., Aug. 14 (AP) — George Foreman, the former heavyweight champion, battered little-known Scott LeDoux mercilessly and knocked him out in 2 minutes and 58 seconds of the third round of their scheduled 10-round fight today on national television.

Foreman started slowly, sizing up his smaller opponent, but landed several effective jabs in the first round. Foreman, aiming at a shot at regaining the title he lost to Muhammad Ali in Zaire two years ago, became more aggressive in the second round. Waving his right hand close to his chin, Foreman moved in on the 27-year-old LeDoux and wobbled him with a right-left combination. LeDoux managed to keep his feet during the second round but was bleeding from the nose.



YEARLING SALE FINALE: Hip-249, a chestnut filly by Dr. Fager out of Northern Willow, a Northern Dancer mare, at the closing session of the 56th annual Saratoga yearling sale yesterday. The filly was purchased by North American Bloodstock agency of Toronto for \$101,000.

Adios Pace Is Captured By 'Ranger'

Continued from Page 1

side by side, matched steps during the first quarter. Then Dancer, who had his pacer on the outside, dropped in behind Armbr Ranger for the next half-mile.

They headed into the last turn, again side by side, and they matched steps almost the entire length of the long stretch before Armbr Ranger pulled a half-length ahead at the finish.

Four lengths back was Richmond, who had finished second in the first heat. Delvin Miller, founder of the Adios, finished fourth with Beaumont Hanover.

In the first heat, Armbr Ranger trailed Beaumont Hanover for more than the quarter and then took command to stay in front of the rest of the way.

Yonkers Results

FRIDAY NIGHT

078 Sprints subject to 5% state tax
 1-Race 1-60, race, mile, 4:30
 2-Aqueduct (Illian) 4:00 4:20 4:30
 3-Race 2-60, race, mile, 4:30
 4-Race 3-60, race, mile, 4:30
 5-Race 4-60, race, mile, 4:30
 6-Race 5-60, race, mile, 4:30
 7-Race 6-60, race, mile, 4:30
 8-Race 7-60, race, mile, 4:30
 9-Race 8-60, race, mile, 4:30
 10-Race 9-60, race, mile, 4:30

Horse Show Calendar

Today — Monmouth County County Showgrounds, East Freehold Road, Freehold, N.J. Regular, green and non-throughbred working hunters; equitation. 8:30 A.M.

Aug. 17 — Catamont, Catamont Hunt Club, Route 202, Suffern, N.Y. Maiden, local, junior, non-throughbred and children's working hunters; equitation. 9 A.M.

Aug. 18 — Greenwich Riders and Trails Association, Lower Cross Road and North Street, Greenwich, Conn. Local and junior working hunters, pleasure, equitation. 9 A.M.

Aug. 18 — Suburban Essex, Woodland Avenue, West Orange, N.J. Non-throughbred, novice (limit and children's working hunters; adult horsemanship, equitation. 8:30 A.M.

Aug. 20-21 — Fairfield County, Fairfield County Hunt Club, Long Lots Road, Westport, Conn. Green and non-throughbred, local and children's working hunters; amateur-owner and junior jumpers, ponies, equitation. 8 A.M. daily.

Aug. 21-22 — Coppage Farm, Lyons Road, Basking Ridge, N.J. Junior and children's working hunters; junior jumpers, pleasure, ponies, equitation. 8:30 A.M. daily.

Aug. 21-22 — The Knoll, Suffolk Avenue, Brentwood, L.I. Green, amateur-owner, special, non-throughbred, local and children's working hunters; intermediate and junior jumpers, ponies, equitation. 9 A.M. daily.

Aug. 22 — Spring Brook, Hillside Avenue, Westbury, N.Y. Non-throughbred, local, suitable and children's working hunters; open jumpers. 8:30 A.M.

Aug. 23-25 — Capital Improvements of \$306,000 for Thistledown and \$245,000 for Beulah Park, two of the state's thoroughbred plants, have been approved by the Ohio Racing Commission.

Under the new Ohio racing regulations, the state largely finances such approved projects. The main part of Thistledown's project was the reconstruction of a mile track. The biggest segment of Beulah Park's work is the building of a 54-stall barn.

Favorite First at Saratoga

Continued from Page 1

with Javamine finishing third. Optimistic Gal was timed in 2:01 3/5, a stakes record. Optimistic Gal returned \$4 for \$2 to win. After a stewards' inquiry, Dona May was disqualified from second and placed fourth. Javamine was moved to second and Montee to third.

Elliott Burch, in removing Glowing Tribute from the coot — many consider it America's most prestigious event for 3-year-old fillies — offered a simple explanation. "My filly is out running in the Alabama because I don't think it's the right spot for her. I would add that she's a filio shape."

In contrast, John Campo had nothing to say in scratching Queen to Be. Trainers are not required to offer explanations to the stewards in removing representatives from stakes events.

Glowing Tribute's removal may well have been the result of second thoughts by Burch. His filly, who has won four in a row on turf—has triumphed only once this year on dirt. That happened at Hialeah last March.

Optimistic Gal was said to be in fine shape for today's stakes. This talented daughter of Sir Iver had a six-race winning streak as she opposed seven rivals in last May's Acorn at Belmont Park. She stumbled at the start of that mile event and finished second.

Since that setback the Firestone filly has been to the races three times and, under the guidance of Braulio Baeza, failed to come home first. Her performance in the Acorn was followed by two more second-place finishes and a sixth.

It was the sixth-place finish of Optimistic Gal in her most recent outing in the Test that must have convinced her trainer, LaRay Jolley, a change in jockeys might be in order. He decided to call on Eddie Maple, a jockey who has suddenly emerged as a second-in-form contender in the Alabama. Optimistic Gal had one factor going for her that she had not enjoyed in the Test. In that disappointing effort — it marked the first time the filly had not finished either first or second in 15 career races — top weighted Optimistic Gal carried 124 pounds.

Saratoga Race Charts

Afternoon, 2:30 P.M.	Evening, 7:00 P.M.
078 Sprints subject to 5% state tax	078 Sprints subject to 5% state tax
1-Race 1-60, race, mile, 4:30	1-Race 1-60, race, mile, 4:30
2-Aqueduct (Illian) 4:00 4:20 4:30	2-Aqueduct (Illian) 4:00 4:20 4:30
3-Race 2-60, race, mile, 4:30	3-Race 2-60, race, mile, 4:30
4-Race 3-60, race, mile, 4:30	4-Race 3-60, race, mile, 4:30
5-Race 4-60, race, mile, 4:30	5-Race 4-60, race, mile, 4:30
6-Race 5-60, race, mile, 4:30	6-Race 5-60, race, mile, 4:30
7-Race 6-60, race, mile, 4:30	7-Race 6-60, race, mile, 4:30
8-Race 7-60, race, mile, 4:30	8-Race 7-60, race, mile, 4:30
9-Race 8-60, race, mile, 4:30	9-Race 8-60, race, mile, 4:30
10-Race 9-60, race, mile, 4:30	10-Race 9-60, race, mile, 4:30

7-Horse Spill Kills Jockey in Australia
 SYDNEY, Australia, Aug. 14 (UPI)—One jockey was killed and five others were injured today in a seven-horse race at a race meeting in Grafton, 300 miles north of Sydney, race officials said. Peter Schumacher, 28 years old, was riding in fourth place about 700 yards from the finish line when the leading horse stumbled and fell. Stewards reported Schumacher's horse ran into the fallen horse and the jockey was thrown head first to the turf.

Five other horses fell. One of them, a gelding named "The Duke," who feroceely broken neck and on the way to hospital, five injured jockeys were taken to a hospital, some suffering from broken collar bones, legs and concussion. A hospital official said there all to satisfactory condition.

England Cuts West Indies' Margin
 LEWISBURG, Aug. 14 (Reuters)—Dennis Amis re-established his future as an international cricketer today with magnificent 176 not out as England batted to deny West Indies a victory in the fifth and final test at the Oval. Although his effort came too late to salvage the series, West Indies already holds a winning 2-0 lead—his blonings left England with a fair chance of saving the match. At the close of the third day's play, England was 304 runs for five wickets in reply to the West Indies first innings total of 687 for eight declared.

England still needed 184 to save the follow-on but Amis going strong they were out without hope. The match was seen as the last chance for Amis to have his future as a test player after scores of 0, 0, 4, 5, 0 and 10 against Australia last year.

E. German Oarsmen Take 7 Titles
 VIACH, Austria, Aug. 14 (AP)—East Germany almost made a clean sweep of titles in the world junior rowing championships today, winning seven of the eight final. The Soviet Union edged the other event. In the lightweight championships, Austria, France and West Germany each won one of the races staged on Lake Ossiach. The East Germans did not enter the lightweight competition.

The best American showing was by the junior four with coxswain which finished second to East Germany. The Americans were clocked in 5 minutes, 2.82 seconds to that East Germans' 4:48.53. A West German crew was third in 5:03.13.

In the junior singles, Greg Moutest of Barrington R.I. was third in 2:33.55 behind Peter Kersten of East Germany in 2:20.63 and Christian Kuhlmeier of West Germany in 2:21.79. In the lightweight, there were three places for the Americans in the eights and the pair with coxswain, Larry Klecatsky of Pelham Manor, N.Y. was fourth in the single sculls, won by Raimund Babe of Austria.

Field & Street Widener Paths

Final Yearling Sales Total \$2,241,000

SARATOGA SPRINGS, N.Y., Aug. 14 (UPI)—The annual Fasig-Tiptop yearling sales ended last night at Saratoga with the auction of 59 horses that brought \$2,241,000 for an individual average of \$37,933. Nine horses were unsold.

The two top sales of the night came from the Saratoga stables. A chestnut filly by Dr. Fager out of Northern Willow brought \$101,000 for E. P. Taylor's Windsor fields Farm of Willowdale, Ontario. The buyer was North American Bloodstock Agency of Toronto.

Windfields also sold a chestnut colt by Key to Mint out of Gay Meeting, for \$95,000. A Kingston, Ontario, Jack Pogue, purchased it. The third-highest sale was \$90,000 paid for a bay filly by Vaguely Noble out of Curlew Mirage. Bluegrass Farm, of Lexington, Ky., owned Nelson Banker Hunt, sold her to Daniel M. Galbreath of Columbus, Ohio.

Chart of The Alabama

078 Sprints subject to 5% state tax	078 Sprints subject to 5% state tax
1-Race 1-60, race, mile, 4:30	1-Race 1-60, race, mile, 4:30
2-Aqueduct (Illian) 4:00 4:20 4:30	2-Aqueduct (Illian) 4:00 4:20 4:30
3-Race 2-60, race, mile, 4:30	3-Race 2-60, race, mile, 4:30
4-Race 3-60, race, mile, 4:30	4-Race 3-60, race, mile, 4:30
5-Race 4-60, race, mile, 4:30	5-Race 4-60, race, mile, 4:30
6-Race 5-60, race, mile, 4:30	6-Race 5-60, race, mile, 4:30
7-Race 6-60, race, mile, 4:30	7-Race 6-60, race, mile, 4:30
8-Race 7-60, race, mile, 4:30	8-Race 7-60, race, mile, 4:30
9-Race 8-60, race, mile, 4:30	9-Race 8-60, race, mile, 4:30
10-Race 9-60, race, mile, 4:30	10-Race 9-60, race, mile, 4:30

Horse Show Group Considers Licensing of Event Managers

By ED CORRIGAN

The show management committee of the American Horse Shows Association wants the parent group to take action on managers of events who are unfamiliar with the rules. A recommendation to the A.H.S.A. to study the feasibility of licensing show managers in 1978 was made. The recommendation also includes a proviso that the managers be required to take the steward's examination if they do not already hold licenses. The meeting of the committee was held in Columbus, Ohio, and among those attending were Raymond Strasberger, George Wineslett, Mrs. Eugenia Brown, Robert Fareodorf and Mrs. Eleanor Estes.

Strasberger and Miss Wineslett acted as co-chairmen. Strasberger is manager of the Ohio State Fair show and Miss Wineslett directs several events around the country. She will be in the Nassau County show this week in Greenvale, L.I.

"We want the show managers to know the rules of the Association," said Mrs. Estes, who resides in Cos Cob, Conn., and manages more than 20 shows in the metropolitan area. "It's unfortunate that many of them don't."

"You know, right now any-

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1-Race 1-60, race, mile, 4:30	1-Race 1-60, race, mile, 4:30
2-Aqueduct (Illian) 4:00 4:20 4:30	2-Aqueduct (Illian) 4:00 4:20 4:30
3-Race 2-60, race, mile, 4:30	3-Race 2-60, race, mile, 4:30
4-Race 3-60, race, mile, 4:30	4-Race 3-60, race, mile, 4:30
5-Race 4-60, race, mile, 4:30	5-Race 4-60, race, mile, 4:30
6-Race 5-60, race, mile, 4:30	6-Race 5-60, race, mile, 4:30
7-Race 6-60, race, mile, 4:30	7-Race 6-60, race, mile, 4:30
8-Race 7-60, race, mile, 4:30	8-Race 7-60, race, mile, 4:30
9-Race 8-60, race, mile, 4:30	9-Race 8-60, race, mile, 4:30
10-Race 9-60, race, mile, 4:30	10-Race 9-60, race, mile, 4:30

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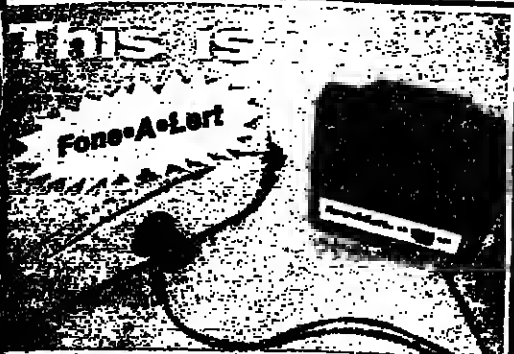
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Doberman Puppy Attains Rare Distinction in Jersey

By WALTER R. FLETCHER

When Lieut. Col. Wallace Pedro selected a Doberman Pinscher as his best in show at the recent Burlington County Kennel Club fixture at Fort Dix, it was a bombshell for the ring-siders. The black and rust was an 11-month-old puppy that never had earned a point.

The pup was Carabes of the Rolls Royce, owned by Carole Baum of Ozone Park, Queens, and it was only the 13th time either had been to a show. "I still can't believe it," said Miss Baum, a former high school art teacher. "Three years ago I bought Royce's dam as a pet and for protection. Last year, I bred her, and imagine my first litter to have a best-in-show pup."

Royce, competing in the American-bred class for the first time, took the breed among 71 Dobs, then led 518 working dogs and finally was best in a field of 1,765. Until that eventful day, he had been shown only in puppy classes. "I've been told it's only the second time in 20 years a Doberman pup had gone all the way," said Miss Baum.

Two weeks ago, Royce was

Dog Show Calendar

Today — Annapolis K.C. all-breed and obedience, Sandy Point State Park, Route 50, west end of Bay Bridge, Annapolis, Md.; 1:30 p.m. to 9 A.M.
Today — Greater Lowell K.C. all-breed and obedience, 427 Fairgrounds, Westford, Mass.; 1:15 p.m. to 9 A.M.
Today — Brookhaven K.C. all-breed and obedience match, Cathedral Pines, Middle Island Road, Yaphank, L.I.; entries from 9 A.M.
Today — DALL specialty and obedience match, Veterans Memorial Park, Moriches Road, Smithtown, L.I.; entries from 11 A.M.; judging 1 P.M.
Today — L.I. Britany Club specialty match, Holy Trinity Park, Veterans Highway, Smithtown, L.I.; entries from 11:30 A.M.; judging 1 P.M.
Today — L.I. Old English Sheepdog Club specialty and obedience match, Cathedral House School, Cathedral Avenue, Garden City, L.I.; entries from 8 A.M.; obedience judging 9, breed noon.

In Britain and Canada. The minis and standards will be judged separately and there will be no variety, just best in each variety.
Raymond Oppenheimer, affectionately called "Mr. Bull Terrier" by fans of the breed, flew from England to Barrie to judge a specialty and he drew an entry of 104. For best of breed, he chose Mr. and Mrs. G. Smith's Magor the Marquis, from Thunder Bay, Ontario. "As recently as a dozen years ago bull terriers rarely were seen in Canada," he said, "it is encouraging to see such a fine entry."

held at Lyndhurst, the national landmark on the Hudson to Tarrytown, N.Y. Westchester is scheduled for Sept. 5, and Tuxedo will be held two days earlier. "Every year we get complaints from exhibitors who wanted to show their dogs at Westchester but failed to get their entries in on time," said Judson L. Streicher, the chair. Streicher who is show chairman, "Because it is so close to the closing date, I would urge exhibitors to phone Foley at 215-564-6133 to insure their dog being accepted."

A clergyman, the Rev. Joseph Gross, and a veterinarian, Dr. Lillian Giuliani, were among 106 dog club members awarded the Gaines medal for good sportsmanship during the first half of the year. It was the largest number of medals ever awarded for a six-month period, topping the 99 in July-December of 1974. The bronze prize goes to club members who make outstanding contributions to the sport, whether or not they win in the ring.

Wednesday, at noon, is the deadline to enter Westchester, the East's most prestigious outdoor show, and Tuxedo Park. Both are being

Tour Earnings

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Ben Crenshaw	\$21,701
Hubert Green	18,977
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Jack Nicklaus	12,477
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P.B.A. BOWLING

Earl Anthony	\$8,729
Mark Roth	4,890
Marshall Heinlein	4,100
Wally Brown	3,740
Bobby Baker	3,510
Roy Buckley	3,280
Carson Savino	3,211
Jim Sierchen	3,211
George Pappas	3,210

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Sports News Briefs

Miss Ender First in Balloting

Kornelia Ender, the East German swimmer who earned four Olympic gold medals, was named winner yesterday of second-quarter balloting for the Haig and Haig Women's Athlete of the World Trophy.

Miss Ender received 163 points on an international panel of sportswriters. Shirley Babashoff, an Olympic swimmer of Fountain Valley, Calif., was second in the voting with 147 points.

The balloting was completed before the Olympics. Miss Ender was voted first on the basis of having set five world records in the East German Olympic trials. Miss Babashoff won five events in the American Olympic trials.

Judy Rankin, who won three pro golf tournaments during the quarter, was third with 116 points. Evoni Goolagong, who won two major tennis matches, was fourth with 100 points. Tatjana Kazankina, a Soviet runner, was fifth with 43 points.

Steelers and Rams Are Choices

RENO, Aug. 14 (UPI)—The defending National Football League champions, the Pittsburgh Steelers, and the Los Angeles Rams are picked to win in their conferences this season, according to odds posted by Harrah's Reno Table Racebook.

The Steelers are the top pick in the American Football Conference, at 9-5, while the Rams are 2-1 in the National Football Conference. The second choices are the Dallas Cowboys, at 3-1 in the N.F.C., and the Oakland Raiders, at 2-1 in the A.F.C.

Other N.F.C. odds: Minnesota, 4-1; Washington, 6-1; St. Louis, 8-1; Detroit and San Francisco, 12-1; Atlanta, 20-1; Green Bay, 30-1; New York Giants, 40-1; Philadelphia and Chicago, 50-1; New Orleans, 60-1, and Seattle, 200-1.

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This Week in Sports

Baseball

Cincinnati Reds conclude their against the Mets today with a 2.05 game in Shea Stadium. Tomorrow, the Texas Rangers meet the Yankees in Yankee Stadium. On Friday, the California Angels play the Mets there.

Softball

Harlem Professionals (Rucker League, featuring Nate (Tiny) Arch-dean Meninger, Harthorne Wingo, a Short and other National Basketball Association players has moved from its High School to Intermediate 201, 127th Street and Madison Avenue. There will be a 7 o'clock double-Friday night, no games on Saturday three games next Sunday beginning at 1:30 P.M.

playoffs in the I.T.T.-Rucker Me-schoolboy tournament continue today at four outdoor sites—Charles Young Park, 145th Street and Madison Avenue; Dyckman's Monsignor Kett Playground, 137th Street, and Riverside Drive Play-ground at 103d Street. The consolation championship games in all divisions played next Saturday and Sunday at Young Park.

Football and Hurling
Rick meets Offaly-Wexford in at 3:15 today, followed by Mayo Latics in a New York League Gaelic football playoff game at 4:30. Both will be played at Gaelic Park, Street and Broadway. Next Sun-competition there matches KH-against Clare in hurling at 3:15, d by Tyrone against Donegal in a football playoff.

qualifying rounds for next United States amateur cham- will start tomorrow at 7:30 A.M. in a Valley Country Club, Somers, N.Y., and 8:30 A.M. at Sands Point Club, Port Washington, L.I. The aster qualifying begins at 7:30 esday at the Knollwood Country hite Plains.

ess Racing
one Ore, Windshield Wiper, Armer, Richmond and Cloud Cover d the field at Yonkers Raceway night in the \$200,000 Cane ening leg of the triple crown for pacers. The Saturday program des the \$75,000 Bronxville Pace, Rambling Willie, Shirley's

Beau, Handle With Care and Tarport Hap. Post time is 8 P.M. daily.

Stanley Dancer and his wife, Rachel, will present a three-day, nonbetting meeting at their 1,000-acre Egyptian Acres racing farm in New Egypt, N.J. Races will start at 5 P.M. Thursday and Friday and at 2 P.M. Saturday. The cards will consist entirely of races for colts and fillies in the New Jersey Sire Stakes program. Visitors will be allowed to tour the barns before the races.

Polo

The Wannamaker Cup tourney will be held at 3 P.M. today at Bethpage (L.I.) State Park. Bethpage plays Brookville Saturday at Hickox Field in Old Westbury, L.I., and Westbury faces Mutton-town next Sunday at Bethpage State Park. Each match is at 3 P.M.

Soccer

The playoff dates for the New York Cosmos of the North American Soccer League and the New York Apollos of the American Soccer League revolve around action this weekend.

Tennis

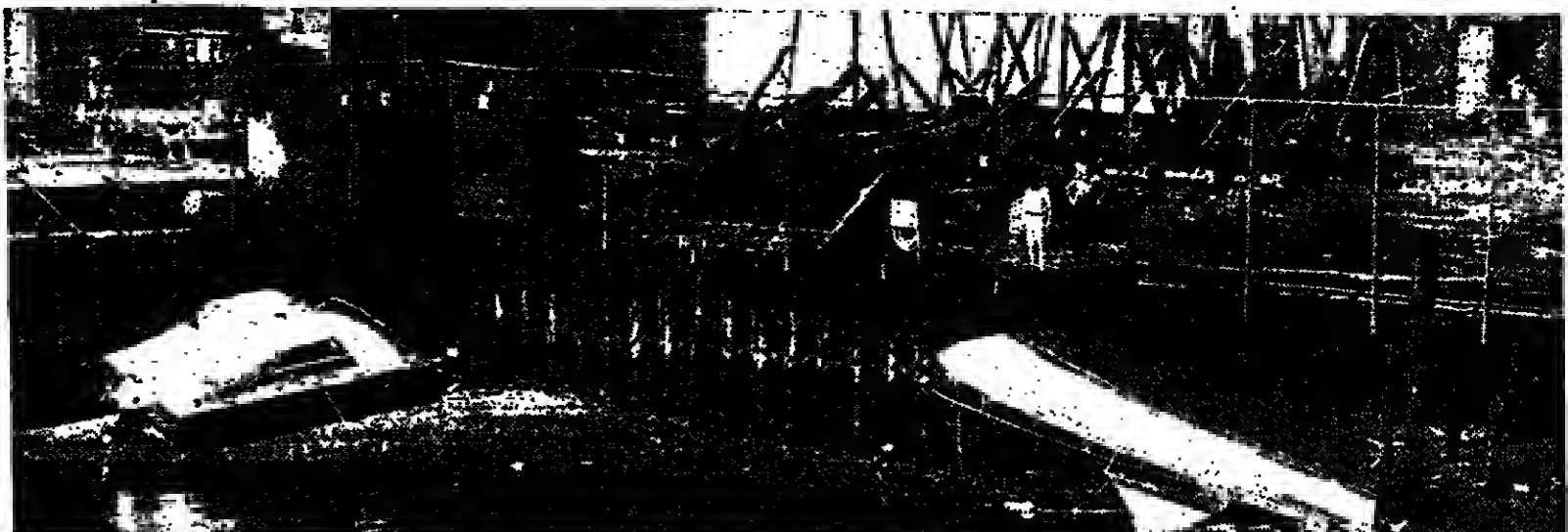
The Sets have clinched first place in the Eastern Division of World Team Tennis. They will open the playoffs on Tuesday against the Triangles at Pittsburgh. The teams will also meet at Nassau Coliseum on Wednesday and again on Thursday if a third match is needed to determine the East representative in the final.

The United States Tennis Association's 21-and-under national championships begin tomorrow and run into next week at Columbia University's courts behind Baker Field, 218th Street and Broadway. The top-seeded players are Bruce Manson and Bunny Bruising. Matches begin at 9 A.M. tomorrow through Friday and 11 A.M. Saturday and Sunday.

The Tennis Week open, with some of the world's leading players, begins at noon Saturday at the Orange Lawn Tennis Club, South Orange, N.J. Competition continues at noon next Sunday and at noon and 7:30 P.M. the rest of next week.

Thoroughbred Racing

The highlight this week at Saratoga Race Track is the \$100,000-added Traversers, for 3-year-olds, at 1 1/4 miles on Saturday. The nominees include Honest Pleasure, Majestic Light, Appassionato, McKenzie Bridge and Dance Spell. The \$35,000-added Adirondack, for 2-year-old fillies, will be run tomorrow, and the \$35,000-added Sanford, for 2-year-olds (including Banquet Table and Turn of Coin), on Wednesday. Post time daily is 1:30 P.M.



These powerboats were overturned last week during Hurricane Belle. The buildings in the background belong to Jakobson Shipyard in Oyster Bay.

Boating Insurance Coverage Should Be Evaluated

By JOANNE A. FISHMAN
Marine insurance specialists were deluged with calls last week from boatmen requesting new or increased coverage. But once Hurricane Belle's path was forecast, the prudent insurance persons stopped issuing binders and batted down the hatches, too. Now is the time to evaluate your boat's insurance coverage, keeping in mind that, despite Belle, September is the traditional month for hurricanes.

Most policies for recreational boating provide all-risk coverage, explains David Van Iderstine, president of Marine Underwriters Agency, Inc., in Red Bank, N.J. Smaller boats, such as outboards under 16 feet, are generally covered under a "float policy" that is added to your homeowner's or tenant's policy.

Larger boats are covered under an "agreed value" policy. At the time the policy is taken out, the owner and the company decide on the boat's value and if the boat later, is a total loss, the company must pay the full, agreed value.

In the "agreed value" policy, there are two key clauses, says Van Iderstine. The first is colloquially referred to as "new for old." It means repairs will be made without deductions for depreciation. For example, if one plank in your 50-year-old boat is stove in, it will be replaced at the going rate charged by yards. The only exception is sails, or any other canvas-like material.

The "patch clause" stipulates that if the hull is made of plywood or fiber glass, the insurance company is responsible for re-



The high tides caused by the hurricane damaged many pleasure boats. This one was washed onto Oyster Beach.

pairs made in a "professional manner." This means to repair the entire side of a boat to fix a hole, nor is it required to paint the entire boat to cover a patch. While the premiums for hull insurance are related to a boat's value, the liability premiums increase in proportion to a boat's length. Unlike automobile insurance, where a minimal liability insurance is mandatory, no insurance coverage is required for yachts.

"Eight out of 10 people make a mistake in thinking that they're not apt to have an accident with their little liability coverage . . . but if you are run over by a boat, you're not going to sue for any less than if you were run over by a car," says Van Iderstine, who recommends the same liability limit for both your car and your boat. Fred Silberman, president of Inter Maritime Agency, Agency, Inc., in Port Washington, L.I., advises reviewing yacht coverage annually. Keep in mind such factors as the rising values of used boats, adding new equipment, or changing navigational limits.

To determine your boat's value, check with marine insurance specialists or a broker. Ask to see a current copy of the BUC Book, a listing of used boat prices similar to the Blue Book for cars. And when the next hurricane starts its northward trek, remember that while you may not be able to obtain more coverage from your marine agency, you'll at least get some advice on how to protect your investment.

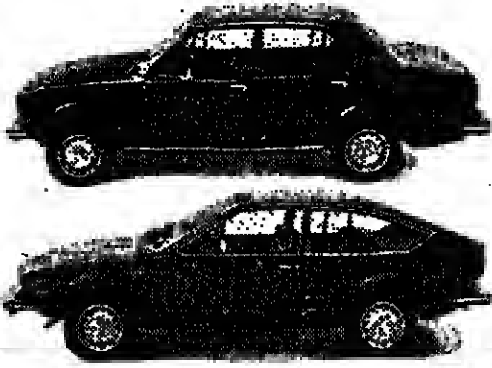
The United States Yacht Racing Union plans to save on overhead by moving its offices from midtown Manhattan to Newport, R. I., according to the executive director, Harry Anderson. The United States International Sailing Association will accompany the Union in the move, expected to be completed by the end of September. Then the Union's new address will be P. O. Box 200-Goat Island, Newport, R. I. The Yacht Racing Association of Long Island Sound, which has shared office space with the Union, will remain in the area. More than 100 boats are expected to compete in the National Sweepstakes Regatta on the Narragansett River at Red Bank, N. I., next weekend. The Sweepstakes, the oldest and largest powerboat race in the East, also will include the Jersey Speed Skiff world championship.

Boats & Accessories advertisement featuring various boat models like Ericson, Bristol, and Dufour, along with marine equipment, sailboats for rent, and boat accessories. Includes contact information for various dealers and services.

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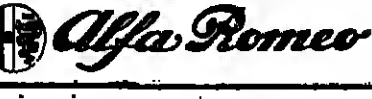
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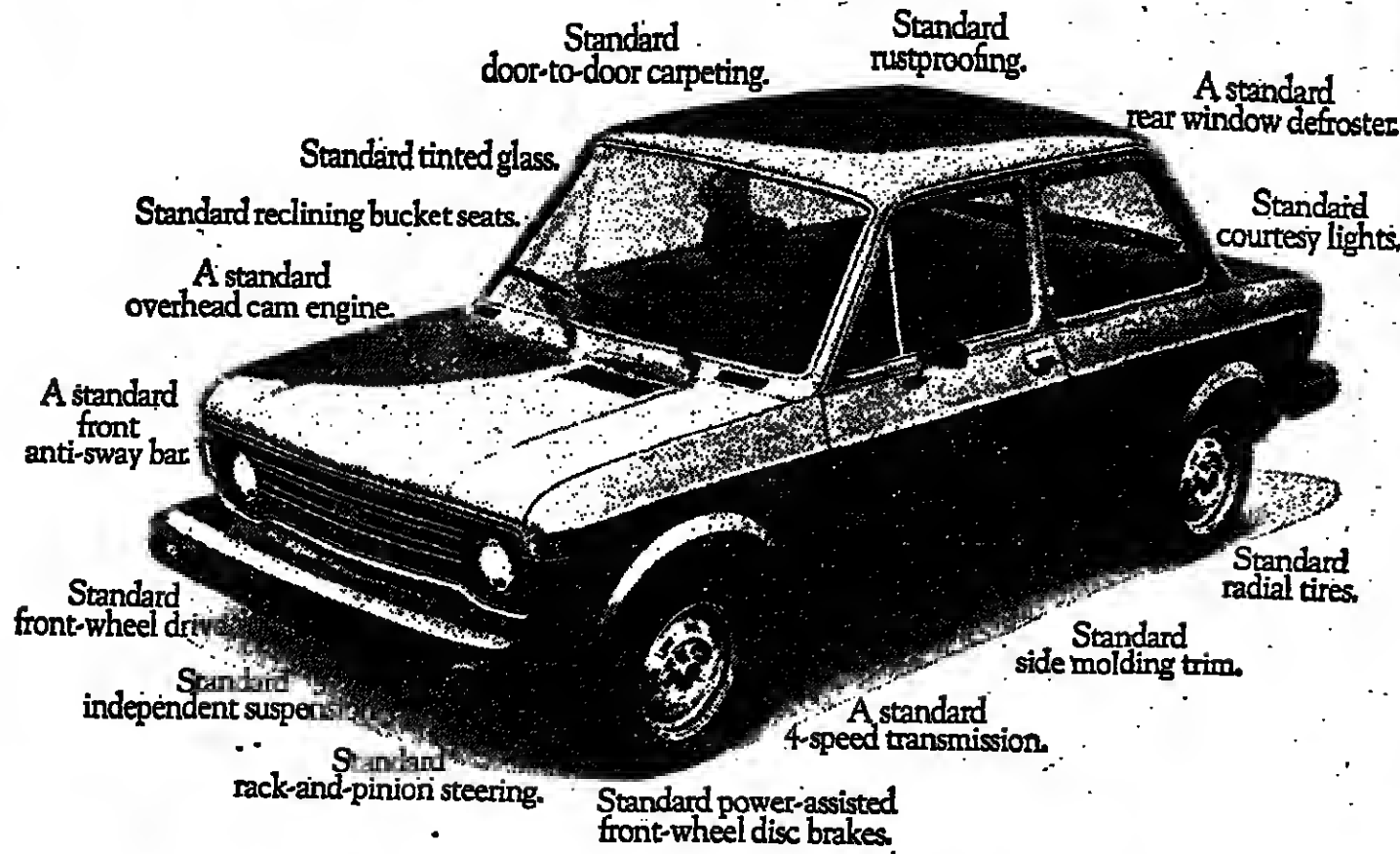
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Summer Automotive Sales



Standard door-to-door carpeting. Standard rustproofing. A standard rear window defroster. Standard tinted glass. Standard reclining bucket seats. A standard overhead cam engine. A standard front anti-sway bar. Standard front-wheel drive. Standard independent suspension. Standard rack-and-pinion steering. Standard power-assisted front-wheel disc brakes. Standard radial tires. Standard side molding trim. A standard 4-speed transmission.

There isn't much you have to add to the car. So there isn't much you have to add to the price. Today, most people simply expect to have to add hundreds of dollars in options to the car they buy. Unless the car happens to be something like a Fiat 128 Custom. The Custom comes standard with a lot of things that many cars only offer as extras. Like tinted glass and radial tires. And it comes standard with other things that many cars don't offer at all. Like an overhead cam engine. And front-wheel disc brakes. In short, for about \$3,222 we've tried to include everything on the 128 Custom but the usual taxes, delivery charge and dealer preparation.

Which means that the low sticker price that brings you in to look at a Fiat can actually be the low price that you drive one out for. A lot of car. Not a lot of money.



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السنة الثامنة

The New York Times

Section 10

TRAVEL

Sunday, August 15, 1976

'Something for Nothing'

The lure of "something for nothing" has often led consumers of all varieties into adventures of every description. But in no field have the offers been more frequent—or more tempting—than in travel. Two writers who recently took the lure report here on their very different experiences—one good, one bad.

Before the traveler tries his luck, he would be well advised to heed the following suggestions from the New York City

Department of Consumer Affairs:

- Read the small print in ads, letters and brochures. It may modify or negate claims made in the headlines.
- Verify prices and other pertinent data with the company involved. See if the company will provide the names of customers with whom you can speak.
- Check the reputation of the company with the local Department of Consumer Affairs or Better Business Bureau.



both American Colonial and French chateau architecture.

The lobby, however, was unmistakably mod. The floor was covered with a white carpet splashed with giant purple, green and turquoise polka dots. From the ceiling hung a chandelier in matching colors.

In front of me at the reception desk were two grim-faced couples, arguing with a young woman clerk.

"But they promised three meals," said one of the men, who apparently hadn't read the promotional ad carefully enough.

The clerk insisted that only dinner and breakfast were offered with the mini-vacations. In fact, that's what the ad had promised. But the couples, unconvinced, stalked off.

The young woman behind the desk sighed with exasperation.

"\$14.95 and they want the world," she said.

I was subdued, as one always is on the heels of someone else's argument, so I didn't object when the prophecy about our room came true: It wasn't ready, wouldn't be until between 2 and 4 P.M.

This, we later learned, was standard operating procedure. Mini-vacationers are encouraged to come early to enjoy the sports facilities but the rooms are usually not available until mid- or late afternoon.

We were allowed to check in and were assigned a room number, handed dinner and breakfast vouchers and informed we would be awakened by a call at 8:30 the next morning for our tour of Shawnee Village.

What it was or what they wanted us to subscribe to, we still hadn't the foggiest.

Meanwhile, the desk clerk said, until our room was ready we could change for tennis in the downstairs lockers. I was feeling euphoric: it was shaping up to be a great trip.

Continued on Page 12



Congratulations: Are you in for a pleasant surprise! It is indeed my pleasure to inform you that your name has been selected by the computer of our consumer research company and you are to receive the following: A luxurious Family Vacation for Two with deluxe lodging paid-in-full at your choice of fabulous resort areas including Orlando, Florida. . . .

By DAVID C. BERLINER

The letter arrived late on the afternoon of Dec. 13, 1975, along with a handsomely designed, colorful packet of materials from the Columbia Research Corp. of suburban Chicago.

The proposition was simplicity itself. All I'd have to do was send in a \$15 one-time participation fee and pay for transportation and meals. Reservations, the invitation noted, were based on room availability, but since I was flexible as to timing, that seemed to be no problem. The pot was sweetened by the promise that, if I went along, the postman would soon deliver "a \$40 Gift Cartoo of brand name household and cosmetic products from big name companies. . . ."

All this, Columbia emphasized, because the "hotels, motels and business people from the resort areas that make these vacations possible" wanted to acquaint folks like my wife, Donna, and me with their goods and services. The implication, of course, was that we would enjoy ourselves, then return to the vacation spot in later years (on a paying basis) and encourage our friends to go and do likewise. The resort areas represented included Orlando (with Walt Disney World), Miami Beach, St. Petersburg, Tampa, Puerto Rico and Las Vegas, and the offer was good for four days/three nights, or three days/two nights, depending on the locality.

DAVID C. BERLINER is a writer who lives in New York.

Something for nothing. Yet the facts of life ordain that about the only things you can get for nothing are headaches, heartaches and the soiffles. Convinced that I wasn't the only person blessed by the computer, I decided to investigate.

At the New York City Department of Consumer Affairs, I found that a news release was about to be issued warning local residents to keep an eye out for the Columbia letter. "This is an example of an offer that looks too good to be true," Commissioner Elinor Guggenheimer cautioned in the release, "and, in fact, turns out not to be true."

In short, as I discovered in checking with the Better Business Bureau of Metropolitan New York and other sources around the nation, the Columbia Research Corp. had what only charity could term a questionable reputation. (See box, Page 14.)

The reasonable reaction to the Columbia invitation, then, was to toss it in the nearest wastebasket. But it occurred to me that I might pursue the project, for personal and professional reasons. The personal: If things worked out as we hoped, Donna would become pregnant soon, and our opportunities to do any traveling would be sharply curtailed—and if the Columbia deal actually came off, it would give us a holiday we wouldn't take otherwise. The professional: Whether the junket worked or not, there might be an article in it for me.

So I decided to take the plunge. Herewith, some key excerpts from my diary of the next several months:

Dec. 23, 1975: I wrote out a \$15 check to Columbia Research Corp. and sent it off to Illinois. Maybe I'm wrong. Maybe this will work out just fine.

Jan. 13, 1976: No word, so I telephone C.R.C. long-distance. I want to ask some questions, but all I hear on the other end of the line is the clear, sweet, tape-recorded voice of "Judy Wilson." Without missing the chance to hand me a further sales pitch, she notes that "if only a fraction [of the thousands of selected recipients] phoned us with questions or problems, our phone lines would be hopelessly jammed." Please write, she suggests, ending with, "Bye for now." Later in the day I receive a postcard from the

Columbia Research Corp. It seems I forgot to specify a resort in my original application.

Jan. 21: Donna takes a pregnancy test. We're going to be parents in September. There's plenty of time for us to make the trip.

Feb. 7: A letter from C.R.C. in pure computerese: "Dear D. Berliner, Miami Florida awaits you. . . . I must fill out an enclosed reservations request and mail it "no later than 20 days prior" to our anticipated arrival date. The request is to be sent—along with a \$20 deposit to be returned at check-out—directly to Resort-A-Rama in St. Petersburg. (In later exchanges, this company identifies itself as Reservations Services, Inc. and Resort Hosts Internationale, Inc. As far as I could determine, it has no legal connection to C.R.C.) "Happy vacationing to D. Berliner," the letter ends. "P.S. Please allow 4 to 6 weeks for delivery of your extra bonus." The reference is to the \$40 gift carton of household and cosmetic products.

Also included with the letter is a form allowing me to invite relatives or friends to take advantage of this once-exclusive vacation bonanza. "The more the merrier," the form says.

Feb. 18: I mail my \$20 deposit, asking for a room April 24 through 27. Those dates avoid a "seasonal service charge" in effect Dec. 20 through Easter.

March 3: The mail brings a prepaid confirmation for our room for the nights we chose. There are only two things askew. The room is in a hotel in Hollywood-by-the-Sea, not Miami Beach, which I had circled on the selection form. And, there it is—a "\$9-per-person-per-night seasonal charge." I write back the same day, thanking them for the reservation but noting that our dates lie outside of the pre-

Continued on Page 14

invite you to visit the fabulous facilities of Shawnee Village Country Club.

two days and one night, Sun-rough Friday, breakfast and included. Enjoy entertainment, room, indoor swimming pool, mis, and scenic Shawnee Mountain ski area. . . . \$14.95 per couple.

PH BLUMENTHAL

had to be kidding. These days and of mooney barely pays for dry club breakfast for two, much room, dinner and sports at a Pocono Mountains resort. There be a catch.

ality for this "limited first come, sive [sic] offer available on a se only basis," the ad went on, ll be required to tour delightful e Village."

n't know what Shawnee Village why they wanted it toured, decided to take a chance—and I with an extraordinary holiday

ist, though, I was skeptical. "e please?" said the woman who ed my call to the listed toll-free ; 800-233-8171. "I can't answer y until I have your name."

us of 150 new pieces of junk need-in my head, but I gave name.

you sure there are oo extra ?" was sure. "But you do under- e said, "It is a promotion."

i the wording of the ad ("Stay ays and one night, Sunday h Friday. . .") I concluded—er-ly—that weekends were ex- from the deal. Later I found

BLUMENTHAL reports on riation news for The Times.

out that Saturday-Sunday mini-vacations were available at \$5 more, or \$19.95.

My friend Debbie and I chose a Sunday-Monday combination. The woman oo the phooa said we could arrive any-time after 9 A.M. Sunday and get right out oo the golf course, or, in the case of this nongolfer, the tennis courts.

Unfortunately, said the woman, there was no room left at Shawnee Inn. Instead, we would be put up at the Howard Johnson's motor lodge "adjacent" to the resort. Howard Johnson's! She assured me that was only for sleeping, that we would still have the full run of the resort during the day and evening. Still, we felt let down.

I sent in my check for \$14.95, and the Friday before the expedition a Shawnee representative called to confirm the reservation. Everything was set.

After a two-hour drive from midtown Manhattan that involved one inexplicable wrong turn—inexplicable, considering it's an arrow-straight ride about 90 miles west on Interstate 80 across New Jersey—Debbie and I pulled into the Howard Johnson's at Delaware Water Gap, Pa., at 11:15 A.M.

Waiting for us was some good news—and some bad news.

The good news: There was room at the inn after all. Sunday had proved a slower night than expected so we could drive right on to Shawnee.

The bad news: "You might have to wait before you can get into your room; the girls are cleaning it up."

We piled back into the car and from the "adjacent". Howard Johnson's drove about three miles along a thickly wooded country road to a stone gate marked "Fred Wariog's Shawnee Inn"—a carryover from the days when the resort was owned by the celebrated leader of the mellifluous Pennsylvanians' chorus.

We parked in a lot crowded with the cars of golfers, some of whom were to be seen on the driving range to our left, smacking balls down a chartreuse expanse of meadow.

Ahead loomed the inn, a four-story elongated white building with a red pitched roof in a style evocative of

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Grossingers

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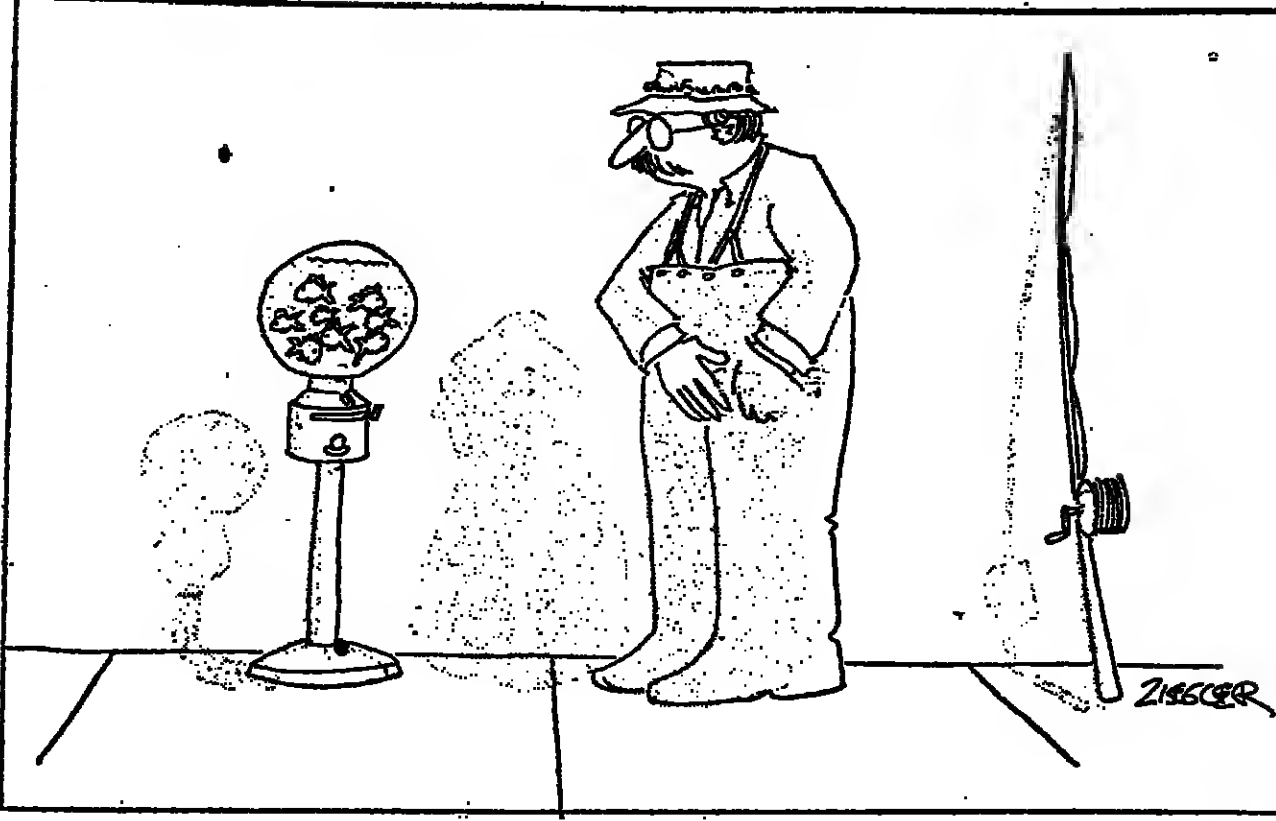
A resolution passed unanimously at the recent National Conference of State Governors, Congress was urged to consolidate all Federal tourism agencies and programs "into one" and develop a nationally coordinated program. The lieutenant governors, meeting in Newport, R. I., set up their own tourism committee, headed by Lieut. Gov. Nigh of Oklahoma, to work on implementing the resolution. The resolution was sponsored by the vice chair, Holidays Inns, William B. Walter, a Cabinet-level Federal department of tourism to be established.

Walter, who addressed the conference, emphasized the importance to the country of what he called the "travel power." He said there are more than 100 governmental agencies related to tourism. "The formation of a Cabinet-level department," he said, "would consolidate these agencies and programs, eliminate duplication and reduce the budget that is affecting the growth of the nation's second-ranking industry." A single high-level agency for tourism, he said, would improve the country's image and employment picture.

At the conference, "There will be a real partnership between the Federal Government and the private sector," he said. "We will include airlines, bus companies, tourists, tourist attractions, food and service facilities—until there is a total coordination at the Federal level."

Walter also made these points: "Tourism is one of the 50 states tourism is one of the top three industries. Government expenditures on international travel in the United States travel within the states generate wages and tax revenue that is more than double that of the industry. About \$6.5 billion, he said, is spent in this country by tourists this year."

Tourism cannot be considered a non-industry in future energy planning. It employs 5.4 percent of the total work force and produces \$71 billion to the gross national product but uses only a little



Jack Ziegler

over 4 percent of the nation's energy supply. During the 1974 gasoline shortage, 90,000 of the industry's 4 million employees lost their jobs and \$717 million in tourism expenditures were lost.

In another resolution, the lieutenant governors voted by a margin of three to one to oppose the proposed Federal Energy Administration contingency plan that would prohibit the sale of gasoline from Friday noon to Sunday midnight.

The concept of a consolidation of Federal tourism agencies and a coordinated program on the national level drew an enthusiastic endorsement from Robert L. McMullen, president of the American Society of Travel Agents. Mr. McMullen has asked permission to appear before the platform committee at the Republican National Convention, opening tomorrow in Kansas City, to urge its inclusion in the party platform.

A SAVING IN FRANCE

Any traveler who is not French is entitled to a 25 percent discount on domestic air fares in France from now until Sept. 30, says Air France. Arrangements for reduced-fare flights can be made at Air France offices in the United States or in France. Two routes are excluded from the offer: Paris-Corsica and Paris-Nice.

PUSH-BUTTON HELP

Tourists in Connecticut are making use of "Magical Boxes" that have

been installed in the State Tourism Division's seven Highway Information Centers on major arteries. The boxes enable visitors to make free calls to Connecticut hotels and motels, restaurants, museums, golf courses, marinas, riding stables and charter boat operators. Nearly 1,000 of these facilities, listed alphabetically by towns, appear on each box, and the caller turns a dial to the name of the place to be contacted. When the caller picks up the Magical phone and pushes a button, the number is dialed automatically by an ordinary telephone to which the box is connected. The visitor can then request information or make reservations.

The Highway Information Centers, named chiefly by college students, are open daily from 9 A.M. to 7 P.M. through Labor Day. A spokesman for the Tourism Division said it would like to keep the Magical Boxes in service after Labor Day if adequate security for them could be arranged.

TIP FOR SHOPPERS

A solution to the problem of grappling with bulky packages when returning from abroad with purchases is offered by the Travelers Report, a monthly newsletter that is issued to subscribing travelers. Smart travelers, it says, take along snap-on handles which, while rarely available in foreign countries, are often supplied in American stores—in either plastic or metal with sturdy paper grips. These handles, usually thrown away with the

wrappings after shopping, take up little space in travelers' bags and can prove invaluable when lugging cartons and other packages aboard planes or ships.

TOURS, TOURS, TOURS

A Scandinavian tour designed exclusively for ban radio operators is being offered in either one- or two-week form by Scandinavian Airlines. Participants will meet members of local ham radio clubs in Stockholm, Copenhagen and other cities. The two-week tour, covering Bergen, Oslo, Gothenburg, Stockholm and Copenhagen, departs New York Oct. 14, and the price of \$1,097 a person (double occupancy) includes accommodations in first-class hotels, continental breakfasts and some other meals. The one-week trip, leaving New York Oct. 21, takes in Stockholm and Copenhagen for \$789 a person. Gordon Brodio (call sign, WA2DFR), an employee of the airline, will accompany the one-week group. More information is available from S.A.S., 638 Fifth Avenue, New York 10020 or, after 6 P.M., from WA2DFR.

A "Spiritual Journey to England" that will include a course in spiritual awareness and visits to a "healing sanctuary" and a "spiritual power center" is scheduled for Oct. 10-25. It will be led by Hilda Brown and Bryce Bond, who are both lecturers on psychic healing and healer members of the National Federation of Spiritual Healers of

Continued on Page 19

Letters: Calling Home From Hotels

To the Editor:

Having recently returned from 45 days of travel in Western Europe, I would like to bring to the attention of your readers a ripoff which appears to be frequent among hotel managements over there.

If you can help it, don't place trans-Atlantic telephone calls through your hotel switchboards; the hotels are likely to double or even triple the official long-distance rates on your bill. As a typical example: for a nine-minute call from Berlin to New York, which would have cost \$27 in New York, I was charged \$70 on my bill, and my protestations were of no avail.

It is possible to save oneself this wild overcharge by placing overseas calls at the post office; but unfortunately, most post offices are closed at the time of the night when trans-Atlantic calls are best placed to reach one's party in the United States during daylight hours.

Since one reaches the United States now in less than 30 seconds by direct dialing to one's hotel room, the expense to the hotel of handling such calls is negligible, which makes such surcharges outrageous and indefensible.

FRITZ A. KUTTNER

[Ed Carr, of the Long Lines Department of the American Telephone & Telegraph Company, replies: A. T. & T. is well aware of the problem, which has long been annoying Americans traveling abroad, and it has been working on this with foreign hotel associations and travel boards. Customers in some European countries have found hotel surcharges on telephone calls ranging up to 300 percent. In April, A.T.&T. reached an agreement, called Telemar, which substantially reduced and set limits on hotel surcharges for calls from Ireland and Israel to the United States, and it hopes to conclude similar agreements this summer with the Netherlands, the Scandinavian countries and Portugal.]

THE UNCROWDED WEST

To the Editor:

We happened to be on an airplane heading west on our first trip to Durango, Colo., when we read Grace Lichtenstein's article, "The West Without Crowds" (Travel Section, July 25) and the next day we took one of the auto trips she suggested.

We left Durango at about 10 in the morning, heading north through Silverton and Ouray. We stopped in

Telluride for lunch, turned south to Cortez, then headed east, back to Durango—a perfect trip and a perfect introduction to Colorado's magnificent mountain scenery.

Even though we circulated the "dog-eared" clipping of that article all week among our friends at the conference we were attending—and even though they too headed north for Telluride—those Colorado roads remained uncrowded. We can't wait to go west again and try those other itineraries suggested in the article.

MRS. WALTER M. KARRY

Kensington, Md.

To the Editor:

Grace Lichtenstein's article is an affront to anyone who can tell the difference between the Rockies and Coney Island. Picking a bouquet of wildflowers is misguided at best. First, wildflowers frequently will not grow the following season once picked. Second, many wildflowers are protected by law—picking them is illegal and subject to fines. Third, wildflowers are beautiful where they grow, but they make awful bouquets—they wilt.

Visit our mountains, enjoy the flowers and leave them for others to enjoy.

MERRILL PENN YU

Denver

EXERCISES ALOFT

To the Editor:

The notes item (Travel Section, Aug. 1) describing Lufthansa's plans for exercises while traveling in an airplane for long periods of time brings to mind the fact that the late Dr. Paul Dudley White, the noted heart specialist, tried unsuccessfully to get the transcontinental and trans-oceanic airlines to install leg-exercising devices at each passenger seat on their planes.

It was Dr. White's writings that introduced me to the idea of doing leg exercises aloft, and I can attest to the fact that on an eight-hour flight, the bending of the knees is a fairly good substitute for walking and helps overcome travel fatigue.

HUGH HENEY

Randolph, Mass.

FLORENCE

To the Editor:

As one who has visited Florence, I enjoyed Herbert R. Lottman's article, "Capturing Florence in a Single Piazza" (Travel Section, July 25). However, in

Continued on Page 18

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سكننا من الامم

Test for Gourmands: Rhode Island's Mammoth Shore Dinner

ROY BONGARTZ

A festive scene of medieval gutting, chopping, crunching, whacking open lobster claws, dipping red beans into drawn butter, slathering hot corn back and forth, cracking teeth and spitting out seeds of thousands of watermelon onto their plates. The crowd is down 600 gallons of clam chowder a hour. In a single day five tons uncles, all shot out of a special on invented for the purpose, and deep-fried for seven minutes, will bear down the gullets of these made eating champions in the's largest shore dinner hall at Point on Narragansett Bay, 10 south of Providence, R.I.

Their members are not careful in buying tickets before entering this emporium of gutting (an old word meaning to stuff yourself while much enjoying it). A big sign warns: "People having chowder and clamcakes cannot be seated with people having shore dinners." The best that such divided families can hope for is an occasional encouraging wave across the hall, for all the shore dinner people are seated alongside the windows that look out on the bay, while the chowder and clamcake people are placed a bit farther inland. Another sign reassures shore dinner customers, however: "People having lobster dinners and regular shore dinners can be seated together."

There is a good deal to do at Rocky Point Park to help gourmands build up an appetite, including 31 attractions on the midway, a huge salt water swimming pool, miniature golf course, petting zoo, cocktail lounge and the Palladium ballroom, which frequently has evening dancing. The newest of the amusement rides is the German-built Musik-Express, in which cars whirl at 70 mph an hour in a sweeping, bouncing circle through a maelstrom of psychedelic lighting and rock music. As the passengers respond to all these kinetics, usually with shouts and screams, the operator adds a little more speed.

The 1898 carousel, the oldest ride, with its wooden horses and fancy carriages, is a favorite and there's an express train and bumper-cars. But the Samsel Flume is the biggest feature at Rocky Point, providing great hollow logs for intrepid passengers to float along a sluiceway at a splashy clip. Do not wear clothing with colors that will run, and leave your camera with somebody safe on the ground, because everybody—especially the lead passenger—gets a soaking when the log, hauled up an incline to a height of 60 feet, is let loose to shoot down the water chute to a stretch of flat water way below. A brisk wind dried out my upper clothing within a few minutes after my first ride last year, and I was soon quite presentable—and ready—for the famous shore dinner.

who wait in line build up fore-appetites to challenge Rocky all-you-can-eat policy, which is good for everything but lobster. A complicated system of sold at a window at the door as the shore dinner people (\$9 lobster, \$7 with half a lobster, chicken, or \$5 with fish) from obelian chowder-and-clamcake who pay \$2.35 for as long a at the table as they can phys-land. (The hours are noon to seven days a week through day.) One standout Woonsocket of French descent, used to every week during the season toish a full gallon of chowder polishing off several plates of es.

The question of what officially constitutes a Rhode Island shore dinner is not taken lightly around Narragansett Bay whose shores in the 1850's were lined with dozens of these convivial clam, fish and lobster halls. Conrad Fera, the president of Rocky Point, has kept the hall's original menu which dates from 1847, when Capt. William Winslow built the bay's first eating emporium:



Tons of clamcakes, hundreds of gallons of chowder are consumed in the world's largest seafood hall. Midway rides whet appetites.

- Bermuda Onions
- Relishes
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- Famous Rocky Point Clam Chowder
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- Narragansett Baked Clams
- Drawn Butter
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- Baked Fish
- French Fried Potatoes
- Creole Sauce
- Baked Sausage
- Corn on Cob in Season
- Bolled Lobster
- Watermelon
- Indian Pudding

as the Rhode Island shore dinner must do so privately—preferably at night—in Massachusetts if possible."

The judge opined that such a transgressor "must not attempt to fool those from without the state and abuse those from within the state by offering such a second-string, injury-ridden team as clamcakes and chowder as a Rhode Island 'shore dinner.'" The proper interpretation of shore dinner here in Rhode Island is the sum total of the various foods that comprise the dinner. It might be permissible to send chicken in to substitute for lobster, but beyond that simple act, man is creeping toward the outer edges of society." The Rocky Point management manfully faced the ruling in an ad two days later that quoted the clamcake-and-chowder decree, but tried to make up for it by offering "a miniature shore dinner" for 85 cents that added fish and french fries to the clamcakes and chowder. Mrs. Selwyn complained that this was in contempt—"both of Judge Cappelli's ruling and of Rhode Island shore dinners." Since then the menu has returned to the spirit of the 1847 original.



Photographs by Roy Bongartz

century ago, a fleet of steamboats crisscrossed the 30-mile-long bay, between Providence and the dinner halls, amusement parks and hotels up and down the shores on both sides. The hot competition between boat owners brought on a six-year war over landing rights at various resort piers. A historian relates that "the steamboat owners of Rocky Point fitted its wharf with heavy timbers, tipped with iron spikes and ran these timbers out when any opposition boat tried to land. The timbers were run out one day when an opposition boat was seen approaching. But instead of stopping or veering

off, the boat passed the wharf at full speed and so closely that it struck the beams, shearing them off short. The owners then built a high fence of wooden pickets at the end of the wharf. But an opposition boat rammed the wharf and demolished the fence."

Later, railroad and trolley lines brought weekenders out to these seafood celebrations, but their number began declining with the advent of the automobile and now only Rocky Point and a competitor across the water, Crescent Park, operate on the bay.

In spite of the demise of the trolley car and hay steamer, Rocky Point's dinner hall still flourishes and serves around half a million people during the summer. (One hot day a total of 37,075 chowderhounds filed into the hall and ate all they could.) The clatter of crockery and babble of eaters is deafening, but your ears will already have been numbed by the assaults from the scores of tiny loudspeakers on the midway rides outside.

But it is burricanes rather than noise that have dealt roughly with Rocky Point. One blew down the hall in 1938, and when it was rebuilt, it was destroyed by another storm in 1954—Conrad Fera was on hand to watch the whole roof sail off and land in the parking lot. The present building is constructed so that in burricane winds the windows will blow out first and leave the roof intact. Fera, who has been at Rocky Point for 28 years, oversees a staff of some 300, including up to 150 waiters and scores of cooks in immaculate kitchens equipped for corn shucking, lobster steaming, melon chopping, sauce stirring, bread baking, fish broiling, clam steaming, clamcake canning and chowdermaking (Rhode Island chowder, according to Rocky Point tradition, is made with tomato puree.) When Fera, a quiet-spoken, round-faced native of Sicily, goes out to dinner with his wife, he prefers a small restaurant with a capacity of, say, 24 instead of 3,000, and if it happens to specialize in Chinese cuisine, without a clam anywhere on the premises, that is just fine.

Rocky Point, which is in Warwick Neck, R.I., can be reached easily by car from either north or south via Interstate 95 by taking the exit at State Route 117 east, continuing east to Warwick Neck Avenue and south to the park and shore dinner hall. Buses leave every half hour from the Outlet store on Weybosset Street in downtown Providence. The shore dinners are served every day through Labor Day and then during the same hours (noon to 8 P.M.) on Saturdays and Sundays until the end of September.

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What's Doing in NIAGARA FALLS

By JOHN BRANNON ALBRIGHT

TWIN CITIES—On both sides of the Niagara River are cities named Niagara. Falls. The larger is Niagara Falls, N.Y., with a population of 85,000. Niagara Falls, Ontario, has only 67,000 permanent residents but a more bustling business district filled with wax museums, pizza parlors, souvenir shops and tall observation towers. Linking the two cities is Rainbow Bridge, which crosses the Niagara River a few hundred yards from the falls. About five miles north is the newer high-level Lewiston-Queenston Bridge, which connects the Niagara Expressway (Interstate 190) with the Queen Elizabeth Way in Ontario. Between Rainbow Bridge and the Lewiston-Queenston Bridge is the Whirlpool Rapids Bridge, and about 25 miles to the south is the Peace Bridge, linking Buffalo and Port Erie, Ontario. The toll on the first three bridges is 30 cents for car and driver and 10 cents for each additional passenger. The toll on the Peace Bridge is 35 cents for a passenger car regardless of the number of occupants.

HONEYMOON HAS BEEN—Jerome Bonaparte, Napoleon's youngest brother, and his Baltimore-born wife, Elizabeth Patterson, honeymooned at Niagara Falls in 1803. Railroads brought more couples later in the 1800's and the falls quickly became the No. 1 destination of honeymooners from the Northeast. But superhighways and new planes have wrought changes. These days newlyweds are more likely to go to the Poconos or Florida; of the more than four million annual visitors to Niagara Falls, only about 100,000 are honeymooners. There are other changes as well at Niagara Falls, N.Y. The city is undergoing a \$250-million, 82-acre civic facelift that has left the city temporarily ravaged. The old lower buildings in the downtown section that have escaped the urban-renewal bulldozer stand stark and lonely, waiting for the day when the last of the concrete is poured, when the flowers and trees are in place, and the shops and stalls are open.

NATURAL WONDER—Niagara Falls is neither the highest waterfall in the world (that honor goes to Venezuela's Angel Falls) nor the widest (Khone Falls in Laos), but it is one of the most durable and popular sightseeing attractions in the world. The falls, named American and Horseshoe, are separated by Goat Island, which sits in the middle of the 26-mile-long Niagara River. They carry 750,000 gallons of water a second over a 200-foot rock face about three-fourths of a mile wide. The sight inspires awe whether viewed from the United States or Canadian side, but most observers concede that the broader sweep seen from Canada is more rewarding. Erosion and rock slides take a continuing toll, causing the falls to recede at the rate of about three feet a year. Several years ago the Army Corps of Engineers offered suggestions for retarding the erosion and asked for public comment. After studying the response, the International Joint Commission, which has jurisdiction over the falls, decided to take its course and shelve all proposals.

SEEING THE FALLS—The motorist who wants to get a full view from the United States is almost compelled to find a parking place and walk to the rim, for although the Robert Moses Parkway bordering the river is attractively landscaped, the roadway is too far from the falls for easy viewing. That's true, but for almost all other roads in the vicinity except the Niagara Parkway on the Canadian side, a number of state-run parking lots are on the United States side; they all charge \$1.50 a car. Once on foot, the visitor can take an impressive view of the American Falls by paying 25 cents to enter the Prospect Point Observation Tower, where he has a choice of walking to the top or taking a free elevator. He can also ride the elevator to the base of the falls and a souvenir shop. Another way to approach the cascading waters is aboard one of three steamboats, all named the Maid of the Mist, one of which is brand new this year. The boats go as close to the face of the falls that passengers are bathed in spray (raincoats and hats are supplied). Departures for the half-hour trip are scheduled about every 15 minutes from 9:15 A.M. to 8 P.M. daily. The fare is \$3 for adults, \$1.50 for children. (Tel: 716-284-4233). For sightseeing on land in the vicinity of the American Falls, there is the Niagara Viewmobile, which carries passengers in covered, open-air vans with seats at a rate of \$1 for adults, 50 cents for children; riders can get on and off at will. More extensive motorized sightseeing is offered by a number of limousine operators. One, based on the United States side, is Sheridans Travel Bureau, 3480 Niagara Falls Boulevard, Tonawanda, N.Y. (716-694-3600). The fare for a three-to-four-hour tour is \$15.95 for adults, \$8.95 for children. On the Canadian side, two operators offering tours are Canadiana Scenic Tours, 1305 Murray Hill (416-354-4787) and G & G Line of Niagara Falls, Ontario, 5685 Falls Avenue (416-356-5467). Canadiana charges \$6 for adults, \$3 for children for a three-hour tour; G & G charges \$8.75 in the daytime, \$9.75 at night and throws in a pass to the Biblical Wax Museum. A 10-minute cable-car ride (five minutes in each direction) over the Whirlpool north of the falls is offered by the Niagara Spanish Aero Car, based on the Canadian side on Niagara Parkway North (416-354-5711). Built by Spanish engineers and opened on Aug. 9, 1916, the car this year is marking its 50th anniversary with a spokesman said, "a perfect safety record." The car operates about every 15 minutes from 9 A.M. to 9 P.M. daily; fare, \$1.60 for adults, 75 cents for children 7 to 14, 25 cents for children under 7 if accompanied by an adult. Daily helicopter rides over the falls are also available. One operator is Niagara Helicopter Tours, Victoria Avenue and River Road, Niagara Falls, Ontario (416-354-2751). Its rates are \$15 for one person, \$20 for two for an 8-to-10-minute ride. The helicopter is flown from 9 A.M. to 7 P.M. daily.

THE FALLS AT NIGHT—The daytime show is not so much changed from what the French missionary Louis Hennepin described in 1678 as a "vast and prodigious cascade of water." But at night the falls take on an entirely different look. With the help of 17 search lamps equipped with colored filters—red, pink, blue, green and yellow—the falls become a rainbow of changing colors. The hours of illumination vary depending on the time of year, but the lights are turned on for a portion of every evening. A different program is given every night, depending on the operator's mood. Should a firemen's convention be in town, red predominates; on St. Patrick's Day, green. Through Sept. 6, the lights go on at 9 P.M. and off at 11:30 A.M. During the rest of September and all of October the hours are 8 to 11 P.M.

RAINBOW CENTER—Centerpiece of the monumental urban renewal project in Niagara Falls, N.Y., is the completed Niagara Falls Landing National Convention Center, commonly called Rainbow Center. Capable of seating 12,000 people and accommodating trade shows, sports events, concerts, ice spectacles, circuses, rodeos and conferences, it was designed by Philip Johnson to resemble the curve of a rainbow. The center's roof forms a 600-foot arch that spans not only such interior facilities as an arena, a ballroom, a theater and restaurant but a two-block stretch of traffic-carrying roadway as well. In front of the convention center is the E. Dent Lackey Plaza, a sunken park named for the former Mayor who initiated the development project. It contains an amphitheater, ice skating rink, fountains, trees and gardens. By next March the completed urban renewal project will include a wide, landscaped, partially covered pedestrian mall running for four blocks to within sight of the American Falls at Prospect Point. The aim is to link the natural phenomenon of the falls and the already landscaped parkland along the Niagara River to the convention center.

MARINE EXHIBITS—The history of the falls, which have a geologic age of about 12,000 years, is portrayed in exhibits and audiovisual presentations at the Schoellkopf Geological Museum, three blocks north of Rainbow Bridge on the United States side. The museum is open from 10 A.M. to 5 P.M. daily; admission 25 cents, children under 8 free. Opposite the museum, at 701 Whirlpool Street, is the Aquarium of Niagara Falls, U.S.A., which uses "U.S.A." in its name to distinguish itself from the National Marine Aquarium at the Panamaeque Attraction Center in Niagara Falls, Ontario. At these aquatic facilities performing dolphins are among the major attractions. The U.S.A. aquarium gives a 20-minute show every hour on the hour from 9 A.M. to 5:30 P.M. Monday through Friday and from 10 A.M. to 9:30 P.M. on Saturdays and Sundays; adults \$2.50, children (4 to 14) \$1. The National Marine Aquarium is open from 9 A.M. to 9 P.M. daily and charges \$2.55 for adults, \$1.50 for students and 75 cents for children 12 and under. At the Marideland and Game Farm, 7657 Portage Road, Niagara Falls, Ontario, there is an aquatic circus as well as bears, falcons and lions within a 75-

acre area. It is open from 9 A.M. to 9:30 P.M. daily; \$2.25 for adults, \$1.50 for children. Views of the Niagara River rushing through its 350-foot-deep gorge, a mural by Thomas Hart Benton depicting the discovery of the falls and exhibits pertaining to the Robert Moses Niagara Power Plant can be seen free of charge at Power Vista, which is four and one-half miles north of the falls on the United States side. The glass-enclosed vista is open from 9 A.M. to 9 P.M. daily; free parking is provided.

THEATER—Plays and musical comedies are offered at 8 o'clock four nights a week in the Parkway Ramada Inn in downtown Niagara Falls, N.Y. The current offering, scheduled to run through mid-September in the 110-seat theater, is "Camelot." Tickets are \$5 on Wednesday, Thursday and Friday, \$6 on Saturday. A special dinner package is available for \$3.95 (\$1.95 on Saturdays); theatergoers are given a ticket to the show and dinner beforehand in the Ramada Inn with a choice of prime ribs, trout or stuffed chicken breast. Reservations for both the theater and dinner can be made by contacting the inn, 401 Buffalo Avenue, Niagara Falls, N.Y. 14103 (716-285-2941). Across the river, the Canadian Mimeo Theater holds forth until Aug. 29 in the newly refurbished Royal George Theater in Niagara-on-the-Lake. A repertory of three works, "Old and

Handel on Aug. 29, and the season will conclude with a Native American Festival of concerts, theater works and powwow dancing from Sept. 1 to 6. Most performances take place at 8 P.M., except on Sundays, when the usual time is 2 P.M. Tickets to all performances are \$3 and may be obtained in advance from Artpark Ticket Office, Box 302, Lewiston, N.Y. 14092 (716-534-4373). The charge for parking is \$1.50 a car.

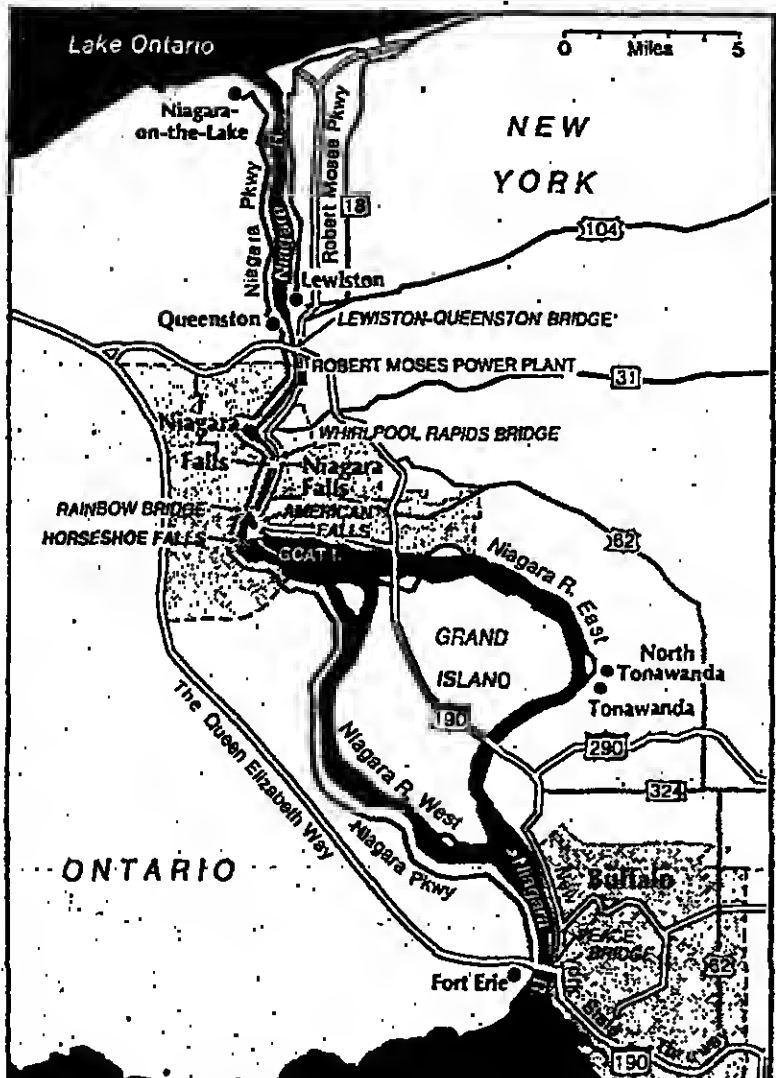
MELODY FAIR—Under a geodesic dome at Wurlitzer Park on Niagara Falls Boulevard in North Tonawanda, N.Y., about 12 miles southeast of Niagara Falls, the 3,300-seat Melody Fair Theater offers a summer program of musicals and Las Vegas-style cabaret acts. Opening tomorrow and running through Saturday will be the Jim Nabors and Florence Henderson show. B. B. King, the singer and guitarist, will appear next Sunday, followed by Gabriel Kaplan, the comedian, from Aug. 23 to 28. Other featured performers are the Irish Rovers (singers) from County Cork, Aug. 29; Tennessee Ernie Ford, Sept. 6-11; trumpeter Doc Severinsen and orchestra, Sept. 12; impersonator Rich Little, Sept. 13-18; comedian George Carlin, Sept. 19; Chuck Mangione and his orchestra, Sept. 24, and 25; Buck Owens and his country and western band, Sept. 26 and 27; Mathis, Oct. 8 and 9. Most performances are at 8 P.M., except on Saturdays when two shows are scheduled, usually at 7 and 10:30 P.M. Tickets range from \$5.50 to \$10. Parking is free. For a detailed program, send a self-addressed, stamped envelope to Melody Fair, Wurlitzer Park, North Tonawanda, N.Y. 14120 (716-693-7700).

HOTELS—There are more than 5,000 hotel and motel rooms on both the United States and Canadian sides of the falls, priced from medium low to very high. The closer to the falls the steeper the rates. The 401-room Niagara Hilton at Fall and Third Streets in Niagara Falls, N.Y., is part of the Rainbow Center project and is connected by an underground passage to the Convention Center across the street. Geared to convention delegates, it is noisy and haphazardly run, but it has its own shops, restaurants and heated indoor swimming pool. Rates: \$27 single, \$33 to \$37 double; tel: 716-285-3361. Some other choices in downtown Niagara Falls, N.Y., are the Holiday Inn, 114 Buffalo Avenue, \$35 single, \$41 double (716-285-2521); and the Parkway Ramada Inn, 401 Buffalo Avenue, \$39 single, \$44 double (716-285-2941). On U.S. 62, a major approach to the falls, motels are usually cheaper. For example, Howard Johnson's Motor Lodge East, 6505 Pine Avenue, \$23 single, \$30 double (716-283-8791). In Niagara Falls, Ontario, more than 100 hotels and motels are concentrated within walking distance of the falls. At the Sheraton Fountains Inn, for example, it is with a view of the falls for \$2.50 for one or two people. Rooms without the view are \$46.50; tel: 416-358-0111.

RESTAURANTS—On the United States side, almost all the motels and hotels have dining rooms or coffee shops. One that is situated close to the falls is the Red Couch Inn (716-285-8431); weekday lunch buffet, for example, is \$2.75. Howard Johnson's Motor Lodge East (716-285-9341), has good food, friendly service, comfortable surroundings and fairly reasonable prices (\$1.95 to \$5 for lunch; \$3.75 to \$11 for dinner). It is open from noon to 12:30 A.M. every day. In the north end of the city, the Skylon Tower and Cleveland Avenue is the Steak Steakhouse with a 1920's atmosphere and chops and steaks priced at about \$3.75 for lunch and from \$5 to \$11 for dinner. Open 11:30 A.M. to 2 A.M. Monday through Friday and from 3:30 P.M. to 3 A.M. on Saturday and Sunday. The phone is 716-285-0824. On the Canadian side, a popular dining experience is the revolving restaurant atop the Skylon Tower. Entrees include trout stuffed with crabmeat (\$7.50), prime ribs with baked potato (\$9.55) and baked lobster tail and rice (\$11.95). The view, if the weather is clear, is unsurpassed. Open from 11:30 A.M. to 10:30 P.M.; tel: 416-356-2651.

OUTDOOR RECREATION—The region surrounding Niagara Falls abounds in state and local parks. For swimming there are pools in Joseph Davis State Park, north of Lewiston, and Hyde Park, a city park in the heart of Niagara Falls, N.Y. For picnicking there are facilities in Whirlpool State Park, just north of the falls, Devil's Hole State Park, a little farther north, and Davis Park. Golf courses are scattered throughout the area, with 18-hole public courses in Hyde Park, at Willowbrook at Beaver Island and at River Oaks on Grand Island. The only state park in the region that permits overnight camping, however, is Golden Hill, on the shore of Lake Ontario, about 45 miles northeast of Niagara Falls.

CROSSING THE BORDER—Because of the Olympics Games that were held earlier this summer in Montreal, Canadian immigration officials have tightened security measures at the border. Whereas in the past Americans usually were asked only where they lived and what their nationality was, they are now being advised to carry proof of citizenship, such as a birth certificate, a passport, naturalization papers or a draft card. According to the Canadian Government's Office of Tourism, the tightened security will remain in effect throughout the summer.



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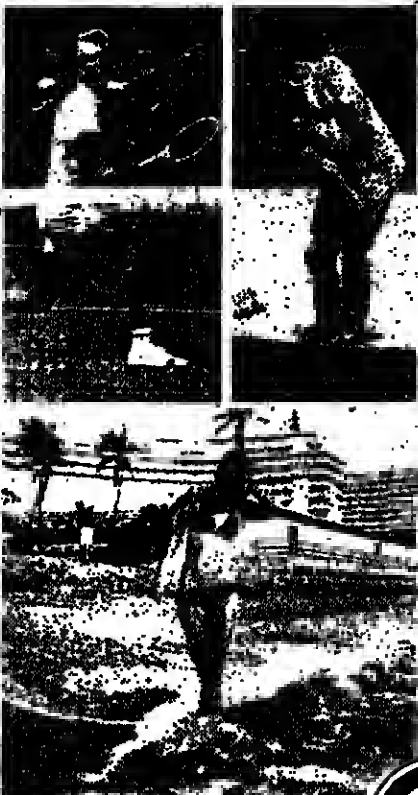
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Something for Nothing: A Stay in the Poconos

Continued From Page 1

ing up as a good deal. Unfortunately, the weather wasn't part of the bargain.

As we walked to the car for our racquets, the sky turned from azure to charcoal gray, unleashing a torrential downpour. We took refuge in the car as the storm lashed the Shawnee Inn. After 20 minutes the deluge ceased but tennis was now out—the six courts were soaked.

We explored the inn with an eye to its wet-weather possibilities. There were plenty of magazines at the lobby newsstand. There was a cavernous and rakish indoor pool, so we wouldn't be deprived of swimming, no matter what. And there was a game room lined with pinball machines around a pool table and Ping-Pong table.

We bought a table tennis ball from a machine for a quarter, tipping our outlay from \$14.95 to \$15.20 and played several hard-fought games.

Our appetite ignited, we wandered upstairs to the Indian-motif Totem coffee shop to partake of hamburgers, salad and sodas for a total of \$7—the only real meal we had to purchase on our own.

At 2 o'clock, the rain over, we strolled across the steamy grounds to check out the conditions of the courts. The pro was sweeping them off with a broom and we optimistically signed a reservation sheet for an hour of play at 4.

At 2:15 we checked to see if the room might be ready—it wasn't—and went to pick up our bathing suits from the car, which was turning into our hotel. This time we changed in the dressing rooms by the outdoor pool, a short walk from the driving range. The pool was vaguely kidney-shaped with a high diving board and children's pools and a snack bar nearby. On the far side was a screen of weeping willow trees and beyond the trees the Delaware River, smooth as a lake, meandered past the resort. We splashed around in the warm chlorinated water and sprawled in canvas sling chairs to soak up the sun's rays while they lasted.

Which was not for long. As storm clouds gathered, we jogged back across a quarter-mile expanse of meadow to the inn and settled ourselves in rockers on the job's colonnaded porch, piled with the luggage of other mini-vacationers, who were also unable to claim their rooms.

A few chairs down, a woman with a gray poodle on a leash was telling a stranger: "If I had known we couldn't get right in, I wouldn't have brought him. He tied me down. I couldn't even go in for lunch."

3:15 P.M. Our room was finally ready. It was a crisp, cozy place with walls of creamy gray, white ceilings, white and orange curtains, a kelly green carpet and a color TV. The windows overlooked the golf greens and gardens.

We changed again for tennis and went down to play on the children's swings and see-saw while waiting for the courts to get dry. They didn't. We walked back to the room for a nap before dinner.

Dinner was served from 7 to 8:30 in a barn-size, airy, turquoise chamber crisscrossed with large beams and hung with huge cauldrons streaming with greenery. A pianist and a bass player were plucking out soft rhythms for dancing between courses.

We ordered drinks (on us) and scanned the menu (on them), opting for a chicken liver paté and shrimp and crab cocktail to start. The entrees included roast sirloin of beef with mushroom sauce, broiled pork chops, skewered chicken with spiced fruit,

duckling, cold crab, grenadines of veal and baked flounder. We went for the veal and flounder.

We were sipping our drinks and anticipating our food when—surprise—another couple sat down at our table.

"You'll have two joining you for dinner," said the hostess.

After we all overcame our embarrassment, we had a friendly chat. They were from New Jersey, were also mini-vacationers and also were wondering why they had asked us all here.

As for dinner—my veal was juicy and tender, Debbie's flounder somewhat bland. Still, we knew we were far ahead of the game—\$14.95 wouldn't buy this meal anywhere. For dessert, we chose strawberry and creme de menthe sundaes. And when I asked to sample an extra, three dessert—French cream, cheesecake—the waitress brought it cheerfully.

After dinner we wandered down stairs into the "Cartoon Room," so named for the original caricatures and



comics collected there by Fred Waring, a cartoon buff. Jazz had been advertised, but when we arrived, they were playing "Anniversary Waltz" and polkas.

"This is early skating rink," decided Debbie, who described the action on the dance floor as a "polyester riot." We danced one slow one, had a round of nightcaps for \$3.25 and left, ending the first day of our mini-vacation watching W.C. Fields and Mae West cavort in "My Little Chickadee" on the room TV.

The telephone rang us awake at 7:30 A.M., an hour earlier than the 8:30 call promised by the reception clerk at check-in.

"You're down for 7:30," the operator insisted.

Down for what? I wondered. We breakfasted sumptuously in the dining room of the night before from a long buffet table piled high with scrambled eggs, ham, sausage, bacon, French toast, hash, home fries, fruit salad and juices. A waitress brought buttered toast and coffee to the table, which this time we occupied alone.

After breakfast we surrendered ourselves to representatives of Shawnee Village, two young women, at a desk in the inn lobby.

Would they pressure us to buy property? A house? Join the country club? Pay more for our stay?

"I'm sorry we can't take you right now," said one of the hostesses. "Everyone's out. Can you come back in 45 minutes?"

We were back, anxiously, in 40.

This time, they were ready for us. They turned us over to a busy man in a brown jacket and open-neck shirt who was clutching a folder of papers and sipping coffee from a paper cup.

Explaining that he needed the coffee to wake up, he guided us downstairs to the Cartoon Room, where we sat at a table painted with a picture of the Phantom of the comics. Across the room, other mini-vacationers were huddled with other Shawnee representatives over other tables.

Our man asked us first whether we take vacations—of course we do, we

said—and he quickly sketched on a pad showing us easily \$2,000 for five years of one-week mini-vacations.

For the same sum, he went on, we could purchase a lifetime of one-week mini-vacations at a "time-sharing" minimum at Shawnee Village. The large, he explained, was a 128-unit time-sharing development. We went to the resort grounds. You can't buy a unit, but only for a week a year. Other people "buy" it for weeks. Moreover, he added, it's Shawnee Village was linked to 60 other time-sharing complexes around the world, we could do week's vacation in a different place each year.

"No gimmicks, no tricks, no 'get rich quick' schemes," he said. "What you see is what you get."

Of course, he added, there were extra charges and if we were a prime summer week and unit it wasn't \$2,000 anymore, \$5,200. But if we signed up spot, he would throw in a free club membership worth \$1,500 a year's free pass to resort, worth another \$450.

He himself had bought a unit weeks, he said, and only wish had money to buy more. He was enthusiastic but not annoyingly so. I tried to look thoughtful properly attentive without war seem too encouraging. I said think it all over. He didn't object.

Next, he drove us over to condominium units in the hill the far side of the golf driving guiding us through one, and to room apartments in blond wood snappily furnished with chocolate carpet, quilt-pattern bed slim modern lights and work places.

In between the low-key spiel, he got in some questions and feared that the resort as a private estate of the C. W. Waring family in 1910. In the Fred Waring (brother of Tom, of the blender) bought it and it into a leading Eastern golf club. It was restricted, with a sign gate, according to our guide, white Protestants only. Now, course, it is open to all and blacks were among the mini-vacationers. Four years ago, Waring sold the inn for about \$4 million. Hope, who is pressing its development as a condominium complex.

Regular rates at the inn said: were \$80 per person a day meals and \$54 without. "We're \$138 on you," he told us. He didn't say how they figure.

He also mentioned that 800 a week had been pouring in the Shawnee Village since it was last year and that "one out sign up." This, I later calculated a mathematical unlikelihood there are no more than 6,850 available for sale in the 128 or by 52 weeks) and some are offered.

The last stop on our tour village office. Our guide led a small room with a desk, left a pile of literature and asked think it all over. It didn't take us. We got up after a few minutes told him we were not going to any decision now. He didn't cheerfully drove us back to the inn.

It was now 12:40 P.M. on 10 minutes after check-out there no one at the reception desk. We checked out at 1 P.M.

At the cashier's counter the clean, except for the few do drinks and lunch I had signed day before. Not counting the shelled out for the rental car, tolls and other small extras, the mini-vacation had been just it, no one ran us off the place a checked out. We spent the leisurely strolling the grounds of course, it junk to pour. And no bank mail has arrive

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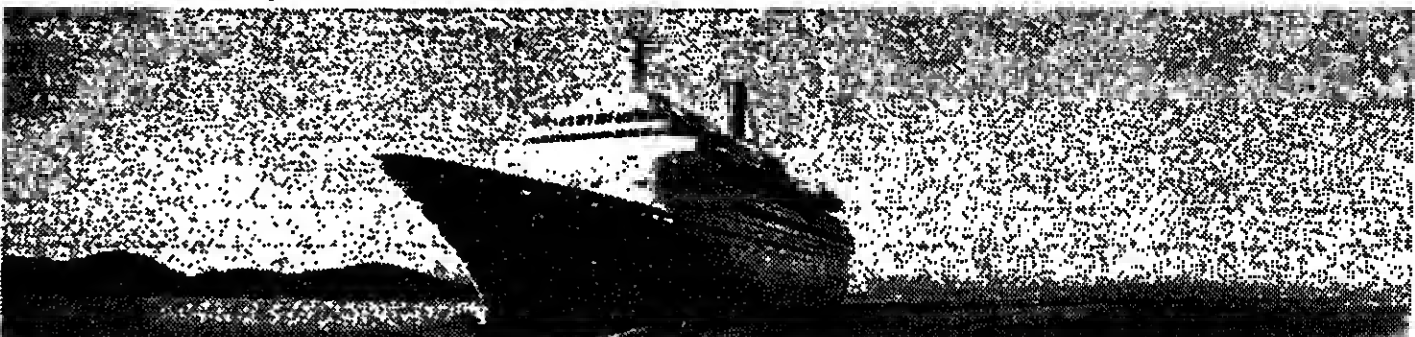
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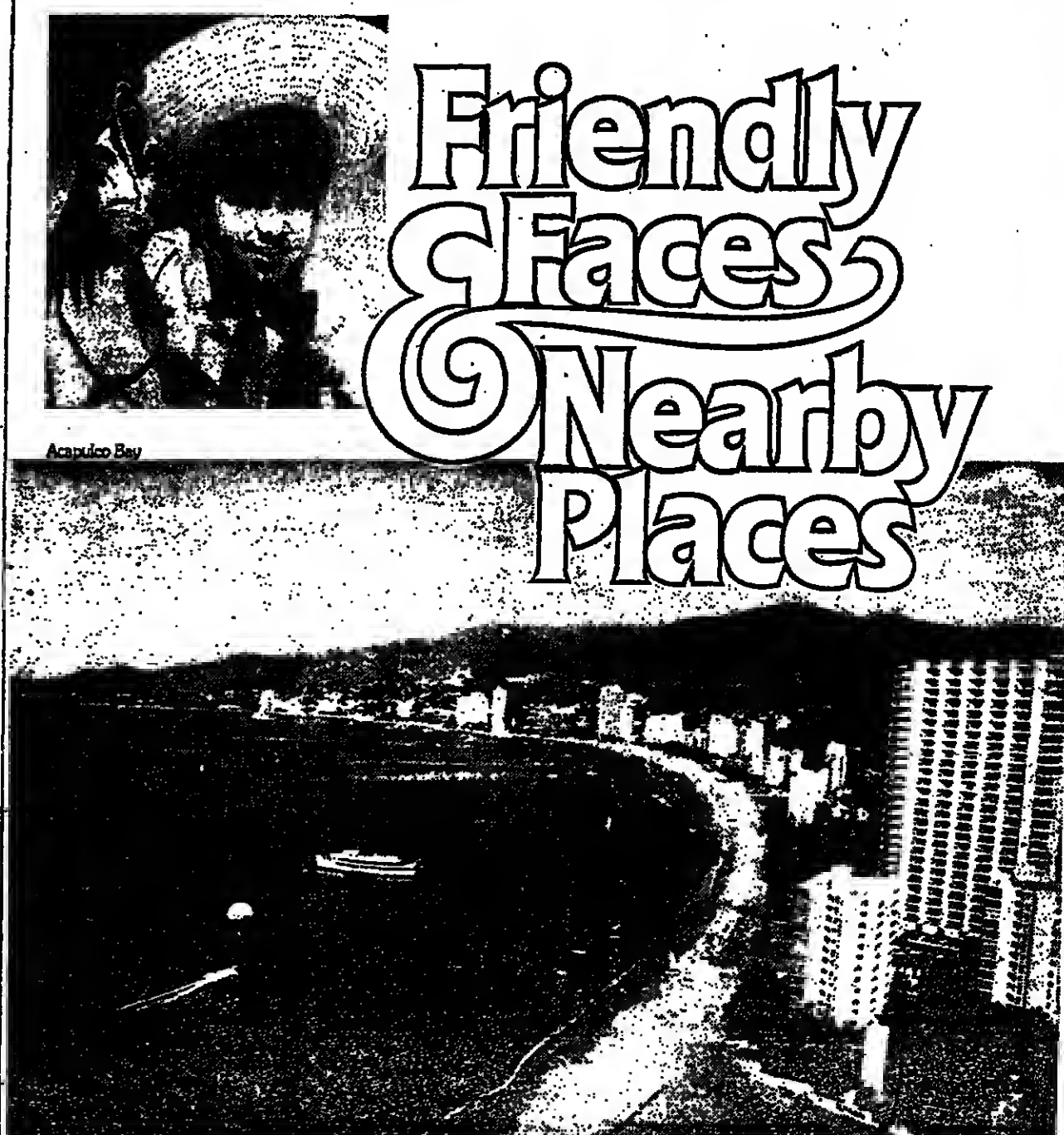
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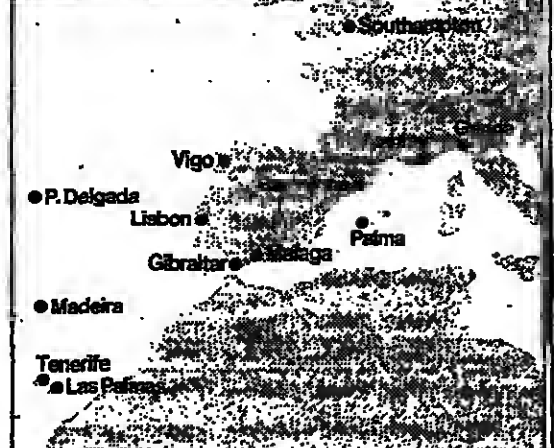
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R. LANCELOTTI

ENCOUNTER

'In Italy 20 Years Ago, Our Eyes Met'

San Remo in 1955 as a young sailor aboard a Navy ship...

Lancelotti, he said in frustration, his search finally turned to me as interpreter.

"I said, My parents, both born in the United States, spoke it at home. 'I studied it,' I explained, 'but I remember it.'"

"Do you remember?" he asked. "Dov'è il gabinetto?"

"Where is the toilet?" he asked. "Dov'è il gabinetto?"

"Where is the toilet?" he asked. "Dov'è il gabinetto?"

Police detail operated in a tiny square near the heart of town...

There were other three walls. In the square a water fountain built some time in the 1800's...

The entrance was carved through one of the walls. The entire area was no larger than a basketball court...

It was Sunday morning. I was on duty, my wristwatch running and I walked to the square to a watchmaker's shop...

"Buona Pasqua," I said, "ma le parlo vero." "Buona Pasqua," he said. "Porla bene."

It was only a moment to fix my eyes on her, but it was time enough for me to know that I was an American...

The next day I left San Remo and I've been telling that story ever since. Telling it, and remembering it, and cherishing it...

It had changed very little. There were more cars than I recalled, more small pleasure boats in the harbor...

Time had also muddled my memory and my search for the piazza became an endless round of false starts...

I stopped people on the street. "Venti anni fa," I found myself saying...

"Grazie tanto," I said. "Grazie tanto," he said, and vanished, leaving me alone in the piazza.

It had turned into a parking lot, jammed with small Italian cars. The police station had become headquarters for a veterans' association...

He was short and stout, standing almost comically with fingers interlaced and resting on the rise of a well-established paunch.

"Mmmm," he said. "Andiamo." "Let's go."

We walked quickly. I tried to make conversation, but he wasn't interested. We turned right... left...

"Mi acust," I began. "Venti anni fa," she said. "Venti anni fa," she said. "Venti anni fa," she said.

The shop had moved years ago, she said, to Piazza Cristoforo Colombo, only a few blocks away...

Her hair was short and gray. She was not as tall as I remembered, nor was she as slim. The years had erased the accent between waist and hips...

This is one of a series of occasional articles describing uncommon moments in travel...

looking across the piazza to where she was standing in the doorway of her father's shop...

Sunday was Easter and my ship was leaving the next day. I sent her flowers—an orchid corsage...

That afternoon, the watchmaker's shop should have been closed, but it wasn't. The watchmaker's daughter had forced her father to open his store...

The next day I left San Remo and I've been telling that story ever since. Telling it, and remembering it, and cherishing it...

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Her hair was short and gray. She was not as tall as I remembered, nor was she as slim. The years had erased the accent between waist and hips...



"The day before my ship sailed she stood in the doorway wearing my corsage."

resting on the rise of a well-established paunch. "Mmmm," he said. "Andiamo." "Let's go."

We walked quickly. I tried to make conversation, but he wasn't interested. We turned right... left...

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nervously for awhile, wondering whether I really wanted to know any more. But I had traveled more than 3,000 miles and the answers to questions that I was afraid to ask aloud seemed to lie just beyond one more door. I pushed it open and entered.

"Mi acust," I began. "Venti anni fa," she said. "Venti anni fa," she said. "Venti anni fa," she said.

The dressmaker, a woman in her early 30's, remembered nothing, but an older woman being fitted for a dress stepped out from behind a curtain.

"To ricordo," she said. "To ricordo." The shop had moved years ago, she said, to Piazza Cristoforo Colombo, only a few blocks away...

Her hair was short and gray. She was not as tall as I remembered, nor was she as slim. The years had erased the accent between waist and hips...

she had become a matron. Only the mole on her face betrayed her identity. I walked into the shop and to the bench where her father was working. She glanced briefly in my direction but returned quickly to the discussion with the youth.

"Mi scusi," I said to him, "ma le parlo italiano povero..." "Non fa niente," he said. "Porla bene. Parlo bene."

"Grazie," I said. I asked whether he had been the proprietor of the tiny shop that once stood in the piazza just opposite the police station.

He had, indeed, he said. "Perché?" "Why do you ask?" "I've returned to say hello," I said. "Once, a long time ago, you fixed my watch. I remembered your kindness and just thought I'd drop in to see how you were."

"How nice," he said. "I'm fine, fine. How are you?" "Bene," I said. "Molto bene."

"Good," he said. "Good. Maybe we have something in the store that would keep us forever in your memory. Could I interest you in a bracelet, or a wristwatch? Maybe a souvenir for your wife?"

Following his gesture, I noticed my reflection in a glass showcase, I had grown a beard since my first visit to San Remo. It had surprised me, growing in gray. My weight had climbed from 155 pounds in my Navy days to 225. And there was little doubt that I was 42 years old, going on 43.

"No," I said to the watchmaker. "I won't need a souvenir. I'm not married." I was still staring at the glass showcase, and I could see the reflected image of his daughter. She was still deep in conversation with the boy, not the least interested in me.

It didn't matter. We both had changed. "I think I'll be going now," I said to the watchmaker, turning to walk out the door. "Arrivederci."

"Arrivederci," he said. "Torn'a San Remo"—"Come back again."

"Thank you," I said. "That's very nice." But I knew I'd see the last of San Remo.

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Letters to the Editor

Continued From Page 5

passing, Mr. Lottman mentions the Agenzia Enologica Italiana, and comments that it "bears a name... that many tourists will not be able to identify." Unfortunately, he seems to be one of them. "Oenological" is not, as he states, "a Latin-rooted word for that which has to do with wine." Rather, it is a Greek one, the proper Latin word for wine being "vinum."

ETHAN TARR
 New Haven, Conn.

(Travel Section, Aug. 8): While visiting Spain and Portugal last month, I New Avianca, Iberia and TAP, and in no instance was there any precaution taken against hijacking. There was no security check whatsoever of passengers or of luggage, and airport attendants expressed amazement that anyone should expect such precautions.

LEO MILLER
 Eastern School for Travel Agency Management
 New York

and throw out the invading British armies.

Today, the French historical societies are trying to raise sufficient funds to restore Chignon to its former state, by rebuilding it stone by stone. To my mind, all other castles are more showpieces, eye-pleasing toys compared to Chignon, which, even in ruins, finds no equal in the historic Chateau Valley.

RUTH B. MELCHET
 Queens

take Eastern Airlines' back and forth between Guardia and Washington in the past two or months it has seemed that there has been a tremendous increase in the price of Lockheed Electra flights. Do you know if there has been some subtle shift in this respect?

WILLIAM A. R.
 New York

THE LOIRE VALLEY

To the Editor:

In regard to the article, "What's Doing in the Loire Valley" (Travel Section, Aug. 1) unless things have changed drastically in the last six years, beware of the guided tours of the chateaux.

The tourists become captive audiences of the guides, and we found no way to escape from the long-winded explanations of the most minute appurtenances. The guides would not allow us to wander around by ourselves, and we found the tours extremely long and very dull. I think tourists might have better luck going it on their own.

Mrs. ROSEMARY P. HAZZOE
 Stamford, Conn.

LAKE CHAMPLAIN

To the Editor:

Many of the smaller motels in the Lake Champlain area of Vermont are somewhat perplexed wondering "where all the tourists have gone."

The feeling among travel-transportation industry people here this summer is that rumors of overcrowded facilities resulting from the Olympics in nearby Montreal and the Bicentennial have caused many would-be visitors to change their plans.

Actually, vacationers need not be concerned about finding a comfortable place to stay in the Lake Champlain area between the Green Mountains of Vermont and New York's Adirondacks. Furthermore, officials in Rutland, St. Albans and Grand Isle also report a surplus of accommodations.

JAMES F. DALEY
 Lake Champlain Regional Chamber of Commerce
 Burlington, Vt.

NORWAY AND IRELAND

To the Editor:

To the Irish Husband who complained about freeloading American relatives dropping in for a visit, I say shake hands with your counterparts, a Norwegian-American couple in the United States. It's a known fact that when Norwegians come here to visit relatives, they expect and get the royal treatment, but strangely enough, it doesn't seem to work in reverse.

When we visited our relatives in Norway, the four of us spent days and days touring the countryside. True, they used their car, but we paid for gasoline, meals (at least four every day), lodgings, souvenirs and all sight-seeing attractions en route. Not once did a Norwegian make a motion toward his pocket.

Later, our Norwegian host and his wife visited the United States on a two-week business assignment with a generous expense account. Now we picked up where we left off in Norway—auto trips, dining out, sightseeing—and a good bit of it all was paid by you-know-who. Furthermore, if we had not been alert, our home would have been stripped of everything they could carry.

On the surface, it would seem that we are rather gullible to be so taken in. But not at all. Similar experiences have been related to us by many of our Norwegian-American friends, so ours was not an isolated incident. It will, however, be our last; we have learned our lesson.

May we, too, omit our names. We are just interested in letting Irish Husband know that he is not alone.

NORWEGIAN-AMERICAN
 Brooklyn 1

TRAVEL BY RAIL

To the Editor:

Jack Goodman's "Crossing America's U.S.A. Rail Pass" Section, July 18), along a few "horror stories" in my traveling across by rail and talking to other passengers and I'm forced to conclude bad service is the norm. \$250 you pay for a pass may be more than bargained for when you spend over eight hours sipping a sizzling de-sealed car with no air conditioning when you go meals because the din cannot accommodate passengers, the snack no food and people lingering around with or because Amtrak tickets.

Our bathrooms were cleaned for several days hundreds of passengers them and at one point air-conditioning was erratic that most people shivering after an eight hour.

In my trek through Houston, Los Angeles, Francisco, Seattle and go to New York they rarely changed, wait for most meals was an hour, and the systeming orders created such that several dishes brought out before they one arrived.

New York

WESTPORT FETE

To the Editor:

The Westport Young Woman's League will sponsor the first annual Westport Creative Arts Festival at Bedford Junior High School, Riverside Avenue, on Saturday, Nov. 13, from 10 A.M. to 5 P.M. and on Sunday from 11 A.M. to 5 P.M. There will be over 65 craftsmen involved in this show from many New England states, and the moles raised will go to various local charities and organizations.

MARGARET A. PRODD
 Westport, Conn.

AIRPORT SECURITY

To the Editor:

A further comment on airport security as touched upon in your Letters Column

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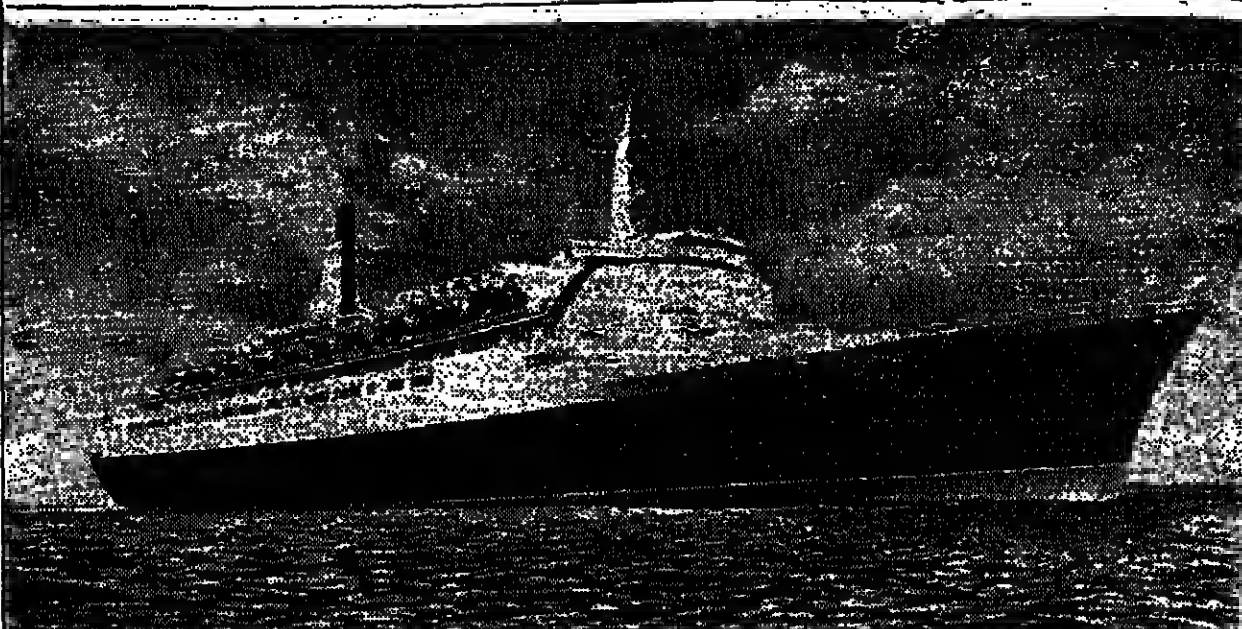
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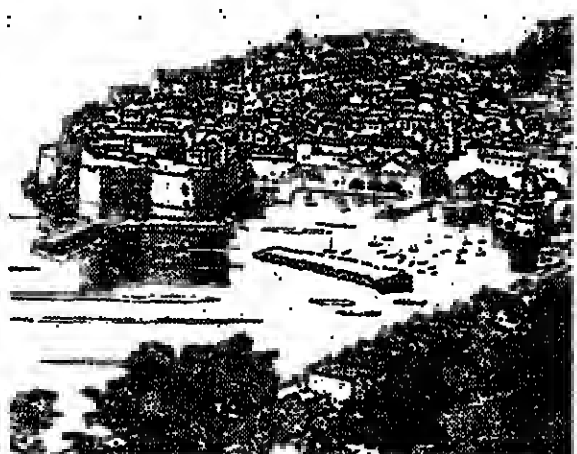
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sun and fun makes you thirsty, a bottle of fragrant Dalmatian wine runs about \$1.50 in a local restaurant.

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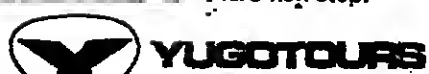
Dubrovnik is a summer festival—all year round. There are swinging night clubs and quiet restaurants, charming museums and colorful galleries. Try your hand at bacarat in the elegant casino. Or your feet at dancing on the candle-lit terrace of a discotheque.

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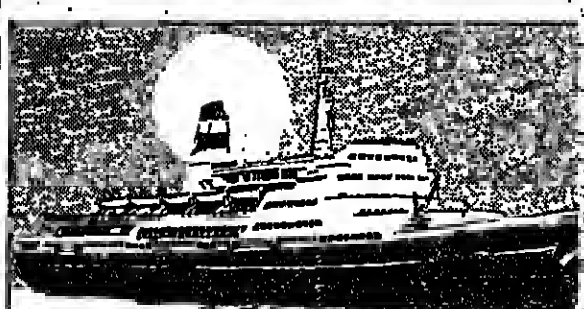
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10 free attractions

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3. **Free round of golf.** Free greens fees at your choice of these famous 18-hole championship golf courses: Cerromar, Dorado Beach, El Conquistador, Hyatt Rio Mar, Palmas Del Mar, Punta Borinquen.

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Stevens: L

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BUSINESS AND FINANCE

Section 3

Sunday, August 15, 1976



Nixon's Economic Policies Return to Haunt the G.O.P.

By PAUL LEWIS

WASHINGTON—Just five years ago today, Richard M. Nixon reversed the Republican Party's traditional commitment to a free market economy and tore up the postwar international moose system with his economic "thunderbolts."

Wages and prices were abruptly frozen in an effort to reduce an inflation rate then judged unacceptably high at 5 percent. Simultaneously, President Nixon slapped a surcharge on imports and refused to change any more foreign-owned dollars into gold which forced other countries to revalue their currencies upward and make American exports more competitive on world markets.

The echoes of Aug. 15, 1971, will be audible over Kansas City tomorrow, when Republicans gather to choose their Presidential candidate, John

Paul Lewis writes on financial and international subjects for the National Journal in Washington.

Connally, who could play an important part in the campaign, was part of that economic explosion. He was the Secretary of the Treasury then, a principal architect of the August thunderbolts, even once describing himself as "the bully boy of the well-manicured playing fields of international finance."

And there's little doubt that the economic divisions on the limits and direction of economic intervention between Democrats and Republicans will be a major issue in the coming campaign.

"We are all Keynesians now," Richard Nixon proclaimed early in 1972, acknowledging the bipartisan support his wage and price controls then commanded as an example of what the Government could and should do to reduce unemployment and curb inflation.

But opinions have changed since. President Ford and his rival for the G.O.P. nomination, Ronald Reagan, believe the Nixon controls were self-defeating and a betrayal of Republican principles. Today both stand committed to restore prosperity through policies that rely on free market forces with the

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P. Stevens: Labor's Big Domino

By A. H. RASKIN

They said, "We'll be right on from here to build the Textile..."

"..." said Del, "we're to bring solidarity to the whole South. We lose no time. We make a Union." Today, another chapter may be in the writing, one bearing the name J.P. Stevens & Company, the

declaration of faith from two routed pickets to conclude "Strike," her novelized account of a bloody 1929 textile strike in Gastonia, N. C., that left the union crushed and added a grim chapter to those of Homestead, Pullman and the Haymarket massacre in American labor folklore.

nation's second-largest textile producer. Labor's aim is to finally crack this citadel of the open shop, and to do so by taking the battle "a way from the factory and into the nation" with a boycott campaign.

The company is the target as unions hit the textile industry—the graveyard of dozens of earlier attempts to organize.

It has important implications for the future balance of strength between all American labor and management in a period when most of the nation's economic growth is concentrated in the Sunbelt states of the South and Southwest.

Its political implications may be equally consequential, especially if the winner in the November Presidential election is Jimmy Carter.

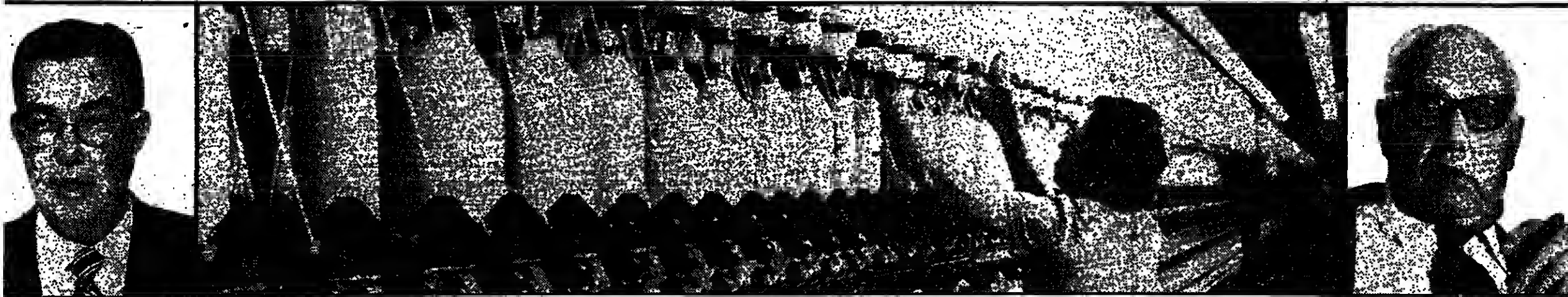
Designated by the Democrats as the spiritual embodiment of the New South, Mr. Carter could exert in the textile battle a major force on the pace and direction of the South's metamorphosis from the plantation mentality of an agricultural era to the rising expectations of an industrialized one.

Stevens, founded 50 years before the Civil War, now has more than \$1 billion in

annual sales and 44,000 employees in 85 plants, most of them in North and South Carolina. It takes precedence on the union hit list over Burlington Industries Inc., No. 1 in textiles, because its record of resistance to unionization is by far the longest in any industry.

The spearhead of the labor forces is the 500,000-member

Continued on page 11



James D. Finley, left, the J. F. Stevens chairman, and George Meany, the leader of the A.F.L.-C.I.O., confront each other in a classic struggle for worker allegiance.

Volkswagen's Problem Is Bigger Than Pennsylvania

By ROBERT IRVIN

Volkswagen has a problem that knows it. The successor to the venerable Beetle is building its little car in Pennsylvania to solve it no matter how a tax break the state the German auto

problem is that Americans overwhelmed by Rabbit the successor to venerable Beetle. Just building an American car alone is not going to it," admits Stuart Perkins, the handsome, British-born president of Volkswagen of America, the United States arm of the Wolfsburg company. "It will give price stability but our principal job is to better the kind of car we are making now."

Robert Irvin is automotive editor of The Detroit News.

The Rabbit has been bed-mouthing across the country. Consumer Reports magazine rates it the number one small car but says "Rabbit owners have reported considerable troubles with their car." Road & Track magazine,

which praised the Rabbit before thorough testing—and still praises it—reported in a May article "38,000 Rabbit Miles—Woe at Wolfsburg" that between 38,000 and 38,000 miles "everything seemed to come apart at the seams," and in the September issue,

after 48,000 miles concluded "an excellent concept but lacking in reliability." "If you're handy, 25,000 miles worth of normal upkeep won't keep you busy one Saturday a month," one magazine said. "Mine is being sent to

Florida for dog bait with 16,000 miles on it," said Rabbit-hater Michael Nicoletta of Pittsburgh in a letter to Car & Driver, another widely read magazine.

The catalogue of testers' problems run from starting and stalling, to faulty tail-pipe mounts, headlight failures, carburetor trouble, poor quality ("We have a drawer full of little parts that have broken or fallen off," wrote Car & Driver after a long test) and mushy shifting ("Hunting for a gear is like stirring minestrone with a stalk of spaghetti," said the magazine).

Volkswagen says that the troubles were on early models and have been corrected at a cost of \$10 million. Mr. Perkins says "who can tell" when asked if the troubles were hurting sales. "But I think we've gotten credit for stepping up to them on a voluntary basis. Now, we have the job of explaining our engineering of this car. We haven't done a good job of this yet."

It's no secret in Detroit, however, that a tarnished quality image is harder to repair than the cars; indeed,

V.W.'s latest advertising campaign, heavy display of satisfied owners, seems aimed at the trouble.

Bugs aren't unusual in new cars, but Volkswagen spent 25 years after World War II getting them out and improving Beetle quality. "Americans think they are built by elves in the Black Forest," V.W. officials used to say. That old image may make Rabbit defects even more noticeable. What's more, the new car carries the familiar "box on wheels" design common to many small cars, and lacks the design and engineering unsmilingness of the old Beetle. And, of course, the Japanese and Americans are offering more competition today in the minicar market.

V.W. men at first blamed the sales slump or a scarcity of Rabbits, and when they were crowding out of the hutch they blamed revolt against small cars. But V.W.'s biggest competitors aren't slumping today; Toyota and Datsun now outsell the V.W. here and even the little Honda is creeping uncomfortably close to V.W.'s tail—and the three

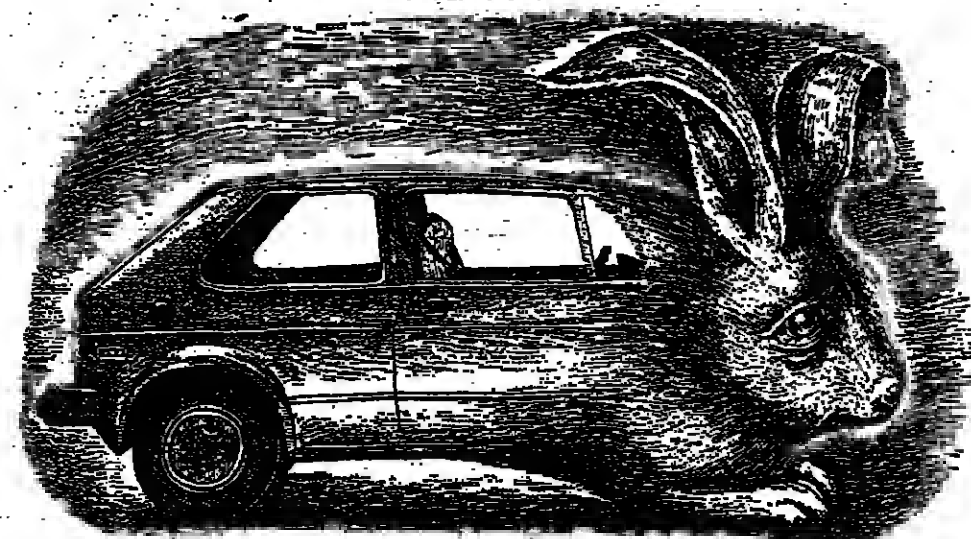
Japanese companies are reporting their small car sales here ahead of last year.

More recently, V.W. blames the price of their Rabbit for their problems.

Whatever went wrong, it's been devastating. V.W. sales in America collapsed from 570,000 cars in 1970 to 270,

000 last year—the Rabbit went on sale in January 1971—and are dropping another 25 percent to about 200,000 this year. For the last three months the Rabbit share of those sales has run about 5 percent or 8,000 a month (2

Continued on page



Pat Wilson

INSIDE

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Investing in an Election Year

What's a Continental Corp.?

The Irony of Oil Profits

Reagan's Economic Quiz Kid P. 1

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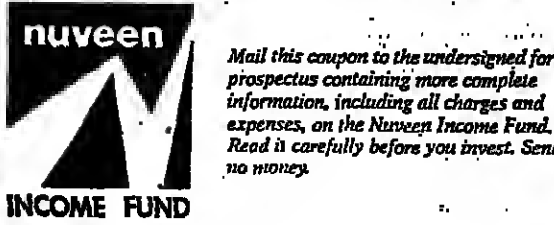
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The Bulls Are Coming!

Could It Be A Calvin Coolidge Rerun?

By VARTANIG G. VARTAN

The Republicans are setting out to have a lively time in Kansas City this week, picking their Presidential candidate amid hurrahs and promising victory at the polls on Nov. 2.

On Wall Street, expectations also are running high—not necessarily for a G.O.P. win (after all, Democrat Jimmy Carter leads in the public opinion surveys) but for a bull market to break forth very soon after a frustrating half-year of stalemated.

The trigger, says analyst Edson Gould of Anametrics Inc., an investment advisory concern, "just might be the forthcoming Republican convention." Back in 1924, after months of market dullness, stocks began to climb following the nomination of Calvin Coolidge by the Republicans, he notes.

Then again, Leon G. Cooperman, chairman of the investment policy committee at Goldman Sachs & Company, pins his hopes for a climbing market on another factor. "Between now and the election," he says, "there's very little any candidate can do to affect the favorable economic numbers for the balance of this year."

He points to steadily improving corporate profits and dividends, a forecast of 7 percent in real economic growth for 1976, stable long-term interest rates and the expectation of a relatively moderate 5 1/2 percent inflation rate as measured by the Consumer Price Index.

At Argus Research Corporation, Joseph J. McAlindoo sees the coming campaign months as a period when good economics will outweigh the politicking. "We would be inclined to be fully invested," he sums up. "We're looking for an upward move in stock prices at almost any time."

An additional prop to Wall Street's optimism is the belief that the opposing candidates will help to generally conservative fiscal line. Mr. Carter simply does not inspire the sort of jitters touched off four years ago as Senator George McGovern sought the Presidency. Neither does either of the Republican hopefuls.

Politics aside, investors are pondering certain basic questions. What timing strategy should be employed in this election year? What stocks and groups of stocks appear most attractive? How high will the Dow industrials go?

Right now, the Dow is roughly even. It finished on Friday at 990.19, up just 4.19 points for the full week and keeping to its rather trendless trading pattern. The replacement of Anaconda by Minnesota Mining and Manufacturing as one of the 30 Dow components was perhaps a highlight of its performance.

It's the view of investment advisor Charles E. Cain of the firm of Cain & Vale, Inc., that the bull market that began to stampe in late 1974, regrouped, ran again, and now, is milling about, has one more run to go.

His probability chart calls for another major upward leg in stock prices starting in a mid-August to late-September time frame (he tends to favor the autumn lift-off) and he's advising clients "to maintain cash balances on the order of 30 to 35 percent to be committed as the final breakout develops."

"If we get past the end of October and the upward trend has not been initiated," Mr. Cain declares, "I'd be very concerned."

As for the potential in the Dow, Mr. Cain offers two possible scenarios: a retrenchment first to the 950 area that could limit the upside potential to a maximum of 1,075—or a more severe decline, to perhaps Dow 900, that would shatter Wall Street's current complacency and, somewhat paradoxically, pave the way for "a stronger, more explosive" move to as much as 1,150.

For the final leg—Mr. Cain holds to the opinion that the bulls run on three legs to Wall Street—the investment advisor favors such groups as aerospace-defense (including Raytheon, Northrop and United Technologies), capital spending (Foxboro, Sunstrand, Babcock & Wilcox) and oil exploration (Hughes Tool, Schlumberger, Baker International).

At Goldman Sachs, Mr. Cooperman advocates a "value oriented approach" with a diversified portfolio stressing stocks with low price-earnings ratios, good dividend returns and strong balance sheets.

For the individual investor now, he would advocate a portfolio with 15 percent in cash reserves, 25 percent in quality municipal bonds and 60 percent in selected equities. He's most positive on such groups as airlines, machinery, conglomerates, property and casualty insur-

ers, domestic and international oils, office equipment and banks.

"There appears to be no significant risk in the stock market between now and yearend," he states. Meanwhile, his forecast for the Dow is a high somewhere between 1,050 and 1,100 by the end of December.

Howard Stein, president of the Dreyfus Fund, doesn't make any precise forecasts for the Dow, but for all practical purposes his mutual fund, with assets of nearly \$1.6 billion, is fully invested.

In the second quarter, the fund made new commitments in such stocks as Aetna Life & Casualty, Baltimore Gas & Electric, First National Boston, TRW Inc., Fairchild Camera, Alcan Aluminum and Bucyrus-Erie, among others, as well as a sprinkling of Japanese issues.

"Why Japanese stocks?" "I don't know," Mr. Stein replied. "I've just always made money in them."

"I think we're going to see more of a slowdown in the economy this year than most people expect," he continued, but added that "such a development could be very positive for the stock market, with both interest rates and the inflation rate running below expectations."

William G. Garrison, who heads his own asset management concern, is less optimistic than some over the prospects for stock prices generally. "I can see the Dow in a 70-point trading range, staying between 960 and 1,030, from now until the end of the year," he says.

However, within this context, he retains a full-invested position for clients and favors such items as telephone utilities (American Telephone & Telegraph) and insurance-oriented issues (Connecticut General, Frank B. Hall, Alexander & Alexander).

"You can't invest today for next year's market, because you don't know what Carter's going to do," he says, adding that "I think a Carter victory is terribly obvious."

"As we go into 1977, I might find myself building up reserves by selling off stocks."

Among interviewees covering a cross-section of investment professionals, the person most sanguine about stock prospects this year was a money manager who tends a diversified portfolio of more than \$600 million.

The record for this man, who prefers to remain anonymous, puts the performance of the big money-center banks to shame in recent years. In the first half of 1976, for example, his portfolio rose 25 per cent in value, compared with a 15 per cent advance for the Dow industrials.

"I think the next big move in the market is up," he said, "but I can't put a time frame on this feeling. I'm being paid for waiting, meanwhile, with rising dividends."

"I can see the Dow going to 1,200 perhaps by the end of this year. Why? Because too many people are afraid of inflation and that's the last war—the wrong war—to fight now. The pace of economic advance is slowing and interest rates are coming down."

What strategy, then, does he follow in picking specific stocks?

"I think the basic industrial stocks—such as International Paper, Dow Chemical, U.S. Steel—still have the potential for going up another 20 or 25 percent."

"I don't like the traditional growth stocks, with the exception of I.B.M., because they are over-valued in terms of price. On the other hand, some of the smaller technology issues selling at lower price-earnings ratios can perform very handsomely in the next market upswing."

He, too, feels that the odds-on favorite to win the November election is Jimmy Carter, but he thinks that this already is factored into stock prices.

"If Ford wins the nomination and then takes the election," he declares, "you could see stock prices really skyrocket."



INVEST...

LETTER

Housing

To the Financial Editor:
"How Government is Pushing Up the Cost of Housing" (July 18) quotes home builder Jerry Degan's angry remarks concerning government restriction and interference during construction of Lark Haven homes in San Diego.

I remember Mr. Degan as president of the American Housing Guild, one of the nation's largest builders, which, after Lark Haven was completed, started the Canyon Back project. I was one of the first buyers in that tract.

We were promised a community of some 300 homes. Only about 30 were built and the remaining lots in the first phase of 52 were sold off to another builder, who mixed smaller and less expensive homes with our original ones. We were promised a recreation area with tennis courts, a swimming pool and green belt. Those plans were cancelled.

In my experience, the enemy is not so much the government as the builder—people who build glass houses shouldn't throw stones. Yet at least Mr. Degan can measure his costs. Mine are incalculable.

M. P. SPRINGER JR.
El Cajon, Calif.
Aug. 2, 1976

The Fords

To the Financial Editor:
The second Henry Ford's panegyric to the automobile ("Sci-Fi Missing the Boat in Automobiles," Aug. 1) was refreshing. At least, it refreshed my recollection that his grandfather had announced that "history is bunk" and escorted a self-appointed deputization to Europe on his peace ship to settle World War I which, notwithstanding, continued for two more years.

Seemingly, the grandson admits that history has a use, "if only to assign the partition of the automobile industry to 1901." But if memory serves, 22 years after that the railroads had not been supplanted by car, bus or truck and rejoiced in power, prestige and prosperity.

In 1923, an instructor in freshman economics at Princeton advised against investing in railroads since at

best they were only a repeat of the opinion to the president of the [then] Standard Oil of the World, "who years before had married the family. His response: 'your teacher is an idiot. Thank heaven I was Yale.'"

Possibly because it went there, the prose Ford seemingly conceded a knowledge of history inform environmental economic forecasting. history repeats itself, a generation may moon automobile as a meme this one runs the pass the steam locomotive.

ADOLF G. ROSENBERG
Way
Ang. 6

The financial editor comes letters from re preferably of no longer 300 words. All letters subject to editing. Letters include the writer's name and telephone number.

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APL CORPORATION

Category	Average Return or Rate of APL	Of All 55 Fortune Paper, Fiber and Wood Products Companies, APL Ranked	Of All Fortune 2nd 500 Industrial Companies, APL Ranked	Of All Fortune 1000 Industrial Companies, APL Ranked
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1975 Total Return to Investors (Price appreciation plus dividend yield*)	247.8%	1	41	42
Ten Year Average Annual Return to Investors (1965-1975)	8.4%	12	77	184
Net Income as a % of Stockholders' Equity	17.7%	6	92	150

*The current annual dividend rate of NYSE listed APL Corporation is \$1.00 per share and is payable on a quarterly basis.

The above figures are derived from Fortune Magazine, May and June, 1976.

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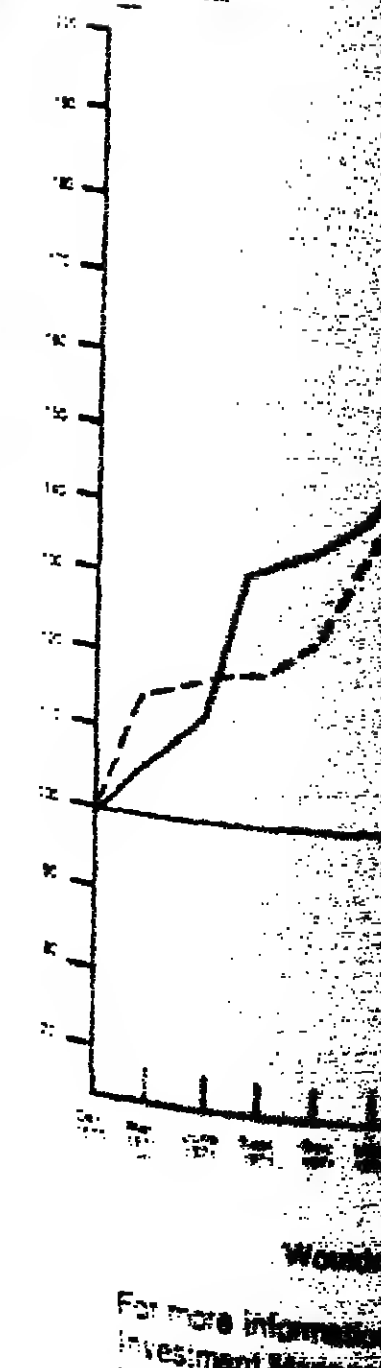


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Does This Insurance Company Have an Identity Crisis?

By **HARD A. PHALON**

There have been times over the years or so when as through the Continental Corporation was a cluster of troubled and casualty insurance companies, an awkwardly assembled financial conglomerate, a kind of fund, or, as one analyst put it last year, "a search for a chief executive." Mr. Ricker Jr., who as chief executive of a billion-dollar complex is agn, hopes to end the uncertainties by Continental in a bid, by the way, explicitly told that line for the top sort of haphazard approach, inside typical of Continental very much central blms, its enormous caprices (some of the hares of the Inter-Business Machines in its \$2.7-billion portfolio were ears ago at \$4 a share) by serious under- problems, a costly program that quite jelled, and ment vacuum which writes analysts feel company without direction.

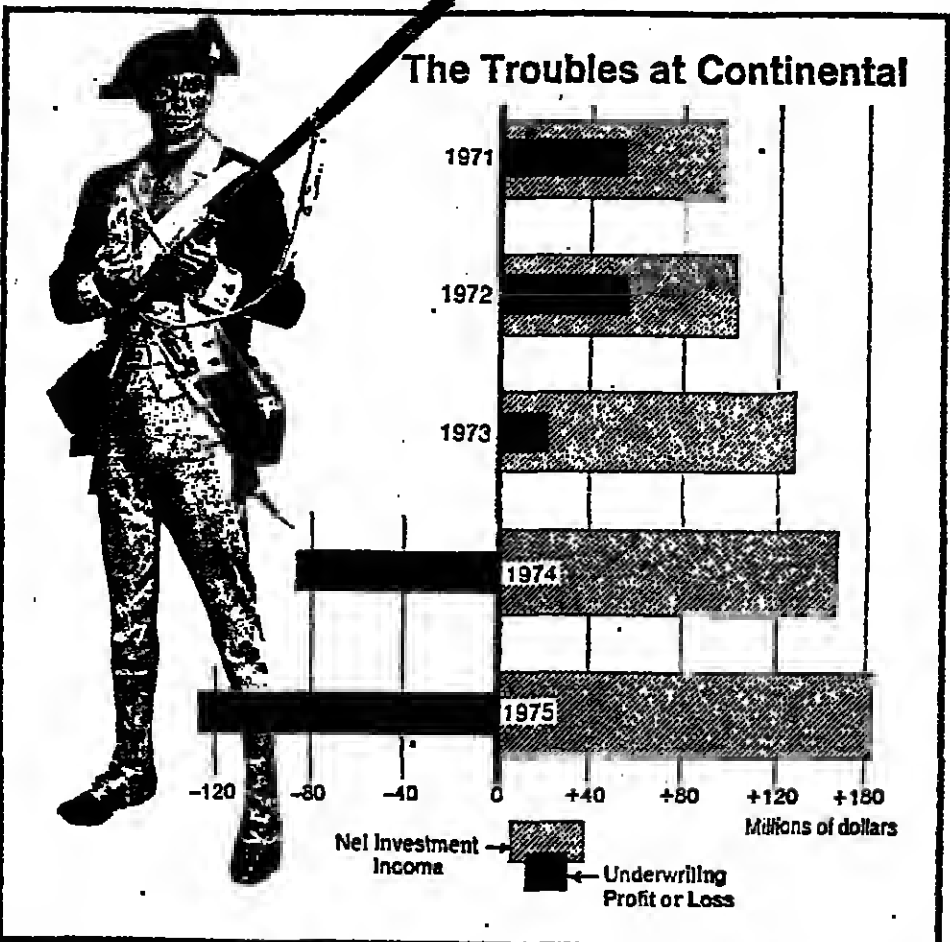
away into earning power. Though the underwriting problems are of comparative recent vintage, at least one former Continental officer thinks that many of its other woes can be traced to the iron hand with which J. Victor Herd ran the Continental group from 1957 until his retirement in 1970.

He was "virtually autonomous," the former official recalls, at the end even finessing the company's mandatory retirement-at-65 policy with two overage extensions. "It was like working in a mom and pop store, only pop did all the talking," the former officer says.

Herd's hand picked successor, Nathan H. Wentworth, very much under the Herd shadow during his own tenure as vice-chairman—was left with the job of cleaning up some of the fall-out from his predecessor's diversification program.

As of 1968, Continental became a holding company, adding a holding of holdings to its basic line and continuing to write insurance under its own name and those of a series of subsidiaries and affiliates.

Mr. Herd pumped part of Continental's investment income—mightily augmented by a generally rising stock market—into such acquisitions as the Diners' Club Inc. and a major investment position in the Franklin Life Insurance Company.



In effort to pinpoint responsibility, he is busily redistributing the awesome authority that has accreted over the years to the chairman's office.

"When I first started, there were too many people reporting directly to the chairman," says Mr. Ricker. "I never did get a chance to control them all, but they tell me it wasn't

less than 25, I whittled that down to seven and I'm trying to get it down to six."

"That way," he adds, "everybody will get answers to their questions in a couple of days instead of weeks, and they'll get quality answers."

Mr. Ricker, born in Augusta, Ga., in 1917—"the Bible and peanut belt," he calls it—has been in the in-

insurance business himself ever since 1938, when he was graduated from Southwestern College with a degree in economics.

He remembers every detail of the first sale he made after signing on as a special agent with the Cotton Fire & Marine Underwriters in Memphis, Tenn., at a salary of \$100 a month. ("I also got a car and expenses," Mr. Ricker recalls.)

It came off in Dell, Ark., "on a Saturday afternoon," recalls Mr. Ricker. "I left my date—at a soft drink stand down the road and I sold this old cotton farmer who ran a warehouse."

3 mos. ended June 30	1976	1975
Net premiums earned.....	\$489,000,000	\$403,600,000
Underwriting income.....	(37,685,000)	(23,801,000)
Investment income.....	38,391,000	31,330,000
Net income.....	19,850,000	25,400,000
Earnings per share.....	72¢	86¢

Year ended Dec. 31	1975	1974
Net premiums earned....	\$1,652,097,000	\$1,398,762,000
Underwriting income.....	(128,900,000)	(98,200,000)
Investment income.....	183,991,000	147,441,000
Net income.....	86,563,000	54,873,000
Earnings per share.....	\$3.29	\$3.24

Assets, Dec. 31, 1975	\$4,774,208,000
Stock price, Aug. 12, 1976, N.Y.S.E. consol. close	50 1/2
Stock price, 1976 range	50 1/2 - 40 1/2
Employees, Dec. 31, 1975	20,100

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C.F.&M.U. is now part of Continental, and one of the things that tickles Mr. Ricker most is the fact that his first policy is still in the house.

"It's bringing in premiums of \$10,000 a year," he says.

Including a four-year hitch in the Navy during World War II, Mr. Ricker spent 24 years with the C.F.&M.U., ultimately as manager of the company at a salary of \$24,000 a year and with an itch to move on.

The move was to a new job as executive vice-president of a comparatively small Continental subsidiary, the Marine Office of America.

Then—as now—property and casualty insurance accounted for the bulk of

Continental's revenues, but Mr. Ricker made the marine office hum.

"They'd gone flat on sales because they were afraid we'd lose profits. I had to convince them we could have profit and growth," recalls Mr. Ricker. "I even had a stamp made with the letters 'CF' and 'M' on it and I began stamping papers all over the place with it."

There was profit and growth for Mr. Ricker, too. The marine business went great guns in a period when not many Continental's other managers could point to rising sales—or earnings—curves.

Mr. Ricker was rewarded first by being made chairman of the Marine Office—and then an executive vice-president of Continental Corporation, the parent company.

Mr. Ricker parsed that last promotion as a "signal" that he might be headed for bigger responsibilities. So did other officers of the company.

That possibility, however, according to Mr. Ricker, was never explicitly broached by Mr. Wentworth.

"They just told me I had a desk over here and left me alone," says Mr. Ricker. "In the 15 months between the date on which he was named president and the date on which he became chairman and chief executive officer (made room for by Mr. Wentworth, who remains on the board) Mr. Ricker spent much of his time on the road, talking to officers of Continental's noninsurance subsidiaries.

"I'd go into Chicago or Denver and get them all together and try to get them to realize they were all working for the same company," says Mr. Ricker.

Was that peripatetic, gladdening pattern better preparation than an immersion in the day-after-day responsibilities of the top job he seemed to be slated to inherit?

"It wasn't the best way," says Mr. Ricker. "A relief should get a really good grounding."

"I probably knew better than anyone what was going on in the subsidiaries and affiliates but not so much what was going on in insurance," he continues. "But I grew up in the insurance business, and it doesn't take long to pick up what's going on there."

His own experience at Continental reminds Mr. Ricker of a story that sounds almost like a scene from "Mr. Roberts." In 1942, Mr. Ricker was a freshly minted ensign, a "90 day wonder" assigned to a submarine chaser in the Caribbean. He'd been on the ship only a short time when he was suddenly ordered to take over as skipper.

"For heaven's sake," Mr. Ricker remembers telling his departing commanding officer, "I've never even taken the ship away from the dock."

"That's okay," came the response. "Come on, we've got to top up the tanks. Take it over to the fuel dock."

"I got it over there somehow," recalls Mr. Ricker, but "I must have alarmed into that dock at about six knots. There was no damage, but it taught me quite a lesson—always make sure you've got a qualified relief working behind you."

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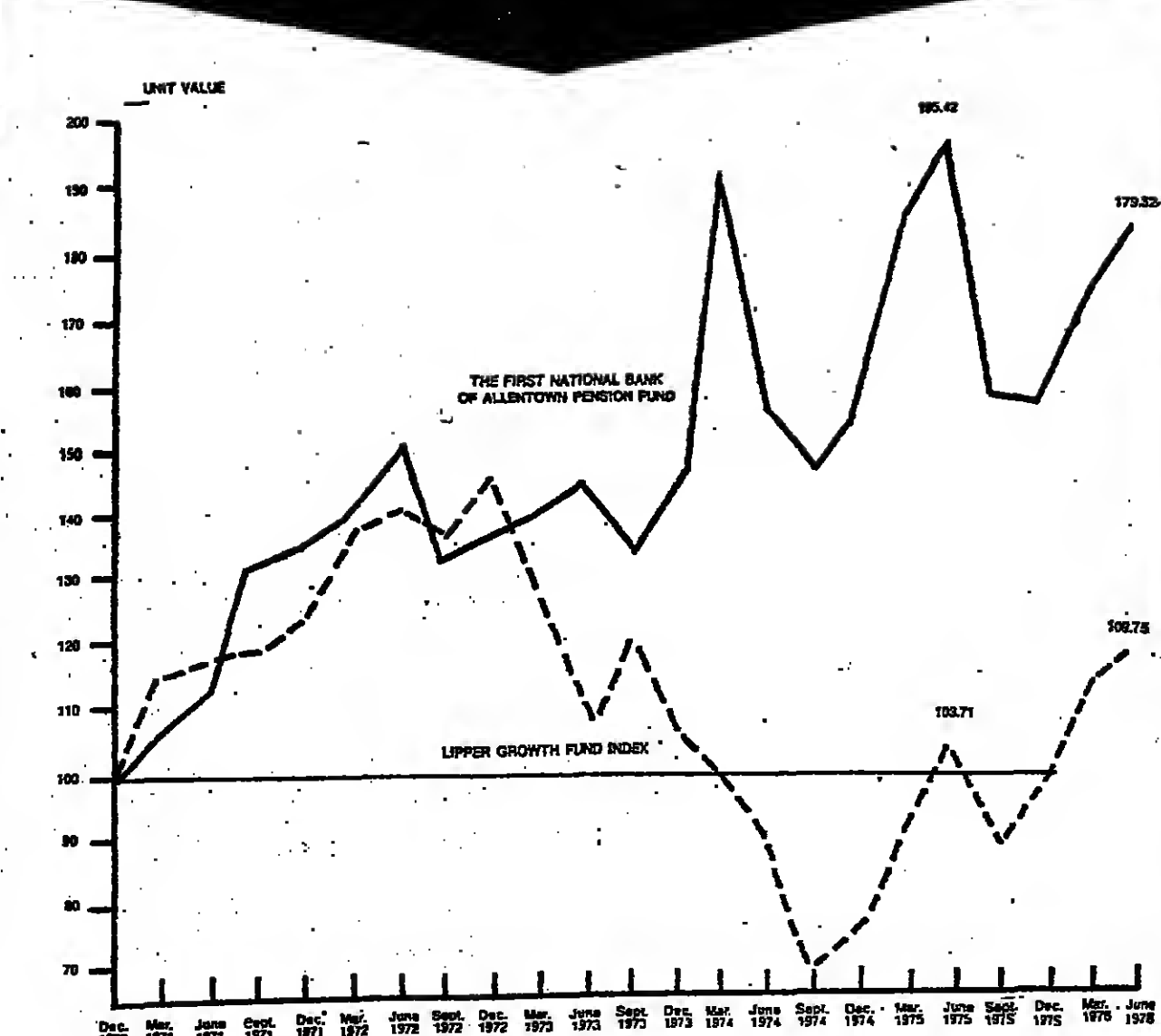
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Mr. Ricker would be a lighted ball off Brothers' Wells Secondary Oil Recovery because the market prices them below blue. It is a way of a highly diversified at a discount, though Continental lost money on its rising business, the stream of premium dumped into reserves merated an equally and growing—review of investment in that has kept the company in the black and a continuing stream lends which move up with investment in- gings would look a lot of course, without the f those underwriting The problem is that, tending to write a lot business, in lines that isically unprofitable, ntal seems to have re-five way of pling- nure of those losses. Ricker is convinced end will be reversed end of the year, but group of securities s little comfort re- when he told them ntal would have to e raising its so-called reserves" because settlements are co- outrun estimated ots. Increase, of course, the result of inflatio arly the result of a ny-wide audit which is inching its way h Continental's 120 offices — also eats

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MOODY'S-SEP							PUBLICATION DATE
	15,000	NEW YORK CITY	7.00%	2/01/79	15.00%	3.54%	12.44%
	10,000	NEW YORK CITY	2.75%	5/15/80	15.00%	4.17%	12.62%
	10,000	NEW YORK CITY	2.50%	10/01/80	15.00%	5.33%	12.67%
	10,000	MUNICIPAL ASST. CORP.	9.00%	2/01/85	10.07%	9.57%	9.55%
	170,000	MUNICIPAL ASST. CORP.	9.25%	2/01/80	10.21%	9.94%	10.15%
	80,000	MUNICIPAL ASST. CORP.	10.00%	2/01/80	9.30%	9.80%	10.2
	20,000	MUNICIPAL ASST. CORP.	11.00%	2/01/83	9.52%	10.28%	10.28%
	25,000	MUNICIPAL ASST. CORP.	9.00%	10/01/77	4.50%	3.90%	4.36%
	75,000	MUNICIPAL ASST. CORP.	8.00%	8/15/78	5.10%	7.58%	105 1/2
	40,000	N.Y.S. THRUWAY AUTH. BOND	7.75%	10/01/78	5.75%	2.87%	5.04%
	20,000	INDUSTRIAL CO. OF N.Y. (FORMER)	3.00%	12/01/79	5.50%	3.28%	5.25%
	5,000	CHESTERMAN N.Y. EXCE.	3.50%	1/01/80	6.25%	3.91%	5.68%
	15,000	YORKSHIRE CSO#1 (ST. LAW.)	3.50%	2/01/80	6.75%	3.88%	6.05%
	10,000	IND. HOSPITAL (FORMER)	4.10%	1/15/83	7.75%	5.01%	7.11%
	20,000	OTCA (FORMER)	3.00%	6/01/83	6.40%	7.19%	6.40%
	10,000	NASSAU COUNTY	3.25%	5/01/84	7.80%	4.39%	7.02%
	20,000	NEW YORK STATE REG'G.	3.00%	3/25/85	8.10%	4.35%	7.27%
	30,000	NEW YORK STATE REG'G. CO.	7.375%	2/15/87	7.00%	7.18%	102 3/4
	300,000	"	7.375%	2/15/82	7.25%	7.29%	101 1/4
	295,000	"	7.375%	2/15/85	7.375%	7.375%	100
	55,000	SUFFOLK CO. BOND 8/1/76	8.00%	4/01/89	7.79%	7.86%	101 3/4
	75,000	NEW YORK STATE	4.60%	2/01/90	7.55%	6.11%	7.22%
	10,000	NEW YORK STATE	2.50%	4/01/92	8.20%	4.97%	7.55%
	15,000	CHICAGO, ILL. ED. OF ED.	4.10%	7/01/81	5.70%	4.39%	5.38%
	20,000	BARRE VERMONT S/D	3.20%	8/01/83	5.75%	3.74%	5.27%
	15,000	ILLINOIS, STATE OF	6.00%	5/01/83	4.55%	5.53%	108 3/8
	15,000	WINDSOR, STATE OF	5.00%	12/01/86	5.25%	5.57%	107 3/4

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20 NYC 3.25%	2-1-80	20 NYC 5.00%	5-1-87	250 NYC 7.25%	9-1-81	
25 NYC 3.50%	1-1-84	100 NYC 5.40%	4-1-13	60 NYC 7.50%	1-1-80	
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(Continue on separate sheet if necessary)

THE WORKHORSE OF INVESTMENTS

Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED AUGUST 13, 1976

The figures for the most active stocks and the market breadth (on the left below) pertain to the consolidated tape for all activity in stocks listed on the New York Stock Exchange. The week's market averages and volume (right) pertain only to transactions on the Big Board itself.

MOST ACTIVE STOCKS

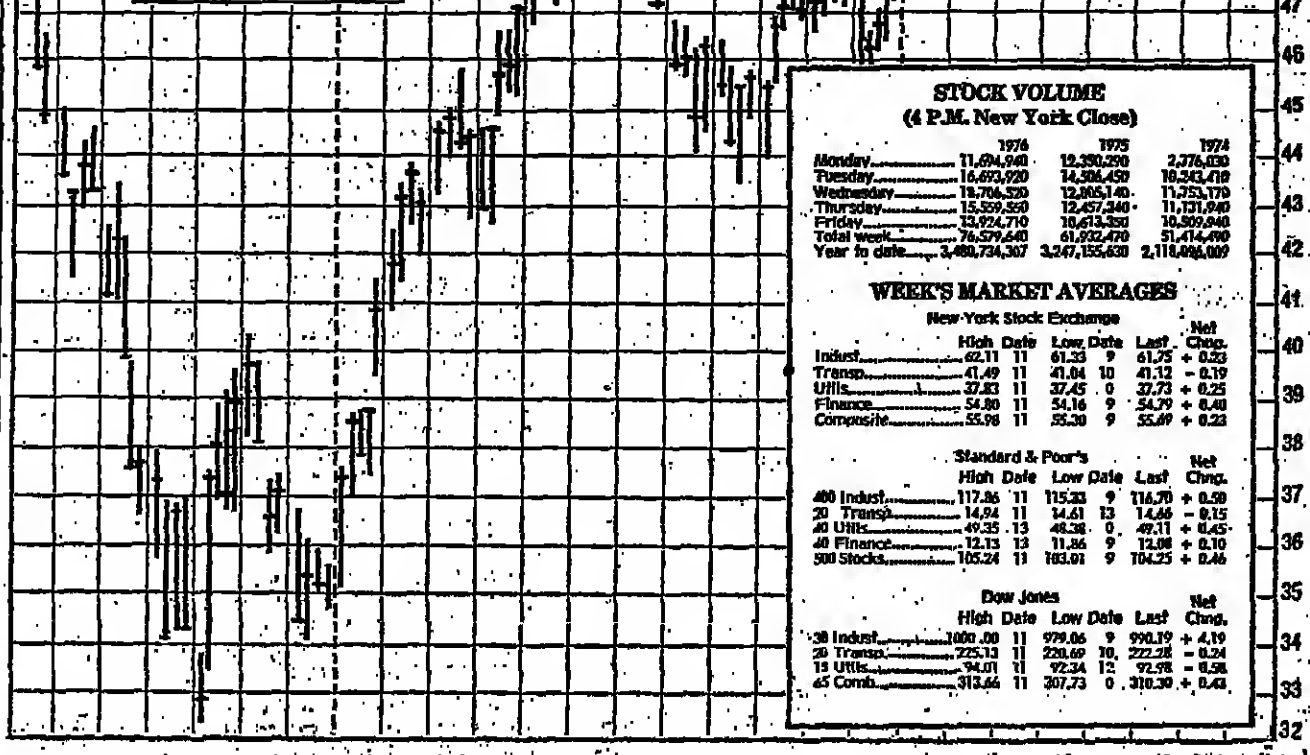
WEEK ENDED AUGUST 13, 1976 (Consolidated)

Table with columns: Company, Volume, Last, Net Chng. Lists top active stocks like Coca Cola NY, Dow Chem, Am Tel & Tel, etc.

MARKET BREADTH

Table with columns: Issues Traded, Advances, Declines, New Highs, New Lows. Shows 2,056 issues traded, 956 advances, 1,068 declines.

Prices: High Closing Low New York Stock Exchange Index



STOCK VOLUME

(4 P.M. New York Close)

Table showing stock volume for Monday through Friday, with columns for 1976 and 1975 volume.

WEEK'S MARKET AVERAGES

New York Stock Exchange

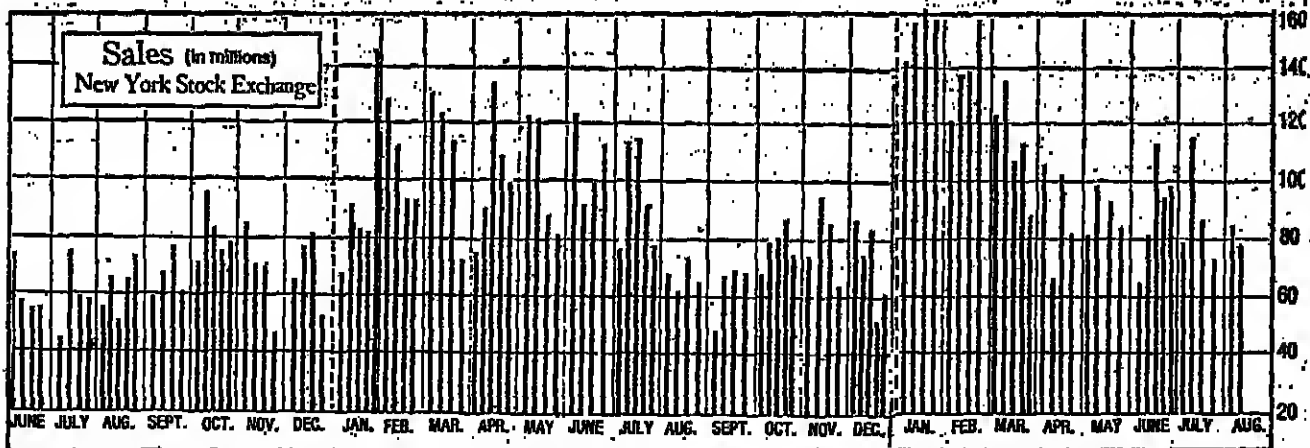
Table with columns: High, Daily, Low, Date, Last, Net Chng. for various market averages.

Standard & Poor's

Table with columns: High, Daily, Low, Date, Last, Net Chng. for Standard & Poor's averages.

Dow Jones

Table with columns: High, Daily, Low, Date, Last, Net Chng. for Dow Jones averages.



Large table listing various stocks and their prices, organized by industry or sector. Includes columns for stock name, price, and change.

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SPOTLIGHT

His Town Is Kansas City



The New York Times/William H. Burton

er Nichols, chairman of J. C. Nichols of Kansas City. Behind is a section of Country Club Plaza, which the Nichols Company started in 1922, the first shopping center in the nation.

by JEAN CHRISTENSEN

S CITY, Mo.—Unless Republican out in the stockyards, where antion starts tomorrow, they a hard time leaving this city reading on ground owned or by the J. C. Nichols Company, what means Miller Nichols, the chairman and chief executive as three decades ago it meant the late Jesse Clyde Nichols, who is a believer in real estate values, clean streets, hard Right-to-Work, and he's got a boomism that to some as corry as Kansas in Au-

ve created a city that is an place to live and conduct busi- would anybody ever want Kansas City? Kansas City is close to heaven as most of get," he says. thousands of Republican dele- the cream of the nation's place, Miller Nichols is one sons why.

pany's \$34 million in revenues income of \$2.5 million last it one of the nation's largest developers, as well as one Nichols owns and manages centers, 52 residential sub- 20 apartment projects, office (including ownership of 49 of the Kansas City Board of free hotels (Ronald Reagan's ers will be Mr. Nichols's Plaza), and just about every- one hotel (the Raphael in San is around Kansas City.

ve passed up many opportuni- d outside of Kansas City." Real estate is like a milk cow, milk it in the morning and ng," and that means keeping own barn.

e not involved in the philoso- e last few years of overdevel- too much debt for the amount—that got so many companies . There is a limit to what real nities can do. With too much ey can't take care of detail." s he inherited the "stick to ing" attitude from his father led the company in 1905 and foresight to begin housing cuts on the Kansas side of a Road more than a half cen- Today many of the area's mid- and wealthy suburbs are there in County, Kan.

were bad feelings between the cause of the Civil War," recalls ols. "People who lived and in Kansas City, Mo., thought ould ever live in Kansas."

id the capacity to dream and dreams come true," he says ber.

Nichols company's best known the Country Club Plaza, start- 2, the nation's first shopping

center to be built exclusively for people with automobiles. Today the Plaza with its restaurants and bars and newer hotels is the center of the conventioner's Kansas City rather than the older downtown.

The company also is known for its early work in community planning, rejecting, for example, the old grid pattern of Kansas City's streets, and building winding roads instead. It also originated the concept of private building restrictions on the deed a buyer gets with his property (those early deeds also included restrictions against Jews and blacks, one home owner recalled), set up home associations to enforce restrictions, and has been putting sculptures and fountains outside its property for four decades.

"It's always been my father's and my philosophy that people can buy paintings and sculpture and put them in a gallery, but we like putting them out where people can live with them."

"My business philosophy is that I

J. C. Nichols Company at a Glance		
3 mos. ended June 30		
	1976	1975
Revenues	\$10,689,000	\$8,267,000
Net income	1,079,000	648,000
Earnings per share	\$5.41	\$2.32
Year ended Dec. 31		
	1975	1974
Revenues	\$34,006,000	\$29,720,000
Net income	2,604,000	2,043,000
Earnings per share	\$13.07	\$10.25
Assets, Dec. 31, 1975	\$94,780,000	
Stock price, August 7,	1975 O-T-C bid close.....100	
Stock price, 1975 range	100-120	
Employees, Dec. 31, 1975	1,100	

care," he says. "I commit funds to the success of the business and the community in which we operate. I believe in the development and ownership of real estate. We own these buildings and expect to continue to own them, and are not engaged in the business simply for tax benefits and to sell them."

He is also a cleanliness fanatic. Every morning at 6 A.M. (7 A.M. on weekends) he and a bank president friend take an hour-long walk, and while exercising pick up about 2,000 beer and soda cans a year.

"Cleanliness begets cleanliness and trash begets trash," he says.

He also has a strong dislike of labor unions, spurred by strikes that stretched the completion time on his Alameda Plaza to 50 months from the projected 24 months. He is a member of the Associated Builders and Contractors, the national construction organization that's

cused an uproar in the building trades around the nation.

"Many workmen want to work where their own skill and productivity are recognized in their paychecks. They don't want to be hampered by restrictions like not being allowed to pick up and carry things. The regulations and restrictions are why we complain about the high prices" of building, he says. His company also contributes to the legal defense fund of the National Right to Work Committee. "They're doing a tremendous job," he says.

Booster that he is, Mr. Nichols has been a strong supporter of the expansion of the University of Missouri branch here, and he was finance chairman of the bond campaigns for the new international airport and the football and baseball stadiums, and he is a planner of a \$1,000-a-plate Republican reception that President Ford (whom he supports) and Mr. Reagan (whom he would like to see as vice president) are expected to attend Wednesday.

He sees events like the Republican National Convention starting here tomorrow as a plus for the Midwestern city.

"The important thing is that people will look at our city and go away with a favorable impression of the city," Mr. Nichols says. "They will plan to come back for conventions and to stay in the hotels and patronize our businesses and take vacations here. They will bring money into the community."

Mr. Nichols, who graduated from the University of Kansas with a degree in economics in 1934, has always been in his father's business. "I've worked here since I was a kid. I was never interested in anything else."

He and his wife, Catherine, live in Mission Hills, Kan., one of the wealthy suburbs across the state line the Nichols company pioneered. They have four grown daughters and one grandchild.

Mr. Nichols says his hobbies are the business and the community and his ranch in Colorado, which the family visits several times a year.

"I go out there and work. I have 400 head of steer. All the family like to get involved. We get on a horse and go up the mountain to check a fence or irrigate or check cattle. It makes it more fun to go back there than if it was just a place to go and sit on the patio."

A tall, white-haired man, he speaks proudly of his father's work, the company and his vision of Kansas City's future, all of which are intertwined to him. He turned 65 last month, but didn't mark the occasion with any fanfare.

"I don't believe in celebrating my antiquity," he said, and he also says he's not slowing down. "I like my job and I like what I'm doing, and I'd rather do this than anything I can think of."

"I don't like sitting on the patio as much as I did building the patio."

Jean Christensen is a reporter on the Kansas City Star.

Which of YOUR stocks are now working AGAINST you?

Just for example, Value Line currently rates HALF this "portfolio" as likely to give worse than-average price performance in the year ahead. (Value Line Investment Survey July 30, 1976.) Which five stocks do you think may be the "enemies within"?

- AMERICAN BRANDS
- AMER. TEL. & TEL.
- DR. PEPPER
- EASTERN AIR LINES
- FAIRCHILD CAMERA
- GULF
- INLAND STEEL
- METRO MEDIA
- OWENS-CORNING
- RCA CORP.

These are all excellent companies, but don't confuse a company with its stock. If five of the stocks were liquidated, we'd give this "portfolio" a much bigger chance of achieving better than average performance in the next 12 months.

If you have trouble sorting out the potential "drag-down" stocks in the list above, it may be even tougher with your own portfolio, where real dollars—and possibly your emotions too—are involved.

Yet identifying stocks which may be working against you is no less important than pinpointing those which may work most strongly for you. And you need to be able to do this on a continually current basis. Here's how Value Line helps:

RANKING 1600 STOCKS
Every week of the year, The Value Line Investment Survey, using computer-based programs developed over years of testing, ranks 1600 stocks relative to all the others—for Probable Market Performance in the Next 12 Months, as follows:

- 100 of the 1600 stocks are ranked 1 (Highest)
- 300 of the 1600 are ranked 2 (Above Average)
- 800 are ranked 3 (Average)
- 300 are ranked 4 (Below Average)
- 100 are ranked 5 (Lowest)

The ranks are designed to measure probabilities. We expect higher-ranked stocks to go up more in a rising market—or down less in a market drop—than lower-ranked stocks. And conversely...

We expect the 400 stocks ranked 4 or 5 for Performance to go DOWN MORE or UP LESS than all the rest of the 1200 stocks within the 12 months immediately ahead.

The presence of any of these low-ranked stocks in your portfolio will probably do some damage to your overall results in the next 12 months. We urge you to check your holdings at once against Value Line's current Performance ranks for 1600 stocks. A quick and easy way to do this is given below.

GETTING BETTER ODDS

Note: Not every stock will always perform in accordance with its rank. But it is a fact that favorably ranked stocks, as a group, have outperformed poorly ranked stocks with remarkable consistency since the ranking system was introduced in 1965.

While past performance can never guarantee future success, this record of more than a decade of successful discrimination strongly suggests that you can

fill the investment probabilities in your favor by using the Value Line ranks. Even if your primary objective is yield, or safety, or long-term appreciation, we suggest you stay away from stocks ranked 4 or 5 by Value Line for next-12-months Performance. You do not have to settle for below-average 12-month price prospects to get good yield and safety and long term potential which are other attributes that Value Line also evaluates for you systematically every week. Indeed, we suggest that all investors, as far as possible, stick with stocks ranked 1 or 2 for Performance in the next 12 months.

UPDATED EVERY WEEK

Every week—for EACH of 1600 stocks—The Value Line Investment Survey in its Summary of Advices and Index presents the up-to-date...

- a) Rank for Relative Probable Price Performance in the Next 12 Months—ranging from 1 (Highest) down to 5 (Lowest).
- b) Rank for Investment Safety (from 1 down to 5).
- c) Estimated Yield in the Next 12 Months—(100 stocks offer yields of 8.6% and up—Value Line July 30.)
- d) Estimated Appreciation Potential in the Next 3 to 5 years—showing the future "target" price range and the percentage price change indicated. (100 stocks are in the 230% to 515% range—Value Line July 30.)
- e) Current price and P/E, plus estimated annual earnings and dividends in current 12 months.
- f) The stock's Beta.
- g) Very latest available quarterly earnings results and dividends, together with year-earlier comparisons.

In addition, each of the 1600 stocks is the subject of a comprehensive new full-page Rating & Report at least once every three months—including 23 series of vital financial and operating statistics going back 10 years and estimated 3 to 5 years into the future.

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cause we have found that a high percentage of those who once try Value Line for a short period stay with it on a long-term basis. The increased circulation enables us to provide this service for far less than would have to be charged to a smaller number of subscribers. Your trial will include all of the following:

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How Much Longer Can the Market Stay Flat

And how sharp is the next major trend likely to be

Confounding bulls and bears alike, the market has trended neither upward nor downward for more than half a year. History suggests, however, that such a horizontal pattern can't persist very long. At some point, the averages will break out of their narrow trading ranges. Chances are, the subsequent market move will be quite sharp.

That major trend, we believe, will be pointing downward. Billions of dollars of stocks have obviously been bought in anticipation of an "inevitable" election-year boom. But as recent retail figures suggest, the business recovery may actually be faltering. And with the election less than three months away, time is rapidly running out for politicians to create the much-expected boom.

Bear Market Strategy

But a bear market is nothing to fear, as long as you don't "freeze" and ride it all the way down. Indeed, to many innovative investors, sharp market movements—down as well as up—represent unusual capital-building opportunities.

Moreover, even in a bear market, some selected stock groups and non-equity issues will probably push ahead. Very often, in fact, the more the general market declines, the more these contra-cyclical issues appreciate.

In a special flow-of-funds report titled "The Unwinding", The Holt Investment Advisory explains why we believe the coming decline will be supersteep. And it presents a comprehensive Investment Strategy to help open-minded investors protect and build capital in such a bear market.

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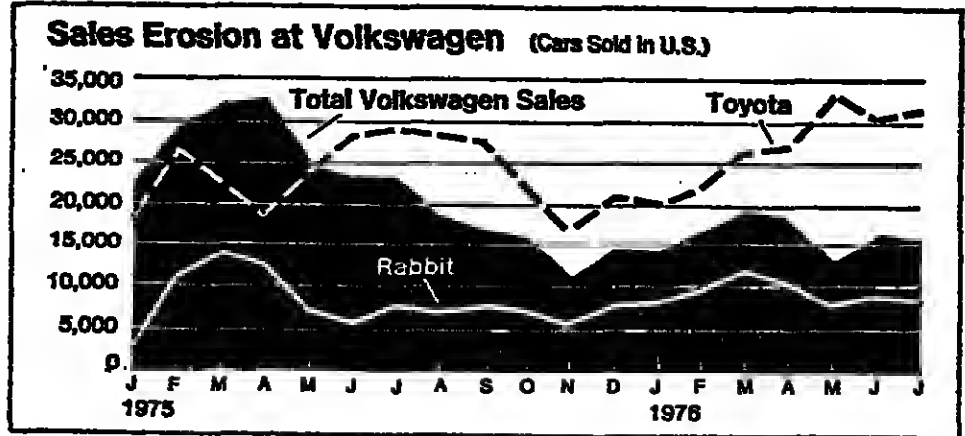
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Consolidated Trading for N.Y.S.E. Issues

Table with columns: WEEK ENDED AUGUST 13, 1976, Stocks and Div. Sales, High, Low, P/E, 1975 High, Low, Last, Net Chg. Includes various stock listings and market data.

V.W.'s Rabbit Troubles

Continued from page 1. remainder are V.W. Beetles and higher-priced Dashers and Scirocco models. While about 2,000 Beetles still are sold a month, it's the Rabbit that Volkswagen counts on and the car destined for American production.



as Detroit dealers do. "I would say they are more flexible in their trade-in allowances now," Mr. Perkins says. "We made a mistake and didn't advertise the new cars enough last year. We lost our momentum and blew our inventory," says Mr. Perkins. There's general agreement that the Rabbit has price problems. Even small American cars are priced below the dealer's door at that price this month.

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Inter-American Development Bank

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

WORLD BANK BONDS

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

Corporation

A.B.C.D.

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

N.Y. Stock Exchange Bonds

WEEK ENDED AUGUST 13, 1976

BONDS (PAR VALUE)

Table with columns: Monday, Tuesday, Wednesday, Thursday, Friday, Total Ytd, and various bond symbols.

1975-76 High Low

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

E.F.G.H.

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols.

1975-76 High Low

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

I.J.K.L.

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols.

1975-76 High Low

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1975-76 High Low

Table with columns: High Low, Sales in \$1000, High Low Last Chg, and various bond symbols like 100 20 100 100 100 100.

Chicago Board Options Exchange

WEEK ENDED AUGUST 13, 1976

Large table with columns: Option, Sales, Open, High, Low, Last, Chg, and various option symbols like 'Alcoa Oct 65', 'Amoco Oct 65', etc.

Handwritten text in Arabic script: 'مكتبة الامم'

American Stock Exchange

WEEK ENDED AUGUST 13, 1976

A.B.C.D.

Stocks and Div. Sales	High	Low	High	Low	Net Chg.
100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	0
100 1/4	100 1/4	100 1/4	100 1/4	100 1/4	0
100 1/8	100 1/8	100 1/8	100 1/8	100 1/8	0
100	100	100	100	100	0
99 3/4	99 3/4	99 3/4	99 3/4	99 3/4	0
99 3/8	99 3/8	99 3/8	99 3/8	99 3/8	0
99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	0
99 1/4	99 1/4	99 1/4	99 1/4	99 1/4	0
99 1/8	99 1/8	99 1/8	99 1/8	99 1/8	0
99	99	99	99	99	0
98 3/4	98 3/4	98 3/4	98 3/4	98 3/4	0
98 3/8	98 3/8	98 3/8	98 3/8	98 3/8	0
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Mutual Funds

Table of Mutual Funds with columns for fund name, high/low prices, and other details.

Over-the-Counter Quotations

WEEK ENDED AUGUST 13, 1976

Main table of Over-the-Counter Quotations listing various securities and their prices.

Quotations, supplied by the National Association of Securities Dealers, are representative inter-dealer prices. They do not include bid-ask spreads, mark-ups, mark-downs or commissions.

Table of Authority and Other Box information.

Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED AUGUST 13, 1976

Large table of Consolidated Trading for N.Y.S.E. Issues with multiple columns for stock symbols, prices, and trading volume.

Industrials

Table of Industrials listing various industrial stocks and their prices.

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Vertical text on the right edge of the page, including 'Y. Stock Ex' and 'American Stock Ex'.

N.Y. Stock Exchange Bonds

Labor's Big Domino

Table of N.Y. Stock Exchange Bonds, Week Ended August 13, 1976. Columns include bond name, price, and yield.

Continued from page 1. Amalgamated Clothing and Textile Workers Union, formed only two months ago through a merger of the weak textile union with its bigger and stronger brother in men's clothing, the Amalgamated Clothing Workers.

By union standards, the Amalgamated itself ranks as big business. In addition to conventional responsibilities as joint administrator of employer-financed pension and welfare funds, it operates a commercial bank in New York, an insurance company and several housing developments and health centers.

George Meany, president of the American Federation of Labor and Congress of Industrial Organizations, has promised "complete, total, all-out support" for a nationwide consumer boycott of Stevens and its products.

The Southern textile industry is the graveyard of dozens of union organizing drives, the most ambitious of which was a \$2 million campaign launched in 1937 under the auspices of the Committee for Industrial Organization as part of its otherwise highly successful effort to organize the mass production industries.

Overall, only about 10 percent of the 700,000 textile workers in the eight South-eastern states hold union cards today, and the union election victory of any dimension in recent years was at Stevens.

Stevens insists that its pay scales match or exceed community standards in the mill towns in which it operates. But the weekly wage for textile workers, nationwide, still averages only \$145, against \$208 for all factory workers and more than \$200 for auto and steel workers.

An influx of new plants, often representing higher-paying industries, is exerting some upward pressure on wages in the South. This has become increasingly noticeable in the last year or two with the arrival of European multinationals.

"We look at this as not just a question of unionization but of the basic principles of this country—a struggle for industrial democracy, a fulfillment of the civil rights revolution, a moral issue," said Jacob Sheinkman, secretary-treasurer of the merged union.

But the union obviously feels this is not enough. "We look at this as not just a question of unionization but of the basic principles of this country—a struggle for industrial democracy, a fulfillment of the civil rights revolution, a moral issue," said Jacob Sheinkman.

Stevens views the boycott as an improper ganging up against it by many unions, the kind of attack that would be illegal under the antitrust laws if Stevens combined with other companies in a comparable effort to coerce a third party.

The company takes the union's defeat in all but one of the 14 elections held at union request since 1963 as "irrefutable evidence" that the vast majority of Stevens employees do not want outside representation.

The union vehemently rejects that conclusion, arguing that the company's wholesale violations of the labor laws in the last 13 years have poisoned the climate in a manner that bars genuine freedom of choice.

Inferential endorsement of that view is contained in the latest of the National Labor Relations Board complaints against Stevens, issued last month and spurred by the two-year contract delay at the Roanoke Rapids plant.

The board has found the company guilty in 15 cases of illegally discharging or intimidating workers or of refusing to negotiate in good faith. To court, Stevens has lost 11 appeals against these decisions. It has paid \$1.3 million in back wages to workers fired or otherwise harassed in violation of the Taft-Hartley Act.



American Stock Exchange Transactions

Table of American Stock Exchange Transactions, Week Ended August 13, 1976. Columns include stock name, price, and volume.

The Boycott Pace-Setter

The pattern-setter for the union-proclaimed consumer boycott against J. P. Stevens & Company was the boycott the Amalgamated Clothing Workers directed against the Farah Manufacturing Company during a 22-month-long strike. The company, one of the country's biggest pants makers, with plants in El Paso and San Antonio, was headed by Willie Farah, a rugged individualist, who warned that he would let his machinery rust before he surrendered to unionization.

J.P. STEVENS at a Glance. Summary of financial data for 3 mos. ended May 1, 1976 and May 3, 1976.

Southern textile manufacturers that Stevens is their prime bulwark against engulfment in a union tide that would undermine their freedom to manage their businesses and wreck profitability.

Robert E. Coleman, for one, chairman and chief executive officer of the Riegel Textile Corporation, most of whose 8,500 employees are in Carolina plants, feels that "the conflict at Stevens has been the first shot in a much broader conflict that is going to affect us all."

"We're ruminating scared," said Mr. Coleman, who is also the current president of the South Carolina Textile Manufacturers Association. "It happens to think that unions are archaic, that the bulk of management people recognize the necessity for

The other, major effort involves covering the boycott into a "moral" issue. The emphasis will be on enlisting groups of the kind that rallied to the union cause in the two decades since the A.F.L. and C.I.O. merged. There is the long fight of the California farm workers led by Cesar Chavez—youth, women, civil rights groups and the churches.

Boycott is itself a tricky weapon, one the labor federation has officially sanctioned only four times in the past decade since the A.F.L. and C.I.O. merged. There is always the danger of a boomerang effect developing in any of three ways.

One is the possibility that consumers, especially those hostile to labor, would treat the union leaflets as a shopping list. The second is the untoward company that uses the boycott as a marketing device.

Mr. Finley, the Stevens Chairman, boasted to Wall Street analysts recently that there was no reason to believe a boycott could be effective "because of the diversity of the company's product mix, the nonidentifiable

Mr. Farah denies that anything is amiss. "We love everything that's happening," he said. "I'm happy as the devil."

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Irony Behind Those Big Oil Profit Gains

By CHARLES T. MAXWELL

It may seem peculiar for a security analyst to feel gloomy just after his industry reports earnings gains 25 percent above last year's, as the oil companies have done in the second quarter recently ended.

But this immediate good news for the investor is based on some of the same factors that bode ill for the nation over the long term, namely the increasing demand for gasoline and other oil products.

The terrible irony is that oil company profits are up just when the conservation ethic is down. The conclusion is inescapable that the United States is moving toward an "Arab solution" of its oil problems. We are more vulnerable to a cut-off of foreign oil supplies now than we were before the 1973 embargo. Unless current trends are reversed or sharply checked, we will be dependent on foreign sources for two-thirds of our oil within the next decade, with more than one-third of all supplies derived from the Middle East.

There have been a number of recent indications that this country's energy problems are becoming more critical: lower domestic oil and gas production, higher crude oil imports, balance-of-payments deficits, tight gasoline inventories and rising prices, and at the end of July, a tripling of interstate natural gas prices by the Federal Power Commission. Improving oil industry profitability against the background of gradually declining domestic production and rising costs to the consumer can be expected to become an issue of increasingly heated debate.

For the moment, the financial position of the oil companies is showing significant improvement. Exploration and production budgets for oil and gas in the United States are beginning to move up again after a hesitation in 1975. The oil companies are also spending heavily on coal and nuclear development. A continuation of improving earnings is likely, with rates of gain trending only modestly lower from a projected 22 percent increase over the whole of 1976 to 16 percent in 1977 and averaging 15 percent over the last three years of the decade for the domestic companies. (The international companies, owing to slower economic growth abroad and nationalization problems, are projected at a lower series: 14 percent for 1976, 12 percent for 1977, and 11 percent averaged over the last three years of the decade.)

The issue will now be joined on whether a current loosening of government price controls on refined oil products, and rising profit margins in natural gas, will spur large increases in capital expenditure by the industry and at the same time lead to greater public and industrial energy conservation as a consequence of higher prices. That would be an ideal sequence of events.

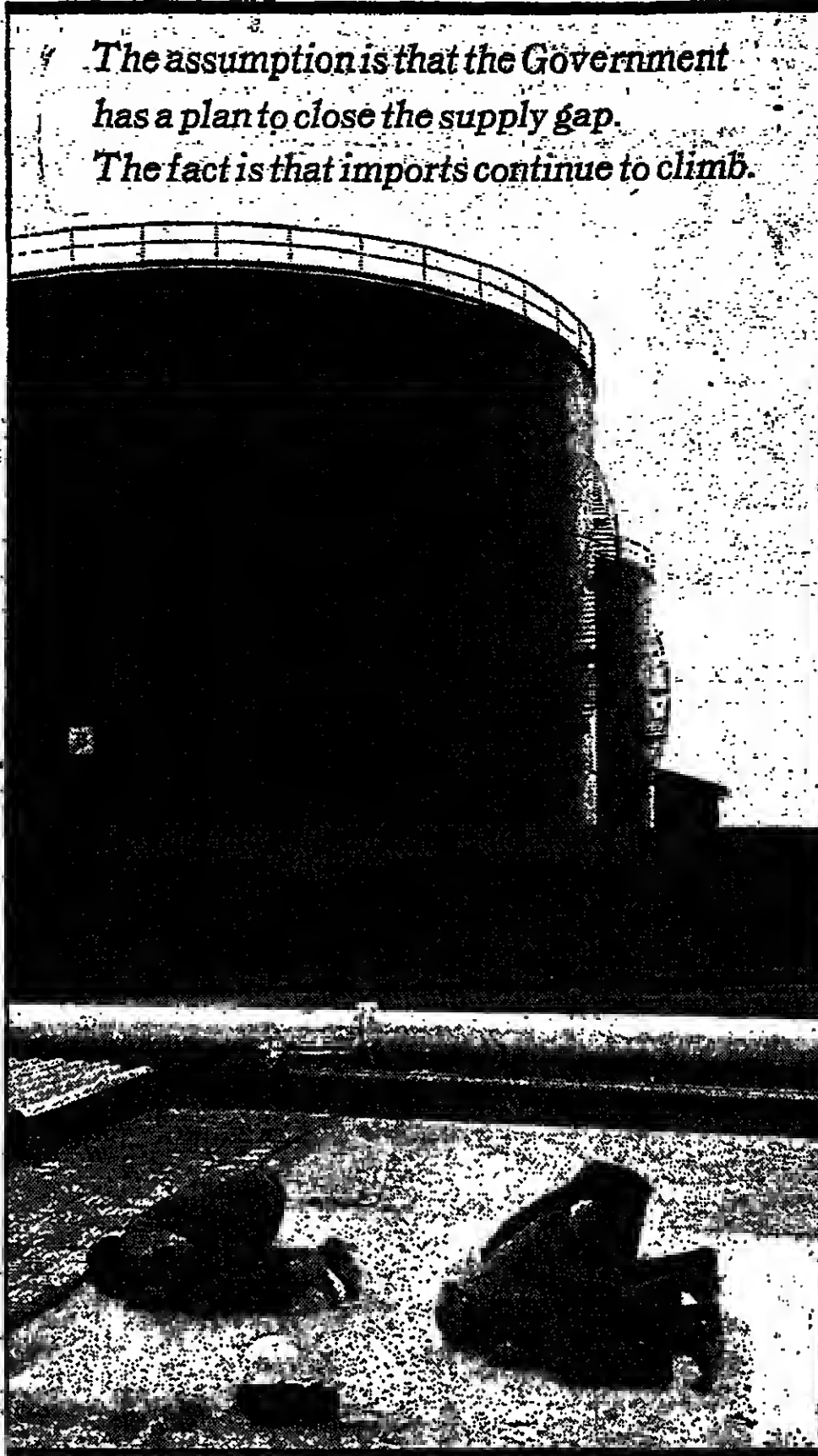
The first question, then, is whether such a trend will be approved by the political process. If it is, the next question is whether these actions will be sufficient, and in time, to ward off the energy problems bearing down on us in the late 1970's and early 1980's. So far, the political necessity of re-election has led the government to artificially hold down prices for oil products, giving the United States close to the lowest energy costs of any major industrial power. But the piper must eventually be paid.

The shape of the "crisis" that could occur is now becoming clear. Demand for oil is rising faster than expected; domestic production continues to fall; and the gap between them, representing imported barrels, is widening every year.

Energy planners are currently predicting that consumption of refined products in the United States will grow in the range of 2 1/2 to 3 1/2 percent annually for the period 1976 to 1980. Our calculations indicate that a 4 1/2 percent growth is more likely.

Reasons for the relatively strong growth of oil relate in the first instance to slowing gains for competitive fuels.

Failure of Congress to approve price deregulation combined with environmental and regulatory restraints on increased exploration and production activities have created an increasingly serious supply problem in gas that is not likely to be turned around over the next five years. Coal, for its part, has been restricted in its expansion by environmental, financial and transportation problems that will continue for some time. Nuclear power in the next five years will probably be slowed more by technical and environmen-



The assumption is that the Government has a plan to close the supply gap. The fact is that imports continue to climb.

tal problems with existing plants than by the broader issues of safety and pollution control now being fought out in the national forum.

The second reason for the growth of oil above expectations derives from the early abandonment by both government and public of the energy conservation ethic.

For example, the Administration inveighed against the overall effect of the Energy Policy and Conservation Act of 1975 in its early stages of formulation, but ultimately the President signed the bill. While it did contain some useful longer-range conservation measures, the new law also reduced the price of United States crude oil to an average of \$7.66 a barrel, thus bringing down the cost of oil to the consumer and, among other things, helping to underwrite the current boom in gasoline usage. With supplies once again available, higher prices being taken in stride by a public intent on getting back into the driver's seat, and the government taking no action to restrict rising demand, it is not surprising that the sense of urgency on conservation has evaporated.

Turning to the supply side, oil production from domestic sources is currently on a downward course, dropping some 3 to 4 percent each year. Critics have questioned how this can happen in a period of generally higher oil company profits. However, the reasons are persuasive.

The domestic companies' exploration and development budgets have nearly doubled over the past five years. They now constitute some two-thirds of total company expenditures, and in aggregate were larger than profits in 1975. Nevertheless, they could have been substantially higher if the government had not cut back industry cash flows by eliminating statutory depletion and foreign tax credits, if margin freezes on petroleum products had been relaxed when other industries were freed, if natural gas prices had been decontrolled, and if epistolary Congressional attacks on the industry had not created a climate of uncertainty concerning future returns on investment.

General public indifference to the problem of gradually-increasing foreign oil dependence now that the more dramatic period of the embargo and large international price increases has passed, may be partly premised on the assumption that our government has a working plan to deal with the wideening domestic supply gap.

However, that plan, Project Independence, is now reduced to a set of theoretical guide-

lines and objectives lacking teeth. Political support for it has never developed. Meanwhile, in 1975, some 37 percent of our domestic oil consumption came from foreign sources, 11 percent of the total from the Middle East. We anticipate a two-to-three year respite after 1977 as North Slope oil from Alaska comes onstream. However, the level could reach 50 percent by 1986 on "11 and Middle East oil might represent 25 percent of total United States consumption.

In the mid-1980's when Project Independence was scheduled to have reduced imports to the 10 to 20 percent range, we would estimate that the United States will be 60 to 65 percent dependent on foreign oil sources, with about 35 percent of all supplies derived from the Middle East. Obviously, new initiatives must be taken.

One such move was announced at the end of July. The F.P.C. handed down a ruling that permitted interstate prices for natural gas on-stream after Jan. 1, 1976 to rise from \$0.52 to \$1.42 per thousand cubic feet, with additional escalation over time. While in principle this was a sharp move, controlled interstate prices generally remain above the new \$1.42 rate, and the price of natural gas on a comparative thermal basis is still only 70 percent of the current value of newly found oil. Nevertheless, oil companies now have substantially higher revenue support and improved margins by which they can justify expanded gas exploration programs in areas served by interstate pipeline connections.

An important follow up to the F.P.C. action would be final approval by President Ford of an energy bill approved by Congress last week that would decontrol the price of oil from stripper wells and establish energy conservation programs involving changes in building codes and government loans for commercial and residential installation of energy-saving equipment and appliances.

Concerning the effectiveness of capital expenditures being made today it is not generally realized how long the lags are between the commitment of funds results in new facilities coming on-stream, particularly relating to delays from the regulatory process. With Environmental Protection Agency, Federal Energy Administration and Interior Department approvals—plus those of state and local authorities as well as the F.P.C.—it will have taken nine years to obtain the first oil from the North Slope. A typical Gulf of Mexico offshore find requires five years to come on production. The same time lag applies to the construction of a grass roots refinery.

Not only are vast amounts of capital tied up for many years without being able to add to production, but also projects become more vulnerable to the effects of inflation because of delays. The North Slope line, for instance, was originally projected at \$900 million in 1968. We have recently estimated it at \$8.5 billion for 1977 completion. The average investment cost to bring on a new barrel a day of crude oil production in the United States was approximately \$3,800 in 1970 or \$6,500 today. On the processing side, one barrel a day of refinery throughput carried a price of \$1,400 in 1970. Currently, it is between \$3,000 and \$3,500.

Thus even the oil companies' rising profits have been unable to compensate for cost inflation in their principal areas of operations. The net result has been to slow the drive toward greater energy self-sufficiency at an earlier date.

We are forecasting that the oil industry will maintain relatively strong earnings growth through the next five years to 1980. While political attacks involving threats of a return to more regulation, divestiture, higher taxes and so on will doubtless be a regular feature requiring constant accommodation, we also believe that demands for the continued expansion of our economy will make mandatory a greater concentration on potential energy problems that could hamper growth.

Only the skilled management and technical teams offered by the large integrated energy companies, with oil groups paramount among them, can hope to make reasonable progress against long-standing problems of this magnitude. They will therefore need to be given reasonable scope and encouragement to get on with the job.

Charles T. Maxwell is senior energy analyst and a director of Cyrus J. Lawrence Inc. stockbrokers. These comments are adapted from a report to clients.

Books: Was That All There Was to Revson?

FIRE AND ICE, THE STORY OF CHARLES REVSON—THE MAN WHO BUILT THE REV-LON EMPIRE, by Andrew Tobias, William Morrow and Company, New York, 282 pages, \$10.

By MARYLIN BENDER

The long-awaited biography of Charles Revson, the late and only king bee of the beauty industry, is an indication of how far and at what angle the genre of business biography is traveling these days. Andrew Tobias's "Fire and Ice" is a long distance from Alfred H. Sloan's "My Years With General Motors" and it veers in the direction of Judith Campbell Exner.

The dirty gossip school of history that has overtaken the United States press seems to be moving in on the businessman. Formerly regarded as a crashing bore by all but the muckraker, the businessman has caught the attention of the general interest book publisher. Unfortunately, there seems to be a case of mistaken identity here.

Almost every working business journalist had been approached by a publisher to do a Revson biography before Mr. Tobias, a business-savvy writer for New York Magazine, took it on.

Judging from the way the assignment was usually described, the book publishing crowd had been taken in by

gossip column accounts of Mr. Revson's yacht-and-triplex style of living and by the legend of his irascibility. It was obvious that he was being confused with Aristotle S. Onassis although, truth to tell, even the shipping magnate was far more significant as a specialist in leverage and tax avoidance than he was as a collector of beautiful women.

Publishers ought to take notice that one of the few corporate biographies to climb the best-seller list was Anthony Sampson's "The Sovereign State of I.T.T." which painted an incisive portrait of a company and its mastermind without once following Harold S. Gensem into his bedroom.

Early in "Fire and Ice," Mr. Tobias seems to have assessed Mr. Revson accurately. "Whatever else he was—brilliant, crude, lonely, virile, brilliant, inarticulate, insecure, generous, honest, ruthless, complicated—Charles Revson was a man of single-minded persistence and drive, entirely dedicated to his business," he writes.

And then he goes on to dwell on everything but his business. When he does try to explain the nation's second-largest cosmetics and fragrance company it's mostly in terms of its founder's decisions.

Mr. Tobias tells us more than is necessary or entertaining about assorted adulteries and sales convention

orgies. He seems to believe they really had something to do with building a company that last year had revenues of \$750 million and net earnings of \$62.6 million. A likely story.

Every chapter contains a putdown. "Charles never innovated anything but color. He stole everything," says an unidentified advertising man. This dubious source relates how Mr. Revson would pick up something developed by a small, innovative outfit, copy it and market it with all of Revson's promotional batteries behind it.

Mr. Tobias makes that sound sinister. But isn't that the American way? Small innovators usually go broke or are bought out. Big companies generally wait for someone else to test a new idea. Then they take it and make it a success. The formula is, don't be first but don't be third, either.

Mr. Tobias acknowledges that Charles Revson was a pretty good salesman once, but he gives the impression that the skill was confined to seducing cosmetics buyers.

As for his famed Revson "perfectionism," Mr. Tobias says that was really a fear of making decisions. He makes Revson appear to be the result of an accident.

If Mr. Tobias denigrates Mr. Revson's strengths, he is inconclusive about some of the ugly aura that clung to Revson for so long, including



The late Charles Revson with the model-actress Lauren Hutton

reports of strong-arm tactics applied to drugstore owners to make them take the Revlon franchise. Did Mr. Revson have a hand in the rigging of "The \$84,000 Question," the TV show of the 1950's that did so much to vitalize Revlon earnings? After reading "Fire and Ice," one still doesn't know.

For years, Wall Street was suspicious of Revlon Inc., partly because of the gangster manner of some of its senior officers (it wasn't just the black suits and ties dic-

tated by the chairman) and partly because of his fancy accounting. Was Mr. Revson, through his accountants, stretching the rules laid down by the Securities and Exchange Commission?

That question is never asked in this book, more's the pity. For what book publishers ought to realize when commissioning business biographies is that the "seivness" of the topic really lies in the money that was made and how it was done.

"Fire and Ice" is billed as an "unauthorized biography" which might be regarded as an advantage inasmuch as profiles that are commissioned or approved by the subject, as so many business biographies are, lack both interest and credibility.

However, Mr. Tobias's chief sources appear to have been one ex-wife and many former employees. "Three magnificently pampered days" spent on the Revson yacht when Mr. Revson was terminally ill were, alas, not enough to remedy the imbalance.

Sea Ships by the Se

Reagan's Quiz Kid E

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صلى الله عليه وسلم

BUSINESS ROUNDUP

Sells Sea Ships by the Seashore

That is a young girl like... they ask Cathy... she answers...

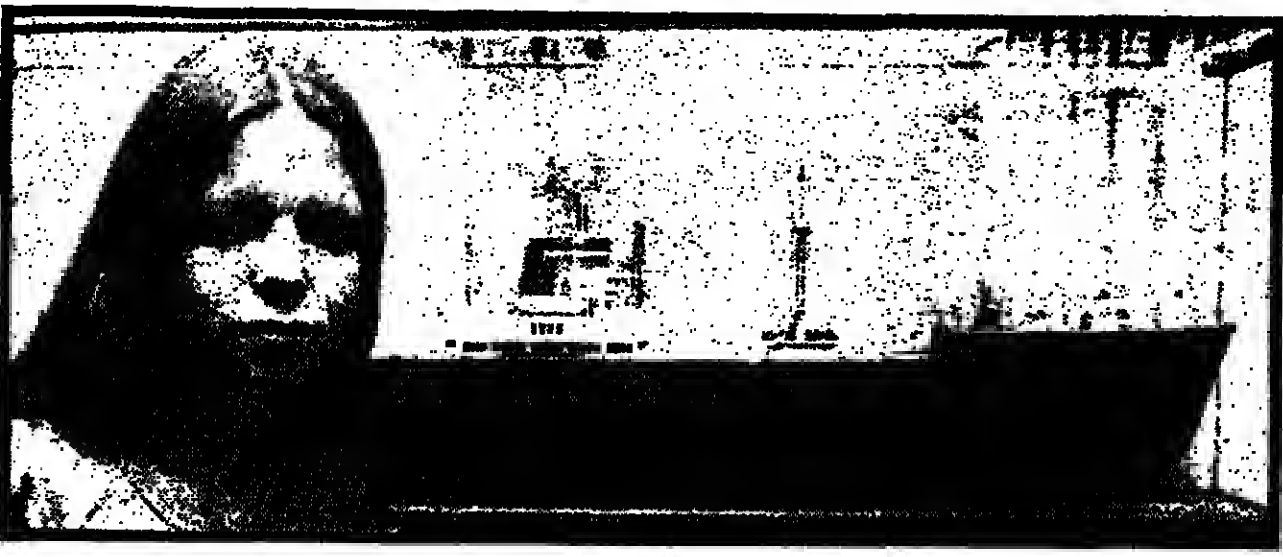
of a 268,000-ton tanker and... a \$23.5 million container ship...

York after World War II... So far she is on salary only...

The business is conducted... on a highly personal and... sometimes informal basis...

phone conversation or after... a handshake at lunch...

not only know the needs of... his clients, but also the performance...



ald Reagan's Quiz Kid Economist

Anderson is the... all-fledged economist... inner circle of Ronald...

him "the quiz kid of the... White House staff," a designation...

this week, "in the sense that... I'm not sitting there advising...

of professional ignorance and... his refusal to specify suitable...

Arthur Burns, Alan Green... span, and William Simon...

Rush It

Speed is the spur for the... fast-moving courier business...

ging in the Left Hand to Audit the Right

sent years, most pub-... lic companies have...

made illegal payments and... contributions, audit committees...

April 1975, is that stockholders... will do a better job...

a bank executive and an... outside director of the company...

that Chattem hire a... permanent internal auditor...

I know of," says Mr. Guerry... "It's been good. A good...

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LEEN SHANAHAN... WASHINGTON—When two... as far apart on the...

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present it to Congress until... January 1978. Congress...

It is hard to imagine why... Mr. Carter thinks Congress...



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THE ECONOMIC SCENE

Corn, Kansas and August

By JOHN M. LEE

NELLIE FORBUSH was understandably giddy when she first sang a generation ago that she was as corny as Kansas in August. Kansas is the largest producer of wheat, not corn (that's Iowa). But everybody knows there is a lot of wheat and corn somewhere out there in the American heartland. This week, the Republicans are there too and the corn is indeed as high as an elephant's ear (that's "Oklahoma"). In short, it's another great agricultural summer in America, and that's a matter of worldwide importance.

Agriculture, alone among the major productive industries, is still capriciously dependent upon the weather, and this year has seen a crazy-quilt pattern that has overturned some of the fears and assumptions of the past few years.

Northern Europe has suffered one of its worst droughts in a century. France, which normally produces two-fifths of the Common Market's wheat, has been hardest hit. West Germany's agricultural losses have been estimated at \$2 billion and in Britain, cattle have been sacrificed as fodder prices doubled. On the other side of the world, Australia has been parched and wheat acreage cut in half.

As serious as the situation is, the drought is not expected to have a major effect on world food supplies this year. Ironically, the worst drought areas of a few years ago have improved markedly. Along the southern edge of the Sahara, where starvation provoked a world outcry in 1972-74, adequate rains have brought good African harvests. Normal monsoon winds have returned the rains also to India, Pakistan and Bangladesh, and farm conditions have improved there and in Southeast Asia.

But the balancing act in world agriculture is still performed by the United States and the Soviet Union and fortunately, the enormously efficient American farm machine can produce enough for both.

Last Thursday, the Agriculture Department estimated that the total wheat crop this season would be a bountiful 2.1 billion bushels, just 2 percent shy of last year's record. With export orders slack—hunger and drought notwithstanding—prices have dropped to about \$3.25 a bushel, compared with \$6.50 in 1974.

Although wheat is crucial and two-thirds of the crop is turned into export dollars, corn is the archetypal American produce. This year, the corn farmers of Iowa, Nebraska and all the rest (including Kansas in 8th place) have outdone themselves. A record harvest of 6.2 billion bushels, up 7 percent from last year's record, is expected.

Demand has been heavy for this feed grain, which influences the price of pork, poultry and beef, and largely as a result of exceptional Russian demand for last year's crop, reserves have been run down. But huge new supplies are expected to replenish the larder. Prices have already

been pushed down to \$2.80 a bushel. The record high was \$4 in 1974.

Soybeans, the third major cash crop, are also having a good year, with the third largest harvest forecast—1.3 billion bushels, down 13 percent from last year. Prices are up from their lows of the year, but at \$6.48 a bushel, they are less than half the \$13 peak of 1973.

Fortunately, American affluence offsets Russian short-comings, whatever the reason for them. The Russian grain crop, including everything from rice and oats to wheat and corn, is estimated by the Agriculture Department at 195 million tons this year, a big improvement from 1975's disastrous 140 million tons but still below Soviet goals and records of recent years.

The Russians have already served notice they will be buying more than the minimum required under a long-term purchase agreement negotiated last year. The agreement, which is intended to stabilize erratic Russian entries into the American market, was reached after President Ford temporarily embargoed exports because of a political outcry over the effect of such exports on American food prices.

The increased Russian buying intentions are good news for farmers and merchants who now hold surplus stocks for sale both here and abroad—rather than the Federal Government as in years past. One of the achievements of the Republicans, now convening in the Farm Belt, has been the withdrawal of the Government from the grain storage and subsidy business and the inauguration of full-production policies.

When full production depresses prices and politics limits sales abroad, the farmers get unhappy. So far, free-market prices have boosted farm income. But the mood in the farm states appears somewhat apprehensive, and if a wheat glut drives prices down sharply, the Republicans could pay the price this fall.

On a worldwide basis, the American bumper crops suggest a period of market stability, with adequate export supplies, no panic buying and a fairly equitable price trend. The inflationary thrust of 1973-74 is gone. But higher processing and marketing costs are expected to keep pushing prices up moderately for the consumer. The Agriculture Department has forecast a "modest uptick" of 3 to 4 percent in retail food prices this year, about half the rate of 1975.

A larger question is whether the success of this year's harvest will produce complacency on the long-range prospects of world food supply. The World Food Conference in 1974 established a World Food Fund and set out to achieve greater food security, including emergency food reserves and Government stockpiles to stabilize prices. But little progress has been made. A \$1 billion international fund to spur production in poorer countries is also facing delays.

Perhaps it would be helpful to recall an old farm proverb: Makes hay while the sun shines.

MARKETS IN REVIEW

Dow Gains 4.19 In Slow Trading

The stock market wound up the week with a small gain as investor concern over the economy dulled interest. The widely-watched Dow Jones Industrial average closed on Friday at 990.19, up 4.19 points for the week.

Turnover on the New York Stock Exchange, still in the summer doldrums, last week fell to 76.59 million shares, from 82.42 million shares in the preceding week. On Monday, trading was cut by 1 hour to a 3 P.M. close because of Hurricane Belle.

Some analysts cited last Tuesday's report that retail sales fell 1.2 percent in July, from June, the second significant decline in retail sales in the last two months, as contributing to market weakness. They viewed the disappointing sales as an indication that the economy was not improving as much as had been expected.

Also, many Wall Streeters now believe that earnings statements of retailers for their fiscal second quarter, which will be released in the next few weeks, will be below earlier predictions in many cases.

Investors mostly ignored a report, issued by the Labor Department on Thursday, that the wholesale price index rose only 0.3 percent in July, slightly less than the 0.4 percent rise in June.

One analyst expressed the view that investor concern over the Presidential elections coupled with the market's technical deficiencies "are preventing stocks from responding to the positive fundamental news."

One of the most actively-traded issues last week was American Telephone, which traded at a nine-year high of 60 on Wednesday. It closed Friday at 59 1/2, up 1/4 for the week.

Prices in the credit markets were sharply higher last week helped by the report of the slim wholesale price gain. The Federal Reserve report of an increase in the money supply was largely ignored.

ALEXANDER R. HAMMER

HIGHLIGHTS OF THE WEEK

Economic Indicators WEEKLY COMPARISONS

Table with 4 columns: Indicator, Label Week, Prior Week, 1975. Rows include Commodity Index, Currency in Circulation, Total Loans, Steel Prod., Auto Production, Daily Oil Prod., Freight on Vessels, Retail Sales, Business Failures.

MONTHLY COMPARISONS

Table with 4 columns: Indicator, July, Prior Month, 1975. Rows include A-Employed, A-Unemployed, A-Total Prod., B-Percent Income, C-Money Supply, D-Cumulative Index, A-Cumulative Index, A-Mfrs. Inventories, A-Exports, B-Imports.

Wholesale prices rose 0.3 percent in July, matching the May increase and just under the 0.4 percent gain in June, the Labor Department reported. The July rise was led by a 0.7 percent increase in industrial commodities, but was kept down by a 0.3 percent decline in processed foods and feed.

ESTIMATES OF CORN AND WHEAT PRODUCTION were reduced by the Department of Agriculture by 6 percent and 3 percent, respectively, from July projections. Improvement of weather conditions in the Asiatic regions of the Soviet Union could mean an improvement in Soviet grain prospects but Agriculture Department said it would not raise its estimate for that nation's crop yet.

THE NATION'S MONEY SUPPLY ROSE TO \$305.5 billion in the latest reporting week, up from \$304.8 billion a week earlier. Gold closed in London on Friday at \$113.40 an ounce, up from \$112.80 an ounce a week earlier. The French franc fell to its lowest level in 30 months, to the point where it took just over five francs to buy one dollar.

NATURAL GAS PRICES MAY BE RAISED, a Federal Court of Appeals ruled, if producers agree to refund any money later found to be unlawfully collected. The House passed the long-delayed energy bill allowing price increases to domestic oil prices to stimulate production. The bill is expected to cost consumers \$1 billion a year in higher gasoline and fuel oil prices. Shell Oil increased the wholesale price of gasoline by 1 cent a gallon. U. S. Steel plans to raise the price of sheet and strip products by 4.5 percent, effective Oct. 1.

OUTPUT OF OIL BY ORGANIZATION OF PETROLEUM EXPORTING COUNTRIES was up 10.9 percent in June from year-earlier levels at 29.92 million barrels a day, according to reports from the Middle East. Amed Zaki Yamani, Oil Minister of Saudi Arabia, said his country would increase the price of crude oil in 1977, but would oppose a drastic rise. The United States Government has asked the big four car producers here to provide projected costs, profits and sales figures on 1977 model cars. Aeroauton Ford Corporation is expected to build the new, larger generation of global communication

satellites to be launched in 1979. The Boeing Company and Japan's official transport development company are to jointly develop a mid-range jet airliner. McDonnell Douglas and Aerospatiale and Dassault-Breguet of France plan to develop a medium-range jet liner for the 1980's.

THE JUSTICE DEPARTMENT IS SUING HENRY KEARNS, former head of the Export-Import Bank for allegedly making a personal profit of \$325,000 from a stock sale made possible by his Government position. A suit also filed against Don P. Bostwick, former executive vice president for a profit of \$26,000.

Meanwhile, Citibank sued the Ex-Im Bank and its agent, the Manufacturers Hanover Trust Company, charging that Ex-Im had attempted to arrange a preferential repayment facility on loans to Zaire. Judge M. Joseph Blumenfeld of the Hartford Federal District Court has rejected a proposal for settlement of a stockholders suit against International Telephone & Telegraph over its 1976 acquisition of the Hartford Fire Insurance Company. United States Attorney Samuel K. Siskner has appointed a special unit to investigate allegations of market fixing by traders at the Chicago Board of Trade and the Chicago Mercantile Exchange.

THE SECURITIES AND EXCHANGE COMMISSION has accused E. T. Barwick Industries of fraudulent inflation of earnings and concealment of loan defaults going back to 1969-1975. Xerox said it made "questionable" payments in relation to foreign operations of \$100,000 between 1971 and 1975. Twentieth-Century-Fox and Schering-Plough were also cited for foreign payments by the S. E. C. The Harris Corporation and Dynallectron said they made questionable payments overseas in recent years.

MERGERS: Dentsply International has increased its exchange offer for AD International of London to \$35 million in cash and securities. White Motor is to sell its White Engine subsidiary to the CLR Corporation for undisclosed sum. Penzoil's Duval subsidiary is selling its Canadian potash mine for \$128.5 million to the Saskatchewan Government.

EARNINGS: Grand Union Company quarterly net \$4.38 million vs. net loss of \$2.45 million. L.T.T. quarterly net \$1.59 a share vs. 80c. CBS Inc. \$1.67 vs. \$1.19. Allegheny 45c vs. 34c. J. M. McDermott \$2.37 vs. \$1.12. Consolidated Foods \$1.24 vs. 50c. Handy & Harmon \$1.23 vs. \$1.69. Times Mirror 58c vs. 30c. Oscar Mayer, 85c vs. 88c. Norton Simon 55c vs. 49c. El Paso 25c vs. 16c. Grumman \$1.60 vs. 71c.

N.Y. Stock Exchange Bonds

WEEK ENDED AUGUST 13, 1976

Large table of bond market data including columns for 1976 High Low, Sales in \$1,000, High Low Last, and various bond symbols like 1084 100% Tencinc 9/20/80.

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RF SYSTEMS

PHOTOGRAPHIC SYSTEMS

QUALITY ASSURANCE

TEST ENGINEER

AIRCHILD

ERAM INSTRUMENT

DEFENSE SYSTEMS

PACKAGING
ENGINEERING

Paradise Manager
SWEAR
DIVISION

Controller
SALES/TYPE
MANAGEMENT

FINANCIAL MANAGER

Y 7161 TIMES

CAPITAL GOODS

UTILITY SUPPLY AND ERECTION

We are a major utility/industrial equipment supplier based in an attractive East Coast Suburban area achieving significant well planned expansion. We can offer a career-minded candidate a growth opportunity in either of these two key positions.

ASSISTANT CONTROLLER

You must be able to assume a position second in command responsible for accounting functions for a 40 million division reporting directly to V.P. Your success as a candidate will be evaluated by your depth in capital goods and the strength of your job costing background. A minimum of a BS Degree in Accounting and 6-8 years of responsible experience required. The flexibility to potentially relocate and do nominal traveling is required and exposure to computerized financial systems is helpful.

CONTRACT ADMINISTRATOR

You'll be a key member of management evaluating and making final recommendations on utility contract terms and conditions. Essential to your success is experience with either an engineering consultant or a "BIG TICKET" capital goods manufacturer and the ability to deal effectively with our management and our clients. A prime area of responsibility will be supervision of all contract billing and contract accounting. A minimum of a BS Degree in Engineering or Business plus 6-8 years of experience required. Some travel will be expected.

These positions offer excellent base salary, outstanding corporate benefits, and a real career opportunity. Inquire in confidence with resume stating position of interest to: Dept. H-9, P.O. Box 544, Phila., Pa. 19105.

An Equal Opportunity Employer

Metallurgical Field QA Engineer

ITT Grinnell, a leading manufacturer and distributor of power piping, has a unique position open at a full-scale field construction spot in the Northeast. To fill it, we seek a growth-oriented individual with a BS in Metallurgy or Metallurgical Engineering.

Responsibilities include inspection of incoming materials and proper documentation; review of completed field work; preparation of reports of acceptance, rejection or deviation . . . and presentation of inspection data to customers and NRC.

Successful candidate will have a minimum of 3 years experience in Quality Assurance related to nuclear power plant products and should be able to operate independently.

Attractive starting salary and solid benefits package. Please forward resume detailing education, work and salary history, to: Mr. Stan Straube, ITT Grinnell Co., Inc., 260 West Exchange St., Providence, R.I. 02901.

ITT

Wherever Piping is Involved

An Equal Opportunity Employer M/F

Public Relations Manager

Can you create great publicity in this lively, sophisticated milieu where the role of public relations is maximized and totally integrated into the company's merchandising, promotion and advertising program?

Thorough professionalism combined with superior taste, presence and verve are the keys to this fine career opportunity at the New York headquarters of a well known fashion related company. The post offers great visibility, working closely with top echelon management of a firm whose worldwide leadership is founded on creativity. Your background may be in cosmetics, fashion, publications, retail or similar fields, but must include demonstrable success in dealing with all media and the ability to write with genuine flair. All replies will be held in strict confidence. Our employees are aware of this position. Please send details of your background with present base salary to:

MB 727 TIMES.

We are an equal opportunity employer.

Programmer Analyst Sr. Programmers

Grow with the leader in a growing new field.

Dynamic expansion has created immediate career opportunities at the Florham Park, N.J. EDP Computer Center of Wydec, Inc., leading manufacturer of equipment for the vigorous new high-technology field of word processing.

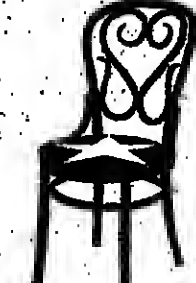
The professionals we seek must have 3-5 years applications experience in areas such as order processing, inventory control and material requirements planning. Knowledge of PL-1 and BAL plus experience with Burroughs or Hewlett Packard 3000 computers desirable.

Initial salaries commensurate with experience and abilities, the benefits excellent growth potential. Send resume in confidence, including salary history and position desired, to: Ms. Carol Connolly.

WYDEC

AN EXXON AFFILIATE

9 Vreeland Road
Florham Park, New Jersey 07932
An Equal Opportunity Employer, M/F



I'm
looking for
a super-star.

Last week, unfortunately one of our very best, most talented copywriters passed away from a fatal disease. The chair is vacant.

Frankly it will take someone of extraordinary capability to fill it. You've got to be quick, flexible and experienced. Most important, you've got to write with imagination and flair for an agency known to be the leader in Houston. Our client's top priority cannot be to hire from property to politics; from retail to retail. We're a \$10,000,000 agency looking for a star who will grow with us.

Maybe you'll want to bypass a job and get back to you. It's important to me we get married to the best person around.

Earl Littman, president,
Goodwin, Dannenbaum,
Littman & Wingfield, Inc.,
Box 2221,
Houston, Texas 77027
(713) 622-8800.

CORPORATE FINANCIAL MANAGER

Are you interested in moving to a growth industry? We are seeking an individual with a strong accounting background to be responsible for consolidation activities, including reporting to top management of a multinational corporation.

To qualify you must possess 5 years or more of progressively responsible experience in accounting, including management experience, consolidation accounting and a working knowledge of EOP systems.

Our Corporate Finance Division is a large and dynamic organization and we offer other career opportunities for persons with strong accounting backgrounds who do not meet the experience requirements listed above.

Send your resume and salary history to:

NCR Mr. Thomas A. Payne
Corporate Recruitment
NCR Corporation
Dayton, Ohio 45479

An Equal Opportunity Employer

Textile Marketing Exec

Leading consultant (ACME) seeks knowledgeable textile executive to join its General Management & Marketing staff.

Ideal candidate has 5-10 years experience in marketing textile products, preferably woven, with total product management responsibilities (marketing, merchandising, sales, costs and pricing.)

A good communicator, who enjoys tackling constantly changing problems, likes people, and doesn't mind travel, should send full details of employment history to: Robert Messinger

Kurt Salmon Associates, Inc.
P.O. Box 2058, Princeton, NJ 08540

An Equal Opportunity Employer, KSA cannot consider applications from its clients' employees.

electrical engineers

- RADAR SYSTEMS DESIGN
- RADAR SIMULATION
- CIRCUIT DESIGN—Analog & Digital

1-5 years work experience in these areas.

We are a leader in the design, development and manufacture of sophisticated electronic systems. Continued growth has created a need for qualified professionals to work at our Long Island Corporate Headquarters.

These positions offer excellent salaries, company-paid comprehensive health care program, pension plan and tuition assistance.

Interviews will be scheduled on receipt of resume.

Please send resume in confidence to: PERSONNEL DEPARTMENT.

Applied Devices Corporation
60 Plant Avenue, Hauppauge, New York 11787
An Equal Opportunity Employer M/F

DATA PROCESSING SALES

Let Steve Kudesh put his experience in hardware and software sales to work for you. For those people currently marketing computers or EDP related services seeking a marketplace in which to exhibit salesmanship to the fullest, Steve lends his knowledge with the expertise of source edo, the largest professional recruitment firm dedicated solely to the computer field. The following 3 specific career opportunities offer you a chance to increase your income:

- Fast growing terminal vendor offers 3 seasoned salespeople a unique opportunity to earn in excess of \$35,000 as Area Managers.
- Mini-computer manufacturer needs technical professionals for lucrative New York and New Jersey territories with a package worth between \$30-\$40,000 first year.
- Well known computer service firm needs 5 Junior to Intermediate level salespeople with solid applications experience; base salary to \$20,000 + commission.

Call Steve Kudesh (201) 667-8700 or (212) 682-1160 or write in confidence to: source edo, 2444 Morris Ave., Union, N.J. 07083. Client companies assume all fees.

source edo

OVERSEAS OPPORTUNITIES SAUDI ARABIA PORT CONSTRUCTION

We are a leading international - Consulting firm with immediate requirements for technical advisors:

Port Construction Engineer

Grad. Eng. - 10 years experience in all phases of port design and construction.

Materials Engineers

Five years experience in operating materials handling job for quality assurance of foundation materials, aggregates, concrete, etc.

Marine Construction Advisors

Five years experience in marine construction including dredging operations.

General Construction Advisors

Five years experience in heavy construction with other civil/structural background or electrical/mechanical.

Assignments are for 18 months on provision for dependents. Excellent compensation package including New York, U.S. tax, medical, and housing and complete travel costs. Send resume & salary history to:
Mr. James Flanagan
URS CORPORATION - NEW YORK
150 East 42nd Street New York, N.Y. 10017 (212) 933-6400
An Equal Opportunity Employer

PRODUCIBILITY VALUE ENGINEERS

Immediate need for degreed engineers experienced in the design and/or manufacture of military electronic equipment. Knowledge of value engineering techniques and principles desired. Experience in certain manufacturing areas such as PC board production, wiring and cable harness fabrication, and sheet metal fabrication—with the ability to monitor engineering drawings in order to obtain optimum production designs. Major company located in New Jersey suburbs. Excellent benefit package including savings and dental plan. In confidence, please send detailed resume including salary history to—

Y 7201 TIMES

An Equal Opportunity Employer M/F

Fuel Purchasing Agent \$25,000

Major transportation company is seeking an individual with 3+ years of experience in product and/or crude purchasing or trading. An excellent opportunity for an aggressive, original thinking businessman who is familiar with petroleum sources.

Position offers outstanding growth potential coupled with substantial fringe benefit program.
Please send resume including salary history to:
Management Consultant
420 Lexington Avenue, Suite 2114
New York, New York 10017

SALES REPRESENTATIVES COMPUTER TERMINAL SALES

Our spectacular growth over the past year has created several career opportunities for professionals with data communications terminal sales experience. Our product line is from the leading terminal manufacturer's and is marketed to end user on either lease or sale basis. We also service our installed equipment and are being recognized as leaders in the industry. These positions are in New York area (Northern New Jersey Territory) and Washington, D.C. To qualify as an applicant you must have a college degree together with 2-3 years of successful experience selling in the same environment. Experience with a national company a plus. We offer an excellent compensation plan which includes generous base salary, open ended commission structure and full fringe benefits. For a confidential discussion of both company and opportunity, contact: Jim Shelly, at 212-682-6424 or mail resume with earnings history to: Selecterm Inc. 60 E. 42nd St. Suite 2208, NY, NY 10017

SELECTERM

Technical Assistance Administrator

The National Clearinghouse for Criminal Justice Planning and Architecture (NCCJPA) currently seeks applicants for the position of technical assistance administrator under a program to coordinate and administer the delivery of technical assistance services on a national level to police, courts, corrections and juvenile units at the local and state level. Salary to \$28,000, commensurate with ability and experience.

Basic Requirements:
• Professional Degree in a Behavioral Science
• Minimum of five years experience demonstrating a history of progressive administrative responsibility preferably in a state-level central justice program with emphasis in correctional programming.

Applicants must respond by September 7, 1976, to be considered. Position is to be filled by October 1, 1976.

Direct Inquiry to:
Joseph W. Marry, Associate Director
NCCJPA
University of Illinois, Urbana-Champaign
505 East Green Street
Champaign, Illinois 61820

The University of Illinois is an Affirmative Action/Equal Opportunity Employer.

ASST CORPORATE CONTROLLER

The Controller of our \$200 million NYSE manufacturing corporation will be promoted in one year. We must have a talented executive to fill this key management position. Must be able to manage a staff of 40 in the areas of regulatory reporting, general accounting, systems, auditing and analysis. Should also be able to support division Controller and cost and inventory accounting. Compensation to \$35,000 plus incentive bonus and excellent benefit package.

Write Controller AP 1390 TIMES
Equal Opportunity Employer M/F

TAX DIRECTOR

Major metropolitan retail firm based in Jersey City seeks a tax professional with significant federal consolidated return experience. Strong retail orientation preferred. EPISA background beneficial. Position includes supervision of state and local taxes. Tax planning will involve interaction with top management. Excellent company paid benefit program. Salary open. Please send resume with salary history in complete confidence to:

Box 416-BN, 2 Penn Plaza, Suite 2844, New York 10001
An Equal Opportunity Employer M/F

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ENGINEERING CAREER OPPORTUNITIES AT FAIRCHILD

broadscope military and commercial requirements. Fairchild, an acknowledged leader in Aerial Reconnaissance Camera Systems, Electro-optical Imaging Systems and equipment, and RF Systems is seeking qualified persons for challenging positions. Excellent salaries and bonus company benefits go along with the positions. We invite you to explore the following immediate opportunities:

SOLID STATE IMAGING SYSTEMS

State Cameras employing Fairchild-developed Charge Coupled Device Technology (CCD) has moved exploratory development to the application phase. Imaging Systems Division has several challenging positions for Staff Engineers in this area and is seeking persons with a minimum of BS/EE and several years experience in the design of digital and analog circuits with or without necessary experience in the electro-optical field.

RF SYSTEMS

OBJECT ENGINEERS—These positions require persons who can lead and participate in the circuit design of electronic warfare and communications systems. Titles must have 5 or more years design experience in areas of HF/VHF Receivers, Synthesizers, Microprocessors, Jammers, ECM and ECOM techniques for applications; Microwave Receivers, Synthesizers and Transmitters. Experience should be heavy in the RF and areas with a knowledge and appreciation for the field.

STAFF ENGINEERS—Minimum of 5 years experience in spread spectrum communications, system design and advanced signal processing. Degree: BSEE, Master's preferred to develop advanced communication system with detailed signal processing analysis. Circuit design and implementation, including transversal and FIR filters required. Position is for a creative engineer at the advanced mathematics of communications signal processing theory.

PHOTOGRAPHIC SYSTEMS

OFF ENGINEER—BS in Mechanical Engineering, advanced degree preferred. To perform mechanical engineering tasks such as basic design, investigation, stress and dynamics analyses. Minimum two years experience in the application of basic mechanical analyses and mechanics of materials theory to test type control systems, precision gearing, film mirror mounts, sheet metal and casting structures, related equipment or devices.

QUALITY ASSURANCE

ENVIRONMENTAL TEST ENGINEER—Degree in Engineering or Physics. This position requires a highly motivated individual with the ability to take and manage major system test programs. Experience in environmental and development testing is desirable. Responsibilities will include environmental and system management, preparation of test procedures, reports, supervision of technicians and liaison with testing, Management and customer personnel.

ELECTRONIC TEST ENGINEER—BSEE with 3-5 years experience in system test and troubleshooting of test and digital circuits. Qualified individuals will have ability to coordinate and supervise test efforts on selected airborne A/D converter system test programs. Responsibilities will include supervision of technicians, analysis, system evaluation and product assurance.

For prompt confidential consideration of your reactions please send your resume including salary history to Elaine Abrams,

FAIRCHILD
CAMERA AND INSTRUMENT CORPORATION
SPACE AND DEFENSE SYSTEMS
Robbins Lane, Syosset, New York 11791
An Equal Opportunity Employer M/F

ULTIMACC

More and more companies, large and small, are turning to ULTIMACC, the customized turnkey business systems by STC SYSTEMS, Inc. Our continuous growth has created the following outstanding career opportunities for:

systems analyst

High visibility position in our Marketing Department, with senior level responsibility for designing minicomputer-based business packages and sales and customer service support. Requires BS degree in Computer Science, Business, or equivalent; knowledge of real-time operating systems; and 2-3 years experience as a Systems Analyst. Experience should include package design (A/P, G/L, manufacturing, etc.).

programming specialists

Responsible for debugging and correcting program problems within existing customer software base. Requires 1-3 years experience writing ASSEMBLY Language programs on Data General minicomputers, and knowledge of BASIC and FORTRAN programming. Familiarity with system concepts and accounting principles desirable.

sr. field service engineers

Responsible for general service and preventive maintenance of our minicomputer-based business systems. Requires AAS degree or equivalent and 2-3 years experience servicing minicomputer-based systems, including hands-on experience with moving head disk drives, CRT's, tape drives, minicomputers, and line printers.

customer service representatives

Responsible for investigating program bugs within application software, testing software changes, and interfacing with our customers. Requires 1-2 years experience in customer service related activities, including systems analysis, programming and accounting. Must have neat appearance, good phone manners, and a positive attitude.

We offer competitive salaries and benefits, and numerous opportunities for career advancement.

For prompt consideration, please send resume and salary history in confidence to: Mrs. Fran Teoriero, Personnel Manager

STC SYSTEMS, INC.

9 Brook Avenue Maywood New Jersey 07607

An Equal Opportunity Employer M/F

STC SYSTEMS inc

INTERNATIONAL TRAFFIC MANAGER

International division of a Fortune 500 southeastern Wisconsin machinery manufacturer needs a transportation professional experienced in all aspects of export traffic. Should be degreed and have a minimum of five years export traffic and supervisory experience, preferably within the heavy equipment industry.

Continued growth of international operations represents a challenging opportunity for an individual to expand his career development in this field. Salary and benefits among the best in the industry. Send Resume complete with salary history in confidence to:

Y 7131 TIMES

An Equal Opportunity Employer

PACKAGING ENGINEERING

POSITION REQUIRES B.S.M.E. or B.S.I.E. degree with 3 or more years experience in packaging or production maintenance, preferably in the pharmaceutical or a related industry.

Should have knowledge of capital appropriation, location, operation, purchase and installation of die or nonsterile filling, packaging and processing brought through completion of start-up. Be capable of doing up testing and evaluation programs.

Must have some supervisory experience, knowledge of our maintenance crafts, and be able to analyze special production problems.

We offer a salary commensurate with experience an excellent benefit package. If you possess the qualifications we are seeking, we would welcome hearing from you. For confidential consideration, please mail your resume and salary requirements to: Department WP-PE, E.I. Squibb & Sons, Inc., P.O. Box 1, New Brunswick, New Jersey 08903.

AN EQUAL OPPORTUNITY EMPLOYER M/F

R. Squibb & Sons, Inc. III

Merchandise Manager - SPORTSWEAR ZODYS DIVISION

The Zody's Division of our prominent West Coast chain of discount department stores seeks a seasoned professional to assume the position of Merchandise Manager. Heavy chain or department store sports- and leisurewear experience, with extensive exposure to merchandising, buying, distribution and advertising.

Must have the drive, motivation and ability to become a team member of a successful sales company, you own it to yourself to talk with us. We offer an excellent salary coupled with incentive bonus, and a comprehensive benefit program.

Please send complete resume including salary history to: Director of Personnel
Hartfield-Zody's, Inc.
1001 North Ave. New York, N.Y. 10001
(No phone calls accepted)

Y 7161 TIMES

An Equal Opportunity Employer M/F

FINANCIAL MANAGER

North Jersey electronics company seeks Financial Manager to join corporate staff. This is an ideal opportunity to directly assist and advise divisional general management. Requires degree plus 3-8 years experience, proven strength in budgets, controls and financial negotiations. Must be aggressive, self-motivated and able to professionally relate to all management levels. Send complete resume with salary history in confidence to:

Y 7161 TIMES

An Equal Opportunity Employer M/F

"MINI" GENERAL MGRS.

FOR "PROFIT CENTER" OF HIGH-PROFIT MAJOR LISTED COMPANY

\$22,000 to \$30,000

A very special opportunity exists for a "Top level" MGR who has some 10-15 years of experience in a major corporate environment.

These positions require individuals who can "operate" in an unstructured environment.

Technical experience and application should be in the areas of BUDGET and MIS development.

People and Budget Agent experience is a must!

If you are 1 to 3 yrs out of graduate school and working in the high-level to the high-Tier, this position could represent a "quantum" step in your career.

Position Located in NYC.

Client Company Pays Fee

Interviews 9-1 by appointment only (absolutely necessary)

KEN RICHARD PERSONNEL

Consultants Inc. (Agency)

47 W 42nd NYC 10036 391-2750

SYSTEMS ANALYST

\$20-25K OVERSEAS POSITIONS

Dynamic computer firm is currently recruiting for its overseas office for a one to two year period. We are seeking a Systems Analyst with experience in automated Personnel or Financial Systems, and a Systems Analyst with experience in Data Base Systems. Company provides excellent fringe benefits plus overseas tax advantages.

Please send resume with salary requirements to:

Box 581, Room 901

110 West 40 Street,

New York, N.Y. 10018

An equal opportunity employer

ENGINEERING/AIRCRAFT E.E. M.E.

Engineering opportunities in Virginia Beach (VA), requiring working familiarity with AG aircraft. Openings for mechanical and electrical engineers in design of rotating and associated mechanical requirements. Send resume immediately to:

P. E. Box 7154, Boulevard Branch,

Roanoke, VA 24061

(703) 989-2218, E21E.

NEGOTIATING PROFESSIONALS

FOR PER DIEM TEACHING.

Require practical experience and consultant or attorney or other professional with time to teach and ability to create negotiating course.

Y 7128 TIMES

sales manager

The sales pro with strong marketing background in high-tech environment is a key element in our success. We are seeking a sales manager to develop and implement our sales strategy in dynamic, growing MCE environment. Travel opportunities. 3025 New York City Blvd. Send resume including accomplishments, availability, salary requirements, to:

Y 7164 TIMES

An Equal Opportunity Employer M/F

DIRECTOR UNION ORGANIZING

An outstanding career opportunity is immediately available in Washington D.C. for a director of organizing with complete responsibility for formulating, planning, projecting and implementing the union organizing department and its programs. Heavy travel is required. Must be a self-starter and most have an aviation background. Salary is commensurate with experience. Submit full qualifications and present earnings to:

Y 7202 TIMES

An Equal Opportunity Employer M/F

CORPORATE SYSTEMS SALES CONSULTANT

We are a progressive systems oriented sales organization looking for someone with a corporate systems and procedures background who would like the challenge and opportunities that only a sales career can afford. You will already possess the conceptual knowledge of work-flow and office procedures coupled with the creative and imaginative abilities to transfer this information into concrete benefits for your client. If you are at a dead end in terms of earnings, opportunities, or appreciation in your current position and would like to review your background and experience with us, please send your comprehensive resume to:

Y 7151 TIMES

Director of Manufacturing Specialty Chemicals and Polymers

This is a key position on the management level. Growth-oriented company with modern polymerization facility headquartered near Boston, Mass., has challenging and rewarding opportunity for top-grade individual with solid track record in chemical manufacturing. Responsibilities will include short and long term planning as well as management of scheduling, production, quality control, warehousing, costing, process improvement, and personnel relations functions.

Qualified candidates should have Ch.E. or Chemical degree, and at least 5-10 years or more experience in chemical or polymer plant manufacturing supervision. Compensation commensurate with qualifications plus attractive benefits. Interested candidates invited to reply with full specifics on qualifications and salary history. Replies held in strict confidence.

Y 7136 N.Y. TIMES

An equal opportunity employer

MANPOWER COORDINATOR CITY OF HARTFORD, CONN.

Salary \$18,265 to \$23,478

Reports directly to the City Manager. Supervises and administers \$10,000,000 in federal funds for large scale employment and training programs. Program serves a 26 town consortium. Major source of funding is the Comprehensive Employment and Training Act (CETA).

Bachelor's degree in Public Administration, Business Administration or a closely related field and 5 years successful and responsible experience in the field of manpower planning and development and program administration, at least 2 years of which must have been in a supervisory and administrative capacity or in lieu thereof any combination of the above training and experience to a total of 9 years.

Applications may be obtained from the Personnel Department
City of Hartford
550 Main St.
Hartford Conn.
An Equal Opportunity Employer

DIRECTOR OF INTERNAL AUDIT \$21,024 to \$23,820

Bachelor's degree in Accounting required plus minimum of 7 years experience in accounting and/or auditing at least three years of which must have been in a supervisory position with substantial management responsibility. A CPA or Master's degree in Administration and audit experience in institutions of higher education a desirable qualification.

Closing date for receipt of application to September 9, 1976.

Submit resume to:
Director of Personnel,
State University of New York at Albany
1400 Westinghouse Ave.
Albany, N.Y. 12222

An Equal Employment Opportunity/Alternative Action Employer

Manager-General Ledger Accounting

This position, with a growing Westchester based division of a Fortune 500 company, will be of particular interest to the motivated accounting professional on the way up.

We seek the talents of an individual with a CPA (or studying for the final exam) and at least 3 years experience in public accounting. Responsibilities include supervising the maintenance of general ledger, preparing regular and special internal and external reports, and developing SEC and tax packages.

We offer a starting salary in the high teens, comprehensive benefits and ample opportunity to demonstrate your abilities in a progressive, achievement oriented environment.

Send resume in confidence including salary history to:

X 7898 TIMES

An equal opportunity employer, M/F

PURCHASING/GLASS BUYER

Consumer Beverages

Able Negotiator?

You'll go far with this major company

Move immediately into a position of responsibility encompassing every aspect of your expertise in glass purchasing packaging and design—the very important function of your effective handling of national negotiations. Heavy related experience is required, preferably in the consumer beverage field. Position is based within the tri-state area and involves heavy travel.

Excellent salary, comprehensive benefits and plenty of room for advancement. Send resume including salary history and requirements, to:

Y 7237 TIMES

An equal opportunity employer M/F

Manufacturing Executive

Well established consumer goods hardware manufacturer in Rockland County, N.Y., needs assistant to President. Will act as liaison with Production, Engineering, Purchasing, Planning and Computer Managers. Direct responsibilities: Management Planning and Reporting, Plant Systems and Manufacturing Budgets. Position can lead to Operations Manager. Experience in Engineering, Manufacturing, Administration, Cost Controls and Computer Manufacturing Applications. MBA or IE education. Send resume with complete work history and salary requirements to:

Box EWT 1159, 18 E. 48 St., N.Y., N.Y. 10017

An Equal Opportunity Employer M/F

mac COMPUTER & COMMUNICATIONS SPECIALISTS

NEEDS

mac is a unique, highly professional problem solving organization. We are successful, profitable & growing. Our vast activities include consulting, studies, and applied work in the analysis and design of data communication and teleprocessing systems.

Positions require significant ability with advanced computer skills for oral presentations and report writing are essential. These positions are primarily for research, analysis & conceptual design—not implementation. Specialists are needed with experience in these fields:

COMPUTER AND COMMUNICATION HARDWARE
INFORMATION SOFTWARE & OPERATING SYSTEMS
ALGORITHM CONSTRUCTION—FAMILIARITY WITH COMMUNICATION SYSTEM SOFTWARE
DATA COMMUNICATIONS SYSTEMS—PRACTICAL KNOWLEDGE OF PROTOCOLS
SYSTEM ANALYSIS, MODELING AND QUEUEING THEORY
MODERN SWITCHING SYSTEMS AND VOICE COMMUNICATIONS

M.S. or Ph.D. in Computer Science, E.E., Math or Operations Research required.

and applicants are invited to apply in confidence with resumes and references to:

NETWORK ANALYSIS CORPORATION
 Beechwood, Old Tappan Rd.
 Glen Cove, New York 11542

Phone Inquiries: (516) 461-1100
 Applications Answered: Immediate Action Equal Opportunity Employer M/F

Electrical Engineers and Designers

Bechtel, a leader in the fields of engineering and construction is offering outstanding career opportunities for the following professionals:

Electrical Systems Engineers
 Well rounded in application of advanced electrical engineering principles as well as directing personnel on special studies and methods. Experienced in interpreting regulations, standards, codes, criteria relating to power plants.

Physical Designers
 Capable of performing design including grounding, lighting; cable tray and conduit layouts. Experience in heavy industrial or electrical generator power plants.

For immediate consideration please send resume including salary history in confidence to: Employment Manager, Dept. 19-2, at your preferred location:
 P.O. Box 607, Galthersburg, MD, 20760.
 P.O. Box 1000, Ann Arbor, MI 48106.

an equal opportunity employer M/F

BECHTEL

EMI

Medical Systems Product Development Laboratory

SCIENTISTS & ENGINEERS

Affiliated with its parent company, EMI Ltd., a long established and eminently successful organization based in the United Kingdom, EMI Medical, Inc. is the acknowledged leader in the field of Computer Assisted Tomographic Scanning Systems. Through concurrent research and development in the U.K. and the U.S.A., systems have been developed for both diagnostic and therapeutic medical applications. Radiology and new systems are now installed in the U.S.A. with proven and dramatically effective performance.

Incumbent growth is realistically projected coupled with immediate challenge on a foundation of already well established product performance and financial success. Consider these positions in relation to your professional background and career interests.

Computer Hardware Engineers
 Involved in-depth digital engineering, processor specifications, interface design, peripheral selection, microprocessors, impact forecasting, reliability and systems debugging. Requires Masters Degree in Electronics Engineering or Computer Science with 3-5 years computer hardware design experience.

Computer Software Engineers
 Requires in-depth experience of 3-5 years in computer operating systems, compilers, image processing, real-time systems, data management, systems diagnostics, and a range of scientific programming languages. Requires Masters Degree or equivalent in Computer Science.

Applied Mechanics Engineers
 Involves design of precision control mechanisms, knowledge of servo controls and the dynamics of rigid structures and electromechanical systems. Requires B.S. Degree in Mechanical Engineering.

Electronic Design Engineers
 Involves a mix of design knowledge of digital electronics including logic circuit design, pulse circuits, low noise amplifiers, high voltage power supplies, and memory systems. Microprocessor experience would be helpful. Requires Masters Degree or equivalent in Electronics Engineering or Physics.

Radiation Systems Engineers
 Requires knowledge of radiation sources, X-ray generators, radiation physics, sensors and detection devices and related circuitry. Requires a Masters Degree in Electronics Engineering or Physics.

Beyond the challenge found in these positions we'll offer you an outstanding compensation package plus an exceptional benefits program. All positions are located in Northbrook, Illinois, an attractive Northern suburb of Chicago.

For confidential consideration of mutual interests and prompt response, please send a complete resume and salary history to Personnel Department.

EMI

EMI MEDICAL INC

3645 Woodland Drive Northbrook, Illinois 60062
 An Equal Opportunity Employer M/F

BURROUGHS MICRO COMPONENTS ORGANIZATION, involved in LSI semiconductor engineering activities, represents a winning combination:

SAN DIEGO—YOU—BURROUGHS!

Live and work in an ideal climate with easy access to ocean, mountains and desert. We offer the following outstanding career opportunities:

DESIGN ENGINEERS
 Opportunities in bipolar and MOS design involving memory or custom logic design. Minimum of 2 years experience required.

PRODUCT ENGINEERS
 Product responsibility from water fabrication through testing and reject analysis. Correlate measured circuit parameters to design and device parameters. MOS tester, programming and applications experience preferred. Minimum 2 years experience.

DEVICE ENGINEERS
 Individual will interface with process, test and design engineers to increase and optimize yields on high density LSI products. Applicants should understand water processing and MOS device physics. This position requires an innovative engineer with a minimum of 3 years experience.

PROCESS DEVELOPMENT ENGINEERS
 Positions available for new developments in the areas of enhanced n-channel processes. Low cost and large wafer processing and multi-polectic device structures. Minimum 3 years experience required.

MASK MAKING ENGINEER
 Minimum 2 years experience in emulsion and hard surface. Hands-on experience with negative resist mask line. Familiarity with state-of-the-art processing and equipment.

EQUIPMENT ENGINEER
 Experience with all phases of water fabrication equipment including vacuum CVD furnaces, and photo lithographic systems. Ability to modify and design improvements for higher yields and efficiency desired.

WAFER PROCESSING ENGINEERS
 Challenging positions in diffusion, photo resist, CVD and ion implantation. Duties will include both sustaining and yield improvement programs on high density LSI n-channel and p-channel products. Minimum of 3 years experience in one or more processing disciplines.

MATERIALS ENGINEER
 Incumbent will be responsible for material development pertaining to ovonic memory switches. PhD in Material Science or Solid State Physics with studies or work experience in the fields of chalcogenide glasses, electronic properties of amorphous materials and ovonic memory switches.

MOS WAFER FAB SUPERVISOR
 Minimum 2 years experience as a wafer fab supervisor. Duties will include directing personnel, water flow, line balancing and cost control. Applicants must have leadership ability and exhibit growth potential.

Basic educational qualifications for engineering positions are BS, MS, or PhD Degree in Physics, Chemistry, or Electrical Engineering. Applicants must be self-motivated for growth in a rapidly expanding and well-supported semiconductor operation.

Employees enjoy excellent salaries and working conditions, retirement plan, life, hospital, drug prescription and medical insurance plans, as well as employee stock purchase plan.

We will be conducting interviews in New York City on August 28, 29 and 30. For advanced consideration, please send your resume including salary history to:

PROFESSIONAL PLACEMENT
Burroughs Corporation
 16701 West Bernardo Drive, San Diego, Calif. 92127

An Equal Opportunity Employer

Assistant Manager ETHICS

American Institute of CPAs

with strong auditing and accounting background and staff committee and to work with societies in developing ethical standards, technical matters, in promoting understanding, and compliance with ethical standards. In investigating potential violations of professional standards. Must be able to communicate well orally, and in writing. Will analyze and reports for committee. Almost no travel.

Please send resume including current compensation level and salary requirement to: Personnel Director, Box 2773 8th and Central Station, New York, N.Y. 10017

AICPA

American Institute of Certified Public Accountants
 We are an Equal Opportunity Employer M/F

AUTOMOTIVE PARTS SALES PROMOTION COORDINATOR

Career opportunity with a major automotive importer, offering an excellent salary, comprehensive fringes and unusually good opportunity for professional growth, recognition and advancement.

This position is at our headquarters in **BERGEN COUNTY, NEW JERSEY**

The selected individual will have 3 to 5 years of automotive sales promotion activity, with emphasis on program development and presentation. A degree in marketing or business administration (or equivalent business experience) is required.

Responsibilities will cover the development of sales promotion programs, including their introduction to field sales and/or dealer groups, via training sessions; developing and implementing sales training programs; developing owner's continuous service merchandising programs; and will evaluate new products and periodically develop new packaging concepts and designs.

If qualified, please send resume, including salary history, in strict confidence to: Personnel Department, Box 0820A/SPEC, Suite 1100, 551 Fifth Avenue, New York, NY 10017. We are an equal opportunity employer. male/female

MANAGER PLASTICS INJECTION MOLDING

A major NYSE food processing company has an immediate requirement for an aggressive result oriented individual to take responsibility for its fast growing injection molding operation. This highly visible position reports directly to the President and requires management experience in injection molding with heavy emphasis on machine maintenance.

We offer excellent salary and an outstanding fringe benefit package commensurate with long term rewarding career opportunity in a rapidly developing environment. Please send resume and salary history in confidence to:

Y 7198 TIMES
 An equal opportunity employer M/F

COSMETICS OPERATIONS MANAGER

Small fast growing cosmetics company needs experienced plant-level operations manager to personally install and supervise following systems: Inventory Control, Purchasing Raw and Packaging Materials, Subcontractors quality control, warehousing and shipping. Should possess technical & chemical knowledge. Excellent growth potential. State present salary in reply.

Y 7087 TIMES

MECHANICAL ENGINEER FOR CONSTRUCTION SERVICES

The JCPenney Company, Inc., a multi-billion dollar corporation, has an opportunity for an experienced mechanical engineer in its expanding Construction Services Department. The individual we are looking for should be a self-starter and have at least 5 years design experience and 5 years on-site experience with HVAC plumbing and sprinkler systems for retail stores and large automated warehouse facilities. Interfacing with contractors, architects/engineers required. Excellent oral and written communication abilities a must. Professional registration required; travel approximately 25%. We offer an excellent salary structure and benefits plan package. Please send your resume and salary history in complete confidence to: JCPenney Company, Inc., Executive Search Dept., J-8, 1301 Avenue of the Americas, New York, N.Y. 10019.

JCPenney
 JCPenney: EQUAL OPPORTUNITY FOR ALL
 Equal Opportunity Employer M/F

FACILITIES ENGINEERING

LEADING RESEARCH ORGANIZATION SEeks EXCELLENT OPPORTUNITIES FOR PLANT ENGINEERING STAFF

ELECTRICAL DESIGN
 An equivalent with 3-4 years' experience in electrical layout, wire-bus diagrams, wiring, underground distribution and design. Includes electrical specification writing and preparation of drawings for laboratories, offices and other buildings.

MECHANICAL DESIGN
 An equivalent with 3-4 years' experience in design of HVAC, and process piping systems and their auxiliary equipment. Includes field investigation, drafting, specification writing, cost selection and system testing. PE license highly desirable.

Send resume and salary history to:
 JOHN C. BURROCK SENIOR PERSONNEL REPRESENTATIVE
BROOKHAVEN NATIONAL LABORATORY
 ASSOCIATED UNIVERSITIES INC.
 UPTON, L.I., N.Y. 11973
 An Equal Opportunity Employer M/F

ASSISTANT DIRECTOR OF SURVEY AND FIELD OPERATIONS

A nationally known public policy research firm is looking for a candidate who is able to direct managers and regional site coordinators in the areas of survey management, including: recruitment and supervision of field staff, development and implementation of field control forms and procedures, and quality control operations.

Supervisory and survey field experience including interviewing and administration is highly desirable. Experience in social policy research and/or community programs helpful.

Salary is commensurate with experience (\$20,000-\$25,000). We offer excellent fringe benefits including life/health insurance and profit sharing/retirement funds. Send resume to Sharon Garrison.

MR MATHEMATICA POLICY RESEARCH
 P.O. BOX 2382
 PRINCETON, N.J. 08540
 A Subsidiary of Mathematica, Inc.
 An Equal Opportunity Employer M/F

Financial Analyst \$18-24,000

We are a rapidly expanding, multi-national corporation, looking for highly promotable MBAs.

If you:

- consider yourself aggressive
- are capable of communicating with all levels of management
- possess 1-3 years experience with a major corporation with exposure to analysis of operations, budgets, profitability studies, or capital expenditures...

Then: we can offer you an opportunity to demonstrate your talents & move quickly (9 months - 1 year) into management.

Please reply in strict confidence, including salary history to:

KK 190 TIMES
 An Equal Opportunity Employer

SALES REPRESENTATIVE

Confectionery Div. of Major Foods Concern

Major confectionery manufacturing firm seeks an aggressive sales oriented individual to sell and merchandise a broad line of confectionery items. As the Sales Representative in the New York area, this individual will work on a direct basis with various classes of trade. Prior sales experience in a related industry would be helpful but not a prerequisite.

In addition to base salary and bonus, we offer an excellent benefit program including, auto-mobile, expense, insurance and pension plans. Outstanding opportunity to move into all levels of management.

Please forward resume, including salary history, to:

Y 7225 TIMES
 An equal opportunity employer M/F

CONSTRUCTION REGIONAL CHIEF EXECUTIVE

General contractor with nationwide operations, is seeking a Chief Executive to manage an existing multi-state regional operation. Extensive experience necessary in construction of buildings. A special emphasis on public bidding governmental construction. Not for real estate, ownership or housing oriented executives. Submit resume including fourth experience and educational qualifications, salary desired and other personal information in confidence. All resumes will be held in strictest confidence.

Y 7217 TIMES

EXECUTIVE SALES

If You're Truly Experienced in Telephone Sales—Connect Sales, We've Got Your Number... And It's Over \$30,000!

We're American Pharetronics, soundly financed, aggressive, and leading in the private business telephone marketplace with over 300 installations. Our growth has created the need for a professional executive salesperson with a proven record of accomplishment in our field. You must be presentable, articulate, and able to deal with top-level management of prospective customers before AND AFTER closing the order. The ability to step in, learn the advantages of our product line and produce immediately is essential.

We offer an excellent draw up, commission arrangement, outstanding opportunity, and a solid company that's here to stay. Make the right connection now... send your resume in strictest confidence to: Robert Dorland, Executive Vice President.

INTERNATIONAL PROTECTOR
 A DIVISION OF MERRILL
 975 THIRD AVENUE,
 NEW YORK, N.Y. 10022

COMPUTER OPERATIONS COORDINATOR

For international educational organization, we seek a fast-paced, experienced computer operations coordinator with 3-4 years of experience. Including IBM, OS systems and remote job entry (RJE) preferably with data 100 experience. Should be totally familiar with OS JCL. Ability to handle key punch unit and data flow over 50,000 documents per month. Scheduling experience important. Excellent benefits. Starting salary low to mid level.

Y 7224 TIMES

NATIONAL MORTGAGE BROKER

Experienced only. Marketing and origination capabilities. Up to 40% commission.

Essex Company
 201-824-7752

SALES MANAGER METAL GRAPHICS INDUSTRY

Unique opportunity for aggressive reliable salesperson to help build growing small firm new part of major international company. Must be able to effectively handle wide range of sales situations; equipment and supplies sold via direct sales, distributors, large OEM's and small businesses. Technical experience in photo-etching, aluminum, photography, engraving fields helpful but not essential for fast learner.

Excellent benefits and automobile and attractive salary. Send resume and salary history in confidence to attention, G. Jacobson.

DURAGRAPHIC SYSTEMS
 P.O. Box 2831 Plainfield, N.J. 07062

CHIEF FINANCIAL OFFICER To \$55,000

New Jersey based rapid growth public company, volume in excess of \$35 million, seeks a pragmatic, take-charge, short-leave executive as Chief Financial Officer to supervise all financial functions in the company's manufacturing and importing operations.

Applicant must have thorough grounding in general accounting, preferably as Chief Financial Officer of public company, development of short and long term financial strategy, including projections and allocation of capital resources. Knowledge of cost accounting and dealing with letters of credit and banks would be helpful.

Please submit resume with compensation history & requirements in confidence.

Y 7163 TIMES

CORPORATE IE MANAGER

located in New England, has an immediate need for a Corporate IE Manager. Must have a strong background in facilities planning, warehousing, work flow, layout, equipment selection, and work measurement. Position experience is desirable, as well as ability to effectively work with people at all levels. Salary: \$25,000. Send resume to: Jean Handman.

ATH & STRONG, INC.
 Management Consultants
 1000 Highland Lexington, Mass. 02173
 An equal opportunity employer

CUSTOM DESIGNER—SALESMAN KITCHENS & BATHS

C.I.D. Preferred

Managerial potential. Must have proven sales record and be willing to relocate in South Jersey area. Firm employment contract with future purchase option of business offered when qualified. Owner plans retirement and must sell business. This is an ideal opportunity for aggressive salesperson with 5-10 years experience and respected business. Present volume \$600,000. Established 25 years. New, beautiful 4500 sq. ft. building with 5000 sq. ft. showroom w/complete display. Business fully equipped with professional atmosphere prevailing. Top quality cabinet and appliance franchise, including exclusive import. Guaranteed minimum earnings in 5 figures against complete display. Business on staff. Our own installation crew, warehouse facilities and delivery system. This is a rare offer and only two qualifications will be considered: (1) You must have 5-10 years experience in kitchen/bath design. (2) You must have 5-10 years experience in sales. Write: Chester Mad. Kitchens, c/o Madison Township, 112 Hedden Ave., Westcott, New Jersey 08090. No phone calls.

SCIENTIFIC ANALYST

RESEARCH SUPERVISOR

ANALYST

Graduates

CONFERENCE

INDUSTRIAL RELATIONS

INTERNATIONAL OVERSEAS

mak MANAGING ASSOCIATES

SALES

ENGINEERING & PROGRAMMING OPPORTUNITIES

Acco Datamaster is a leader in the field of digital telemetry and computer based supervisory systems with applications in the gas transmission and distribution, water and waste treatment and other major industries. Due to the relocation of our engineering function to Waterbury, Connecticut, the following career opportunities are immediately available to energetic individuals in the technical areas:

MANAGER OF PRODUCT DEVELOPMENT ENGINEERING

Responsibility for directing a professional group of product design engineers in planning and implementing development program objectives. Familiarity with micro-processor based data acquisition and control hardware preferred. Minimum of 5 years related experience.

DEVELOPMENT ENGINEERS

Responsible for digital logic and analog circuit design & development. A sound knowledge of micro-processors, TTL, CMOS, and OP-AMPS is preferred.

PROJECT ENGINEERS

Will assume total project responsibility on computer based data gathering and control systems. Must have ability to work with customers as well as a team of engineering and programming professionals. A knowledge of power utility or water & waste treatment or gas & oil pipeline industry is preferred.

SOFTWARE ANALYSTS/PROGRAMMERS

Experienced in implementation of turnkey real time minicomputer systems. Hardware background, PDP-11 assembly language and distributed systems are preferred.

We offer an excellent salary and company paid benefits program. Send resume including salary requirements in confidence to:

PERSONNEL MANAGER.



Bristol Division
40 BRISTOL STREET
WATERBURY, CONNECTICUT 06720

AMERICAN CHAIN & CABLE COMPANY, INC.
An equal opportunity employer m/f

MEDIA RELATIONS DIRECTOR ROCKWELL INTERNATIONAL

This is a unique opportunity for a professional communicator with a high degree of motivation. An opportunity to tell the story of a \$5-billion international company's activities in such industries as automotive, aerospace, consumer products, electronics, utility and industrial products.

An opportunity that demands a professional with broad media and/or media relations credentials, plus a desire to expand same. New York/Washington D.C. experience desired. Will manage fully professional staff, report directly to me: Crosby M. Kelly, Vice President Communications, Rockwell International, 600 Grant Street, Pittsburgh, Pa. 15219.



Rockwell International

Equal Opportunity Employer M/F

Minicomputer Systems Analyst / Service Engineer International Sales Management Opportunity

We are a dynamic and well established company in the data processing industry, with over 8000 minicomputer systems installed.

Our newly created International Division is seeking an experienced hardware and software professional to interface with production and management in our New Jersey headquarters.

Reporting to the Vice President of World Trade Operations, you will provide liaison with International Distributors, Customers, Prospects and DCC World Trade staff as required. You must be familiar with minicomputer hardware and software and have a knowledge of electronic manufacturing methods. A fluency in a foreign language helpful.

We offer an excellent starting salary and a full range of company benefits.

Please send your resume including salary history and requirements to Personnel Director

Mr. Jim McCaffrey

DIGITAL COMPUTER CONTROLS, INC.

12 Industrial Road, Fairfield, N.J. 07006
An equal opportunity employer m/f

MANAGER COMPENSATION & BENEFITS PROGRAMS

For overseas assignment.

Saudi Arabian airlines seeks an accomplished professional for a career opportunity of unusual challenge and scope.

Using survey information and other pertinent economic, cultural, and cost-of-living data, you'll develop and implement compensation and benefits programs that can attract and retain qualified employees of middle-east origin as well as expatriates. These programs will include the creation of medical and pension fringes that supplement and augment the corporation's current outstanding benefits program.

Position requires a minimum of 4 years related experience and college degree or equivalent. Compensation includes an excellent salary and overseas allowance. Headquarters location in Jeddah, Saudi Arabia and provides free air-conditioned housing in Americanized community, American school grade 1-9, and, to those qualifying as overseas resident, substantial U.S. Federal Income Tax exemption. Send resume in strictest confidence to:

Personnel Representative
Special Services Project Employment
P.O. Box 80007
Kansas City, Missouri 64155

Compensation

Diversified "Fortune 100" corporation with an outstanding record of growth and profitability seeks a seasoned compensation specialist. Based in New York City, responsibilities will center on compensation plan design and development throughout our wide range of companies.

The successful candidate will have at least 3 years of corporate or divisional compensation experience and should be capable of problem solving at all organizational levels in a highly diversified environment. Experience will include new program development and design and maintenance of existing compensation plans.

Eventual career opportunity in corporate staff or divisional employee relations management. Extensive travel and periodic assignments in other employee relations disciplines should be expected.

Please send resume, indicating salary history, in complete confidence to: Dept. C-SEW, P.O. Box 1053, Ansonia Station, New York, New York 10023.

An Equal Opportunity Employer, M/F

ENGINEERS

Inmont, a worldwide manufacturer of industrial coatings and colorants has challenging opportunities for experienced Chemical & Mechanical Engineers to join its corporate staff headquartered in northern New Jersey.

PROCESS ENGINEERS

Chemical Engineers with 3-5 years chemical processing experience preferably in the coatings, ink or paint industries. Proven abilities in equipment design, process specifications, material/energy balances and engineering flow sheet development. Computer programming experience a plus.

PROJECT ENGINEER

Mechanical Engineer with 3-5 years project management experience preferably in the chemical industry. Proven ability to direct professionals including outside contractors in construction management procedures and techniques.

These positions offer a highly competitive salary as well as a complete fringe benefit package. For immediate consideration, forward your resume in confidence, including your salary history and requirements to: Mr. S. Dolinsky, Inmont Corporation, 1255 Broad St., Clifton, New Jersey 07015. An Equal Opportunity Employer, M/F.

INMONT

SALES REPRESENTATIVES mini-computers

YOUR EXPERIENCE AND OUR PRODUCT CAN BE A WINNING COMBINATION

We're a recognized leader in the constantly challenging and expanding data processing industry, and currently have several openings for sales representatives. Territories to sell our mini-computers are available nationwide with specific immediate openings in the N.Y.C. metropolitan area including the boroughs, Long Island and southern Connecticut. Candidates must previously have had a successful record selling mini-computers. Our compensation plan is one of the finest in the industry providing an excellent base salary plus commission. Since this is a ground floor situation, the opportunity for promotion to management is excellent. For immediate consideration, submit your resume or letter in strictest confidence specifying territory preference. Our employees are aware of this advertisement.

Y 7152 TIMES

An equal opportunity employer, m/f

ENGINEERS ELECTRONIC MECHANICAL

Project Responsibility
Volkay Interchange, Inc., a leading electronic equipment manufacturer located 50 miles west of Philadelphia, in District County, Pennsylvania, has the following professional openings for degree Engineers with backgrounds in electronics or chemistry.

EL. PROJECT DEVELOPMENT ENGINEER
Will be responsible for new product development from concept through final design. M.S.E. or M.E. with 8 to 10 years of professional and design knowledge of electronic and mechanical systems.

MATERIALS ENGINEER
A BS in chemistry or chemical engineering with approximately 4 years' experience in plastics, polymers, adhesives and composites for plastic products.

ELECTRONICS ENGINEER
BSCE with an electronics major and 4 to 6 years' experience in design of test and measurement equipment for electronic systems in process industries.

VISUAL INTERTECHNOLOGY INC.
Resolute Systems Group
63 Lincoln Highway
Auburn, Pa. 17253
Equal Opportunity Employer, M/F

COST ESTIMATOR Machining

Career position in large modern shop with MC tools. North NJ suburb. Work from complex B/Ps and other data on pricing ultra precise jobs to all specs. Trades training or college + heavy practical machining shop, methods and estimating experience. Send resume or letter, salary data in confidence to our consultants.

Y 7222 TIMES
Equal Opportunity Employer

SALES COMPUTER TERMINALS

2 terminals are open in US for 20 territories. Come join rapidly expanding software terminal. Register sales exp computer hardware, install, train, support software sales. Salary \$16,000 + comm. Top producers currently earning \$40,000 monthly. Must poss 2 years. Client will interview Monday afternoon 4/16 and Tuesday 8/17 in New York City.
GENERAL SALES agency
827 Madison Avenue, NY 10022
(212) 421-5047

EXECUTIVE DIRECTOR

Major New York Jewish Women's Humanitarian Organization seeks Executive Director with proven experience in Fund Raising and Public Relations. Please submit vital and salary requirements to Y 7287 TIMES

TELECOMMUNICATIONS DIVISION OPERATIONS MANAGER

New York City

An opening exists for an aggressive individual with a strong management background in voice and data private line communications.

Technical background in telecommunications is most desirable. Knowledge of Bell System procedures and equipment is a necessity. Position offers excellent opportunity for advancement and requires a dedicated individual. We offer a good starting salary and excellent benefits package.

Send resume with salary history to: C. White

SPCommunications
140 Amsterdam Ave., Teaneck, N.J. 07666
An Equal Opportunity Employer

ASST TO FINANCIAL VICE PRESIDENT

Reducing the need for even management in today's economy, we are re-evaluating the importance of financial planning and analysis. Our company is going through a drastic change in its corporate financial structure. With strong backing from top management, we are developing our Financial Executives into future corporate leaders hence we are searching for an individual to report directly to our Executive Committee, who can assume a broad scope of corporate operations and assume other essential P & L responsibility at an operating unit. The ideal candidate would possess leadership ability, outstanding academic credentials + 2-4 years experience at a major corporation.

Please respond in confidence to AP-1385 TIMES

Manager-Planning and Scheduling

To \$35,000

Engineering degree. Experienced power plant projects, development plans, schedules and periodic review of plans and expenses. Knowledge both nuclear and fossil fuel plants. Experience MUST include maximum of 5 years in a supervisory capacity, N.Y. City location.

Our client PAYS ALL FEES

Send resume in duplicate including salary history
D. W. CHAMPLIN,
SEARCH ASSOCIATES, INC.
12 Bank St., Summit, N.J. 07901 (201) 277-6819

MANAGER MANUFACTURING ENGINEERING

Sperry Remington, a leader in the personal care industry is actively seeking a professional manager to head up its manufacturing engineering department. Reporting to the director of manufacturing and procurement, the position is responsible for the manufacturing engineering, industrial engineering and tooling functions from new product planning through production. Develop and provide complete manufacturing information, tooling and equipment purchases to manufacturing operations.

The ideal candidate will have a strong manufacturing engineering background in high volume production. An engineering degree and 10 years experience is required.

Salary commensurate with ability and experience plus an outstanding benefit package. Send resume in complete confidence to: R. J. Mella, Personnel Manager

SPERRY REMINGTON
CONSUMER PRODUCTS
60 Main Street Bridgeport, Conn. 06602
An equal opportunity employer m/f

Internal Consultant Manufacturing

\$200MM multi-division N.Y.S.E. listed corporation, headquartered in central Westchester County, seeks a qualified person to fill a recently vacated slot in its Manufacturing Department.

Reporting to the Vice President, the position will have start responsibility for working with manufacturing plants and division in areas ranging from I.E. work through marketing. Applicants should have I.E. degree with at least 5 years varied industrial experience. Advanced degree in business, marketing, finance or other field would be beneficial.

Excellent benefits, compensation and advancement opportunities are offered.

Respond indicating salary history to
Y 7252 TIMES

An equal opportunity employer, M/F

financial planning & analysis

We are a major multi-national corporation with worldwide operations. We are currently seeking individuals with 1-5 years exposure to the areas of financial planning & analysis including capital evaluations, mergers & acquisitions, long range business planning, financial reporting and profit plan review & analysis. Exposure to time sharing is a definite plus.

We require an MBA &/or CPA + High potential for advancement into line management. Your ability to make both oral & written presentations and work effectively with senior management is of major importance. We offer an excellent compensation program commensurate with experience.

Please send your resume which must include salary history to: Vice President, Finance.

KK 176 TIMES

CREDIT SPECIALIST WITH HIGH POTENTIAL

Needed: hard hitting aggressive credit and collection specialist for unique number 2 opportunity in credit department of a major New York based franchise chain. Management wants receivables reduced and the successful candidate will help put together the strategy, tactics and action plan to execute this charge. This position requires minimum of 5 years of varied credit experience, excellent communication skills and academic preparation. This candidate will want to move ahead of the pack and looks to increasing earning power and position. Successful candidate will be expected to move up to manage total credit department within 2 years. Salary to \$25,000.

Y 7236 TIMES

An Equal Opportunity Employer M/F

Blow Molding Engineers

- Sr. Machine Designer to \$28,000
Plastic Injection Blow Molding equipment
- Mold Designers to \$20,000
3-5 yrs experience injection or blow molding.
- Process Engineers to \$20,000
Familiar with injection, blow molding or polyester processing.

Our client PAYS ALL FEES

Send resume in duplicate including salary history
D. W. CHAMPLIN
SEARCH ASSOCIATES, INC.
12 Bank St., Summit, N.J. 07901 (201) 277-6819

STATISTICIAN

R.J. Reynolds Tobacco Company, a subsidiary of R.J. R. Industries, Inc. seeks an aggressive, innovative statistician for its Statistical Applications Group in Marketing Research. The Statistical Applications Group provides search design, data analysis and interpretation, and recommendations on all marketing research requiring statistical services.

Applicants should possess the following:

- Qualifications to perform complex statistical analysis, experimental design and sample design using a broad range of statistical techniques.
- Ability to recognize statistical applications for consumer research, sales analysis and forecasting, product testing, and advertising research.
- Experience in providing statistical consulting services.
- A basic knowledge of scientific computer programming.
- Ability to communicate analytical results.
- Master's degree in Statistics or equivalent.

A thorough knowledge of basic statistical methods during correlation and regression analysis, analysis of variance and statistical experimental design is again. In addition, some knowledge of multivariate techniques include factor analysis, discriminant analysis and cluster analysis is highly desirable.

Winston-Salem, North Carolina, location with excellent benefits package, including paid relocation expenses. Send resume and salary history, in confidence, to:

Mr. William G. Crump
Corporate Employment Department
R.J. Reynolds Industries, Inc.
401 North Main Street
Winston-Salem, North Carolina 27102



12 Industrial Road, Fairfield, N.J. 07006

SALES ENGINEER

The Electronic Components Division of Burroughs Corporation has two requirements for entry level sales engineers to meet the need of our expanding customer and product base. After a six to 12 month inside training assignment, you will be relocated to a rewarding and challenging field sales position handling our complete line of plasma displays and display sub systems.

We are seeking individuals with an EE degree plus a strong desire for a professional sales career. Some experience interacting with customers would be a decided plus. We offer an attractive starting salary and excellent company paid benefits in addition to an environment offering career expansion and future growth. Send resume including salary requirements to Mrs. Margaret Hovey, Electronic Components Division, Burroughs Corporation, P.O. Box 1226, Plainfield, New Jersey 07061.

Burroughs
An Equal Opportunity Employer, M/F

QUALITY ASSURANCE MANAGER

A division of a Fortune 200 corporation is actively seeking professional quality assurance manager. The ideal candidate has a degree in engineering plus 10 years previous quality assurance and reliability in a high volume, high quality goods manufacturing operations.

This position reports to the manufacturing director and is responsible for all factory and vendor quality assurance programs. It includes leading vendor purchase parts meet engineering specifications, advising on fixtures and tooling methods necessary to insure quality through the manufacturing operations, developing and maintaining quality techniques and problems, and recommending and implementing corrective action.

Located in Fairfield County, Conn., this position offers a high salary to mid \$20's plus an excellent benefit package. Send resume with salary history and requirements to:

Box 419-BM, 2 Penn
Suite 2844, New York
An equal opportunity employer.

SENIOR COMPENSATION ADMINISTRATOR

We are a diversified world-wide manufacturer health care products headquartered in New Brunswick, N.J. and currently have available a career opportunity for our corporate staff for a "Pro" in the compensation area.

This position calls for a bachelors degree, and requires 3 years compensation experience with ample exposure to pension surveys. In addition to sound technical ability, strong communication skills are needed to carry projects through conceptual and presentation. A basic grasp of mathematics, statistics will be advantageous and good communications skills are essential.

Qualified applicants should forward a detailed resume and salary requirements in complete confidence to: D. L. Corporate Personnel

Johnson & Johnson
501 George Street, New Brunswick, N.J. 08901
Leadership Search & Compensation
An equal opportunity employer, m/f

COLLEGE GRADUATES

Find the job market difficult? Consider a career in sales where field depends on you!

We are a long established New York area company—leader in fast growing packaging industry, with the US's largest coverage far beyond 100. The company also has a patented process plant throughout the consumer goods industry.

We are expanding our field sales organization. Many will be chosen. If you are ready for a challenging, rewarding opportunity, the drive and dedication to produce results—Talk to us! Auto reviews by appointment. Also has a patented process with value throughout the consumer goods industry.

We are expanding our field sales organization. Many will be chosen. If you are ready for a challenging, rewarding opportunity, the drive and dedication to produce results—Talk to us! Auto reviews by appointment.

Send resume in confidence to
Y 7111 TIMES

سكنا من الامم

DESIGN ENGINEERS

Basco Services, Inc., a nationally recognized New York City-based engineering firm, is seeking degreed engineers with power plant experience in structural design engineering. Your background should include a minimum of 4 years structural analysis and steel design of bar and coal fired power plants. Experience with domestic power codes and design specifications is required.

Our positions offer salaries commensurate with your qualifications and experience, as well as outstanding benefits. For consideration, send your resume and salary history in confidence, to: J. Guziewicz, Professional Employment, Dept. 810

Basco Services Incorporated
Engineers - Constructors
107 STREET, NEW YORK, N.Y. 10006
An equal opportunity employer M/F

SYSTEMS ENGINEER

Plasma Physics Laboratory, a directed research arm of Princeton University funded by the United States Energy Research and Development Administration, is engaged in CONTROLLED THERMONUCLEAR RESEARCH. You will work with foremost scientists and be exposed to a broad interdisciplinary spectrum. Our sophisticated facility is exceptionally equipped. Our continuous growth has created the following opportunity...

You will assist the lead Systems Engineer for the laboratory Tokamak Fusion Test Reactor Project. This position will entail: liaison with subcontractors systems engineering groups, parameter optimization and cost trade-off studies of complex electrical and mechanical systems involving megajoule energies and megapound forces and testing writing in the form of interface control documents and system descriptions.

A B.S. degree in engineering or physics with a minimum of 5 years work experience as a Systems Engineer is required. Computer programming experience is desirable.

We offer excellent salaries fully commensurate with your experience, a stimulating and sophisticated environment, and benefits that include group medical and life insurance, 1 month vacation, tax deferred fully vested retirement plan, and an ideal location in beautiful Princeton, New Jersey.

For prompt consideration, please send detailed resume and salary requirements in confidence to Personnel Director, Project 3 P-20-T.

Plasma Physics Laboratory
POST OFFICE BOX 451
PRINCETON, N.J. 08540
An Equal Opportunity Employer M/F
Princeton University

NATIONAL CSS, a leader in the interactive data processing field, is continuing its growth program, opening exciting new positions for qualified professionals.

MARKETING FINANCIAL PLANNING AND ECONOMETRICS

With the ability to motivate and assist the sales organization in the attainment of revenue goals. Will be involved in developing and implementing sales and marketing plans in the financial and econometric application area. Also develop advertising and indirect marketing program.

Requirements: experience in the marketing of financial and econometric computer services.

PRODUCT MARKETING

This is a challenging opportunity for an individual able to plan and develop a line of products for FORTRAN/GRAPHICS users. You will assume complete responsibility including technical quality; documentation; training; planning; and gathering competitive information. 5 years experience in field marketing and heavy background in FORTRAN and GRAPHICS required.

MANAGEMENT SCIENCES

We need a support analyst in the management sciences field to be responsible for the technical support of packages dealing with statistics, forecasting, linear programming, etc.

Requirements include a working knowledge of OS or CMS file systems, with a minimum of 3 years experience in FORTRAN, PL/1 and/or BAL.

We offer an excellent starting salary and a comprehensive fringe benefits package. For prompt consideration, please forward your resume with salary history in confidence to:

Ms. Nancy Potenza
Corporate Headquarters
NATIONAL CSS, INC.
542 Westport Avenue
Norwalk, Connecticut 06851
An Equal Opportunity Employer M/F

ADVANCED PROGRAMS DEVELOPMENT

A special opportunity for a few, very good program managers and engineers at RCA Government and Commercial Systems

RCA's Advanced Programs Development group is engaged in studies for major new government and commercial systems.

The success of our programs has created a select number of openings for individuals with superior academic and professional skills:

- ELECTRONIC MESSAGE SERVICE**—The APO group led RCA's successful effort for the U.S. Postal Service contract award for an electronic message system utilizing advanced technologies, automated devices and communications capabilities. We now are looking for new staff members to fill vacancies created by the transfer of our key project leaders to on-site supervisory assignments.
- PRICE (Programmed Review of Information for Costing and Evaluation)**—The innovative PRICE Parametric Cost Model has received widespread acceptance (see Business Week, June 7, 1976, page 808), and is now being marketed as a commercial service to government and industry. We require experienced individuals to assist in providing the needed training and consulting services.
- TELECOMMUNICATIONS**—The highly successful Kish Island Telecommunications program for the government of Iran has opened other international opportunities for large, integrated telecommunications programs. We seek aggressive, resourceful engineers with foreign business experience.
- ADVANCED DEFENSE SYSTEMS**—Some "far-out" defense programs we have pioneered are now "close in." Creative systems engineers are needed to develop the systems concepts.

If you are interested in joining a successful group with a good mix of government and commercial business, and offering an excellent opportunity for personal and professional growth, send your resume, in confidence, to:

Mr. David Shore, Division Vice President
Advanced Programs Development
RCA Government and Commercial Systems
Moorestown, New Jersey 08057

We are an equal opportunity employer F/M.



MANAGER OF TEST EQUIPMENT

Personal growth and personal satisfaction. Individual with a BSEE degree and 5 years managerial experience in test equipment design and maintenance.

In a suburban Chicago community, maximize achievement and ability with advanced test equipment. Expect our Manager of Test Equipment to communicate effectively on all management levels.

In addition to career progression, we provide excellent starting salary and comprehensive benefit package. Please send your resume including salary and requirements, in strict confidence to:

53 TIMES
An Equal Opportunity Employer M/F

APPLICATION AND DEVELOPMENT ENGINEER

This major Trenton, New Jersey based division of a dynamic "Fortune 100" company is a foremost producer of industrial pump cable. Also a leading manufacturer of industrial power cable and instrument control products.

Require degreed EE, physics or chemical engineering with minimum of 2 years experience in a wire and cable plant. Background in cable design, cable testing, machine capability, and quality control procedures. Medium voltage cable experience a definite plus. Responsibilities include wire and cable design, specification and application engineering. Consideration will be given to Utility Power Engineers.

We are a progressive company offering equal opportunity, growth, salary commensurate with experience and a liberal company paid benefit program.

Interested candidates should submit their resume in confidence to: INDUSTRIAL RELATIONS DEPT.

TRW Crescent
319 North Olden Ave. Trenton, N.J. 08638
An Equal Opportunity Employer M/F

ELECTRICAL ENGINEER

Operate Capital Improvements Department. Poweridge Farm, Inc. is seeking an Electrical Engineer with a BS degree in electrical engineering and at least 3-5 yrs. experience.

Responsibilities include electrical control design, system design, installation supervision, assistance to plant engineering/maintenance departments including electrical audits. Excellent salary with potential for growth.

Send resume and salary requirements to: CORPORATE PERSONNEL, DEPT. No Phone Calls Please

POWERIDGE FARM INCORPORATED
NORWALK, CONN. 06856
An Equal Opportunity Employer (M/F)

SYSTEMS PROGRAMMER

Continued growth and promotions, we now opening for a senior software analyst. Must have 4 years as a Systems Programmer on IBM S/OS/VS 1, CICS/RTM. Thorough knowledge of COBOL & Assembler language required.

Knowledge of telecommunications will be a definite plus. Degree preferred. Compensation dependent on experience.

Send resume in complete confidence stating salary history and requirements to: David Alai, Corp. Employment Manager

FEDDERS CORPORATION
TECHNICAL SERVICES DEPT.
TECHNICAL SERVICES DEPT.
TECHNICAL SERVICES DEPT.
TECHNICAL SERVICES DEPT.

GENERAL PLANT MANAGER

Specialized manufacturer in New Jersey Blue Chip parent. Responsible for all aspects of production including cost accounting, purchasing and personnel. Report to President. Exceptional opportunity for growth. Salary to \$30,000.

Please reply: A.J. NORDEN
Y 7244-TIMES

COMPUTER ANALYST

Bachelor of Science Degree in Computer Science or related field. One to three years of experience desirable. Must be proficient in advanced FORTRAN and have some experience in an assembler language. Responsible for creation of new software and maintenance of existing application programs on a real-time digital computer system.

Software deals primarily with electric power system monitoring and control, energy production, and accounting. Utilizes remote batch and local time-sharing computer facilities to accomplish duties. Must be willing to relocate, if necessary, within New York State. This career position is in Production Control Center of the Power Authority of the State of New York at Niagara Falls, New York.

Excellent salary and benefits. Send resume in full confidence to: Mr. E. F. Bricker

POWER AUTHORITY OF THE STATE OF NEW YORK
P.O. Box 277, Niagara Falls, New York 14302
An Equal Opportunity Employer M/F

ELECTRONICS MANUFACTURER

Dynamic, Houston based electronics manufacturer of data-recording equipment and computer is seeking experienced professional.

SENIOR MANUFACTURING ENGINEER: IE or ME with 5 years experience in electronics industry. Must know in and out of Universal Instruments' Computer Controlled Auto-Insertion Equipment.

TELECOM. CONTROL COORDINATOR: BSIE or operations research with one year experience with a medical control system.

TEST ENGINEER: BSIE to program for auto-tester Tardys LS1 and test program.

SENIOR DESIGNER: BSME or BSIE with 4 years design experience in packaging of electro-mechanical products.

COMMUNICATIONS SPECIALIST: MSIE; BS ELEC. ENGR. COMMUNICATIONS SPECIALIST: MSIE; BS ELEC. ENGR.

ELECTRICAL ENGINEER: BSIE; 3 years design experience. Please send resume only to: K. L. Polansky, Personnel Mgr., 7250 Wynnwood, Suite 350, Houston, TX. 77098.

TELXON CORPORATION
Equal Opportunity Employer M/F

ARE YOUR BEST YEARS SLIPPING AWAY?

16 year old, multi-million dollar International Corporation seeking to fill management and sales positions in your area. We are looking for the \$25,000 to \$50,000 caliber person. Human Resources and Management Development, Knowledge Industry.

If you want to be independent, enjoy helping people, are ambitious, and want to be treated as a professional... you should inquire today. For further information PLEASE SEND BRIEF RESUME TO: Mr. Tedeg, Dept. NYT, 522-24 Court, Reading, Pa. 19601.

ALL INQUIRIES CONFIDENTIAL

MFG MANAGER NORTHEAST

Newly created position in a major high volume electromechanical products facility. Must be experienced in tooling, plastics and metal forming and have demonstrated management skill and the ability to function effectively with other senior executives. Base salary to \$37,000. Reply in confidence stating current compensation to:

Y 7218-TIMES

DIRECT MAIL

Update mail order firm seeks experienced Marketing Manager for business merchandise line with emphasis on copywriting, catalogue lists, and marketing analysis. Excellent salary and benefits including relocation. Send resume, or call collect:

Mr. Richard Tatar
(518) 842-6000

AMSTERDAM PRINTING & LITHO CORP.
Amsterdam, New York 12010
An equal opportunity employer M/F

APPLIED MATHEMATICS (Computer Science)

Assistant Professor (\$12,000) or Associate Professor (\$15,000) to teach introductory and advanced courses in computer science and develop undergraduate computer science courses. Minimum qualifications: Master's Degree plus 1 year in computer science with experience or Ph.D. in computer science. Preference given to applicants with previous teaching experience. Send resume or call:

George B. Miller, Chairman
Dept. of Applied Math
Connecticut College
New Britain, Connecticut 06020
Call 203-527-7374 or 527-7321
Equal Opportunity Employer

CONTROLLER SHIRT SLEEVE; take charge;

Knowledge of all procedures of cost accounting, cash flow control, manufacturing company, salary negotiable. Immediate employment. Send resume ONLY TO:

AMERICAN POLYMERS, INC.
50 California Ave.
Paterson, N.J. 07652

STANLEY Help Us Do Things Right

MANAGER Manufacturing Engineering

Stanley Tools, a division of The Stanley Works, is seeking a hard-hitting, professional manager of manufacturing engineering for its largest plant located in New Britain, Conn. The successful applicant will direct manufacturing engineering, industrial engineering and tool engineering support for all plant production activities.

Must have a strong background in tooling and metalworking equipment, a minimum of 5 years process engineering supervision, and have a technical degree. MBA helpful. Outstanding salary, excellent benefits, and career path.

Please send resume with salary history in confidence to:

THE STANLEY WORKS
Corporate Employment, Dept. 88 N
195 Lake Street, New Britain, Conn. 06520
Stanley Tools, Stanley Hardware, Stanley Strapping Systems, Stanley Door Operating Equipment, Stanley Steel.

An Equal Opportunity Affirmative Action Employer STANLEY

DISTRICT SALES MANAGER

Leading specialty control valve manufacturer

Control Components, rapidly expanding subsidiary of The Babcock & Wilcox Company, has an exceptional growth spot. You must have meaningful, established contacts with utilities, refineries and architectural firms within the NY-NJ-Conn.-near Pa. Territory... gained through 4 to 7 years related sales experience. Control valve and/or pump sales experience needed in addition to an engineering background or degree.

Working independently from an NYC base, you will handle proposals, estimates and sales contracts, demonstrating your keen sense of responsibility and sensitivity for sound profitable judgments. Attractive compensation package includes salary, incentive bonus, company car and competitive benefits. Please address confidential resume with salary history to Mr. R.W. Valenti, Employment Supervisor.

Babcock & Wilcox
Control Components, Inc.
161 E. 42 Street, New York, N.Y. 10017
An Equal Opportunity Employer Male/Female

MANAGER DISTRIBUTION SERVICES

Becton, Dickinson and Company, a leader in the Health Care Field has an opening for a Manager of Distribution Services in its International Sales office located in Rutherford, New Jersey.

The successful candidate will have an appropriate degree with at least five years diversified experience in customer service, order entry, international traffic and documentation, warehousing and inventory control.

Both positions require a degree individual with 5-8 years experience in QC/QA, supervisory-management skills, and experience with medical device GMP's and prevailing regulations. Both positions offer you the opportunity to make significant contributions to a fast-growing company undergoing expansion and new plant construction. Excellent salary, benefits and company-paid relocation. In confidence, respond by resume or letter to: E. Turshock, Millipore Corporation, 80 Ashby Road, Bedford, Massachusetts 01730.

Corporate Director, Recruitment
B-D Becton, Dickinson And Company
Rutherford, New Jersey 07070
An Equal Opportunity Employer M/F

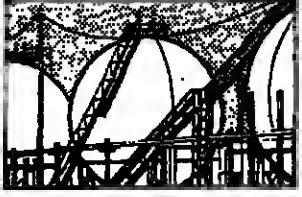
Senior Management Q.C. — Q.A. Medical Devices

Millipore Corporation seeks two QC/QA professionals—one to manage a growing QA department for our medical device manufacturing, and the other for a senior corporate assignment. Both positions require a degreed individual with 5-8 years experience in QC/QA, supervisory-management skills, and experience with medical device GMP's and prevailing regulations. Both positions offer you the opportunity to make significant contributions to a fast-growing company undergoing expansion and new plant construction. Excellent salary, benefits and company-paid relocation. In confidence, respond by resume or letter to: E. Turshock, Millipore Corporation, 80 Ashby Road, Bedford, Massachusetts 01730.

An Equal Opportunity Employer M/F

EXXON Chemical

Offers Worldwide Challenge to a Materials Handling Specialist



Chemical plant load storage spheres Exxon Chemical Baytown, Texas, facility.

At our newly-organized, fast-growing Central Engineering Division, the emphasis is on working closely with worldwide operating affiliates in order to optimize the planning, design, and operation of solids and materials handling systems.

Challenging assignments exist for Industrial or Mechanical Engineers (BSMS) with approximately 5-10 years experience in bulk solids, materials handling and packaging engineering. The job entails application of the latest technology to new projects and improving operations at existing facilities. Our specialists also work closely with plant management in the development and evaluation of coordinated production, packaging, warehousing, and transportation systems.

Duties would include facilities scoping, system layout and troubleshooting of a variety of systems, including plastic resin and synthetic rubber handling, specialty chemical batch reaction, plastic film and laminate production and other broad operations.

Many opportunities exist for growth and recognition in your specialty field and career development. You'll enjoy excellent salary, liberal fringe benefits and a broad spectrum of petrochemical processes to apply and develop your expertise. Our location at Florham Park in north central New Jersey combines the pleasures of a rural life with the cultural and entertainment advantages of New York City just one hour away.

If you're interested, please submit a detailed resume (including salary history and present requirements) in confidence to: Employment Representative, Professional Recruitment, Dept. EC36, P.O. Box 271, Florham Park, New Jersey 07932.

EXXON CHEMICAL COMPANY

"Where tomorrow comes first"



An equal opportunity employer, M/F

Outstanding opportunities offering exceptional growth potential with this highly successful, northern New Jersey based manufacturer of precision instruments for science and industry.

MANAGER MANUFACTURING SERVICES

Responsible for the direction and performance of manufacturing engineering, industrial engineering, tool design and toolroom services, maintenance and plant facilities activities. A B.S. in mechanical or industrial engineering plus 7-10 years experience with a record of accomplishments in manufacturing services preferably with organizations in the electro-mechanical industry, such as small appliances, instrument manufacturers. Experience in parts manufacture and mechanical assembly is required. Knowledge of plastic molding and M.R.P. would be a plus.

MANUFACTURING ENGINEER

Must be a motivated self starter with an M.E. or I.E. degree, 3-5 years manufacturing background and experience in one or more of the following areas: punch operation; automatic screw machines; finished product packaging; powder paint operations; and assembly lines.

SALES REPRESENTATIVE

We seek an aggressive individual with a degree, preferably in science or engineering, plus 5 years selling experience, a proven track record and the willingness to travel 50% of the time. A self-starter with the ability to plan and organize his territory, maintain contacts with current customers and develop new prospects will find this position particularly attractive. Position is based in northern New Jersey and provides company car and expenses. These positions offer an excellent salary and benefits package, and unique advancement opportunities with a growing, progressive organization building a professional management team.



The Measurement People.

Send resume in confidence including salary requirements to R. Wallinger, Ohaus Scale Corporation, 29 Hanover Rd., Florham Park, N.J. 07932. An equal opportunity employer, M/F

VICE-PRESIDENT

GROUND TRANSPORTATION SYSTEMS MONTREAL, CANADA

The search is on nationally and internationally for an individual to be one of the most significant urban transportation projects in Canada. Client is a wholly Canadian firm with an established reputation manufacturing of quality transportation products for world-wide markets. Urban transportation utilizes this firm's systems engineering capability and knowledge of the transportation industry.

As Vice-President—Ground Transportation Systems, you will have principal responsibilities. During the next several years, you will be responsible for directing the design, development, fabrication and of an intra-urban, automatic, rail transportation system. Particulars will include negotiating and overseeing all sub-contract agreements throughout the world and directing all staffing for the project. Second major responsibility will include the development and management of the company's future ground transportation projects.

A Professional Engineer, you have acquired a proven track record in the "on-line" development of sizeable ground transportation systems. Possessing keen business acumen, you are particularly skilled at negotiating contracts, managing people and bringing sophisticated multi-million dollar transportation projects to successful completion. Compensation is attractive and will include substantial base salary, excellent and full fringe benefits. Location: Montreal. Referring to 67-11-613, please reply to Suite 835, 1 Place Ville Marie, Montreal, Quebec H3B 2A3 (514) 861-7481

Richard W. Booth, Montreal, Quebec H3B 2A3 (514) 861-7481
P. S. ROSS & PARTNERS
MANAGEMENT CONSULTANTS
Member: Canadian Association of Management Consultants

GENERAL MOTORS
Automotive Systems Division
Mechanical Engineer - Power Plant Dept.

CALL BODY DESIGN
INDUSTRIAL ANALYSIS
SYSTEMS & CONTROLS
INTERIOR DESIGN
SYSTEM INTEGRATION
POWER EQUIPMENT

Leo D. Peruzzi
Staffing Representative
GENERAL MOTORS CORPORATION
1000 West 13th Street, Detroit, Michigan 48202

MATERIALS PURCHASING MANAGER

Promotion has created this immediate opening at Xerox Learning Systems—soon to be relocated in modern new facilities at Greenwich, Conn.

The manufacturing-oriented Manager we seek will be responsible for purchase of printed materials, audio/video cassettes, films, assembly and packaging materials for our products. Specifically you will:

- Establish manufacturing specifications and select appropriate suppliers.
- Maintain and monitor procedures and records related to inventory levels and cost effectiveness.
- Conduct source inspection, as required, to insure product quality during the manufacturing phase.

Requires 2-3 years of proven success in the printing/publishing industry. Business degree desirable.

Commensurate starting salary plus fine benefits package and excellent advancement potential. For immediate consideration, please forward your resume to our present location: Mr. Robert L. Genus, Xerox Learning Systems, P.O. Box 277, Stamford, Conn. 06904.



An equal opportunity employer male/female

RESEARCH PHOTOANALYST

THE COMPANY: a manufacturer and marketer of popular priced consumer products, with an outstanding record of growth and profitability.

THE ENVIRONMENT: Research and Development Laboratories located in a suburb of New York City, near educational institutions which enjoy world-wide reputations.

THE PEOPLE: a community of highly professional and technically competent scientists and technicians.

THE POSITION: the development and utilization of new and existing methods in photomicrography and macrophotography for in vivo and in vitro studies, quality control standards, ultraviolet and analytical documentation. The use of these methods in performing clinical studies on human skin and appendages. Perform recording and evaluating clinical studies with a solar simulator. Providing photographic documentation of various clinical studies.

THE REQUIREMENTS: a Bachelor's degree in Photography or Science, with 3-6 years of biomedical and photography experience. Knowledge of cutaneous biology. Experience probably gained through internship with a medical photographer or at a teaching hospital.

Send resume in strictest confidence, indicating salary history and requirements to:

Y 7260 TIMES
An equal opportunity employer M/F

DIRECTOR BUSINESS DEVELOPMENT

Health-care construction design and project management.

We're a well-established, NYSE-listed, growing leader in the health-care field with an outstanding capability in construction design and project management. Right now, we're seeking someone with top administrative background (for a vice presidential level with a major contribution) to become involved in development hospital prospects, and coordinate preparation of proposals, plans and programs.

Substantial travel is involved. Health design and construction experience preferred. You should also have experience in long-range development plans and financial programs.

This is a high-potential opportunity capable individual to join us and participate in one of America's most exciting fields. Salary is commensurate with ground and responsibilities, and we offer an attractive incentive plan—as the possibility of significant promotion.

We're an equal opportunity employer. If you're qualified, please send your resume, complete salary history, to:

Y 7179 TIMES

New Venture

Our successful, direct response marketing company is doing just fine with what we've got... but we're not satisfied. Now, when there's no pressure to diversify, we want to seek out and find the product or service that is in our future. To do this we need a top flight professional who is able to search for, evaluate alternatives, establish a program of testing potential, and eventually develop an idea into a meaningful part of our future.

The person we are seeking will work directly with our President. We're looking for someone who is a self-starter and a true marketing professional. Strong analytic and communication skills are a must... new venture/diversification experience can only be a plus.

Send a copy of your resume together with a letter outlining your accomplishments. All replies will be kept confidential.

PRESIDENT
Y 7258 TIMES

purchasing agent

An exceptional opportunity is available with a prominent North Jersey manufacturing company for a person with Senior Buyer capabilities. We require at least 5 years experience at purchasing plastics, chemicals, blow molding, injection molding materials and packaging materials. Some familiarity with electro-mechanical sources also desirable. The ideal candidate should not only have the ability to assess vendor performance but also a proven track record in refining procurement systems. Your career should be enhanced with a college degree or equivalent work experience. It is our sincere feeling that our position offers ample growth and professional challenge. A liberal program of employee benefits is provided.

Reply in confidence including salary requirements to:
Y 7204 TIMES
An Equal Opportunity Employer M/F

METHODS & PROCEDURE ANALYST

For international educational exchange organization. At least several years responsible work experience in manual systems, methods procedures, form design including integration with computer systems. Technical understanding of computerized systems and automatic data processing required. Good communication skills. Excellent benefits. Starting salary \$15,000 to \$18,000.

Send resume to
Y 7216 TIMES

ADP MANAGER

Career opportunity for applications-oriented individual. Current emphasis on file management, list processing, and information retrieval. Mini and main frame experience required. Personal supervision, versatility, privacy control, and security specification important. Please emphasize experience useful. Send complete resume with salary requirements to:
Department T-1
The Franklin Institute
11611 Old Georgetown Rd.
Rockville, MD, 20852

ENGINEERING AND SCIENTIFIC CONSULTING

Analysis of operational and industrial technology systems. International level positions for individuals with superior, broad-based technical and scientific background. Graduate degree held in engineering or physics and/or up to five years experience in electronics, radar, weapon systems or underwater surveillance.
\$14,000-\$22,000.
Send resume to:
B&K Dynamics, Inc.,
18525 Shady Grove Road,
Rockville, Maryland 20850.
An Equal Opportunity Employer

CHEMICAL SALES

Expanding New Jersey based chemical company seeks Sales Rep with Chemistry or Science degree. Knowledge of specialty chemicals, polymer, fine chemicals, rubber, pigments, etc. is a plus. For confidential check call: (609) 426-0100.

DUNHILL SEARCH
302 Madison Ave, NYC 10017

MANAGER, MARINE PURCHASES

Sea-Land Service, Inc., the pioneer and leader in containerized transportation worldwide has an immediate career-oriented growth opportunity at its Port Elizabeth, New Jersey, facility for a marine procurement professional.

Respondents must have a college degree and a minimum of 5 plus years purchasing/management experience preferably for the marine industry. As Manager, Marine Purchases, you'll report to the Corporate Manager, Marine Purchases, plan, lead, organize and control the activities of several individuals and have the accountability for purchasing vessel repair parts, life-saving equipment, engine parts, boiler fuel, foodstuffs, water spares, etc., for Sea-Land Operations in Port Elizabeth and Rotterdam. Expertise in applicable purchasing regulations, marine equipment, minority vendor development, negotiation with vendors and economical, efficient purchasing practices a must. Salary \$20K range plus excellent employee benefits. Please send resume indicating salary history in confidence to:

MANAGER, STAFFING SEA-LAND SERVICE INC.

P.O. Box 900, Edison, New Jersey 08817
Minority and Female Applicants Are Encouraged to Reply.

SENIOR PROCESS ENGINEERS

Outstanding opportunity for seasoned, experienced Process Engineers with a minimum of 7 years experience to become a key part of a young and expanding engineering and construction firm. You will have complete process responsibilities from concept development to P&ID, equipment specifications and liaison with project engineering experience in the fields of batch and continuous organics processing, pharmaceutical or waste treatment design desirable.

We offer an attractive salary and excellent benefits package to qualified individuals.

Please Send Resume to:
PERSONNEL DEPARTMENT
JACOBS ENGINEERING CO.
172 Glen Road, Mountlake, N.J. 07092
An Equal Opportunity Employer M/F

TECHNICIANS

Diversified high growth manufacturing corporation has immediate openings for the following disciplines:

SENIOR LAB TECHNICIAN

Candidate must have 3 years experience in prototype fabrication and testing of analog and digital boards. Technical school or equivalent required.

INSTRUMENT MAKER

3 years experience in assembly & repair of small precision electro/mechanical assemblies essential. Candidate must be able to operate model shop machine tools and inspection equipment, and fabricate special inspection and assembly fixtures.

ELECTRO/MECHANICAL TECHNICIAN

Candidate should have 3 years experience as test technician in double shooting digital and analog circuits and power relay circuitry.

Company offers excellent fringe benefits package. Salary commensurate with experience. Candidates with appropriate background should forward resumes including salary history and requirements in strict confidence to:

Y 7120 TIMES
An Equal Opportunity Employer

VIDEO ENGINEER

We are looking for a video design engineer who will be responsible for the development of video products. An engineering degree & at least 3 years of video design experience in areas such as sync generators, procomp, VCO's & other related circuits is required.

We produce a line of time base correctors & related accessory products. The company is presently expanding its product lines. The challenge is great but the opportunity is greater.

Send resume in confidence including salary requirements to:

Personnel Manager
Andersen Laboratories, Inc.—650
1280 Blue Hills Ave.
Bloomfield, Connecticut 06002
An Equal Opportunity Employer.

Professional Engineer

We are a major non profit New York City institution currently seeking a professional engineer with supervisory responsibilities in the construction of large heating and air conditioning systems. We offer a competitive salary and excellent fringe benefits package. This is an immediate opening which will be filled as soon as possible. Please forward a detailed resume, include references and salary history and requirements.

Box EWT 1168,
131 4th St., NYC 10017
An Equal Opportunity Employer M/F

RESEARCH Pathologist

Challenging position available for a DVM or MD in the area of experimental pathology. Ideal candidates should have experience in growth and microscopic studies of laboratory animals in order to perform anatomic studies necessary in pre-clinical studies with chemical compounds. Board certification desirable.

Roche provides an environment in which your work yields extra satisfaction. Your professional growth is aided by modern facilities and stimulating contacts with people in your own related disciplines. Outstanding fringe benefits. Salary commensurate with background and experience.

Write in confidence to: Edward C. Meseck, Associate Employment Manager, Hoffmann-LaRoche Inc., 340 Kingsland Street, Nutley, New Jersey 07110.
An equal opportunity employer M/F

HOFFMANN-LAROCHE Inc.

Assistant Director of Personnel

Major organization located in Metro New York area has an immediate opening for an individual with a minimum of 5 years experience in personnel. A solid background in professional recruitment and employee benefits required.

This is an excellent career opportunity offering a salary fully commensurate with experience, complete company paid benefits and unlimited future growth. Please send resume with salary requirements to:

Box EWT 1160
18 E 48 St, New York, NY 10017
An Equal Opportunity Employer M/F

PURCHASING MANAGER

Can You Run The Whole Show?

A fast-growing leader in the health care supply industry, we have an exceptional opportunity for a growth-oriented individual ready to handle the whole gamut of purchasing responsibilities: negotiations, value analysis, etc.

Degree required, plus substantial background in the procurement of plastic films, paper and corrugated products. Position in our central New Jersey headquarters provides an excellent starting salary, full benefits and every opportunity for visibility and growth. For confidential consideration, forward resume with salary history and requirement, to:

Y 7255 TIMES
Our employees are aware of this ad
An equal opportunity employer M/F

REAL ESTATE ATTORNEY

The Great Atlantic & Pacific Tea Company has an immediate need for several highly skilled, well-estate attorneys who will assist in the Company's major expansion and remodeling program. Candidates should have a good academic record, at least two years experience in most phases of real estate law, including purchase of property and the handling of complex financial arrangements. Salary will be dependent upon experience and qualifications.

Please submit resume with compensation requirements in confidence to Robert G. Ulrich, Vice President, General Counsel.

THE GREAT ATLANTIC & PACIFIC TEA COMPANY,
Two Faraon Drive
Montvale, N.J. 07645
AN EQUAL OPPORTUNITY EMPLOYER

PERSONNEL Position TO \$18,000

• Position Analyst
Degree + 2-3 years experience. Salary surveys and special studies.

• Personnel Representative
Degree + 2-3 years personnel experience. Recruiting and special assignments.

Excellent opportunity. Must be promotable. New York City location. One client PAYS ALL FEES. Send resume in confidence including salary history to:
P. W. CHAMBERLAIN
SEARCH ASSOCIATES, INC.
172 Bank St, Summit, NJ 07981 (201) 277-6700

ALCO LABORATORIES
Aluminum Company
New Jersey 07000

ADMINISTRATOR
The Great Atlantic & Pacific Tea Company has an immediate need for several highly skilled, well-estate attorneys who will assist in the Company's major expansion and remodeling program. Candidates should have a good academic record, at least two years experience in most phases of real estate law, including purchase of property and the handling of complex financial arrangements. Salary will be dependent upon experience and qualifications.

PERSONNEL POSITION TO \$18,000

GENERAL MOTORS
Automotive Systems Division
Mechanical Engineer - Power Plant Dept.

CALL BODY DESIGN
INDUSTRIAL ANALYSIS
SYSTEMS & CONTROLS
INTERIOR DESIGN
SYSTEM INTEGRATION
POWER EQUIPMENT

Leo D. Peruzzi
Staffing Representative
GENERAL MOTORS CORPORATION
1000 West 13th Street, Detroit, Michigan 48202

صکتان الاول

GENERAL MOTORS Transportation Systems Division Has Immediate Permanent Positions Open In:

- CAR BODY DESIGN
- STRUCTURAL ANALYSIS
- BRAKE SYSTEMS & CONTROLS
- CAR INTERIOR DESIGN
- SUBSYSTEM INTEGRATION
- ELECTRICAL POWER EQUIPMENT

Applicants must be graduate engineers with 2-5 years experience in one or more of the above rail transit car design disciplines.

Interested candidates should send their resume and salary requirements to:

Leo D. Perazza
Senior Staffing Representative
GENERAL MOTORS CORPORATION
Engineering Staff Administration Bldg.
General Motors Technical Center
Warren, Michigan 48090
An Equal Opportunity Employer M/F

SENIOR PROJECT ESTIMATOR

C-E Lummus, world leader in process plant design, engineering and construction, has a long term career opportunity for an experienced Senior Project Estimator.

Required are an engineering degree and minimum of 10 years project estimating experience in petrochemical or related fields, and strong background in construction methods.

Salary is excellent and benefits reflect our fundamental concern for your security. Please forward resume, indicating salary history, in confidence to: Ms. Pat Daniele, C-E Lummus, 1515 Broad Street, Bloomfield, New Jersey 07003.



C-E LUMMUS
COMBUSTION ENGINEERING, INC.
An Equal Opportunity Employer, M/F

COMPUTER SYSTEMS SOFTWARE TALENT

If you are looking for challenging opportunities TRW Systems has several openings for technical personnel who possess software talent.

SYSTEMS PROGRAMMERS
Requirements are a BS or MS in computer science or math with two or more years experience with assembly language on IBM 360/370, or PDP 11/45. Experience should include systems programming in several of the following areas: large data management systems, third generation operation systems, computer graphics, or executive systems.

SYSTEMS APPLICATIONS ANALYSTS
Analyze user requirements for system design, implementation, and test utilizing Generalized Data Management System package software. Requirements are a BS in computer science, math or related field and three or more years experience as systems analyst or programmer, preferably relating to data management systems.

BATCH/ON-LINE/Real Time SOFTWARE APPLICATIONS
Openings in the following areas exist for individuals with 3-5 years of experience in computer science:

- High interactive and graphic applications using FORTRAN on PDP and TEKTRONIX/Ramtek equipment.
- Message processing and data base applications using COBOL on Honeywell equipment.
- Business related applications using PL/I on IBM equipment.

TRW offers an excellent "menu" benefits package including company-paid life, medical, dental, retirement program, and stock savings plans with company contributions to employees investment. Please forward resume and salary history in confidence to:

Placement Manager
TRW Systems Group
7600 Colshire Drive
Westgate Research Park
McLean, Virginia 22101
An Equal Opportunity Employer M/F

SOFTWARE DEVELOPMENT SYSTEMS PROGRAMMERS

for automated control systems

Join a team of sharp, forward-thinking computer professionals involved with designing, building and installing major turn-key process control systems for the operating division of Fortune 200 manufacturer of bulk pharmaceuticals and fine chemicals.

SOFTWARE DEVELOPMENT SPECIALIST
Plant Design Automation

Will be a key member of a team of high level systems specialists in development of a 6 man-year project. Must be expert in large machine software design including data base, compilers, virtual machine simulators and high level language design. Requires advanced degree in Computer Science or equivalent experience. Degree in CHE a plus. Experience with CDC 6400 computer required. Applicant should be capable of assuming project leadership and have supervisory experience.

SYSTEMS PROGRAMMER
Laboratory Automation

To develop turn-key laboratory automation systems such as gas chromatography, auto analyzer and others. Requires 4-8 years direct application experience in all aspects of real-time programming. Assembly and FORTRAN essential, plus degree in Computer Science, Chemistry or Physics for position with supervisory potential. Knowledge of PDP-11 or HP 2100 series a plus.

SYSTEMS PROGRAMMER

To customize and install in the field advanced large scale process control systems and expand system capability. Degree in Computer Science and 2-4 years heavy real-time experience. Assembly and FORTRAN essential as well as knowledge of CDC 1700 computer. Must be willing to travel to the field for 3-6 month periods.

SUPERVISOR SYSTEMS PROGRAMMING
Process Control

To head a team of high-level systems programmers and analysts in the design, construction and installation of large advanced process control systems. Degree in Computer Science or equivalent experience of 8-10 years in all aspects of real-time process control. Applicant must have a track record in the field, be objective-oriented and have successful supervisory experience. Travel required—U.S. and abroad.

Positions, based in pleasant N.J. suburban area, offer compensation fully commensurate with abilities and assigned responsibilities. An equal opportunity employer (m/f). Please reply in confidence to Mrs. G. Milano.



Kenilworth, New Jersey 07033

INTERNATIONAL ECONOMIST

Major New York bank is seeking an economist with 2-3 years experience with a Government agency, international organization or a financial institution. A thorough knowledge of Macro and International Economics with proven writing and editing skills is required; Masters/PhD in International Economics with a strong academic record is preferred. Knowledge of French, German or Spanish would be a plus.

Primary responsibility is to provide in-depth written reports and supportive quantitative research on the economic conditions and outlooks as they affect foreign exchange prospects with an emphasis on Western European countries.

Compensation based on background and experience + comprehensive benefits package. Qualified candidates should submit resume, including current and desired earnings to:

Y 7166 TIMES
All inquiries will be held in strictest confidence.
An Equal Opportunity Employer

PLANT ENGINEERING MANAGER

Colorado Springs

Digital Equipment Corporation, the world's largest micro-computer manufacturer, is currently involved in a new plant start-up in Colorado Springs, Colorado, and has a need for a professional plant/engineer to manage the construction, maintenance, administrative services, plant safety and security programs for this new major manufacturing operation.

We are looking for an individual who has an engineering degree or its equivalent and a minimum of 5-10 years recent plant engineering experience in a volume manufacturing operation. In addition, you must have strong interpersonal skills and an outstanding record of accomplishment in prior plant engineering assignments.

Interested individuals should send resume, including salary history, to: Jane Addison, Digital Equipment Corporation, 1111 Southampton Plaza, Westfield, Mass. 01065. We are an equal opportunity employer, m/f.



COMPUTER PROFESSIONALS PUT OUR GROWTH FORECAST INTO YOUR FUTURE!

Applied Data Research, a dynamic leader in the software products industry, is currently expanding its professional staff. The following career opportunities are immediately available:

SYSTEMS PROGRAMMER
■ MVS experience highly desirable.
■ Familiarity with OS internals essential.
■ Computer science degree or 2 years experience.

PROGRAMMER/ANALYST
■ Strong IBM Assembler language background.
■ On-line system development experience an asset.
■ Text-processing or utility exposure helpful.
■ Computer science degree or 2 years experience.

Please forward complete resume and salary requirements to: SPD, Personnel Director
APPLIED DATA RESEARCH
Route 206 Centre, CN-8
Princeton, N.J. 08540
An Equal Opportunity Employer.

MARKET RESEARCH OPPORTUNITY

with University Computing Company, an internationally recognized leader in operating software systems. This position, based at the company's home office in Dallas, Texas, involves travel to metropolitan areas of the U.S. and Canada.

Due to the expansion of our product line, we have an immediate need for a manager of market research to design and perform market research on new software opportunities. This position involves a variety of interesting and challenging responsibilities.

We offer a salary in the mid-thirties and excellent fringe benefits. More importantly, we offer the opportunity to operate in the dynamic environment of the research, design and most profitable division of UCC. Advancement possibilities are excellent.

To be considered, an individual must have 3-5 years research experience in the data processing industry with an orientation toward IBM 360/370, OS/VS. Additionally, system software and sales/marketing skills are desired. Qualified applicants should send a detailed resume, including salary history, to: Henry Other, UCC, Box 4711, Dallas, TX 75247. All replies will be held in confidence. No agency referrals, please.



COLLEGE RELATIONS

Fortune 200 corporation has outstanding career opportunity for individual who possesses a Bachelor's degree, potential for rapid advancement, and 3-5 years personal experience, preferably in college recruiting.

Will be responsible for identifying corporate-wide recruiting requirements, establishing leading programs, scheduling and conducting campus interviews, and developing special relationships with colleges and universities. Will initially report to MANAGER-COLLEGE RELATIONS which being groomed to assume his position within 1 year.

Excellent salary and benefits.
Please send resume with salary history in confidence to: BOX 2773 CR
Grand Central Station, New York, New York 10017
An Equal Opportunity Employer M/F

Product Engineer I.C. Sockets

Nationally known company, leader in its field, has opening for Engineer to be in complete charge from design to in-plant manufacturing of I.C. Sockets. Must have experience in this field. Advancement to management position in other product areas.

Send resume to: **Y 7283 TIMES**
Equal Opportunity Employer

MECHANICAL ENGINEERS

Your analytical abilities are needed to define tomorrow's equipment needs

Well versed in engineering principles, your background may be in applied research or test lab operations. You will need head-on exposure to engineering analysis, knowledge of engineering statistics, and the ability to express your ideas clearly, accurately and concisely in either written or oral communication. Experience in business machines and experience in determining reliability and/or life is a very pronounced advantage.

We offer competitive salaries, excellent benefits, and opportunity for individual recognition and growth on the corporate engineering staff of an international leader in the field of advanced business machines and systems.

Please send your resume, including salary history, in confidence to:

Frank Thompson
Professional Recruiting Representative
Pitney Bowes
Walnut & Pacific Streets
Stamford, Connecticut 06904
An Equal Opportunity Employer M/F

ANALYTICAL INSTRUMENTATION

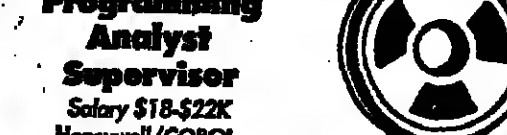
Greater New York & Baltimore, MD/Washington, DC

Hewlett-Packard has openings for individuals to sell our analytical product line in the above areas.

Requirements: B.S. degree in chemistry and a thorough knowledge of gas chromatography and/or mass spectroscopy. 1-3 years laboratory or technical sales experience preferred.

Excellent salary and attractive benefits including cash profit sharing, true medical insurance and employee stock purchase program. Interested persons send resume or write in confidence to:

Wallace Curran
HEWLETT-PACKARD COMPANY
W. 120 Century Road
Paramus, New Jersey 07652
An Equal Opportunity Employer M/F



Programming Analyst Supervisor
Salary \$18-\$22K
Honeywell/COBOL

Excellent opportunity with growth company in midtown Manhattan area. Must have experience with Honeywell.
Box EWT 1155, 18 E 48 St, NYC 10017
An Equal Opportunity Employer M/F

EQUIPMENT DESIGN ENGINEER

Laboratories, a Johnson & Johnson Company, is engaged in the manufacture of high volume disposable medical products. The candidate we seek must have a minimum of 5 years experience designing and manufacturing high speed automatic assembly equipment. M.E. or equivalent preferable.

Challenge is modifying existing machinery and designing new generation equipment to achieve maximum production efficiencies. A significant amount of field work is required.

Qualified candidates, we offer good starting salary excellent fringe benefits.

Interested applicants may forward their resume (and include salary history) in confidence to Paul Podesta, Employment Manager

JELCO LABORATORIES
A Johnson & Johnson Company
James Drive, Nutley, New Jersey 08649
An Equal Opportunity Employer (M/F)

Senior Industrial Engineer

The successful candidate should be degreed with 2-4 years experience in classical industrial engineering with exposure to a consumer packaged manufacturing operation. Duties include involvement in plant layout, methods, work measurement and incentives, projects and problem solving. Excellent opportunity for further advancement in Industrial Engineering or Manufacturing Management. Salary commensurate with experience. Excellent benefits program.

Send resume with salary history and requirements to: **Manager Selection and Placement**
Personal Products
A Johnson & Johnson Co.
MILLTOWN + NEW JERSEY 08550
Inquiries Request Confidentiality
An Equal Opportunity Employer M/F

TERRITORIAL MANAGER WORKERS' COMPENSATION

Major East Coast (not NYC) insurance carrier is seeking an individual with Workers' Compensation underwriting experience to assume significant underwriting management responsibilities. The individual we seek should have the minimum of 5 years' commercial underwriting experience, with emphasis on workers' compensation, and have the ability to deal effectively with all levels of management and producers.

This position offers an opportunity to advance your insurance career, as responsibilities can be expanded to include product line management.

Position offers initial salary range of \$18-25,000 plus complete benefits program. Those interested submit resume in confidence, stating salary required to:

Y 7148 TIMES
Equal Opportunity Employer, M/F

Coordinator of Personnel Recruitment

Expanding Data Processing consulting organization with headquarters in Central New Jersey has career opportunity in newly established personnel dept.

The successful candidate must be an imaginative, self-motivated individual possessing a mature and professional image. Previous experience is an advantage but not a requirement.

We are prepared to offer an attractive salary, extraordinary employee benefits and an incentive plan based upon performance.
Please submit resume, in confidence, or call **CGA COMPUTER ASSOCIATES, Inc.**
25 Commerce Drive, Cranford, N.J. 07016
(201) 272-3900
An Equal Opportunity Employer M/F

Sales Administrator

Nationally known AMEX Company seeks experienced professional to administer its Field Forces.

Person should have proven skills in communication between a Field Sales Force and management.

We are looking for a person who can organize and establish systems for:

- Weekly Sales Reporting from the Field.
- Analyzing territory sales against budgets.
- Keeping sales force well informed.
- Control of selling expenses.
- Follow up in answering and solving field problems.

Open—Bonus Plan and Fringe Benefits
Y 7206 TIMES

ACCOUNTING FINANCE CORPORATE AND PLANT LOCATIONS.

Fortune 200 multi-divisional conglomerate whose recent new and new product development have resulted in the loss of our personnel needs. Positions now exist on both corporate and divisional staffs.

AUDIT MANAGER
ACCOUNTS JR/SR
COSTS/ANY TYPE
ANALYST/MSA BUDGET/FINANCIAL PLANNING
ANAL CONTROLLER ASSISTANT CONTROLLER
An excellent compensation package including bonus, dental and a full range of company paid benefits. Send detailed resume in strictest confidence to: Vice President, Personnel.
KK 175 TIMES
An Equal Opportunity Employer M/F

JACOBS ENGINEERING CO.

INCUBUS

LAURENCE

Computer System Evaluation

Our expanding responsibilities with several agencies of the Federal government involves us in supporting the design and procurement of next generation computer systems. Right now we need talented and experienced professionals with solid backgrounds in evaluation and procurement.

Perhaps you have been responsible for cost benefit trade-offs, programmer training, or system design assessment. Perhaps you have been working in a standards group responsible for configuration management, quality assurance or maintenance. Ideally, you have been or are now deeply involved in treating a large scale data processing system as an object of analysis rather than as the end product.

You may have an advanced degree in computer science, operations research, engineering, or just years of good experience. A professional background and in-depth exposure in one or more of the following areas will be helpful: decision theory, computer architecture, performance evaluation, allocation problems, simulation, networking, systems programming.

The MITRE Corporation is a leading non-profit systems engineering company operating wholly in the public interest. If these challenging positions sound like the new opportunities you seek, please send your resume including salary history in absolute confidence to:

Mr. G. Conway
The MITRE Corporation
1820 Dolly Madison Blvd.
McLean, Virginia 22101



Technical excellence through professional challenge.

PRODUCT MANAGER

Lehn & Fink Products Company, one of the leaders in the consumer products industry with name products such as, Lysol, Mop & Glo, and Wet Ones is currently looking for an experienced Product Manager.

Responsibilities will include, developing marketing programs and carrying through the national introduction of new consumer products. The ideal candidate's experience should include investigation of market potentials, strong statistical analysis, and the ability to design, manage, and meet timetables, as well as other phases of product management.

MBA and/or household products experience with on-going brands or new products is desirable.

Located in suburban northern New Jersey, we offer an attractive starting salary, complete benefits package, and an excellent opportunity for professional growth. Interested and qualified candidates should forward their resume, including salary history and requirements, in confidence to: Joseph P. Moran, Employment Manager.



Lehn & Fink Products Co.
Division of Sterling Drug Inc.
225 Summit Ave., Montvale, N.J. 07645
An Equal Opportunity Employer M/F

MARKETING PRODUCT MANAGERS

We are an outstanding international corporation, manufacturers of technical systems for analysis utilized in medicine and industry. Our growth environment offers you an opportunity to devise and implement specific marketing strategies over your particular areas.

The individuals we seek must be both marketing and technically oriented; must possess a minimum of 3-5 years experience in clinical instrumentation as well as marketing experience in advertising, sales training, promotion, and market identification. Requires a technical degree, MBA desirable.

Major responsibilities will be for marketing development and coordination of clinical instrument products.

Generous executive compensation and benefits program.
Send resume and salary requirements in confidence to:
Box NT 1601;
810 Seventh Ave., NY 10019
An Equal Opportunity Employer M/F

SALES REPRESENTATIVES (2)

The Sanford Corporation, a leading manufacturer of office, home and school supplies has 2 territories for 2 strong aggressive sales persons who want to make money

1. Conn., Western Mass. & Vermont
2. Upstate New York from Buffalo to Albany
Excellent starting salary plus commission. Company car and full expenses provided. A successful record in sales of consumer products to wholesale and retail trade is necessary.

Call (201) 575-7830 or send resume to:
SANFORD CORPORATION
12 Gloria Lane, Fairfield, N. J. 07006
An equal opportunity employer M/F.

COMPUTER SALES-To \$30K

What are YOU worth?
Established mini computer manufacturer seeks Professionals experienced in the sale or marketing of maintenance or mini computer for expansion-related openings within the tri-state area. Company car, all expenses, 5 free paid. Client interviewing in our office. For confidential chat, call Ms. Kay at (212) 886-0100 or send resume in confidence to:
DUNHILL SEARCH
342 Madison Ave., N.Y., N.Y. 10017

EMPLOYEE RELATIONS REPRESENTATIVE
MARRIOTT CORPORATION, a leader in the hospitality industry has an immediate opening for a career-oriented individual with personal - industrial relations experience. Fluency in Spanish desirable. You should enjoy traveling and desire to become a member of a professional industrial relations team. You should be able to communicate verbally and in writing at all levels and be capable of making management decisions. This position is available in our suburban Washington, D.C. location with travel to Marriott Corporation facilities all over the U.S. We offer paid relocation, good salary and an outstanding benefit package. To receive your resume including salary history in confidence to: Mr. David Murphy
MARRIOTT CORPORATION
8181 River Road
Washington, D.C. 20016
Equal Oppor. Employer M/F

Export Sales
• Have you good overseas connections?
• In CANNED FOODS or TRUCKS, EARTHMOVING or other EQUIPMENT?
Excellent opportunity with \$40 International trading organization. Please send resume, with salary history, to: MR. G.P.
J. GERBER & CO., INC.
655 Avenue of the Americas,
New York, NY 10001

EDUCATIONAL TESTING SERVICE
Sr. Programming Analysts
Experienced OS systems programmers, CICS generation, maintenance and modification, IBM OS-MVT environment, COBOL, TP, ISO and MVS/SP. Excellent benefits and working conditions. Salary negotiable. Send salary and resume to: Pat Marks, Personnel Representative, Educational Testing Service, Princeton, NJ 08542
ETS is an affirmative action employer

ADVERTISING & PROMOTION DIRECTOR
For national television campaign. Must be thoroughly experienced in marketing, product development, and creative sales promotions through TV, radio and magazine media. Creative copy ability required. State complete salary requirements.
Y 7185 TIMES

CHEMICAL ENGINEER

Union Carbide's Corporate Development Group has an immediate opening for a Chemical Engineer with 5-10 years of Sales-Marketing experience, preferably in the chemicals or plastics area.

Responsibilities will include the coordination of projects in a specialty chemical area.

For prompt consideration, please forward your resume including salary requirements in confidence to:

J. B. Pesek
UNION CARBIDE CORPORATION
Room 8, 4th Floor
270 Park Avenue
New York, N.Y. 10017



Today, something we do will touch your life.
An Equal Opportunity Employer M/F

PROJECT MANAGER

NYSE Company located in Westchester County seeking candidate with knowledge of:

- IBM 360/270 Systems
 - Computerized Indexing Techniques
 - ATS or other current Word Processing Systems
 - Computerized Browsing
 - Telecommunication Procedures
 - Administrative CRT Terminals
 - Word Processing Market Place
 - Stand Alone Word Processing Systems
- Individual selected will be responsible for:
- Project organization and administration
 - Development of Documentation for Word-Processing Market
 - Development of Marketing Strategies
 - Market Introduction and Initial Marketing Direction

Candidate must have the ability to operate efficiently in both a technical and marketing environment acting as coordinator between top management, technical staffs and marketing forces.

Please send resume with salary requirements to:
Y 7253 TIMES
An Equal Opportunity Employer M/F

SYSTEMS COORDINATOR

Well-known International Westchester-based corporation with a history of significant achievement in the medical field has immediate opening for an individual with a minimum of a BS and at least 2 1/2 years experience in OS programming and in developing data processing standards. Knowledge of assembly language a must and COBOL preferred.

Will coordinate the use of the MIS computer system with users, administer our in-house education program, and develop standards manuals while evaluating software packages. Also will give technical support to applications programmers. Excellent communications skills both verbal and written a must.

In addition to career growth we offer a competitive starting salary, and outstanding company paid benefits. Send resume with salary requirements in confidence to:

BOX NT 1603
810 7th Ave., NYC 10019
An Equal Opportunity Employer M/F

QUALITY MANAGER TOTAL SYSTEMS

Engineering manager wanted with experience in all phases of total quality assurance. Extensive managerial background, engineering degree, and U.S. citizenship required. Experience in installing quality systems in large industrial companies is necessary. Some travel required.

Send detailed resume including salary history in confidence to:
Y 7126 TIMES

ACCOUNTANT - ADMINISTRATOR

Int'l. Engineering Firm requires energetic individual for large project in Gabon. U.S. Citizenship, fluency in French required. Knowledge of European acct'g. practice desirable. Attractive salary, housing, other fringe benefits. Reply to:

Y 7119 TIMES
"An Equal Opportunity Employer"

Continued growth has created the need for additional positions in Regulatory Affairs Department.

MANAGER NEW DRUG AFFAIRS

Primary contact with U.S. (FDA) and Canadian (HPB) regulatory authorities on all matters pertaining to human and animal new drug development. Responsibilities include internal coordination and development of all aspects of NDAs, NDAs, INDs, and NDAs. Will also serve as primary liaison between Regulatory Affairs and Clinical Research, Biomedical Research, Program Development, Pharmaceutical Development, Marketing and ICI Pharmaceuticals, England with respect to new drug development. The candidate should hold graduate degree in life sciences-coupled with suitable industrial experience in Regulatory Affairs, specifically supervision of preparation of NDAs and NDAs.

EPA REGISTRATION SPECIALIST

To serve as primary contact with EPA on all matters pertaining to product registrations on behalf of all U.S. company units and those of parent division in England. To be current on all relevant EPA rules, regulations, and compliance requirements and to advise management accordingly. Candidates should possess technical degree and thorough understanding of EPA procedures with suitable industrial experience in agricultural chemicals. Experience with disinfectant products desirable.

ICI United States is located in suburban Wilmington, 25 miles from Philadelphia. It is a major subsidiary of one of the world's largest chemical/pharmaceutical/agricultural manufacturers. Growth opportunities are unique. Please respond in writing including salary history and expectations in complete confidence to:

Charles T. Brodigan
Employee Relations

ICI United States Inc.
Wilmington, Delaware 19897
An Equal Opportunity Employer M/F

ELECTRONICS DESIGN ENGINEER

A world leader in the field of pre-recorded home entertainment products has an immediate requirement for an experienced electronics design engineer in a program that offers outstanding opportunities to achieve-average individual for long-range career and professional growth.

While successful candidate will be a degreed, design professional with a minimum of 3 years' experience in color TV signal processing and critical evaluation of video systems performance, emphasis will be placed on superior technical competence and above average analytical ability. Color TV camera design experience is a definite plus.

In addition to a promising career associated with state-of-the-art development of new consumer video systems, this position offers an exceptional starting salary, a comprehensive benefits package, educational advancement assistance, as well as liberal relocation allowances where required.

Interested applicants should submit resume, including salary history, in complete confidence, to:

Y 7155 TIMES
We are an equal opportunity employer F/M.

Programmer / Analyst

Excellent growth opportunity in a long established and highly sophisticated communications environment. The successful candidate will have 3 or more years in minicomputer programming of communications applications, experience in the design of message switching systems, and a demonstrated ability to assume project responsibility. Experience in packet switching technology is desirable.

Please send resume, including salary requirements, to Elisabeth Asmus, ITT World Communications, 67 Broad Street, New York, N.Y. 10004.

ITT WORLD COMMUNICATIONS

An Equal Opportunity Employer M/F

DISTRIBUTION MANAGER

We have an immediate opening for a self-starting, individual as Manager of Distribution at our Baltimore, Md., brewery. Must be experienced in fleet operations including dispatching, routing, scheduling, DOT regulations, rates and labor/customer relations. This profit-oriented individual must also be able to interface with other management personnel.

This career position offers a salary up to \$20,000 plus complete, fully-paid company benefits. Please submit resume or letter of qualifications in complete confidence to:

EMPLOYMENT MANAGER
THE F. & M. SCHAEFER BREWING COMPANY
Lehigh Valley Brewery
P.O. Box 2566, Allentown, Pennsylvania 18001
An Equal Opportunity Employer M/F

VICE PRESIDENT

Build new marketing organization for major NYSE electronic components manufacturer
Be on file for this and hundreds of other positions currently listed with ER. Free, discreet exposure. Your name revealed only after client agrees to interview you. Forward complete resume including compensation to:

ER EXECUTIVE REGISTER
Dept. T-815, P.O. Box 616, New Canaan, Conn. 06840
(203) 966-1673

MARKETING MANAGER

Marketing Consultant

We are seeking an individual who will participate in marketing planning and will make recommendations on a wide variety of advertising, public relations, sales training and promotional subjects. The right candidate will be able to analyze and interpret search findings and prepare presentations or reports to management.

Good written and oral communication skills are a must. An ability to interface with all levels of management inside the bank and with outside consultants is necessary. Recent marketing experience and a related degree is desirable.

Marketing Research Analyst
Our marketing department needs an individual who has the experience and ability to perform research, develop, coordinate, and analyze data, recruit, national research consultants. Knowledge of research techniques, analytical ability and communication skills are essential for success in this position. A marketing degree is desirable.

Qualified candidates should send a detailed resume including salary requirements to: Ferns, Gallagher, First Pennsylvania Bank, Centre Street, 14th floor, 16th & Market St., Philadelphia, 19101.

FIRST PENNSYLVANIA BANK

Equal Opportunity Employer M/F

Purchasing Agent

Internationally leading Cosmetics Company

With our major Fortune 500 manufacturing corporation we have every opportunity to advance your career. We are expanding the staff of our Purchasing Department which we need you if you have a minimum of 3 years experience in general cosmetics packaging including plastic and glass containers, decorative, injection molding, etc. should be able to interface with Research, Engineering, Marketing in order to determine the feasibility of product development from design concepts. Your responsibilities also include selection of vendors and determination of capability of their products.

If you're aggressive and able (as well as determined) to succeed in a performance-oriented environment, we can offer opportunities for advancement. An excellent salary, a binary benefits, and recognition round out what will be the best move you ever made. To start, send your resume (which must include salary history and request for consideration) in absolute confidence to: Personnel Manager, REVLON, 767 Fifth Avenue, New York, New York 10022. An equal opportunity employer M/F



SYSTEMS ENGINEER

You will be working with a leader in the professional software market. We are a subsidiary of a Fortune 500 company located in northern New Jersey. We are looking for an ambitious individual with an IBM systems engineering background to join our Client Services division to install our software products throughout the country & train our clients in the use of these products. A minimum of 3 years systems design & program experience are required. DOS, OS, OS/VS & IM base experience preferred. You must be capable of teaching large groups of people, performing EDI consulting activities at our customer site, as well as programming. Considerable travel. MBA preferred.

Excellent salary plus commission & expense
Exceptional fringe benefits. Excellent growth opportunity
CALL TODAY SUNDAY 11 AM to 4 PM
201-391-9800
Collect, long distance calls accepted.
Mr. Dorval will answer questions & arrange an interview, or send resume.
Y 7261 TIMES

SALES ENGINEER

PROCESS SYSTEMS AND EQUIPMENT

Our client, a leading manufacturer of process mixer and systems and equipment for the process industries (pharmaceuticals, specialty formulations, pharmaceuticals, plastics, chemicals, etc.) requires a Sales Engineer for their established territory in northern N.J., N.Y., & Md., counties, and western Conn. The successful candidate will report directly to the Vice President of Sales, and will have total territorial responsibility and authority to sell, develop, and manage the sales development of new customers and the further development of established customers in this prime territory.

REQUIREMENTS: Education: Degree, engineering or preferably BSChE, or equiv. Experience: Field sales engineering, industrial equipment, preliminary process equipment or systems. INDUSTRY: Basic salary, commission, expenses, and comprehensive fringes.

Please send resume including requirements, in confidence to:

Mr. C.B. Mueller,
THE C. B. MUELLER COMPANY
Management Consultants
400 Oak Street, Cincinnati, Ohio 45218
No Fees or Disbursements - An Equal Opportunity Employer

COLLEGE RECRUITER

Major international public accounting firm is looking for an individual to assume immediate responsibilities in their college recruitment program. Duties will include campus screening interviews and follow-up visits at their New York office.

The successful applicant will possess outgoing personality, salesmanship, and an ability to make decisions on the spot.

Preferred individual would have an accounting background and/or a meaty recruitment experience. Salary open depending on background and qualifications. Reply in confidence to:
Y 7207 TIMES
An equal opportunity employer M/F

PROJECT MANAGER
MANAGER
PER QUALITY

SOILS ENGINEER

PROGRAMMERS
ENGINEERS

EXCH. AD. ADMIN.

OPERATION

PRODUCT

صكنا من الامم

PROJECT MANAGER WATER QUALITY

...ing opportunity immediately available for a locally innovative problem solver to work with our... and other professionals in a management... on complex environmental engineering...

SOILS ENGINEER

...ing opportunity for a professional with proven to calculate soil stability, bearing capacity, per... and settlement, as well as establish soil des... and prepare design memoranda, earth... and pile specifications.

Metcalf & Eddy, Inc. Engineers and Planners 50 Sanford Street Boston, Massachusetts 02114

SYSTEMS PROGRAMMERS SYSTEMS ENGINEERS

...470V/6" shipments are creating exciting career... for qualified Systems Engineers and Systems... Positions exist both at our customer instal... sites and at our California headquarters facility.

amdaahl

ENGINEER SENIOR

...velopment of new medical systems has a unique opportunity for the experienced... Our professional fast-paced atmos... Westchester location, requires an in... with a minimum of a BSEE and at least 5... years experience in the design of electro... detector systems, low level analog... and analog to digital conversions.

PRODUCT DEVELOPMENT NEEDER wire & cable manufacturing

...YOUR INDEPENDENT JUDGMENT... CHANCE TO WORK... has an immediate opening in its major Pawtuck... facility for an experienced, analytical profes... who is well able to handle product developmen... medium voltage, control and other special... with minimum of supervision.

ITT Royal Electric Division

Management \$21,000+ Director, Administrative Services

We can't show a HANTSCHO.

At least not all 168.5 feet of a fully-equipped Web Offset printing press. It would be difficult to illustrate. It's a big product, in a big industry with big job opportunities.

To enhance our continued growth, competent, experienced people are needed in the following categories: SALES ADMINISTRATION Knowledge of order entry systems, costing and pricing, development of master file systems, contract administration and word processing. Experience in capital equipment & some technical understanding of machinery essential.

GEORGE HANTSCHO COMPANY

An equal opportunity employer, M/F

PLANNING ANALYST

Our successful marketing company is seeking a Planning Analyst to report to our Planning Director. The right candidate will:

- Be knowledgeable in financial management functions, including projection techniques, cost accounting and decision tools,
• Have experience with time sharing,
• Communicate effectively orally and in writing,
• Understand business planning concepts,
• Work well on various projects with varied operating departments, and
• Successfully work on multiple projects and assignments.

PERSONNEL DIRECTOR Y 7259 TIMES

Creative Director PUBLISHING

EXCEL AS AN INNOVATIVE/ADMINISTRATIVE DYNAMO

Divisional expansion of a major NYC-based publisher of special interest magazines generates an exciting new position for a creatively and administratively talented individual.

DEPT. 339859 101 Park Avenue, New York, N.Y. 10017

OPERATIONAL/CONTROLLER

We are a New Division of a NYSE listed corporation located in NYC. The anticipated growth of this division requires a number two person who will be responsible for a broad range of administrative functions.

Y 7240 TIMES

PRODUCT MANAGERS TO 30K Fee Paid

Major division of a Fortune 500 corporation located in New York State in urgent need of (2) Product Managers. Excellent opportunities. General background required: min 2 years technical marketing experience, plus 10-15 years formal education, i.e. BS, MS, Ph.D., etc. Total product responsibility except health/welfare.

PRODUCTION SUPERVISOR Chemical Engineering

Pilot is a rapidly expanding division of New England Nuclear Corporation located in a new facility in Westwood, Massachusetts. Pilot specializes in the development and production of quality chemicals pertinent to the research and industrial community.

At the present time we have a management situation available for a technically competent BS degreed Chemical Engineer/Chemist who has had 2-5 years of previous technical, supervisory and/or staff engineering experience.

We are looking for an individual with a proven track record in the areas of supervision and technical/engineering problem solving.

We are willing to pay the most successful candidates a more than competitive salary for this position.

Please send two copies of your resume including salary history to: John R. Chabot, Employment Manager, New England Nuclear Corporation, 549 Albany St., Boston, MA 02118.

Pilot Division New England Nuclear An Equal Opportunity Employer

LEGISLATIVE AFFAIRS DIRECTOR PENNSYLVANIA LEGISLATIVE AFFAIRS

Diversified health care/pharmaceutical firm with world wide operations has challenging opportunity within its corporate Public Affairs Staff. Responsibilities will include maintaining channels of communication with government officials and legislators in Pennsylvania; maintaining liaison with staff of business and trade organizations; and recommending appropriate company action or position on critical political or legislative developments affecting business in Pennsylvania and Philadelphia.

Previous experience with a business firm working with members of a state house and Senate as well as experience working with state and local business organizations required.

McDonnell Douglas CORPORATION An Equal Opportunity Employer m/f

MODCOMP BUSINESS SYSTEMS

A whole new computer sales opportunity in New York for qualified SALESMEN.

If you have a successful record of selling small business computers such as Basic-4, Singer System-Ten, Realty, NCR, Burroughs-we need you.

MODCOMP BUSINESS SYSTEMS, a wholly owned subsidiary of MODULAR COMPUTER SYSTEMS, a minicomputer manufacturer, needs salesmen to market their new minicomputer business products.

For confidential interview call Mr. Ted Rosenberg, Branch Manager (212) 986-5533 or send resume to: MODCOMP BUSINESS SYSTEMS 459 Fifth Avenue New York, N.Y. 10017

SILVERWARE SALES EXECUTIVE

Famous New England silverware manufacturer seeks experienced Sales Manager with marketing background in consumer products. Knowledge of hardware and giftware markets desirable.

Send full resume, including present earnings, to: President, BOX NY 1576 510 7th Ave., New York, N.Y. 10018 An Equal Opportunity Employer M/F

Distribution Manager

We are a large single plant consumer products manufacturer, located in central New Jersey, who is looking for a distribution professional. Our manager must understand distribution from the vendor point of view.

Y 7165 TIMES An Equal Opportunity Employer m/f

PROGRAMMERS/ SOFTWARE ENGINEERS

One of our Washington, D.C. clients, a systems research and development organization with projects in EW Telecommunications and Radio Navigation has immediate positions available for Analysts, Programmers and Engineers in the following areas:

- ELECTRONIC WARFARE
• System Analysis and Design
• Signal Processing
• Algorithm Development
• Data Analysis and Reduction
COMMUNICATIONS
• EDM/TDM
• Interrupt Driver Systems
• Queueing Theory
• OS Theory
• Voice and Data Switching Hardware
GENERAL APPLICATIONS
• Automatic Testing (BITE and BIT Software Drivers)
• Numerical Analysis
• Hardware/Software Interface
• Data Reduction
• Structured Programming

The ideal candidate will have 1-10 years experience. Previous work in ELINT, SIGINT or Communications Systems areas using MINI and MICO computers programmed in Assembly and Higher Order Languages.

These positions are on projects at the technological leading edge and will particularly appeal to persons seeking a challenge in their specialty.

If you have experience in one or more of the above areas with a BS or MS in Electrical Engineering, Physics or Math, please call A.D. ADAMS at (215) 839-6070 for

NEW YORK CITY INTERVIEWS or send a copy of your resume in confidence to: INTERSTATE STAFFING, INC. GSB Bldg. #119 Bala Gwyned, Pa. 19004 (An EEO Service Organization)

QUALITY CONTROL MANAGER HIGH VOLUME CONSUMER PRODUCTS

Our client, a major New England based consumer products company, has an immediate need for a Quality Control Manager with experience in a high volume manufacturing environment. Responsibilities for this position will consist of recommending Quality Control policies and procedures and for reviewing quality plans for both new and existing products.

To qualify for this outstanding position you must have 8-10 years of experience in Quality Control in a high volume consumer products manufacturing environment, and you must have a B.S. in engineering or industrial management combined with A.S. Q.C. certification. The individual who fills this position must possess excellent written and verbal skills and should have a good working knowledge of statistical quality control. Compensation will be in the \$25,000 to \$30,000 range.

To investigate this position submit your resume including salary history to: robert h. davidson assoc. inc. 594 Marrett Rd., Lexington, MA 02173 Telephone: (617) 862-0080 PERSONNEL CONSULTANTS TO INDUSTRY

Product Development Chemist/Engineer

The individual we seek will have a BS/MS degree in chemistry or one of the engineering sciences. Background should include a minimum of 2-3 years product development experience involving fibers, nonwoven fabrics, papers, resins, and plastics. Position involves the development of new and/or improved consumer products.

Salary commensurate with experience. Excellent benefits program.

Send resume with salary history and requirements to: Personal Products A Johnson & Johnson Co MILLTOWN • NEW JERSEY 08850 An Equal Opportunity Employer M/F

QUALITY ASSURANCE MANAGER MEDICAL PRODUCTS

Rapidly growing manufacturer of disposable medical devices has an excellent opportunity for a Q.A. Manager to assume responsibility of department activities. Qualifications should include a B.S. degree in a biological science and prior experience in animal testing, environmental control, microbiological testing, analytical chemistry techniques, and a working knowledge of GMP's. Background in pharmaceutical and/or medical device industry mandatory. We are located in a highly desirable N.E. Pennsylvania location and offer an excellent starting salary to \$20K depending upon experience, comprehensive company-wide benefits, and a professional working environment. Please send resume and salary history to: Personal Director.

Y 7219 TIMES An Equal Opportunity Employer M/F

COMPUTER SALES OPPORTUNITIES

SPERRY UNIVAC is offering rare opportunities for individuals to advance into computer mainframe sales. These openings, in the Montclair, N. J. area, have been created by the continued success and growth of Sperry Univac's computer product line.

We have openings for successful sales representatives with any one of the following backgrounds:

- MAINFRAME
- TIME SHARING
- PERIPHERALS
- MINIS
- DATA ENTRY, etc.

For the successful candidates we can offer a comprehensive training program, the finest compensation plan in the industry, and excellent fringe benefits.

To schedule your visit, please call
C. M. Cregan
at (201) 783-5500

on Monday, between 9:30 A.M.-4:00 P.M. If you are not able to visit, please send your resume to Mr. Cregan at:

SPERRY UNIVAC
A DIVISION OF SPERRY RAND CORPORATION
205 Claremont Avenue, Montclair, New Jersey 07042
An Equal Opportunity Employer M/F

Engineering Careers...

...with the leader in Air Pollution Control, one of America's most vital, growth oriented industries.

Research-Cottrell is in need of the following individuals to help us in our quest for a better environment—for today and tomorrow. We are headquartered in SUBURBAN CENTRAL NEW JERSEY.

SR. PIPING ENGINEER

Requires a BS degree in engineering and a minimum of 5 years of applicable experience. Some supervisory background beneficial.

PROJECT ENGINEER

Requires a BS degree in engineering and design/project experience in industrial or utility capital equipment systems.

SENIOR MECHANICAL DESIGN ENGINEER

Requires a BSME degree and 5 years' experience in the design and selection of mechanical and electrical components and equipment.

These positions offer competitive salaries, challenge, recognition, advancement opportunity and a comprehensive fringe benefits program. We are particularly interested in career oriented professionals—who appreciate a growth situation, and are interested in staying with it.

Research-Cottrell
Experienced Environmental People
An Equal Opportunity Employer, M/F

ENGINEERING MANAGEMENT COMMUNICATIONS

We are presently undergoing the most aggressive design, development and production efforts in our company's history. We are one of the leading manufacturers of two-way communication products and growing steadily. To help us continue our success path we are seeking the following communication professionals:

MANAGER, NEW PRODUCT DEVELOPMENT
You will be responsible for the concept definition, planning, budgeting and design of new products in the land mobile communication area. Product lines will be VHF, UHF, and 900MHz mobile equipment, base station and terminals will be major responsibility. You should have a B.S.E.E., M.S.E.E., desirable, plus 10 years experience in new product development of communications equipment.

CHIEF MECHANICAL ENGINEER-Packaging
You will be responsible for the Mechanical Engineering and packaging function of our Standard Products Division. Requirements should include a minimum B.S.M.E., M.S.M.E. preferred, plus 8 years experience in packaging design of equipment for mobile and fixed station use in the HF, VHF, and UHF. You should have a B.S.E.E., plus 10 years experience in systems engineering of which at least two years supervisory or major systems management experience. Strong background in mechanical design review. Commercial radio product design experience would be preferred.

MANAGER SYSTEMS ENGINEERING
You will be responsible for the Systems Engineering function including plan, propose, Systems Management, budgeting, sub-contract monitoring, and the evaluation, both domestic and international. You should possess a B.S.E.E., plus 10 years experience in systems engineering of which at least two years supervisory or major systems management experience. Strong background in HF and UHF/VHF communication equipment and foreign field experience desirable.

These are highly visible positions with excellent salary and benefits, liberal relocation assistance. For immediate consideration, please send resume indicating specific position, with salary history in confidence to: Search Personnel Dept.

HARRIS
1850 University Avenue
Rochester, New York
14610 U.S.A.
An Equal Opportunity Employer M/F

Senior Development Engineer

Paper & Film Coatings

The St. Regis Technical Center in West Nyack, N.Y. has an excellent long-term career opportunity for a professional seeking individual contribution and growth in an innovative, superbly equipped research and engineering laboratory.

This position is for an MS or PhD in Chemistry or Ch.E. who is capable of conducting independent research in functional and pigmented coatings for papers and films. Current areas of interest include work in barrier and release coatings, and studies of the interactions of papers and inks to improve print quality.

We offer commensurate salary and very fine benefits, together with rewarding stability advancement potential and professional associations. Please send resume including current salary in confidence to: Mr. L. Dausger, Personnel Manager.

ST REGIS

TECHNICAL CENTER
W. Nyack Road
W. Nyack, New York 10994
An Equal Opportunity Employer, M/F

COMPILER DESIGNER

California Assignment

- Experience desirable in Control Data 6000/CYBER Series machines. Telemetry techniques and Data Processing, Real-Time Systems, and Micro-Programming.
- Demonstrated capabilities in high level Compiler Design and Implementation, plus extensive FORTRAN experience preferred.
- Minimum 2 years Systems Programming
- BS in Computer Science, MS preferred

Grumman Data Systems

Computer services and equipment that lower the cost of computing.
Bethpage, New York, 11714
An Equal Opportunity Employer M/F

MECHANICAL DEVELOPMENT ENGINEER MS II

Abbott Diagnostic Division is a leader in the field of biomedical instrumentation. This rapidly growing division, a major health care corporation invites you to join the start-up of a new manufacturing facility. Enjoy working among a group of strongly motivated people of many varied backgrounds where you will find an attractive salary and benefit stimulating environment.

Experienced engineer needed immediately for challenging position. Minimum 5 years design experience with electromechanical and pneumatic or hydraulic devices is vital. Exposure to high volume plastic design would also be beneficial. Questions include minimum BS Degree.

If you are career oriented and would like to work with a progressive company, send resume with salary history to:

ABBOTT LABORATORY
DIAGNOSTIC DIVISION
4757 Irving Blvd., Suite 101
Dallas, Texas 75247
Equal Opportunity Employer M/F

PROJECT ENGINEER

We are a commercially oriented manufacturer with an immediate opening for a candidate with a degree in Mechanical Engineering and 5-10 years electro-mechanical experience. Your background must include mechanisms, sheet metal fabrication and casting design.

Salary commensurate with experience and supplemented by excellent company benefits... and plenty of growth potential.

No phone calls please. Send resume to: Mr. George Vetan.

Mosler

Airmatic & Electronic Systems Division
An American-Standard Company
415 Paterson-Hamburg Turnpike
Wayne, New Jersey 07470
An Equal Opportunity Employer, M/F

INSTRUMENTATION ENGINEER

The Shiley Company is growing "Toshiba 200" company, is currently making an instrumentation Engineer to handle major projects involving advanced plant design.

The incumbent should be a design engineer and possess at least 2-4 years experience in process control instrumentation. Primary responsibilities will include determination of instrument requirements, specification and selection of instruments as well as installation and start-up of control loops. Salary of \$18,000 to \$20,000 plus benefits.

We provide office on local opportunity for growth plus an excellent salary to match your talents. If you are interested, please send your confidential resume to:

Mr. Bruce G. Cook,
Employment Supervisor
A.E. SHILEY
Manufacturing Company
2200 East Edwards Street
Dundee, Illinois 62525
An Equal Opportunity Employer M/F

MANAGER ACCOUNTING & FINANCIAL ANALYSIS

\$25-\$30,000

We are seeking a dynamic financial pro to supervise our regional accounting & financial analysis activities. The successful candidate must have a minimum of 8 yrs. accounting experience, be degreed, and possess a CPA. Your background should include the management of financial, budget, cost proposal, and administrative activities coupled with the demonstrated ability to interface with all levels of corporate management. Familiarity with the computer services industry and/or Federal Government costing/audit activities would be a plus. The ability to organize and make decisions is a necessity.

Located in the mid-Atlantic area (not N.Y.C.), we offer excellent benefits, paid relocation, and an outstanding opportunity to work and grow in a dynamic environment. Send resume including salary history in confidence to:

Y 7200 TIMES

An Equal Opportunity Employer

Regional Personnel Manager

Responsibilities will include all general personnel functions for our Eastern Region consisting of 3 manufacturing facilities and 2 regional sales offices. Strong emphasis will be placed on employee relations, employment and employee communications.

We require an experienced professional who will participate in the management of a group-oriented company. For confidential consideration, send resume including current salary to: R. C. Yachon, 205 Main Street, Lodi, New Jersey 07644. An equal opportunity employer.

Hexcel

EXECUTIVE DIRECTOR

CHAMBER OF COMMERCE
A Chamber of Commerce in the metropolitan New York area seeks an Executive Director to develop, coordinate and manage chamber programs and activities. Must have strong leadership, management and communications skills. Salary commensurate with background and ability. Send resume and salary history in confidence to:

Y 7121 TIMES

NATIONAL SALES MANAGER

COMMERCIAL BINDERWARE
Food Service Division of E-Zed U.S. Mfg. offers newly created position. Requires minimum three years current experience managing sales direct or indirect through Mr. Rapp and responsible for developing and increasing sales. Relocation expenses paid to northwest New York Head quarters.

Y 7103 TIMES

MANAGER/QA

Experienced in electronic programs to run quality assurance program in a commercial data products manufacturing company located in northern New Jersey. Send resume and salary requirements to:

Y 7180 TIMES

An equal opportunity employer

SYSTEMS MARKETING MANAGERS

Gould, Inc. has challenging and rewarding positions for highly motivated marketing professionals with an ability to work and a desire for career success. Candidates will be dynamic and experienced in customer contact; display superior analytical, technical, promotional and communicative capabilities. A proven track record in the marketing function of a major D.O.D. systems contractor and technical degree or equivalent are required.

The successful candidate should be ready to assume complete responsibility for the development, generation, and implementation of capture plans for new business and will assume total responsibility for direction and success of the capture team.

This is the ideal position for the aggressive, career-oriented professional looking for challenge, opportunity, and success.

For immediate and confidential consideration, please send resume to:

Manager, Industrial Relations
GOULD
Chesapeake Instrument Division
6718 Baygreenway Drive
Glen Burnie, Maryland 21061
An Equal Opportunity Employer M/F/E

PROJECT ENGINEER

Established Northern New Jersey manufacturer of computer peripheral equipment seeks an aggressive, creative, senior electronic engineer. Must be self-starter with record of "hands on" successful project completion within budget and schedule. BSEE, MSEE preferred, in the field of computer sciences, digital systems, or digital communications. Minimum 10 years experience including both digital circuit design and microprocessor application. Salary open. Attractive benefits. Send resume including salary history to:

Y 7118 TIMES.
We are an equal Opportunity Employer M/F.
Principals only

INTERNAL AUDITOR

Rapidly growing Long Island Manufacturer seeks system oriented individual for career opportunity in its expanding Internal Audit department. MBA &/or BA with 1-2 years experience in public accounting essential.

Send resume in confidence to:
Y 7157 TIMES

EDP CLIENT REPRESENTATIVE

TASC is a growth-oriented systems analysis firm with an established reputation in the field of computerized and data management services. The rapid acceptance of our commercial EDP systems and increased markets have created growth opportunities for qualified individuals.

We are seeking a self-starter individual who has the initiative to function independently, a strong accounting background and at least 3 years of specifically applicable experience.

After developing an in-depth knowledge of the real estate management business and our related services, you will be responsible for managing existing accounts and for the implementation of our EDP services to new customers in the NYC area.

We offer excellent salaries and benefits including profit sharing. Please forward your resume, including salary history, for immediate review to: Mr. R. L. Tasker, U.S. citizenship required.

TASC
6 JACOB WAY,
ROCKVILLE, MARYLAND 20850
An Equal Opportunity Employer

BRAND MANAGEMENT

The world's #1 manufacturer of car-care products seeks a results-oriented consumer product/brand manager to join its newly formed American team. Candidates should have 5 years consumer product marketing experience, including:

1. Profit responsibility for at least one product line preferably from an early stage in its development.
2. Responsibility for defining strategy—formulating and implementing plans.
3. Dealing with advertising agencies in the development of creative support.
4. Working knowledge of mass merchandising.

This is a once in a lifetime opportunity to join and participate in the U.S. development of a company committed to achieving an important share of this market. Send resume in complete confidence to President,

Y 7186 TIMES

EDP OPPORTUNITY

ABS IS A 7 YEAR OLD COMPANY OF DOERS DEDICATED TO PRODUCING RESULTS.

- Our clients recognize the high degree of professionalism we bring to each assignment and have deluged us with repeat engagements.
- We are seeking those individuals who possess the technical and personal excellence indicative of success to join with us in making ABS grow.
- Minimum of three years programming and systems experience.
- Excellent salary, benefits, stock, and profit sharing plan plus incentives.
- A rare opportunity for rare individuals.

Send resume to:
Automated Business Systems, Inc.
313 System Avenue
Englewood Cliffs, New Jersey 07632
Offices in New York and New Jersey

INDUSTRIAL ENGINEER

Join The TRACOR Team

If you have a BSIE with 4 or more years experience in supervising industrial plant layout and marine background involving repair, shipbuilding plant layout, ship design and selection of plant equipment, we have a challenging career opportunity for you.

You will be involved with industrial engineering directly related to U.S. Navy shore base intermediate maintenance and repair facilities. Specific areas of involvement would include facility layout and design, selection of tools and fixtures, work flow and manpower requirements.

We offer an excellent compensation/benefits package, a mentally stimulating environment in which to work, and career growth opportunity. Resumes will be reviewed confidentially. Please submit yours to:

Ted Townsend
TRACOR, INC.
1601 Research Blvd.
Rockville, Md. 20850
An Affiliated Action Employer

PLANT MANAGER

STRUCTURAL STEEL

The qualified candidate will have a mechanical or engineering degree with 10-15 years "hands on" experience as a supervisor for 3-5 years.

- The person will be capable of assuming responsibility for:
- steel fabrication & welding
- production control
- purchasing
- plant personnel & union negotiations
- manufacturing methods
- tooling and capital equipment
- steel fabrication & maintenance
- production control
- purchasing
- plant personnel & union negotiations
- manufacturing methods
- tooling and capital equipment
- upgrading individual effectiveness

We are located in New Jersey & offer an excellent benefit package including relocation assistance. For consideration, please send resume with salary history to:

Y 7112 TIMES

We are An Equal Opportunity Employer M/F

MANAGER, Nuclear Construction Operations

A major nuclear equipment supplier, head in the northeast, is seeking a dynamic individual to coordinate all aspects of nuclear construction and operations. Responsibilities include supervision, plant scheduling activity of nuclear field development of integrated project control systems, proposal preparation and sales participation in nuclear contract negotiations. A proven engineering record in nuclear construction and/or operations is essential. Candidates should possess strong engineering abilities. Please submit resume, with salary history, in confidence, to:

Y 7132 TIMES
An equal opportunity employer M/F

Regional Sales Manager

Major international electronic calculator manufacturer based in New Jersey seeks a highly motivated and experienced individual for the position of Regional Sales Manager in our Northeastern area. The successful applicant will supervise and coordinate all sales activities of the Consumer Products Division in the Northeastern area, and will be responsible for expanding the present dealer and sales representative structure. Position requires experience in consumer products field. Salary commensurate with experience.

To explore this opportunity, please send your resume including salary history and academic background in confidence to:

Y 7156 TIMES

BUDGET MANAGER

We are seeking an individual capable of assuming full responsibility for the budgeting and financial analysis activities of a major dept. Candidates should be degreed and have 5-10 years experience in budgeting and financial analysis. Salary commensurate with experience. Send resume to: Y 7182 TIMES

NATIONAL SALES MGR.

Experienced in electronic programs to run quality assurance program in a commercial data products manufacturing company located in northern New Jersey. Send resume and salary requirements to: Y 7180 TIMES

MANAGER/QA

Experienced in electronic programs to run quality assurance program in a commercial data products manufacturing company located in northern New Jersey. Send resume and salary requirements to: Y 7180 TIMES

سكنا من الامل

السنة الثامنة

CHEMICAL ENGINEER

Computer Program Development

C-E Lummus has an unusual career opportunity at its corporate headquarters in suburban Bloomfield, New Jersey. Carrying responsibilities as Senior Analyst/Programmer, position offers challenging assignments primarily in the areas of process simulation and process equipment design.

Requirements include a degree in Chemical Engineering and a minimum of 5 years experience in the development of FORTRAN programs on large scale computer systems.

Excellent compensation and a benefits package that reflects our fundamental concern for your security. Please forward resume, including salary history, to: Ms. Pat Daniels, C-E Lummus, 1515 Broad Street, Bloomfield, New Jersey 07003.



COMBUSTION ENGINEERING, INC.

An Equal Opportunity Employer, M/F

SALES ENGINEERS

Computerized Tomography Imaging Instrumentation
ONE OF THE GREATEST MEDICAL ADVANCES OF THIS CENTURY. EMI ACCOMPLISHED IT... YOU CAN MARKET IT...
NOW IN THESE CITIES
New York Philadelphia
Syracuse Pittsburgh

Primary qualifications include a technical degree with several years experience in the sale of capital diagnostic equipment or similar products to government, educational and/or medical markets. This experience preferably has involved sophisticated medical hardware related to equally sophisticated data processing software. A systems-oriented approach to executive selling and ability to operate effectively in the widest variety of marketing situations are also essential.

The company, EMI Medical Inc., a subsidiary of EMI Ltd., manufactures, markets and services computerized brain and body scanners for all of North America. The product is described as the greatest advance within the rapidly developing field of medical X-ray diagnosis. The unit cost is one of the largest capital expenditures invested by a hospital. The buyers are the highest level hospital decision makers.

We offer an excellent salary and outstanding benefit program including generous performance bonus, along with the opportunity to participate in a vital and dynamic industry.

For an immediate confidential interview: **CALL TODAY**
Sunday, August 15, 2PM-6PM
or Monday, August 16, 6PM-9PM
(312) 498-6500, Ext. 4300

William D. Dransfield, Executive Recruitment Dept.
Or send resume in confidence to:



EMI MEDICAL INC

9635 Woodland Drive
Northbrook, Illinois 60062
Attn: William D. Dransfield

An Equal Opportunity Employer M/F

New Private Line Communications Network Creates New Career Opportunities with ITT

ITT Corporate Communication Services, Inc. is a recently formed company which is establishing a nationwide specialized common carrier network providing voice and data private-line communications to large corporate users... offering significant cost savings to customers. And the network also offers you a significant ground floor opportunity to build a rewarding future with this leader in the field of communications.

Sr. Systems Analyst

Requires experience in telecommunications systems design and analysis. Should have knowledge in areas of electronic switching, trunk and subscriber loop signaling, network traffic analysis and routing plans, tariff offering of common carriers and computer programming.

Operations Managers

Manage computer controlled switch systems network operations, maintenance, personnel facilities. Should have COE common carrier experience.

Training Supervisors

Provide classroom instruction to operations personnel on computer controlled switching network equipment and related equipment. Experienced in tele plant maintenance methods and procedures.

MORRISTOWN INTERVIEWS

Friday (August 20)

To arrange for a personal interview appointment call between 12 Noon and 8 PM on above date.

John Abbott (201) 539-7300

If not convenient to call, send resume to Employment Office.

ITT CORPORATE COMMUNICATION SERVICES, INC.

67 Broad Street, New York, NY 10004

An Equal Opportunity Employer, M/F

CORPORATE MANAGER

INSURANCE AND CUSTOMS ADMINISTRATION

National subsidiary of multi-national prestige open manufacturer in ideal Bergen County location seeks individual with extensive experience to assume full charge of corporate insurance activities, e.g. property, casualty, marine, liability, etc. Other responsibilities include import related functions such as administration of U.S. customs and customs broker relations.

Requires college degree encompassing related education in the insurance and customs areas. Work history should include 10 years of related responsibilities in the corporate insurance, importation, and customs areas.

Salary in mid-\$20's, commensurate with experience plus excellent company paid benefits. Send resume indicating present salary and requirements to:

BOB NT1571
107th Ave., New York, N.Y. 10019

An Equal Opportunity Employer M/F

Marketing/Sales Management Consumer Products

Prominent Upstate N.Y. consumer products marketing firm, are seeking qualified individuals for sales and sales management positions.

Marketing Manager
Requires degree (MBA desirable) with strong record of success in total consumer products marketing management, product planning, market research, advertising and sales management. Must have experience with products involving consumer styling. Salary to \$45,000.

Marketing Manager
Requires degree with 8-10 years consumer marketing/management experience with strengths in product development and development of field representatives and some background in advertising. Salary to \$36,000.

Sales Manager
Requires degree with heavy consumer products sales background including 2-3 years in national management capacity. Experience in products both distributors and direct sales representative. Salary to \$35,000.

For these growth opportunities, please send resume and current salary to:

STERRINGS & AGNEW INC.
Professional Placement Specialists
425 Midtown Tower
Rochester, New York 14604
(716) 454-3888

DISTRIBUTION CENTER MANAGER

AN EXECUTIVE-LEVEL OPPORTUNITY IN A MODERN FACILITY, FOR AN EXPERIENCED MANAGER WHO CAN MOTIVATE HIS STAFF

The world's largest and most expansion-minded, discount footwear chain needs a manager for its newest Distribution Center. The new facility, located in the Fort Wayne area (Huntington, Indiana) will be an intricate part of our nationwide physical distribution network, serving more than 500 retail stores throughout the midwest and northeast.

The manager we are seeking will be able to practice our people-oriented management philosophy. These are the qualities you should be able to demonstrate:

- Efficient people management and employee motivation
- Management experience in a major distribution facility
- An earnings history to justify a salary in the 20's.

Please submit a resume or letter, stating salary history and requirements. All replies will be held in strict confidence. Reply to:
Mr. E. C. Nees, Dir. of Personnel
Meldisco Div./Melville Corp.
401 Hackensack Avenue
Hackensack, N.J. 07601
An Equal Opportunity Employer M/F

CHEMICAL INDUSTRY PVC MAJOR EXPANSION

Our client, a major division of prestige international corp is undergoing a major expansion of its suburban Mid-Atlantic facility. Fox-Morris has been exclusively retained to recommend well qualified individuals for several key positions.

PROCESS ENGINEER TO \$25,000
Requires ChE or ME with 5-10 years in thermoplastics or related. Prefer 2-3 years in PVC products. This newly created position will be responsible for technical service equipment operation to evaluate machine processability of products.

PROJECT ENGR TO \$24,000
Requires ChE with 5 years minimum exp related to chemical process studies. New Position on division engineering staff to coordinate major modification projects to polymerization process.

RESEARCH CHEMIST TO \$24,000
Newly created position in expanding polymer dept req BS or MS Chemist with 3-4 years PVC compounding exp. Will be responsible for developing new compounds and improving existing products with regard to technology and economics. Will evaluate new polymers and investigate new applications with customers. All of these newly created positions are headquartered in attractive suburban location and offer maximum career opportunity and benefits. All employment expenses paid by client company. Reply in strict confidence to D. Trappani, 215/661-6300.

FOX-MORRIS personnel consultants

1500 Chestnut Street / Philadelphia, Pa. 19102
New York / Pittsburgh / Atlanta / Princeton
Washington / Baltimore / Charlotte

MANAGER—FINANCIAL ANALYSIS/PLANNING

Major Fortune 500 company headquartered in Northeast has immediate openings at Corporate level for qualified professional analysts.

The selected candidates will possess credentials which include:

- Significant academic record, including MBA.
- Demonstrated analytical skills through 3-7 years direct experience in manufacturing-oriented industry.
- A short (1-2 years) stint in operational assignment, preferably in division or plant controller function.
- High potential to assume responsible line position in the finance or related activity within next 2-3 years.
- Performance currently recognized by salary of at least \$30,000 per year.

Your response to this requirement must include complete factual, non-editorial, description of education, work record and personal data. Address resume in complete confidence to prospective employer—no agency involved.

Y 7215 TIMES
An Equal Opportunity Employer

AUDITORS

Upward Mobility with a Corporate Leader

Promotions have created several promising new opportunities on the management team of an international "Fortune 500" corporation headquartered in New York City. These are challenging assignments involving financial and broad-based operational audits at divisions throughout the country. Desired qualifications include:

- up to 3 years audit-related experience, preferably in a manufacturing or operations environment;
- strong analytical and communicative abilities;
- college graduate—MBA preferred;
- freedom to travel extensively.

If you seek broad exposure, rapidly increasing responsibility and continuous challenge, you'll find them in one of these "stepping stone" positions. Starting salaries range from \$13-19M plus a generous corporate benefits package. Send your resume including salary history in confidence to:

Y 7238 TIMES
An equal opportunity employer m/f

TELEPROCESSING FUTURE

Expanding Teleprocessing software group has an immediate opening for dynamic self-starter who enjoys working in a challenging environment.

TELEPROCESSING SOFTWARE SPECIALIST

Performs the analysis, development and implementation of teleprocessing systems, and associated software. Applicants must have 5 years IBM OS/MVT using BAL/MVS, TSO, communications access methods, and TP control program experience desirable.

We offer an excellent benefits package, lovely suburban setting, free parking and day-care option on space available basis.

Send resume with salary requirements to Mrs. Fox, Personnel Department.
Connecticut General Life Insurance Company
Bloomfield, Connecticut 06152
An Equal Opportunity Employer M/F

PROGRAMMERS

As a result of increased sales and expansion, Thomas A. Lipton, Inc. a diversified and quality oriented consumer packaged goods manufacturer, is seeking programmers for its corporate staff. The individuals we seek will have 1 to 3 years experience—PL 1/OS, and a sincere desire to become associated with a people oriented company with an excellent growth record.

A degree, while preferred, is not essential, but a strong desire to succeed and meaningful programming experience necessary. If interested in these opportunities located at our ultra modern facilities only moments from G.W. Bridge, please forward your resume which must include salary history and requirements to:

Manager, Professional Recruitment
Lipton
800 Sylvan Avenue, Englewood Cliffs, N.J. 07632
An equal opportunity employer m/f

VICE-PRESIDENT OF SALES

VALLEY CONSOLIDATED INDUSTRIES, INC., a northeast Ohio based designer/manufacturer/constructor servicing the steel, power, automotive and related industries, has an immediate opening in its newly completed corporate headquarters for a Vice-President of Sales.

Qualified candidates must have at least a Bachelors degree and at least 20 to 25 years in sales management directly related to the steel, power, automotive and associated industries.

VALLEY CONSOLIDATED INDUSTRIES, INC. has domestic offices throughout the United States, a wholly-owned Canadian subsidiary, and international facilities. Affiliated with DeLattre-Levivier Groupe Creusot-Loire, Paris, France.

Excellent salary and fringe benefits. For immediate consideration, reply in confidence to:

MR. DAVID DELLA DONNA
ASSISTANT TO THE PRESIDENT

VALLEY CONSOLIDATED INDUSTRIES, INC.

4078 YOUNGSTOWN ROAD, S.E., WARREN, OHIO 44484
Telephone: Area Code (216) 369-2255 Telex: 98-2421

PROGRAMMER/ANALYSTS

With systems applications in finance, production control, and engineering, this major manufacturing division of a top Fortune 500 Company can offer you an opportunity for continued professional development.

The qualifications we desire are a degree, preferably in math or computer science, with one to three years experience in large-scale computer systems programming/analysis. Specific applications in computer aided design or material and production control are currently available. Exposure to timesharing and remote job processing is desirable.

If you are interested in learning more about this opportunity, submit your resume, including salary history, in complete confidence to:

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FINANCE

Continued growth and expansion at this major multi-national corporation has created new challenging opportunities. Right people (MBA's or CPAs with 1-4 years experience) are needed to make strong contributions in these highly visible positions:

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FINANCIAL CONTROLS
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SR STAFF ACCOUNTANT
ASST TO V.P. FINANCE

Send resume in complete confidence, including salary history, to:
R.C.P., V.P., Finance
RK 192 TIMES

CORPORATE PLANNING DURABLE CONSUMER GOODS

(To \$30,000)

Our client, an upstate N.Y. Fortune 500 multi-national manufacturer, has immediate opening requiring 5 to 8 years in the Consumer Goods Industry, evaluating opportunities for additional growth through acquisitions and internal development. Must have experience in studies relating to acquisition analysis, new ventures, long range planning, market potential, etc. and the ability to work well with executives and operating personnel. MBA required. Consulting experience a PLUS. Client assumes all costs. Contact in confidence: JOHN KINS,
COOK ASSOCIATES, INC.
230 N. Michigan Ave.
Chicago, Ill. 60601

PLANT ENGINEER

required for batch chemical process plant located in New Jersey. This position is within a growing manufacturing division of a large corporation. Minimum 7 years experience and engineering degree preferred. Please send resume including salary requirements in confidence to:

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RESEARCH GROUP HEAD

Small, rapidly growing contract research lab needs dynamic group head. Strong theoretical and experimental fluid mechanics. Present research includes atmospheric turbulent diffusion, rocket nozzle/turbulent plume flows, chemically reacting turbulent shear flows. Opportunity for synergism with chemical kinetics. Send resume to:
Dr. H.E. Calvert, Director of Research
AEROSPACE RESEARCH LAB., INC.
POB 12, Princeton, NJ 08540

POWER SUPPLY ENGINEER

Long Island company seeks power supply engineer capable of military proposal writing interfacing with customer and managing project. Experienced in high density switching supplies.
Send complete resume including salary history in confidence to:
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Our client company, located in the EAST, has outstanding growth opportunities due to new contracts and new product development. These opportunities are at all levels of PROJECT ENGINEERING, STAFF and ENGINEERING MANAGEMENT in the systems analyses, requirements definition and advanced design and development of COMMUNICATIONS, EW/SIGNAL PROCESSING and INTELLIGENCE SYSTEMS:

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- RF, ANALOG & DIGITAL SUBSYSTEMS
- FPM & TDM SYSTEMS
- MICROPROCESSORS
- HARDWARE/SOFTWARE INTERFACE
- RF SYSTEMS & CIRCUITS
- HF RECEIVERS & TRANSMITTERS

If you have experience in one or more of the above areas with a BS or MS in Electronic Engineering, please call A. D. Adams at (215) 839-6070 for

NEW YORK CITY INTERVIEWS

Or send a copy of your resume in confidence to:

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Bala Cynwyd, Pa. 19004
(An EEO Service Organization)

Manager Financial Systems

To assume responsibility for systems design, financial modeling, and coordination with data processing for rapidly expanding Connecticut-based multi-national consumer products company.

This is a key, highly visible position with worldwide responsibilities, requiring contacts with all levels of management. Applicant should have the ability to carry the programs through from concept to final implementation. This could include design, debug, implement and interface with users of systems.

Ideal candidates must have the following unique attributes:

- Must have at least 5 years experience in computerized financial systems in a manufacturing environment.
- Will be highly oriented in manufacturing accounting.
- Will have the ability to work with management at all levels.
- Will be able to elicit meaningful suggestions, requests and joint development efforts from users and will be able to discuss requirements and concepts with computer personnel in their own terminology.
- Educational background should include a degree in accounting - additional formal education such as an MBA, MS, and/or formal systems training would be a plus.

Successful candidate will be innovative, results-oriented, and be able to communicate effectively. Please send resume, including salary history and requirements to:

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ENGINEERING MANAGER

If you are presently an Engineering Manager, Chief Engineer or Vice President of Engineering, and wish to dramatically improve your career, consider Diagnostic/Retrieval Systems, Inc.

For 8 years, DRS has been dedicated to the development of advanced signal processing and display systems for anti-submarine warfare. All ASW processors now utilize a revolutionary technique pioneered by DRS. A recent competitive program won by DRS is aimed at coping with the ASW threat of the future. We have supplied more FFT type processors to the Navy than any other manufacturer. Our equipment is operational worldwide, and has achieved a record of performance and reliability that has significantly advanced the U.S. Navy's ASW posture. DRS has received official commendations from all levels of naval personnel including "3-Stars".

We are now expanding into new signal processing areas and need a manager that can co-ordinate the activities of our highly skilled staff of digital signal processing engineers. A unique, and highly rewarding career opportunity can be yours, if you have the following:

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- Experience in environmental, reliability and maintainability testing and the establishment of an integrated Logistical Support Program.
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diagnostic/retrieval systems, inc.
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ENGINEERS

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Weight Control Group Leader.
This is a challenging job which requires ability to schedule and assign weight control activities, coordinate weight control effort with other engineering sections, assist the Advance Design Group in determining structural weights of newly posed configurations.

The qualified candidate must have years experience as a Weight and Balance Engineer and a B.S. degree in mathematics or engineering. Supervisory experience would be considered a valuable asset. Applicants should be free to relocate in Kansas.

Send resume and salary history in confidence to:
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Pawnee Division
Employment Manager
Box 1521
Wichita, Kansas 67201

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Distribution Management Warehousing-Traffic

Sales Training Instructor

You'll organize and implement sales training programs, assuring constant ability and recognition of your efforts. So long with your Early interest in innovative methods and new approaches, you must possess superior communication skills—both oral and written.

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To qualify for this exceptional position, you'll need a technical degree, sales education experience and knowledge of the Medical X-ray industry.

We are a leading company in the field of Medical X-ray and ancillary therapeutic systems, offering an excellent starting salary, comprehensive benefits and suburban Connecticut location. Our policy of promotion from within assures you of every opportunity for professional achievement. For confidential consideration, please forward your resume, including salary history and requirements, to: KENNETH H. WOLFE

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NYSE Company located in Westchester County seeking candidates with knowledge of:

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- Assistance in Preparing Brochures and Advertising Word Processing Manuals

Please forward salary requirements and resume to:
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EDP PROFESSIONAL IMS SPECIALISTS

(Start up positions)

Our client, a major "Fortune 300" corporate data center centrally located in the eastern U.S. has several excellent start-up positions available in Data Base/Data Communications Systems.

SR APPLICATIONS COORDINATOR
Should have a minimum of 2 years experience in Security/Theory Data Base Design Communications. IMS/DB/DC applications design experience essential. Data Dictionary a plus. This person will act as an internal consultant to the Development Group & will have a major role in the Data Base Systems design. Consequently should have a similar responsibility in previous employment.

DATA BASE/DATA COMMUNICATIONS
Person should have minimum of 2+ years S.I. programming experience. Concentration should be on database monitoring, tuning in Data Management. Experience with IMS/VS 1.1.1. This "blue-chip" corporation has top compensation commitment to utilize Data Base in specialized business atmosphere. Salaries commensurate with levels of experience. Excellent company benefits including relocation expenses assumed. **IMMEDIATE INTERVIEWS** for qualified Call or send resume to V.P. Systems.

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Responsible for planning and execution of regional sales. QUALIFICATIONS: BA in Social Sciences or an MBA plus 1 year minimum experience in program development, sales with community and government agencies, administration and technical assistance of a BA in Social Sciences and/or Business with a minimum of 3 years experience in the above areas. Individual must be bilingual/ bicultural. Salary range \$18,000-\$20,000 per annum.
Y 7220 TIMES

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Responsibilities will include commercial and international prime contract preparation, negotiation, administration, and coordination with outside legal counsel. Position requires Bachelor's degree.

Position offers attractive overseas package and company benefits. For a review of your qualifications in consideration for an interview send your resume to:
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Send resume indicating position desired, and working history in confidence to:
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To direct and manage the planning, coordination and performance of the programming, engineering, advanced systems planning and construction and installation sections which constitute the Message Switching Systems Department.

Will be responsible for the design, specification and implementation of all message switching systems.

Must have MBA or MS in Computer Science. Minimum of 10 years in supervisory and management position in various phases of communications, programming, engineering and operations. Also several years of direct system implementation experience in a communications environment.

Please send resume, including salary requirements, to Ms. E. Asmus, ITT World Communications, 67 Broad Street, New York, N.Y. 10004.

ITT WORLD COMMUNICATIONS
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ENGINEERING MANAGEMENT

Rapidly expanding consumer goods company headquartered in Dallas, Texas is increasing the scope and function of its Corporate Engineering Staff.

The positions now available are in engineering technology and facility engineering requiring an Engineering degree (advanced degree in Engineering or Management preferred), and 6-10 years experience.

Responsibilities will include management of project engineers, providing direction and coordination with manufacturing plant locations, R&D, and other company functions in such areas as package engineering, environmental and process engineering, controls and instrumentation and program management. Successful applicants will have experience in one or more of the above areas, and have evidenced innovative problem-solving and technical group managerial abilities.

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COMPENSATION RESEARCH ANALYST Electronics Industry

conduct compensation research activities, analysis and evaluation of stable, preparation of comprehensive and development of recommendations, revisions or solutions of complex compensation problems.

to apply under minimum management guidance broad compensation knowledge and proven ingenuity in the design and solution of complex and difficult compensation problems.

Minimum of 10 years experience in general management with heavy exposure in salary administration, preferably with a division, multi-location organization in electronics or instrumentation field. College degree in Business or Personnel Administration, Masters degree preferred. Location: New York.

Send resume with salary history in confidence to:
1577, 810-7th Ave., N.Y., N.Y. 10019
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Manager - Exploration

International corporation offers unique opportunity for individual possessing advanced degree in geology and 5 to 10 years experience in mineral exploration in carbonate rocks.

Assignment in Brazil with opportunity for employment. Initial year involves relocation to only. Fluency in Portuguese preferred; fluency also acceptable. Initial screening in U.S. with final selection after prospecting. Excellent salary and complete compensation program including foreign service. Send resume with salary history in confidence to:
D-24, P.O. Box 2066
Philadelphia, Pa. 19103
Equal Opportunity Employer

ENGINEERING R&D POSITIONS

SENIOR PROGRAMMER
Responsible for developing and writing software for word processing applications. Qualifications:
• BS (Math, EE), MS preferred
• 5+ years experience in systems design & assembler language programming
• communications background a plus

SENIOR MECHANICAL ENGINEER
Join a team of engineers in the design & development of microcomputer peripheral equipment such as electro-mechanical printers, tape & disc drive. Qualifications:
• BSME, MS preferred
• 5+ years experience in related design work

Please respond by resume only, including salary history and requirements to: Employee and Industrial Relations Dept.

REDACRON
100 Parkway Drive South
Hauppauge, New York 11787
A Subsidiary of Burroughs Corporation
an equal opportunity employer, M/F

SUPERVISING SCHEDULER

PARSONS, BRINCKERHOFF/TUDOR, general engineering consultants to Metropolitan Atlanta Rapid Transit Authority, has immediate opening for a scheduler to be responsible for planning, scheduling and monitoring segment of MARTA Rapid Transit System. Bachelor's Degree in Civil Engineering or equivalent degree. Six to eight years of related scheduling experience with at least four years in a supervisory capacity. Two to four years of rapid transit experience desirable. Mail resume with salary history to:

**PERSONNEL
PARSONS, BRINCKERHOFF/TUDOR**
P.O. Box 941
Atlanta, Ga. 30301
An equal opportunity employer

Marketing- Communications Technical Products

This is an unusually attractive opportunity with a leading in the field. We seek a bright, energetic, highly organized individual who is capable of concurrently handling a variety of communications and market development projects with a minimum of direction.

At least 2 years of successful experience in writing literature, house organs, applications stories and other communications regarding technical products is necessary. This position affords the right individual an environment that is creative, dynamic and visible. Excellent salary and company-paid benefits program.

Send resume, in strictest confidence, with salary requirements to: Manager of Personnel

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MILITARY ELECTRONICS CO. SEEKS OPERATIONS MANAGER

Must be thoroughly familiar with material control, production, purchasing, and manufacture of military electronic equipment. Should have proven experience motivating people on quick reaction programs, and ready to take over several depots. If you have at least 10 years experience with the proper educational background and knowledge of budgeting, scheduling and job loading and are interested in joining an aggressive company with a growing backlog, offering a salary and excellent benefits, then send resume in confidence, directly to the:

diagnostic/retrieval systems, Inc.
38 South St., Mt. Vernon, N.Y. 10550
An equal opportunity employer

MARKETING PROMOTION COORDINATOR ANIMAL HEALTH PRODUCTS

Rapidly expanding Animal Health Products division of a major pharmaceutical/health care firm offers excellent opportunity in marketing field. Position responsibilities include development and coordination of various publicity, promotion and advertising programs for animal health products marketed in U.S. and Canada.

Requires bachelor degree in Marketing (or equivalent), as well as advertising/marketing experience in animal health or related industry. Familiarity with livestock production/management highly desirable.

We offer an excellent salary and benefits program and an opportunity for personal and professional growth. Reply in confidence with resume and salary history to:

Y 7199 TIMES

Equal Opportunity Employer M/F

SALES REPRESENTATIVE Data Processing

Leading Key-to-disc manufacturer has immediate need for an experienced Sales Representative to join its New York office. Strong data processing experience required, preferably in data entry or remote job entry devices or related equipment. Excellent base salary and commission plan is offered. For consideration, please call or submit a detailed resume to:

Ralph Bencenberg
(212) 632-6282

**PERTEC
CMC GROUP**
540 Madison Ave.
New York, N.Y. 10022
An Equal Opportunity Employer

TECHNICAL MARKETING

New England based environmental research and consulting firm is seeking creative person with a technical background in environmental pollution control or waste, to develop and coordinate new markets in New York State. MS degree minimum, plus 3-5 years marketing experience is required. This is a new position providing a unique opportunity with a fast-growing, diversified leader in the environmental industry.

Please send resume including salary history in confidence to:

Y 7096 TIMES

CONTROLLER

International and domestic metal trading/processing company located in the North East is seeking an experienced controller to manage all financial and accounting aspects as well as maintaining internal organization including processing facilities. Prefer experience in banking, accounting, inventory control and audits. Salary commensurate with experience. Send resume with salary requirements. Replies held in strictest confidence.

Y 7192 TIMES

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If you have major account marketing experience in Data Processing, office equipment or related fields, and an exceptional track record, Deltak, the leader in video-based education, is interested in talking with you. Because of our growth, 50% last year, and continuous profitability, we are expanding our East Coast marketing organization.

For information write or call:
Mr. Peter Dignan, Regional Manager
1133 Avenue of the Americas
Suite 230
New York, N.Y. 10036
(212) 675-0255

DELTA K
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CONTROLLER

Vineyard Laboratories, located in Vineyard, N.J., a growing division of the Damon Corporation, requires an experienced individual as its Controller. This person will be totally responsible for the accounting function and all final reports.

The successful applicant should have 4 to 6 years' experience as an assistant controller or controller of a medium-sized manufacturing organization. A strong working knowledge of standard cost accounting required.

Vineyard Laboratories is one of the world's largest producers of vaccines, drugs, disinfectants and specialized equipment for the veterinary industry.

For more information about this growth opportunity, please forward your resume; salary history must be included for consideration. Submit resume, in confidence, to Wayne Louder, Corporate Employment Manager.

DAMON CORPORATION
115 FOURTH AVE. NEEDHAM HTS. MASS 02194
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We are a diversified "NYC Fortune 1000" with an outstanding record of growth and profitability. Our current mission is to transform a successful holding company into a successful operating company. To do so we are ahead of the plan, but continued success will require the external staffing of talented managers and planners at group and division levels. We have an immediate need for people with one or more of the following disciplines:

- PERSONNEL or MANPOWER PLANNING
- CONTROLLERSHIP or WORLDWIDE TREASURY SYSTEMS or INVOICING TECHNOLOGY
- PRODUCTION or EDP MANAGEMENT
- CORPORATE PLANNING or INTERNAL CONSULTING
- MARKETING, NEW PRODUCTS or PRODUCT MGMT
- MARKET RESEARCH or FINANCIAL ANALYSIS
- FINANCIAL SALES or INVESTMENTS
- ACCOUNTING

Please send chronological resume with complete salary history to:
60X 376, 15 WEST 44 ST, NY 10036

ENGINEERING MANAGEMENT PROFESSIONALS

Do You Want To Contribute To New Advanced Systems? If So...

We are the leading independent supplier of data entry and communications systems in the industry and due to expansion, have immediate career opportunities for Engineering Department Managers to actively participate in the development and management of major new products.

We invite you to contact us if you desire to work in a challenging and creative advanced systems environment and have demonstrated experience in:

SYSTEMS DEVELOPMENT

8 or more years experience in design and development of computer systems equipment, including engineering product or program management with responsibility for design, development, and production release. Must have working knowledge of computer systems architecture, MOS, TTL, ECL, circuit technology and applications. MSEE desired.

COMPONENT ENGINEERING

5 or more years experience in component testing (accelerated life test, screening, visual, etc.) For qualification of types and sources of electrical/electronic components. Must have knowledge of device manufacturing processes, applications and failure analysis, as well as experience in TTL logic design and application experience with discrete and passive devices. MSEE desired.

MAINTAIN ABILITY ENGINEERING

5 or more years reliability engineering experience in MTFB prediction, failure mode and effects analysis, statistical analysis of failure data, maintain ability/human factors, and sequential test design and interpretation. EDP equipment experience and MS degree desired.

For immediate confidential consideration, for those as well as other available engineering positions, which offer excellent starting salary plus a full range of fringe benefits, and are located in a pleasant upstate New York location, please forward resume including present salary to:

Mr. Daniel P. McConnell
Director of Personnel



MOHAWK DATA SCIENCES CORP.

1599 Littleton Rd.
Parlispang, New Jersey
An Equal Opportunity Employer M/F

ENVIRONMENTAL ENGINEERING & SCIENCE OPPORTUNITIES

Roy F. Weston, a leader in the environmental consulting industry, with a ranking of 45 in the ENR Revised 500, continues its pattern of growth and diversification required to meet the demands of the industrial and governmental communities. Our West Chester, Pennsylvania corporate headquarters, located 1/2 hour southeast of Philadelphia, requires individuals with the following expertise:

Dept. Manager-Resource Engineering

Will be responsible for managing professionals involved in the areas of 208 studies, flood insurance and general water resource systems analysis. Modeling and design experience, along with an advanced engineering or science degree preferred.

Project Manager-Biological Sciences

Primary responsibility for management of environmental impact studies with emphasis on aquatic ecology. You should possess technical competence in either Fisheries Biology or Fresh Water Invertebrate Ecology. MS/Ph.D. in Biological Science with 5 plus years experience as Project Manager required.

Project Manager-Air Quality Management

Responsible for environmental impact and licensing studies for power plant and other industrial facilities as well as dispersion modeling, ambient, air sampling and area wide planning. MS/Ph.D. Engineering preferred with extensive project management exposure.

Principal Design Engineering Solid Waste Processing

Requires state-of-the-art knowledge of municipal and industrial incineration, solid waste processing and heat recovery. BS/MS Mechanical; PE required.

Please forward resume including salary requirements in confidence to R.W. Apple

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Weston Way, West Chester, Pa. 19380
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Director Corporate Relations

Parker Hannifin Corporation is a Fortune 500 industrial components manufacturer, a world leader in its field, preparing to double its size in 5-7 years and become a billion dollar company. This is a new post, a major opportunity to implement a top management commitment to communicate more fully, more consistently, and more interestingly with the primary audiences of the corporation. These audiences include investors, distributors, user/customers, employees, group executives, the financial business and trade press, and federal government officials.

A staff department is in place, but must expand to overseas:
• annual and quarterly reports • corporate public relations • investor relations • corporate identification program • advertising agencies • sales promotion • product publicity • employee communications

Excellent top management communications skills are required, as are sound experience and educational background, for this career growth opportunity. Relocation to Cleveland corporate headquarters will be paid. Please describe present job and salary, reporting relationships, and salary objectives.

Reply in writing to:
Patrick S. Parker, President
Parker Hannifin Corporation
17325 Euclid Avenue, Cleveland, Ohio 44112



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SYSTEMS ANALYST

Project Manager, Manufacturing (Salary, High)

This unusual position, with a strongly growing NYSE-listed company, offers scope and challenge to the creative, highly qualified EDP professional who can take firm, successful charge of project efforts relating to manufacturing packages.

We are a world leader in the application of sophisticated electronic systems to security, monitoring, data acquisition, and communication needs.

At least 7 years experience in data processing systems, with IBM emphasis, is required, plus MBA preferably, or equivalent. Location will be our large northern, New Jersey facility, with some travel will be needed. Career prospects are most favorable; benefits are liberal. Please send resume, including salary history and pertinent achievement, in confidence to:

Box NT 1582, 810 7th Ave, NYC 10019

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MARKETING MANAGER SYSTEMS ENGINEER

These positions offer a salary range of \$20-30K per year plus a generous benefit package.

These are high level positions with a major company in a rapidly growing industry dealing with security. The ideal candidates will have the following qualifications:

- Sales/Marketing background with at least 5 years in direct selling and marketing of industrial products or computer systems (Big Ticket Sales).
- Knowledge of Building Automation and/or security systems.
- Knowledge of transmission systems.
- Knowledge of Marketing, Merchandising and sales finance.
- Ability to interface with technical service and financial departments.
- College degree, MBA preferred.
- High energy level and ability to grow.

If you feel your qualifications might meet our requirements, send your resume in confidence to:

Box NT 1570
810 7th Ave., New York, N.Y. 10019
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PROJECT MANAGER MINI COMPUTER SYSTEMS

We are a large insurance organization about to implement our first use of mini computers. In a distributed processing environment. Our future plans call for significant expansion in this area throughout our country wide organization.

We are still building the team that will support this new and rapidly expanding area of our operation and have an opening for an experienced Project Manager who can take full charge of all aspects of this development and implementation effort. This is truly an opportunity to get in on the ground floor in what can well become one of our major data processing operations over the next several years.

The individual we require must have an extensive background in mini hardware and software as well as a successful record of managing major projects. Specific experience in insurance company operation preferred but not essential.

Interested applicants are invited to submit their resume stating salary history and requirements in strict professional confidence to:

Y721 TIMES

An Equal Opportunity Employer M/F

Data Processing Professionals PROGRAMMERS! ANALYSTS!

GROUND FLOOR OPPORTUNITY IN THE Southern Connecticut/White Plains Area

Make An Appointment for Saturday Aug. 21st To Talk to Us at The Rye Tavern 11:30am and Find Out Why!

Software Design Associates, the computer consulting firm with the lowest turnover rate in the field, is opening an office in the Southern Connecticut/White Plains area.

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Sheldon Dangler
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FIELD SALES MANAGERS

Keene Lighting wants to hire two aggressive field sales managers for its Stanco outdoor product line.

One individual will have strong experience with electrical distributors and know how to merchandise stock programs from the management level all the way to the counter person.

The other individual will have strong experience with the outdoor lighting specification and project business, and know how to train representatives to function with specifiers on market-oriented programs.

These are top level opportunities requiring mature self-starters who understand travel and hard work are needed to make it happen.

Send resume and salary requirements to: Mr. William F. Budnovitch

KEENE Lighting

2345 Vaughn Road
Union, New Jersey 07083
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PATENT ATTORNEY

Practicing research laboratory of leading

Fortune 200 located in suburban Boston currently has a challenging opportunity in its active Patent Department for an attorney to work in a wide variety of state-of-the-art technologies.

Responsibilities will include evaluation of invention disclosures; preparation, filing and prosecution of patent applications; and other related matters.

Candidates must have a Law degree with undergraduate training in either Physics, Chemistry or Electronics plus a minimum of 1 year patent experience.

Please send resume, including salary history to:

Y 7262 TIMES

An Equal Opportunity Employer, M/F

TAX

Becton, Dickinson and Company, a leader in the Health Care Industry, has two openings in its Tax Department at Corporate Headquarters.

Tax Manager

The qualified candidate will have at least 8 years experience as an attorney and/or CPA in a large accounting and/or law firm, including at least 5 years tax experience, preferably some with a multi-national company.

Tax Accountant

The successful candidate will have at least 2 years public accounting and 2 years tax experience. Appropriate degree desired.

Please send resume in confidence showing salary history to:

Corporate Recruitment Department

B-D Becton, Dickinson And Company
Burlington, New Jersey 07070
An Equal Opportunity Employer M/F

MANAGEMENT CONSULTANTS

Well established firm seeking qualified college graduates with a minimum 3 years experience in the fields of:

- MANUFACTURING PLANT LAYOUT
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- MATERIALS HANDLING
- COMPUTER APPLICATIONS FOR HANDLING AND STORAGE

Good individual growth potential. Travel but home weekends.

Send complete details on education, experience and salary desired to:

DUANE SHEAHAN/
STEWART DOUGALL INC.

Marketing and Physical Distribution Consultants
330 Madison Ave New York, NY 10017
An equal opportunity employer M/F

Graphic Arts Supplies Sales Personnel

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Send resume, including salary history, in strict confidence to Mr. Gregory Franklin

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Due to recent expansion, this major division of a Fortune "200" company is seeking several self-motivated IE/MBAs.

Responsibilities include project work involving manufacturing, packaging, distribution, inventory management, and other computing functions performed by the Internal Management Department of various plant locations.

Successful applicants must be able to communicate ideas clearly to management and be qualified to guide project from initial development through implementation.

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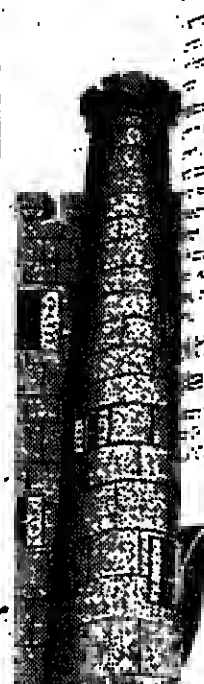
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Y 7257 TIMES

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